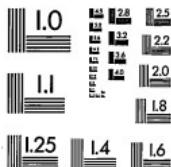


10 20 30 40 50 60 70 80 90 100 110 120  
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14:1

# *Thomas A Edison Papers*

*A SELECTIVE MICROFILM EDITION*

*PART IV  
(1899-1910)*

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1999

Edison signature used with permission of McGraw-Edison Company

**Thomas A. Edison Papers**  
at  
**Rutgers, The State University**  
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18 June 1981

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# START

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**1909. Battery - Storage - General (D-09-03)**

This folder contains correspondence and other documents relating to the commercial and technical development of Edison's alkaline storage battery. Included are items pertaining to Ralph H. Beach's proposed use of Edison batteries in streetcars; and inquiries about battery availability, use, and performance.

Approximately 50 percent of the documents have been selected. The items not selected include unsolicited letters requesting information about the batteries, two letters regarding bismuth metal for battery use, and a report by the Altoona Railroad Club of the Pennsylvania Railroad comparing electric and steam traction.

*Bathay-Gem*

R. H. BEACH  
48 BROADWAY  
NEW YORK

*1899*

New York, January 9, 1909.

Mr. Thomas A. Edison,  
Orange, N. J.

Dear Mr. Edison:-

I have received your favor of the 8th enclosing letter of the 7th from the South Shore Traction Company, and enclose you herewith copy of my reply.

I have also received copy of photograph of the first Electric car which I will hand to the Brill people.

Yours very truly,

*R. H. Beach*

[ENCLOSURE]

New York, January 9, 1909.

South Shore Traction Co.,

Times Building,

42nd Street and Broadway,

New York, City,

Gentlemen:- Attention of Mr. Harold B. Weaver, Assistant Engr.

Your favor of the 7th inst. to Mr. Edison has been handed to me for reply, as I am handling the Battery for Mr. Edison. I should be glad to meet you with the view of going fully into the matter from an engineering point of view, and will advise you fully as to the capacity of the Battery and as to its reliability for your services.

In order to save time it might be well if you would write me some of the details as to your proposed road. The weight of car; the number of cars; the speed you desire to make both schedule and maximum; the grades and curves in general.

Upon receipt of this will prepare for you an estimate, and thereby be prepared when we meet to discuss the merits of the battery versus other plans of operation.

Yours respectfully,

R.H.B.

Copy,

the success  
or with the G.S.C.  
read me over  
the telephone a  
letter from French  
to Langley T.P.  
G.S.C. in which  
he said that  
he had received

of the mounted regt  
to give command  
of a g. co. if they  
want & if you want  
Grecian equipment  
free.

With your favor  
rule of bat-  
tery division  
on 2d Div.  
that the 3rd Div.  
(N.Y.) Co. had  
promised him  
an order for  
100 equipments,  
if Colby can  
have sufficient  
money, and that

4) contracted with  
Reeves since  
you talked  
with me and  
told me that  
you had not,  
& don't believe  
he has any  
such agreement  
now with the  
3rd Ave RR, as  
& have known

5) its President  
since May,  
Koop, was Pres.  
idol of a NY  
Company of  
which he was  
a director,  
met him every  
month in Di-  
rectors meet-  
ings. Koop sold  
him large

Very next day am  
arriving <sup>and</sup> staying  
with Tom. They  
would not care  
so much about  
me as I seem to  
them.

6) quantities of  
apparatus,  
and am cer-  
tain that he  
does not make  
purchases  
in that way.  
My success  
or said that  
while they  
would be very  
glad to make

I started in  
knowing this,  
I called up  
Mr. Dryer, and  
was told by  
the operator  
that Mr. Dryer  
was busy,  
and couldn't  
talk to me;  
so I came up  
to your place

I and waited  
for hours for  
a chance to  
see you, but  
you were busy.  
Hence this  
method of  
getting at  
you. I have  
no axes to  
grind; don't  
propose to

11) Reach us the 16  
in a way a free  
end of mines, and  
I wish him well.  
But I shall all  
ways consider that  
my oldest and  
dear son to you  
first, and after

10) talk into  
your ears.  
never but  
thought you  
ought to know  
this.

Fauld  
ask you not  
to mention  
me in any  
talk & you may  
have with

17) See E Co  
next, and Beach  
comes later,  
and that unless  
he has a bal.  
~~and~~ wheel  
he might be  
in his boat.

Your friend  
Hunting

Ans:

Mar 15/09

HARVARD UNIVERSITY

CAMBRIDGE MASS.

Say that the battery is now  
so perfected that that we  
may consider it only a question  
of time when it will be

W. H. Thomas Jr.  
Dear Sirs: Before I begin  
to answer your question  
as a student of the Harvard  
Graduate School of Education  
I am writing  
a thesis involving some  
consideration of the future of  
the automobile industry.

May I encroach on your  
time to ask you the following  
questions:

Do you think that the  
storage battery will be per-  
fected in the future sufficient  
to make it a successful  
competitor in practically  
complete replace of gasoline  
and steam as motive power  
for motor vehicles?

In view of the insensibil-

HARVARD UNIVERSITY

CAMBRIDGE

value of your opinion on  
this subject your kind indul-  
gence in granting a reply  
will be most sincerely  
appreciated.

Yours very truly,  
Henry H. Hunt.  
Brighton,  
Cambridge,  
Mass.

Jan. 12, 1909.

B. M. J. Lund

ES. The changes of experimental P. R. and of my own  
battery by this time were not very great.  
out we had to make a new one  
every time for a change which was  
very difficult & time consuming.

On Aug. 12th. I made a new one  
which I think is better than the last.

Mr. Mrs. A. Carroll - Orange N. J. Aug 16th 09

Dear Sir - We have not reached a point where  
I have got 92% of theoretical in a very  
short time. I have considered certain improvements  
pertaining to the Alkaline Storage Battery. <sup>which</sup> I have only partially worked out. They consist  
<sup>in simple manner + economical</sup>  
mainly of an elaboration of <sup>the theory that there is not enough electrolyte</sup> our own idea  
of incorporating nickel films in the active  
material which is contained in the  
perforated pockets.

I am willing to give you the benefit  
of what I will simply call my  
"conceptions" while if you find them  
of benefit to yourself I am willing  
to receive anything from a "thank  
you kindly" all the way up to something  
much more substantial according  
to the value and novelty of the  
matter being transmitted.

I will also add that I have hitherto  
had "conceptions" about certain  
matters pertaining to science & invention  
which after the expenditure of much  
time & money it developed that  
the aforesaid "conceptions" had no  
especial relation to actual facts.

but at the same time showed I was a man  
of much imagination & should have been  
writing a historical novel, consequently.  
I have no particular stomach for spending  
a lot of money experimenting to a finish.  
(what I will subsequently describe to you)  
and afterwards a lot more money on Patent  
Lawyers etc. To the end of finally getting  
a Patent on a mere improvement, when  
the Edison Storage Battery Co. owns every-  
thing fundamental pertaining to the  
battery, and besides I am "busted"  
and cannot proceed any further in  
this matter even if I had the "stomach".

Yours very truly

Sidney H. Wiggins

P.O. Box 493

Indianapolis  
Indiana

[ENCLOSURE]

My efforts are directed towards providing a more intimate connection between the active material and the electrolyte, and to increase the conductivity of the active material at the same time and by the same means. And in accomplishing this I believe the cakes of active matter may be made much larger, which of course has obvious advantages.

I have concluded that the wasteful and excessive gassing of this style of battery is due to the great resistance offered to the charging current, owing to the small amount of electrolyte contained in the active material. As the active material is compressed with a pressure of many tons it follows that it becomes an almost solid cake, leaving but little room within itself for the electrolyte. As now made, the active material is in very thin plates, thereby obviating this objection to a certain extent. Of course, I fully realize that the action of K. O. H. in this battery is entirely different from that of  $H_2S_2O_4$  in the lead batteries. Of course, it is obvious that the caustic solution should touch every particle of active material, and I am strongly of the opinion that if a practical method of placing more electrolyte within the active mass could be found, much better results could be obtained.

I realize that nothing should be added to the active mass, that would not conform itself to the various swellings and contractions due to charging and discharging, or anything that would eventually tend to weaken or disintegrate it.

The material I use to insert in active mass is prepared as follows;

W. M. Higgins  
P.O. Box 449  
Indianapolis, Ind.

[ENCLOSURE]

2--

A sheet of suitable paper, say 6 inches square, is moistened with a strong solution of caustic potash, over which on both sides is dusted very fine, dry, powdered potash. This paper is then laid between two sheets of nickel foil, very thin and very porous, and the same, tightly compressed. [The nickel foil may be made porous by placing it between a sheet of fine emery paper and a sheet of ordinary paper, and tightly compressing it, after which it may be treated as described in the accompanying specification.] In these sheets [only slightly adhesive] are punched holes about  $1/16$  to  $\frac{1}{8}$  inches in diameter, in parallel rows, after which the same is placed in a corrugating mould and crimped in such a manner, that the holes do not come at the apexes of the corrugations, but half way between, as shown in figure 1, greatly enlarged.

The sheets are now put into a suitable mould and heated up to a low carbonizing temperature. The product we have now is represented by figure 2, being simply two corrugated, nickel films, separated from each other by the carbonized remains of the paper, mixed with the partly fused potash, that was dusted over it, the latter holding the sheets together for the time being. These carbonized, corrugated sheets cut into suitable sizes can now be placed in the partly formed perforated pockets, described in many of your specifications, and in the manner as shown in figure 3.

However, these sheets maybe placed in the pockets, the object is always to have the apexes of the sheets in connection or contact, or near contact, with the plated steel faces, forming the covers of the pockets. The sole object of the series of holes in the sheets is to avoid having

D.W. Higgins  
P.O. Box 493  
Indianapolis Ind.

[ENCLOSURE]

3--

the active mass when packed around it, separated into separate cakes.

The sheets having been properly laid in the pockets, the active material is then carefully sifted in and around them. The remaining face of the pocket is placed in position and the pressure applied. The pressure of course, distorts the corrugations of the nickel sheets somewhat, and compresses the fragile carbonized remains of the paper, and the potash into a solid mass. However, when the finished plates are placed in a solution of the electrolyte the dry potash is finally dissolved, leaving the space in between the nickel sheets porous to the extent of the space occupied by the dry potash, which of course, was not compressed out of existence.

The carbonized remains of the paper act as a porous mass for absorbing and retaining the electrolyte, if there were empty spaces between the sheets, they would more than likely become the receptacle for gas instead of liquid.

In short, I have a more or less porous nickel film net-work permeating the entire active mass, touching the nickel steel cover at many points, and thus presumably insuring good conduction for the current, both for charging and discharging and particularly affording the opportunity for the electrolyte to permeate the whole mass, much more effectively than has hitherto been accomplished.

I think that even if the pressure should considerably disrupt the continuity of the sheets their broken edges would not be far apart, and as the intervening material is both porous and conductive to a certain extent, the benefit of the sheet would only be slightly lessened, which line of

to

L. H. Wiggins  
P.O. Box 693  
Indianapolis Ind.

[ENCLOSURE]

4--

Reasoning would apply to the annexes of the corrugations and the steel covers of the pockets.

I feel that crimped sheets of nickel foil with about a sixth of their area punched away, as round holes, as above described, would not weaken the cake of active matter contained in the pocket, nor do I believe that the swellings and contractions would tend to separate the active matter from the foil, as the foil would have within itself elasticity sufficient to follow the movements of the active mass parallel to the plane of the nickel foil, while the movements of the same which might be perpendicular to the plane of the nickel foil would on account of the double sheets of nickel simply pull them one way, or slightly more apart, thus presumably not weakening the hold of the active mass on the nickel foil in the least.

And in closing I will say, that if it had already been proved practical to incorporate nickel films in flakes in the active matter, why not do practically the same thing only in a regular system, with the addition of the above described charcoal, porous system, permeating the active mass for the benefit of the electrolyte. Certain, it must be also that if in addition to this, nickel films in small flakes be also incorporated in the active mass, as also described in the accompanying specifications, there would be no lack of conductivity.

D. H. Wiggins  
P.O. Box 493  
Indianapolis, Ind.

[ENCLOSURE]

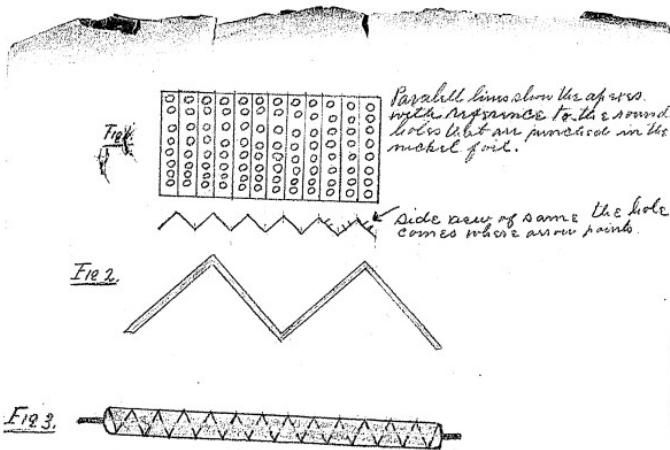


Fig 2 my greatly enlarged — outside lines represent the porous nickel foil and the inside shading represents the carbonized paper which contains the potash which subsequently dissolves by the infiltration of the electrolyte and thus leaving very porous charcoal.

Fig 3 shows the method of placing the nickel slices in the perforated pocket that fits on the grid, the shading representing the active matter.

I presume I have made it plain that in speaking of porous nickel I mean gridded foil having 4 or 5 hundred pores or holes to the square inch, which of course is in addition to the  $\frac{1}{16}$  inch holes that are frequently mentioned.

Bethany, Pa  
Dr. H. C. Tracy, Your Adm  
East Avenue,  
Feb 3<sup>rd</sup> 09.  
Dear Mr. Editor,  
The enclosed  
note is in answer  
to mine stating  
the Reach told  
me that he  
had ordered  
an equipment.

3) I state a claim  
especially if I  
am forced to  
get him onto  
his feet.

James Neely  
Capt. Strong

My child & Co  
and was going  
to pay for it.  
Then it would  
be safe to say  
that the Jeff-  
ries Co. was  
not going  
to give him  
an equipment  
on loan.

[ENCLOSURE]

GENERAL ELECTRIC COMPANY  
PRINCIPAL OFFICE  
SCHENECTADY, N.Y.

In Reply Refer to

NEW YORK OFFICE, 30 CHURCH STREET

February 2, 1909

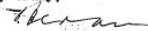
Mr. C. T. Hughes,  
32 North Arlington Ave.,  
East Orange, N.J.

My dear Mr. Hughes:-

The present situation concerning the Edison battery car is that we have agreed to supply a trial equipment to Beach on condition that he deal with no other electrical manufacturer. He has agreed to this and stated that he would notify the Jeffery Company not to proceed further with their equipment.

Concerning your controller it is true that our patent arrangements are not consistent but the obstacles to uniform arrangements still continue as they were when you presided over the destinies of this office. We believe they emanate mainly from the person of one G.W.

Yours very truly,



TB/MGB

R. H. BEACH  
42 BROADWAY  
NEW YORK

Feb 18th 09

Fred Miller

Edison Wks

Orange N J



My dear Miller;

A few days ago Mr Holland sent me a print showing the characteristics of the A-4 cell.

This print shows the various features of the cell when discharged at 30 ampera.

The engineers of the General Electric Co think that in order to get the best possible design of the motors and controllers for the car we are building that we should in addition to this print above referred to have others showing curves at 50, 70, 90, & 110 and 120 ampera.

Kindly have these prints made and forwarded to me at your earliest convenience and oblige.

I am today writing Mr Edison at Ft Myer Fla inclosing him a copy of this letter also I am asking him to request you to forward to Schenectady five cells of the battery.

Yours truly,

*R H Beach*

Battery - TAE

**FLINT & CO.**  
BROAD EXCHANGE,  
NEW YORK.  
CABLE ADDRESS FLINTED.

Mrs 3/8/09

Chas R Flint

If the battery was not far superior to  
any other I certainly should not make  
them - They are going to make submarines  
far more dangerous, we are making a  
few now but will not be ready to man-of-war  
in quantity until middle summer

New York, February 26, 1909.  
Then you better drop over two me

Dear Mr. Edison:-

In case that you have a storage battery perfected that is mater-  
jally better than the batteries at present in use in submarines, I  
have an opportunity for exploiting the submarine rights for such a  
battery, and in the event of your having parted with certain rights  
I would take up the matter with whomever you might name, but would  
not care to move in the matter unless your battery is a demonstrated  
improvement over existing batteries for that particular purpose.

Yours very truly,

Chas R Flint

Thomas A. Edison, Esq.,  
Orange, New Jersey.

Battery?

Feb. 27, 1909.

Mr. Edison:

I am sending you copies of curves which I have recently made.

The small curve I made for Mr. Beach, <sup>and have sent him a copy</sup>. He said the General Electric Co. wanted to know the average voltage of an A4 at different rates of discharge. From this curve they can read the voltage at any rate.

The curve of an A4 charged 8 hours at 30 amperes and discharged at 30 amperes, I thought interesting on account of the high output obtained with good efficiency. The cell contains 120 g. SiO<sub>4</sub>, and has had altogether 62 runs during which it has steadily improved.

The other two curves I made for Mr. Hammerhof.

We have now got three of the new-loaded cells on for the first charge of 48 hours at 15 amperes. I am running these in 21 g. KOH with different amounts of SiO<sub>4</sub>.

Walter E. Holland,

[FROM EDWARD H. JOHNSON]

THE UNION LEAGUE CLUB

NEW YORK

My Dear Edison

This may interest you  
The writer went from  
me in London to take  
a managerial position  
with Deacon in his  
Battery Testing  
Note the result

Young  
E. H.

W.B. <sup>Oct. 1.</sup>  
We got a great Rattle. I'd  
like to show you some day

CHG

March 15 1909

If it takes me 7 years and \$1,750,000  
to find out and absolutely know  
how to make a battery that will  
last 4 yrs (how much longer can't say)  
How would it be possible for Junger  
to succeed, especially as the things  
which insure success are absolutely  
unknown to Junger + are patented  
by me, Thanks for the information



Colvan

RECEIVED.

APR 21 1909

FRANK L. DYER.

Office of City Treasurer  
PORT HURON, MICH.  
DAVID GOODWILLIE, TREASURER

Mr. Dyer, Mayor  
Edison Works -

Dear Sir: - I hear a clipping under date of N.Y. 6th inst. to effect that all horse car lines are to be replaced by "automobile street cars" run by means of gasoline or storage battery.

For 25 or 30 years efforts have been made to secure a suburban or other R.R. connection of this City with the Village of Livingston, 70 miles; in fact trolley lines have been graded with this object in view. I am confident that the perfection of motors which will remove the extra cost of overhead or other equipment, will enable parties interested to complete this project, and am desirous of information.

Anything which you can conciently favor me with will be thankfully received.

Very truly yours George W. Howe

APR 17 1909

[FROM FRANK L. DYER]

YHANMOO HWARDONOMY JAHOTAH

MS. A.1.6.1

Battery, St.

881

April 24, 1909.

Mr. George W. Howe,  
Port Huron, Mich.

My dear Sir:

Your favor of the 17th inst. has been received on the subject of operating street car lines by means of storage batteries. The Edison battery is not yet in a condition to be used commercially for this purpose, but the time may come when it will have very general use. In the case you refer to, however, it would probably be more economical to put in the overhead trolley, because the manufacturers are able to make installations of this kind at low cost; and batteries, however, perfect their construction, are expensive and require a great deal of attention.

Yours very truly,

FJD/TWW

Vice-President.

Bulleye Beach

R. H. BEACH  
42 BROADWAY  
NEW YORK

Thos A Edison  
Orange

New Jersey.

My dear Mr Edison; Inclosed you will please find white print white print No. 13505, & blue prints Nos D S 6891, 4924, 12901, & 12896.

These, I think are all required to make up and connect the cables.  
The cable materials are shipped.

You will note the use of a resistance, but this is for an extremely short period of time, only between steps on the controller.  
The loss of energy due to this, I think is negligible.

The idea has occurred to me, no doubt it is old to you, that it may be later a good scheme to make the cells for car service larger by adding one half of the present length of the plates.

This should decrease the internal resistance and at the same time enable us to utilize the space under the car body.

You will recall that we have more space under the body of the car than in any other place.

I fancy that it will not be possible to ever use a smaller wheel diameter than 30 inches.

This being the least wheel diameter as the body is set about four inches above the top of the wheels it allows us about 30 inches of vertical space, if we want it for the batteries.

This idea may be of no use to you but as it occurs to me I hand it along.

Yours truly,

R. H. Beach

Apr 29th 09

APP 30 1909

file  
Electric Car

*Beech*

R. H. BEACH  
42 BROADWAY  
NEW YORK

June 22nd 09

*7/23/09*

Thos A Edison

Orange New Jersey.

My dear Mr Edison;

I write this to let you know the state of the development of the car.

I have secured from the Garwood Electric Co to be delivered this week one 20 H P , railway rating , interpole motor . This motor runs at 800 R P M. It weighs 550 lbs. *This gives good clearance and a low speed of 14 MPH*

I have bought and paid for this . By using this we shall have a combined weight of car body and truck approximately 5000.00 lbs.

I have ordered sprockets and gears and chains for the drive of 4 in. This gives us a large factor of safety in this point.

The motor is for 110 volt.

I have arranged for a Cutler - Hammer controller which is simply a switch and think it will be best to commutate the battery. This we can decide later when we get to it.

If we use 220 cells of A & battery our total weight should be about 6 tons. *Including 30 passengers.*

I have also,in addition to the above ,contracted with the Commercial Truck Co of Philadelphia for one complete electric equipment and truck for the 16 ft car. They propose to furnish a four motor equipment , motor on each wheel.

They have taken the entire responsibility in this and agree to furnish an equipment that will handle the car on a current consumption not greater than 50 watt per ton mile.

There is a feature in this street car operation that I must confess that I do not know all about and I am unable to find anyone who does. That is great difference in current consumption in street railway and automobile practice. Some say that it is accounted for in the more rapid acceleration of street cars, others say that it is due partly to this and partly due to the two wheels on an axle being compelled to move together.

R. H. BEACH  
42 BROADWAY  
NEW YORK

The advocates of this last claim hold that the fact of the two wheels being , necessarily of different diameters one must slip , also that the slip is greater on curves, the power for which movement must be furnished by the battery , it in a large degree accounts for the larger consumption found in street railway practice. *the vehicle does not overcome these difficulties*

I am not much for running after false Gods but inasmuch as the Commercial Truck Company are willing to furnish this equipment and take their pay for it after we are satisfied as to its all around performance I thought it good business to try it. It may have something in it.

They have agreed to have it ready in four weeks.  
Our work on the materials for the one motor car is progressing well and I did not take your time to further discuss the details as I think I have found all of the things i.e Motor and parts that come very near to what we decided upon at our last interview.

Yours truly,



anslone

806 Madison St

Oakland Calif

June 27 - 09

Thos A. Edison Esq The Inventor  
Dear Sir getting weights 35<sup>3</sup> lbs per horse power <sup>1600</sup> ft.  
I am at work <sup>I do not think that it</sup>  
Helicopter <sup>will be</sup> by drop plane  
What I need Octo your purpose  
storage battery as perfected  
to give machine you work out of  
power Helicopter -  
Accept my congratulations  
on your latest victory in  
obedience to Gods first command  
see Gen. 1 chaps. 28 & ver. 1 - You have  
wonderfully advanced the task  
"subdue" God in the Eternal world  
your man's must make high ground  
those who have conquered the earth  
Yours to command  
John Deane

Ballley - Beach

1909

R. H. BEACH  
42 BROADWAY  
NEW YORK

June 26th 09

Thos A Edison

Orange N.J.

*filed Caw*

My dear Edison;

It does beat the D--L how foolish we are . That double chain drive is wrong and will have the same effect as to friction loss due to unequal travel of the wheels ~~and~~ as the rigid wheels, except the further loss on curves.

On this car I will mount, the motor with one chain and drive only from one wheel. I will set this motor on one side so as to leave room for another like it to drive the other axle. In case I cannot at once get two 10 H P motors I will get another just the same as the one coming forward . The ~~loss~~ due to the added weight is very small about equal to three passengers. The efficiency of the motors is the same.

The suggestion in your letter I had already anticipated and had ordered by telephone , the one wheel on each axle made loose. I did not order a brass sleeve , as I did not want to delay getting the job done, and I am not sure that it should be a brass sleeve any way as the movement is small.

I think it will be only the difference in travel due to unequal diameter of the wheels , which is small and the unequal travel on curves , probably ~~more~~ <sup>less</sup> in straight roads more. In any event the actual rate of rotation is very small, and the wear must be very little. So I fancy that cast iron running on steel will be good.

If not we can correct it later.

On the matter of the controller I thought we would rig up a temporary board with knife switches to commutate the battery and from this learn how many computations we need.

Yours truly,

*R. H. Beach*

*Out-se*  
Joplin Mo June 30/09  
Neon Thos. A. Edison

Is press interview with  
you true in which you claim absolute  
success for storage battery just patented  
Answer my expense

Yes! It is true A. V. Boswell  
Thos. A. Edison

Battery Beach

1909

R. H. BEACH  
44 BROADWAY  
NEW YORK

file car

July 9th 09

10 Big

Mr Thos A Edison  
Orange N.J.

My dear Mr Edison; I am glad to be able to report that the materials for the light car equipment <sup>are</sup> finished.

The Garwood Co will ship the motor on Saturday, the Ramapo Foundry and Wheel Works have shipped , today the wheels and axles, the Morse Chain Co will ship tomorrow the chains , sprockets and gears, the Machine shop in Newark will deliver ,Tomorrow the truck frames and bearings.

This will complete the materials necessary except the controller which we will provide with simple switches temporary to find the combination we want.

In regard to the motor I beg to say that I have but one ready, we can try <sup>with</sup> with this but I fear that <sup>with</sup> only one wheel doing work we shall find that we have not sufficient traction to properly handle the car.

I have provided on the truck frame a suitable place for the second motor which we can put on as soon as it is finished.

Now in regard to the question of the particular motor; I have found much difficulty in securing a 10 H P motor that fits our conditions as to outside dimensions and speed. I think that our best plan for the moment is to make our first trial with this one motor, <sup>as soon as</sup> and as soon as the second one is ready , which will be about two weeks, put it in <sup>motor nights work</sup>, this will give us a fair trial with two , of the four car wheels , doing work.

Now a word about the probable plan we should adopt as final <sup>I think it will be you too.</sup> in case we do find that we have not sufficient tractive effort from two wheels, which I am disposed to think we shall find to be the case.

As I told you I made a dicber with the Commercial Truck Co of Philadelphia by which they undertook to furnish for a fixed price and under a guarantee of operation a four motor drive.

They have submitted their plans in detail and they are so ROTTEN that I will not take your time by showing them to you. They simply do not know what they are up against.

R. H. BEACH  
42 BROADWAY  
NEW YORK

You will recall that last fall I told you of an engineer by the name of Frank Rae. I have known him many years and know him to be a very well informed street railway engineer. Last fall he told me that he had developed a motor and control that would accelerate a car without a greater consumption of current than required to run it. This statement was so extraordinary that I could not accept it as true, however as I had firmly made up my mind to look at anything that even remotely promised to save in current or friction loss, I went out to Detroit last Saturday and looked as carefully as I could into the details of his scheme of motor and control.

I found what seemed to be the best all-around method of vehicle drive I have ever seen.

He has an automobile which weighs about 3500 lbs, equipped with 40 cells of Exide battery and his peculiar motor and control. I spent the day riding in this car, I had no facilities to make accurate tests, but I saw the following,

The car accelerates from rest to 17 M P H in 17 seconds on a maximum current consumption not exceeding 40 Amperes. It is under splendid control, having 16 rates of acceleration. The ordinary running current at 20 M P H is about 25 Amps. *The speed regulation is by changing the field strength.*

He tells me that the car is two years old, the battery the same, that it will now run on a single charge, <sup>and</sup> make 75 miles over an ordinary road, that it has made a total mileage of approximately 15,000 miles.

Now, of course I have no means of knowing whether it has or not, but I think that Rae is honest.

The way he accomplishes this is:- He winds his motor, as to the armature, the same as others, it is an interpole motor, the fields <sup>are</sup> wound in sections and so excessively over wound that he gets an <sup>extraordinary</sup> torque. I, at first thought that he was trying to lift himself by his boot straps, but it now looks as though he had at least <sup>partially</sup> succeeded in doing it.

I have asked him to come here with his car and allow us to make a study of it. I think he will do so during the week coming. I think he has, by far, the best worked out motor I have seen, and if I am not mistaken we should build motors for street car drive along his line, also on automobile work

R. H. BEACH  
42 BROADWAY  
NEW YORK

it should be of value.

He claims to be in a position to control it from the patent side, I do not know , but should think it would be difficult.

However it looked so much more promising that I took the liberty of asking him to come here with the entire machine and promised him that you would look into it and that if it really was superior to other types of construction that I thought it was possible among us to do something with him in regard to its manufacture.

Frank is a nice fellow but is horribly afraid of the G E People. I fancy that they have swatted him a few in variou's patent suits in the years past.

You must pardon me for writing such a long letter but the occasion seemed to warrant it.

Yours truly,



9/21/09 Ed - 1000

Samuel Gruelle

One of your clients ordered  
2 triangles with heads bettered  
~~100000~~  
We will ~~not~~ supply our battery  
and ~~will~~ get what we  
~~have~~ & guarantee them  
4°

Edwin

Thomas J. Edison

REPER TO THIS NUMBER  
IN YOUR REPLY

901

*Storage Battery*  
**MEMORANDUM**

FRANK L. DYER,  
ORANGE, N. J.

September 29, 1909.

Mr. Westee:-

In reference to the matter of having Mr. Beach pay rent for offices at No. 410 Fifth Avenue, I spoke to Mr. Edmon about this, and he says that for the present at least, he thinks Mr. Beach ought not to be required to pay any rent. Perhaps later on if the matter is brought up again he may take a different position.

F.L.D.

FLD/ARK.

Bathay - Be.

R. H. BEACH  
10 FIFTH AVE.  
NEW YORK  
EDISON STORAGE BATTERY CARS

I think you better have the  
4 motors ready so we  
can experiment that has  
to wait out October  
Oct 5th 02  
Oct 25th 1902

Oct 25th 1902

Thos A Edison Orange N.J.

My dear Mr Edison;  
I was out yesterday to show you the details of the car body but the  
were not around and as I had to get to work I did not wait longer than the 11.59  
train. There is nothing of great consequence any how, but I wanted you to see  
just the various details. I will bring them out again.

There is a matter that I have thought over carefully and would like to have  
your advice.

You will remember that we decided to use two motors. The truck is constructed  
so that either two or four motors may be used. Supposing that we place the two  
motors on one axle and that axle happens to be in front, and the load comes heavy  
on the rear platform, which is a condition quite likely to arise, the question  
is, will we have sufficient traction? I am afraid not. Again our motors are five  
H P each, this seems to be sufficient but how will it be in case the live load  
is double? I am not sure whether we should not on this car place four motors.

The objection is the added weight ( 610 lbs ). I do not know what increase in  
current consumption there will be due to the two more motors, but we can find  
out, by trying at Orange before we send the car over to New York.

In a general way I feel confident that this is not so much at first a question  
of great economy as it is one of reliability. If we are faulty in tractive  
capacity we shall be criticised, if we are a little high in power cost, which we  
are not likely to be we shall not be criticised as no one expects us to do better  
than the trolley, which for equal passenger capacity is about 3 cents per car mile.  
Our great saving in truck, equipment and car body weights, even though our battery  
loss is larger than the line loss, and even though our motor efficiency is not  
as good as the regular form, is bound to keep us near to or below the trolley cost  
per car mile for current. On the whole I think we ought to put on the four motors  
or at least have them on hand and try them out. If you think so kindly let me know  
and I will telegraph the works to send four instead of two.

Yours truly,

A. H. Beach,

The Contractors will be  
the same.

B. H. - T.A.T.  
J. K. HOWER, PRESIDENT.

C. C. MARSH, TREAS. AND Supt.

THE BLUE RIDGE TRACTION COMPANY.

DANIELSVILLE, PA., Oct. 11, 1909.

Thomas A. Edison, Esq.  
Orange, N. J.

III-13-1909  
Aug 10/09



Dear Sir:-

We are in the market for pole transformers from 550 D.C. to 110 D.C. <sup>for lights</sup> and whereas all the different Electrical Concerns that we have addressed on this subject have nothing to offer in this line we address you-- being you are the Electrical Genius of the Globe---- as to what you could recommend in this line. If such a transformer would be in the market it would place electric lights into every house along a trolley road, and it seems to me would be a very-very profitable business. We know that the A.C. is made out of the D.C. and then transformers placed on poles, but we are after Direct Current Transformers. We do not want a generator set, nor a rotary converter, but a pole transformer as stated above. Now would be pleased to hear from you as to what is the best plan to pursue to furnish direct current for lights along our trolley road. Now, if it can not be transformed, could anything be done with Rheostats?

Thanking you in advance, we are,

Yours very truly,

*C. C. Marsh* Supt.

There is no such thing known to me as a step down for D.C. that could be used on a pole --  
Storage Batteries in Consumer premises might be used, ~~but~~ changed in day time but the number of cells would be great & expensive

Form 12 13-128

THOMAS EDISON, President.

W. S. MALLORY, Vice-President.

Telephone "1056 BLOOMFIELD."

# EDISON CHEMICAL WORKS.

SILVER LAKE, N. J., Oct. 18/09.

Mr. I. W. Walker,  
Edison Phonograph Works,  
Orange, N. J.

Dear Sir:

Enclosed please find two (2) forms, which we would like you to mimeograph (100 copies of each). You will note that on form 67 ruling and wording is on the reverse side. If possible, we would like to have these within a couple of days. The forms to be 8x5".

Yours truly,  
Edison Chemical Works.



[ENCLOSURE]

Form 67

$$Ni(OH)_2 \approx NiO.$$

We wish to make a batch of  $\text{Ni(OH)}_2$  using the following materials.

Digitized by srujanika@gmail.com

17

Tests on  $\text{Ni(OH)}_2$  #.

Ppt. tank

$\text{NaOH}$ per. 100 cc @ 25° S.L.	$\text{Na}_2\text{CO}_3$ per. 100 cc @ 25°
$\text{Na}_2\text{SO}_4$ given NaOH per. L.	
	By Agitating tank.
Total solids $\text{Na}_2\text{CO}_3$ per. 100 cc sol. 25°	$\text{NaOH}$ per. 100 cc. @ 25°
Viscosity	
S.L. of liquor	
$\text{NaOH}$ & $\text{H}_2\text{O}$ in dried not precipitated natural	By

[ENCLOSURE]

1st. tank liquor.

5.  

---

Height from top -  
must lift in tank

Norman

Inspector

agitating tank.

and left in agitating tank.

Townsend

## Inspector

Bethay - Beach

R. H. BEACH  
10 FIFTH AVE.  
NEW YORK  
EDISON STORAGE BATTERY CARE

Beach -

Field made no dicker

Mr Thomas A Edison

Orange N.J.

Ans 10pm Oct 19th 00  
Oct 20 1900

~~with me in any way~~  
Edison

My dear Mr Edison:

You will be interested to learn that the General Electric Co have completed for the Third Ave Ry Co of this city a Gasoline Electric Car. The G E engineers are very pleased with the appearance and running of this car. On Friday last Mr Maher and Mr Mullany of the Third Ave Co went to Schenectady to inspect this car and Mr Mullany reports to me, of course confidential, that the car does run very well. Its fuel consumption he does not know. It has cost them about \$30,000 to develop this car.

The body was made by Brill also the truck. Mullany says that it is by far the most promising machine of the type he has seen, but he has very little faith in its meeting the hard city conditions for any length of time. It runs very quietly and while being the best in the line of gasoline machines so far produced, he, Mullany, is of the opinion that it will not be adopted on account of the high cost of maintenance.

The total weight with load is 26,000 lbs.

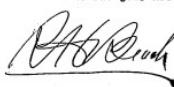
Everything is coming along on our car except the Carnegie Steel Co made a rotten job of the steel underframe, and as I am in such a hurry I have decided to cut it out and use wood sills instead. Possibly I am better off by reason of this error of theirs as I can save about 200 pounds in the underframe in weight by using all wood.

I am putting in 5 by 6 in ash sills. Two longitudinal and 5 cross. This, with the steel battery box ought to give a car of great rigidity.

By the way I found a concern who are welding this girder structure for me and they do fine work. I am also welding all points of strain on the truck.

Field called to tell me that he had made a dicker with you. I guess he don't realize what he up against. I would hate to tackle that bus job. Rotten market.

Yours truly,



Thos A Edison

Orange N.J.

R. H. BEACH  
10 FIFTH AVE.  
NEW YORK  
EDISON STORAGE BATTERY CO.

If you can get 12 to 15 Volt  
Tungsten lamps for 1500  
would be best  
would they make them now?

Oct 20th 09

My dear Mr Edison; The car is nearing completion and the one remaining problem is that of lighting. I wanted to light from the battery but I have not been able to find a voltage regulator that promises anything like reliability unless I go into a very elaborate and expensive outfit. The so-called Chapman regulator, made by the G E Co is reputed to be the best thing made but it is so complicated that I am inclined to think that it will not do for the purpose. Do you know of anything? I have thought of attempting to make a solenoid to pull against an adjusting spring and move an arm over contact points to cut in resistance as the voltage rises, and visa versa. This might do but solenoids are so sensitive that I am afraid that we should not be able to get very close adjustment. The necessary friction would, I think, throw the arm away out. If you have had some experience in this line I would very much appreciate your advice.

Not using the battery current for this purpose, we can use, very nicely, acetylene gas. I have looked into this and find that I can equip the car for a cost of about \$150.00 putting in four lights inside the body, one in each vestibule, and two headlights, a tank to carry 250 cubic feet of gas, a daily consumption of about 12 feet or a run of 20 days on a single charge of gas. This is furnished by the Commercial Acetylene Co and is extensively used by many railroads. The total weight is approximately 150 lbs. It has some advantages over electric lighting, in that it is steady. On the other hand it is not so convenient to install.

The quality of light is probably better.

I would be very glad to have your opinion on this matter.

Yours very truly.

Cost per day about \$0.20

P.S. We can use an extra set of say ten cells for lighting only. These low volt lamp will stand a greater variation of voltage without injuring the high volt ones.  
What do you say to ten A-4 cells and use 12 volt lamps?

This last looks the best to me.

B.

Deny all alike my best  
allways Rockwell at once.



Suite 818-820,  
42 Broadway.

New York City, December 22nd, 1909.

Mr. Thomas A. Edison,  
Lakeside Avenue,

West Orange, N. J.  
Dear Sir:

or understanding except that I will  
sell him batteries if he makes the  
car successful ~~protect~~ him as  
Early in January this year, I received from Mr. R. H. Beach, who was  
then located at 42 Broadway, Room 820, the authority to procure a purchaser for  
a one half interest in what he claimed as his sole selling rights for traction  
use of the Edison Storage Battery. Accordingly I procured for him a purchaser  
of the said one half interest and a contract was drawn and accepted by Mr.  
Beach, with my client, several months ago, with more or less of the amount  
paid thereon. Since then, he has never paid the commissions agreed upon.  
Now, I would like to ask if Mr. Beach had a contract either written  
or verbal for the sole selling rights for traction use of the Edison Storage  
Battery in January last?

I enclose copy of affidavit showing that my agreement with Mr. Beach  
was witnessed.

If it is true, as I have been informed, that Mr. Beach has not an  
agreement covering the exclusive selling rights for your battery for traction  
use, then it becomes a matter of mutual interest, as Mr. Beach is using your  
name to procure money for his personal use and depositing the money in his  
wife's name, thus preventing the collection of just bills for labor, etc.,  
expended on your proposition.

Shortly after this, I found that Mr. Beach was not trustworthy, as  
he proposed to me another deal to be conducted from the offices at 42 Broad-  
way, and which has just landed his associate, Carl de Fornaro into States Pri-  
son for one year.

Dyott  
I have no contract with Beach

~~any dealer would do~~  
~~protect - what shall~~

~~I sent to them now~~  
~~(Beach) has a character not fit~~

~~Class but he has great qualities,~~

~~especially~~

*Edison*

New York City, December 22nd, 1909.

Mr. T. A. E. #2

I did not look on the matter favorably, and upon consultation, after reporting this matter Mr. Beach was requested to look for other office quarters. Since then he has tried to defraud myself and associates out of our just dues; therefore, I believe you will see that in all fairness, I may expect an early reply as to whether or not Mr. Beach had a contract with you covering the sole selling rights as stated heretofore.

Respectfully yours,

*S. B. Spaulding*  
Room #881 - 742 Broadway

P.S. William Alexander, referred to in enclosed affidavit, has assigned his commission to Mr. H. Sylvester.

[ENCLOSURE]

New York City, December 14th, 1909.

Mr. H. Sylvester,  
126 Adelphi Street,  
Brooklyn, New York.

Dear Sir:

As per your request for a sworn statement regarding the Edison Storage Battery proposition,

I, William Alexander, solemnly affirm, that on or about February 10th, I was taken to Room 818, 42 Broadway, New York City, by E. B. Spaulding and there introduced to Mr. R. H. Beach, who stated in the presence of said E. B. Spaulding and myself that he held a contract from Thomas A. Edison, for the sole selling rights of the Edison Battery for traction uses, and that he would dispose of a half interest in said contract; furthermore, he stated he had given E. B. Spaulding an exclusive option for the sale of said half interest in the selling rights of the Edison Storage Battery. And in consideration of my finding a purchaser for said half interest, the said R. H. Beach agreed to sell me the half interest in the Storage Battery.

On June 18th, 1909, I was requested by R. H. Beach to withdraw the contract that I then held, which entitled me to a one-third interest of the one-half interest that he wished to sell, and in consideration of my releasing Mr. R. H. Beach from the said contract, he then agreed to divide the commission equally between myself and E. B. Spaulding.

Yours very truly,

(Signed) Wm. Alexander.

" E. B. Spaulding.

Witness:

H. Sylvester

Sworn to before me this 14th day of December 1909,

(Signed) Archibald L. Van Ness,

Notary Public, New York Co.

*Batteryst*

*LSPH*

F. L. D.

DEC. 28-1909.

Mr. E. B. Spaulding,  
Room 818,  
42 Broadway, N. Y.

Dear Sir:--

Yours of the 22d inst. to Mr. Edison, has been referred to me, and in reply I beg to advise that Mr. Edison made no arrangement with Mr. Beach whereby the latter was granted any exclusive rights for traction purposes or otherwise, in connection with the Edison Storage Battery.

Yours very truly,

EDISON STORAGE BATTERY COMPANY.

LVR

Vice-President.

**1909. Battery - Storage - Foreign (D-09-04)**

This folder contains correspondence and other documents relating to the patenting, manufacture, and sale of Edison storage batteries in countries other than the United States. Among the correspondents are Sigmund Bergmann, Henry H. Harjes, H. F. Parshall, and Willis N. Stewart. Most of the documents concern relations among Edison, Bergmann, and Bergmann's Deutsche Edison-Accumulatoren-Co. Included are items pertaining to supplies and equipment, Edison's newly developed cells, and European sales rights. Other documents relate to the competing Jungner Storage Battery Co. in Stockholm and possible British and French investors.

All of the the documents have been selected except for three items that duplicate information in selected material.

Bart S. Eng



July 13 1909

Dear Mr Edison:

Jan. 14 1909.

I cannot return to England without expressing my thanks for the interview of today. I shall see Bergmann on my arrival, and have no doubt but that arrangements satisfactory to you can be made which will in a few months give you command of the surface traction interests of London, in which I trust - after six years - to have some part.

I cannot forbear saying here that I trust that you will not place any credit in any tales about old Dick unless you have unbiased verifica-

him, as my impression was  
and is that no man ever  
served you with more intel-  
ligence and fidelity than  
he has, in London, and  
that no man is more re-  
spected than he by the very  
best people in London.  
Berquinne knows this also.

I trust that I shall have  
the pleasure of seeing you in  
London next year, with re-  
newed health.

Sincerely Yours,  
W.C. Stewart

Baldwin - Mr. Bergmann

P. H. KLEIN JR. COMPANY  
110 LIBERTY STREET  
NEW YORK

"WOLFRAM"  
TUNGSTEN

#3 aust/14  
HIGHEST EFFICIENCY  
METAL FILAMENT  
INCANDESCENT LAMPS

Mr Thos A. Edison Day will be <sup>11/10/09</sup> ~~11/10/09~~  
~~seen in a few days~~  
Edison Laboratory <sup>11/10/09</sup>  
Orange A. J. McCall samples

Dear Mr. Edison I was over in Berlin in Nov  
& Dec. & while there Mr. Bergmann sug-  
gested that it was probable you might find  
it worth while to look into the question  
of drawing your stock of sheet steel (for  
the storage batteries) from his new mill.  
So I have brought over with me some  
small samples of Mr. Bergmann's sheet  
steel product and some information  
about the cost of it, and whenever it  
is convenient to you will come over  
& show them to you or to your Supt.

I believe that Mr. Bergmann has  
already written you something about  
the above. Waiting your early re-  
spx. I am, meanwhile

Yours very truly  
P. H. Klein Jr.

Baldachin Germany

Berlin - Jan 25 1909

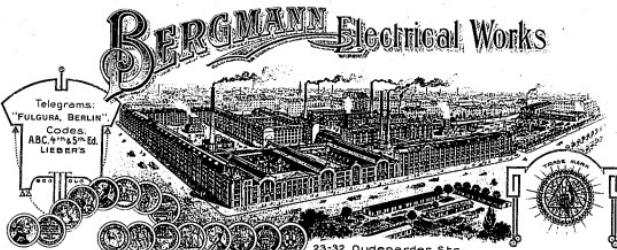
Edison

Will you be in  
Orange until 20th February Am  
Coming with Kammerhoff

I leave for Florida on  
February fifteenth - Bergman

S

Bartleys Foreign



MACHINE DEPARTMENT

In reply please quote

Ran/R.

Thos. A. Edison, Esq.,  
Llewellyn Park, New Jersey.

U. S. A.

file

My dear Edison:

The bearer of this, Mr. Kammerhoff, with whom you are already acquainted, is coming to you to discuss the steps that must be taken in order to keep the factory and the business of the Deutsche Edison-Akkumulatoren Company running.

Matters have now arrived at such a stage that I am utterly unable to pacify the shareholders, the money already lost being very large, as compared to the capital of the Company, and in consequence the situation is a very critical one.

It is imperative that some radical changes should be made in order to put the Company on a safe and sound basis, and I have every confidence that you will do everything you possibly can to assist us in this direction.

I most earnestly hope that a satisfactory understanding

**BERGMANN ELECTRICAL WORKS (MACHINE DEPARTMENT).**

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-2 -

Thos. A. Edison, Esq., Llewellyn Park, N. J.

will be arrived at and confirm herewith that any agreement concerning the business of the company, which may be made by Mr. Kammerhoff and your goodself, will have my approval.

I intended to come over myself accompanied by Mr. Kammerhoff, but on receiving your cablegram this morning, stating that you would leave for Florida on February 16th, I am compelled to send Mr. Kammerhoff alone, as I could not possibly manage to get away here so early.

With best regards

Yours very truly,

*Bergmann.*

Battery-Foreign

Deutsche  
Edison-Akkumulatoren-Company  
G. m. b. H.

Bank-Konto:  
Deutsche Bank, Berlin.

Telegramm-Adresse:  
Edisoncell.

Fernsprech-Anschluss:  
Amt 2, No. 873.  
A. B. C Code (<sup>10th</sup> u. <sup>11th</sup> Edition)  
and Lester's Code used.

Berlin D., den Jan. 25th 1909.  
Drantheimerstr. 35-36.

Thos. A. Edison, Esq.,  
Llewellyn Park,  
New Jersey.

file

Dear Sir:

For the last four years we have been striving to make the manufacture of the Edison battery a success, both for yourselves and our shareholders, but in spite of our most strenuous efforts, involving the expenditures of large sums of money, we regret to say that up to the present the results achieved have been, from a commercial point of view, unsatisfactory in the extreme and in consequence hereof the situation has now developed such a grave aspect that we are compelled to approach you on the subject.

In connection herewith might we venture to explain briefly the different causes why the results obtained have been contrary in every respect to the expectations which our Company had the right to assume and has all along been assuming.

In your two letters of September 30th 1904 and October 1st 1904 respectively, addressed to our Director General, Mr. Bergmann, it was suggested that within seven months a company for the exploitation of the Edison Storage Battery in Germany, Austria and Hungary should be formed, based on the stipulations mentioned in these two letters.

*Deutsche Edison-Akkumulatoren-Company*  
*G. m. b. H.*

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- 2 -

Thos. A. Edison, Esq., Llewellyn Park, N. J.

The profits which you figured out, that our Company in all probability would arrive at, were based on the supposition that the type H 18 cell could be manufactured for \$ 6--- and sold for \$ 10--- the latter being your selling price in America. The active material of this type of cell was to be supplied at a price of about \$ 1.30, but you expressed the view that you would be able, in a short time, to reduce this price materially. Your statement of October 1st 1904 then being found to be in every way satisfactory, our shareholders decided to form a Company.

After the formation of our Company and the starting up of our plant on March 1st 1905, you deemed it necessary to advise us not to commence manufacturing, but to wait until the important improvements you were then making on the cells, had been brought to a satisfactory conclusion. In order to prevent us getting bad results with the type H cell, you then decided not to supply us with active material.

Not having received sufficient encouragement from you to start operations in our nearly finished plant up to the beginning of 1906, our Mr. Bergmann made a trip to America in February of that year for the purpose of investigating the whole situation, and as a result, you then gave your consent to finish the tools for the type H cell and also to supply us with active material. The price, however, which we had to pay for the nickel and iron material was about 100 % more than that mentioned in your letter of Sept. 30th 1904.

*Deutsche Edison-Akkumulatoren-Company*  
*G. m. b. H.*

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- 3 -

Thos. A. Edison, Esq., Llewellyn Park, N. J.

In spite of this fact, however, we decided, in order to test our tools and to at last commence operations, to start manufacturing about the fall of 1906. Owing, however, to the prohibitive price of the active material, we were, of course, not in a position to put the cells on the market in quantities, but had to run our plant merely on an experimental scale.

We delayed commercial operations until May 1907 in the hope that your experiments with the tube cell would show the desired results, but after the elapse of this time, our shareholders insisted on knowing the exact situation and whether the expenditure of further capital would be justified or not. In consequence hereof, our Mr. Bergmann was compelled to again go over to America, in order to explain to you that something must be done to pacify the shareholders.

Mr. Bergmann suggested that you should give your consent to our Company taking up the manufacture of electric cars or other things, with a view to stopping the continually growing financial loss. To this proposal you did not agree, but stated that you were absolutely convinced that the manufacture of the tube cell could be taken up in a commercial way within a very short time.

Thereupon we studied in your Works the best methods for making the tools for the tube cell, the nickel flakes and the active material. After having made the necessary tools, based on new drawings furnished by you, for the tube cell A 6, and also a small plant for nickel flakes and active material, we sent two of our men over last fall ( 1908 ) with a view to learning your latest processes for making the iron and nickel.

*Deutsche Edison-Akkumulatoren-Company*  
G. m. b. H.

- 4 -

Thos. A. Edison, Esq., Llewellyn Park, N. J.

material. From a report which we have received from our men, we, however, see that matters are still not sufficiently advanced to enable us to start in manufacturing the tube cell.

Under these circumstances we are, therefore, compelled to continue the manufacture of the type H cell with flat pockets and place same on the market. Of this type of cell we have also developed several small types. As a result of the tests and experience we have had up to the present with the type H cell, we have come to the conclusion that this cell is, from a technical point of view, quite satisfactory and that we can compete with the lead battery as far as practical operation is concerned. As regards price, however, it is an absolute impossibility to meet competition, our customers, in fact, on account of the larger space required for your battery, refusing to pay any more than they pay for the lead battery.

The argument that the useful life of the Edison battery is very much longer than that of the lead battery is of no assistance to us in justifying our prices, inasmuch as the lead battery people are prepared to maintain the upkeep of their cells at an exceedingly low figure.

Every time we tried to sell Edison batteries for electromobiles we found this to be impossible, as your battery is considerably higher and takes up more room than the lead batteries, for the instalment of which latter all the electric vehicles over on this side are designed and constructed.

Now in order to make use of your battery in practical service,

*Deutsche Edison-Akkumulatoren-Company*  
G. m. b. H.

- 5 -

Thos. A. Edison, Esq., Llewellyn Park, N. J.

Mr. Bergmann was compelled to construct cars, which were specially developed to take up the Edison battery and we are handing you here-with literature, pricelists and photographs, illustrating our Mr. Bergmann's efforts in this direction.

The following statement will clearly show the precarious position we are in, regarding the sale of our batteries as compared to lead cells. We figured throughout on type H 27 containing 27 plates, as this is the size we chiefly make, as it has the right capacity for trucks and cabs used in Europe. Without taking general expenses into account at all, the actual manufacturing cost to us for one cell, type H 27, is \$ 7.50, as per attached sheet. For a truck, capable of carrying a load of 2 tons, or for a cab, we generally use a battery consisting of 54 cells, type H 27, the actual manufacturing cost of these to us being \$ 480.--- This battery we now sell at a nett price of \$ 500.---, and a lead battery which could be used for the same purpose, consisting of 44 cells, having a capacity of 235 ampere-hours, is sold at \$ 400.--- This lead battery, the manufacturers guarantee to keep in good working order and maintain at a charge of  $1\frac{1}{2}$ ¢ per car mile. As we are not able to maintain our battery and keep it in service at such a low figure, if we wish to effect sales at all, we are compelled to sell the Edison batteries for the price of \$ 500.--- as above mentioned and even lower.

As soon as we are in a position to make our own active material here, we fully expect to be able to turn it out at about \$ 1.--- cheaper per cell, H 27, than the price which we now pay you. Taking this into account, the actual cost for one cell, type H 27, would thus be, not in cluding general expenses, \$ 6.50, or for one complete battery of 54 cells

*Deutsche Edison-Akkumulatoren-Company*  
G. m. b. H.

- 6 -

Thos. A. Edison, Esq., Llewellyn Park, N. J.

\$ 416.--

As long as we are compelled to employ active material manufactured by you, our profit on a complete battery of 64 cells, type H 27, works out at about \$ 20.--, or 31 ¢ per cell. On the other hand, if we could use for cell H 27 active material costing \$ 1.-- less in price than we now have to pay, the profit for one cell would then be \$ 1.31, or for a complete battery of 64 cells \$ 84.--. Our profit would, however, in reality not work out so high, because we have to sell it at a still lower price.

Our calculation of the manufacturing cost is based on the experience we have gathered during a period of about two years and is correct, provided 75 - 100 cells a day are turned out. The cost per cell is, of course, at present somewhat higher and will remain so as long as we are unable to turn out the above mentioned number of cells.

In your letter of September 30th 1904 addressed to our Mr. Bergmann, based on which the money was subscribed and the Company inaugurated, you estimated the cost for active material for one cell H 18 at \$ 1.30 and for cell H 27 \$ 1.95, up to the fall of 1908, however, we had to pay you \$ 3.90, the price, however, for H 27 now being \$ 2.75.

From our above remarks it is self-evident that it is an absolute impossibility to make money on the Edison battery, unless the cost of manufacturing is reduced and in consequence hereof,

*Deutsche Edison-Akkumulatoren-Company*  
*G. m. b. H.*

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- 7 -

Thos. A. Edison, Esq., Llewellyn Park, N. J.

as a commercial proposition we cannot possibly accept the responsibility of proceeding in the present fashion, without making a serious effort to have the prevailing, very unsatisfactory state of affairs remedied. We feel that it is imperative to come to some understanding in order to put stop to the present, continual strain on our resources and the heavy financial losses, which we have up to date, incurred.

On the other hand, we consider it essential that we should continue manufacturing the Edison battery, in view of its valuable, technical properties, and our conviction is, that we shall, with your assistance, in the course of time, be able to make it a full success, providing only we are placed in position to manufacture and sell it at a price low enough to compete with the lead batteries at present on the market. Not only in our, but also in your own interests, every possible step should be taken to prevent the dissolution of our Company and the corresponding grave injury that would be inflicted on your respective reputations thereby, and we have not the slightest doubt that you will, without hesitation, afford us every assistance in your power to prevent such a calamity, and with this end in view, we now approach you, to obtain your consent, that the terms of our mutual agreement, dated September 28th 1905, be amended in the following manner.

- 1.) That our Company shall not be under the obligation to pay any further royalty per cell, as long as we are not in a position to put the improved cell on

*Deutsche Edison-Akkumulatoren-Company*  
*G. m. b. H.*

- 8 -

Thos. A. Edison, Esq., Llewellyn Park, N. J.

- the market in a commercial way ;
- 2.) That we have permission to manufacture not only the Edison batteries, but in addition any other articles, which we may deem advisable, in order to improve the financial conditions of the Company and thus avoid further losses ;
- 3.) That we have permission to sell Edison batteries in all European countries, with the exception of England, during such time, as the Edison battery is not actually manufactured in any of such countries.

If our proposal meets with your approval, we intend to sell the cells at such a price, as will not only increase our output considerably, but besides will enable us to stop further losses and also regain that amount which has already been lost. Up to the time of writing, we should have to reckon with a loss of practically about \$ 200.000.- incurred during a period of four years.

Recapitulating briefly, we would say, that the present state of affairs is an absolutely impossible one. Our shareholders refuse to grant any more capital, or sanction any further expenditure, unless they are finally convinced, to their own satisfaction, that the manufacture and sale of the Edison battery is possible on a commercial basis.

In conclusion we would once more impress upon you our con-

*Deutsche Edison-Akkumulatoren-Company*  
*G. m. b. H.*

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- 9 -

Thos. A. Edison, Esq., Llewellyn Park, N. J.

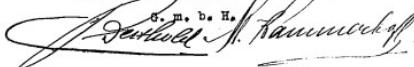
viction that your battery will ultimately be a success in every way. Both our factory equipment and business organisation, from a technical point of view, have been developed on most modern lines and leave nothing to be desired, so that all that remains to bring the business to a commercially successful issue is, your acceptance of our propositions, and we sincerely trust, in view of the extreme gravity of the situation, that we shall not have appealed to you in vain.

Thanking you in anticipation of a favorable reply in due course, we are

Yours very truly,

DEUTSCHE EDISON AKKUMULATOREN CO.

G. m. b. H.



Bällby, Gen

JOHN O. ROOS

K. TEKN. HÖGSKOLANS MATERIALEPROFNINGSSAMSTALT  
STOCKHOLM.

#8  
Allz 1/17/09

February 1:st 1909.

Thomas A. Edison, Esq.

My Dear Roos

West Orange, N.Y.

U.S.A.

Under no circumstances will I have  
anything to do with Jungner

Dear Mr. Edison:- T.C.E

With my apprenticeship in your Laboratory the years  
1901-03, and with your kind regards to me during that time still in bright  
memory, I take the liberty to write to you in the following matter.

When I went to Sweden it was to take a position in  
our official Institute for testing materials and I am now since about two  
years the director of that institution.

In this property I have had occasion to learn some of  
the work of the new Jungner Storage Battery Co. This company, that suc-  
ceeded the old one, was formed in 1906, and with a board and management of  
respectable and good people, it has persistently worked on the development  
of the storage battery of the iron-nickel type.

Now, there has been put in a tremendous amount of  
work on this problem on both sides of the Atlantic, but as far as I know  
the great inventions on this thing have been of small practical value.

I believe to be right when I say, that this state  
of things is greatly caused by the long and rather fruitless patent -  
fights and I think it is a pity, that the practical results should be  
blocked in that way.

2.

JOHN O. ROOS

K. TEKN. HÖGSKOLANS MATERIALPROVNINGSBANSTALT  
STOCKHOLM.

Being in a friendly way connected with both parties I propose to you as I have proposed to the leading men of the Jungner C:o, that the holders of the Edison and the Jungner rights should try to come to an understanding that would put an end to this fight. I have reason to know, that the Jungner people would like to partake in such an arrangement.

If you consider conditions to be proper that such preliminaries should be opened, you will kindly let me know and I would be very pleased if I could be of any use in this case.

Hoping of still being friendly remembered by you I send you my respectful and faithful regards.

Yours very truly  
*J. O. Roos*

T. C. MARTIN

EDITORIAL ROOMS

W. D. WEAVER

## Electrical World

239 WEST 39<sup>th</sup> STREET, NEW YORK

February 10, 1909.

T. A. Edison, Esq.,  
Edison Laboratory,  
Orange, N. J.

FEB 12 1909

Dear Mr. Edison:

While I was with you yesterday afternoon a cable message was received at my office from Sir Clifton Robinson with regard to your battery, about which we were then talking. I inclose a copy of this cable message, which I should like to answer if there is anything new or further to be said. Sir Clifton Robinson is evidently very much in earnest about this matter, from the way he sticks to it.

Wishing you many happy returns of the day, believe me, with warmest regards,

Yours truly,



Inclosure.

Editor.

[ENCLOSURE]

Balden-Jew

COPY

1909-02-10

WESTERN  
UNION

CABLE MESSAGE

WESTERN  
UNION

FEB 11 1909

Martin 239 West 39th Street N.Y.

No communication from Edison have you learned anything definite  
matter urgent please cable tubeways

131PM

If you think best say  
Edison says see Parshall who is his  
agent in England - 2

*Not M. R. Remond*  
*not given pt*  
*file*  
*191*

Feb. 11, 1909.

Deutsche Edison Akkumulatoren Co.,  
Drontheimerstr. 35-38,  
Berlin, N., Germany.

Gentlemen:

Your favor of January 25, 1909, is received, and under  
the circumstances I hereby consent to the following temporary modi-  
fications of the conditions of our contract dated September 28, 1905:

First. During the period from March 1, 1909, until six  
months after the date on which my American company (Edison Storage  
Battery Co.) commences the commercial manufacture of the new type  
"A" battery with tube cells, payment of royalties under the contract  
is waived, but immediately upon the conclusion of such period,  
royalties shall be payable on batteries thereafter manufactured,  
as provided in the contract. I will duly advise you in writing  
when actual manufacture of new batteries is commenced commercially  
by the Edison Storage Battery Co. This temporary waiver of royalty  
payments is made upon the express condition that you are to immedi-  
ately proceed with the construction of the necessary devices and  
machinery to manufacture the new "A" type tube cell, in order that  
it may be put out as soon as possible, as I am now satisfied with  
it.

Second. During the period in which you are preparing the  
necessary special tools for manufacturing the new type "A" battery  
and "if" which your general machinery is not occupied, I consent to

(2)

a further modification of our contract to the extent that you may manufacture, for the account of the Bergmann Electric Works, such apparatus, parts or devices for which your machinery may be adapted, but it is to be expressly understood that such manufactured products are not to be publicly sold by the Deutsche Edison Akkumulatoren Co., and the fact that such products are manufactured by the Deutsche Edison Akkumulatoren Co. is not to be publicly advertised or announced. This permission is also subject to the express condition that the manufacture of such other apparatus, parts or devices shall be discontinued at the end of six months from the date when the new type "A" battery is first commercially manufactured by the Edison Storage Battery Co. (the American company). In other words, the distinct understanding is that six months from the date the new type "A" battery is first made by the Edison Storage Battery Co. (the American company), all of the terms and conditions of the contract of September 28, 1905, shall again go into full force and effect.

Yours very truly,

E.S. 8. Electric Tramway

H.F. Parshall M.A., M.I.Mech.E.

Consulting Engineer

Mrs 3/20/09

TELEGRAMS: "PARSHALL, LONDON"  
TELEPHONE: LONDON WALL 3017

Salisbury House.

London Wall.

London, E.C.

Please quote C 5221/6  
5230/6

Duesy

March 1st, 1909.

Parshall - On my return from

Thomas A. Edison, Esq.,  
Orange,  
NEW JERSEY.

Florida in April, I shall prob'ly not  
be in a position within a month  
to confirm to you fully my organiza-  
tion that I am satisfied with the  
that they can go ahead

My dear Sir,

I have had a communication from Sir James Clinton  
Robinson regarding the application of your batteries to a  
tramway system. You will probably remember that I investigated  
this matter very fully and reported to you some months ago  
that once the business had advanced so far that factories could  
be established in the different countries, there were some  
important tramway projects to be considered. I very particular-  
ly went into the situation in Paris, where a considerable number  
of trams are being operated by lead batteries, and from the  
figures obtainable it seemed pretty clear that the Edison  
battery could profitably supersede the lead battery.

Even if the patent situation were favourable, it  
does not appear to me practicable to supply batteries for the  
working of tramways until there is a proper organization to see  
that the batteries are suitably installed and properly looked

*Letter*

Thomas A. Edison, Esq.

- 2 -

March 1st 1909.

after. I do not know whether you are informed as to the recent action taken by the Controller of Patents here in England. He annulled the Brewer Arc Lamp Patent owned by the Westinghouse Company on the ground that it was not sufficiently manufactured in Great Britain. It appears that some thousands of those lamps are in use, but not more than a thousand or so have been manufactured by the Westinghouse Company. The same line of action was taken in respect to another patent. Apparently the general policy of the Controller will be to annul all patents on articles largely used but not largely manufactured in the country. This in itself would naturally delay the sale of your battery in England until it is being manufactured here.

I wrote you some time ago regarding the batteries Bergmann had sent over here for trial. They did not prove a success, and I am informed that the motor cars sent over by Bergmann at the same time failed to give satisfaction. I trust Bergmann is having better luck on the Continent.

With kindest regards, I remain,

Sincerely yours,

*W. W. Marshall*

D. "Battery, Storage  
1909 - Farley,  
Memorandum. / Return To  
Germany" / H. M. C.

*Edison*  
Under the contract between Mr. Edison and the German Storage Battery Co. the German Company agreed to carry on manufacturing operations in Germany, Austria and Hungary and to pay Edison royalties on all batteries manufactured. The German Company has now spent so much money in getting the battery going in Germany that it becomes necessary to form a separate Austrian Company with additional capital. Mr. Edison agrees that a separate Austrian Company can be formed and take over for Austria and Hungary the rights which have been granted to the German Company. The Austrian Company will be subject to all the conditions that have been imposed on the German Company, especially with regard to Mr. Edison's royalties. The German Company will guarantee the faithful carrying out of the obligations of the Austrian Company and the payment of Edison's royalties. Draw up a contract on these lines and submit to Mr. Edison for approval before sending it over to the German Company.

3/12/09.

F. L. D.

*Agree' but outcomes  
from H. S. didn't and  
rough and submit to me  
of above with draft herewith  
Dyke*

667-461

H. F. Parshall, M. C. M. Inst. C.  
Consulting Engineer

TELEGRAMS—PARSHALL, LONDON.  
TELEPHONE—LONDON WALL 301.

Salisbury House,  
London Wall,  
London, E.C.

Please quote—C—

March 23rd 1909.

Thomas A. Edison, Esq.,  
Orange,  
NEW JERSEY.

My dear Sir,

In times past when reporting to you as to the results obtained with various classes of electric cars and batteries, I have made mention of Mr. A. K. Baylor, who has been making a special study of this subject for some years past. He has also carried out tests on the different Edison batteries that you have sent over here for trial. Further, he made trials on the cars and batteries made by Bergmann. For the above reason I have suggested to Mr. Baylor that you would very likely be pleased to meet him and hear what he has to say on the subject.

I remain

Yours very truly,

H. F. Parshall

Deutsche  
Edison-Akkumulatoren-Company  
G. m. b. H.

Bank-Konto:  
**Deutsche Bank, Berlin.**

Telegarm-Adresse:  
**Edisoncell.**

Fernsprech-Anschluss:  
**Amt 2, No. 873.**

*A. B. C. Code (4th v. 5th Edition)  
and Lieber's Code used.*

Mr. Dyer,

Orangetown N.Y.

Berlin 2, den May 4th 09  
Drentheimerstr. 35-36.

RECEIVED.  
MAY 17 1909  
FRANK L DYER.

My dear Mr. Dyer,

You will remember, that you dictated a letter to Mr. Edison on the 12th of March regarding the battery-business in Austria and Hungary. Mr. Kammerhoff, who returned some weeks ago from New-York, told you, that I think it advisable, to start now a factory in Austria and that I want to put up for this purpose a special Company. Mr. Kammerhoff told me, that I might expect an answer from you in short time, but did not get until today any informations from you. It is very difficult, to sell batteries from here to Austria, because the duty for batteries is prohibitive. On the other hand, in starting a new Company in Austria I could improve the position of the Deutsche Edison-Akkumulatoren-Co., which is at the present time, as you know, a very bad one. Will you please therefore be good enough to let me know as soon as possible, what Mr. Edison thinks of this matter and whether I can expect, that Edison will give his consent to my proposal.

*Deutsche Edison-Akkumulatoren-Company*  
*G. m. b. H.*

- 2 -

Mr. Dyer, New-York

Thanking you in advance for your kind efforts, I am  
with kind regards

Yours very truly

*Bugmann.*

Moffatt and Dr. Sell  
Patentenwalter

Büroausstürzen von 9-4.  
Bank-Conto:  
DEUTSCHE BANK, Depositionskasse 0  
Fernsprecher: Amt IV, 2783.  
Telegraphen-Nr.: SATIS ULTRA, BERLIN.  
WESTERN UNION TELEGRAPHIC CODE.

Mr.

Berlin, S.W. 73, den May 17, 1909.  
Alexandrinstraße 127 (Ecke Böcklinstraße)

RECEIVED.  
MAY 26 1909  
FRANK L. DYER.

Frank L. Dyer,

Orange,

Dear Sir:-

I only now have had opportunity to discuss with Mr. Kammerhof of the German Edison Storage Battery Company the question of working the battery patents of Mr. Edison in Austria and Hungary. We have found it impossible for the German Company to make arrangements for actual manufacturing storage batteries in Hungary because the market in Hungary would be too small in order to allow actual manufacturing. However Mr. Kammerhof is entirely willing to take steps to secure actual manufacturing in Austria. Mr. Kammerhof is in the moment not in the position to exactly state in what manner the manufacturing could be made. However he thinks that the most reasonable way of securing manufacturing of the Austrian patents would be to form a Company for controlling the market in Austria with a factory in Austria. I think that this course would be highly advisable and would also be sufficient to protect the patent interests, because it would be impossible for other parties to start a manufacture for the sell in Hungary even if the Hungarian patents would not be valid if the validity of the Austrian patents is secured by actual manufacture in Austria in the same way as the validity of the German patents by manufacture in Germany.

I think that you should make some arrangements with the German

Company

I Company in order to start the manufacture in Austria to in view  
of the modification of the Austrian law relating to the working  
of patents.

Yours truly



[ FROM FRANK L. DYER ]

June 1, 1909.

S. Bergmann, Esq.,  
Drontheimerstr. 35-38,  
Berlin, N., Germany.

My dear Mr. Bergmann:

Your favor of the 4th ult., has been received, in reference to the formation of a separate Battery Company in Austria and Hungary. Mr. Kammerhof mentioned this proposition to me and it seemed to be entirely satisfactory to Mr. Edison, but after I had prepared the necessary contract he told me that he would not sign it until he knew exactly what you proposed to do, so that the entire arrangement can be embodied in the contract. I understand in a general way that you wish to organise a separate company for Austria and Hungary having the same rights as the German Company and subject to the same limitations, and with the further understanding that if the new company defaults in any respect the German company will make good. Mr. Edison wants to know who the men are that intend to furnish capital for the Austrian company, what capital is to be furnished, what interest, if any, the German company will have in the Austrian company and the exact relations which will exist between the two concerns. In other words, will the Austrian company manufacture and sell batteries in Austria and Hungary as an absolutely independent concern, or will it work in close relations with the German company? and if so, what will those relations be?

I expect to be in Europe the latter part of July and may

S. Bergmann.

(2)

6/1/09.

perhaps go to Berlin, and if so, we can discuss the general battery situation, including the present matter, if you do not write me fully concerning it before I sail.

Believe me always, with kind regards,

Yours very truly,

PLD/TWW

Vice-President.

*W.M.P.*  
June 1, 1909.

Dr. L. Sell,  
Alexandrinenstr. 137,  
Berlin, S. W., Germany.

My dear Dr. Sell:

Your favor of the 17th ult. has been received, pointing out the desirability of forming a separate Storage Battery Company in Austria-Hungary, and I am writing Mr. Bergmann to-day in reference to this matter. Mr. Edison is quite willing that this should be done, provided the matter can be handled in a way that will not prejudice his rights.

Mrs. Dyer and I expect to be in Europe this Summer, and if we are in Berlin we hope to have the pleasure of again seeing you.

Believe me,

Yours very truly,

FLD/IWW

Vice-President.

Babley TAE

CONSULATE GENERAL  
OF  
NORWAY.

No. 515709

RE:

NEW YORK,

1 June 1909

And 4<sup>th</sup>

Dear Sir,

I should feel much obliged by your informing me whether a company has been formed for the utilization of your electric accumulators and, if so be the case, of its name and address.

Very truly yours

Ch Rawn

Consul General

Deutsche  
Edison-Akkumulatoren-Company  
G. m. b. H.

Bank-Conto:  
Deutsche Bank, Berlin.

Telegogramm-Adresse:  
Edisoncell,

Fernsprech-Anschluss:  
Amt 2, No. 873.

A. B. C. Code (14th v. 15th Edition)  
and Lieber's Code used.

K/RE

Frank L. Dyer, Esq.,

c/o. Edison Storage Battery Co.,

Orange N.J.

Berlin 22, den June 15th 09  
Bronnheimerstr. 35-36.

RECEIVED.  
JUN 28 1909  
FRANK L. DYER.

Dear Sir,

We herewith beg to acknowledge receipt of your favor of the last inst., written to Mr. Bergmann, who at the present time is out of town on a business-trip and will probably return at the end of this month. Mr. Bergmann will then leave the second week of July for his recreation and intends to be back about first week of August. We therefore beg you to arrange if possible your journey to Germany in that way, that you arrive in Berlin middle of August in order to meet Mr. Bergmann at that time here. We think it advisable, that you discuss the battery-situation and the matter about a new Company for Austria and Hungary personally with Mr. Bergmann, because it will hardly be possible to explain all the details by letter.

Yours very truly,  
Deutsche Edison-Akkumulatoren-Company

G. m. b. H.

*Enclosed will be found our  
other papers and correspondence  
of the  
other  
order*

*Hannover  
Frank L. Dyer*

EDISON MANUFACTURING COMPANY.

*Start of trip*  
June 28, 1909.

Deutsche Edison Akkumulatoren Co.,  
Drontheimerstr. 35-28,  
Berlin, N., Germany.

Gentlemen:

Yours of the 18th inst. has been received, and I note  
that Mr. Bergmann takes his vacation from the second week of  
~~July~~ to the first week of August. I hope to be able to be in  
Berlin sometime around the middle of August and will then see  
Mr. Bergmann in order to discuss these matters with him.

Yours very truly,

MLB/TWW

Vice-President.

BAHERY-TAB

31, Boulevard Haussmann

Doris 29th June, 1909.

My dear Mr. Edison,

The enclosed cutting from the "Daily Telegraph" has been handed to us by a good friend of ours, Mr. Durand, who is a stockbroker and Managing Director of an Electromobile company here. I also enclose you a letter of Mr. Durand addressed to us asking for certain information in regard to the new battery, and I should be much obliged if you would enable us to reply.

I take this opportunity of asking you whether you have yet taken into consideration the exploitation of the new battery in France, and we should be very glad to have your views on the subject.

Yours very truly,

R. M. Marcy

Say to Hoff that I hope to  
be able to notify him that  
I am ready to go onto the  
French exploitation within a  
few weeks. The new battery is a  
great success  $\ominus$

[FROM FRANK L. DYER]



TELEGRAMM-ADRESSE:  
SAYYHOTEL-BERLIN.

Berlin, den 10 (1904)  
Retour  
per mille  
Medrichstrasse 700.

Conversation with the Hungarian  
and Sunday morning, Aug 25/04

The German Co having sent  
upwards of 1,800,000 marks out of a  
total of 3,000,000 marks authorized  
Caprice and the custom laws to  
Austria Hungary prohibiting manufacture  
in Germany and exportation to  
Austria Hungary in combination  
with his cells now made in  
Austria Hungary, before this -  
separate company had to form  
in Austria Hungary to manuf.  
batteries in that country. The  
Caprice to be subject to depend on  
the contract which Mr. Dyer was

authorize the A-H company to  
make, but 2,000,000 is probably  
as a safe basis. The German  
Co will be paid a proportion of  
the capital, say not exceeding  
500,000 dollars, but this figure  
will go into the treasury of German  
Co as its subscription was forfeited  
as it owing to contract with  
German Co. It is not known  
how stock in A-H to win the  
Germans. The entire capital  
may be raised in A-H, or  
the German stock holders  
may subscribe for a part - so

Bingmann may furnish  
the first part.  
The first part  
of assembling machinery will be  
installed in A-H. The balance [2]

Funds are also needed for  
finishing, and all expenses in A-H for sale  
of the German articles, the finished products  
to make up dividends, having been a safe income  
before from Germany, and the sale of the same  
articles - funds the men are very anxious to  
have - even to mind. in A-H. Germans &  
do it on any system with them. If we can  
do, the men here think and believe under  
such circumstances the Germans would be more  
receptive. The only option seems to be to have  
the entire amount retained by the Germans  
to the November date German Co. dues etc.

then dividends cumulative?  
If so, an arrangement may  
be made for Edison to participate  
directly in any payment they  
may be made to German  
Co.

With regard to the  
Kammerer problem to  
make both types of  
H. and A. so as to give customer  
the option of choosing an  
expensive product. The experience  
this month with H cell has  
been very good.

1909 - Foreign

1909

Deutsche  
Edison-Akkumulatoren-Company  
G. m. b. H.

Bank-Conto:  
Deutsche Bank, Berlin.

Telegramm-Adresse:  
Edisoncell.

Fernsprech-Anschluss:  
Amt 2, No. 873.

A. B. C. Code (4th & 5th Edition)  
and Lieber's Code used.

Thomas A. Edison Esq.,

Llewellyn Park,

Orange New Jersey

Berlin D, den Septem. 1st 1909  
Branthimerstr. 35-36.

file

SEP 10 1909

My dear Edison,

The Annual Meeting of the Board of Directors of the  
Deutsche Edison Akkumulatoren-Company G.m.b.H. is arranged for  
September 14th or 15th. I should therefore be glad if you would  
let me know by cable on receipt of this letter whether you wish me  
to attend the meeting on your behalf.

We have of course under the present circumstances not been  
able to make any money, but hope that conditions will now begin to  
improve, owing to your kind permission to manufacture our type H  
without having to pay any royalty on same according to your letter  
of February 11th. The lead people are doing everything in their  
power to prevent us from coming to the surface, but I think we  
shall soon be able to show them that we are in a position to put  
lead cells out of business.

Last Autumn and at the beginning of this year I sent you  
some of our small cells for sparking batteries, mining lamps, etc.,  
in order to show you that we are continually striving to come into

*Deutsche Edison-Akkumulatoren-Company*  
G. m. b. H.

- 2 -

Thomas A. Edison, Esq., Orange New Jersey

closer contact with our customers, and to find a way to make some money.

Considering the present state of manufacture I think it would be desirable for Rogers to come over here to look after our new tools for the many small cells and accessories. He could probably give us some good advice, and may, on the other hand, find some improvements, which could be of value for you. As far as I know, Rogers needs a vacation anyhow, and I therefore propose that he should make this trip over here, and I am willing to pay half the expense for his journey.

Hoping to receive a favourable reply from you and trusting that you are in good health, I am, with kindest regards,

Yours very truly

*Benzmann.*

*197*  
Sept. 27, 1909.

S. Bergmann, Esq.,  
Drontheimerstr. 35-38,  
Berlin, N., Germany.

Dear Mr. Bergmann:-

Mr. Edison has been informed  
that a man living in the neighborhood of "Rapperswil"  
Switzerland, is making automobiles and advertising  
Edison batteries in connection with them. Of course,  
it is possible that these batteries are made by you,  
but at the same time I wish you would look into the  
matter and advise me if there is anything in it.

Yours very truly,

FLD/ARK.

Vice-President.

*(Rec'd  
J. D. T. 10/10/09)*  
Mr. Edison *Dyer*  
*Our patents - Canada*  
*including are OK*  
*Possibly you may already*

know about it, - but if not  
you will be interested to learn  
that a concern from England is  
establishing itself in Toronto, Canada,  
to manufacture a nickel-iron  
storage battery. A man whom I  
know was telling me about it,  
and said they had done 280 miles  
on one charge. He also said  
they expected to come out in the  
electrical papers within a week  
or two. This is all hearsay,  
but I give it to you as I  
heard it.

Oct 7/09. W. H. Meadowcroft

85-  
REFER TO THIS NUMBER  
IN YOUR REPLY

916

FRANK L. DYER,  
ORANGE, N. J.

**MEMORANDUM**

Oct. 11, 1909.

OCT 12 1909

Mr. Edison:-

Regarding the attached memorandum from Mr. Meadowcroft, as I told you, all of our patents in Canada on the battery are taken out or applied for under the new law, which relieves the patentee of the necessity of working the invention in Canada, but makes it possible for any manufacturer to demand a license under such equitable terms as the Patent Office may decide should be granted.

In view of the limited market in Canada, I cannot believe that any one would select that country to start a factory, but if it is done and they infringe, we can require them to pay royalties.

F.L.D.

FLD/ARK.



Berlin - Germany  
MACHINE DEPARTMENT

On reply please quote



Thomas A. Edison Esq.,

Llewellyn Park,

O range.

New Jersey.

My dear Edison,

I am sending you enclosed a translation of a reprint from the "Elektrotechnische Zeitschrift", which is very interesting. Although written entirely in our favour, it merely deals with absolute facts, and we expect to do quite a good business in these locomotives by and by.

Che

We are now working on a larger battery with a capacity of four and six plates in one, and I will send you a report within the next few weeks. So far, we have had very good results.

I have just received your telegram, saying that you are shipping the drawings and new cells this week, and hope you have already done so, as it is of vital importance that we should start on the new battery at once. With what we are making out of the old battery we can neither live nor die.

**BERGMANN ELECTRICAL WORKS (MACHINE DEPARTMENT).**

-2-

Thomas A. Edison Esq., Orange.

I take this opportunity of thanking you very much for the good reception and the courtesy you accorded our Technical Director, Mr. Hissink. Mr. Hissink, who was at first quite a pessimist with regard to the Edison Battery, is now, I am almost afraid, rather too much of an optimist. However, his judgment is, as you no doubt found out, worth something, as he is a thorough electrical technical expert. It really looks, therefore, as if we were going to get out of the wood and all our troubles before very long.

I am also sending you enclosed a poster, which I think may interest you, with regard to experiments to be carried out in public by Mr. Stanhope.

Hoping that you are enjoying good health, I am, with best wishes,

Sincerely yours,

*Bergmann.*

Anlagen.

S/S. "Elvaston"

Yokahama. Japan.

Dec. 21<sup>st</sup>. 1909.

JAN 19 1910

Mr H. F. Miller,  
Secretary,  
Laboratory of Mrs. A. Edison.  
Orange. N. J.

Dear Sir,

I am in receipt of your letter of Dec 17<sup>th</sup>, and note  
that you expect to have them available by next year.  
The delivery of your books has been delayed for some time  
as we receive orders in Manila to meet the U.S. Fleet  
in this port to deliver the coal we were chartered to convey.  
I desire to thank you for your courtesy in replying to my  
enquiries, and if I may, I should like to offer my services  
as engineer in the factory you are establishing in England.  
I am in possession of the Board of Trade's 1<sup>st</sup> class Engineers  
Certificate, and am studying for the highest grade under the  
Board of Trade eng - Engn, & C. Class.

I also have eight 1<sup>st</sup> & 2<sup>nd</sup> class certificates, granted in  
recognition by the Board of Education & Science & Art  
Department of South Kensington, London, for various branches  
in Engineering.

If there should be any branch or post which I could  
fill, and you desired greater or wider knowledge in any  
special branch of engineering, I would undertake to study  
the subjects required and render myself sufficient to  
serve you to the best of my ability.

My age is 26, and I am in good health. I have been a  
journeyman engineer for five years, the greater part of  
which has been spent as a Marine engineer.

I expect to arrive in England about April 1910, and if you  
should be able to reply to my letter, I would be greatly obliged  
if you would write to my home address:

15 Hanover Street  
West Hartlepool  
England

Thanking you in anticipation, and also for your past courtesy.  
Yours sincerely

Sir.

Your obedient servant  
Bernard O. Brownford.

[ATTACHMENT]

Bailey, Ray

Sept. 17 -

Dear Sir:

Yours of the 13th instant regarding batteries received. Mr. Edison directs me to write you that he cannot sell the batteries in England until a factory is established there, on account of the new patent law. He hopes to have it going next year.

Yours very truly,

Mr. Edison.

Copy of Letter sent this party

Sept. 17 - 1909 -

Secretary.

gallen

**1909. Cement (D-09-05)**

This folder contains correspondence and other documents relating to the business of the Edison Portland Cement Co. and to the manufacture, composition, and sale of cement. Included are letters concerning the indebtedness of the company and the efforts to organize a pool of cement manufacturers. Many of the letters are by Walter S. Mallory, vice president of the company.

Approximately 80 percent of the documents have been selected. The items not selected include meeting announcements and letters of acknowledgment and transmittal.

[FROM FRANK L. DYER]

Portland cement

569

Jan. 7, 1909.

W. S. Mallory, Esq., Vice-President,  
Edison Portland Cement Co.,  
Stewartsville, N. J.

My dear Mr. Mallory:

Your favor of December 19th to Mr. Edison  
has been referred to me relating to the resolution<sup>s</sup> of the Directors  
of the Portland Cement Co. on the subject of making improvements  
to cost approximately \$112,000.00, the money to be advanced  
by Mr. Edison and secured by the company's notes, "to run for one  
year, with the privilege to the company to renew same in whole or  
in part twice thereafter for a similar period".

Mr. Edison seemed to have some doubt whether, if this were  
done and anything should happen to the company, the new notes  
would have the same standing as the company's notes now held as  
collateral by the banks. I have submitted this latter question  
to Messrs. McCarter & English, who confirm my own opinion, that  
all the notes would stand on the same footing. To make the new  
notes for one year, with the privilege of renewing them in whole  
or in part for additional periods of a year each could be fully  
covered by contract with Mr. Edison, but in case of his death  
the arrangement would not have to be carried out by his estate.  
What objection would there be to having the notes run for three  
years, giving the company the option to take them up in whole or

(2)

in part at the end of the first, second or third year after their date? This it seems to me would fully secure the end you have in mind.

Regarding the suggestion made by the Directors, that the same arrangement should be adopted in reference to the other notes now held by Mr. Edison, that is a matter for adjustment by him, but if you wish me to I will take up the specific question with him and ascertain his views.

Yours very truly,

MJD/TWW

General Counsel.

[ATTACHMENT]

5.7.1.5  
- MEMORANDUM. -

December 30, 1908.

Mr. Dyer:

Relative to the attached letter from Mr. Mallory to Mr. Edison, it seems from what Mr. Harry Miller tells me that the "four months bank notes" referred to by Mr. Edison are ordinary commercial notes of the Cement Company, and that the owners of these notes are not in any way secured creditors of the Cement Company, and the amounts due thereon have no preference over any other secured claim. The term of the notes should not in any wise affect proof of claim, and as between any one year notes made to Mr. Edison and any unsecured debts evidenced by notes of a shorter term, there would be no priority or preference, and in case of bankruptcy, both would come in on the same footing.

As to the matter raised by the resolution of the Directors of the Cement Company, it seems to me that the preferable thing to do, if Mr. Edison is willing, is to make the notes to him payable on or before three years from date. This would cover the whole matter, and if it should turn out that ultimate payment would have to be made to his estate, the face of the notes would show that payment could not be enforced until the expiration of three years from the time the notes were made. It would not do, of course, to have it appear upon the face of the notes that they could be renewed for a second or third year, because this uncertainty of time would take away their negotiable quality. My suggestion, therefore, in order to meet both phases of the question, is that the notes to Mr. Edison be made payable on or before three years from

[ATTACHMENT]

Mr. Dyer. #2.

date. This will not affect his right to prove his claim and stand on the same footing as holders of shorter time notes, should the Company become insolvent, and the Company will obtain the time which it seems to feel that it needs to meet this indebtedness, and this time would not be affected by anything which might happen to Mr. Edison.

H. H. D.

HHD/MH

I called up McElroy & English's office and got Mr<sup>r</sup> English on the phone (Mr McElroy was out)  
He says the 4 mo. notes he people would have no priority under New Jersey law  
but all unsecured creditors would come in on the same footing

Dyke

[FROM WALTER S. MALLORY]

JAN 8. 1909  
R.F.D.  
Jan. 15 1909  
FRANK L. D.Y.R. Jan 15 1909

January 14, 1909.

Mr. Thomas A. Edison,  
Orange, N.J.

Dear Mr. Edison:-

At the meeting held in New York yesterday the supplementary license agreement was signed by the Atlas, Lehigh, Alpha, American, Lawrence, Vulcanite, comprising the North American Portland Cement Company, the Licensee, and all the companies of the Lehigh Valley except three - the Coplay, the Bath and the Phoenix. We had advised yesterday that the <sup>Both</sup> ~~above~~ would undoubtedly sign but on account of some important meeting they were unable to be with us. The Phoenix, who are a very small mill, having a capacity of about 20,000 bbls. a month may possibly not sign, although every effort will be made to get them in. The third Lehigh company not to sign was the Coplay and it is a question whether we will be able to get them or not. They make about 60,000 to 70,000 barrels per month and personally I believe that the agreement would be effective even if we are unable to get them to sign.

It was agreed to maintain in our Eastern territory present prices of 75 and 80¢ to dealers and consumers and to increase our prices in the Western markets to 75 and 80¢, the Western people also agreeing to increase their prices likewise.

Mr. Hager, representing the Western mills, was at the meeting yesterday and so was thoroughly posted as to what was done, and stated that the Western Association had been formed, its seven directors elected and that the Western companies were ready to take out the license just as soon as the papers could be prepared. In all probability it will take a couple of months to get all the Western companies tied up, but I have reason to believe that they will practically all come in and take a license.

The understanding among the Eastern manufacturers who signed the agreement was that in case the Western people did not come to time that we will avail ourselves of the clause in the contract which permits us to withdraw from it any time before April 30th, 1899. If there are no withdrawals and the Western people come in, the contract will then be effective for two (2) years and any company can withdraw every two years.

As to prices, it was thought wise not to make any change in existing prices until shipments materially increased. We did not want to make the mistake of making an increase in prices before conditions warranted it. It was agreed yesterday that the new contract was to go into effect immediately and it will now be necessary for us to make reports to the arbitrator and any company who shades any prices will be liable to forfeit some of his deposit.

-3-

I believe that this is the turning point in our industry and am very hopeful that from now on we will be able to make the industry very much more stable for everybody concerned.

Yours very truly,

WSM-FBR

V. P.

*Portland cement*

Jan. 15, 1909.

W. S. Mallory, Esq., Vice-President,  
Edison Portland Cement Co.,  
Stewartsville, N. J.

My dear Mr. Mallory:

I have received a copy of your letter of the 14th inst. to Mr. Edison informing him of the successful termination of your efforts to sign up the Portland Cement people, and I wish to sincerely congratulate you and to express the hope that the results will more than merit your expectations.

Believe me always,

Yours very truly,

FLD/TWW

General Counsel.

*Portland cement*

569

Jan. 25, 1909.

W. S. Mallory, Esq., Vice-President,  
Edison Portland Cement Co.,  
Stewartsville, N. J.

My dear Mr. Mallory:

Your letter of the 1<sup>st</sup> inst. was duly received in reference to the notes of the Edison Portland Cement Co. now held by Mr. Edison for advances already made as well as additional notes for the \$112,000.00 to be advanced to cover improvements. I have presented the matter to him and find that he is entirely willing to have the notes drawn for three years, as I suggest, giving the company the option to take them up in whole in whole or in part at the end of the first and second years. This applies to new notes to be given as well as those which Mr. Edison already holds.

I return all the correspondence herewith for your information.

Yours very truly,

FLD/TWW

General Counsel.

Enc-

MANUFACTURING COMPANY

*TRADE MARK*  
*Thomas A. Edison* *Port. Cement.*

## The Edison Portland Cement Co.

THOMAS A. EDISON, CHAIRMAN OF BOARD  
 LEONARD C. HARRIS, VICE-PRESIDENT  
 W. H. MALLORY, VICE-PRESIDENT  
 WILLARD P. HEDD, SECRETARY  
 H. F. MILLER, TREASURER

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

P. O. ADDRESS, STEWARTSVILLE, N. J.

SALER OFFICES:  
 PHILADELPHIA, PA., Arcade Building  
 BOSTON, MASS., Mechanics Building  
 PITTSBURGH, PA., Pitt Building  
 NEW YORK, N. Y., Post Office Square Building  
 BOSTON, MASS., Post Office Square Building  
 SAVANNAH, GA., National Bank Building

February, 1, 1909.

Mr. Frank L. Dyer,  
 Edison Laboratory,  
 Orange, N. J.

RECEIVED  
 FEB 3 1909  
 FRANK L. Dyer.

FEB 3 - 1909

Dear Mr. Dyer:

I beg herewith to enclose a carbon copy of a letter to Mr. Edison relative to Mr. Stephens, which explains itself.

Yours very truly,

*Wm Mallory*  
 W. P.

WSM-RBS

ENCLS:

*Dyer*  
*Mallory*  
*notes*  
*H.A.D.*

**[ENCLOSURE]**

February 1, 1909.

Dear Mr. Edison:

After very careful consideration by Mason and myself, we have decided to dispense with the services of Stephens, so have given him thirty days' notice today. In the meantime we have made an arrangement with Howard Williams to take up the work so that we will not allow it to suffer.

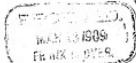
Mason was at Tomkins Cove on Saturday and met all the Tomkins Cove people and learned that while they are very much interested in the proposition they do not plan to do anything this year other than get their general plans out, decide on the type of machinery and be ready to install it next fall and winter, so do not think that letting Stephens go will in any way affect this prospect.

As I told you the other day, Stephens has reached the point where he absolutely pays no attention to instructions given him by Mason or myself, and in view of certain recent developments, we have concluded it was unwise to go on with him any longer.

Yours very truly,

*Dickinson Portland Cement*

Advertisement



March 10, 1909.

Mr. E. Meyer,

Mgr. of Sales,

New York, N. Y.

*Mr. F. S. Dyer*

Dear Sir:

The report for the building permits of the twenty-two cities to which I have frequently referred has just come in for the month of February, and I find that the total amount for building permits in January and February of 1909 is the largest on record.

The following figures covering October, November, December, January and February for the past five years gives an indication as to the increase in building:

1904 - 1905	\$120,000,000.00
1905 - 1906	174,000,000.00
1906 - 1907	144,000,000.00
1907 - 1908	104,000,000.00
1908 - 1909	189,000,000.00

You will note that the past five months beat the record of 1905 - 1906, which up to that time had been the record.

As this increase in building has been constant since the first of October of last year, it indicates very strongly to me a much more active demand starting in later on in the season, as you will remember, I have already stated to you that it seems to take about six months from the time a movement of this sort is well started before we feel the effects of it, so I look for a very active business say after the 1st of July.

Yours very truly,

WSM-RBS

V. P.

*Thomas A Edison* TRADE MARK  
**The Edison Portland Cement Co.**

THOMAS A. EDISON, PRESIDENT OF BOARD  
EDWARD H. THOMPSON, PRESIDENT  
W. D. MADDEN, VICE-PRESIDENT  
WILLARD P. HEDD, SECRETARY  
H. F. MORSE, TREASURER

TELEGRAPH, Freight and Passenger Station, NEW VILLAGE, N.J.  
P. O. ADDRESS, STEWARTSVILLE, N. J.

*Portland cement*

SALES OFFICES:  
PHILADELPHIA, PA., Arcade Building  
BOSTON, MASS., Post Office Square Side  
PITTSBURGH, PA., Merchants Building  
NEW YORK, N.Y., Merchants Building  
BOSTON, MASS., Post Office Square Side  
BANNAKAH, NATIONAL BANK BUILDING

March 13, 1909.

Mr. R. Meyer,

Mgr. of Sales,

Mr. F. L. DYER.

New York, N. Y.

*Mar 15 1909*

Dear Sir:

I have received the report for the February shipments of all the Companies and find the shipments for February, 1909, as compared with the shipments for the same month in 1908, to be as follows:

Edison	144%
Alpin	142%
Atlas	135%
Lehigh	132%
Vulcanite	115%
Lawrence	101%
American	88%
Dexter	87%

This is an improvement for the Edison Company over the January shipments, when our increase was 41%.

I happen to know that the Atlas Company made considerable shipments to the Panama Canal during February and that also the Lehigh Co. made large shipments to their stocks on the Gulf of Mexico and Southern ports, so that their increase really is not as large as that shown by our Company, as our shipments are practically all to dealers and consumers.

I trust that you will be able to keep the good work up and that March will show as large an increase as did February.

Yours very truly,

*W. F. D.*

3/15-09

Mallory

Your oil losses are  
getting lower. I see now  
 $2\frac{1}{4}$  mil per 66P loss -

Since you have lowered it, possibly  
you can offer the Oil House  
new % of the saving in tankage.  
Based on (64) gals daily -

Here is a chance to save a  
Mill per 66P based on 6000  
66b daily -

E

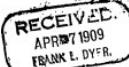
*Thomas A. Edison*  
TRADE MARK

## The Edison Portland Cement Co.

THOMAS A. EDISON, CHAIRMAN OF BOARD  
EDWARD H. STEWART, PRESIDENT  
W. H. M. DAVIS, VICE-PRESIDENT  
WILLARD P. HORN, SECRETARY  
T. F. MILANO, TREASURER

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.  
P. O. ADDRESS, STEWARTSVILLE, N. J.

SALES OFFICES:  
PHILADELPHIA, PA. Arcade Building  
NEW YORK, N. Y. 100 Broadway  
PITTSBURGH, PA. MacKenney Building  
BOSTON, MASS. Post Office Square Building  
SAVANNAH, GA. National Bank Building



Dear Mr. Edison:

March 29, 1909.

This morning Harry Miller called up and stated that he had heard from Mr. Gilmore, who had advised him that he would like to have us pay the two notes which he holds, as follows: April 14, \$5075.00; May 21, \$5100.00. He says nothing about the note due on June 21st of \$5100.00, but I suppose he will want this paid also.

Not having had a talk with Mr. Gilmore, I do not know whether or not we could get him to extend the notes for another period. It is going to be very inconvenient for us to pay them <sup>and</sup> in view of the extra money we are spending for reservoir in some other directions. What do you advise doing in the matter?

Yours very truly,

Dear Mr. Dyer.

A. S. Malby

V. P.

WSM-RBS  
that he has gone into a building operation and wants the notes due April + May paid

Mr. Gilmore has notified us

When due - I wrote Mr Edison and  
he has written Harry Miller to pay them -  
knowing through Mr Edison as to the  
payment in the New York Phone. matter,  
it has occurred to me that it might  
help at the present time if we could  
place these two notes at the Germania  
Bank - When Mr Gilmore made the  
arrangement we were to have a line  
of discount of \$5000 - at the Germania  
and we only have \$4000 - discounted - if  
you have not made loans at Germania  
the \$1000 - is probably still open to us -  
Shall I arrange to take it - please  
advise at Steubenville - Yours sincerely  
Mallory

[FROM FRANK L. DYER?]

УНАЧЧОУ НҮЧАДОННОМ ЧАЙНОТАН

Portland cement

REC'D.

April 7, 1909.

Personal

W. S. Mallory, Esq., Vice-President,  
Edison Portland Cement Co.,  
Stewartsville, N. J.

My dear Mr. Mallory:

Your favor of the 29th ult. to Mr. Edison has been received, in reference to the two Cement notes endorsed by Mr. Edison for money advanced by Mr. Gilmore. In arranging to take care of the settlement of the New York Phonograph and other local company cases I did not have to go to the Germania Bank, so that the extra \$10,000.00 may still be available there. Possibly they may object, because for some time they have complained of the amount of our balance, but we have simply not been able to help the situation.

I hope to close up the New York matter tomorrow, and, although we are paying out an enormous sum, I think under all the circumstances a settlement is the best course for us to take. In this way we effectively remove a black cloud that has been hanging over us for years.

Yours very truly,

THOMAS A. EDISON, CHAIRMAN OF DIRECTORS  
HENRY H. THOMPSON, PRESIDENT  
W. H. COOPER, VICE-PRESIDENT  
WILLIAM P. HORN, SECRETARY  
H. P. MILLER, TURKISHMAN

TRADE MARK  
*Thomas A. Edison*  
Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.  
P. O. ADDRESS, STEWARTSVILLE, N. J.

SALES OFFICES:  
PHILADELPHIA, Pa., Atlantic Building  
NEW YORK, N. Y., St. James Building  
BOSTON, MASS., Boston Building  
NEWARK, N. J., Union Building  
BIRMINGHAM, ALA., Birmingham Building  
SAVANNAH, Ga., National Bank Building

## The Edison Portland Cement Co.

Mr. E. Meyer,

Mgr. of Sales,

New York, N. Y.

April 16, 1909.

RECEIVED

APR 17 1909  
FRANK L. DYER

APR 17 1909

Dear Sir:

I have just received the report of the shipments  
of the various mills for the month of March and find that the  
percentages of shipments as compared with March of 1908, are  
as follows:-

EDISON	16%
Alpha	12%
Atlas	11%
Lehigh	10%
Dexter	9%
Vulcanite	9%
Lawrence	9%
American	8%

Showing that for the third month we still continue  
to lead in the percentage of shipments. Keep the good work up.

Yours very truly,

V. P.

WSM-RBS

*Walter*

[FROM FRANK L. DYER?]

Form 220

NATIONAL PHONOGRAPH COMPANY

*Portland cement.*

569

April 17, 1909.

W. S. Mallory, Esq.,  
Edison Portland Cement Co.,  
Stewartsville, N. J.

My dear Mr. Mallory:

I am very much pleased to note from your letter of the 16th inst. to Mr. Meyer that the percentage of increase of shipments of the Edison Company as compared with March of last year was so satisfactory, and I congratulate you on this result.

Yours very truly,

TRADE MARK



Portland cement

## The Edison Portland Cement Co.

THOMAS A. EDISON, CHAIRMAN OF BOARD  
 HENRY H. THOMPSON, PRESIDENT  
 W. H. D. COOPER, VICE-PRESIDENT  
 WILLARD P. REED, SECRETARY  
 H. W. MILLS, TREASURER

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.  
 P. O. ADDRESS, STEWARTSVILLE, N. J.

SALES OFFICES:  
 PHILADELPHIA, Pa., Arcade Building  
 NEW YORK, N. Y., Macombs Building  
 PITTSBURGH, Pa., Macomber Building  
 BOSTON, Mass., Post Office Square Building

DETROIT,  
 ST. LOUIS,  
 CHICAGO,  
 LOS ANGELES,  
 SAN FRANCISCO,  
 PORTLAND,  
 SEATTLE,  
 TORONTO,  
 MONTREAL

June 29, 1909.

Mr. Thomas A. Edison,  
 Orange, N. J.

Mr. FRANK L. DYER.

Dear Mr. Edison:-

The situation in the French matter is covered by a clipping published in the Philadelphia News Bureau, which is as follows and which was published June 28th:-

"At the office of William C. French, the Cramer attorney, who contemplates a suit against the Edison Portland Cement Co., to compel the payment of dividends on the preferred stock which is cumulative, it is stated today, that no bill has been filed in Court to date, and probably none will be filed before next week, Mr. French having a case in Philadelphia which requires his attention. Last week Mr. French said he would begin his proceedings against the Edison Cement Company today."

While in Philadelphia yesterday I talked with Messrs. Shelmordine and Miller, also Mr. Harlan Page, and none of them know of any stockholder who would be liable to be connected with such proceedings. Mr. Page has made quite some little inquiry through one of his men but is unable to get at anything definite or get any information from Mr. French's office. It looks to me very much like an attack in the newspapers without any thought of starting the suit.

I discussed the matter thoroughly yesterday with Mr. Henry P. Brown, and he says the only thing for us to do is to wait until a bill is filed and service has been

-2-

made and then meet it. In the meantime, we have notified the mercantile agencies and such other of our creditors who have inquired as to the situation, and do not expect that we will have any particular trouble except that an attack of this sort naturally throws distrust upon our credit.

If there is anything new develops, I will advise you promptly.

Yours very truly,

V. P.

WSM-RBS

*Thomas A Edison*  
TRADE MARK

## The Edison Portland Cement Co.

THOMAS A. EDISON, CHAIRMAN OF BOARD  
ROBERT H. THOMPSON, PRESIDENT  
W. H. WOODWARD, VICE-PRESIDENT  
WILLARD D. DIBBLE, SECRETARY  
H. P. MILLARD, TURMAGHORN

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.  
P. O. ADDRESS, STEWARTSVILLE, N. J.

SALES OFFICES:  
PHILADELPHIA, Pa., Arcade Building  
NEW YORK, N. Y., 150 Broadway  
HARRISBURG, Pa., Mechanics Building  
NEWARK, N. J., 100 Broad Street  
BOSTON, MASS., 25 Cornhill  
SAVANNAH, Ga., Post Office Square Bldg  
National Bank Building

June 29, 1909.

Mr. Thomas A. Edison,

Orange, N. J.

Mr. FRANK L. DYER.

Dear Mr. Edison:-

I have just returned from the Cement Convention which was held at Atlantic City, and beg to state that while there I met a Committee from the North American Portland Cement Co. consisting of Messrs. Lesley, of the American Cement Co., Gerstell, of the Alpha Portland Cement Co., and Young, of the Lehigh Portland Cement Co. We had a three or four hours session, and the matter of representation of the Licensees' Companies with the North American Co. was fully discussed, and I believe that the North American Committee will make favorable recommendations in this regard.

The matter of selling price was also thoroughly discussed and for the first time since May 1st, at which time the selling prices were lowered, we were able to get Mr. Young of the Lehigh Co. to enter into arguments. I understand there is to be a meeting of the North American Co. some time after July 4th at which these matters will be considered, and my impression is that some time between now and August 1st the selling price of cement will be advanced. The matter still stands as heretofore, every Company in the Association being

anxious for an advance, and it is the Lehigh Company that is holding the matter up.

The request made that the Licensee Companies shall have representation in the proceedings of the North American Co. is due to the fact that we feel that the North American Co. has advanced knowledge as to ~~charge~~ in freight rates, prices, etc., so the Licensee Companies wish this same knowledge while the matter is being discussed in the committee before formal action is taken.

Yours very truly,

V. P.

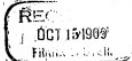
WGM-JDG

J. W. AYLSWORTH,  
Technical Chemical Expert.  
TEL. 404 ORANGE.

...LABORATORY...  
No. 223 Midland Avenue,  
EAST ORANGE, N. J.

Mr. Frank L. Dyer  
Dear

EAST ORANGE, N. J., Oct 14-09.



My dear Mr. Dyer:-

In reply to your inquiry as to further details on the porous cement the following is all I can give at present without making further tests.

The dry, solid porous cement weighs 4.8 lbs. per cu.-ft. concrete weighs about 130 lbs per cu.ft. dry. The cost of added materials over the cost of the cement is \$4.50 per ton of dry cement.

The material may be mixed dry with the cement & the swelling effect, will take place when mixed & molded.

The time during which swelling will take place can be regulated to a certain extent.

I think the material would be better suited for partition work, rather than for side walls as the strength is hardly sufficient for building blocks, although there is a decided probability that the element of strength, may be greatly improved with a little

cement

J. W. AYLSWORTH,  
Technical Chemical Expert,  
TEL. 424 ORANGE.

...LABORATORY...  
No. 223 Midland Avenue,  
EAST ORANGE, N. J.

EAST ORANGE, N. J.,

experimenting with the mixture  
& method of molding.  
If the parties who are interested  
desire any further data please have  
them state the questions &  
I will endeavor to answer them.

Yours very truly  
J. W. Aylsworth.

October 18, 1909.

Mr. Bond Thomas,  
35 West 32nd Street,  
New York, N.Y.

My dear Mr. Thomas:-

Your favor of the 11th inst. has been received and in reply I beg to hand you herewith a copy of a letter from Mr. Aylsworth on the subject of porous cement. I am sorry this matter was overlooked. If there is any other information that you wish I will see that you have it.

Yours very truly,

M.L.B./A.M.K.  
Enc.

[FROM ISAAC W. WALKER?]

Portland cement

61

October 21, 1909.

Mr. Mallory saw Mr. Ingraham of the Public Service Corporation  
about the horse-power. <sup>and said there</sup> Our cost at the Cement plant is so low  
that it would not be worth while considering any proposition.

Now

Old  
Union Portland Cement

W.M.

Feb - Jan

WILLIAMSBURGH TRUST COMPANY,  
391 FULTON STREET,  
BROOKLYN, NEW YORK.

(Feb 11/15)

Feb 12/15 1909

W. N. F. Miller,  
Stevy, Orange H. *check attached*  
My dear Mr. Miller:

It sure is "on me!"

The mistake I made was, if acceptable  
without signature, not to send for full  
amount and then cancel obligation!

I received wire with proper execution, and  
please give Mr. Oliver my thanks for  
his courtesy in the matter. You can  
credit amount on note (as you  
did before) and keep same due,  
which I will release as rapid  
as possible, or I will send you  
a duplicate due in one year as  
performed. With kind regards

Very truly yours

Wm. D. Reid.

WILLIAMSBURGH TRUST COMPANY,  
391 FULTON STREET,  
BROOKLYN, NEW YORK.

Mar 16/89

Dear Mr. Miller:

Now its on you!

You say in your favor of 15<sup>th</sup>  
"I beg to enclose herewith a new  
note at one year 7% p.c. but you  
didn't. If you will, I will.

Very truly yours

Mary P. Reid

TAE-writings  
Aug 12/7

Chicago, Ills.-Nov. 30-89

James A. Loim Say

Sir: New York City, N.Y.  
Very  
Dear  
Use a thin Cement - use a rod  
with ball on the end & pump it  
in my work as a strengthener I have  
attempted by this means to get less cement,  
this will send violent waves up,  
with more or less ~~work~~  
agitation in the cement &  
though your great work in cement  
undoubtedly turns the cement ~~and~~ <sup>into</sup> ~~comes~~ <sup>comes</sup> ~~and~~ <sup>and</sup> ~~comes~~ <sup>comes</sup>  
cement <sup>of</sup> fine material  
chemically better & more durable  
I have taken <sup>especially</sup> the ~~coarse~~ <sup>coarse</sup> surfaces  
you may advise me, without <sup>any</sup> ~~any~~ <sup>any</sup> difficulty  
your work <sup>will</sup> ~~be~~ <sup>be</sup> ~~done~~ <sup>done</sup>  
thinking in advance for your valued  
reply. I am Respectfully  
Carly Wilson

Res. 8127 Racine vs.  
Olivay et al.

**1909. Cement House (D-09-06)**

This folder contains correspondence relating to the widely publicized development of Edison's poured concrete house. Much of the material consists of unsolicited inquiries regarding the unique nature, quick construction, and low cost of the projected house. Also included are letters concerning designs for the house, sample blueprints, and requests to view Edison's one-quarter scale model. Many of the unsolicited letters contain Edison marginalia, usually indicating that a circular be sent in response.

Less than 10 percent of the documents have been selected. With the exception of a few samples, unsolicited inquiries have not been selected.

Related material can be found in D-09-22 (Edison, T.A. - Unsolicited Correspondence - Business - Cement House).



Jan. 2, 1909

-MANN & MACNEILLE-ARCHITECTS-  
16 EAST 44th ST.  
NEW YORK.

In Re #81.

W.W.Y  
Jan. 2, 1909.

Thomas A. Edison, Esq.,  
Edison Laboratory,  
Orange, N. J.

Dear Sir:

We are in receipt of your note asking us to come to the laboratory to consult with you about changes in the roof of the concrete house.

On account of jury duty it is impossible for us to tell ahead of time what day we can come, but we will improve our first opportunity, telephoning first to the laboratory to make sure that the time is convenient to you.

Yours very truly,

Mann & MacNeille

*for view*



-MANNING & MACNEILLE-ARCHITECTS-  
3 EAST 33RD ST.  
NEW YORK.

Jan. 8, 1909

Thomas A. Edison, Esq.,  
Edison laboratory,  
Orange, N. J.

Dear Sir:

Mr. Mann and Mr. MacNeill can come out to your laboratory Saturday afternoon to consult with you about the change in the roof of the concrete house.

Would it be convenient for you to see them that afternoon at two o'clock? If so will you please telephone to that effect Saturday morning. Our number is 4494 Madison Square.

Yours truly,

Manning & MacNeill

Conway House



**REGISTERED TRADE-MARK. DESIGN PATENT No. 360009.**

31 NY N 20 3X 5572R

Cleveland, Ohio Jan 12-08

Page A Edition

Orange NJ

May we have Mr Bachman here all this week we need him exhibit  
big success please wire reply.

E. Meyer,  
Hollenden Hotel.

Date Jan. 3  
Telephoned Mr. Miller  
By Joe  
Time 8:00 am

E. Meyer

Hotel Hallenden

Cleveland, Ohio

may stay

Mr. Backus

Jany 13/09

Send via  
private car  
1/13/09  
8.50 am

Thos A. Edison

Ans 18/09

Detroit Jan. 14, 1909  
172 Alexandre Ave. H.

Send enclosures & money in

Mr Thos. Al Edison  
In addition that I do not think  
the scheme can be worked up  
to build Octopus houses  
but must be larger &  
only where several hundred  
you do not remember me as the last time I saw  
you was in 1889, in West Haven, where you  
had come to see your father (of blessed memory)  
I am the young Catholic priest whom you  
met in Judge Atkinson's house on that occasion.  
I have got over being young. I was sympath-  
izing with you then for losing your hearing to a  
certain extent. I have since become blind to  
the same extent. So shake! I was on my  
way to Europe at that time, if you remember.  
I went as far as Egypt and found that Chinese  
borer had made soldiers out of mud over there.  
Now I hear that you are making houses of  
the same material. He raised miracles in Egypt.  
Wouldn't you like to do the same in Michigan?  
The last house that I know of your building  
in this state, was a hole and a cow fell into it.  
Now, like yourself, I never was very sick

2

or very poor. I have a little property here in Detroit - some vacant and if it remains so much longer I will be poorer than I ever was in my life. I have got to sell or build, and wouldn't it be "funny" if, in my blind old age I'd be the first man to pour one of your houses on a lot in Detroit?

It would be right in my line. When I saw I was getting blind, I went down to Adrian and built up a School. It beguiled me. Every body thought I was going to bankrupt somebody - the Bishop was scared, but in the course of five or six years, the school ran up toward five hundred. The Order got rich, grew independent, no longer needed a Director, and now I have nothing to do!! Give me a "tip" how I can pour some of your houses and raise - it will beguile me; for so I seek compensation for the loss of my senses.

Very faithfully,

Rev. Chas Kelly S. J.

Address 182 Alexandrine Ave. St.  
Detroit,  
Mich.

*Red ink*  
FREMONT D. AMORY, JR.  
DESIGNER  
BOSTON 17TH STREET

*Jan 24, 1909*

Mr. F. D. C. [unclear]  
To justify yourself that  
my dear [unclear] you will  
copy over your model  
of house we are sending  
letter treating the subject  
of concrete houses  
before me and I  
reply to same for the  
capacity of architect  
and designer -

Your circular letter  
is to me, in a professional  
way, rather vague.  
I doubt very much if  
much of a house can  
be erected of concrete

within the time you  
state, double it and  
it will be more feasible  
nor, do I see how.  
The price of 1000. is  
adequate you must  
not forget some drainage  
sink heating etc.  
Nor glass red by  
any means neglect to  
consider many minor  
details which at times  
seem trivial but are  
important. The house  
your letter seems to  
me suggest more a  
shack for a miner  
than a consistent  
and substantial residence  
and frankly speaking  
I doubt very much  
if it will be consistent.

FREMONT D. AMORY, JR.  
DESIGNER  
801 WEST 179TH STREET

Concrete is a great  
and wonderfully fertile  
line to work upon  
but not as a 12 hour  
proposition. Much  
has been done in  
this line and am  
quite sure the hasty  
block shaped in -  
dispensing houses will  
never be a go so to  
speak. However I  
will patiently watch  
for results and will be  
pleased to hear from you  
Personally I should  
my knowledge of General

building and decoration  
be of any service  
to you. I am at your  
call will gladly discuss  
the matter and will  
anxiously await your  
personal reply.

Very truly yours  
Fremon D. Moore Jr  
A.B.

The Architectural design  
you must admit will be  
very limited for these  
hasty and inefficient  
houses and must be  
more than boxes.  
My letter is meant in  
a kindly professional  
spirit and trust you will  
receive it as such.

CHAS. T. BALLARD, Pres.

S. THURSTON BALLARD, V-Pres.  
W. E. CASTLE, Secy.  
D. E. HAMILTON, Traffic Manager.

P. E. HAYES, Texas.  
WM. CHRISTE, Grain Buyer.

G. A. BEAUX, Jr., 2nd V-Pres.

\$3 Am. 1/27



# Ballard & Ballard Co.

[INCORPORATED.]

DAILY OUTPUT 3000 BARRELS OF FLOUR.

ALL ORDERS GIVEN TO BALTIMORE OR BROKERS  
SUBJECT TO OUR ACCEPTANCE.

Louisville, Ky. Jan. 25, 1909.

Mr. Thomas A. Edison,

Orange, N. J.

Dear Sir:-

I was advised by your secretary on the 12<sup>th</sup> inst., 1908, that you hoped to pour a concrete house at Orange, N. J., he also said you would be advised of the facts through the newspapers.

I regret to say that I have not been able to find anything in regard to your concrete plans from any of the papers, ~~and suppose that~~ I may receive information in that way.

My sister and I are obliged to make some plans for ourselves at once. I, therefore, am troubling you again and ask you to kindly let me know about your houses at once. It would be a great boon to me if I could build a concrete home instead of a frame one. I enclose self-addressed, stamped envelope for reply.

Very truly yours,

D.  
Enc.

(Mrs.) Ruth Pope Salt

At Aus' 30/9

Camera di Commercio  
di Cuneo

TELEPHONE 3393 CORTLANDT



ITALIAN CHAMBER OF COMMERCE

INCORPORATED

1890

REG. U.S. PAT. OFF.

1907

Send to  
Camere di Commercio Italiana

and their branches throughout the  
Kingdom of Italy

and their branches throughout the  
Kingdom of Italy

Mr. A. J. Muller Secy  
Laboratory of Thomas A. Edison  
Orange, N. J.

Dear Sir:-

Referring to your favor of  
the 16th Sept 1908 by which you  
kindly supplied us with a  
circular letter relating to Edison's  
concrete houses, we beg leave to  
ask you for some more of them,  
as we had new inquiries from  
Italy and wish to answer them  
in the most reliable way.

May we at the same time  
inquire of you about the opinion  
of the great inventor, as to the  
advisability of having those concrete  
houses built in regions where  
there is Galatini's & Sicily, earthquake  
destroys other buildings.

With many thanks bevered,  
Dear Sir, your truly Luigi Solari

PRESIDENT

COMMISSIONE DI MILANAZZA  
di Cuneo

37  
Office Telephone, 56 Main

Residence Telephone, 550 Bedford

Frederick A. Wells  
Real Estate, Insurance, Bonds and Mortgages  
26 Court Street, Rooms 45 & 46

FEB 6-  
Ans 3/8/9

Brooklyn, New York Feb 5th 1910

Mr. Thomas A. Edison  
Orange N.J.

Dear Sir:

Relying to your favor of January 30th, I beg to say that I contemplate developing a tract of land near New York, on Long Island, and establish an exclusive colony, for people of moderate means, the accomplishment of which, will require at least one thousand houses.

Will you kindly let me know the following:  
How long before the moulds will be ready. Coming Summer  
How many varieties of styles of houses will each mould make. 6 sets of moulds,  
" " rooms will each house contain. all alike, could be changed  
About, how much will the material cost. give several variations to  
How much will each mould cost; COMPLETE. (the money)  
What will be the terms.

\$25,000. per mould

Yours very truly,

Frederick A. Wells

For single family - Call it 6x rooms +  
6 bath

House cost from 1000 to 1200 each according  
to locality if 6 sets of moulds are used  
with the plowing machinery - This will build  
24 houses per month you see it requires large  
capital to build cheaply over

[ON BACK OF PRECEDING PAGE]

If you want further information  
you better come to Lee's corner  
and see my Engineers Messrs  
Harms & Simons. I do not intend to go into  
the business communication but only  
to prove the idea [ ]  
that it is a good idea to have a group  
of engineers and managers who are  
interested in the same things.  
I am glad to have you as your representative  
for our group.

and I had in mind too, the fact that the copy of  
the book that preceded it--"The Voice of The Machines"  
which was sent you, elicited no response, and I  
thought you would be merely bothered.

I have wondered if you would be willing, instead  
of throwing your invention of the cheap con-  
crete house open to ~~the public~~ and the scramblers,  
--to put your invention into the hands of trustees  
who would conduct it as a monopoly for public ser-  
vices! I have thought that if we could have one  
single great new industry which could be free  
and could treat its employees and its consumers  
~~fairly~~, as it ~~ought~~ to ought to--it would  
be one of the greatest events of modern times and  
would prove to be the beginning of ~~the world~~  
the freedom of the race.

After I wrote "The Voice of The Machines," which  
was a song of science and of inventors, I was  
obliged to answer the accusation that the machines  
~~/aborens~~  
had enslaved the ~~world~~ instead of

#2  
Mar 27/109  
**Mount Tom**

Gerald Stanley Lee, Northampton, Mass.

My dear Mr. Edison

*Do not pay any heed to it now  
as it is not yet ready for me to see*

I suppose you are too busy making  
a new world merely to read about one! But if you  
will read the first part of the first chapter of  
my last book which I am sending you, to-day, and  
and the part beginning on page 170 which deals  
with possibility of invention and ~~monopoly~~  
and monopoly in partnership, with its references  
to you and to concrete, I would be very grateful  
for your point of view. In the new edition of  
Inspired Millionaires (and in the German edition)  
I want to be sure I am right in my reference to  
you. I doubt not it would have been well to verify  
the newspaper interview and I would have written  
you before, but I did not expect the book would  
assume an importance to make it worth your while.

over not only the evening but over the whole after noon. *But when* All that has opened in man over and over again as inventions have come up--the inventor has been betrayed into the hands of the millionaires.

It seems to me that the time has now come when free inventors might found free industries, and when we have not only the inventors but the millionaires who--the geniuses of organization, who are ready to do it.

The man who takes advantage of his invention to found one sample industry in this way, I have come to feel, would free not merely the slaves of one country--like Lincoln, but would free the slaves of labor and drudgery and hate and poverty of all the nations around the world--and would start a movement by the side of which Mr. Lincoln's great achievement would be but a ~~weak~~ beginning.

As I have interpreted you, especially in these latter years, I have seen the scope and motive of the

## Mount Tom

Gerald Stanley Lee, Northampton, Mass.

freeing them. The common people simply have more machines to be under, every time a new one is invented.

What I have tried to show in *Inspired Millions* is that it is not the inventors or the machines that are to blame, but the millionaires.

All great mechanical invention it has seemed to me, logically results in making it possible for men to spend three or four hours a day in earning their bread --in the necessary household work of the planet and the rest of ~~the~~ <sup>each day</sup> time should be spent thanks to the machines, in avocations, for which they have original gifts, in invention, and training in art and science, and the education of children. Left to itself mechanical invention would spread the night school --in its finest form

Great man is your work--of the man who is not a mere specialist  
but who is taking a peak --even I 'm the midst of his basket  
days, at the feet of the world-at-the feet of the spirit  
of man--still smuggling with the machines that  
I have invented to save him ~~from~~  
~~from~~

The inventor is "the prophet today"  
and he is in dreadful earnest and I know you will take  
in good part my reference to you in my book, and I very  
much hope besides that you will drop me a line or  
let me see you before long so that I can avail myself  
of your point of view in the new edition of my book

Believe me most

Sincerely yours  
Charles H. K. C.  
Feb 12, 1909  
To Frank A. Koenig

I intend licensing respectable Companies  
to go into the matter of creating Flower Lounes  
with the new scheme, restricting them as to  
profits - What I am trying to do is to  
permit the Common laborer to get out of the  
tenement & live in a beautiful house along  
a trolley road, trees & flowers at the same  
rent to Name for <sup>which he will have</sup> a small extra  
payment, give him a chance to own  
the house & thus this I conceive will  
start him thinking, weare him up against the  
factory schemes & make him less <sup>greedy</sup> But by  
my Expressions to factory scheme to tell Robin  
you have <sup>the</sup> factory scheme, the reason  
is that the <sup>the</sup> factory scheme is <sup>the</sup> reason  
Libraries and <sup>the</sup> Education Department <sup>do</sup> not <sup>have</sup> the  
way you can put <sup>the</sup> ambition in life is to  
place within the means a fine woman

E

*Clement House*  
Office Telephone, 32 Main

#8 Aus 3/9 Residence Telephone, 550 Bedford

Frederick A. Miller

Real Estate, Insurance, Bonds and Mortgages  
26 Court Street, Rooms 45 & 46

Brooklyn, New York March 4th 1909

Mr. H.F. Miller  
Secy ect  
Orange N.J.

Dear Sir:

Relying to your favor of Feb 6th, last, I beg to inquire whether you can inform me when I can call on Messrs Harms & Small to talk over the matter of concrete houses?

If they have any particular time, or time of the day, I can make convenient to suit their time.

Yours very truly

*Frederick A. Miller*

[PHOTOCOPY]

General instructions

5-5-04.

1. All key plates and their respective keys must be bolted together when finished.
2. All holes in flanges to be  $\frac{1}{2}$ " diameter for  $\frac{3}{8}$ " bolts.
3. Holes in bosses to be as indicated on sketches.
4. All faces marked "f" to be finished.
5. All finished surfaces to be given one coat of grease.
6. All plates to be marked with their respective piece marks as tabulated.
7. Marks to be placed on upper right hand corner of plates.

[PHOTOCOPY]

Edison Concrete House.

Rules which govern finished moulds.

All holes in flanges to be  $\frac{1}{16}$ " diameter  
for 8 bolts.

All holes in bosses to be  $\frac{1}{8}$ " diameter  
for 14 bolts.

All faces marked "f" to be finished.

All finished surfaces to be given one  
coat of grease, if exposed to the weather  
before erection.

All plates to be marked with their  
respective piece marks as tabulated.  
and to be placed on upper half of  
plates. *With marks*

Redwell

Numerical Order.

[PHOTOCOPY]

Edison Concrete House

Brickwork 125 ft. 40 ft. 40 ft.

Part which goes in plaster must be  
left to plaster in the same manner as  
the brickwork.

All holes in flanges to be ~~to~~ diameter  
for bolts.

All holes in bases to be ~~to~~ diameter  
for bolts.

All faces marked to be finished.

All finished surfaces to be given one  
coat of paint.

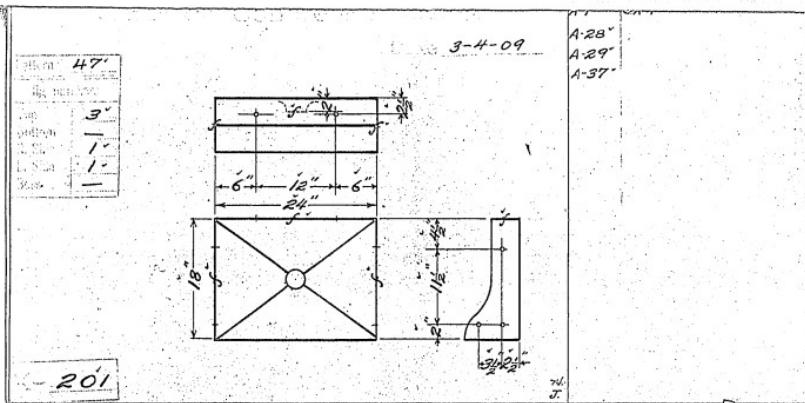
All holes to be marked with their  
true marks as tabulated.

Marked No. stand on upper part of  
flange.

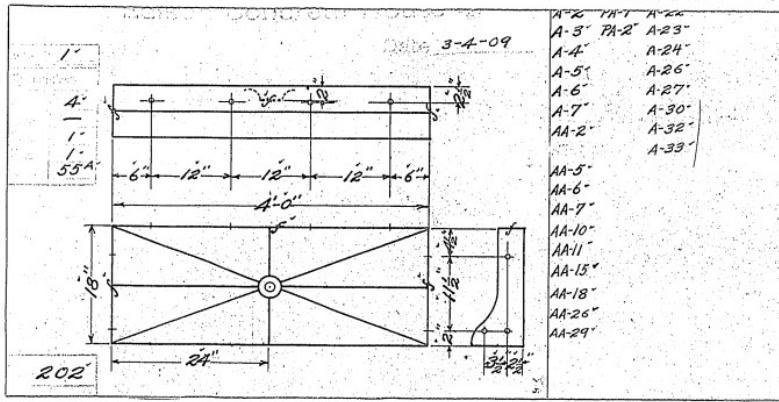
Arrangement of sketches

straight plates - from longest  
Offset plates - numerical  
Curved plates - 00

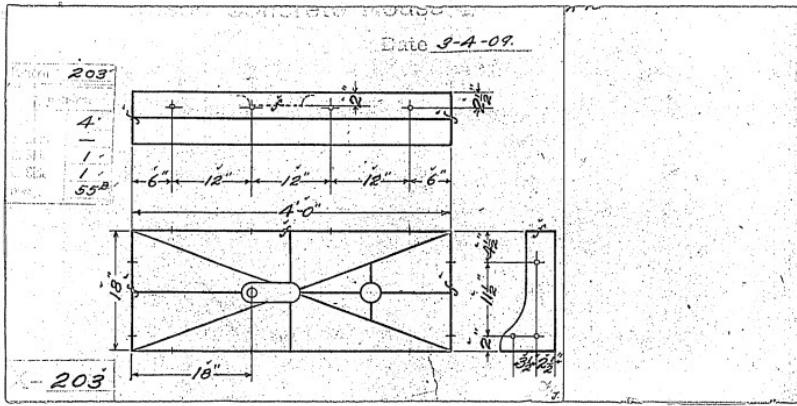
[PHOTOCOPY]



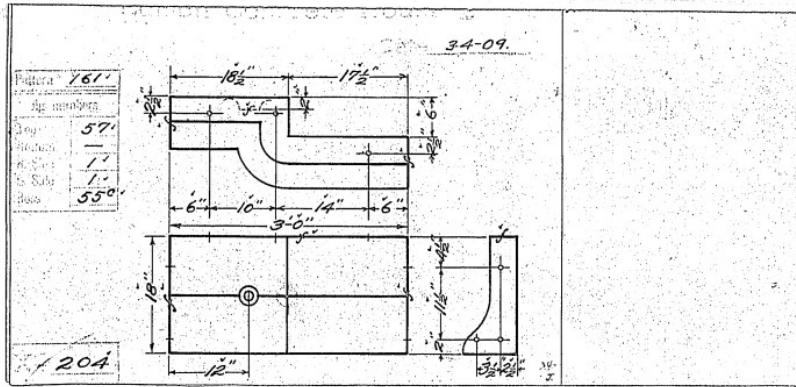
[PHOTOCOPY]



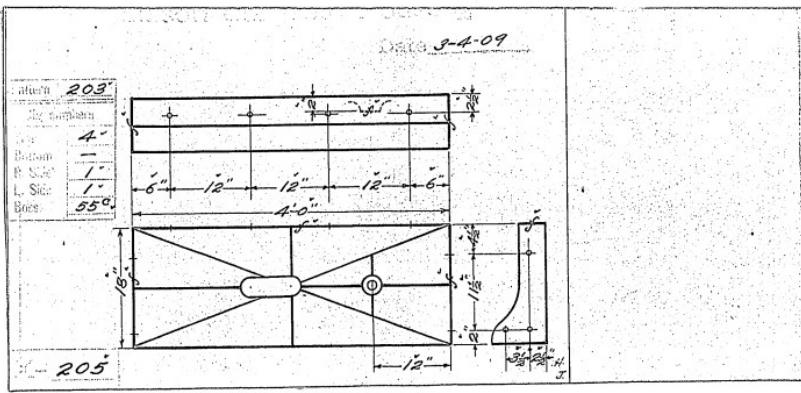
[PHOTOCOPY]



[PHOTOCOPY]



[PHOTOCOPY]



Form 100-1  
James L. Davis/GOD Central House

A. G. COFFEE  
CHIEF ENGINEER  
CHARLES N. CHAWICK  
CHARLES A. SHAW  
WALDO SMITH  
J. WALDO SMITH  
CHIEF ENGINEER  
ALFRED D. FLINN  
DEPARTMENT ENGINEER  
HEADQUARTERS ENGINEER

BOARD OF WATER SUPPLY

CITY OF NEW YORK

ENGINEERING BUREAU

209 BROADWAY

file  
Mar 3/17/09

*Daly*

*NYC 3/17/09*  
NEW YORK, March 8, 1909.

Addressee's name is Department Engineer and refer to box of this letter  
and Subject: Concrete T23.0  
Effect on Strength of  
Prolonged Mixing.

Mr. Thomas A. Edison,  
West Orange, N. J.

Thank him for report - say that our experiments  
were made for the purpose of getting a mix that  
would permit taking off forms quicker than  
usual & yet good strength - we had more  
water than you used in the lists.

*Edison*

Dear Sir:-

Enclosed herewith, for such interest as it may be to you, is a report of tests we have made on concrete to determine the effect on strength of prolonged mixing. The coarse aggregate is crushed bluestone from the same formation as the flagstones so extensively used in New York City. Fine aggregate is a mixture of the screenings from this crushed bluestone and a local sand which is chiefly from the same formation as the coarse aggregate. The other conditions are pretty well explained in the test report. You will note that very little increase in strength is shown from prolonged mixing.

If you care to criticise or comment on these tests, or make suggestions for further tests, I shall be very glad to receive your criticism or suggestions.

Very truly yours,

*Alfred D. Flinn,*  
Department Engineer.

(Enclosure)



Frost & Reed

E. Barnardt

# Park Avenue Hotel

Absolutely Fire Proof.  
Reed & Barnardt Proprietors.

New York, MARCH 11, 1909. 100

CABLE ADDRESS "PARKAVENUE"  
W.U. CODE.

Secretary to

Thomas E. Edison, Esq.,  
West Orange, N.J.

My dear Sir,

Two years ago at the Laboratory Mr. Edison showed me a model cottage in concrete. Next Saturday, 13th, I expect Dr. J.W. Robertson, president of Macdonald College, Que., Canada, to visit New York. He particularly wished to see that model cottage. May he do so in West Orange, or is there a duplicate model anywhere in this city. Please telegraph a response at my expense. Please DO NOT TELEPHONE, as I may be in my room less than an hour of to-morrow.

For years I have had the honor of personal acquaintance with Mr. Edison, and described his recent work in the CHAUTAUQUAN shortly after my latest visit.

Very truly yours

George T. Iles

[ATTACHMENT]

Spring List of DOUBLEDAY, PAGE & CO.'S Publications

Iles, George, Editor      Little Masterpieces of Autobiography  
Size, 4 x 6; Pages, about 180 per volume; Photogravure frontispiece to each  
volume. Binding, cloth. Per volume, \$1.00. Postage, 15c. Total, not less than \$1.15\*\*

The new addition to the Little Masterpieces series, containing gems of autobiography that throw flashlights upon the men and women who figure prominently in varied fields of human work, in this and late generations. Mr. Iles is the well-known author of "Flame, Electricity and the Camera."

#### COMMITTEE

ALSO EDITED BY MR. HANS-

**Little Masterpieces of Science**

**BOOKS BY GEORGE HIRS**

## Inventors at Work

WITH CHAPTERS ON DISCOVERY  
Size, 6 x 9½; Pages, 477; Binding, cloth, decorated; Illustrations, 275 from  
diagrams and photographs net, \$2.50\*\*

**Flame, Electricity and the Camera**  
Size, 6 x 9½; Pages, 298; Binding, green cloth, decorated; Illustrations, 105,  
including frontispiece in color . . . . . net, \$2.00\*\*

**Jacob, Violet**      **Irresolute, Catherine**  
Sis. 175 pp. \$2.00. *Paper, about age 25; Bindings, cloth*

Mrs. Jacob has been steadily winning a place among the real novelists by her careful work, her sense of character, and her ability to tell a dramatic story with conviction. This is the tale of an inexperienced girl, wavering between a rich conventional town and the wild shepherd whom grim strength at once terrifies and fascinates her. The pictures of the sharp-tongued old tollgate woman and her inimitable

阶段: 2004年 第134期 155001-15600

*BY THE SAME AUTHOR*

The Golden Heart  
Size, 6 x 8; Pages, 184; Binding, cloth, elaborately decorated; Illustrated by May Sandheim net, \$1.25\*

[ATTACHMENT]

George Iles  
Park Av, Noohy  
New York City

Mr Edison away Will be glad to see you  
tomorrow morning (closed afternoon)

H. J. Miller  
Secretary

*Dear Home  
Call Address "Edison, New York."*

*From the Laboratory  
Thomas A Edison.*

*Subject:* \_\_\_\_\_

*Orange, N.J. March 15th 09.*

Thos. A. Edison, Esq.,  
Fort Myers, Florida.

Dear Mr. Edison:

Mr. Bachman is using the barn opposite  
Laboratory to store patterns of concrete house. Shall I  
cover the patterns with insurance?

Yours very truly,

*H. J. Miller*

~~I suggested he~~  
Store them in one of the  
floors of the Storage Bat building  
It's absurd to run the  
risk of their Barn  
even if insured -

*Edison*

PHONE, 88 JAMAICA

PARK REALTY COMPANY

L. T. ACHIEVEMENT  
PROPERTIES  
FOR SALE

INSURANCE  
MORTGAGE LOANS

OFFICES JAMAICA PARK HOTEL  
204 FULTON STREET, COR. CHURCH STREET

OPPOSITE JAMAICA PARK

JAMAICA  
BUSINESS SPACES  
HOUSES AND LOTS

JAMAICA, N. Y. May 25, 1909. 100

9

Edison Portland Cement Co.,  
Orange, N.J.

MAY 26 1909

Dear Sirs:

Will you kindly send us particulars of your portable cement  
houses.

Yours truly,

PARK REALTY COMPANY.

*Circular  
Sent  
5/27/09*

Cement House  
A. H. Brownhill,  
Attorney-at-Law,  
Cinc. Ohio.

Edison Portland Cement Company,  
West Orange, N. J.

Gentlemen:

I represent a company which is trying to work out a plan for the construction of a number of small cement farm houses, and they have about settled down to building them 24 X 30, four rooms down stairs and two upstairs. They contemplate building the floor, foundation and cellar complete, constructing walls in forms on the ground and raising them into position, binding them together with small reinforcing rods and then molding the corners. They have requested me to write you asking whether you have ever formulated plans for building houses as small as these and to ask for information as to the use of your cement for such purposes. There is a demand for small houses of this character and if they could be built cheaply it would be a boon to many people who would like to own a little piece of land but find the building or improvement out of lumber prohibitive. Kindly let me hear from you.

Very truly yours,

A. F. B./H.

Aug 18 1909

Aug 18 1909

Thomas A Edison  
Llewellyn Park  
Orange N.J.

My Dear Mr Edison

Will you lend a m  
listen ear, I see by the New York  
Paper what you intend to do for the poor  
of New York, and others. Now you say you  
are not a prophet, I think you are not  
only a prophet but next to God, for God  
made the Earth in 6 days. - Now you  
are going to build a home for the poor in

6 day, so dear Mr Edison you say you  
have been deaf or nearly so, now I  
hail you will lend the Ear that is not  
deaf if any, God for bid you should be  
hard of hearing ya what you claim you are  
going to do you are like our dear God for  
his ears are not deaf to our cry or his  
arm shortened that he can not save,  
now then what you intend to do is like  
God here, or Earth while God has prepared  
a home in Heaven, you are preparing us  
here, you are Eligia.

Now Mr Edison listen please, I have  
worked in Edison nearly 14 years, I left  
the Restaurant nearly 8 years, and soon  
working Cleaning Lamps, at present I have  
held other positions with satisfaction I am

Buy Husband is nearly 75 - next April 15<sup>th</sup>  
and has the Rheumatism and unable  
most of the time to attend to his work.  
He is a Shade maker window shades and  
works, for Mr Barker Smith Waller & Co.  
Contractors and Builders in East Orange,  
unfortunately we have not been able to  
lay up for the coming day as there is but  
little dependance he is growing fible. Now

Mr Edison I buried my only son last  
fall taken away by dependance in my  
old day I am over 50 years, I have only now  
left \$100 to one hundred dollars left of a  
small summe, and I want to use  
it in some business, to give us a  
living, My husband has no income  
only a small portion of pension coming.

Now we are paying \$15 rent home 7 rooms.  
we have two lots we was given a house some  
4 years ago by his son who went to California.  
My Husband and son built a barn so we  
have one work room in the house, we live  
just opposite to division where I work, now I  
would pay down the \$100. hundred if I could  
have a house about 7 rooms with a little back,  
and pay an nominal rent, we could move  
our barn take it apart - if we could have a  
house on some corner. I would keep little  
home held funds, and take goods on  
commission what I could not pay down.  
I can realize on my Room, by drawing  
through my Lodge Poo, and I also still have  
my diamond cutting will bring at least  
\$1000. cat 75. they have done me a lot of  
good at times but there must go

Now Mr Edison I have been trying  
to mind and have told you the truth,  
and I am sure you will I must be  
up and doing as there no one I  
could depend on, my Sister and I are  
the only ones of a large family left,  
in the past 9 months I lost my only  
Brother - my dear Son, and a Sister  
God has given them a home, and I  
must try and get one here to share  
with my Sister as she will need a home,  
but how would a first class mechanic on heavy  
and fine work has him out of

Employment and all other means has  
nearly been exhausted, they would like  
a cheaper rent also.

Now Mr Edison

I trust perhaps you could or will  
do me in this matter  
Thanking you in advance,

I remain very respectfully

Sent <sup>no money to date</sup>  
Aug 22 Bassie St  
Aug 25/00 Harrison St Jr  
Aug 6/00 909

McDougall & McNairn-Hall,  
Partners, Solicitors, &c.  
GENERAL ATTORNEYS  
SOCIETIES FOR THE CANADIAN BANK OF COMMERCE  
AND THE TOWNSHIP OF COLEMAN.

Officers Haileybury & Guelph Gazette.

J. LOREN McDougall, Jr.  
J. McNairn-Hall

Haileybury, Ont., Oct 29th, 1909

The Laboratory,

Thomas A. Edison, Esq.,  
Orange, N. J.

Dear Sir:-

I am in receipt of your letter of October 25th, which I understand except as to one point. Will the moulds cost twenty-five Thousand (\$25,000) Dollars for each house, that is to get six houses going, would it be necessary to have One Hundred and Sixty-five Thousand (\$165,000) Dollars in plant.

I would be glad to hear from you on this point and also if you would keep my name on your list, so that when the Experimental House is erected, I will have an opportunity of going into the matter further with you.

Yours truly,

JLD/MH

To build houses Cheaply & keep the force of men Continuously employed it requires 6 sets of moulds & machinery costing 170,000. with these 35 new will build 144 houses every year indefinitely —

Cement House

**THE WEBB INN**  
MRS. MARY M. WEBB, PROP.  
"One Place That's Like Home."

RATES \$2.00 PER DAY  
We Cater to the Traveling Trade

(W.M.Y.)  
Lubbock, Tex., Nov. 9, 1909.

Mr. Thomas A. Edison,  
Orange, N. J. O.J.E.A.  
My Dear Mr. Edison:-

I have been reading quite a bit of your cement house lately, and would like to know if you have perfected your liquid Cement idea.

My reason for asking such a question is, that I am now having patented a sub-irrigating idea and am not able to buy the necessary clay machinery to manufacture this tile, as far as my first intention, and thought if you would sell me your liquid Cement recipe, for making this tile, only for the fourth of my sub-irrigating business, it would enable me

**THE WEBB INN**  
MRS. MARY M. WEBB, PROP.  
"One Place That's Like Home."

RATES \$2.00 PER DAY  
We Cater to the Traveling Trade

(2)

Hale Center, Texas,

19

to start a business that would be very profitable, as well as to help develop and settle up a semi-arid country that is very fertile and will produce anything in the farming line with water.

I would appreciate a reply from you.

Sincerely,

J. Ewing Ezell.  
Lubbock, Texas.

I am a lad of twenty four Summers.

[ON BACK OF PRECEDING PAGE]

I used 1 part of Cement  
2 parts of sand and  
5 parts of Rock Crushed  
to pass through  $\frac{3}{8}$  hole  
with  $\frac{1}{16}$  of inch stuff  
Screens out - Then

for every 100 lbs of  
Cement I use ~~12~~

12 lbs of Clay - The  
Cement & rock <sup>sand</sup> is mixed

& then the clay has to  
be previously ground up

in the water to a thin soup

is used with the other

cement to get the  
concrete to your correct

water level and to get  
the right amount of cement

2000 ft. above sea level  
2000 ft. above sea level

WATER TOWER PROJECT  
DODGE CITY, KANSAS

WATER TOWER PROJECT  
DODGE CITY, KANSAS  
by H. L. Gifford

*Great fence*

SYLVANUS B. NYE  
ATTORNEY AND COUNSELLOR AT LAW  
78-80 ERIC COUNTY SAVINGS BANK BUILDING  
BUFFALO, N.Y.  
TELEPHONE FRONTIER 8-0027  
TELEGRAMS "NYC 2-562237"

*Rebelley*  
*1/1/59*  
Mr. Thomas A. Edison,  
Orange, N. J.

Dear Sir:-

I am interested in your letter in respect to the  
moulds for the construction of cement houses and would like to inquire  
when you expect to finish your experimental house and how long it will  
be before one can obtain moulds. I am not positive from your letter  
whether \$25,000 for moulds and \$15,000 for machinery is to cover six  
houses or one house. Kindly give me information on this point.

I should like to inquire further whether you intend to give exclusive licenses  
for certain territory. If it were possible for me to obtain the  
exclusive license under these patents for Buffalo and immediate  
vicinity and I was convinced of the practicability of the device,  
I could furnish sufficient funds to carry on whatever operations  
were found profitable and I could further satisfy you as to the advisability  
of turning such a license over to me.

*Because I am act in the scheme  
to make money*

I should be pleased to receive any further information which you are willing to give out at this time.

Yours very truly,



**1909. Copyright (D-09-07)**

This folder contains correspondence and other documents relating to copyright matters involving Edison and the Edison companies. Included are items pertaining to copyright legislation; the practice of obtaining copyrights on films, film scenarios, and recordings; and a copyright dispute involving an Edison film entitled *The Star of Bethlehem*.

Approximately 70 percent of the documents have been selected. The items not selected include correspondence with the U.S. Post Office regarding a registered letter to the Librarian of Congress and documents that duplicate information in selected material.

[FROM FRANK L. DYER]

УЧАСТВОВАТЬ НЕПОСРЕДСТВЕННО  
УЧАСТВОВАТЬ НЕПОСРЕДСТВЕННО

46-1007

March 22, 1909.

Thorvald Solberg, Esq.,  
Register of Copyrights,  
Washington, D. C.

My dear Mr. Solberg:

I have not had time as yet to give the new copyright act very careful consideration, but there are one or two points on which I would like information. The act provides that the mechanical clause shall apply only to American compositions or to compositions of those composers whose home country grants similar rights to Americans. What provision will be made under the new act by which the nationality of the composer may be disclosed? Will it not be possible for the Copyright Office to issue a weekly bulletin similar to the Official Gazette of the Patent Office and by means of which the phonograph companies may keep track of the registration of copyright music?

On the subject of the dramatic rights, the bill seems to be broad enough to include representations by moving picture apparatus; apparently, therefore, the moving picture manufacturers, by copyrighting the scenarios of their pictures, may be able to secure protection against so-called duplicates. Is it your idea that these scenarios, which are the merest skeletons or plots, can be made the subject of copyright protection?

Yours very truly,

FLD/TWW

President.

OFFICE OF THE  
REGISTER OF COPYRIGHTS

TS-WSH

LIBRARY OF CONGRESS  
COPYRIGHT OFFICE  
WASHINGTON

March 23, 1909.

Dear Mr. Dyer:-

I beg to acknowledge the receipt of your letter of yesterday.

The Copyright Office now publishes in four parts a Catalogue of Copyright Entries, and this will be continued after the first of July with some possible modifications. I inclose a sample copy of the part of the catalogue devoted to music. I should suppose that in this part of the catalogue might be published a statement of the nationality. The notice of use or license to use, or acquiescence in using music upon mechanical musical instruments would also perhaps require to be published. I shall be glad if the manufacturers of such instruments will give any hints of what information will be of interest and value to them and in what form it can best be supplied.

As regards the extent of subject-matter of copyright no doubt the Act. will give rise to some questions. I cannot positively answer the one raised in your letter, but would point out that in at least two prints of the bill cinematographic productions were included in the subject-matter of copyright, and they were stricken out on the direct statement of the Chairman of the House Committee on Patents that it was not the intention to expressly include such articles in the subject-matter of copyright. On the other hand, moving pictures are now registered as a single photograph, and I am not aware of anything in the Act which would necessitate a change in the practice of the office in that particular.

Inclosure:  
Copy of Catalogue.

Mr. Frank L. Dyer,  
Orange, N.J.

Very truly yours,

*Thorvald Dolberg*  
Register of Copyrights.

THE STAR OF BETHLEHEM, Sacred Drama  
BY JOSEPH CANTELLO

PHONE A 9758



OFFICERS

R. WALTERS, President  
JOSEPH CANTELLO, Vice-President  
JOHN F. GROENE, Secretary  
JOHN CALORI, Asst. Secretary  
CHRISTOFORO BOSIO, Treasurer

Incorporated with Capital Stock of \$200,000

# The STAR of BETHLEHEM

## THEATRICAL COMPANY

709 L.A. Trust Building,  
~~2000 Broadway, New York~~

*M. Miller*  
Edison Manufacturing Company,

72 Lakeside Ave., Orange, N.J.,  
304 Wabash Ave., Chicago, Ill.,  
10 Fifth Ave., New York, N.Y.

Gentlemen:

There is now on exhibition in this city one of your films  
No. 6432, entitled "The Star of Bethlehem", at Mr. Tally's place,  
called "Broadway Theater".

This production is clearly an infringement upon the copyright  
of a Dramatic Composition, entitled "The Star of Bethlehem", by  
Joseph Cantello, of this city, being Class D XXc., No. 9010, in the  
office of the Librarian of Congress.

All of the rights of said Joseph Cantello in this dramatic  
composition and copyright thereof are owned and held by The Star  
of Bethlehem Theatrical Company, a corporation.

No authority has ever been given to your company, or to any  
other person, to produce this composition by films or otherwise  
anywhere in this country, by this corporation, or its board of directors,  
the only constituted body authorized to grant such permission.  
No person, therefore, has any authority to contract to produce  
or have produced by films or otherwise the said composition, or  
any part thereof.



EMCo.

2

3/25/09

We therefore demand of you to cease at once the production or sale of said dramatic composition, entitled "The Star of Bethlehem", or any part thereof, whether produced in films or otherwise, upon the stage of or in any theater, or other building or place, within the United States; and further demand that you recall and destroy any films of the same which have already been sent out; and we further demand that any and all royalties or income already derived from or that may be hereafter received from the production of said composition be paid over to "The Star of Bethlehem Theatrical Company", or to Christoforo Bosia, its Treasurer, at No.709 L.A. Trust Building, Los Angeles, Cal. No person has any authority to collect any moneys for said corporation except its treasurer.

Kindly give us the name of the person who presented this matter to you, so we may take the necessary steps.

Yours very truly,

THE STAR OF BETHLEHEM THEATRICAL COMPANY

BY

*Joseph Cantello*

Vice President and Author

and

*John J. Greene*

Secretary.

REFER TO THIS NUMBER  
IN YOUR REPLY

509

FRANK L. DYER,  
ORANGE, N. J.

**MEMORANDUM**

Mr. Scull:

3/26/09.

I hand you herewith a letter from Mr. Solberg of the Copyright Office, together with the Copyright Bill and catalogue of Copyright Entries. I wish you would look over the bill and report briefly to me what information you think the Copyright Office should furnish the manufacturers in order that we may be fully advised as to the condition of the copyrights; and also as to what we can and cannot use. After I receive your report I will write to Mr. Solberg.

FLD/IWW

F. L. D.

Enc-

March 29, 1909.

Mr. Dyer:-

Your memo. 509: The copyright catalog should show the nationality of the composer and whether or not such nationality is entitled to mechanical copyright. This would facilitate the necessity for the manufacturer to keep posted on copyright treaties, conventions, etc. The notice of use for mechanical purposes must, of course, be published.

The new law is not clear as to whether the use by the copyright proprietor of a part of a copyrighted composition brings the whole composition under the compulsory license clause or not. If it does not, the notice of mechanical use should indicate just what parts are so used.

The foregoing information, in addition to what is already published in the catalog, appears to me to be all the information that the Copyright Office can give us.

Please note that Mr. Solberg has not answered your question in regard to copyrighting moving pictures. Your query was in regard to whether copyrighting scenarios would prevent their reproduction by moving pictures, and Mr. Solberg apparently has in mind the copyrighting of the moving pictures themselves.

G.F.Scull.

[FROM HORACE G. PLIMPTON]

THOMAS A. EDISON,  
PRESIDENT

FRANK L. DYER,  
VICE-PRESIDENT & GENERAL COUNSEL

C. H. WILSON,  
GENERAL MANAGER

A. WESTCOTT,  
SECRETARY & TREASURER

*Motion Pictures*



THOMAS A.  
EDISON

IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

EDISON MANUFACTURING CO.  
MAIN OFFICE AND FACTORY  
ORANGE, N.J.

EDISON PROJECTING KINETOSCOPES AND FILMS.

10 FIFTH AVENUE, NEW YORK.  
304 WADASH AVENUE, CHICAGO.

CABLE ADDRESS  
"KURLIAN, NEW YORK"

ADDRESS YOUR REPLY TO Edison Studio- Bedford Park,

New York, April 6th, 09.

H. G. P.

Mr. Frank L. Dyer, Vice President,

Edison Mfg. Co., Orange, N. J.

Mr. George F. Scull, Asst.

Dear Sir:-

"THE STAR OF BETHLEHEM."

Referring to your letter of the 2nd I have carefully investigated the source of this plot, and find that it developed through an idea talked out between Mr. Dawley and Mr. Porter, some weeks ago. The idea as at that time outlined was to issue in the course of a year or two, subjects bearing on the "Life of Christ", and as an initial plot his birth was taken as the first incident. - the season of Lent being thought an appropriate time to get out such an idea. Mr. Dawley tells me that in working this up, he read a number of books, and the plot as developed in our picture is the result of this reading.

So far as the title goes it seemed to have occurred naturally to Mr. Dawley and Mr. Porter, as an appropriate title for such a picture.

The picture was not taken from a manuscript submitted to us nor was it taken from any outside source except from the books mentioned above.

Very truly yours,

RECEIVED  
APRIL 8 1909  
FRANK L. DYER

Ap ml 15, 1909.

Star of Bethlehem Theatrical Co.,  
709 L.A. Trust Building,  
Los Angeles, Cal.

Gentlemen:-

Mr. Dyer has looked into the matter of  
the source of the Edison film entitled "The Star of Bethlehem",  
referred to in yours of the 25th ult., and finds  
that this film was produced from a scenario composed by  
employees of the Edison Studio from data obtained from  
the bible and books of stories and legends. These em-  
ployees had no knowledge whatever of your composition,  
and their composition is entirely original with them.  
Mr. Dyer feels that your rights have in no way been in-  
fringed.

Yours very truly,

GFS/ARK.

Assistant to Vice-President.

THOMAS A. EDISON,  
PRESIDENT

FRANK L. DYER,  
VICE-PRESIDENT & GENERAL COUNSEL

C. H. WILSON  
GENERAL MANAGER

A. WESTCOTT  
SECRETARY & TREASURER



THOMAS A. EDISON

IN REPLYING PLEASE ADDRESS THE COMPANY NOT  
THE INDIVIDUALS AND MENTION THESE INITIALS.

**EDISON MANUFACTURING CO.**  
MAIN OFFICE AND FACTORY  
ORANGE, N.J.

**EDISON PROJECTING KINETOSCOPES AND FILMS.**

10 FIFTH AVENUE, NEW YORK.  
304 WARASH AVENUE, CHICAGO.

CABLE ADDRESS  
"KUHLIAN, NEW YORK"

ADDRESS YOUR REPLY TO **Edison Studio-Bedford Park**

12 H. G. P.

New York, April 15th, 09.



Mr. Frank L. Dyer, Vice Pres.,  
Edison Mfg. Co., Orange, N. J.

Dear Sir:-

COPYRIGHTS: I beg to call attention to the matter of copyrights. As I understood it, we were to be informed as to just what the existing law is on copyrights, so that we could take pains not to infringe. In having this information the plan was to have a form drawn up by which sellers of manuscripts would furnish us with an affidavit of the originality of the manuscript.

Very truly yours,

Edison Mfg. Co.,

Kinetograph Department,

*Homer G. Smith*  
Manager Negative Production.

S-H. G. P.

REFER TO THIS NUMBER  
IN YOUR REPLY

548

MEMORANDUM

FRANK L. DYER,  
ORANGE, N. J.

*legal*

Mr. Scull:

4/16/09.

I hand you herewith letter from Mr. Plimpton, together with copy of the new copyright act. It was suggested that in purchasing scenarios from authors, we should have them sign an agreement to turn over all rights to us, or, than we might secure copyright protection; also, that they should make some acknowledgment that the scenario was novel with them and that our good faith would not be questioned. This document could be in the form of a brief contract, to be signed by the author and to become effective when the consideration is paid. I wish you would get this up for me. Also, let me have a brief statement as to the present condition of the law on this subject and let me know whether you consider it advisable under the new law to protect the scenarios. Do this right away.

FLD/TWW  
Enc-

F. L. D.

M. P. - Legal

858

April 19, 1909.

Mr. Thorvald Solberg,  
Register of Copyrights,  
Washington, D. C.

Dear Mr. Solberg:

Yours of March 23rd was duly received, but I have not been able until now to look into the copyright question. I assume that the "Catalogue of Copyright Entries" which you sent me is a regular publication of your Bureau, and I wish, therefore, that you would enter our name as a regular subscriber. If you will let me know what the cost of subscription is I will send you a check.

It seems to me that for the protection of manufacturers the Copyright Catalogue should show the nationality of the composer in all cases where the right of mechanical reproduction is reserved. If possible, the Catalogue should also indicate whether or not the home country of the composer grants similar rights to Americans, in order that the manufacturers might determine whether the reserved rights are to be recognized. Of course this might be obviated by the Copyright Bureau refusing to permit a reservation in the case of composers whose home countries do not grant similar rights to Americans. Since the new copyright act will undoubtedly prove to be an expensive thing for the manufacturers,

2. 4/19/09 NATIONAL PHONOGRAPH COMPANY Thorvald Solberg.

I think it only fair that where the right of mechanical reproduction is reserved, your Bureau should require an affidavit of the composer setting forth his nationality and alleging that to the best of his knowledge and belief the composition is novel.

From my present point of view I believe that the suggestions above made, if they can be consistently carried out, would, in addition to the information at present given in the catalogue, be sufficient for our purpose.

On the subject of moving pictures, my question was not, whether the pictures themselves could be copyrighted, but whether the scenario giving the skeleton or plot of the picture could be copyrighted. Can you advise me on this latter point?

Yours very truly,

ELD/TWW

President.

M.P. - Pefants

721

Appld. No. 2289.

AP/ BYRNE

In re. your memo. No. 548: The present Copyright Law as interpreted by the Court of Appeals, and the new Copyright Law, taking effect July 1st, both clearly indicate that the copyrighting of a scenario will fully protect motion pictures based thereon. The new Copyright Law provides that if the copyrighted work be a drama or a dramatic work, the copyright proprietor had the exclusive right "to make or to authorize the making of any transcription or record thereof, or for which in whole or in part it may in any manner or by any method be exhibited, performed, represented, produced or reproduced." This clause is probably explicit enough in itself to warrant the holding that a film is a "transcription or record" which enables the scenario to be performed, and it is certainly so when the interpretations of the present Law, given by the Court of Appeals in the "Ben Hur" case, is considered.

In order that there shall be no question that the scenario is a dramatic composition it will probably be well to file a coherent story, rather than the naked stage directions which are used in producing. Patent, Mr. Palmer, 5 Feb. 1912 states that the written play consisting of directions for its presentation by one without the use of spoken language by the characters is included in the term "dramatic composition". In view of this, it might be deemed a superabundance of caution to require something more than the skeleton stage directions to be filed, but I think this should be done to avoid any possible question. The new Law does not require the filing of a claim of copyright before the publication. A publication with a notice reading "Copyright by \_\_\_\_\_", and followed by the year in which the copyright was first claimed by publication, initiates the copyright. Before the copyright can be sued on, however, it is necessary that two copies be filed, as is done at present, together with a claim of copyright. The Law only provided that this shall be done "promptly".

When copies of the work are not reproduced for sale, the copyright is obtained by depositing one complete copy, together with the claim of copyright, in the Copyright Office, and this is the method which should be adopted in the case of scenarios, for the pictures which are based on these scenarios are not themselves copies, and this is so especially in view of the rulings in the "Ben Hur" case, according to which they are merely accessories to be used in producing a dramatic performance.

In the case of scenarios, therefore, I would advise that after the play is reduced to the skeleton form, it be added to, to the extent of translating the stage directions into the form of a play and that one copy be deposited in the Copyright Office with the claim of copyright thereon. This would preferably be done before any pictures are sold. The pictures themselves should contain the copyright notice which they have at present. In the case of pictures which have no real dramatic basis, such for instance, as industrial pictures, it will be necessary to continue our present plan of filing a number of photographs, though there need be no haste in filing these photographs, before the release date of the pictures, provided the latter have the copyright notices on them.

In case of border line pictures, in which there may be a slight amount of dramatic interest, but which also consist largely of industrial scenes, it would probably be better to copyright them as photographs so as to avoid any question as to whether or not they are based on a dramatic composition.

The special damages provided in the Civil Remedy clause of the New Act, apparently do not cover the making of the transcription or record of the drama, and in the case of a duper, it appears that he will have to be sued for damages generally. Nickelodeone, however, which uses a dupe film falls within a paragraph providing for damages of \$100. for the first, and \$50. for every subsequent infringing performance. It may be that some court will eventually hold that the duper is a contributory infringer and may base the damages on those specifically provided in the Copyright Act for infringing performances.

Any person who wilfully and for profit infringes any copyright secured by the New Act, or who shall knowingly aid or abet such infringement, is guilty of a misdemeanor and may be punished by imprisonment not to exceed one year, and a fine not less than \$100. or more than \$1,000., or both. A duper would surely fall within this clause, but a nickelodeon proprietor would probably be able to show that he did not use the dupe film wilfully.

I also hand you herewith a copy of an agreement which may be made with authors of scenarios.

G.F.S.

GFS/ARK

AGREEMENT made this                    day of  
190 , by and between the EDISON MANUFACTURING COMPANY, corpor-  
ation of New Jersey and having an office at Orange, N.J.,  
and                                        of  
(hereinafter referred to as "the Author"); WITNESSETH:

In consideration of the sum of One Dollar, in  
hand paid to the said Author by the said Edison Manufacturing  
Company, receipt of which is hereby acknowledged, the said  
Author does hereby sell, assign and transfer to the said  
Edison Manufacturing Company, its assigns and successors,  
the manuscript of a certain dramatic composition entitled  
"

", together with all of the right,  
title and interest in and to the said dramatic composition,  
including the right to copy, dramatize, produce and repro-  
duce, it in any manner whatsoever, and to obtain copyright  
thereof in the United States.

The said Author covenants that he has full right  
to convey the interest herein assigned and that he has not  
executed and will not execute any agreement in conflict  
therewith

The said Author warrants that the said dramatic composition is original with him and that no incident therein described is the same as, or adopted from, any incident in any other copyrighted book or play.

---

WITNESSED:

---

---

-37-

OFFICE OF THE  
REGISTER OF COPYRIGHTS

TS-RCD  
264599

LIBRARY OF CONGRESS  
COPYRIGHT OFFICE  
WASHINGTON

RECEIVED.  
APR 21 1909  
FRANK L. DYER.

April 20, 1909

Dear Mr. Dyer:

I beg to acknowledge your letter of yesterday and send you inclosed a sample copy of the Catalogue of Copyright Entries. This publication is issued in four parts. The first, appearing weekly, contains all the titles of books proper and a sub-division of it, with monthly alphabets, contains the titles of pamphlets and newspaper contributions. This part as a whole is supplied at two dollars a year. Then there is a second part of the catalogue which deals only with periodicals in monthly alphabets, at one dollar a year, and a third part, which deals only with musical compositions, in monthly alphabets with an index, the subscription price for the yearly volume being two dollars including the index. The fourth part of the catalogue contains the entries for original works of art, engravings, chromos, lithographs, etc., and for this the yearly subscription price is also one dollar. As I suppose you would be particularly interested in the music catalogue, I send you a sample of that part.

Questions concerning the new copyright law will no doubt arise from time to time, and as this office cannot authoritatively determine these questions, some of them may require to be submitted to the Department of Justice. I think, however, that I may say that it has been the position of the Copyright Office heretofore that registrations cannot be made in behalf of persons not entitled under the copyright law and the international agreements.

On the other hand, there would seem to be no authority on the part of the office to require an affidavit not expressly required by the Statute, and the only affidavit provided for in the law is that in relation to the

American manufacture of a book.

You ask whether a scenario giving the skeleton or plot of a moving picture could be copyrighted. If you imagine yourself as applying for the registration of such an article, under what designation in the law should you suppose it would fall? As you know, after the first of July copyright initiates upon publication with notice and all actions before this office are then conditions subsequent, and not conditions precedent as under the present law. Perhaps you would register such a printed and published scenario as a "book." If so, would you suppose that protection would be secured thereby for the moving pictures?

May I refer to you one question raised here, viz., what space will require to be provided for in the record books for musical compositions for the notice of user or acquiescence in use referred to in sec. 1 (e) of the law, also for the notice of intention to use in sec. 25(e)? What do you think would be the form of such a notice? It is a little difficult to prepare in advance the new record books required, and this is one of the difficult points. I shall be glad to hear what, in your mind, should be the form these notices should take.

Inclusion:  
Catalogue Cop. Entries,  
Music, March 1909.

Very truly yours,

*Thorvald Solberg*,  
Register of Copyrights.

Frank L. Dyer, Esq.,  
President National Phonograph Co.,  
Orange, N. J.

[ATTACHMENT]

SPECIAL NOTICE

In the case of any work not to be published until after July 1, 1909, on which date a new copyright law goes into effect, application for registration in this office should be postponed until the printed copies of the work required by law can be deposited.

In the case of any work to be issued to the public before July 1, 1909, action should be taken under the old law, by depositing the required printed title and two printed copies of the work in this office, not later than the day of publication, with an application and fee for registration.

THORVALD SOLBERG  
*Register of Copyrights*

LIBRARY OF CONGRESS: COPYRIGHT OFFICE  
WASHINGTON, D. C.

779  
Home A 7287 SUNSET, MAIN 888  
LAW OFFICES OF  
JOHN F. GROENE  
709 TRUST BUILDING  
CORN, SECOND AND SPRING STREETS.

LOS ANGELES, CAL. April 22, 1909.

Edison Manufacturing Company,  
Orange, N.J.,  
Gentlemen:

RECEIVED.  
APR 23 1909  
FRANK L. DYER.

Your letter of 15th instant, to Star of Bethlehem Theatrical Company, signed by George F. Scull, Assistant to Vice-President, has been handed to me, and it is certainly a wonderful epistle to emanate from your office, knowing your familiarity with the copyright and patent laws. It makes no difference whether the composition "is entirely original" with your employees or not, it can still be an infringement, although I believe you have been somewhat misled as to the authorship from information which I have at hand.

The book of Joseph Cantello has been copyrighted in the proper office, and you have no right under the law to use any portion of the play or the name in any way.

My client are disposed to be fair in the matter, but they insist--as they have a right under the law--that you not only desist in the attempted production, but also pay them such royalty on the productions already out as may be just and equitable.

Kindly let me hear from you, and greatly oblige,

Yours very truly,



*John F. Groene*

*Scull*

*M. P. Legal*

April 30, 1909.

Mr. Thorvald Solberg,  
Register of Copyrights,  
Washington, D. C.

Dear Mr. Solberg:

Your letter of the 20th inst. has been received. There can be no doubt, I think, that musical compositions to be properly the subject of copyright must be new. It should be the duty of the Copyright Office, as it is of the Patent Office, to prevent the issue of improper and fraudulent grants. In the Patent Office an Examiner has the right to reject an application if the alleged invention is not new, because, to permit a patent to issue on an old invention is a fraud on the public. Under the new law (Section 53) "The Register of Copyrights shall be authorized to make rules and regulations for the registration of claims to copyright", and it certainly ought to be the first duty of the Copyright Office to make a reasonable attempt to protect the public from the issue of fraudulent claims. Of course the new law does not give to the Copyright Office any machinery for investigating the novelty of applications for registration, but it would certainly be a very simple matter to embody in the rules a requirement that the applicant should make oath that he believes himself to be the first and original composer. No honest man could object to such a requirement, and I hope you may be able to

2. 4/30/08 NATIONAL PHONOGRAPH COMPANY Thorvald Solberg.

do something along this line.

On the subject of copyrighting scenarios for moving pictures, I think these properly come under the class of a dramatic work. These scenarios contain the dramatic personae and are divided up into Acts, giving all the stage business and directions for the pantomimic production. Very often they also include telegrams, letters and other printed matter which is projected on the screen as a part of the play. In other words, they are exactly like dramatic works except for the absence of words, but later on it is very probable that the phonograph will be combined with the moving picture machine to include the words also. If a scenario could be copyrighted as a dramatic work, then the moving picture film itself would undoubtedly come within the language of Section 1 (d) as a "record" thereof and the exhibition of the film would certainly also come within this section. It would seem to me that, viewing these scenarios as dramatic compositions, there ought not to be any question as to the propriety of their being copyrighted, but nevertheless if you would care to express yourself I would like to have your opinion.

In reference to your inquiry as to the form of notice of user or acquiescence in use or intention to use, I have not given this matter much thought. Apparently it is not necessary under the law for the copyright proprietor to go into specific details concerning this notice, but the effect in every case is merely to waive the right to exclude mechanical reproduction. Therefore, it seems to me, viewing the matter superficially, that the expression "All rights to the exclusion of mechanical reproduction waived" would substantially answer the purpose. Where the waiver accompanies the original application, it could be printed as a part

3. 4/30/09 NATIONAL PHONOGRAPH COMPANY Thorvald Solberg.

or the record of the registration; but when the waiver is made subsequent to the registration it would no doubt be necessary to include a separate heading, repeating the copyrights in connection with which the waiver has been made.

Yours very truly,

WJD/TWW

President.

*M.P. - Patents*

721  
April 30, 1909.

Mr. Dyer:-

In re. your memorandum No. 577: The record made by Mr. Stevens is unquestionably an infringement of claims 2 and 3 of the Vueth patent, which cover broadly a sound record having an inscription beneath the surface. Mr. Stevens' statements in regard to the copying of records are entirely erroneous. The new Copyright Law refers only to the use of copyrighted music by manufacturers, and as far as I can see the most that Mr. Stevens could do would be to use the same selections as we do on the payment of two cents a record, but his idea of actually copying the records is certainly unfair competition.

The only case which relates to this point is that of the Victor Company against Armstrong, 132 F.R. 71. In this case, Judge Lacombe enjoined Armstrong from reproducing from original records the sound records of the Victor Company. Armstrong went further than merely reproducing the grooves, for he also added lettering and a red center similar to the Victor records. Judge Lacombe side-stepped the direct contention of the complainant that the defendant had no right to duplicate the complainant's disks directly therefrom, but he cited the fact that "the records themselves, i.e., the grooved lines through which the records of original sound series are presented for reproduction to the 'talking machine' are absolutely identical on both disks, whereas in every original execution of a piece of music there are slight variances, which would be preserved in an original record thereof."

As an additional reason for holding that the defendant's disks were made in unfair competition, the decision winds up with this statement: "Complainant is entitled to a preliminary injunction against the manufacture and sale of disk records blank or numbered, or not numbered, and one cent inscribed with decoration and letters in gilt, when such records contain the shop numbers or catalogue numbers of complainant's disk records, or when the sound-recording grooves thereon are copies of the grooves on complainant's disk records."

Please note that the "or" would indicate that the Judge believed that the duplication of the sound recording groove was in itself unfair competition.

*Motion Pictures - Legal*

739

April 30, 1909

Mr. John E. Greene,  
79 Trust Building,  
Los Angeles, Cal.

Dear Sir:-

Yours of the 22nd inst., addressed to the Edison Manufacturing Company has been referred to Mr. Dyer, who directs me to say that even if he should so wish, it would be impossible to do anything in regard to the use of the film entitled "The Star of Bethlehem", since all of these films made by this company have been sold long prior to the receipt of the original notice from your client. Mr. Dyer believes, as you were informed before, that this film in no wise infringes the copyright of your client, and he is, therefore, not in any way disposed to make an accounting.

Yours very truly,

GFB/ARK

Assistant to Vice-President.

May 5, 1909.

Mr. Dyer:-

Herewith is a revised copy of the blank assignment of scenarios and copyright therein. Assignments of copyright must be recorded in the Copyright Office within three months to bar assignments to third parties, and I do not believe the accompanying copy amounts to a recordable assignment, since the Copyright Office will have no way of telling whether or not the consideration has been received.

In view of the fact that authors repeatedly submit scenarios to us in such a way that we could steal them if we were so inclined, I do not believe that any author would refuse to sign this agreement without the condition as to when it is to become effective, especially if the letter accompanying the blank assignment sent to the author, would state that a check would be sent immediately upon receipt of the signed assignment. In case any author should refuse to do this, it seems to me that the simplest way would be for us to send the check to a bank or third party in the city in which the author lives, and have the check handed over on receipt of the signed assignment.

G.S.S.

GFS/ARK.

[ENCLOSURE]

together with all of the right, title and interest in and to the said dramatic composition, including the right to copy, dramatize, produce and reproduce it in any manner whatsoever, and to obtain copyright thereof in the United States.

The said Author warrants that he has full right  
to convey the interest herein assigned, <sup>blue</sup> and that he has not  
executed and will not execute any agreement in conflict  
therewith, <sup>black</sup> and that the said dramatic composition is orig-  
<sup>To the best of your Author's knowledge and belief</sup>  
inal with him and that no incident therein described is a  
<sup>known</sup> or a <sup>or a common</sup> <sup>or a common</sup> imitation  
adapted from, or the same as, <sup>(to the best of the Author's</sup>  
<sup>knowledge and belief)</sup> any incident in any other copyrighted  
book or play.

Dated,

**WITNESSES:**

REFER TO THIS NUMBER  
IN YOUR REPLY

613

*Mr. Walker  
Re sent*  
**MEMORANDUM**

FRANK L. DYER,  
ORANGE, N. J.

Mr. Scull:

5/7/09.

Returning your memorandum of the 5th inst. herewith, I think your point is well taken, that the form of assignment suggested by me would not be recordable, and I have therefore changed it so as to express the consideration in the paper. Do you think it will be necessary for the author to acknowledge receipt of the consideration? *Not necessary if you make it clear in the clause*

I have also changed the form of the warranty, since I do not think that, broadly speaking, the adaption of an idea would be necessarily prohibited, yet on this point you may be right, and if you still think so I will reconsider it.

FLD/IWW  
Enc-

F. L. D.

*Neyer*

738

May 15, 1909

Horace G. Plimpton, Esq.,  
Bedford Park-Edison Studio,  
New York, N.Y.

Dear Sir:-

I hand you proofs of the agreement to assign  
copyright, which Mr. Dyer would like to have you look over  
and approve or criticise.

After some discussion, Mr. Dyer finally decided  
to omit acknowledgement of receipt of payment, because much  
an acknowledgement in the way it was previously worded, would  
not constitute an assignment in itself, proof of the payment  
of the consideration being necessary in every case. In the  
form submitted herewith, it is unlikely that any ~~author~~ will  
refuse to sign before payment, in view of the fact that their  
manuscripts are repeatedly submitted under conditions which  
would make their theft very easy, and they, therefore, must  
rely on our honesty. In case any author, however, should  
refuse to do this, it would be a simple matter to send the  
check to some third party in the town which the author lived  
and have the check exchanged for the signed agreement.

Yours very truly,

GFS/ARK.  
Enc.

Assistant to Vice-President

THOMAS A. EDISON,  
PRESIDENT

FRANK L. LOYER,  
Vice President & General Counsel

C. H. WILSON,  
GENERAL MANAGER

A. W. GALT,  
SECRETARY & TREASURER



THOMAS A. EDISON

IN REGARDING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THEIR INITIALS.

**EDISON MANUFACTURING CO.**  
MAIN OFFICE AND FACTORY  
ORANGE, N.J.

**EDISON PROJECTING KINETOSCOPES AND FILMS.**

10 FIFTH AVENUE, NEW YORK.  
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
"KURLIAN, NEW YORK"

ADDRESS YOUR LETTER TO  
*Edison Studio-Bedford Park*

*Orange, N.Y.*

May 17th, 1909

Mr. Geo. F. Scull, Asst. Vice President,  
Edison Mfg. Co., Orange, N. J.

Dear Sir:-

I have your letter of the 15th, together with proofs of assignment of copyright, which I am returning herewith. In view of what you say, it seems to me that these cover the case completely, and I have no doubt that we can meet any possible objection authors may have, to signing them prior to actually getting the money. I assume that you will have these printed, and sent me, when I receive them I think it will be well to have a short explanatory form sent us, that authors may know just what to do.

Of course, we will fill in all the blank spaces so far as we can.

Very truly yours,

*Edison Mfg. Co.*

EDISON STUDIO, BEDFORD PARK, Kinetograph Department,

*Norbert G. Thayer*  
Mgr. Negative Production

M/H.G.P.

Enc.

*Motion Pictures*

7  
77  
6

May 22, 1909.

Horace G. Plimpton, Esq.,  
Edison Studio, Bedford Park,  
New York, N.Y.

Dear Sir:-

In the matter of your query as to whether or not the placing on the title of a film of some such wording as "An incident suggested by Victor Hugo's 'Toilers of the Sea'", it is my opinion that this will not be objectionable. This opinion is based, of course, on the supposition that the actual incident portrayed will not be directly dramatized from "Toilers of the Sea". Moreover if, as I believe is the case, the copyright on the original book has expired, there will be no objection at all, even if the incident were taken directly from the book.

Yours very truly,

Assistant to Vice-President

GFB/ARK.

REFER TO THIS NUMBER  
IN YOUR REPLY

730

MEMORANDUM

*Leyden*  
WENK L. DYER,  
ORANGE, N. J.

Mr. Scull:

6/3/09.

I hand you herewith bromide print from a moving picture negative, which was handed me last night by Mr. Plimpton. Do you see any reason why a photograph of this sort should not be made the basis of a copyright the same as an enlarged print. If so, it might be better to use this, because then we are sure that the thing copyrighted is the exact photograph used.

F.L.D./IWW

F. L. D.

Eno-

*M.P. - Petters*

June 4, 1909.

Mr. Dyer:-

In re. your memo. No. 730: I believe that the filing of the strip of film is superior to the method we are now pursuing. You will possibly recall that sometime ago I had considerable doubts as to the correctness of our present method, because the pictures were, in many cases, very different from the actual pictures which we were putting out, and the proposed method will obviate this entirely.

G.P.S.

REFER TO THIS NUMBER  
IN YOUR REPLY

738

MEMORANDUM

*F. L. D.*  
FRANK L. DYER,  
ORANGE, N. J.

Mr. Flimpton:

*835*  
6/7/09.

I have carefully considered the proposition of using a direct bromide print from each scene of a negative, instead of a kodak print, for purposes of copyright, and I wish hereafter that you would arrange to furnish us with these prints instead of kodak prints, for this purpose.

FLD/IWW

F. L. D.

738  
June 11, 1909

H.G. Plimpton, Esq.,  
Edison Studio-Bedford Park,  
New York, N.Y.

My dear Sir:-

Mr. Farrell has just called my attention to the fact that the bromide prints from negatives which you propose sending for copyright purposes, are made from pieces of negatives clipped from the main negative, and that, therefore, the particular action shown in the pictures which we are copyrighting is, as a matter of fact, not reproduced in the positives which we put out on the market. This method may be sufficient, but in order to put it beyond question, I would suggest that if possible, prints be taken of some portion of the negative which is actually used. This may involve a special printing frame so as not to bend the negative, but this special frame is a very unimportant thing and one easily devised.

Yours very truly,

BFS/ARK

Assistant to Vice President.

THOMAS A. EDISON,  
PRESIDENT

FRANK L. DYER,  
VICE-PRESIDENT & GENERAL MANAGER

M.P. - Film  
C. H. WILSON,  
GENERAL MANAGER

A. WESTCOTT,  
SECRETARY & TREASURER



THOMAS A.  
Edison

IN REPLYING ADDRESS THE COMPANY NAME  
THE INDIVIDUAL AND MENTION THESE INITIALS:

EDISON MANUFACTURING CO.  
MAIN OFFICE AND FACTORY  
ORANGE, N.J.

EDISON PROJECTING KINETOSCOPES AND FILMS.

10 FIFTH AVENUE, NEW YORK.  
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
"KURLIAN, NEW YORK"

ADDRESS YOUR REPLY TO EDISON STUDIO, BEDFORD PARK

New York, June 12th, 1909.

Mr. Geo. F. Scull, Asst. Vice President,  
Edison Mfg. Co., Orange, N. J.

Dear Sir:-

Replies to your favor of the 11th. I do not quite understand why Mr. Farrell should have told you that the proposed Bromide Prints were to be made from parts of the film not in the actual picture. It would seem as though there must have been a misunderstanding.

When I showed the sample Bromide Prints to Mr. Dyer, I mentioned them, that as to the advantage of this method, it would show the absolute picture which went on the market, not some part of it which was not used, but the actual reproduction. It never was contemplated to take a Bromide Print from ends which had been clipped off.

I hope the above information will clear up the situation.

EDISON STUDIO, BEDFORD PARK, NEW YORK.

Very truly yours,

Edison Mfg. Co.

Kinetograph Department,  
*Wm. H. Dwyer*  
Mgr. Negative Production

M/H.G.P.

THOMAS A. EDISON,  
PRESIDENT

FRANK L. DOWER,  
VICE-PRESIDENT & GENERAL COUNSEL

C. H. WILSON,  
GENERAL MANAGER

A. WESTCOTT,  
SECRETARY & TREASURER



TRADE MARK  
*Thomas A. Edison.*

IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

**EDISON MANUFACTURING CO.**  
MAIN OFFICE AND FACTORY  
ORANGE, N.J.

**EDISON PROJECTING KINETOSCOPES AND FILMS.**

104 FIFTH AVENUE, NEW YORK.  
204 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
"KURLIAN, NEW YORK."

738 ADDRESS YOUR REPLY TO EDISON STUDIO, BEDFORD PARK

New York, Aug. 6th, 1909.

to  
Mr. George F. Scull, Asst. Vice-Pres.

Edison Mfg. Co.,

Orange, N. J.

Dear Sir:-

Replying to your letter of the 5th, I am sending  
enclosed six copies of the copyright sales agreement, as requested.

I meant to speak to you Wednesday night about the  
matter of copyrighted pictures. I may be under the wrong impression  
but it seems to me that you said early in the summer that after July  
1st., it would be well to file a copy of each scenario as a copy-  
right. Nothing towards this has been done and I wondered whether  
you still thought it the proper thing to do.

Very truly yours,

Edison Mfg. Co.,

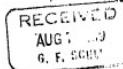
Kinetograph Dept.

*Frank G. Dayton*

Mgr. Negative Production.

B.H.G.P.

EDISON STUDIOS, BEDFORD PARK, BRONX, NEW YORK.



*Answered by phone  
Aug 8/10/09*

REFFER TO THIS NUMBER  
IN YOUR REPLY

912

FRANK L. DYER,  
ORANGE, N. J.

MEMORANDUM

Oct. 7, 1909.

Mr. Soull:-

We propose very shortly to put out records which have been copyrighted under the new copyright law under contracts with the proprietors of the copyright. Mr. McChesney asked me if there is any requirement in the new law that will make it necessary for us to mark these records with a copyright notice. Look this up and advise me.

F.L.D. *flg/mv*

FLD/ARK.

721

October 12, 1909.

Mr. Dyer:-

Your memorandum No. 912: So far as I can ascertain the Copyright Law does not provide specifically for the marking of parts of instruments for mechanical musical reproduction. That such a marking is intended by the Statute, might be argued from the fact that under Section 9 it is stated that notice shall be affixed to each copy published or offered for sale by authority of a copyright proprietor, and that under Section e of Section 1, it is stated that the copyright is made to cover any arrangement or setting of a musical work in any system of notation, or any form of record. Under this last clause it might be easily reasoned that a phonograph record is a copy of a musical work within the meaning of this Statute.

G.P.B.

G.P.B./ARK.

*721* M. P. - Patents

October 12, 1909.

Mr. Dyer:-

The answer to the question which Mr. Miller asks depends, of course, on the nationality of the composer of the operette. From the way Mr. Miller puts the question I infer that they are Germans, and so far as I know, Germany does not grant mechanical copyright and we should therefore be free to use the work.

I think your previous instructions to Mr. Miller that all of these cases be referred to the Legal Department for investigation of the nationality of the author, should be carried out. The Copyright Office requires the nationality of the authors to be given when the claim of copyright is filed, and it is therefore always available.

C.F.S.

GFS/ARK.

*Motion Pictures*

721

Oct. 13, 1909.

Mr. Dyer:-

Confirming information previous given you,  
the authors of the ~~songs~~ referred to in the letter here-  
with are British subjects, and their composition, there-  
fore, is not entitled to mechanical copyright.

G.P.S.

GPO/ARK.

**1909. Edison, T.A. - General (D-09-08)**

This folder contains correspondence and other documents relating to a variety of subjects. Included are documents that deal with more than one subject or that do not fall under the main subject categories in the Document File. Among the items for 1909 are weekly business reports sent to Edison while he was vacationing in Fort Myers, Florida; solicitations from the Essex County Republican Committee and other items concerning local and national politics; and correspondence pertaining to a settlement with John Tomlinson and others in litigation involving the National Phonograph Co. There are also letters from Booker T. Washington, Porfirio Diaz, and Emil Rathenau, as well as longtime Edison associates Herman E. Dick, William K. L. Dickson, Cornelius J. Field, Samuel Insull, Edward H. Johnson, Thomas C. Martin, and Francis Upton.

All of the documents have been selected except for duplicates.

PSS - Beach

GENERAL ELECTRIC COMPANY  
PRINCIPAL OFFICE  
SCHENECTADY, N. Y.

*Confidential*

In Reply Refer to

147-150

I am not connected with the scheme of NEW YORK OFFICE, 30 CHURCH STREET

Delaware Water Gap January 6th, 1909.

There is bound to be something done with it  
Mr. Thomas A. Edison, you better have it followed  
Orange, New Jersey. up please tell me if

My dear Mr. Edison: Beach can be trusted so far?  
I learn that it is proposed to develop  
some water power near the Delaware Water Gap also that you  
are one of the underwriters to the proposition and there is  
something like 250,000 H. P. involved. I should be greatly  
obliged to know if the information is correct and if there  
is any opportunity for the General Electric Company to secure  
the electrical apparatus for the installation.

Thanking you in advance for your reply, I am,

Very truly yours,

B. F. G.

President

Happy New Year to you  
C. C. G.

Friends - Dickson

TELEPHONE, GERRARD 4869.  
TELEGRAMS, CANALS, LAURENTHY, LONDON.  
CODED: A.R.C.59 EDITION IN LIEU OF.

**W<sup>l</sup> K-L. DICKSON.**  
(LIVE WITH SON AND DAUGHTER)  
ELECTRICAL & MECHANICAL ENGINEER.  
TESTING AND EXPERIMENTAL LABORATORY  
MACHINE WORKS.

4, DENMAN STREET,  
PICCADILLY CIRCUS,  
LONDON, W.

January 6th, 1909.

Thomas A. Edison Esq.,  
Montgomery Park, Orange, N. J.

Dear Mr. Edison,

I have been delaying purposely since receiving your letter before answering same, in the hope that I could find some way of disposing of my business without too much loss, but so far I have been unsuccessful, however I feel that I must now drop you a line to let you know progress.

I have as you know a good business here but if I could have passed it on I should have only been too glad to join you.

I may yet find a purchaser and will write as soon as I do.

Thanking you for all your kindness, believe me ever

Your well-wisher and friend,

G.K.-Dickson

*To: Friends*  
P. L. HUBBARD  
GARWOOD & GARWOOD  
Attorneys and Counselors at Law  
316 Tabor Opera House Block  
Phone Main 5000  
DENVER, COLORADO

Denver, Colorado, January 7th, 1909.

Mr. Thomas A. Edison,  
Menlo Park, N. J.

My Dear Mr. Edison:

JAN 12 1909

In your last letter to me some years ago, you said your memory of attending my school at Fort Gratiot, Mich. was a little hazy, but such as you remembered were pleasant. It is not so however with me for they are as of yesterday. When you were there experimenting in the telegraph office by mixing acids, and the poor old frame building was blown into a hundred pieces, and you and some of your assistants were severely burned. it was called mischief, but since then it is certain that it was the beginning of a great intellectual giant which has revolutionized the world, and now I honestly believe that you are the most useful man that ever lived, and to remember you and your works which I have watched closely, is a pleasure to me as well as a duty, and your letter to me is in my scrap book, and I read it and show it to my friends very often. As I said to you before, I have been reasonably successful in life.. I went from Port Huron, Mich. in 1861 as a Lieutenant and fought to save the honor of my country in the great Peninsular campaign, was confined in Libby prison and graduated as a colonel, and afterwards became Judge in the Northern District Court of Kansas, and decided the famous Regis-Leiszell case which involved the title, under the Napoleon or Louisiana Purchase for \$15,000,000 to all lands west of the Mississippi River, and is the most noted case ever tried in the U.S.

P. L. HUBBARD  
GARWOOD & GARWOOD  
Attorneys and Counselors at Law  
316 Tabor Opera House Block  
PHOTO MAIN DOOR  
DENVER, COLORADO

2

I have done many other acts of which I may well feel thankful and few, I trust, to my injury, yet all of these are to me but little compared with the fact that you once went to school where I was your teacher. I only speak of these incidents of my life, not egotistically but to show that I am worthy to call you my friend, and hope to get at least one more letter from you.

W.R.Stebbins, a retired banker, has desk room in my office. He is a sound and distinguished man and formerly lived in Monroeville, Ohio, and also at Milan, and reads and studies your great works with much interest, and remembers all of your family well, and he asks me to send you a heart greeting. His brother Charles W. Stebbins learned telegraphing under J.H.Wade in Milan, Ohio. From there he went to Sandusky in 1848-9 during the severe cholera, and there adopted solely from his own ability or cleverness, the taking of messages by sound. Either Speed or O'Riley owned the Cleveland and Sandusky lines at the time. It was from this place that I saw an account of one of your great inventions that gave you a world wide character. I am now reading one of your articles as to the composition of atoms &c. The one just now to which I am giving the most attention is your concrete houses. In fact I have long been thinking of the same thing, and know that it must soon come. We have just completed the finest eight story block in our city, and we find that concrete is cheaper and far better than stone or brick. I have a few cheap lots and am strongly inclined to build a few small and cheap houses of this kind. I was sorry I did not know you were recently in our city as I should certainly claimed at least a few moments of your valuable time.

*P.L.Hubbard*

B S Beach  
GENERAL ELECTRIC COMPANY  
PRINCIPAL OFFICE  
SCHENECTADY, N. Y.

In Reply Refer to

NEW YORK OFFICE, 30 CHURCH STREET  
January 11th, 1909.

Mr. Thos. A. Edison,  
Orange, N. J.  
My dear Mr. Edison:-

Replying to your favor of the 7th inst.,  
would say that I have no great confidence in the orderly way  
in which the gentleman mentioned by you transacts business.

He has an attractive personality, has some  
ability as a salesman, but he has not been fortunate or success-  
ful.

Very truly yours,

G-B

New York Jan'y. 12. 1909  
Dear Mr. Edison, —

AAI-M

(816) F 2408 In a number of cases,  
such as where an Operator was at  
a railroad station, — paid by the  
R.R. Co. — and another Operator  
in a tent or shanty near by, but  
paid by the U.S. — both were  
actually in the Military Service,  
although only the one paid by  
the U.S. was in the Military Corps.

In some of the larger  
places, — Washington, for example,  
Operators at the War Department,  
and the Various Head Quarters,  
Navy Yard &c. — were members  
of the Corps — but the Operators  
at the Main, and Branch  
Offices were not — yet no one  
can deny that the work of  
the latter was perhaps equal  
in Military service, — with that  
of the former — so that it  
seems to have been this way

Dear Nixon  
Who paid your salary  
while at Memphis? The War Dept  
seems to decide questions of elig. itself  
under the Act of Jan 29, 1867, by the  
Pay-roll Dev't. Last what is about  
the only quire for them.

73

John C. Foster

at Memphis. - It certainly could not  
have been through any fault of yours,  
that you did not actually become an  
Enrolled Member of the Corps.

Will you please dictate to  
your Stenographer something about  
the Memphis situation as it was,  
when you were there - mention a  
few of the names of the Operators  
with you there, say about year, -  
or give dates as near as you can,  
and let our good Military Chief  
study up the records. -

Memphis was a warm place  
1861-1865, and I am sure you did  
a full share in keeping up the  
temperature. -

Respectfully & sincerely, -  
John C. Foster  
*John C. Foster*

**[ATTACHMENT]**

**Mr. Carnegie's Honor Pensions.**

SOCIETY OF THE UNITED STATES MILITARY TELEGRAPH CORPS.

Office of the Secretary,  
658 Broadway, New York.  
December 16, 1908.

Editor TELEGRAPH AGE:

Your readers generally, and the surviving members of the United States Military Telegraph Corps in particular, will have learned that Mr. Andrew Carnegie has extended the conditions of his "Honor Pension" of \$12 per month, as specified in his letter of December 16, 1907, a copy of which was published in TELEGRAPH AGE of January 16, 1908, so as to include the widows of members of the corps who died before December 16, 1907, and prior to December 16, 1907, and who were living with their husbands at the time of their death and who have not since remarried. It is not intended that this grant shall apply to widows of members who died prior to the date specified, nor, if any such there be, who may have married a member since that date. Application blanks will be furnished on request.

These honor pensions under the terms of Mr. Carnegie's original specification will become only until Congress shall have passed the necessary measure which will give the members of our corps a pensionable status.

It will be the duty of the executive committee if applicants for the Carnegie pension will in every case first see that a certificate of honorable service under the Act of Congress of January 26, 1897, has been issued by the Secretary of War.

The payment of these pensions to widows and also to the surviving members of the corps shall be received or may receive the approval of the executive committee, will be made monthly, that is, \$12 per month, instead of the yearly sum of \$144.

The monthly payment of \$12 in case of those whose claims have already been allowed and whose checks have been issued for the yearly amount, will begin on the expiration of twelve months from the date of the yearly payment.

DAVID HOMER BATES  
Secretary.

*SJ*  
BOOKER T. WASHINGTON  
PRINCIPAL

WARREN LOGAN

**BOARD OF TRUSTEES**

THE TUSKEGEE  
NORMAL AND INDUSTRIAL INSTITUTE

FOR THE TRAINING OF  
COLORED YOUNG MEN AND WOMEN  
TUSKEGEE INSTITUTE, ALABAMA

Jan. 15, 1909.

Mrs. Thomas A. Edison,  
Orange, N. J.

Dear Madam:

Your annual contribution to the Institute of \$10.00 was received a few days ago. I hand you herewith receipt and beg to thank you most heartily for remembering us this year. This gift will be of very substantial help to us in our expenses.

Yours very truly

108

Ed - Friends - Machette  
I know very little about Machette, he seems to be a promoter or broker  
in ores, and perhaps a little too sanguine for solid business

TELEPHONE  
RECTOR  
3170

The Kelly Smelting  
and Refining Company

2  
8 RECTOR STREET

NEW YORK CITY Jan. 16, 1909

PROPERTIES IN  
MONTANA AND  
NEW MEXICO

Mr. Thomas A. Edison.

My dear Mr. Edison.

Aug 13 1909  
I take the liberty of writing you for the  
purpose of asking your opinion of Mr. G. C. Machette  
of this city, as a man and as a metallurgist. I may  
say that on short acquaintance my opinion is most  
favorable, but your acquaintance is longer and what  
you know him to be would be worth something to  
me - and, if favorable, something to Mr. Machette with  
whom I hope to do considerable business. You  
will perhaps remember me as editor and publisher  
of the Orange Journal for years; your boys used to come  
down and get type for their printing plant. I wonder  
where and how they are. I will thank you sincerely  
for the information I have requested. Mr. Machette did  
not refer me to you but he spoke of you as one  
with whom he had done some business, and  
I have taken the liberty of asking your opinion as  
above. With best regards, I am,

Yours truly,  
Edgar Williams

*Ed-Friedens*  
**Park Hotel**

S. R. Briggs, Proprietor  
Rates, \$2.00 and \$2.50

JAN 23 1908

*M.W.*  
Prescott, Ark., Jan 20th 1908  
My Dear Commerford.

Am sending you my photograph,  
Am here on the Diamond Fields and interested in a Company to get them.

We have splendid property and will send you some literature on the subject, so you can incorporate it in "some more of my adventures."

Wishing you a prosperous New Year . With more anon.

I am

Yours Faithfully,  
Milt J. Adams.

Dear Mr Edison:-  
I fancy you will be interested to see this from our mutual friend.

*T. Austin*

*Garrison*

ELDRIDGE R. JOHNSON  
FRONT AND COOPER STREETS  
CAMDEN, NEW JERSEY

January 21st, 1909.

Frank L. Dyer, Esq.,

Orange, N. J.

Dear Sir:-

About December 25th I mailed to Mr. Edison a copy of Mr. Johnson's little fishing story "Tarpomania - the Madness of Fishing". We have received no acknowledgment and, as Mr. Johnson is quite sure that Mr. Edison is interested in the subject, I would like, if possible, to learn whether the book was received or not. If it has not been received, we would gladly send another copy. Can I trouble you to the extent of asking that you let me know, at your convenience, if the book has reached Mr. Edison?

Respectfully,

*H. D. Freeman*  
H. D. Freeman  
Private Secretary.

[ATTACHMENT]

cc-Hanq  
I will sign

Eldridge R Johnson -

~~Dear~~  
My Dear Mr Johnson

Your beautiful little book  
received, for which I thank  
you - It is ~~sit~~ in front of  
(My house at) Ft Myers Fla  
that the best Tarpon grounds are  
found, as well as the best small  
fishing in the U.S.A.  
Hope some day to see you  
down there, I have Electric  
& Gas along boats - go out  
nearly every day -

J.W.

Ed- Dist.

#1

Ans/1/10/09

SEVENTY-ONE BROADWAY  
ROOMS 1016-1021  
NEW YORK

January 25th, 1909.

My dear Edison:

Says you better let me on your  
Eating - I will tell you how  
to do it or you will eat very  
little & yet be nothing. Don't take a  
~~long time to eat~~

A few months ago I had a daughter marry and take  
up her abode in Pittsburgh. She is kept so busy with  
dinners, theatre parties and the entertainment which go  
with young people in that situation of life that she can  
hardly find time to write her mother. It has occurred  
to me that this is one case where your phonograph might be  
used to advantage. Please put me in touch with your  
representative here in New York so that I can find out  
just what to do in the matter.

I have been confined to my house for about four  
weeks, but that old over-taxed organ of mine seems now to  
be gaining a little strength, and I hope by next week to  
make an imitation of a man going downtown, if nothing else  
but to show my face.

Yours very truly,



Mr. Thomas A. Edison,  
Orange, N. J.

[ON BACK OF PRECEDING PAGE]

YANKEE DOODLE - 75-13438

1941-1942

for Breakfast, 4 pieces of toast, browned & very hard  
also the brittle one dried red herring same as they keep  
in Country Stores (hard to get in N.Y.) have head cut off  
then open it & broil it — take a bite of toast & a  
little bite of the toasted herring & chew until no grit  
& its liquid, have a cup of Coffee of which  $\frac{3}{4}$  is  
milk, sip this with the toast, do it slow & it  
will require  $\frac{1}{2}$  hour to do it, as time is required  
to take the grit out of the toast —

for Dinner: 4 pieces toast, 3 braised Sardines  
on Toast eat same way as for Breakfast, Coffee +  $\frac{3}{4}$  milk —  
4 STEWED prunes —

or 1 cup of sugar & maple bacon-brown sugar & coffee  
of course if you like I am sure you will like it  
for Supper, 1 small Chop, 4 pieces toast, 2 Bent  
Crackers (if your teeth can work them) the Coffee thick

If you chew everything to a pulp with no grit until  
its sweet before swallowing, you will be surprised how long  
it will take & how little you can get along with

Kwellsign Edwar

*Postage (?)*

HARPER & BROTHERS  
PUBLISHERS  
NEW YORK & LONDON

JAN 25 1908

FRANKLIN SQUARE, NEW YORK  
January 25, 1908.

My dear Mr. Edison:

I wish to thank you very much for your kindness in boosting the Free Lecture Course to the extent of twenty dollars. The first lecture was given last Friday night and something like two hundred were turned away because the room in the High School Building, holding about four hundred, was entirely insufficient to accommodate them. This is an excellent thing for the Oranges and I am very glad personally that it has started out so well.

Thanking you again for your kindness and liberality, I remain

Sincerely yours,

*H. C. Chandler*

Thomas A. Edison, Esq.,  
West Orange,  
New Jersey.

ADC-H

[FROM FRANK L. DYER]

Jan. 29, 1909.

Mr. J. C. Barclay,  
Western Union Telegraph Co.,  
195 Broadway, New York.

My dear Sir:

Mr. Edison has suggested that I should bring to your attention the enclosed patent, No. 909,877, dated January 19, 1909. He would like to have you read this patent over and advise me whether or not you think the invention is one in which the Western Union Co. would be interested. He states that his experiments with the invention have turned out very satisfactorily and he regards the scheme as entirely commercial. Should you desire extra copies of this patent I will be glad to let you have them.

Yours very truly,

FLD/TWW

General Counsel.

Enc-

Martin  
Mrs. Englehardt  
422 St. Nicholas Ave  
Jan 30<sup>th</sup>

JAN 30 1900

Mr. Thos. H. Edison  
Orange N.J.

Dear Sir; Yours received  
this morning, and we  
don't know how to thank  
you enough for your kind-  
ness. Mr. Martin has said  
a dozen times today "arent  
Mr. Edison good"

It is so hard to be poor  
and try to keep up a home  
with nothing, and then  
to have an illness that  
you know can never be  
any less than it is now,

A gain thanking you for  
your class. But wished to  
be remembered  
Lincerely

True bott: W. Martin

but may run on as it is  
for a long time, it is little  
that one knows what a  
bad thing it is, to suffer  
weakness of the brain, until  
you are with the patient  
all the time, particularly as  
bright a man as Mr.  
Martin has been, some day  
you ask him the simplest  
question and he cannot  
answer you. Then again  
some foreign subject will  
come up for discussion,  
and he will settle the  
question without any  
hesitation.

REFER TO THIS NUMBER  
IN YOUR REPLY

340

FRANK L. DYER,  
ORANGE, N. J.

**MEMORANDUM**

Mr. H. F. Miller:

2/1/09.

I return herewith the letter from Mrs. Martin, and, as  
Mr. Edison requests, have sent Mr. McCoy to investigate.

FLD/fww

F. L. D.

Enc-

[ENCLOSURE]

HARRY END (20) then send this letter to  
422 E. 81<sup>st</sup> Street New York  
Dear Sirs: Could help them all  
help off in the last year or so - Is getting  
too expensive they have McCay go on  
The York of Pictures and  
investigates case of his stories are  
correct. I am greatly obliged  
for your help. May I ask you  
to help me once more? I  
am so sorry to trouble  
you again after all your  
kindness, but am in such  
straightened circumstances.  
I don't know which way  
to turn, am in arrears for  
rent and it must be  
met by Feb 1<sup>st</sup>. Mr.  
Martin will not get  
the Carnegie Lecture

[ENCLOSURE]

until March 7<sup>th</sup> when I hope to be able to make some better arrangements for our future, without a little money one is helpless, and with my own health failing it is worse than ever. Mr Martin's general health remains about the same but mentally he is growing weaker all the time and getting to be more care as the weeks go on, my daughter has not been able to get a position as yet; although she has good people looking for her, and she is willing to commence on a small salary, and is not afraid of work. She thought she was sure of a position today and we were so delighted but some one got it just ahead of her. It is simply a case of food very soon indeed we have gone hungry many days, but if I can only pull through until the Pension money comes I have some plans on hand, and then will be able to carry them out. Apparently ~~we~~

[ENCLOSURE]

Martin doesn't worry, but  
there are times when he asks me  
questions, I know he must  
be thinking and worrying  
to himself. Today when my  
daughter came back so  
disappointed about her  
position, poor Martin cried  
like a child, so you can  
see he understands, some day  
he is quite clear,  
We will all be very  
thankful to you if you  
will help us once more,  
and I will try and not  
trouble you again.  
Hoping that you and yours  
are enjoying good health  
I remain sincerely  
Mrs Robt. W. Martin

NATIONAL PHONOGRAPH COMPANY

Feb. 1, 1909.

Mr. Joseph McCoy,

New York Office.

Dear Sir:

For two or three years Mr. Edison has been giving financial help to an old telegraph operator--Robert W. Martin, of No. 422 St. Nicholas Ave., New York. Mr. Martin is supposed to get a Carnegie pension on March 7th. His wife writes that they are very poor, that Mr. Martin is paralyzed and generally incapacitated and that their daughter is unable to find work. I would like to have you look into the matter and see if their situation is as bad as they have represented it to be. You might call on them as coming from Mr. Edison and say that he was interested enough to send you around to see if you could be of any help. Of course, if you find them to be entirely worthy people you must give no suspicion of the object of your call and must be as sympathetic as possible.

Yours very truly,

FLD/TWW

President.

Birthday

HOTEL HESPERIA  
BORDIGHERA

FEB 15 1909  
Feb. 2, 1909  
My Dear Edwin:

I write you to wish you about your birthday that I may wish you all the joy the world can give.

When you reach 90 this would be a good place to visit. I understand that a large proportion of the people here are near the age of 90, and come here to make it

it 100.

There is much to see here as the gardens have in them plants from all parts of the world; the hills are covered with olive trees which are most picturesque, and the old towns with only small paths to them tell a story of years ago.

Mrs. Upton sends her best wishes.

Your friend  
F.R.Upton

FRANK L. DYER  
PRESIDENT & GENERAL MANAGER

C. H. WILSON,  
GENERAL MANAGER

A. WESTEE,  
SECRETARY & TREASURER



IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

## NATIONAL PHONOGRAPH CO.

ORANGE, N.J.  
EDISON PHONOGRAHPS & RECORDS.  
10 FIFTH AVENUE, NEW YORK.

LONDON,  
PARIS,  
BERLIN,  
BRUSSELS,  
SYDNEY,  
MEXICO CITY,  
BUENOS AIRES

CABLE ADDRESS  
"ZYMTIC, NEW YORK"

TAE, Inc. - Detection

ADDRESS YOUR REPLY TO

New York, February 4-09.



769

Mr. Frank L. Dyer,  
President.  
Orange, N. J.

Dear Sir:

In re. Robert W. Martin, 422 St. Nicholas Ave., N.Y.:  
I called to see Mr. Martin last evening. He is  
living in a very comfortable, steam heated, flat, on the first  
floor, and is paying a monthly rental of \$25.00 for same.

Mrs. Martin said her brother boarded with them,  
which is a great help toward paying the expense; also, Mr. Martin's  
sister does what she can in helping them pay the rent and household  
expenses.

Mrs. Martin said that her daughter, who is 28 years  
of age, has just finished a course in stenography and typewriting,  
and for more than a month has been looking for a position; if she  
was able to get work it would be a great help to them.

She also said that when Mr. Phillips was in New York  
he was very kind to them, and sent them \$20.00 a month toward the  
expenses, and came to visit Mr. Martin every Sunday evening. Mr.  
Phillips is the General Advertising man for the Columbia Phonograph  
Company, and had an office in the Tribune Building, N. Y. City.  
He was transferred to the factory, Bridgeport, Conn., and from

there he sent \$5.00 a month. Last year business was so dull with the Columbia people the works were shut down the greater part of the Summer, and at times only working a day or two a week (only a few people being employed) so Mr. Phillips stopped this allowance, stating that he could not afford to continue same.

Mrs. Martin also said she was informed that business at the factory at Bridgeport, Conn. was improving considerably, and they were doing quite a little work now. She said Mr. Phillips was a friend of Mr. Martin, and that he was an "old time" telegraph operator.

Mr. Martin is one of sixty-two telegraph operators who are to receive a Carnegie pension of \$114.00 a year. A bill was passed in Congress to pay the veteran operators \$12.00 a month, with back pay to date. Mrs. Martin wrote letters to the Senators from New York; also the Congressmen, in regard to the bill, and expects it to be settled shortly, and expects to receive the money from the Carnegie Pension Fund the first part of March.

Mr. Martin is not able to do any work as his head is in a very bad condition, which is affected from a couple of nervous strokes, and at times he is hardly able to talk. He will never be able to work again as a telegraph operator. His health, otherwise, is good, and of a nice afternoon he walks out with his daughter for a couple of hours, she going with him for fear he would fall if by himself. He looks very well for a man of his age (he said he was 64 years old, but he does not look it).

I told Mrs. Martin that Mr. Edison wished me to call and see him when I was up town, and being in the neighborhood at

that time I dropped in.

Mr. Martin wished me to thank Mr. Edison for all he has done for him, and that both he and Mrs. Martin were pleased to think Mr. Edison had not forgotten them. They hope their daughter will be able to secure a position, as it will be of great assistance to them.

Very truly yours,

*Joseph S. McCoy*

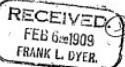
H.

*C. L. Dyer*

The Western Union Telegraph Company,

195 Broadway,

J. G. BARCLAY,  
ANSTHORPE, MANAGER



Mr. Frank L. Dyer,

General Counsel, Legal Dept., Edison Co.,

Orange, N. J.

Dear Sir:

I thank you very much for bringing to my attention Mr. Edison's patent #909,877 dated January 19th, 1909, covering the application of the rectifier in connection with the operation of the quadruplex system.

This Company has owned for a number of years a patent for operating the neutral relay by straight currents commutated from the reversals in the main line. This principle, which is identical with that covered by Mr. Edison's patent, is a good one and if the reversals of magnetism in the neutral relay were the only disturbing factor in connection with the quadruplex system, the rectifier proposition would no doubt come near making a perfect working quad, but this "reversal" is only one of a number of elements tending to impair the efficiency of the operation and we still have to contend with the operating difficulty due to electro-static and mutual induction, as well as other detrimental properties of the circuit which the rectifying principle is not

F.L.D. -2-  
adapted to take care of.

Yours truly,

J C Darby  
Asst. Genl. Mgr.

Ninest regards  
Mr. Edson

TAE-P.  
PICTURES

THE FALK STUDIO  
14 & 16 WEST 33RD STREET  
NEW YORK  
TEL. 1424 MADISON SQUARE

February 5th, 1909.

Mr. Thomas A. Edison,  
Orange,  
N.J.

Dear Sir:-

A disastrous fire in this building last August reached our studio and destroyed many of our choice negatives. Having received many inquiries from our sitters asking whether their plates were saved or not, we made a thorough examination of all that were left.

We are glad to be able to report, and trust that you will be pleased to learn, that your negatives are in the Saved List.

Very truly yours,



ALLGEMEINE ELEKTRICITÄTS-GESELLSCHAFT  
KAPITAL 100 MILLIONEN MARK.

Direktion. #2  
J. No. S. 215. Friedrich Karl-Ufer 24.  
BERLIN NW., den 6. Februar 1909.

aus 2/4/09

Sehr geehrter Herr Edison.

Ich hatte anlässlich meines 70. Geburtstages Gelegenheit, auf die Ururkunde unserer Gesellschaft und damit auf die ersten geschäftlichen Beziehungen zu Ihnen zurückzukommen. In der Meinung, dass es Sie vielleicht interessiert, meine Aeußerungen kennen zu lernen, gestatte ich mir, Ihnen die anliegende Uebersetzung meiner Rede zu übersenden. Ich füge aufrichtige Grüsse bei und bleibe

Ihr  
ergebener

*Hermann*

2 Anlagen.

[TRANSLATION FOLLOWS]

PAC Friends  
RATHONAU

1967-02-06

My dear Mr. Edison:

On the occasion my 70th birthday, I had an opportunity to give some reminiscences of the early period of our company, and in that connection to refer to our first relations with you. Believing that you may be interested, I take pleasure in sending you a translation of my remarks.

Dr. K. Rathonau.

[ENCLOSURE]

TRANSLATION

TAE - *Original*  
SPEECH MADE BY GEHEIMRAT RATHENAU AT A BANQUET GIVEN  
on Dec. 12/08 ON THE OCCASION OF HIS 70th. BIRTHDAY.

I am so deeply touched by the honors of which I have to-day been the recipient, that I cannot find adequate words to express my thanks. I am conscious that these are directed less towards myself personally than towards my work and therefore I think it my duty to thank you in the name of the Company which I have the honor to represent.

It is not necessary for me to mention here who the Companies are, nor their importance. What is less generally known than the modern history of the Company with its numerous off-shoots striving to introduce the progress of engineering into the remotest quarters of the globe, is its past history, which I should like to describe briefly, but I must beg your kind indulgence, if, in so doing, I appear to thrust myself more to the front than is becoming.

In the seventies of the last century, when I was in my thirties, and had come to the end of the first phase of industrial activity, I considered whether I should pursue my profession to which I was attached and to which I had devoted my whole energies, or whether I should turn my attention to a new branch of engineering. Opportunities were not wanting, but the construction of heavy machinery seemed to have diminished in importance in Berlin, and I was loath to leave my native town.

AE  
Aug 19/09

Harry tell him name of Co I think it is  
Northwest Trading & Transportation Co  
and Orange M. Hwy. 609.  
Mr Thomas H. Dean have stock - ask him of the  
Orange M. J. will give me some idea of  
Dear Mr. I will value of the Co + prospects  
I was not successful in  
securing selling agency of Parsons  
Waterproof Paint for the Pacific Coast  
as most of the territory was booked  
and then they preferred to only one  
seller in a city making that party  
the agent. I thank you for your  
kindness in the matter, as I personally  
enjoyed your talk and visit.

Your mentioned some stock you held  
in at trading company in Alaska.

If you wish me to get you any  
information regarding same will  
gladly do so on receipt of the name  
of the company. I expect to start  
for the Northwest soon, enroute to Alaska  
and if there is anything I can do  
for you at either place my services  
are at your command,  
R. C. G. G. Very truly yours  
Seattle, Wash. Stanley L. Gedney,  
% C. C. & Yukon River Railroad  
Dixon, Alaska.

**Form 100 TAE-Birthdays**

**THE WESTERN UNION TELEGRAPH COMPANY**

**24,000 OFFICES IN AMERICA** **INCORPORATED** **CABLE SERVICE TO ALL THE WORLD**

**TELEGRAPHIC CABLE SERVICE TO ALL THE WORLD.**

This Company TRANSMITS and DELIVERS VERSUS TIME ONLY, messages having the Facility, which have been transmitted by the render of the following messages or otherwise, to the last mentioned time, to the last mentioned place, to the last mentioned date, and to the last mentioned hour or earlier or delayed in the transmission or delivery of Uninterrupted Messages, beyond the amount of fees paid thereon, nor in any case where the claim is not presented in writing, within thirty days after the date of the message.

This is an UNBREAKABLE MESSAGE, and is delivered by request of the sender, under the conditions named above.

**ROBERT C. CLOWRY**, President and General Manager.

**RECEIVED** at

238 Main St., Orange, N. J. Telephone 90.  
12 ig ah 12 Paid

NY New York NY Feb 11-08

Thos. A. Edison

### Orange U.S.

Congratulations on your birthday may you have sixty two more  
of them

W. Preston Hix

185001

Form 100 Birthdays

**THE WESTERN UNION TELEGRAPH COMPANY.**

**24,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.**

This Company TRANSMITS and DELIVERS messages only on conditions limiting its liability, which have been assented to by the sender of the following message. In transmission or delivery of Unexpedited Messages, the Company may change route or message back to the originating station for retransmission, and the Company will not hold itself liable for errors or delays due to circumstances beyond its control. The Company is not responsible for failure to deliver messages if the telephone number or address is incorrect or if the telephone number or address is not a valid telephone number. This is an UNROUTERED MESSAGE, and is delivered by request of the sender, under the conditions named above.

230 BROADWAY, NEW YORK, N.Y., and telephone - 50-0000.

**RECEIVED at**

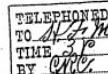
19 ig or **25** Paid

Chicago 111s Feb 11-9

Thomas A Edison

Glenmont

Llewellyn Park



Orange N.J.

Accept heartiest birthday congratulations

Samuel Insull

254pm

Form 101 TAE-Birthday

**THE WESTERN UNION TELEGRAPH COMPANY.**

**24,000 OFFICES IN AMERICA.**

**CABLE SERVICE TO ALL THE WORLD.**

This Company TRANSMITS and DELIVERS messages only on condition limiting its liability, which have been consented to by the sender of the following message. Errors can only be corrected when due to the sending station for composition, and the Company will not hold itself liable for errors or delays in transmission or delivery of Unchecked Messages, beyond the amount of toll charges. All messages are to be checked and corrected in writing, when necessary.

This is an UNCHECKED MESSAGE, and is delivered by request of the sender, under the conditions named above.

ROBERT C. CLOWRY, President and General Manager.

**RECEIVED** 48 Main St., Orange, N. J. 10-11-09

30 41 ah 17 aid

New Village N. J. Feb 11-09

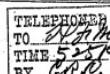
Thomas A Edison.

Edison Laboratory, Orange, N. J.

Congratulations we fully expect before your next birthday to be  
able to say forty five to you.

Mason & MacLorry

517PM



PHONOMOTOR.

#2 Aus 2/26/09

Feb. 16 M 1909

Dear Sir:-

Will you kindly answer this  
question for me?

What is the name of the instrument  
devised by Mr. Edison for  
measuring the force of sound  
waves produced by the human voice?

Thanking you many times in ad-  
vance, I am respectfully yours  
John Wilson Jr.

Amesbury.

Box 6, Mass.

[ATTACHMENT]

Mr Meadowcroft :-

Will you tell me the name of the instrument mentioned in this letter?

H J M

Mr Miller:

So far as I know, and I feel quite sure about it, Mr Edison never invented any instrument for measuring the force of sound waves produced by the human voice.

The nearest he came to it was the invention of a small device called the Phonemeter, by means of which he demonstrated that sound waves produced by the human voice carry but some force. It consisted

[ATTACHMENT]

of a mouthpiece containing a diaphragm to which was attached a rattle and jawl, which in turn was connected with a mechanical figure made of card-board. This figure represented a man sawing wood. If a person spoke into the mouthpiece, the diaphragm would vibrate and communicate its motion to the figure which would go through the motions of sawing wood.

W. H. Leedoway

## NATIONAL PHONOGRAPH COMPANY

M.P. - Manuf.

Feb. 23, 1909.

Mr. Thomas A. Edison,  
Fort Myers, Fla.

My dear Mr. Edison:

As promised you in my previous letter, I give you below report of the business for week ending Feb. 20th:

<u>PHONOGRAHES</u>	<u>Combination</u>	<u>Regular</u>	<u>Total</u>
Domestic shipments	1764	571	2335
Foreign shipments	120	123	243
Unfilled orders	2027	890	2917
Orders received	620	614	1234

RECORDS

Domestic shipments	116,771	261,233	378,004
Foreign shipments	33,134	61,285	94,399
Unfilled orders	249,557	558,972	808,529
Orders received	127,188	307,790	436,978

PROJECTING KINETOSCOPES

Shipments	63
Unfilled orders	--
Orders received	27

FILMS

Shipments	151,881
Unfilled orders	2148
Orders received	150,654

PAY ROLL \$31,637.01.

BANK BALANCE \$477,390.16. (Total in different banks).

This bank balance is net, after all accounts payable on a sixty day and discount basis have been paid.

Yours very truly,

## NATIONAL PHONOGRAPH COMPANY

*Please return  
files now*

56

*M.P. - many*

Mar. 2, 1909.

Mr. Thomas A. Edison,  
Fort Myers, Fla.

My dear Mr. Edison:

I give you below report for week ending  
Saturday, February 27th:

PHONOGRAHPS	Combination	Regular	Total	Previous week
Domestic shipments	1613	578	2091	2215
Foreign shipments	10	60	70	243
Unfilled orders	1228	677	1905	2917
Orders received	1331	616	1945	2234

RECORDS	Amberol	Regular	Total	Previous week
Domestic shipments	42,501	120,404	162,905	178,947
Foreign shipments	52,993	116,544	169,537	171,377
Unfilled orders	328,890	520,594	849,484	865,129
Orders received	131,261	210,171	341,432	334,978

PROJECTING KINETOSCOPES				
Shipped	18	6		
Unfilled orders	19	-		
Orders received	37	27		

FILM				
Shipped	161,386	151,621		
Unfilled orders	145	21,421		
Orders received	159,383	150,834		

I also give you the foreign sales as follows:

London; for January,	\$41,854.16
Paris,	3,007.42
Berlin	10,911.75
Foreign Dept., New York,	34,797.15
Mexico for December	2,032.34
South America for December	2,130.80

2. 3/2/09.

NATIONAL PHONOGRAPH COMPANY

Thomas A. Edison

Our bank balance this morning is \$462,939.50.

The pay-roll for last week was \$32,629.77.

I also enclose for your information report showing comparative sales of the various departments from February 1st to 19th, as well as consignments, accounts receivable, etc., which please return after noting.

*Yours truly  
J.P.D.*

106 - 200

Refd 5-1909

March 30/1909.

Thomas & Edison Co.,  
My dear Sir,

For the past week  
I have had quite a lame  
cold, and consequently  
will not arrive in New  
York until Wednesday  
morn. Murray Hill Hotel  
Since yours.

J. A. Grant.

Publication

#3 (Mar 3/12/09)

Lombard Ill. Mar 9 09

Dear My Edison

You are the funniest man  
I know of. Petrolious V. Tracy,  
Bill Karp, Mark Twain, Mr.  
Dooley, and George Ade <sup>12 May</sup> are  
are outclassed by you.

Every one of them are  
receiving a present, express  
paid, of my History of the  
Military Telegraph Corps during  
the Civil War, mailed in advance  
of reading - as they could write  
conscientiously - have acknowledged  
its receipt and their anticipations  
of a treat in reading it - but you  
are so funny that you wait to read  
and then bring honest forbearance even  
to tell me you rec'd it. 1/3 York Bureau

Photograph  
#3  
Jan 2/04



Return this to me  
as soon as you have  
had time to look over  
it. I want to use  
it in my lecture on  
Professors in Columbia's  
College of Law.  
St Louis Monday 10.09

Mr Thomas Edison.

Sir

Writing  
to use one of your loud  
speaking telephones or  
Photographs, for an experiment  
similar to the one, in the enclosed  
enclosure, and not finding them  
in the open market, I come  
to you directly. Please let  
me know whether you have  
them for sale. If you have

a catalogue please send me  
one. Hoping you will excuse  
me, for troubling you, I beg  
you pardon. Your most admiring

Admirer and  
Servant

Hornblower

West End Hotel,  
St Louis Mo.

Please return the enclosed  
Illustration.

*Phone - Manuf*

March 10, 1909.

Mr. Thomas A. Edison,  
Port Myers, Fla.

Dear Mr. Edison:

I give you below report of business conditions for week ending March 6th:

PHOTOGRAPHS

	Combination	Regular	Total
Domestic shipments	1483	536	2019
Foreign shipments	---	64	64
Unfilled orders	720	354	1282
Orders received	971	312	1283

EPICOURSES

	Anispol	Regular	Total
Domestic shipments	185,629	315,015	500,647
Foreign "	6,784	25,350	30,114
Unfilled orders	190,756	355,481	545,237
Orders received	131,880	214,467	346,347

PROJECTING KINETOSCOPES

Shipped	28
Unfilled orders	38
Orders received	48

FILM

Shipped	149,149
Unfilled orders	5,000
Orders received	154,004

The pay-roll for last week was \$28,550.23

The bank balances this morning amount to \$456,412.99.

Yours very truly,

*Publication*  
Call Address "Edison, New York."

*From the Laboratory*  
*Thomas A Edison.*

Subject: \_\_\_\_\_

Orange, N.Y. March 13th 09.

W. R. Plum, Esq.,  
Lombard, Illinois.

Dear Sir:

Yours of the 9th instant regarding the history  
of the military telegraphy corps during the Civil War  
received. Will you kindly advise when this book was sent  
so that I can locate it and bring it to Mr. Edison's  
attention.

Yours very truly,

H. J. Miller  
Secretary.

*Pls ready  
will you receive this  
H. J. Miller*  
*Mar 13 1909*  
I was expressed  
to Mr Edison  
Menlo Park N.J.  
sec 2. 1908 by  
Aman & Co  
from Standard  
Bells Repair  
yo truly  
H. J. Miller

*Mr. W. R. Plum*

YANKEE CO. NEW YORK, U.S.A.

M.P. - Sales

Mar. 15, 1909.

Mr. Thomas A. Edison,  
Fort Myers, Fla.

Dear Mr. Edison:

I hand you comparative statement of business for February, 1909, and the corresponding month of 1908. The very considerable falling off in the domestic business of the National Company is almost offset by substantial improvement in the business of the Foreign Department, the London office, the Edison Business Phonograph Company, the Primary Battery Department, the BSCO Department, Kinetoscopes, Films and Numbering Machines. It seems to have been a fact that our phonograph jobbers and dealers discounted too heavily the effect of Taft's election and possibly also the Amberol business. Apparently they have considerable stocks still on hand which are slowly getting worked off to the public. There are no indications that the retail business is particularly poor, but I do not think we can count on much improvement until the heavy stocks ordered last Fall are somewhat reduced.

I hand you herewith letter from Mr. Graf of March 2nd, making comparison between the cylinder and disc business in England, which please return when you have read it.

I also enclose letter from Mr. McCoy, giving a report on a visit to the Graphophone factory, which please also return.

The following is a statement of orders received and shipments

2. 3/25/09.

T. A. Edison.

for January and February of this year:

	ORDERS RECEIVED		SHIPMENTS	
	January	February	January	February
Regular Phonos.	3,740	3,071	3,354	4,023
Comb. "	3,691	7,184	3,368	7,402
2-minute Records	1,338,640	1,131,079	1,335,503	1,177,846
Amberol "	431,178	586,898	464,430	436,083
P. K. Machines	131	173	182	1564
Film	665,657	632,421	665,410	633,115.

Of the 7,184 Combination Machines ordered in February, 4,000 went to Balson.

You will note a very substantial increase in orders for Amberol records in February as compared to January.

The falling off in film orders is principally accounted for by the fact that the reels were somewhat shorter in February than in January.

Yours very truly,

YLD/TWW

Enc.

YAHAMOD MARDOMONI JANOTAH

105

March 17, 1909.

Mr. Thomas A. Edison,  
Fort Myers, Fla.  
Dear Mr. Edison:

I give you below report of business for the  
week ending March 13th:

PHONOGRAPHS

	<u>Combination</u>	<u>Regular</u>	<u>Total</u>
Domestic shipments	765	589	1354
Foreign shipments	6	44	50
Unfilled orders	1402	439	1841
Orders received	1468	436	1904.

RECORDS

	<u>Amberol</u>	<u>Regular</u>	<u>Total</u>
Domestic shipments	66,847	181,553	248,400
Foreign shipments	51,345	63,538	114,883
Unfilled orders	308,165	514,241	822,406
Orders received	251,687	487,727	739,414.

PROJECTING KINETOSCOPES

Shipped	66
Unfilled orders	12
Orders received	40

FILM

Shipped	130,590
Unfilled orders	8,880
Orders Rec'd	134,470.

The pay-roll was \$23,649.28. It is low due to the taking  
of inventory.

The bank balance this morning is \$37,777.86.

*Yours truly*

Form 10

**THE WESTERN UNION TELEGRAPH COMPANY.**

**24,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.**

This Company TEL-NET-MITS and MELITERS manage only on conditions limiting its liability, which have been assented to by the sender of the following message.  
This can be guaranteed against only by replying to a message back to the sending station for comparison, and the Company will not hold itself liable for greater or lesser liability than the conditions named above. It is the responsibility of the sender to make sure that the message is sent in accordance with the conditions named above.

This is an UNREPEATED MESSAGE and is delivered by request of the sender, under the conditions named above.

ROBERT C. CLOWRY, President and General Manager.

**RECEIVED at**

126 Main St., Orange, N. J. Telephone 90.  
36 cc or 10 Paid

Fort Myers Flg Mar 23-9

Frank L Dyer,

National Phono Co

Orange N J

What is Tomlinson's best offer to settle for all companies

Edison

557pm

**RECEIVED,  
MAR 24 1909  
FRANK L DYER.**

Form 50

**THE WESTERN UNION TELEGRAPH COMPANY.**  
INCORPORATED  
**24,000 OFFICES IN AMERICA.** **CABLE SERVICE TO ALL THE WORLD.**

ROBERT C. CLOWRY, President and General Manager.

Receiver's No. \_\_\_\_\_ Time Filled \_\_\_\_\_ Check \_\_\_\_\_

**SEND** the following message subject to the terms  
on back hereof, which are hereby agreed to.

(COPY)

March 24, 1909.

Thomas A. Edison,  
Fort Myers, Fla.

Tomlinson's last offer four hundred and twenty-five, not  
including Hicks and Hyman. Hicks' interest is one-third, but  
can settle with him thirty thousand. Negotiations still pro-  
gressing and have every hope getting down to neighborhood of  
three hundred. How high can I go?

(Prepay) Dyer.

**IF READ THE NOTICE AND AGREEMENT ON BACK.**

Form No. 105-

**THE WESTERN UNION TELEGRAPH COMPANY.**

**INCORPORATED** **CABLE SERVICE TO ALL THE WORLD**

**24,000 OFFICES IN AMERICA. CABLE SERVICE TO THE WORLD.**

This Company TRANSMITS and DELIVERS messages only on conditions limiting its liability, which have been assented to by the sender of the following messages. It is understood that the liability of the Company will not hold liable for errors or delays in transmission or delivery of messages, beyond the time of transmission, or in transmission or delivery of Unregistered Messages, beyond the time of transmission. After the message is filed with the Company for transmission.

The Company shall not be liable for the loss of the original copy of the message, unless the sender of the message, under the conditions named above.

**RECEIVED** at 230 Main St., Orange, N. J. Telephone 2-0000

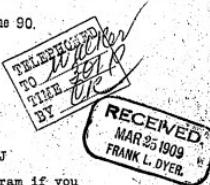
32 de en 13 Raid

Ft. Myers, Fla. Mar. 24-9

Frank Dux

Caro National Phone Co.

Orange N.J.



You can close at figures named in telegram if you cannot do better.

Edison

257pm

*M.P. - many*

*56*

March 24, 1909.

Mr. Thomas A. Edison,  
Fort Myers, Fla.

Dear Mr. Edison:

I give you herewith report of the business conditions  
for week ending March 20th:

<u>PHONOGRAHES</u>		<u>Combination</u>	<u>Regular</u>	<u>Total</u>
D	Domestic shipments	729	350	1079
D	Foreign shipments	1	32	33
D	Unfilled orders	1587	936	2523
D	Orders received	941	721	1662

<u>RECORDS</u>		<u>Amberol</u>	<u>Regular</u>	<u>Total</u>
D	Domestic shipments	60,193	132,061	192,254
D	Foreign shipments	71,089	105,348	176,437
D	Unfilled orders	382,056	521,997	904,053
D	Orders received	180,283	278,269	458,552

PROJECTING KINETOSCOPES

Shipments	31
Unfilled orders	4
Orders received	22

FIGURES

Shipments	179,848
Unfilled orders	1,065
Orders received	172,033

The pay-roll for the week was \$33,569.81.

The bank balances this morning amounted to \$417,970.07.

In a letter received from Mr. Graf from Berlin this afternoon  
he states that he has given instructions that a draft for \$17,000.00  
be sent us, and this should be received within the next day or two.

This is for account of the Edison Manufacturing Co.

2.

3/24/09. *ЧИАДОМ СОУДОДОННЯА ЯАДЫТАН* T. A. Edison.

You will note that our film shipments are large, but this is due principally to the fact that the entire shipments for the previous week ran over into Monday.

I hand you a comparative statement showing Foreign Department orders from November to February, inclusive; and also a letter received from Mr. Abbott explaining the impossibility of getting records of Mr. Roosevelt. We found that he was not opposed at all to the idea of making the records but simply did not have the time.

Yours very truly,

FJD/TWW

Enc-

*Schools*

BOOKERT T. WASHINGTON  
PRINCIPAL

BOARD OF TRUSTEES

Mr. S. G. Lewis, President, Member of Investment Committee,  
20 East 84th St., New York, N. Y.  
Mr. W. H. Moore, Vice-President, Birmingham, Alabama.  
Walter L. Lane, Treasurer, Member of Investment Committee,  
Mr. C. C. Bellard, Secretary, 182 Park Ave., Toledo, Ohio.  
Mr. J. W. Johnson, Member of Investment Committee,  
222 Broadway, New York, N. Y.  
Mr. W. E. Burghardt, Member of Investment Committee, 22  
West 25th St., New York, N. Y.  
Mr. W. H. Moore, Vice-President, Member of Investment Committee,  
27 West 25th St., New York, N. Y.  
Mr. W. H. Moore, Vice-President, Member of Investment Committee,  
27 West 25th St., New York, N. Y.  
Mr. W. H. Moore, Vice-President, Member of Investment Committee,  
27 West 25th St., New York, N. Y.  
Mr. W. H. Moore, Vice-President, Member of Investment Committee,  
27 West 25th St., New York, N. Y.

WARREN LOGAN  
TREASURER

THE TUSKEGEE

NORMAL AND INDUSTRIAL INSTITUTE

FOR THE TRAINING OF  
COLORED YOUNG MEN AND WOMEN

TUSKEGEE INSTITUTE, ALABAMA

Fifth Avenue Bank, New York. March 27, 1909

Mrs. Thomas A. Edison,

Orange, N. J.

My dear Madam:-

I think you will readily understand that in an institution of the size and the age of ours, there grow up from year to year a number of needs which are small within themselves but nevertheless are indispensable in some cases and absolutely necessary to be taken care of in order that the school may do its work. In detail the amount of money involved is small but in the aggregate is a considerable sum, and especially is this true when those small needs have been accumulating from year to year. Many of these needs, if provided for, would enable us to do better work and would save much money to the institution as well.

I mention one example. One of our oldest and most valuable teachers lives in a cottage entirely too small for him. His family is growing from year to year, and it is impossible for him to live with any degree of comfort in his present home as it is entirely too small. He needs additional rooms. These will cost \$650. If these rooms are provided, the teacher will be in a position to do much more satisfactory work because he will be kept cheerful in mind and body. This is one example of many, though in different directions.

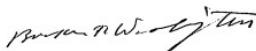
We can use in these directions about \$45,000 to great advantage. I thought that you might like to help us some. This I realize is not a very attractive form of giving or investing money, and it is for this reason that I am confining this appeal to only

Mrs. T. A. E. No. 2.

a very few of our friends whom I thought would appreciate thoroughly the point I am emphasizing in this letter.

Aside from this matter, there is the constant need of money for current expenses. What would help us most at this time is a gift, whether large or small, that might be used either for current expenses or for these special needs at the discretion of the officers of the school, as we are anxious to close the school year free of debt. It is the policy of the Trustees not to use any of our permanent funds for any of these matters, and we hope to continue this policy.

Yours truly,



Principal.

8 Friends 423 W. Atholles Ave  
N. Y. City Mar. 28<sup>th</sup>

Mr. Thos A. Edison Aug 29 1908  
Orange New Jersey

Dear Mr. Edison: I am so  
sorry to again ask you to  
accept me, but I have much  
with a great disappointment,  
and will not be able to  
carry out the plans for our  
future that I had expected  
to that is taking a larger  
place and little renting rooms  
or like a few boarders. The  
Carnegie Pension is to be paid

Bob is failing all the time  
mentally; and the weak little limbs  
are getting very weak, and his  
appetite is not good, don't seem  
to care whether he eats or not.

My daughter has had two sub-  
stituted positions, was experience  
for her, but not very remunerative.  
She has the promise of a position  
next month of a good salary as  
stenographer and general office  
work, this will pay her \$12.  
free room, and then I will be  
able to get along all right.  
I get awfully disengaged, but  
what can I do. Mr. Martin  
requires as much care as a

monthly \$12) this year instead of  
the yearly check as they did last  
year, and while I am very glad  
indeed to have the \$12. I cannot do  
as I planned, and besides I am  
in arrears two months rent because  
must pay part of it by the first  
of the month or have serious trouble.  
I have arrived so far this that I  
have not slept for two nights, and  
~~die~~ not want to ask help again.  
What can I do? Mrs. Martin's  
sister has been sending me \$10.  
every month, but she is broken  
down in health, and obliged to  
give up work and live with a  
married daughter, so I feel that  
all my troubles come together.

child, and yet he looks as good  
that many persons first coming in  
world had think he was so much  
mentally. brain trouble is terrible &  
no one realizes how terrible until  
they have the care of a person so  
afflicted, some days he is quite  
clear, has just asked me to  
when I am writing, and says  
"Give my regards and best  
wishes", I will certainly try and  
not repeat the request, if you  
will help me out of the trouble  
this time, with best regards

I remain Yours truly

H. H. Clemon Mrs. Bobb. Dr. Martin

*legal*  
**THE WESTERN UNION TELEGRAPH COMPANY.**

24,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

ROBERT C. CLOWRY, President and General Manager.

Re-seller's No.	Time Filled	Check

**SEND** the following message subject to the terms  
on back hereof, which are hereby agreed to.

March 30, 1909.

Thomas A. Edison,  
Fort Myers, Fla.

Have option at Tomlinson's figures, four twenty-five,  
expiring Friday morning. Nicks thirty extra. Still hope to  
get lower figure, but if not will settle unless convinced by  
attorneys that further stay of injunction certain. Church, Hatch,  
Buckingham and others at work and will be guided by them. At  
present time they all say settle.

DYER

(Prepay) READ THE NOTICE AND AGREEMENT ON BACK.

*legal*

F. L. D.

March 30, 1909.

Thomas A. Edison, Esq.,  
Fort Myers, Fla.,

My dear Mr. Edison:

Yesterday morning I obtained a definite option in writing from Mr. Tomlinson to settle the New York and other litigations at his price of \$425,000.00; we to take care of Mr. Hicks, and the Hyman suits already brought to be accepted.

It is evident from all I can determine that the figure given by Mr. Tomlinson is not based on any computation by him of the business done, but represents what they consider to be the maximum sum that can be squeezed out of us. This option expires on Friday next, April 2, 1909, at 10 o'clock, A. M.

The various attorneys, including Messrs. Buckingham, Church, Wallace, Hatch and Clarke, are at present working on the papers for an application for rehearing, their minds having shifted around to this view of the case. There can be no doubt that to a fair-minded man ample grounds exist for a rehearing; but even if a rehearing is granted, no one can foretell what its outcome would be---the same doubt and danger would be present, and the menace of a possible injunction would never be removed, with the possibility that in the end

T. R. E.--- 2

3/30/09.

we would find ourselves in the same position as now, but with the demands of the New York people very much increased. Therefore, unless there is some decided change in the situation here or unless you telegraph to the contrary, I will accept Tomlinson's offer unless a more moderate settlement can be reached.

While the attorneys have been working on the application for rehearing, I have been very busy getting up the papers for a settlement so that the matter can be promptly closed up.

Financially we can handle the situation all right, because we have \$120,000.00. in the Reserve Fund; the National can borrow \$150,000.00. from the Manufacturing Company; the National can spare \$50,000.00. itself, and we can undoubtedly borrow the balance of \$95,000.00. from the banks. This does not take care of the \$30,000.00. settlement with Mr. Hicks, but that can be taken care of by three notes given for \$10,000. each.

My time has been so taken up in this matter that I have not been able to write you very much about it, but I have been working very hard.

Yours very truly,

K

56

March 31, 1909.

Mr. Thomas A. Edison,  
Fort Myers, Fla.

Dear Mr. Edison:

I give you below figures showing condition of the business for week ending March 27th:

	Combination	Regular	Total
Domestic shipments	563	468	1031
Foreign shipments	497	40	537
Unfilled orders	1431	1031	2462
Orders received	903	506	1409

#### RECORDS

Domestic shipments	86,475	175,029	259,504
Foreign shipments	37,571	113,749	157,320
Unfilled orders	305,104	391,288	696,392
Orders received	77,245	143,038	220,283

#### PROJECTING KINETOSCOPES

Shipments	50
Unfilled orders	5
Orders received	53

#### FILMS

Shipments	135,862
Unfilled orders	5,455
Orders received	140,252.

The pay-roll for the week was \$34,335.88.

The bank balance this morning was \$406,619.62.

Yours very truly,

T.A.E., Inc. - Financial

THAT MOO HAN DONG HON JAO TAI

April 7, 1909.

Mr. Thomas A. Edison,  
Fort Myers, Florida.

Dear Mr. Edison:

I give you below figures showing the business  
of last week, as follows:

<u>PHONOGRAHES</u>	<u>Combination</u>	<u>Regular</u>	<u>Total</u>
Domestic shipments	1448	808	2256
Foreign shipments	22	17	39
Unfilled orders	939	664	1603
Orders received	1162	289	1451

<u>RECORDS</u>	<u>Ambrool</u>	<u>Regular</u>	<u>Total</u>
Domestic shipments	90,218	183,088	273,306
Foreign shipments	10,409	34,825	45,234
Unfilled orders	331,643	343,395	675,038
Orders received	127,146	215,768	342,914

PROJECTING KINETOSCOPES

Shipments	58
Unfilled orders	1
Orders received	57

FILMS

Shipments	137,905
Unfilled orders	5,050
Orders received	137,500

The pay-roll amounted to \$34,516.91. The bank balance  
this morning is \$642,219.41.

I have received from the Berlin office a report showing the  
sales for the month of February, which amount to \$12,100.42. The  
January sales were \$10,911.75.

2. 4/7/09.

УЧАРМСО НИДАНОННА ЯЛНОИТАН

T. A. Edison.

I expect to close up the New York matter definitely this afternoon, and when that is out of the way I will be able to give more attention to other things.

Enclosed I hand you a letter from Mr. Graf, with encouraging advices from Berlin; also a letter from Mr. McCoy, reporting on the Victor Co.; and an interesting letter from Mr. Dolbeer, giving a report on a recent visit to Columbus and other cities.

Yours very truly,

MLD/TWV

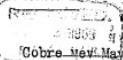
Bmc-

TAE-Spirals Charles S. Palmer

Form 542-0

THE NEVADA NORTHERN RAILWAY COMPANY

STATION AGENCY



IN REPLY REFER  
TO FILE

Cobre, New May 28- 1909

Thomas A Edison, Esq

Orange N.J.

Dear Tom:

A number of years ago (It must have been 30) in Mechanic St Newark, in your shop, might be seen very often nights 4 persons, Yourself, Batch, Theo Williams and myself, we often drank Beer out of that same old broken nosed white pitchertoo. Thats a long time ago Tom. Since then you have prospered and I am glad of it for you used to say " I dont care for money only for what it will buy me to put in my laboratory" and I beleive it, Im glad to see you have been able to do that. I look at your picture innumerable times from numerous boxes every day. Since then Ive been all over went to Texas , married a Kentucky girl there, came back home to Waterbury Conn, then went to Newyork stayed there about 15 years worked myself up to Chief Operator of the Wheatstone Depa rtment in 195 Eway and myself into nervous prostration, had to get out and well here I am out here on the desert with a fine position , with good people and altho we have been here 2 years still we like it. What I wanted to ask of you was , as I told you I look at your picture from innumerable boxes every day, that means Phonograph Eh? Well I bought one 8 years ago and have it still , paid freight, Express Etc on it all around the country and I also have the Amberol attachment for it. At our house Sundays we have Christian Science services ( Wife and self are Scientists) and play what few sacred records have been issued. I want to ask you if you cant have 2 or 3 Christian Science Amberol Records made by the Mixed Quartette. You have no idea what an improvement the 4 minute records are. I suppose with one of the latest machines they are

still better. Is it asking too much? I hope not. A great deal of the so called sacred music is not Scientific. I know by making the records the sale would be all right for Scientists are as "Thick as fleas on an Apache dog"

If you ever do come out here try and stop over a day or 2 and see us if such a thing is possible. Cobre is 145 miles West of Ogden on the So Pac R R. What ever became of Nick Wiley? Last I heard of him he was connected with some of your enterprises?

Would be glad to hear of him. We roomed together in the long ago, when we thought we were pretty fine Operators.

Yours.Truly

Chas. A. Palmer.

My machine is so old occasionally there is a thumping, is it caused by spring becoming gummed?

*Friends.*  
ALL COMMUNICATIONS TO BE ADDRESSED  
TO THE COMPANY.  
Telephone: 9996 London Wall.

Stewart  
W.N.

Telegraphic Address: "Ignem, London."

## ELECTROCARs, Ltd.

Alderman's House, Alderman's Walk,  
Bishopsgate Street,

LONDON, E.C. May 28, 1908.

Thomas A. Edison, Esq.,  
Orange, N. J.

Dear Mr. Edison:-

I beg to enclose you herewith copy of a recent decision on the Patent question which may interest you. The Westinghouse Co. never made more than a bluff at the construction of their arc lamps in England, but their Patent is sustained. If you did the same by installing some machinery at Willesden you would have no trouble here, and could bring in batteries from Germany.

We regret that we have had no reply to our letter regarding the Spanish and Portuguese Battery Patents. We can get the money immediately for a Company there, and should be glad to discuss the matter with you personally if you will see me. I will come over if you will cable as above. The people interested have large interests in Spain and great official influence, which is all important there. They will pay you cash, or cash and shares, if you will give the concession on fair terms, and it would be a great personal favor to me, as

my belief in your ultimate success has ruined me.

Sincerely Yours,

*W.N. Stewart*

[ENCLOSURE]

## THE DAILY M.

## SPECIAL LAW REPORTS

GOODS MADE OUT OF  
ENGLAND.

**PATENT ACT DECISIONS REVERSED  
ON APPEAL.**

**CHANCERY DIVISION.—Mr. Justice Parker.**

Successful appeals were made by the

Herrick, Westinghouse Electric and Manufacturing Company, of Trafford Park, Manchester, and the German firm of Koerting and Mathiesen from a decision of the Board of Appeals of Patents to revoke their patents and the rights of Mr. Lloyd George's Patent and Design Act.

The British Westinghouse Company, having acquired certain patents, endeavored, by a combination of ownership and leadership, to create an oil lamp industry in this country, but owing to defects in the patent, the company were unable to compete successfully with the lamps of Koestig and Mathieson, which had a world-wide reputation for their lamps. The company, therefore, abandoned the manufacturing of lamps, and were hopeful of being able to compete successfully with their German rivals, not only in this particular abroad.

There were many companies in the country who were making a living by attempting to establish a British industry in lamps. The company had entered into an agreement with one of these firms to manufacture them, which limited the number of lamps they could sell; but did not prevent them from advertising their lamps. The price on the market at the same period was £1.00 per lamp, and when it was satisfied it was the same price as the German lamps. It was not possible to get as much as possible in this country, so their demand on each lamp was greater than the German lamps. They had to compete with the German firms. They had to make their best endeavours to fulfil their obligation to the public, and to keep up the standard of quality up to the present was due to the efforts over which they had no control.

to Koerten and Mathiesen, the lordship remarked, to penalise his late master; whereas the patentee had done his best, and therefore a appeal ought according to the law.

With regard to Koerten and Mathiesen, the lordship said they had made no attempt to prevent the manufacture or export through the company. On the other hand, if it could fairly be said they had granted a franchise to the company to manufacture and sell lamps in the United Kingdom, they paid a substantial royalty on the company's sales for them. He admitted the company sold their lamps for a small way in which was not to be expected within the realm, and allow their

The petitions were accordingly allowed and the decision of the Comptroller re-

ENTRES DE ALAMEDA  
SAN LUIS POTOSI.  
AMERICAN & EUROPEAN PLAN.  
This Hotel is newly and  
elegantly furnished throughout,  
etc., good ventilation,  
electric lights and bells in  
all rooms, etc.,  
Baths, attentive service  
Modern Restaurant.  
POPULAR PRICES.

TAE  
**Hotel Internacional.**

CALLE DE ARTILLERIA NO. 6.

B. H. EELLS,  
PROPIETARIO.

LADO SUR DE LA ALAMEDA.  
SAN LUIS POTOSI.  
El Hotel mide cerca a los  
seiscientos metros cuadrados.  
Instalaciones  
bajiqueras y lujosas.  
Exquisitos cuadros de órdenes  
Alberca y fuentes  
colgantes, Badas,  
RESTAURANTE MODERNO  
EXCEPCIONES MEXICANAS.

Mr. Thomas A. Edison,

United States of America.

Dear Sir:

Please note attached clipping taken from the Mexican Herald, concerning  
ing yourself. Being a great admirer of your genius, wish you kindly oblige  
me by stating if there is any truth in this article. While, no doubt you  
are besieged by a great many inquiries of a personal nature, which your val-  
ued time prevents you from answering, yet I trust you will be considerate  
enough to make an exception of this case and favor me with a reply, which  
will be greatly appreciated by,

Very Respectfully Yours,

S. H. Bridgers

H. F. Miller

[ENCLOSURE]

MEXICO PRODUCED THE  
GREATEST INVENTOR

THIS NAME WAS TOMAS ALVA Y  
DISSON OF ZACATECAS.

"Mexico has given the world her greatest inventor," said a member of the federal division department of justice, sitting at a conference table.

"It has been one grand fraud professed successfully upon an intelligent and enlightened world by which the Americans have been hoodwinked also and claimed him as their own. Tomas Alva y Diaz was a son of Mexican parents on both sides. He was born in Zacatecas, Mexico, where civil there will show. In the year 1900 it is not known what immediately caused him to leave Mexico and evidently fled to Ohio. In the United States he has been many previous times here attending the American fairs."

"Later we find the young man a newsboy on the Grand Trunk railroad, running between Mexico and the United States and in Canada, and inventing the first motion picture cameras that made the Yankees stretch their eyes. New York City now is gladdened in the dazzling beauty of its electric lights, feeding their fancy before his motion picture cameras, and introducing dances and ragtimes to the tunes of old Mexican songs. The reason for this is that the good is all imported, which by rights should be made in the native country. This gave birth to Tomas Alva y Diaz in his new country easily and naturally. He followed the Indians in Zacatecas, who know that he is no Oringo except by adoption."

NATIONAL PHONOGRAPH COMPANY

June 7, 1909.

Mr. Charles S. Palmer,  
Cobre, Nev.

My dear Sir:

Yours of the 28th ult. to Mr. Edison has been duly received by him, and he has suggested that I should write you so far as your business inquiry is concerned, letting him answer later in a personal way.

The matter of making the records of Christian Science songs is a question that we have had under consideration for some time, and we hope in the near future to put out two or three of such records.

Yours very truly,

FLD/TWW

President.

REFER TO THIS NUMBER  
IN YOUR REPLY

746

FRANK L. DYER,  
ORANGE, N. J.

**MEMORANDUM**

Mr. Edison:

6/7/09.

I return herewith letter from Charles S. Palmer, of Cobre, Nev., and I have written him that we hope in a short time to put out two or three Christian Science records. Possibly you may wish to make a direct answer to the personal parts of his letter.

FLD/IWW

F. L. D.

Enc-

*No answer yet*

Form No. 7

Friends - Page

LESLIE M. SHAW, <sup>PRESIDENT.</sup>  
WILLIAM L. PAGE,  
<sup>VICE PRES. & TREASURER</sup>  
WILLIAM E. CHAPMAN,  
<sup>ASSISTANT PRESIDENT,</sup>  
CHARLES LAFFERTY,  
<sup>MEMBER OF DIRECTORATE,</sup>  
JOSEPH H. O'LEARY,  
<sup>ASST. SECRETARY,</sup>  
THOMAS D. HUNTER,  
<sup>REAL ESTATE OFFICER.</sup>

Confidential

The First Mortgage Guarantee and Trust Company

927-929 CHESTNUT STREET  
PHILADELPHIA

June 9th, 1909.

CREDIT DEPARTMENT

Mr. Thomas Edison,  
Orange, N. J.  
Dear Sir:

I am a man of some means  
+ a large stockholder in the  
Edison Portland Cement Co.  
We will very much appreciate your courtesy in  
you will give us, in confidence, your opinion as to the char-  
acter, business ability and financial responsibility of

Harlan Page, West End Trust Bldg., Philadelphia.

Robert Holmes Page, Philadelphia.

The information is desired for our exclusive  
use and the perfecting of our files, but implies no doubt  
of any kind on our part.

Thanking you in advance for your courtesy and  
assuring you of our readiness to reciprocate, we are,

Yours very truly,

*W. L. F. to S.*

W. L. F. to S. Vice Pres. and Treasurer.

P. S. Your name was handed to us for reference by Mr.

Warren F. Martin.

In reply kindly  
mention number

doagess

MIDLAND CONSTRUCTION COMPANY

CHAMBER OF COMMERCE

CHICAGO

June 19, 1909.

This I am told was Redacted  
taken from the Acousticon JUN 21 1909

Mr Thomas A Edison, they wear them in the field  
Orange, New Jersey. + Italy I am told

My Dear Mr Editor:- Caped it after the way G

I have a friend here named Stoltz, who seems to be  
making a fortune out of his little device for deaf people, or  
rather those slightly hard of hearing.

I am sending you one by U S Express today and if  
you will try it I would like to know whether there is any merit  
in it or not.

Trust you are in good health, and with my best wishes

I am,

Sincerely yours,

HED-

H. C. Dick

Motion Pictures

Croft & Currant never was in a position to get any money for his Co but within the last 6 months he has made a very favorable combination & will now ~~have time to come~~ 142 B St. N.E.

Washington, D.C., June 24, 1909,

yet Currant & Co no money probably in the fall

My dear Edison: Responsive to yours of last year  
warning me not to postpone too long the realization of my literary  
purposes, get considerable money. *so if you follow him up you will succeed*  
please accept this as a report of progress:-

Aus 6/28/09

My book "Interviews with Famous Men" is pretty nearly finished but I find additions necessary before writing FINIS. Meantime the publishers, of "Fifty Years in Camp and Field", the biography of Major-General Hitchcock, notified me that there were reasons why that book should precede and I jumped into the preparation of it. It is now in their hands and I am expecting proofs every day. It should be out for the Fall trade, and then there will be no obstacle to the immediate appearance of "Interviews". I mean to see you again before sending copy to printers.

By the way, please tell me what you can about Armat. Some eight years ago I became greatly fascinated with the picture moving scheme and in a moment of inadvertence and folly invested nearly \$2,000 in the scheme. Ever since that time I have been trying to get my money back, but have found Armat only exuberant of promises. As a promiser he is the most brilliant I have ever known. I saw him yesterday but got only a modification of the same promises. I never have sold a dollar's worth of stock since it came into my possession but as the years go by I am becoming more and more impatient. If you know of any way in which a decent and honest stockholder can get a part of his money back, I need not tell you how grateful I should be. I don't

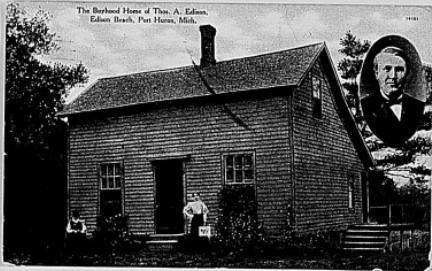
know why you should know of any such way, and shall not be much surprised if this meets with no response.

My large book "Fifty Years in Camp and Field" will be published by G.P.Putnam's Sons, who will also bring out (next month I suppose) an article of mine on Jay Gould in their magazine.—which I will send you.

Most faithfully yours,

*W. de Crofford*

The Bayhead Home of Thos. A. Edison,  
Edison Beach, Port Huron, Mich.



THIS SPACE FOR WRITING MESSAGES

Grand Trunk Freight  
Port Huron, Mich.  
The boys here are  
return by boat -  
our hats are  
ff. W. Williams  
Port Huron, Mich.  
June 25<sup>th</sup> 1909



THOMAS A. EDISON  
Orange  
N.J.

[ATTACHMENT]

Port Huron

Wrongly labelled.

This is home of Samuel  
Edison after his second  
Marriage



Phone 6227.

C. B. Haynes & Co.,  
WHOLESALE AND RETAIL  
Edison Phonographs and Records,

\* And all Supplies. \*

No. 603 East Main Street.

RICHMOND, VA., June 25th., 1909.

Mr. Thomas A. Edison

Orange, N. J.

Dear Sir:-

I understand you are going to be at the Jobbers Association at Atlantic City. I have a matter I would like to take up with you when there, and would like about five minutes of your time. I want to see you in relation to building some cement houses down here, have a company already organized to build them and carry them. What I want is a set of moulds from you. Wish you would let me know please at that time if you are ready to furnish them. Phonograph business is so quiet we have to look to something else.

Trusting to have a favorable reply from you, I am,

Yours very truly,

*C. B. Haynes*

*Don't you all see  
how it will be  
G*

TAC  
Portrait New York June 27, 1909

Mr. Thomas Edison

Say that I do not  
want the pictures or  
hold them except of to his  
order - TAC

Left the two  
paintings on behalf of my  
friend Mr. Janik at your  
residence. He wrote me  
to do so and also instructed  
me to tell you that should any  
changes or improvements to the  
paintings be desirable to you  
or Mr. Edison's portrait  
he would be very happy to  
make them at the present writing  
Mr. Janik is in Germany  
and writes he intends coming  
to America in the fall again  
any instructions or changes  
on your part you can advise  
me of and I shall place it before  
him Yours Respectfully  
Jacques Fleischer  
29 West 130th Street New York City

*Ed - Fowards*

*Am 7/6/09*

EDISON BUILDING,  
OR ADAMS ST CHICAGO, ILL.  
CABLE ADDRESS: "HEBULL, CHICAGO."

*Wish you were*

*July 2, 1909.*

Thomas A. Edison, Esq.,

Orange, N.J.

My dear Edison:

I have the letter of Olga Kruesi, dated June 16th.

It looks to me like a family squabble. I am more or less in touch with the Kruesi boys. Do you think I had better communicate with them about this matter and see if I cannot get it straightened out? I will be very glad to do anything I can in the matter so as to relieve you of trouble.

Yours truly

*Samuel Russell*

[TRANSLATION FOLLOWS]

Méjico Julio 29 de 1909.

AUG 4 1909

Señor

Thomas A. Edison.

Orange.

Estimado amigo:

Me refiero á la atenta carta de Ud. de 8 del actual, manifestándole que con mucho gusto obsequio y le agradezco el deseo que me expresa y para darle forme me entenderé con el Señor Cook.

Aprovecho esta ocasión para saludar á Ud. expresivamente, quedando suyo servidor y amigo afmo.



[ATTACHMENT]

TRANSLATION

Mr. Thomas A. Edison,  
Orange.

Dear Friend:

Referring to your kind letter of the 8th inst., it gives me great pleasure to thank you for same and for putting me in touch with Mr. Cook.

Very sincerely yours,  
(Signed) Porfirio Diaz.

RECEIVED

AUG 6 1909

MEXICO CITY

POST OFFICE

REGISTRATION

STAMP

ANSWERED

FOREIGN MAIL

Mexico, July 29, 1909.

Stevens informed  
through with  
letters send to  
My house  
and to a

[ATTACHMENT]

( ) NATIONAL PHONOGRAPH COMPANY ( )  
FOREIGN DEPARTMENT

LITERAL TRANSLATION OF LETTER FROM PRESIDENT PORFIRIO DIAZ OF MEXICO TO THOMAS A.  
EDISON, DATED JULY 29TH, 1909. . . .(TRANSLATION BY J.A.B. OF FOREIGN DEPARTMENT.)

Mexico July 29th of 1909.

Mr. Thomas A. Edison.

Orange.

Esteemed friend:

I refer to your attentive letter of the 8th inst., and wish to manifest  
that with much pleasure I will do what you say; that I am grateful for the desire  
that you express, and that to give it form I will confer with Mr. Cook.

I take advantage of this opportunity to salute you most expressively,  
remaining your servant and affectionate friend,

(Signed) Porfirio Diaz.

*Oranges*

WALTER A. FLINT  
20 HIGH STREET

Oct. 9- 1909

Personal and Confidential.

Mr. Thomas Edison

Dear Sir:-

During the past year, we have been able to accomplish much of the work outlined in our platform last fall.

Among many of the useful measures adopted are the abolition of the stone crusher which is characterized in one of the leading newspapers as a financial nightmare. Oiling of the streets, Disposing of the sewer problem, Taking up \$120000 floating debt notes at a prohibitive rate of interest and including same in a bond issue at 4%, Increasing saloon licenses from \$200 to \$400, Abolishing secret sessions of the Town Council, Creating a sinking fund and appointing and establishing a Sinking Fund Commission, Examination of Town's accounts by an expert accountant, installation of a complete new system of book-keeping.

With all of this, our work is not fully completed; owing to combined opposition the vote in the council being equally divided, and it is essential that we elect some able men, who will stand by me in order that I may be in position to bring my work to a successful conclusion.

On conferring with Mr. T. A. Gillespie and others we felt it would be best to call together a number of representative citizens strongly interested in the welfare of West Orange. That we meet the candidates from the different wards and discuss the situation. And also create a fund to carry on and pay the legitimate expenses of the ensuing campaign.

This meeting will be held in the rooms of the West Orange Republican Club, Hedges Building, corner Valley Road and Lindsley Ave. Saturday evening Oct. 9th, 1909 at 8 o'clock sharp. We earnestly urge that you see the importance of this meeting and be present.

Respectfully yours,  
*Walter A. Flint*

B.S. - TAK

Ans 10/18

MIDLAND CONSTRUCTION COMPANY

OFFICE OF  
HERBERT S. DUNCOMBE  
VICE-PRES., AND GEN'L COUNSEL  
CHAMBER OF COMMERCE

CHICAGO October 14, 1909.

Mr Thomas A Edison,  
Orange, N.J.

My Dear Mr Edison:-

I have just returned from trip to the Northwest

where we have fifty miles of our railroad under construction  
and find yours of October 2nd, am not going to be in any  
hurry in paying my assessment on the other side as I feel an  
though I had dropped about as much money over there as I wanted  
to. However, if we were residents of London I suppose they  
might press us quite hard for this assessment; just what they  
will undertake to do on this side I don't know.

I have been asked a good many times lately of the  
progress of the battery. Would you mind dropping me a line say-  
ing just what you are doing at the present time.

Trusting you are in good health, with my best wishes,  
I am,

Sincerely yours,

HED-

Herb



R. H. BEACH  
10 FIFTH AVE.  
NEW YORK  
EDISON STORAGE BATTERY CARS

Oct 16th 09

Mr Thos A Edison

Orange N.J.

My dear Mr Edison:

Inclosed you will find the letter from Mr Field.

I find it difficult to make a reply to you that suits me , because I dislike very much to prevent any one from having an opportunity. I must say , however , that I have known Field for several years , and during all of the time I have never known him to "make good" . It may be he never had a line of work that was suited to his talent. I knew him as an engineer on several roads and lighting concerns.

Later I knew him as connected in some way with Gasoline motor work for automobiles. Why he did not succeed I do not know.

Some days ago he asked me if I thought that you would be willing to let him develop the busses for use with your battery, and I told him that the best advice I could give him in this connection was to ask you. His letter to you is a little misleading . He says that he has been following the development of the car# this is not true. He has been in this office several times and has seen some of the drawings, but no one except yourself and myself know the development of the car.

I do think that there is a large opportunity for the right man to take up and develop the line he suggests, but it wants a man of courage and ability to do it.

These things look easy after they are accomplished . No one knows better than yourself the difficulties to be over come and the heartaches and disappointments and deejays to be met and overcome before one makes even a small step in advance in any art . When I tackled this it seemed easy . I supposed that the old hands in each line knew all about it. They do not. The old work is very little help.

I have been letting Field have a little money to help him along and will gladly do anything I can to help him but , frankly, I do not think he is capable of tackling this job, I may be mistaken. I hope I am.

My particular reason for thinking so is; The first crack he asked me if I could furnish him the money to make the development . He ought to know better than ask such foolish questions.

R. H. Beach

[ENCLOSURE]

Friends - F.W.C.J.

FRANK HARVEY FIELD  
ATTORNEY AT LAW

Beach  
I have found various  
Solutions that Field  
never made good  
what do you know  
about it  
about Oct 14 1907 1907  
294 Dean St.,  
Brooklyn, N.Y., Oct. 13/09.

135 BROADWAY  
NEW YORK CITY

Mr. Thomas A. Edison,

My dear Mr. Edison:-

I have been following with Mr.R.H.Beach, the development of the Street Railway Car for operating with your new batteries. Beach is an old friend of mine, and knowing that I was looking around for an opening to get back on Electrical work, he suggested that there might be an opening with you to take up the development and sale of the batteries for Electric Omnibus and Sight-seeing Cars. There is a large field for the electric omnibus. In nearly every large city there are good routes where no franchise will be granted for Trolley Cars, but where an omnibus equipped with your batteries would pay well.

My fifteen years connection with electric railway companies, in building and operating over 500 miles of road, including the systems in Buffalo, Newark, Philadelphia, Bridgeport Worcester and other places has given me a good knowledge of conditions and acquaintance with the trade, etc.

I know I would make a success of the matter, and it would not involve much expense to prove it out. I am and always have been a hustler and getter of business, and my only mistakes have been against myself in going into some matters with too little capital. For others I have always made good and

[ENCLOSURE]

# 2.

given satisfaction.

I would like very much to take up the development  
~~or as Subsidiary or Affiliate~~  
of this omnibus business for you. Please think it over and  
let me come out and talk to you. Beach knows what I can do,  
and I can refer you to others.

With regards, and awaiting your favor, I remain,  
one of your old "Edison Boys".

Yours respectfully,

C. J. Rieel.

P.S. You offered me position of  
Chief Eng. with you when I left the  
Brooklyn Edison. Have you not an  
opening when you can place me  
on this matter or elsewhere.

C. J. R.

Bellamy - T.A.E.

NATIONAL ELECTRIC LIGHT ASSOCIATION

FRANK W. PHUNAUPP PRESIDENT  
EDWARD A. PARK VICE-PRESIDENT  
W. W. PERLMAN PAST VICE-PRESIDENT  
BROOKLYN N.Y.  
JOHN D. HARRIS SECRETARY AND TREASURER  
CHICAGO ILL.  
PHILIP C. COOPER ASSISTANT AND TREASURER  
H. BILLINGHAM ASST. SECRETARY AND TREASURER  
GEORGE F. PORTER MASTER OF TRANSPORTATION

25 WEST 45TH STREET, NEW YORK  
TELEGRAPH NUMBER 4000 NEW YORK



EXECUTIVE COMMITTEE

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W. W. PERLMAN  
J. F. P. GLASSING  
A. J. L. COOPER  
GEORGE H. HARRIS  
H. BILLINGHAM  
T. A. EDISON  
L. H. COOPER  
H. P. COOPER  
J. M. WHITAKER

Past Presidents  
H. P. COOPER President New Haven Meeting  
J. M. WHITAKER President New Haven Meeting

Aue 10/18

October 20, 1909.

I have no connection with Field

T. A. Edison, Esq.,

Orange, N. J.

Dear Mr. Edison:

If he does anything it will be on  
his own responsibility & I do  
not think he can make good

I had a visit today from our old mutual friend C. J. Field,  
and was interested to learn from him that he is taking up the omnibus  
development of the Edison battery. This is extremely interesting.  
I watch the stages on 5th Avenue from my office window, and cannot  
but believe that your batteries would easily render the use of elec-  
tricity for them as economical and as efficient as gasoline. They  
seem to do very well, but my judgment is that current consumption would  
not be heavy, and that in mechanical repairs the electric would hold  
their own.

Field has had a good deal of experience at both the central sta-  
tion end and the street railway end, and should be a good man for your  
purpose. I am glad to know this development is going on. If there is  
anything I can do in my small way to help, please let me know.

Faithfully yours,

T. Martin  
Executive Secretary.

Benner, Henry D

Room 1209, 120 Liberty Street, New York  
October 20, 1909

Dear Sir:--

From my boyhood, I have always understood, not only from my own people, but also from several magazine or other sources, that my cousin, James Benner Mackenzie, was the younger son, when a newsboy, risked your life to rescue from the front of an approaching train at a small railroad station in Canada; and in appreciation of which, his father, the station agent at the place, gave him some instruction in telegraphy.

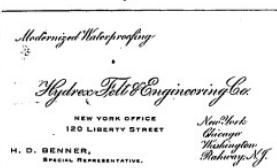
On the strength of this, I have thought it would not be amiss to acquaint you with the fact that James E. Mackenzie died yesterday at his home at 556 "E" Street, N.E., Washington, D.C., leaving an adopted daughter, a child possibly twelve years old whom they adopted shortly before his wife's death ~~years~~ or ~~months~~ ago.

Mr. Mackenzie's father died, I judge, some ten years ago.

His uncle and my uncle, Roland Benner---I understand you were boys together up in Canada--is living at Tralee, County Kerry, Ireland, being about 71 years old, and, of course, getting along somewhat in years. I saw him when in Tralee in 1903, surrounded by a flock of five young ones (he did not marry until somewhat late) who were keeping the old man quite busy with their various and endless pranks. A recent letter from him, in firm handwriting, states that he is surprised at his remaining strength, notwithstanding occasional weak spells; and speaks of having been able to do his part in getting in this season's hay.

Very respectfully yours:

Mr. Thomas A. Edison,  
Mlewellyn Park,  
Orange, N.J.



W. & Gilmore,  
East Orange, N.J.

Oct 24/09

My dear Harry:-

- Will you please  
hang enclosing letter to Mr. Edison -  
I have contributed to the campaign  
any believe Mr. Edison should  
help them along of \$100

Yours truly, W. E. Gilmore  
P.S. by W. E. Gilmore

[ENCLOSURE]

Alfred N. Dalrymple, Chairman.  
William A. Lord, Vice-Chairman,  
Orange, N. J.  
George E. Halsey, Treasurer,  
East Orange, N. J.  
Daniel F. Given, Secretary.  
John R. Flavell,

Corresponding Secretary.

## Republican County Committee

... of the ...

### County of Essex,

Strauss Building, Cor. Halsey and Academy Streets.

Newark, N. J., Oct 25<sup>th</sup> 1909

Mr. W. E. Gilmore  
my dear Friend:

I am enclosing here with one of  
my appeal for funds circulars which I  
want to reach Mr. Edison. I know if  
I send it direct that it will never reach  
his eye. Will you be good enough to  
send it to him (with a word or two)  
advising him to send me a contribution?  
We are greatly in need of funds and  
have to hustle to secure them.  
You know we cover the whole County &  
we are anxious to elect our ticket.

Thanking you in advance

I remain ever & truly your & gift of  
Geo. E. Halsey

[ENCLOSURE]

REPUBLICAN COUNTY COMMITTEE  
OF ESSEX COUNTY.

Finance Committee

Hon. Franklin Murphy,  
Hon. R. Wayne Parker,  
John L. Merrill,

WINTON C. GARNISON, Chairman.  
John C. Kitch  
Edmund B. Osborne,  
Samuel C. Martin,  
Frank J. Rich,

Albert H. Abbott  
James J. Thompson,  
Samuel P. Waldron,  
Robert Johnson.

John A. Ackerman,  
Dr. Wm. H. McKeade,  
George Varley.

*Mr. Thomas A. Edison* Newark, N. J., October <sup>24<sup>th</sup></sup> 1909.

Dear Sir:

The Republican County Committee is now fully organized and equipped (except for funds) for active, earnest work to secure the success of the Republican ticket at the coming election.

The election of the entire Republican ticket is of the greatest importance to those who desire to strengthen and continue the Republican party as a force in the politics of the County and State. The Candidates have all been chosen fairly by the People through the Primaries, and are men above reproach and who will acquit themselves truly and honorably in the interests of all.

The only method of securing the Funds necessary to accomplish this result is by direct appeal to those who are known to be indentified with the Republican Party, and who will naturally desire its success. We, therefore, appeal to you, trusting that you will see your way clear to aid us by contributing as liberally as you realize the cause and result to be important to the State, County and City.

By giving this your prompt, thoughtful and favorable consideration you will greatly aid and encourage this Committee.

Please make checks payable to

*Yours truly*  
*Geo. E. Halsey*

TREASURER'S OFFICE,  
STRAUSS BUILDING.

*We are greatly in need of funds Treasurer  
and trust that you will favor us again.  
as over the whole County and the requirement for  
legitimate work expenses are large.*

BOOKER T. WASHINGTON  
PRINCIPAL

BOARD OF TRUSTEES

Hon. Seth Low, President, Member of Executive Committee,  
32 East 8th St., New York, N. Y.  
Mr. W. H. Jackson, Member of Executive Committee,  
Montgomery, Alabama.  
Mr. W. F. Ladd, Treasurer, Member of Executive Committee,  
Baltimore, Maryland.  
Mr. C. G. Bedford, Secretary, 1217 Park Ave., Atlanta, Georgia.  
Mr. J. W. Wilson, Member of Executive Committee,  
Albany, New York, N. Y.  
Mr. W. E. Dodge, Member of Executive Committee,  
New York, New York, N. Y.  
Mr. William E. Dodge, Member of Executive Committee,  
New York, New York, N. Y.  
Mr. W. E. Dodge, Member of Executive Committee,  
1217 Park Ave., Atlanta, Georgia.  
Mr. F. H. Johnson, Atlanta, Georgia.  
Mr. F. H. Johnson, Indianapolis, Indiana.  
Mr. W. E. Dodge, 1217 Park Ave., Atlanta, Georgia.  
Mr. W. E. Dodge, 1217 Park Ave., Atlanta, Georgia.  
Mr. Robert C. Ogden, 1217 East 25th St., New York, N. Y.  
Mr. A. J. Wilson, Tuskegee, Alabama.  
Mr. W. E. Dodge, 1217 Park Ave., Atlanta, Georgia.  
Mr. S. H. Tolson, 422 West Kirby St., Montgomery, Alabama.  
Mr. Charles W. Hays, Tuxedo, New York.  
Mr. W. E. Dodge, 1217 Park Ave., Atlanta, Georgia.  
Mr. A. J. Wilson, Tuskegee, Alabama.  
Mr. W. E. Dodge, 1217 Park Ave., Atlanta, Georgia.  
Mr. William J. Schaeffer, Member of Executive Committee,  
20 Wilson St., New York, N. Y.

WILLIAM LOGAN  
TREASURER

THE TUSKEGEE

NORMAL AND INDUSTRIAL INSTITUTE

FOR THE TRAINING OF  
COLORED YOUNG MEN AND WOMEN

TUSKEGEE INSTITUTE, ALABAMA

Oct. 27, 1907.

Mrs. Thomas A. Edison,  
Orange,  
New Jersey.

My dear Mrs. Adams:-

Let me thank you most sincerely for your help and interest in the work of this institution.

I very much hope that you will find time to read the enclosed copy of my annual report to our Board of Trustees. It contains several points which I think would be of special interest to you.

While writing, let me thank you for your financial help, and for your continued interest in our work.

Yours very truly,  
Booker T. Washington

Principal.

Friend  
E. H. Johnson

TELEPHONE GRAMERCY 4-140.



## GREENFIELD PAPER BOTTLE CO.

METROPOLITAN LIFE BUILDING,

1 MADISON AVENUE.

Henry has we  
a copy of original Nov. 18/09.  
Mr. N. G. Miller agrees to the plan  
at fr

I will inquire into the Edison  
Swan purchase of the Electro  
Supply Co. - I should like to  
see a copy of the agreement  
However a spare copy I  
have not seen at hand  
Yours etc  
E. H. Johnson

[ATTACHMENT]

*Ed. Foreign*

**26  
09**

4th November, 1909.

THE

**Edison & Swan United Electric Light  
Company, Limited.**

DIRECTORS.

H. WOLFENDEN, Esq., Chairman.

E. B. SILLIGE-CLARK, Esq., M.Inst.C.E.

SIR JOSEPH WILSON SWAN, D.Sc., F.R.S.

EUSTACE C. QUILTER, Esq.

WM. MURRAY, Esq.

Secretary: Mr. H. CHARLES GOVER.

**REPORT OF PROCEEDINGS**

OF THE

**TWENTY-SIXTH**

**ANNUAL GENERAL MEETING OF THE SHAREHOLDERS,**

HELD AT

WINCHESTER HOUSE, OLD-BROAD STREET,  
LONDON, E.C.

ON

**THURSDAY, 4th NOVEMBER, 1909.**

LONDON:

THE EDISON & SWAN UNITED ELECTRIC LIGHT  
COMPANY, LIMITED.

EDISWAN BUILDINGS, 36 & 37, QUEEN STREET,  
CHEAPSIDE, E.C.

[ATTACHMENT]

22 Old Broad Street,  
London 25th November 1909.  
E.C.

My dear Mr. Johnson,

I know nothing at present about the Ediewan Company. I found that the "A" shares had such full control that the "B"'s could not get a look in, so as far as I could see there was nothing to do but to leave the "B" shares in the hopeless class, where they already were.

Yours very truly,

*H. Glazier, jun*

Edwd. H. Johnson, Esq.  
Metropolitan Life Building,  
1 Madison Avenue,  
New York.

TAE

NATIONAL ELECTRIC LIGHT ASSOCIATION

FRANK W. PRUITT, C.P.P. PRESIDENT  
DEWEY OGDEN  
W. W. FREEMAN, FIRST VICE-PRESIDENT  
JOHN P. GUTHRIE, SECOND VICE-PRESIDENT  
GEORGE H. MCKEEAN  
FRANCIS M. TATE, SECRETARY AND TREASURER  
H. MILLINGTON, ASST. SECRETARY AND TREASURER  
GEO. F. PORTER, MASTER OF TRANSPORTATION



20 WEST TWENTY-NINTH STREET  
NEW YORK  
TELEGRAPHIC NUMBER 4000 REYAV

EXECUTIVE COMMITTEE

W. G. McNAUL  
W. W. FREEMAN  
GEORGE H. MCKEEAN  
A. J. DILLIGAN  
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H. MILLINGTON  
L. H. GOULD  
L. H. GOULD, CHAIRMAN NEW YORK SECTION  
R. D. PARK, CHIEF PRESIDENT NEW ENGLAND SECTION  
J. R. WHITFIELD, PRESIDENT NEW HAMPSHIRE SECTION

November 16, 1909.

H. T. Miller, Esq.,  
Edison Laboratory,  
Orange,  
N. J.

Dear Mr. Miller:

I have your favor of November 25 with regard to the Nobel prize. I would say that the item appeared in the Sunday newspapers, and stated that Mr. Edison was to receive the Nobel prize for Chemistry.

I do not think any condition attaches to it as to going abroad, although originally the prize winners have been expected to lecture at Stockholm or Christiania. I do not think that idea has been carried out. The prizes, as you know, are five in number annually, and each approximates in value \$50,000. They are for (1) Physics; (2) Chemistry; (3) Medicine; (4) Literature; and (5) Peace.

There are several honors piling up for Mr. Edison in Europe, and I think the best thing he can do is to go over and take them up in a bunch.

Yours truly,

*T. Cudahy*

Executive Secretary.

WILLIAM D. WRIGHT,  
Attorney and Counselor at Law,  
403-405 BYTES BUILDING  
DENVER, COLO.

M.P.-Gen.

*Dyer's*  
*Personal*

1133

November 16, 1909

Mr. Thomas A. Edison,  
Orange, New Jersey.

Dear Al:-

After talking it over with my wife, who joins in my request, I am writing you about a matter in which we are both interested.

Our younger daughter took a notion that she wanted to go on the stage, and was so persistent in it that we concluded there was nothing for it but to give her as fair a chance as possible and let her try the experiment anyway. So she went to New York, took a full course, and is a graduate of Sargent's school -- The American Academy of Dramatic Art -- has, in addition to the school training, since had considerable practical experience with a traveling stock company, but is now, with no special influence to aid her, and under trying conditions for theatrical people generally, looking for an opportunity to get a start in the profession, and having a discouraging time of it. She is small in stature and could never adapt herself to such parts as great actresses gained fame in even in the days when we were young. But since the days of Booth and Forest, the stage itself has changed decidedly, in response to popular demand for lighter things. And as she is bright, could speak her lines well, and would be ambitious and willing to work, in some such character parts as we have in many of the popular plays of the day, I see no reason why she should not be ultimately able to make a success. At any rate, in spite of all discouragements so far, she is still

*If any good you might give me - Nov 22 1909  
her a chance if not crowded  
already G*

WILLIAM D. WRIGHT,  
Attorney and Counselor at Law,  
403-405 BYMES BUILDING  
DENVER, COLO.

T.A.E. 2

unwilling to abandon the idea -- at least until she has had some fair chance to make good, or else to become satisfied of her mistake -- and we can only continue to do the best we can for her.

In a recent letter to her mother, she mentioned having earned a few dollars by work connected with the biograph business -- was fairly delighted with the chance to help out in that way, and was looking forward hopefully even for an occasional day's further employment. That sort of work would be rather educative and helpful along certain lines in the profession, and as to ability in the way of action, vivacity, and including stage make-up, we believe she would do very well if given the opportunity.

I do not know whether you are in any way directly concerned in it or not, but I cannot conceive of any moving picture making business under any circumstances, where even a friendly line by way of recommendation and request by you would not be promptly honored. And if, through such request, she can secure employment in that line so that she can be earning money, it will not only be a comfort and encouragement for her, but I may as well frankly state that it will be also a very great kindness to us, as we of course furnish her necessary living expenses while she is without income, and must, as best we can, continue to do so.

Now, in making this request at all, I do not want to do it in half-hearted fashion, but to the best of my ability, want to invoke the old boyhood friendliness to get you really interested in an effort to help her. If, a little later, and at your own

WILLIAM D. WRIGHT,  
Attorney and Compiler of Law,  
403-405 BYNES BUILDING  
DENVER, COLO.

T.A.E. 3

convenience, through some manager or leading actor whom you may know personally, or may otherwise be able to influence favorably, you could secure for her a position where she can begin to earn a living on the stage, with some chance of doing a little better later on in case she proves herself qualified, you would certainly then have gone to the full limit in the friendly assistance we now ask for. After that we both clearly understand and she would of course understand, that she would have to depend on herself and on her own hard work. Should she happen to do well, I am sure you would be pleased to have been the means of making success possible for her by your kindly aid in this time of her need -- and should she, after a fair trial, conclude to quit the stage and turn her attention to something else, (and I believe she will be ready to sensibly accept this conclusion, if necessary) that too, in its way, will be good, and in either case we should all be equally grateful to you. /

Having heard nothing more of it since some correspondence with your attorney, Mr. Frank L. Dyer, in the early part of this year, I presume you have not been able to find a copy of the original little "yellow journal" that you were responsible for in the early days back in Port Huron. In writing to Charley Wellman to get his help in trying to dig up a copy (a copy of my letter was sent to Mr. Dyer, and I think he forwarded it to you in Florida), I suggested that he should interview Mrs. Jed Spalding, Mrs. Atkinson, Mrs. Glover, Judge Mitchell and others, as being most likely parties to help him find the little paper. And as

WILLIAM D. WRIGHT,  
Attorney and Counselor at Law,  
403-404 BYNES BUILDING  
DENVER, COLO.

T.A.E. 4

being appropriate enough by way of introduction in his talk with these parties, I wrote at considerable length, and as pleasantly as I could about the living and the dead, and rather expected my letter might be talked over, and shown to the parties-- that being unobjectionable and adapted to the purpose in view. But in writing it, I had not the least intention of having the letter published, as Charley should have known from the concluding sentence:

"Now, Charley, you may think of others who might help you, and, as a last resort, a carefully worded little "ad" in the local papers might do the business, but get me the little paper if you possibly can, and very greatly oblige"

Charley did give the whole letter to the local paper, and I make this explanation because, from several points of view, it struck me as being in bad taste. However, whatever anyone may have thought of the good or bad taste of it on my part, I presume that sort of publicity would have led to finding a copy of the paper if anything could.

Our elder daughter, Mrs. Frederick T. Rubidge, is living at Franklin Furnace, New Jersey, where her husband holds a responsible position in the employ of The New Jersey Zinc Company. Starting with that company at seventy-five dollars per month in his first position after graduating from Columbia University, he has been steadily advanced until his salary now is equivalent to about five thousand dollars a year, so they appear to be doing very well, and they have presented us two of the very finest grandchildren you ever laid eyes on.

WILLIAM D. WRIGHT,  
Attorney and Counselor at Law,  
403-405 SWYNS BUILDING  
DENVER, COLO.

T.A.E. 5

Our son, William D. Wright, Jr., is practicing law here in Denver, after having had whatever benefit a college education will be for him, now just trying to get a start in his profession.

The address of the daughter in whose behalf this letter is written is "Miss Frances Wright, care of Hotel Martha Washington, 29 East 29th Street, New York City, and you can do me no greater kindness than by doing the best you can for her.

Sincerely yours,

*William D. Wright*

Form 550.

EDISON MANUFACTURING COMPANY

Nov. 23, 1909.

Mr. Horace G. Plimpton,  
Bronx Studio.

Dear Sir:

I hand you herewith letter from William D. Wright of Denver, Col., an old friend of Mr. Edison's, asking that his daughter be given employment if possible in posing for moving pictures, and on which Mr. Edison has made an endorsement, as you will see. I have written Mr. Wright that the letter has been referred to you and that you will give his daughter a chance if an opportunity offers. I wish you would write to her and see if she holds out any hope of success, and if so let her have a chance.

Yours very truly,

FLD/TWW

Vice-President.

THOMAS A. EDISON,  
PRESIDENT.

FRANK L. DYER  
VICE-PRESIDENT & GENERAL COUNSEL.

C. H. WILSON,  
GENERAL MANAGER.

A. WESTCOTT,  
SECRETARY & TREASURER.



THOMAS A. EDISON

## EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY  
ORANGE, N. J.

### EDISON PROJECTING KINETOSCOPES AND FILMS.

IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

10 FIFTH AVENUE, NEW YORK  
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
"KUHLIAN, NEW YORK"

ADDRESS YOUR REPLY TO EDISON STUDIO, 2324 DEGATUR AVE., BEDFORD PARK

*New York*, Nov. 26, 1909.

Mr. Frank L. Dyer, Vice-President,  
Edison Manufacturing Co.,  
Orange, N. J.

Dear Sir:-

I beg to acknowledge your letter of the 23rd, enclosing a letter from Mr. William D. Wright, Denver Col.

I have written his daughter, and if she has ability as an Actress, there is no reason why we should not give her employment. As soon as I have had an opportunity to see what she can do, I will let you know.

As Mr. Wright's letter contains considerable matter not connected with this department, it occurred to me that you might wish it returned, and I am returning it herewith.

Yours very truly,

*Grey*  
Edison Manufacturing Co.,

Kinetograph Dept.,

*Macrae G. Thompson*

Mgr., Negative production.

RE/BB

Write Eddy -

Aug 17<sup>th</sup>

that I wouldn't come in for anything  
except Williams, but I will  
New York Dec 3<sup>rd</sup> 1900

for him - of my stomach

My Dear Colleagues & it's working good  
I wrote to Jack ~~Morgan~~ <sup>now</sup> who was  
in London asking them if they  
knew of any new developments  
in this matter. & telling him what  
you said about this having  
no right to invest in the Stock  
of other Companies -

I'm afraid Morgan is right it's  
a "hopeless case"

Very truly  
C. H. Hansen

Always keep me posted  
}

*J. J.*  
P. S.

There is a dinner to be given  
at the Union League Club by our  
young friend Arthur Williams of  
the New York Edison Co - who  
has made a name for himself  
in his work of advertising the Name  
of Edison - He has as a matter of  
fact plastered this town with the  
Name as no other town is in Europe  
or America & for that if for no other  
reason deserves recognition at your  
hands - therefore as a member of  
the Committee authorized Dr. Nine  
Williams' guest - I have undertaken  
to provide you - If you will come  
I promise you an oasis in  
your busy life & that you will  
meet a lot of good fellows  
& be called upon to do nothing  
but Eat Drink & be Merry

A.S. 2.

Among the guest will be  
Geo. R Sheldon Past of W.L. Club of  
Past of North Amer Co - Willards also  
Concord & a big Bruce Green <sup>of</sup> ~~of~~  
know him -

Sam Fairchild Chairman W.C. House  
Com. & a big New York merchant  
Geo. Wilson one of the Exemptable  
Opis & a very good card - com <sup>of</sup> ~~of~~  
Send -

Will Demarest another Insurance  
Past - & the most popular man  
in New York

Officer of like kidney down to  
them Engineers & some simply  
Indescrib- like your humble  
Govt -

If you will come I will take  
care of you over the night as  
you will probably not want  
to leave earl enough to catch  
Even the latest train - Many  
funny clients will afford the

Thos A Edison

Chicago Ill Dec 6 107

Please telegraph me whether you ever  
worked as Telegraph operator in Indiana If so  
where & for how long My friend Mr Sheffer  
Manager Chicago Evening Post wants make reference  
to prominent Americans who lived & worked in Indiana  
and is under impression you were an operator at  
Terre Haute at one time Samuel Insull

Hrs A. Edison

Chicago Dec 7/09

Excuse my troubling you but  
would you please give me date and  
how long you worked at Fort Wayne Ind  
Also at Indianapolis

~~Ans you are~~  
~~my~~ I think it was in

~~1865 one month at Wayne~~  
~~1 + several months in Indiana~~

Sam'l Insull

Friend - Insull

EDISON BUILDING,  
13 ADAMS ST. CHICAGO, ILL.  
CABLE ADDRESS: INSULL, CHICAGO.

Chicago, Dec. 8, 1909.

Thomas A. Edison, Esq.,  
Orange, N.J.

DEC 10 1909

My Dear Edison:

I am very much obliged to you for your telegram  
received this morning as follows:

"Think it was in 1865. One month Ft. Wayne and several  
months Indianapolis."

This gives my friend Mr. Shaffer just the information he wants.

Yours very truly

*Samuel S. Insull*

Ed. Friends - Dickson

1909-12-18

TELEPHONE GERTRUDE 4892  
TELEGRAMS: CARLES, LONDON  
CODED: A.R.O. EDITION 14 LONDON

W<sup>m</sup> K-L DICKSON:  
(LIVE WITH EDISON BROS.)  
ELECTRICAL & MECHANICAL ENGINEER,  
TESTING & EXPERIMENTAL LABORATORY,  
MACHINE WORKS

Personnel 12/18 14 DENMAN STREET, PICCADILLY CIRCUS, DEC 31, LONDON, W.

Sorry to hear you can't come

However, from the factors here we see  
you are getting well & happy Dec. 18<sup>th</sup>/09  
My dear Mr Edison, never fear - I do

I have moved here in search of a respite  
of my lab work in order to carry out the plan of  
returning to you, but all my efforts, high & low, of no  
avail, that is without creating too great a loss, and  
having disposed of several valuable assets as a  
preliminary move, such as letting all my telephone  
shares & similar interests go for a song comparatively;  
I now must regret it, as it seems inevitable that  
I must give up this delightful dream of being with  
you again for the present at least -

I should have written you sooner again, but felt  
you had no desire to waste your time until I  
could say something definite in regard to this plan.

It may be that some day I shall have a fair  
offer, then perhaps your big heart will say  
"Come along Dickson" - by then I hope through the  
increased experience I may have gained from this  
side of the scientific world, I may prove even more  
useful to you in your great & incomparable work.

May I again offer my earnest appreciation of  
your continued friendship throughout these trying  
years of separation & of your broad mind & a true

understanding of things as they really were.  
a with the sincere prayer that nothing will ever  
arise that will make you think less of

BIGADIFFA CIRGUS,  
your Wholesale True friend

W.H. BIGADIFFA  
BIGADIFFA CIRGUS,  
your Wholesale True friend

(X) H. W. Bigadiffa

Permit me enclosing three booklets (our last work together)  
to wish you & Mrs Edison great happiness and an  
increasing prosperity & good health for the New Year  
and for many a happy year at all your various and different  
work. I appreciate above all things a line from you - first  
I shall understand. I have a number of books, stories & novels, poems  
etc. in these days & now & for myself prefer  
the purer ones that will not do harm, however poems &  
other expressions need to get off standard railroads & roads  
that will take us to the hills. In fact I prefer Thomas Wolfe's  
style which for me seems best. Wolfe will give depth to words  
- Next to "Farewell" left my savings books  
- First, Chicago railroad corps. I think that will be  
the future and may therefore not much out last my  
old age but longer is simple pleasure for those  
inches that mortal pleasure will always be  
more than their life among speakers most, riffs  
with ignorant aged & small yet - "Savannah girls and"  
will never tell us much more than running & running  
now and strong pure & broad softness etc for this  
shows strength & there's more in soft at first  
for winter & spring. Then just riffs musical just  
permitted with broad soft quivering & tremulous notes  
with a whimsical twang & warthoggy snap

Dec 21/10

Dear Edison

Dec 31 1910

You can invent history  
as easy as other things —

Now that Mark Twain  
has retired as humorist  
you are in line of pro-  
motion. — why not give  
us a ~~magical picture~~  
of Gen. Esteban with his  
7th Regiment marching

down Broadway —

I always knew you were an  
inventor, but <sup>you</sup> must imagine  
I am dead, when I am only  
near tickled to death by your  
late inventions.

Yours truly

P H Shaughness

## EDISON AT DINNER HE FORGOT

FORGOT IT IN THE SAME COAT  
HE FORGOT IT A YEAR AGO.

But When Brought To and Brought to  
Two Men Who Knew What Men  
He Told Them Some Things About  
Getting Acquainted With Money

Mr. Edison, who gave his name  
A Edison at the Plaza Hotel last eve-

ning by about a score of members of

the New York Stock Exchange, which

about a year ago settled their differences

with the New York Stock Exchange.

Mr. Edison used to see them and doesn't

now. Last year a few members

invited him to luncheon,

receiving then almost mindlessly in his

own words, "the same things that the

same that everybody had a good time."

The members invited him to have a little

dinner and have Mr. Edison as their

guest. He agreed to come and agreed

to return at 5 o'clock yesterday afternoon.

When the committee went for him in an

automobile, he said, "I am sorry

of last year, a similar state of forget-

fulness took the impression of me."

They, however, were given a hearty

handshake, and he was, however,

had his "surviving" pleasure at one

of the best restaurants in New York.

Up to the Plaza for dinner, where they

were seated at a table where a sumptuous

array in silver in commemoration of his

his 50th birthday was laid out for his

education, and incidentally for his own

and their profit.

There were, besides Mr. Edi-

son, Thomas Armat of Washington,

George R. Elmore of Newark, N. J.,

N. Solig of Chicago, S. Lapham and F. W.

Singh, of Philadelphia, George

W. H. Gage, of Boston, Frank J.

Marcus, George F. Scoll, J. J. Kennedy,

H. M. Clegg, of Newark, Wm.

J. T. Rocke, J. Stewart Blackstone and

John C. Egan.

The presentation speech was made by

Mr. Kennedy, and Mr. Edison

made a speech, saying that he would

tell his friends what sort of a financier he

had been before he became a man.

He told them how he had come from

Newark to Wall Street that day with

nothing but a desire to make his first

invention of the duplex system in tele-

graphy, and how he had been turned down

or its methods, but he had the equiva-

lent of \$100,000 in his pocket.

Then, when he had again failed, Edison

told him to go ahead and try.

Edison, however, was not popular with the General and the local community.

Next day Gen. Eckert sent for Edison

and asked him if he wanted to work for his company.

Edison said he did not know if any com-

pany could employ him and offered him

to go to work for him, but the General, as the inventor, as the largest pay he had re-

ceived, was \$1000 a month.

The stagger was the greatest

when he was told that the pay of Gen.

Eckert was \$10,000 a month.

While in the office of the com-

pany Edison set himself to perfecting

his duplex system, and, in his spare time,

he worked on his other inventions.

He had no money, but he had a

good idea, and he had a good idea.

He had never even had a bank check

nor had he ever funds in a bank.

He had never even had a bank book,

but he had the bank book.

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New York Dec 31/09.

My Dr Edison

Just in the nick of time

Bassill is here today to

make the fight for you

and your kindred souls

the necessary backbone

in me to enable me

to stand fast on any

proposition we may think

it wise to bluff the other

side with -

I am in hopes it will

not be necessary for

me to call on you for

the other Dr. I certainly

want if it is possible

& avoid it.

Yours Faithfull

D. Johnson

[ATTACHMENT]

Friends

E. H. Johnson

"charge"

1904

April Loan 2955.08

1907

Feb. Loan 1000.00

Sept. " 1000.00 4955.08

Orange Woods

125 ARLINGTON AVE.  
EAST ORANGE.

My dear Mr. Garrison:

I called at your office  
but you were engaged and  
I have decided to drop to  
you a line.

It is proposed to arrange  
to provide a room where  
the Working men of the Orange  
may drop in on their long  
winter evenings and find  
warmth & a clean place

I hope you will run down where they may read and print for a few minutes and play games or chat & sit around - being off the street and not in houses.  
about fifteen have been asked and you probably know them all. If for any reason you cannot come - will you not write a letter signifying your interest in the cause & willingness to assist in providing in a small way for its start.

Yours truly  
Geo E. Kelley

It appears to a number of prominent gentlemen that it is a need and will be well worth while to give it a trial for the next three months. I have been asked to inform you and request you to attend a meeting at the rooms of New England Society on Monday evening about Oct. 28.

**1909. Edison, T.A. - Articles (D-09-09)**

This folder contains correspondence requesting Edison to write articles, correspondence relating to articles about Edison or his inventions, and letters from journalists seeking to interview Edison or soliciting his statements for publication. Among the items for 1909 are letters and memoranda concerning the projected biography of Edison by Frank L. Dyer and Thomas C. Martin, a letter from Theodore Dreiser at *The Delineator*, and a request by Samuel Insull for Edison's endorsement of an article about early electrification.

Approximately 40 percent of the documents have been selected. The items not selected consist primarily of requests for statements and interviews that received only a perfunctory response from Edison.

SCIENTIFIC AMERICAN  
MUNN & CO., EDITORS AND PROPRIETORS, K-C  
361 BROADWAY, NEW YORK

January 7, 1909.

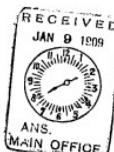
Edison Phonograph Co.,  
Orange, N.J.

Gentlemen:

Some time ago one of your representatives called upon the Editor and informed him that he would give him the data needed to complete the biographical sketch which the Scientific American hopes to publish of Mr. Edison.

The Editor trusts that he may soon have the pleasure of receiving this information.

Faithfully yours,  
*Munn*



OUT DOOR AMERICA  
EDITED BY CASPAR WHITNEY

Collier's  
THE NATIONAL WEEKLY  
416 WEST 13TH STREET  
NEW YORK

Dictated  
W/S

January 7th, 1909.

My dear Sir:

Yesterday your Secretary told me over the telephone, that you wouldn't write; but that you would give the desired information in an interview to one of our staff representatives.

I am, therefore, sending to you Mr. Frank B. Copley, one of the most competent men we have. He is entirely trustworthy. If you will give him the time, the article he prepares will be submitted to you for your approval and signature, and we shall be pleased to send you One Hundred Dollars as an honorarium, in consideration for your kindness.

Very truly yours,  
*Casper Whitney*

Mr. Thomas A. Edison,

West Orange, N.J.

Mr. Edison!  
I told him  
nothing of the  
post. Said  
you'd hear  
his letter  
asking for  
an interview  
before you  
left.

Form 10

## THE WESTERN UNION TELEGRAPH COMPANY.

INCORPORATED 1855 24,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

This Company TRANSMITS and DELIVERS messages only on conditions limiting its liability, which have been assented to by the sender of the following message. It transmits or delivers a message from the sending station for the person, and the Company will not hold itself liable for errors or delays in transmission or delivery of Unrepeated Messages beyond the time of transmission, nor shall it be liable for any claim not presented in writing within sixty days after the date of transmission.

This is an UNREPEATED MESSAGE and is delivered, by request of the sender, under the conditions named above.

ROBERT C. CLOWRY, President and General Manager.

RECEIVED at 238 Main St., Orange, N. J. Telephone 90.

27 ul or 128 Paid 6 Extra

Columbus Ohio Jan 9-9

Thomas A. Edison,

West Orange N. J.

Columbus have for years been developing a unique system of electric arches for street illumination until today it has one of the most brilliantly and beautifully lighted thoroughfares in the world. The people of Columbus in their pride have decided to name Columbus "The Arch City" and thousands of citizens will endorse the Arch City name in Sundays Columbus dispatch will you wire us our expense a few words of congratulation upon our new name the Arch City and give us an expression of encouragement on the advantage of Electrical illumination this is wholly a Civic affair in which

Aug 19/09

## THE WESTERN UNION TELEGRAPH COMPANY.

INCORPORATED 1855 24,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

This Company TRANSMITS and DELIVERS messages only on conditions limiting its liability, which have been assented to by the sender of the following message. It transmits or delivers a message from the sending station for the person, and the Company will not hold itself liable for errors or delays in transmission or delivery of Unrepeated Messages, beyond the time of transmission, nor shall it be liable for any claim not presented in writing within sixty days after the date of transmission.

This is an UNREPEATED MESSAGE and is delivered, by request of the sender, under the conditions named above.

238 Main St., Orange, N. J. Telephone 90.

ROBERT C. CLOWRY, President and General Manager.

RECEIVED at  
238 Main St., Orange, N. J. Telephone 90.

All the people are of one mind and a word of congratulation from you will be very greatly appreciated and especially from an Ohioan

Columbus Dispatch

Columbus Ohio,

E G. Burkel,  
Editor

233pm

**THE WESTERN UNION TELEGRAPH COMPANY.**

(INCORPORATED)  
24,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

ROBERT C. CLOWRY, President and General Manager.

Receiver's No.	Time Filed	Check
	542 P.M.	46 Paid Day Press rate .46¢

**SEND** the following message subject to the terms  
on back hereof, which are hereby agreed to.  
E.G.Burken,

Editor Columbus, Dispatch,

Columbus, Ohio.

To the Capitol City of my birth State I send greetings and congratulations. You are demonstrating an added field of usefulness for the electric light, and the experiment will be watched with interest by all. No name could be better or more appropriate than the Arch City.

**CHARGE.**

Thomas A. Edison.

[FROM HARRY F. MILLER?]

643

Jan. 9, 1909.

Messrs. Munn & Co.,  
361 Broadway, N. Y.  
Gentlemen:-

Reply to your favor of the 7th inst. has been delayed  
because you addressed it to the Phonograph Works, whereas it should  
have been written to me.

The data for the biographical sketch of Mr. Edison has  
been in course of preparation for the last three weeks. It has  
entailed an immense amount of work, but is now nearing completion.  
I am hoping to have it ready in about a week.

When it is finished, I shall take pleasure in commun-  
icating with you again.

Yours very truly,

*Publishers*

The Journal Publishing Company

Daily and Weekly Journal  
Marietta, Ohio

Jan 14th 1909.

Thos A. Edison Esq.,  
Orange N. J.

Dear Mr. Edison:-

The editor notices in the Chamban Dispatch of the 10th your greetings regarding that city's demonstration of the usefulness in the application of electricity. I take pleasure in enclosing you two postal cards showing arches in Marietta. I may add that this city has more arches on her streets than any city of like proportion in the United States. Our population is 17000 and we have 22 arches, all substantial and beautiful. Further, I may add that Marietta City owns its electric plant from which the power is furnished to the arches and streets, and has the record of the United States for the lowest rate per lamp per year of any city. I should be pleased to receive such a message as you see fit to convey on this situation. Columbus is known as the Capitol city. Marietta is the oldest city in Ohio and was where the first settlement in the great northwest was made. One of the cards enclosed shows the river backing on the street. This we do not boast of but are compelled to stand for occasionally.

*Very truly yours,  
A. D. Alderman  
Editor Daily Journal.  
Jan 17/09*

*Say  
Photo received.  
The effect is certainly  
very beautiful and  
addition is practical*

Paper for your O. K.  
I trust it will meet  
with your approval.

If there are inaccuracies,  
kindly have your society  
correct them.

Good wishes

Your faithful  
Marydell Griswold  
(Mrs Edwin Emery)

60 WASHINGTON SQUARE

New York Feb 17.

My dear Mr Edison: <sup>Reed</sup> When <sup>Aug 3/1899</sup> I called upon you with Mrs.

Van Eaton you refused  
an interview - for the  
World. I did not wait  
on for the World, but  
have written enclosed  
for the Herald but  
send it you before  
submitting it to the

[ATTACHMENT]

Hannay

Seems to be ok

FMS

[FROM FRANK L. DYER?]

Form 25A. 10-12-08. 1908

*article*

NATIONAL PHONOGRAPH COMPANY

Feb. 23, 1909.

Mr. Thomas A. Edison,  
Fort Myers, Florida.

My dear Mr. Edison:

I send you by express to-day as many of the chapters of the book as we have so far written. Most of this work has been done by Martin and Meadowcroft. It seems to me that it is more or less lacking in the personal element that will make the book interesting. You are the only one who can inject the spark of life into the apparent corpse. I hope you can find time to read over this matter and write out inserts that can be put in at the right places.

We have an extra copy of these chapters, but the work should of course, be kept very confidential, because the matter has not yet been copyrighted.

I expect to leave this afternoon for Atlantic City, to be gone a week or ten days, but my plan is to be here next Monday or Tuesday to see how things are getting on and to write you a report for the present week.

Yours very truly,

Maplewood, N.J. Feb. 25 - 1809.

My dear Mr. Meadowcroft:-

Your note yesterday here, I thank you for it - The Haynes are already in the field; thank you just the same? I will look in at Collier's before I go. Thank you also for the prospective autograph volume on Electricity. The electrical spud of the times is getting away from me on that subject -

I inclose two or three moonstones for the son, such as they are; - a good moonstone more to be sought for than size &c. I send the best I could find.

I will have that contribution to the Biography ready in a few days.

Love and kind wishes, Ricelton.

Dreiser, T.

EDITORIAL ROOMS  
BUTTERICK BUILDING NEW YORK

#4



THE DELINEATOR  
LONDON - PARIS - NEW YORK  
THEODORE DREISER, EDITOR

New York, February 27, 1909.

Recd thru  
MAB J-1304

My dear Mr. Edison:

I want to know if you can be induced to join a group of contributors already in mind in presenting your one most dramatic event under the caption of "The Most Dramatic Event In My Life." Herewith I am enclosing a proof of an article under this caption by Lieutenant Peary. I have in the office articles by John Mitchell, in which he describes his conference with the President; Orville Wright, who descants on his first flight; and Hiram Maxim, who tells of one of his discoveries. I do not know, of course, whether you would be willing to do this, and I trust that you will not consider me overfamiliar. The article need not be more than three thousand words in length, and the subject any interpretation which you care to put on it. For such an article I would be glad to pay you five cents a word, or \$150.00. Will you kindly let me know whether you would care to undertake this, and oblige,

Very sincerely yours,

Theodore Dreiser  
Editor.

Mr. Thomas A. Edison,  
West Orange, New Jersey.

*DK*

*articles*

Mar. 8, 1909.

Mr. Thomas A. Edison,  
Fort Myers, Fla.

Dear Mr. Edison:

Your memorandum in reference to the book has been received, and I agree with you absolutely in your criticism. The chapter struck me as being dry and uninteresting and lacking the human element. I did not realize that Martin has been leaving out incidents to which you had referred, and I will see that they are put back. Nevertheless, without repeating anything that you have already given him, I hope that you can add more or less to what he has written. Of course the book ought to be dignified, but without making it, as Mark Twain would say, "As dry as a Patent Office report". As you have often told me that you never became thoroughly interested in a subject until it looked pretty hopeless, I hope you will feel the same way ~~about~~ in its present condition and help us out.

Yours very truly,

*Public*

DEBOWER-CAPLINE CO.  
FISCAL AGENTS.

"HE THAT QUESTIONETH MUCH SHALL LEARN MUCH-BACON.

HON. ADLAI E. STEVENSON  
PRESIDENT & FOUNDER

LA SALLE EXTENSION UNIVERSITY.  
INSTRUCTION, ADVISE, COUNSEL AND INFORMATION  
BY SYSTEMATIC QUERY-TEXT AND CORRESPONDENCE

*Wm H. H.*  
CHICAGO, March 10, 1909.

Mr. Thomas A. Edison,  
Orange, N. J.

Dear Sir:—

The set of books known as "The Making of America" edited by Senator LaFollette and myself, has been adopted as a text book by the La Salle Extension University, of which Hon. Adlai E. Stevenson is president.

You will recall that in "The Making of America" we used with your permission your article on "The Beginnings of the Indandescent Lamp", of which a proof is enclosed. "The Making of America" will hereafter be known as "Business Administration". It was selected by Mr. Stevenson because it assembled the thought of the greatest authorities on various subjects discussed. In this particular work, we have assembled what we believe to be the best possible collection of addresses and articles on the subjects treated, and it has met with the highest approval of those we have consulted in its compilation because of its representative nature.

The La Salle Extension University has been founded recently by Mr. Stevenson, formerly Vice-President of the United States, to give a three years' course of instruction, advice, and counsel by systematic query, text and correspondence in Business Administration.

We are sure that you will be in hearty sympathy with the great work which has been undertaken to bring about a better understanding of the industrial and other resources of the United States and the inculcation of the highest business ideals.

Yours very truly,

*Wm H. H.*  
Eno.

REFER TO THIS NUMBER  
IN YOUR REPLY

529

*Article*

FRANK L. DYER,  
ORANGE, N. J.

**MEMORANDUM**

565

Mr. W. H. Meadowcroft:

4/7/09.

I have no doubt that when Mr. Edison returns we will be able to tell one way or the other regarding the book, and Mr. Martin will then be able to talk definitely with Harper & Bros. I urged upon Mr. Edison before he went away the necessity for taking the greatest possible care of the manuscript.

PLD/kww

F. L. D.

Mr. Dyer:

Mr. Edison has made a  
memorandum on this letter. Will  
you reply to Mr. Jones, or do  
you wish me to attend to it?

W. A. Meadowcroft

April 28, 1909.

[ENCLOSURE]



New York, March 25th 1909.

Can't get the information  
all those who know are  
all close who know are.

Frank Dyer Esq.,  
Edison Laboratory: dead —  
Orange, N.J.

RECEIVED.  
MAR 26 1909  
FRANK L. DYER.

Dear Mr Dyer:

Mr Stuart Armour, San Francisco, the brother-in-law of Governor P. Lowry, wishes to know the exact hour of Mr Edison's birth and if you are informed on this point or could get the information for me from Mr Edison I know Mr Armour would be very greatly obliged.

I hope you have been well all this long time. I believe I have been across four times since I last had the pleasure of seeing you.

With best wishes,

Yours very truly,

*Wm. F. Murray Jr.*  
*W. F. Murray Jr.*  
*M. A. [initials]*

EDITED BY  
F.A. HALSEY  
J. H. LEE  
E.A. SUVERHOP  
F.H. COLVIN  
L.P. ALFORD  
E.P. LAKE

# AMERICAN MACHINIST

A PRACTICAL JOURNAL OF MACHINE CONSTRUCTION  
505 PEARL STREET  
NEW YORK

JOHN A. HILL,  
PRESIDENT.  
MASON BRITTON,  
MANAGER.

Mr. H. Ward Leonard,  
Lawrence Park,  
Bronxville, N. Y.

May 24, 1909.

Dear Sir:-

Since the kind interview that you gave me on Friday last I have given considerable thought to the patent situation, particularly to that phase in which you seem to see a feasible way to start an agitation for constructive reform. We are disposed to do considerable along this line and see no reason why we should not lead in this work of reform as far as may be proper in the province of technical journalism.

As the opening guns we will have your article, and these can be supplemented by a vigorous editorial calling attention to the article and making whatever suggestions may seem wise in face of the thoughts that those articles will present. In this connection I recall the statement that you made in regard to the experiences of Mr. Edison and that conversation with you he expressed his willingness to lend his aid to a movement for patent reform. This naturally brings up the question of his patent experiences. Can you give us an outline of his patent experiences? Can you swear that they may be published under his signature? Such an article would add additional strength to the two that I have outlined above.

My purpose in writing this letter is to ask you if it is feasible to try and get such an article from Mr. Edison and as to the best method of procedure. Would a letter of introduction from you put me in such a light before Mr. Edison that I could obtain the material personally and prepare the article under his supervision? I merely throw this out as a hint, trusting that you will use your discretion as to ways and means provided it is feasible to get such an article as I have briefly outlined. The hampering of Mr. Edison's masterly genius by patent procedure is a terrible indictment of that procedure, and properly presented the facts cannot fail to attract attention.

Very truly yours,

L.P. Alford,  
Engineering Editor.

LPA/J

Article

Mr. Dyer. 565

The chapter that is missing  
from my files is the one  
entitled "Inventing a Complete  
System".

I feel quite certain that  
you still have this, as I do  
not find it in my files and  
I have been taking extraordinary  
pains to keep everything together.

W<sup>h</sup>A<sup>t</sup>T<sup>o</sup>lladowc<sup>o</sup>ft

May 27, 1909.

Publication  
Form 21-B-1-A-2540

The Evening Star  
and  
Newark Advertiser  
ESTABLISHED 1844

The Morning Star  
NEWARK, N. J.

June 2

Thomas A. Edison Esq.

Dear Sir:-

I am desirous of arranging an interview  
on some of your latest inventions. When can I call?

Respectfully

John J. Keen  
Morning Star

*Don't want to be  
interviewed*

JUN 4-1909  
ans 6/5/09

*article*  
NATIONAL PHONOGRAPH COMPANY

951

June 3, 1909

Mr. Ripley Hitchcock,  
Harper & Brothers,  
Franklin Square, New York.

My dear Mr. Hitchcock:

Yours of the 2nd inst. has been received, and if convenient I will meet you at the Harvard Club on Tuesday next, the 8th inst., at 12:45. At that time I will explain just what I have in mind, but I must take this opportunity of saying one thing: Mr. Edison's interest in the book is based almost entirely on considerations of personal friendship for Mr. Martin and me, and he has put in a lot of time simply because of his good nature. I think his personal preference would be to delay the matter indefinitely, but, having offered to help us, of course he will do so. I do not understand, therefore, why you should say he does not realize the exigencies of the situation, because, from the very nature of things, the book is quite a matter of indifference to him, and I thought that Mr. Martin and I had made this point clear.

Yours very truly,

FJD/IWW

Friends

H. WARD LEONARD,  
LAWRENCE PARK, BRONXVILLE,  
NEW YORK.  
TELEPHONE, 229 L BRONXVILLE.

Thomas A. Edison, Esquire,  
Orange, N. J.

My dear Mr. Edison:

I enclose to you herewith the original  
of a letter to me from Mr. Alford, the Engineering Editor of  
AMERICAN MACHINIST.

I hope that you will lend your support to the publicity  
campaign for patent reform, which seems the best way of arousing  
interest.

There are but few inventors of experience who have been  
able to stem the adverse tide of our Patent System, and most of  
those are afraid to openly express their views. The encourage-  
ment which your views would lend would be extremely strong, and  
I think the AMERICAN MACHINIST is a good organ to lead the move-  
ment.

Shall I send Mr. Alford to see you?

Yours very truly,

*H. Ward Leonard*

HWL  
1 encl

Journal Inst. Elec. Eng. 1889  
v-18 p. 519

M<sup>r</sup>. Edison: (See Biography p. 28  
953)

See Sir W<sup>m</sup> Thomson's

reprints, upper part of page  
519. This is along the line  
of your remarks yesterday, but  
what you meant was the  
time when Herg read his paper  
that must be in Vol. 17 of  
these proceedings -

So far I can find Vols. 16  
and 18, but not 17. It may  
be mislaid or misplaced in the  
Library. If not to be found here  
I will look it up in New York.

Meadowcroft

June 19/09

Publication

EDISON BUILDING,  
33 ADAMS ST, CHICAGO, ILL.  
CABLE ADDRESS: "EDISON", CHICAGO.

Thomas A. Edison, Esq.,

Orange, N.J.

My dear Edison:

I am interested in a publication called "Popular Electricity", which I started with the idea of helping the Central Station business. In case you do not happen to have seen the publication, I send you a copy of it by this same mail. You, of course, remember Hinds, Ketcham and Company of Fulton Street, New York. Some time ago the Editor of Popular Electricity received a letter from Mr. Joseph R. Hinds, who was the head of the firm when you dealt with them, and who now lives in California, with relation to an article, proof of which I enclose you herewith. Finally Mr. Hinds sent on the manuscript of his article with photographs and the Editor of Popular Electricity thought the story was so improbable a one that he brought it over to me to read, and I recognized it as being practically correct. It would add greatly to the value of the article if you personally would be willing to certify to its correctness. If you are willing to do this, would you mind writing in your hand writing something like the following:

"The statement of facts made in Mr. Joseph R. Hinds' narrative is substantially correct." and then sign your full name "Thomas A. Edison." I would personally

November 22, 1909.

Nov 24 1909  
(Ms. M. 29 S)

Get me Lab paper &  
will answer the

EDISON BUILDING,  
18 ADAMS ST., CHICAGO, ILL.  
CABLE ADDRESS: "HNSULL, CHICAGO."

-2-

(T A R )

be very much obliged if you would do this. Of course, I would propose using a facsimile of your statement in connection with Mr. Hinds' article in the next issue of Popular Electricity. Anyway, I am confident that you will be very much interested if you will take the trouble to read what Mr. Hinds has to say.

Yours truly

*Samuel S. Sull*

[ENCLOSURE]

Copy

(1)

## "In The Beginning"

By JOSEPH E. HINDS

Mr. Hinds is one of the few men who were on the spot when the first incandescent electric lighting plant in all the world was put into operation on a commercial basis. It was this fact which induced Mr. Edison to induce Mr. Edison to grant to him the privilege of the first practical demonstration. Twenty-nine years have now passed since the wheels of this plant first turned and few of its parts still remain. It is therefore safe to say that the permanent record to be made of the details of this plant and the incidents connected with its installation and early operation, and it is with pleasure that we have tried to do our work for you. We have written it, which will express desire of Mr. Edison to Mr. Samuel Insull, now president of the Illinois Central Gas and Electric Company, of Chicago, and when the time comes incident occurred with Mr. Edison's private secretary. The accompanying hot news issue spine of Mr. Insull's recollections bearing on the subject. —Editorial Note.

Very naturally we all take the world as we find it and in this age of wonders the aeronautics may not surprise, probably not as much as the first incandescent lamp, lumbering up the Hudson a hundred years ago. We turn to a little instrument on our desk and talk to our friends miles away. We have yesterday's news from the remotest parts of the earth, and yet we are still in the dark. We look at the pictured movements of things that happened months ago in far-away lands and think only of the interest which the action excited. We sit in a chair in the wall and a half of a room in a while the room is flooded with a brilliant, pleasant light or in an instant a section of a city is brought from midnight darkness into almost mid-day gloom.

I can take these things as a matter of course but it was not always thus, little children! No, it was not always thus. Your fathers and your grandfathers can remember the time when the best light obtainable in many places was provided by candlesticks, whale oil lamps. And when this was succeeded by kerosene oil as an illuminant and

some genius invented what was called the "sunlight barrier" it created far more excitement and wonder than has the advent of the recently perfected tungsten lamp.

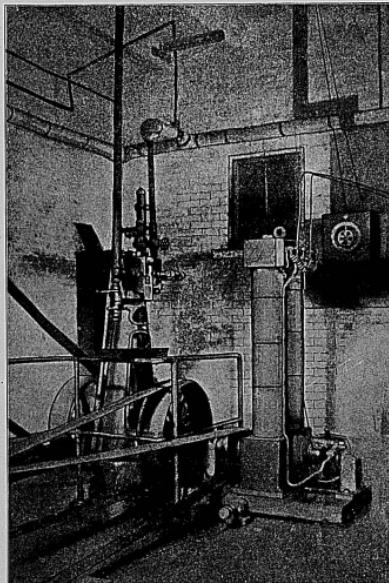
One could tell almost breathless about the discoveries and development of the past few decades in mechanics, chemistry, photography, navigation, heating and lighting, but in nothing has the development been more rapid and progressive than in the matter of lighting.

Without pretending to possess any technical or practical knowledge on the subject, my purpose is to relate in as few and simple words as possible the story of the establishment of the very first plant in the world whereby a building was illuminated for practical purposes by incandescent electric lamps and without the aid of any of the agencies which had been used for that purpose up to that time.

In the year 1880 my friend, Hinds, Ketcham & Co., was engaged in the business of color printing at 102 Wall Street, New York City. This was in the then most congested manufacturing and business district on the continent. In the month of October in that year we were visited by a gentleman who was engaged in the business of selling the number of gas lights in use and the cost of same. Upon inquiring into his purpose we were informed that he represented Mr. Thomas A. Edison, who was experimenting with new forms of lightage at his laboratory at Menlo Park, New Jersey. We were not entirely unfamiliar with this fact, as the newspapers had occasionally printed items about the experiments of Mr. Edison, such as "Lightning over the Snow," etc., and stated over on certain nights a number of lights had mysteriously sprung into existence apparently without any human agency and of course strange happenings were taking place in a factory building at 449 and 451 Water Street in New York City and being anxious to have it equipped with every modern appliance, the agent was taken in and the building was supplied with buildings fitted out with the new lighting system. He stated that nothing of the kind had as yet

[ENCLOSURE]

(2)



FIRST ELECTRIC INCANDESCENT LIGHTING PLANT IN THE WORLD. IT WAS PUT INTO  
OPERATION IN DECEMBER 1880, AND MARKED AN EPOCH  
IN THE WORLD'S HISTORY

[ENCLOSURE]

been done and expressed his doubts, but at his suggestion I went to Menlo Park and saw the entire system in operation. Mr. Edison was then, as now, a very modest and no ostentatious man. As I left the train I saw two men waiting on the railroad platform and afterward ascertained /that they were the two best known financiers of New York who were returning after valily seeking an interview.

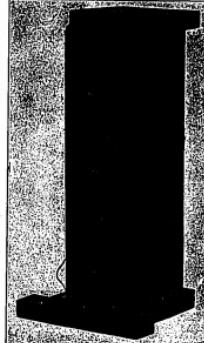
After three or four visits I succeeded in meeting Mr. Edison, presented my request to him, and the master genius, with his youthful enthusiasm, told him that if he would give me the light I would promise not to go into the building, depending for light entirely on his plant and make other arrangements of the same import although I felt that I was taking great chances in making such a physical condition. While this may not have affected his decision in the least he finally agreed that he would comply with my request and shortly afterward we received at our new factory a dynamo which had been taken out of the laboratory works. This was known as the "Edison Z dynamo" 35 ampere capacity about 150 eight candle power lamps. This was set up and connected with a small gasoline engine of about ten horsepower so geared as to drive the dynamo at 1700 turns per minute. The wiring throughout the building was done by a man whose only previous experience was in connection with electric bells and similar work, and as no insulated wire of the necessary gauge was obtainable, the original trunk line

to the walls or girders by double pointed tacks. The joints and connections were not soldered but merely scraped and twisted together. At first there was no automatic switch, but safety plugs, and on one occasion, when the light suddenly turned a dull red and the engine labored heavily, a disaster was averted by the discovery of a large file which an intelligent person had used to cut two ends of wire. On reporting this incident the trunk lines were cut at intervals and the ends bent over, links of lead wire being inserted in them.

Upon our request for a revision of our insurance rates a careful survey was made and for the reason that no gas was used in the building a material reduction was made to us.

Some months after this we received the first rheostat, then called by some other name. (The accompanying cut is almost as it looked, allowing for wear and tear.) The safety plugs were of the same principle as those now in use. The cut of safety plug here shown includes a part of the trunk-line wires that were in actual use.

In the first type of lamp received the ends of the carbon were held by small German silver clamps fitted with watch screws. These clamps were very short lived. The bulb of metal caused the current to often spring an arc and the average life of the lamps was not many hours; some of them would burn for a few moments the voltage constantly varying, not being under control. These lamps were keyless and could only be extinguished by loosening them in the socket. When the plant was first installed



THE FIRST RHEOSTAT, REAR VIEW. THE ORIGINAL WAS ABOUT 20 INCHES HIGH.

[ENCLOSURE]



THE FIRST TYPE OF LAMP (FULL SIZE) OF EIGHT CANDLEPOWER. THE SOCKET AND BASE  
BEING OF WOOD. IT CONSUMED .04 AMPERE AT 55 VOLTS OR 0.40 WATTS PER  
CANDLEPOWER WHEREAS THE MODERN TUNGSTEN LAMP CON-  
SUMES ONLY  $\frac{1}{2}$  WATTS PER CANDLEPOWER.

[ENCLOSURE]

a full complement of lamps was supplied with some extras, but these were soon exhausted and seven more boxes of lamps were sent us at short intervals, the shipments being increased to barrelfuls, each lamp being carefully packed and wrapped. These lamps were necessarily very expensive. I was told that the cost was \$5 to \$6 per lamp and when I spoke to Mr. Edison on the subject and expressed my regret at our apparent extravagance in the matter of lamps, he said, "Don't mind that. We are improving them all the time and you and I will live to see the day when lamps will be made for less than thirty cents each and will last several thousand hours."

Which prophecy has been fulfilled.

Just at this time we first contained this statement:

NEW YORK, February 1, 1881.

We are pleased to announce that having found it necessary to increase the factory space to provide for the great and rapid growth of our business, we have removed the manufacturing department to a new factory

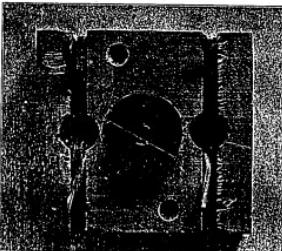
Nos. 449 and 451 Water Street, New York City, where we have the largest and best equipped establishment of its kind in the United States. Our building is of stone and iron, lighted on all sides and fitted throughout with

**EDISON'S INCANDESCENT ELECTRIC LIGHT.**

operated by a special dynamo electric machine invented by us. We are the manufacturers in the world to put in electric incandescent light, a triumph of American genius (which is a true "American" invention, being all colors in their natural hues), and the first to introduce and set up the operation of Prof. Edison's wonderful subdivision of the electric current and the vacuum lamp.

We have in constant operation fifteen steam engines and two electric engines, and our alliance connected with our business, including Hinds' patent dryers, smelters, for drying printed and varnished sheets, an incredibly short space of time.

Our saleroom will remain at the old stand, 140 Fulton Street, and is connected with factory by direct telephone.



SAFETY PLUG, 1881, SHOWING PART OF THE ORIGINAL LIVE WIRES. REDUCED ONE-THIRD

Thanking our friends for the liberal patronage and support bestowed upon us during the past year and noticing a continuance of the same, we remain,  
Very respectfully,

J. P. EDISON & CO.

This circular was sent to all parts of the country and the result was that our little factory was crowded with visitors every night who marveled at the fact that the light which could not be blown out, would burn under water, and we were repeatedly called upon to demonstrate this latter fact. Not the least attraction was the fixtures and fittings, which, fixed as were ordinary gas pipe and fittings, the only material available at the time. The "Electrolite" came along much later. These were probably the first un-ventilated lights that many had ever seen.

The shade was of moire silk, designed by a neighboring tin smith, painted white inside and green outside. This, with some modifications in size and shape, is still the present fixture in such things.

The night in February, 1885, when all was ready to switch on the current for the first time to light up the building with this mysterious agency, was to mark an epoch in the world's history. It nearly made one and me for the instant moment of the moment, standing beside the engine, which was running at full speed, and leaning over to throw on the switch, my coat caught in

[ENCLOSURE]

(b)

the bolt and I was thrown violently to the floor, happily without any other injury than a temporary disappointment. A few moments later, in the presence of my partners and our principal employees, the little lamps were illuminated with a pale red glow which gradually brightened into a light resembling a dazzling light and we stood speechless with wonder in the presence of the greatest marvel of the century.

The first public display of the new light was made in a spectacular play at Niblo's Garden in New York City when a "Grand Electric Light Ballet" was given. The beautiful corposques each carried a property branch and folded in their arms a spray of more of the little eight candle lamps. The stage was darkened, the gas all turned down, when suddenly the verdure was illuminated by the brilliant spots of light revealing thick ropes of wires leading along the floor to the

side, and the audience sat in open-mouthed astonishment. The program stated that "The whole is produced under the personal direction of Professor Edison," but I doubted that statement then and I doubt it more now.

I believe that our isolated plant was installed in 1882 at the residence of Mr. Goeck Street, and it was, perhaps, a year after this event before any other lamps were in practical use and the current for them was supplied from the first central station.

Patent Office, 20th Avenue Street, New York City. This plant was erected under Mr. Edison's personal supervision and several times, on his way down town, he stopped into our place to look for "the dynamo" he called it. Then his laboratory and ours was not lined entirely with roses at that time is apparent from the following letter, which speaks for itself:

THOMAS A. EDISON,

No. 100 Broadway,

New York, 7th Nov., 1882.

Messrs. Hinds, Kelsch & Co.,

525 South Street, City,

DEAR SIRS:

The discrepancy in the number of lamps per engine which we claim, and what you obtain is due chiefly to the extra friction on the belt and shafting and the load carried. As far as I can get at least 25 different kinds of engines varying from one hundred and eighty horsepower to ten horsepower and never got less than 15 to 18 lamps on each case. I have a factor card, and as these engines have been indicated by many engineers, I will not trouble you with them both in the old manner and by planimeters and have found our figures are correct, we are absolutely satisfied with the results obtained in our lamps and machines. In my mind the whole trouble is due to the failure to recognize the fact that it is the power of the engine that must be admitted through several series of belts. Were you to put in a small Artesian engine and run the dynamo directly with it, you would doubtless get the desired result. In fact I will guarantee twelve eight-candle lights on a small engine and if we do not get twelve lights I will give you a refund and an engine is used and that you will have no further difficulty in the matter. If you find it inexpedient to pay me for the engine, I will take the dynamo back and be just as good friends as ever.

Any night this week if the gentleman who has indicated your present engine and made these calculations has time, may come to Goeck Street, by telephone, and say when I will get twelve eight-candle lights on a small engine and if we do not get twelve lights I will give you a refund. I will agree to eat engine, dynamo, lamps and all.

Yours very truly,

THOMAS A. EDISON.

This plant, with occasional improvements and changes, continued to run in the same building for nearly four years thereafter,



LAMP, TEXTURES AND SHADE. SHOWING PLAN OF TRUNK WIRES AND CONNECTIONS

[ENCLOSURE]

when it was removed to Brooklyn and the dynamo again set up as an auxiliary and was run on to it a few years ago when a vandal had consigned it to the flames. Under the pressure of other business this matter was lost sight of and gradually the remnants of the plant have disappeared, until now only a few individual specimens remain. Of the first type of Edison's incandescent lamp only three specimens are in existence: One in the National Museum in Washington, one in the hands of an enthusiastic collector and one in my own possession of which is pre-

sented a halftone illustration on page (oo) Of all the events of a long and busy life nothing has given me more intense satisfaction than the one which I have tried to describe. It has been a privilege to be in contact with the greatest genius of all time, who is also a most genial, lovable, manly man. Edison is too near the focus of our vision at the present time for us to form an estimate of his greatness, but his eye at the future will have a broader horizon and the vastness and complexity of his genius and achievement will then be more apparent.



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65 LIBERTY STREET  
NEW YORK

Dec 14/09,

My dear Mr. Dyer. I have finished my memo.  
of the Edison Electric Co., about which you  
had some conversation with me. I have thought  
it might be of some value to one of the  
Electrical newspapers and intend to submit  
same to them. Will this make any difference  
to you in your work?

Sincerely yours,

Bud S. Schaffer

NATIONAL PHONOGRAPH COMPANY

*Electric Railway*

1131

Dec. 27, 1909.

Mr. Frederick A. Scheffler,  
C/o The Babcock & Wilcox Co.,  
85 Liberty St., New York.

My dear Mr. Scheffler:

Yours of the 24th inst. has been received. I do not know that from our point of view we would have any objection to your submitting your memorandum to the electrical newspapers, because we have already pretty well drafted out our chapter on the electric railway, and I expect our principal use of your matter would be to correct inaccuracies and to introduce omitted details of interest. At the same time, your paper might be so infinitely better in its treatment of the subject than ours that we would prefer to follow along your lines, and in this event we could not, of course, do so, at least so effectively, if your matter had already appeared in the press. What I would suggest, therefore, if satisfactory to you, would be to first submit us your paper, and if I find that it will not be necessary for us to embody it substantially verbatim I will let you know so that you can have it appear in the trade press. In any event, whether we use it wholly or only in part, full credit will be given to you, of course.

Yours very truly,

FLLD/TWW

**1909. Edison, T.A. - Book and Journal Orders  
(D-09-10)**

This folder contains correspondence and other documents relating to the ordering of books and journals. Included are renewals for Edison's journal subscriptions, as well as book and magazine orders for members of his family.

Less than 10 percent of the documents have been selected. The two selected items are memoranda in Edison's hand requesting publications.

Dear Smith

Ask the U.S. Geological Survey  
to send me all of the  
sheets of the ~~topo~~  
topographic Survey of  
New Jersey

Edison

Ordered Aug 17<sup>th</sup> 1909  
by [unclear] for [unclear]

Wrote 12/20/09

D Van Nostrand

If you have any  
work especially  
devoted to lapidaries  
art  grinding of  
precious stones, lenses

Etc send it over,

S. dress

[TO HARRY F. MILLER]

Wm. 12/14/09

Say I believe all the books  
on lapis except good childs  
What I want is a work  
on technical art of the  
Lapidary showing how  
to grind stones etc  
is like my sueh work

E. Brown

**1909. Edison, T.A. - Clubs and Societies (D-09-11)**

This folder contains correspondence relating to Edison's membership and activities in social clubs and professional societies. Among the documents for 1909 are items pertaining to the Commercial Telegraphers' Union, the American Institute of Electrical Engineers, and the Swedish Royal Academy of Sciences, which awarded Edison the Adelshald Gold Medal. There are also letters concerning numerous other professional societies, automobile clubs, booster clubs, and church, civic, and philanthropic organizations. Some of the items contain Edison marginalia.

Approximately 10 percent of the documents have been selected. The items not selected consist primarily of announcements, invitations that Edison declined, and correspondence from organizations in which he did not participate.

Friends - C. Batchelor

The American Society of Mechanical Engineers

Call Address No 29 West Thirty-ninth Street,  
Dynamics New York  
Telephone 4000 Bryant

New York

Jan. 11th, 1909

Aus 1/12/09

His address is in NY  
Dear ~~Batchelor~~ in the  
directory as he has lived  
there for 15 years —

Mr. Thomas A. Edison,

West Orange, N. J.

Dear Sir:-

We are endeavoring to locate Mr. Charles Batchelor, a member of the Society, and as he stated in his letter of application for membership into the Society that he had been your assistant for nine years, we thought that possibly you might be informed of his present whereabouts. If so we would appreciate a reply.

Thanking you for any assistance you may render us in this matter, we are,

Very truly yours,

C. C. Ellert  
Address Clerk

CCB

o

Edisonian Clubs  
Society

Say the National Phonos  
do not want me to record them  
do not want me to record them  
Manual Training High S.  
Kansas City, Mo.

Mr. Thomas A. Edison,

Orange, N.J.

Dear Sir:-

On the 2nd of February, 1907,  
our scientific society, through the Principal,  
asked you for the honor of calling themselves  
the "Edisonian Society", to which you so kindly  
replied. We have now to ask you another favor.

The Edisonian Society is to give a pro-  
gram on March 25th before the entire school,  
the subject of which is to be "Edison." To make  
the program especially noteworthy and valuable,  
we are requesting you to make a phonograph re-

cord and send it to us, telling us anything which you think would be appropriate. This alone, would make the program entirely worth rendering.

Now, please do not regard us as mere boys without any duties, but rather consider us as responsible, ambitious young men who are trying to render a service to the school by informing them about you and your famous inventions.

Hoping you will grant this request of an honored Society, I remain,

Yours very truly,

Harold M. Allen,  
Pres. of C.S.

*Clubs*

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OFFICE OF THE PRESIDENT  
43 CEDAR STREET, NEW YORK

My Dear Sir :  
*named*  
 On behalf of our Executive Committee I beg  
 leave to extend to you an invitation to be a Guest of Honor  
 of the American Civic Alliance at its annual Banquet, to be  
 held at the Plaza Hotel on the evening of the 20th February  
 next. Hoping to hear from you soon in this matter,

I beg to remain,

very respectfully yours,

*Today yesterday*  
President.

Thomas A. Edison Esq.

*Chairs*

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## The Commercial Telegraphers' Union

OF AMERICA

AFFILIATED WITH THE AMERICAN FEDERATION OF LABOR



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MEETINGS SECOND SUNDAY OF EVERY MONTH AT 215 WASHINGTON ST., BROOKLYN, 3 P. M.  
 TELEPHONE, 2814 CORTLANDT

OFFICE, 720 SINGER BUILDING, 140 BROADWAY  
 NEW YORK

*Recd from*  
*John L. Lewis*  
 Jan. 21st, 1909.

Mr. Thos. Edison,  
 Menlo Park, N.J.

Dear Sir:-

The telegraphers of N.Y. City have had a hard time in maintaining their organization since the strike of 1902 and in order to raise funds to keep alive the spirit of Unionism amongst the craft, a Monster Smoker will be held, for which I have inclosed ten tickets.

Knowing that you have always been interested in the welfare of the Telegraphers, I trust you will find it possible to assist us in this very worthy cause. Thanking you in advance,

I am

Yours very truly,

*J. P. McMasters.*  
 President,  
 Union Telegraphers Aid Society.

*[Large handwritten signature over the typed title]*

Edison to 1909  
Permit

KONGL.  
VETENSKAPS  
AKADEMIEN.

*Bill*  
Stockholm Sept. 18<sup>th</sup> 1909.

Dear Sirs! ——————  
Dygr. Edison would like to present his 25<sup>th</sup> May  
Benedict the Academy for the honor  
or a sequel to previous through  
the Committee in Stockholm. It can be given  
with pleasure from him to Stockholm and brought  
with pleasure from him to Stockholm and brought

Mr Thomas Alva Edison

a small copy send 2<sup>nd</sup>

Dear Sir! ——————

RECEIVED.  
MAR 6 1909  
FRANK L. DYER,

C. F. 1909  
C. F. 1909  
C. F. 1909

Major Claes Adelshöld, late member  
of our Academy, has conveyed to the  
Academy a fund for distribution of a  
golden medal to persons, who by their  
inventions or works have contributed  
most materially to the improvement, in-  
fravement or fraterization of mankind.

This medal is to be given out for  
the first time at the next annual meeting  
of the Academy on the 3<sup>rd</sup> March this  
year and the Academy had decided to  
award it to you as a reward for your  
inventions of the phonograph and the  
electric incandescent lamp.

In the name of the R. Swedish Academy  
of Science I invite you to attend at  
this assembly to receive your prize in  
person.

In case you orat should be able to  
come to Stockholm at the said date, we  
hope the Minister of the United States  
will receive it for you.

I beg that this information may be  
kept secret until the said day.

Saying the Academy will have the  
great pleasure of seeing you in Stockholm

I remain  
yours very truly

Chr. Swinithus  
Secretary

clubs

AMERICAN INSTITUTE OF ELECTRICAL ENGINEERS

33 WEST THIRTY-NINTH STREET, NEW YORK

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OFFICE OF THE COMMITTEE  
ROOM 823, 29 WEST 39TH STREET  
TELEPHONE 4600 BRYANT

February 27, 1909.

Thomas A. Edison, Esq.,  
Llewellyn Park, N. J.

Dear Sir:

In connection with the approaching Anniversary Dinner of the American Institute of Electrical Engineers, celebrating the close of its first quarter of a century, I have been appointed a special committee to secure the attendance of as many charter members and past presidents as possible. You have already received your notification, and I take this opportunity of discharging my pleasant duty by reminding you of this event, and making an urgent personal appeal that you give the Institute the pleasure of seeing you and greeting you on this auspicious occasion, which is bound to be one long to be remembered.

Your presence will be a matter of the greatest interest to your fellow members - now numbering well over six thousand and will help to give dignity and eclat to the affair. Counting on your co-operation and early reply, and with congratulations on the share you have had in inaugurating and upbuilding this great national body,

I beg to remain,

Respectfully,  
*Thomas A. Edison*,  
Chairman of Committee on Old Timers.

March 8, 1909.

Mr. Thomas A. Edison,  
Fort Myers, Fla.

Dear Mr. Edison:

I return herewith the letter from the Royal Swedish Academy of Science informing you that you are to receive the Adelskald Gold Medal on March 31st, together with a proposed reply which I would suggest you should send them.

I have written the American Minister at Stockholm to-day telling him of what has been done and asking him to receive the medal in your name and to send it here through the proper channel.

FID/TWW  
Enc-

Yours very truly,

March 9, 1909.

Hon. Charles Hinman Graves,

Envoy Extraordinary,

Strandvagen 5A, Stockholm, Sweden.

Sir:

Mr. Thomas A. Edison has requested me as his attorney to lay before you a request, which he hopes may be granted. He is advised that the Royal Swedish Academy of Science proposes on March 31st to award him the Adelshald Gold Medal for his work in connection with the phonograph and the incandescent lamp. Mr. Edison will not be able to go to Stockholm, but it has been proposed that the American Minister should receive the medal on his behalf. May I request that you will perform this service for Mr. Edison and forward the medal to him through the usual channels? He will be under many personal obligations to you for your kindness in this matter.

The Academy requests that this matter be kept in confidence until the medal is actually awarded.

Very respectfully,

(Suggested letter)

Secretary Royal Swedish Academy of Science,  
Stockholm, Sweden.

Sir:

Your letter of February 13th has been received, advising me that the Academy has decided to confer upon me the Adelshald Gold Medal for my work in connection with the phonograph and the invention of the incandescent electric lamp.

I am highly honored by this very gracious act by the men of science of your great country, and especially so as I am to be the recipient of the first medal awarded through the generosity of Major Adelshald.

Much to my regret, due to experiments here which cannot be neglected, I shall not be able to receive the medal in person, but I have requested the American Minister to act as my representative and to receive it in my name.

Kindly convey to the members of the Royal Swedish Academy of Science my high appreciation of their kindness, and believe me,

Yours very truly,

RECEIVED.  
MAR 18 1909  
FRANK L DYER.

Dyer-

I sent letter to Swedish Academy  
Sciences - but fear it will  
not reach in time,  
you better cable

Amvibius, Secretary  
Royal Academy Sciences  
Stockholm, Accept, letter mailed

on something to that

affair — *Edwards*

Attached to

Form No. 260.

*Edison T.A. — medal made*  
**THE WESTERN UNION TELEGRAPH COMPANY,**  
INCORPORATED  
24,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.  
ROBERT C. CLOWRY, President and General Manager.

Receiver's No. Time Filed Check

**SEND** the following message subject to the terms  
on back hereof, which are hereby agreed to.

865

March 18, 1909.

Amivillius,  
Secretary Royal Academy of Science,  
Stockholm.

Accept medal; thanks. Cannot come, but American Minister  
will act for me. Have written.

EDISON.

(Prepay and chg. lab.)

**READ THE NOTICE AND AGREEMENT ON BACK.**

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ROBERT ERSKINE ELY, EXECUTIVE DIRECTOR

June 18, 1909.

Thomas A. Edison, Esq.,

West Orange, N. J.

Dear Sir:

On account of matters of importance to be attended to by Messrs. Wilbur and Orville Wright it has been found necessary to postpone the proposed dinner to be given by the Civic Forum in their honor.

Thanking you very much for your willingness to serve as a member of the Honorary Committee, I am,

Yours very truly,

*Robert E. Ely*

*Chas*

AMERICAN INSTITUTE OF ELECTRICAL ENGINEERS  
33 WEST THIRTY-NINTH STREET  
NEW YORK



TELEPHONE, 4600 BRYANT  
CABLE, CYANORIC

June 25, 1909.

*ansd b*

Mr. Thomas A. Edison,  
Orange, New Jersey.

Dear Sir:

I have the honor to send you separately a certificate of your charter membership in the Institute. This has been issued by authority of the Board of Directors and will I am sure be acceptable as an appropriate memento of your early interest in the advancement of the electrical arts.

Very truly yours,

*Ralph W. Paine.*

Secretary.

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OFFICIAL PUBLICATION  
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87 WEST VAN BUREN ST., CHICAGO, ILL.

CHAIRMAN STANDING COMMITTEE (PUBLICATION)  
J. V. LAGREESE  
TO PARK AVE., PASSAIC, N. J.

## The American Numismatic Association

CONVENTION 1910  
NEW YORK CITY

Aug 10/6/09

10/5

10/9

PASSAIC, N. J.,

M. H. F. Miller, Secy. *Say the medal*  
*Change M.J. is at my house in*  
*Orange best I doubt*  
*if my wife would let*  
Dear Sir. *Some time ago I informed you,*  
*that if I called on Mr. Edian he would give the*  
*Adeleby old Medal" presented to him by the American*  
*Academy of Sciences. As told, we should be pleased*  
*to reproduce the design of same, in our publication.*  
*You kindly referred me to Mr. Edian in ref to the*  
*"Edian Medal". He referred me to the Editor*  
*of the "Electric World" and finally he referred me*  
*to Mr. James E. Fraser (the designer) to whom I have*  
*written twice - without as yet hearing from him.*  
*My idea was to have the two Medals reproduced*  
*at same time. Both being of special interest*  
*to Numismatics.*

I understand Mr. Edian attended the  
convention recently of the Edian Illuminating  
Association of Briarcliff Lodge & myself

PRESIDENT, DR. J. H. HENDERSON  
157 EAST STATE ST., COLUMBUS, O.

GENERAL SECRETARY, FRANK G. DUFFIELD  
100 MOSHER ST., BALTIMORE, MD.

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## The American Numismatic Association

CONVENTION 1910  
NEW YORK CITY

OFFICIAL PUBLICATION  
"THE NUMISMATIST"

CHAIRMAN STANDING COMMITTEE (PUBLICATION)  
J. DE LAGERBERG  
70 PARK AVE., PASSAIC, N. J.

PASSAIC, N. J., ..... 19

Having held an appointment on the reception  
Committee the Cuban Sultan's Gold Commission,  
no time has been fully engaged.

I know Mr. Ediean is a very busy man  
& I wonder if it would be out of the place to ask  
him to lend me the Medals - for which I will be  
responsible on behalf of the above Association, & if  
so, I will immediately return the Medals when  
we have taken a electrotype of same in  
the Zinnean Society, of N.Y. affiliated to N.Y. Academy of  
Sciences. Address us in such a way in regard to a  
Medal struck to the memory of Carl von Linne  
the world famous Naturalist -

When convenient to you, kindly inform if, when  
and where, what time, I can have a glimpse of  
the Medals - and I will try to fix the appointment.

Very truly yours  
J. de Lagerberg  
Zinnean.

PRESIDENT, DR. J. H. NEUBERGER  
1912 MARY STATE ST., COLUMBUS, O.

GENERAL SECRETARY, FRANK G. DUFFIELD  
1501 HOBSON ST., BALTIMORE, MD.

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2807 PARKWOOD AVE., BALTIMORE, MD.

LITERARY  
LUGGAGE TRAVEL  
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I CONVENTION 1910  
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CHAIRMAN STANDING COMMITTEE (PUBLICATION)  
J. H. LAGERBERG  
20 PARK AVE., PASSAIC, N.J.

OFFICIAL PUBLICATION  
"THE NUMISMATIST"

*Harry Frager  
Has go to have  
make large photo of medal*

PASSAIC, N.J., 10/11/1909

W. H. Miller, Secy  
Orange, N.J.

*Sent photo  
10/22/09*

Dear Sir.

Your favor of Oct 9<sup>th</sup> rec'd.  
A photo of "the Adelphi Gold Medal," we can use -  
Enclosed card refers to a Photoengr. engaged by the  
Sculptors in N.Y. City, Auguste Stroobant & Co. Premer  
Co. execute a beautiful reproduction of Roosevelt  
Panama Canal Medal, of which a Half-tone, was  
made for publication later in -

Half-tones are made by the Illustr. Engraving  
Co., Market & Calley Sts., Newark, N.J. or Whitehead  
Hoag Co., Washington Greenwick St., Newark, N.J.

Enclosed reprod. is a Half tone -  
I have heard from Mr. Frager in regard to the Edison  
Medal, & will report in due time -

Yours very truly,  
J. H. Lagerberg,  
Chairman

*Club*

PRES., WILLARD R. PYLE  
MORRIS HIGH SCHOOL, NEW YORK  
VICE-PRES., W. G. WHITING  
MORRIS HIGH SCHOOL, NEW YORK  
SECRET., IRWIN W. DREHAUS  
NEW YORK TRAINING SCHOOL FOR TEACHERS  
Treas., WILLIAM WIEHER  
MORRIS HIGH SCHOOL, NEWARK, N. J.

THE PHYSICS CLUB

OF NEW YORK

NOV 17 1909

Ans 11/18

Morris High School,  
166th St. and Boston Road,  
N. Y. City.  
11/16, 1909.

Mr. Thomas A. Edison,

Orange, N. J.

Dear Mr. Edison,

I am writing to you to learn whether you would some time in January of next year be willing to give an informal talk to the members of the New York Physics Club and their friends at their annual dinner. This Club is composed of the teachers of physical science of the schools of New York City and vicinity, including Montclair, the Oranges, Newark, Jersey City and other nearby towns. We have a membership of nearly 100, and we have during the 10 years of our existence as a Club been addressed gratuitously by many eminent men, including Profs. Crocker, Sever, Pupin, Pegram, Hallock, Parker, Lucke, and Tufts of Columbia University; Woods of Johns Hopkins; Magie of Princeton; Mann of Chicago; Nichols of Cornell; Worcester of Clark; Hall and Sabine of Harvard; and Hastings of Yale. Some of these men you will recognize as practical men and engineers while others are men of pure science.

We are in hopes that you will consent to address us informally upon some such topic as progress in applied science during the last decade or two with especial reference to your own work, or upon any other topic, more general or more special, that may be agreeable to yourself.

The men will come in large numbers to hear you, and we shall have some engineers for guests, first submitting names to you before issuing invitations. Everything will be as formal or as informal as is to your pleasure. We want to hear you very much.

*Very truly, N. R. Pyle.*

Clobs

(GM)

ALUMNI ASSOCIATION  
OF THE  
MASSACHUSETTS INSTITUTE OF TECHNOLOGY  
BOSTON

Aus 17/9/09

December 3rd, 1909.

Mr. Thomas A. Edison,

Llewellyn Park,

Orange, New Jersey.

My dear Sir:-

The Executive Committee of the Alumni Association has been interested to know that your son is studying at the Institute this year and through his connection with the Institute, you will from time to time become more acquainted with the Institute itself.

The Alumni Association desires that you may also become acquainted with its organization and members and wishes on that account to have you a guest of the Association at its annual banquet to be held at Hotel Somerset, Boston, on Wednesday, January 19th, 1909. The Executive Committee sincerely hopes that you will be able to accept this invitation.

Among other guests are President Lowell of Harvard and our new President, Richard C. Maclaurin; Governor Draper of the Commonwealth of Massachusetts is also invited to be present; the former two will address the alumni.

Very truly yours,

Mallock Humphrey  
Secretary.

*Feb. 1st*

*The American Society of Mechanical Engineers,*  
*Call Address No 29 West Thirty-ninth Street,*  
*Dynamics New York*  
*Telephone 4600 Bryant.*      *New York* December 31, 1909.

JAN 4-1910

Mr. Thomas A. Edison, Honorary Member, Am.Soc.M.E.,

Orange,

New Jersey.

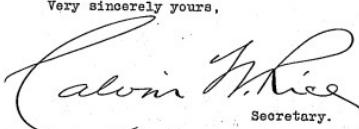
My dear Mr. Edison:

I am directed to express to you the appreciation of the Society and of the members individually who were so fortunate as to be present at the visit to your works, when you were so kind as to personally receive them. This personal attention on your part meant a great deal to our members and I trust you will always be aware of the pleasure you have given.

With all good wishes for your health  
and a Happy New Year, I am

Very sincerely yours,

CWR:SB

  
Secretary.

**1909. Edison, T.A. - Employment (D-09-12)**

This folder contains correspondence from or about employees and prospective employees. There are also letters soliciting Edison's opinion regarding former employees seeking employment elsewhere. Most of the correspondence consists of requests for employment at the West Orange laboratory, some in answer to newspaper advertisements. Among the items for 1909 are letters and memoranda pertaining to an industrial accident in which one worker was killed. There are also documents relating to employee indebtedness, to English classes for Edison employees, and to hiring, salary, and bonus arrangements for employees in the Kinetograph Department of the Edison Manufacturing Co.

Approximately 40 percent of the documents have been selected. The items not selected consist primarily of unsuccessful applications for employment at the laboratory.

Related documents can be found in D-09-32 (Legal Department).

W. Edison  
Call Address "Edison, New York."

From the Laboratory  
Thomas A. Edison.

Subject:

Orange, N.J. Jan. 4th 1890.

Linden Hilton, Esq.,

Woodbridge, New Jersey.

Dear Sir:

Replying to yours of 21st of October, Mr. Edison  
instructs me to send you \$10.00 for your assistance. I  
enclose herewith the letter of recommendation from Acker,  
Merrill and Condit which you sent.

Yours very truly,

A. J. Miller  
Secretary.

I know nothing about  
this party

Will Edison

*Should not  
Be Searched*

[ENCLOSURE]



39 Rue de Lafayette, Paris.

New York Jan'y 17<sup>th</sup> 1880

Mr. Lincoln Felton requests us to state that he was employed in our office for a period of about two years and that he was while so employed honest and industrious.

This engagement was terminated by his resignation about October 1878.

Alden, Marall & Condit  
— Chambers St. —

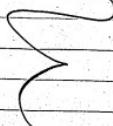
*W. Hood*  
Aylsworth Telephone

To come over by 1/2 past

2 o'clock - The channel

I spoke of ~~to~~ is here

He looks OR



Phone)

Jan 5-09

12:30 P.M.

*[Signature]*

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to Prior Back and to Change  
without notice.  
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Streams, Bad Roads, Pick  
and Other Unavailable  
Places.

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OAK, ASH  
CHERRY  
BASSWOOD  
EXPORT OAK  
A SPECIALTY

ASHEVILLE, N. C. Jan. 14th 1909

Mr. H. F. Miller, Sec.,

Orange, N. J.

Dear Sir,

I have your favor of the 31st ult., addressed to me at Johnson City, Tenn., and see that you offer no encouragement regarding position in the chemical laboratory; however, before receiving your letter, on the 31st I resigned my position with the Summers-Parrott Hardware Co., having been relieved by my employers and am now on my way to Orange, stopping at Asheville, N. C. today. I expect to arrive there on the 21st or 22nd inst., and will report to you as soon as possible after my arrival.

Of course, if there is absolutely nothing you can offer me in the chemical laboratory, I will be glad to be assigned to other duties until there is an opening in the laboratory; but I am coming prepared to stay and want you to give me an opportunity to show you that I can make myself valuable to you.

I asked Mr. Summers, president of the Summers-Parrott Hardware Co., to write you regarding me, and I enclose his letter herewith.

Trusting that I may have the pleasure of meeting you in a few days,  
I remain

Yours very truly,

Ralph P. Cargill

[ENCLOSURE]

*Enclosed*  
J. A. SUMMERS, President

H. H. PARROTT, Vice-President

J. P. SUMMERS, Sec. and Treas.

## Summers-Parrott Hardware Co., INCORPORATED

CAPITAL STOCK \$100,000.00

JOBBERS AND FACTORY REPRESENTATIVES

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104 and 106 Main Street  
WAREHOUSES:  
Market St. and Southern Ry.



RAILROAD,  
MILL,  
BUILDERS'  
CONTRACTORS

Supplies

JOHNSON CITY, TENN. January 9th, 1909.

Mr. Thomas A. Edison,

Orange, N.J.

Dear Sir:-

It was with deep regret that we, and every one in our office, received the announcement of Mr. Ralph Cargille's decision to leave us and take up his favorite work.

Mr. Cargille has been with us for now about two years, and while he advised the writer when he accepted the position offered him, that he would only take it temporarily as an aid in pursuing his study of Chemistry, his attention to and performance of all duties devolving upon him has been such as to make him an important factor in our office work.

Thinking the matter of salary influenced his resignation, the writer offered him an increase if he would stay with us, but was advised of his decision to enter into his chosen profession.

Mr. Cargille is a high type of young men, thoroughly reliable and attentive to duty.

While we dislike to give him up from a business stand-point, he leaves with our best wishes for his success in every walk of life, and we ask for him your careful consideration.

Yours very truly,

Summers-Parrott Hardware Company,

By

Form 100

**THE WESTERN UNION TELEGRAPH COMPANY.**  
INCORPORATED  
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ROBERT C. CLOWRY, President and General Manager.

**RECEIVED** at 238 Main St., Orange, N. J. Telephone 90.

1 ig ah 7 paid xx

HN Cleveland 0 Jan 14-09

Edison Laboratory,

Orange N J

How were the men killed at Laboratory.

Robert Bachman

810AM



*get - you*

R. A. Bachman  
Co Edison Exhibit Cement Show  
Cleveland, Ohio.

One killed one injured  
Struck by trolley  
Worked Wax room

Send <sup>100</sup> <sup>5 am</sup> C.  
via P.M. C.R.P.

Edison Laboratory

FREDERICK A. SCHEFFLER  
EIGHTY-FIVE LIBERTY ST.  
NEW YORK

MEMBER  
AM. SOC. OF MECHANICAL ENGINEERS.  
AM. INST. OF ELECTRICAL ENGINEERS.

(COPY).

New York, Jan. 26th, 1909.

Mr. Thomas A. Edison,  
Orange, N.J.

My dear Mr. Edison:-

I am trying to arrange an evening on which it would be convenient for you to meet at an informal dinner in New York City, perhaps at the Engineers Club, a lot of the old "Edison Boys" who were with you a quarter of a century ago at Menlo Park, 65 Fifth Ave., Goerck St., etc.

Mr. W. J. Hammer has furnished me with a good many of the names and addresses of the parties, to which I have added a number of other names and addresses, so that altogether we have a list of about a hundred of your old associates. Can you advise me at the present writing what evening some two or three weeks hence you will have available for this meeting, and I will do the rest? It will take some time to communicate with, and get replies, from the various parties, and I figure that if we allow two or three weeks for this we ought to be on the safe side, so that if you can fix a date before you go South I think it will be very satisfactory all around.

With kind regards and trusting to have the pleasure of hearing from you shortly, I beg to remain,

Sincerely yours,

[FROM W.L. ECKERT]

Form 204. 10-22-04. 1924

NATIONAL PHONOGRAPH COMPANY

D  
1909 Cement

W. L. E.

Jan. 27, 1909.

Mr. I. A. Harrison,  
123 William Street,  
West Orange, N. J.

Dear Sir:

According to the agreement which you signed on August 19th 1908, you promised to make weekly payments to reduce your indebtedness, but up to the present time you have failed to do so. We cannot understand your action in this matter, as nearly six months have elapsed and you certainly must be in a position now to keep up your end of the agreement.

We trust that you will not overlook the fact that we have been very lenient with you and we certainly do expect some consideration from you.

Yours very truly,

WC

Asst. Auditor.

Schneffler  
Scheffler, F.A.

FREDERICK A. SCHEFFLER  
EIGHTY-FIVE LIBERTY ST.  
NEW YORK

MEMBER  
AM. SOC. OF MECHANICAL ENGINEERS.  
AM. INST. OF ELECTRICAL ENGINEERS.

J. 133  
*Newark*

New York, Jan. 29th, 1909.

Mr. Thomas A. Edison,  
Orange, N.J.

Dear Mr. Edison:-

Your memorandum duly noted, and, of course, under the circumstances I cannot insist on your attending the dinner referred to in my letter of January 26th, copy of which I herewith return to you.

I would like to ask you now if we cut out the dinner, (which the rest of us can eat and probably more relish than you could), wouldn't you like to meet a lot of your old friends and associates on the evening referred to, if I can get them together with the assistance of Mr. Hammer and some others? If so, will you please set an evening some two or three weeks hence, or before you go South, for this "Auld Lang Syne?"

Sincerely yours,

FAS.KP.

*Fred A. Scheffler*

ORANGE, N. J.,

Fried P. Otto

TO THOMAS A. EDISON, DR.

July 31	1.4.00	for 8.6 C.K. Weatherproof units 153	32	97
Aug 1	Express on above line from Western Elec.		25	
6	1 pt benzene		02	
8	1 attachment plug		11	33.35
Nov 24	48- 3/16x1" stove bolts		14	
	" 1-1/4x7" bolt		01	
28	8- 3/4 x 7" window lights		25	39
Dec 13	1.03 7/8x2 3/4 R.H. Iron Mach screw			03
June 2	2 - 1/4x6" lag screw			03
Nov 8	1 1/2 pts turpentine			18
Nov 14	1 qt gasoline			04
				34.02
Dec 31	20 and dinner	175		03
Jan 11	" " "	796		03
				34.08

Credits  
Dec 30 Day CashCopy, 10/10  
Billed105  
330203  
3'

Florinda - W.K.L. Dickson

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**CHARLES HANSEL & COMPANY**

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NEW YORK

HARBORS  
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MUNICIPAL

Feb. 13, 1909.

Mr. Thomas A. Edison,  
Valley Road,  
Orange, N. J.

My dear Sir:

I understand that Mr. William K-L. Dickson of Piccadilly Circus, London, was associated with you for a number of years and am desirous of having your opinion as to his ability in the field of electrical, mechanical and chemical science. I have always understood that Mr. Dickson was highly qualified and my only purpose in asking for a word from you is to confirm the opinion previously held by me.

Yours faithfully,



I know that is rather too  
much for you to supply me  
particulars of the case,  
before & after surgical  
treatment, but I should  
be most obliged if you  
after my application either  
to the surgeon who operates  
or to someone who can  
supply me with information.  
Thanking you in anticipation.

Believe one  
of your sincere  
Lion B Rawling  
(Assist Lucy) St Bart's

X-Ray Telephone: H. Miller - Tell Dally to give  
SCHOOL 4953 HOLBORN.  
WARDEN'S HOUSE 4436 HOLBORN.  
HOSPITAL 5700 HOLBORN.  
particulars & name of  
D. & J. D. & J. D.



St Bartholomew's Hospital  
and College. London

Tian Si

A committee has been appointed  
by this hospital to investigate  
certain points in connection with  
X-ray dermatitis. I have a  
note by my side in which it is  
stated that Mr Clarence Dally,  
one of your assistants, was  
inflicted with dermatitis &  
secondary carcinomatous  
changes, for which the arm  
was amputated in 1902.

[FROM GEORGE F. SCULL]

Feb<sup>7</sup> 23, 1909.

Thomas Graf, Esq.,  
42 Rue de Paradis,  
Paris, France.

Dear Sir:-

Mr. Dyer has received your various communications in regard to the employment of a studio artist, and cabled you this morning as follows:-

"Your letter seventh. Arrange immediately with Saint Loupe in name of English National Company. Advise when to expect him here."

The photographs sent by all of the applicants except Saint Loupe are returned under separate cover.

Yours very truly,

GFS/ARK.

Assistant to Vice-President.

THOMAS A. EDISON,  
PRINCIPAL

FRANK LLOYD,  
Vice-President & General Counsel

C. H. WILSON,  
GENERAL MANAGER

A. WESTCOTT,  
RECORDING & TREASURER



**EDISON MANUFACTURING CO.**  
MAIN OFFICE AND FACTORY  
ORANGE, N.J.

**EDISON PROJECTING KINETOSCOPES AND FILMS.**

*Thomas A. Edison*

IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

10 FIFTH AVENUE, NEW YORK.  
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
"KUHLIAN, NEW YORK"

ADDRESS YOUR REPLY TO

DICTATED TO THE EDISON BUSINESS PHONOGRAPH

Mr. Thomas A. Edison,  
Fort Myers, Fla.

Dear Mr. Edison:

I hand you herewith letter which I received from Mr. Moore but which I did not take up with you until I had found out the exact facts from Mr. Westcott. He advised me that there is no definite arrangement regarding a bonus, and as a matter of fact this has been paid by you personally, apparently as a personal gift. Under these circumstances, it would of course be out of place for me to express any opinion one way or the other, and I therefore leave the matter entirely to you. Here is to leave on April 1st, and I would like to advise him definitely before he goes.

Yours very truly,

*Stanley C. Lyman*

MLD/TWW  
Enc-

*Encl-A.J. Moore #1298*

[ENCLOSURE]



Hotel Cadillac, New York.



WALLACE BROS.  
Proprietors.



Hotel Secon, Toledo.

RECEIVED  
FEB 13 1909  
FRANK L. DYER

Friday Feb 12<sup>th</sup> 1909

Fried Frank.

I understand the old man is going South next week, and I assume he will not be back before I get through. My year is up Feb. 28<sup>th</sup> & I have always received a bonus at the end of each year - and I am perfectly willing to put the matter in your hands for adjustment. The exact amount has never been fixed by percentage or otherwise. For 1907 I received \$1500.00 and the same for the year -



Hotel Cadillac, New York.



WALLACE BROS.  
Proprietors.



Hotel Secon, Toledo.

were approximately \$6000.00  
I am candid in saying  
I am absolutely broke & I  
will appreciate it if you  
will have an understanding  
with the old man before  
he goes away.

I am doing every thing  
I can to get things in the  
best possible shape. I have  
no hard feelings against  
anyone but its pretty  
tough at that

Yours truly

Max Moore

W. L. R.

March 11, 1909.

Mr. I. A. Harrison,  
123 William Street,  
East Orange, N. J.

Dear Sir:

We beg to advise you that your action in ignoring your agreement of August 19th 1908, wherein you agreed to make weekly payments on account of your notes which we hold is very unsatisfactory; in fact, you have not made a single payment on account, and we must insist that you forward us a remittance immediately or we will turn this entire matter over to our attorneys with instructions to take whatever steps are necessary in cases of this kind.

Trusting we will not be compelled to take these steps, we are

Yours very truly,

W.C.

Asst. Auditor.

D  
1909 Cement

East Orange March 12/09  
Mr W.L. Everett  
Asst Auditor

Dear Sir  
Your favor of the 11<sup>th</sup> inst  
just to hand.

I have done everything in my power to  
get some kind of a situation so that I  
could keep my promise. I have nothing to  
raise any money on. I can assure you  
I am willing to work at anything.  
I have walked the streets day in and day out

and am doing everything in my power  
to get some time of work.

I am very truly yours  
J. W. Harrison

I am that disengaged, I wish the good Lord  
would take me away.

I have been trying this week to sell a lead  
pencil Sharpener, but as yet have not sold  
one, I would make twenty five cents on  
each one I sell.

The only thing that I can do, is to join the  
large Majority

I see the Corporation too bad & tell you I did not  
Plead for myself but for my Sister and what  
few relatives I had

Nothing could happen to me that would make  
Suffer any more than this, I have suffered &  
am suffering the torments of the damned  
Will you grant me me favor Mr. Ecket before  
you take final proceedings to let me know  
Oh! my God this is awful, what to do in which  
way to turn I don't know

I can assure you one and all I have done

East Orange March 14/09

Mr W.L. Garrison

Dear Sir:

If the worst come to worst, won't you please try and arrange it so I can be sent for, instead of having any one come to the house. I ascertain for the date of my Sister

Thanking you for past favors, and hoping you can arrange this small favor

I am very greatly yours  
J. A. Garrison

for Employers  
Konvisser

#5

Mar 15, 1909

Mr Thos A. Edison

Rec'd from  
LAW & BROWN

Dear Sir,-

I am at present in need of a certified statement to the effect that I was in your employ as electric chemist from July to November 1907. I would much appreciate a letter to that effect.

With best wishes

Sincerely yours  
a. L. Konvisser

% 156 Market St  
Newark N.J.

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Masterpieces From  
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Animated Photographic  
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Initial Rendition  
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Unique Diversions  
For the Entertainment  
of Cultured  
Men, Women & Children

M.P. - General  
**ARCADE THEATRE**  
BROAD, NEW & HALSEY STREETS

L. O. MUMFORD, Manager

Named. N. J. March 17<sup>th</sup> 1909.

RECEIVED.  
MAR 18 1909  
FRANK L. DYER,

Frank L. Dyer  
Orange

N. J. Dear Sir.

If there should be an opening in  
the M. P. Department, in any capacity, would  
be pleased to have you been me in mind.  
I am familiar with the business and  
as well as the producing Dept. and have  
been a close observer for several years past  
during my connection with the Edison Sisters.

Cordially Yours

Wm. F. Risius

John Belton -  
The world's most  
admirable and most  
dreadful showman  
What do you think  
of him?

Mr. Dyer -  
Being very good actors  
we will have occasionally  
at the Studio, so my  
think him suitable for  
position as he is a  
talented artist.

Telephone: 6420 Broadway  
Cable Address: KEALOWFIS

FRANCIS PORTER LOWREY  
ATTORNEY AND COUNSELLOR AT LAW  
CORN EXCHANGE BANK BUILDING  
15 WILLIAM STREET,  
NEW YORK.

File No. 109  
Date 4/7/09

Tell Fitch come & see  
me when & return

March 27th, 1909.

My dear Mr. Edison:

I trust that you will feel that the fact I am the son of your friend and business associate of former years--Mr. Grosvenor P. Lowrey--a sufficient justification for my writing you this letter.

I am greatly interested in forwarding the fortunes of Mr. Goodwin Fitch, son of the late Col. Henry Fitch of San Francisco, who was for many years prominent in California and who may perhaps have been known to you, if not personally at least by reputation.

Young Mr. Fitch was for many years during his youth in delicate health and so not able to avail himself of the advantages for a technical education which his family could offer him. He has at all times, however, shown a marked liking and aptitude for things electrical and is now anxious to find employment in some laboratory or electrical works where he can find scope for his natural bent.

Goodwin Fitch is 21 years of age, is today in good health, of excellent habits and earnestly ambitious to make a career for himself.

For the present at least the question of ~~this~~ amount of salary is not important, although of course it is his hope in the end by making himself useful to his employers to make himself useful to himself. If you could find him some employment in your laboratory or say for him a helpful word in any other direction you would lay me under great obligation,

I am, Mr. Edison,  
Mr. Thomas A. Edison,  
West Orange,  
New Jersey.

Very truly yours,

F. P. Lowrey.

165 Watchung Ave.,

West Orange, N. J.

May 3, 1909

To

Mr Thomas Edison,

"Edison" Phonograph Co.,

Dear Sir:

As one of your employees I venture to write to you concerning a matter in which I feel sure you will take an interest. Since resigning the pastorate of the West Orange Baptist Church I have accepted an appointment as stock clerk in one of your departments.

This has brought me in touch with several foreigners, especially Russians, one of whom has recently come to you. My desire is to assist these men to obtain a correct knowledge of the English language and of English literature.

If I could have the use of a room for this purpose with the necessary appliances I would be pleased to form a class with them and give them what help I can during some half hours of lunch time or two or three hours a week after six o'clock.

Besides a London college training, I was engaged for several years as preacher, lecturer and supervisor of schools in Jamaica, West Indies so that I am accustomed to deal with men who are foreigners, and take a pleasure in helping them.

Will you permit me to have an interview with you in connection with this matter?

Respectfully yours,  
Very truly yours,

Frank L. Dyer  
for Mr. Edison

Also - because - please  
It may not be kind off now.  
Will not be kind off now.  
Please note same thing  
to Mr. Edison

RECEIVED.  
MAY 5 1909  
FRANK L. DYER.

W.T. ROCK, PRESY.

WORKS

113<sup>rd</sup> ST AND LOUVEST AV.  
BROOKLYN, N.Y.  
TEL. 2145 FLATBUSH  
COURBEVOIE,  
PARIS, FRANCE.

STUDIOS

113<sup>th</sup> AND CHESTNUT STS.  
BROOKLYN, N.Y.  
TEL. 3874 FLATBUSH.

J. STUART BLACKTON, Secy.

ALBERT E. SMITH, TREAS.

BRANCHES:  
CHICAGO  
103 EAST MARSHALL ST.  
LONDON,  
28 CECIL COURT, W.C.  
PARIS,  
18, RUE SAINTE-CECILE,  
BERLIN,

CABLE ADDRESS:  
"VITAGRAPH"  
WESTERN UNION CODE.



EXECUTIVE OFFICES  
MORTON BUILDING 116 NASSAU ST., N.Y.

H. E. CLEPPINGER, Pres  
MAY 7 1909



New York, N.Y. May 6th, 1909:

Edison Manufacturing Co.,  
10 5th Avenue,  
New York.

ATTENTION OF MR. DYER:

ANS  
MAIN OFFICE.

Gentlemen:

We have been informed that you recently engaged a property man and actor by the name of Tony Remos. This man was in our employ and stayed away for a week under the pretext that he was hurt in some accident. We presume during this time he was applying to you or some other firm for a position. In view of the agreement among the manufacturers not to hire each other's help without consent, we think it would not be advisable under the circumstances for you to keep him in your employ. We have the employee question pretty well in hand at the present time, and we do not want to establish any precedents that will militate against us in the future. We were approached this week by the director of the Kalem Company, and frequently receive applications from employees working for other of the licensed manufacturers. It is our invariable custom to discourage their applications.

yours very truly,

The Vitagraph Company of America,

*J. Stuart Blackton*  
SECRETARY.

DICTATED BY J. S. B.  
BUT NOT REVISED

Employment  
NATIONAL PHONOGRAPH COMPANY

1

895

May 7, 1909.

Mr. George House,  
165 Watchung Ave.,  
West Orange, N. J.

Dear Sir:

Your letter of the 3rd inst. to Mr. Edison has been referred to me. If you will arrange to see at my office at any time that you can conveniently leave your duties I will be glad to discuss the matter with you.

Yours very truly,

FLD/IWW

President.

EDISON MANUFACTURING COMPANY.

*employment*

469

May 7, 1909.

Mr. J. Stuart Blackton, Secretary,  
The Vitagraph Co.,  
116 Nassau St., New York.

Dear Mr. Blackton:

Yours of the 6th inst. has been received, in reference to your former employee, Tony Remos. I am informed by Mr. Plimpton, who has charge of our Studios, that Remos has posed recently in a few of our pictures, but he was engaged as an actor and without any knowledge that he had been employed by you. I have instructed Mr. Plimpton not to employ him again in the future and am very much obliged to you for calling my attention to this matter.

Yours very truly,

FED/TWW

Vice-President.

EDISON MANUFACTURING COMPANY.

*employment*

469

May 24, 1908.

Mr. J. Stuart Blackton,  
The Vitagraph Co.,  
116 Nassau St., New York.

My dear Mr. Blackton:

One of our former producing men, Mr. Saint Loup, writes me that he has sought employment from The Vitagraph Company and that you seemed to be favorably disposed to him, if I had no objection. I have not and have therefore written him to this effect to-day. I was very much disappointed with Mr. Saint Loup's work, but he claims that he did not have a fair chance. Perhaps if you take him on you might have better luck.

Yours very truly,

LD/TWW

Vice-President.

34. f. 09

employment

Mr. Frank W. Dyer  
President of the Edison Co.  
Orange.

RECEIVED.  
MAY 24 1909  
FRANK L. DYER.

Sir,

After having visited several moving picture firms I hope that my services may be accepted by the Vitagraph Co. At least I understood, from Mr. Blackton's attitude, that he would be pleased to give me a fair trial if you don't object that I should work for an other Company, after asking your personal consent.

A fair trial is all I need, not only to earn my living and repair my losses in leaving everything to come in this country, but also to prove you that I can really do fine and artistic work, when not interfered with by people who tried everything to handicap me. I have no means to back the reservation but my work. Give my work a chance to do it and I shall be most thankful to you.

In fact, I have always acted fairly with the Edison Co. and I request the same treatment.

I trust you will be good enough to let me have open way to new situation and I remain  
Yours very truly

G. Smith Cook

307 Bedford Park Boulevard  
Bronx

W.T. ROCK, PRES.

WORKS

E. 13TH ST AND LOUISVILLE  
BROOKLYN, N.Y.  
TEL. 2142 FLATBUSH  
COURT VOIE,  
PARIS, FRANCE.

STUDIOS

E. 13TH AND DUMONT ST.  
BROOKLYN, N.Y.  
TEL. 3359 FLATBUSH.

J. STUART BLACKTON, SECY.

employment  
ALBERT E. SMITH, TRAS.



EXECUTIVE OFFICES  
MORTON BUILDING 110 NASSAU ST., N.Y.  
TELEPHONE | 2549 DEEKMAN

BRANCHES,  
CHICAGO  
109 RANDOLPH ST.  
LONDON,  
88 CECIL COURT, W.C.  
PARIS,  
18, RUE SAINTE-CECILE.  
BERLIN,

CABLE ADDRESS,  
"VITAGRAPH"  
WESTERN UNION CODE.

New York, N.Y.

Brooklyn, N. Y., May 27, 1909.

Mr. Frank L. Dyer,  
Edison Mfg. Co.,  
Orange, N. J.

Dear Mr. Dyer:

Enclosed find a few amateur snap-shots taken by my little camera while in Washington. They are not very good but of course I have never had any experience in photography, and perhaps after I have studied the "Amateur's Handbook" a little more closely I may be able to do better. Sorry I did not get your smiling countenance in any of the pictures, but that was your fault, not mine.

I have your letter of May 24th regarding Saint Loup. He certainly sought employment from us, but his impression that I was favorably disposed to him as a possible future producer must have been due to the fact that I was fascinated by his long hair and kept him here several minutes longer than I would have done ordinarily so that I could get a good look at it. I thank you very much for permission to hire him, but fear that at present St. Peter would have about as much chance of getting on with us as Saint Loup.

Yours truly,

JBB/PD

THOMAS A. EDISON,  
PRESIDENT.

FRANK L. DYER,  
Vice-President & General Counsel.

C. H. WILSON,  
General Manager.

A. WESTESI,  
Secretary & Treasurer.



## EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY  
ORANGE, N.J.

## EDISON PROJECTING KINETOSCOPES AND FILMS.

THOMAS A. EDISON

IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

10 FIFTH AVENUE, NEW YORK.  
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
"KURLIAN, NEW YORK"

ADDRESS YOUR REPLY TO EDISON STUDIO, BEDFORD PARK

835 New York

June 1st, 1909.

Mr. Frank L. Dyer, Vice President,  
Edison Manufacturing Co., Orange, N. J.

Dear Sir:-

Referring to memorandum No. 668. Carl E. Gregory called again with a number of very satisfactory references, mostly from branches of the Government. I have engaged him to start to-morrow morning as I think he might as well be here for some days, seeing how the work is done before he does much himself. He is a young man 26 years old and if the accounts he gives amount to anything, he should be of value to us in the future.

RECEIVED.  
JUN 2 1909  
FRANK L. DYER.

Very truly yours,  
Edison Mfg. Co.

Kinetograph department,  
Kearny G. Thompson  
Mgr., Negative Production

EDISON STUDIO, BEDFORD PARK, BRONX, NEW YORK.

M.H.G.P.

Evangel Asbury

June 1<sup>st</sup> 1909

Mr. Thomas Edison

Say that I have no money at present but to night  
came over to me a favorably expressed  
young man of 22 years of age the  
youngest to go my best as engineer  
of electrical ocean cable, but only  
recently became interested in what  
I write. I have a son aged 22 years  
who has just finished his Senior  
year at Columbia taking a course in  
Electrical Engineering. He was one of  
the winners of the Pulitzer Scholarship  
which gave him four years at the  
Horace Mann High School and four  
at Columbia, during those years  
he has held a position in Columbia

Zihang, working evenings from six to eleven every evening in order to support (almost entirely) the family consisting of three, himself, Mother and Father, the latter being a cripple, and wholly unable to contribute to the support, having a spinal trouble for the past sixteen years. Now that the Scholarship stipend is at an end, he is very much in need of employment, he has numerous friends trying to help him, but as yet there is nothing definite. I thought of you today and decided to myself make an appeal to you and ask if you could not personally help him. He has any number of friends who will gladly give reference as to his character and honesty, as for practical experience of course he has only that received at College which you probably know all about. Please pardon this lengthy letter; as I am very anxious and worried, and if possible will you kindly give me my day an interview.

Very Respectfully  
Mrs. Wm. Struthers,  
1 West 132<sup>nd</sup> St.  
City

REFER TO THIS NUMBER  
IN YOUR REPLY

724

**MEMORANDUM**

*legal*  
FRANK L. DYER,  
ORANGE, N. J.

Mr. Scull:

6/2/06.

Some time ago Mr. Blackton, of the Vitagraph Co., asked me if we could give employment to W. H. Markgraf, Fort Hamilton & Prospect Aves., Brooklyn. Mr. Markgraf was formerly in charge of our Kinetograph Department previous to Mr. Moore and is a brother-in-law of Mr. Gilmore. Personally I never liked him, but Mr. Blackton speaks very highly of him. At the same time, you might be able to use him for getting evidence against infringers because the general impression in the trade is that he is thoroughly opposed to us. I leave the matter entirely to your judgment.

FLD/IWW

F. L. D.

Sayby

Say that I have sold out  
my electrical works  
as long as employ  
Electrical

JUN 4-1909

Datum, T.J. [unclear] June 3, 09

Thos. A. Edison Co.

Orange, N.J.

Dear Sir,

It has come to my knowledge  
that sales you are in need of  
Expert electricians as assembler of  
parts for your motors you have  
gone sometime to Italy for them

I have many documents  
to show my competency as and  
which I have no doubt that you  
will recognize them as soon  
as shown.

The only trouble which  
I have experienced since coming  
to this country is that I do not  
speak the English language other-

I would have been employed  
long ago.

Do come you can do  
me in any way in securing a  
position as such for me I  
will only be to glad to follow  
your advice.

Thanking you in ad  
vance and trusting that you  
will take this in consider  
I remain

Yours very truly

Victor Logby

37 Straight St.  
Paterson 2 J.

*See - Corp  
Scott*

ALL CONTRACTS ARE CONTINGENT UPON STRIKES, ACCIDENTS OR DELAYS BEYOND OUR CONTROL.

ESTABLISHED 1818.

CALVIN TOMKINS.  
WHITEHALL BUILDING  
17 BATTERY PLACE.

SOLE AGENT FOR  
THE NEWARK LINE & CEMENT MFG. CO.  
ALBERT MFG. CO., PLASTER, CEMENT & WALL PLASTER.  
GENERAL, CANADA, PLASTER QUARRIES.  
TOMKINS CONCRETE CO., CONCRETE & MACADAM,  
CRUSHED STONE FOR CONCRETE & MACADAM,  
BONNEDALE, CHAMROCK, CHAMROCK BRICK.

NEW YORK. June 7th, 1909.

Mr. Thomas A. Edison,

Orange, N.J.

Dear Sir:

Mr. Seaton M. Scott, an engineer, called at my office this morning in response to a notice regarding a position of engineer which we must fill at Tomkins Cove in connection with the installation of our new stone plant. Among other references, he referred to you, stating he had full charge of the Edison Co.'s plant in New York City during its erection. I did not notify him of your interest in the rolls at Tomkins Cove but I have taken this opportunity of promptly communicating with you to ascertain your opinion of the character and qualifications of the gentleman.

If you prefer a conference and will so notify my office over the telephone I should be pleased to come out and confer with you at any time, otherwise I should be pleased to have a few lines from you or your secretary as it is quite important to us that we secure a capable man for this undertaking.

Yours truly,

*Calvin Tomkins*

Lab-employers (?)  
WALTER DODGE, M. D.,  
ORANGE, N. J.

Telephone RR.

OFFICE HOURS:  
8 to 9 A.M.  
2 to 3 P.M.  
4 to 5 P.M.  
Sundays by Appointment

Orange, N. J. June 7, 1909

T.W.Y

Dear Sir,

I have been requested by Dr. Wm. Grothe to write you in regard to his illness & present condition. When I first saw him on May 25<sup>th</sup> he had an acute congestion of both lungs with a capillary bronchitis, probably due to some irritative substance that he had been breathing. He then developed a consolidation of the upper lobe of the right lung which ran a typical course of pneumonia.

While he is now without fever he is extremely weak and I doubt if he will be able to leave the house for some time.

Yours truly,

Walter Dodge M.D.

ALL AGREEMENTS ARE CONDITIONAL ON THE NON-EXCUSIVENESS OF DRAWS AND CAUSES OF DELAY BEYOND OUR CONTROL. QUOTATIONS ARE MADE SUBJECT TO CHANGE WITHOUT NOTICE UNLESS OTHERWISE SPECIFIED.



CARBON STEEL COMPANY

PITTSBURGH, PA.

June 10, 1905

See you this  
evening

Mr. Thomas A. Edison,  
Orange, N.J.

Dear Sir.-

Can you see your way clear to place a worthy boy in your laboratory, this little fellow about 15 years of age, is the son of a widow in straitened circumstances, of excellent family and character, his father until his decease was many years in an important position with the Carnegie Steel Co., of this city, this boy has an unusual development of things Electrical and has been a close student on these lines since his earliest boyhood and is better posted to-day than many men of 40 in this field, not only theoretically but practically, he has made several working successful original models of Flaming Arc Lamps, practically without tools and from odds and ends of materials, If he could have the opportunity to use the work-shop and have the wise counsel and assistance of an institution like yours, I believe he would be an inventor of distinction and an honor to your field of research,

Should there be any requirement for a better introduction for him command me and I will be glad to obtain it, this boy is simply an acquaintance and my only object in asking you this favor is for the good that will surely come to him educationally and I can but feel that you too will be well rewarded,

Yours very truly,

J. H. Winters,

*Employ*

*ans 6/13/09*

26 Cortlandt Street, New York, June 10, 1909

Mr. Thomas A. Edison

Rust Orange, N. J.

My dear Mr. Edison:

I have a friend who is very much interested in a son of a clergymen. The young man has been at Amherst College for two years, and does not care to complete the course. He is anxious to get into Electricity, and naturally wants the prestige of having been with "Edison". He is, I presume, in the neighborhood of 18 years old, and a very large, strong boy. I am asked to intercede with you for him, and if there is an opening in any of your departments which he could fill, I would be very glad indeed if you would give him the opportunity. Should the opportunity exist, and you will let me know to whom he should apply at the Works, he could be there at almost any time, and they can look him over.

Yours very truly

*H. C. Fitch*

We are doing very little in  
Electricity here mostly Chemistry  
He showed great interest in the General  
Electric's storage at  
Davenport 22

Liberator  
Not at full measure  
Wielded #1  
Employer won't have me  
Now, place me in your  
office take care of me  
John Edison N.Y.

Aug 12 1909  
6/16/09

Bayonne N.J.

Mr Edison -  
Dear Sir  
vice

You kindly inform if you  
have in your employ  
a man named Charles  
Merrim, also whether  
he is on half pay at  
present. He has an aged  
(totally blind) father and  
it is very necessary that

he should, if able, contribute to his support.  
we wish to know for the  
reason only, will consider  
it a favor if you will  
act at your earliest  
convenience.

(Mrs) W. J. Feely

E. 49<sup>th</sup> St

N.Y. Shore

Bayonne, N.J.

*employment*

June 17th, 1909

Mr. Geo. A. Meistor,  
Laboratory,

Dear Sir:

This memo is merely to advise that I am following up the various publications in which we inserted the small want ad for a Chemist. Most of them seem to think that a sufficient time has not yet elapsed for us to receive many replies.

As these come in I will send them up to you promptly.

Yours very truly,  
L. W. McROBBIE.

LWM/AMZ

*rose  
Isaac*

*We*

Ed. Friends  
Simpkin, William

~~Dear Sirs~~ ~~have no opening just~~  
~~now on account of 156 West 81<sup>st</sup> St.~~  
~~New York.~~

Thomas A. Edison, Esq.,  
West Orange, N.J. <sup>17 June 1909</sup> ~~and 625~~

Dear Mr. Edison:

I take the liberty of addressing you, to enquire if you know of any suitable position for which I might apply either in the States or abroad, or if you would be good enough to make any suggestions or let me have introductions which might prove helpful.

Things have gone very badly with me in the last year or so. I have found it quite impossible, in the present condition of the engineering trades in England, to get anything that would make it worth my while to stay there, and all my friends advised me that they thought I would stand a much better chance on this side.

It seems a pity for the connection I have

(2)

been able to form amongst British engineers and manufacturers in the past seven years, and such knowledge of business methods over there as I have obtained, to go to waste; and if possible I should like to go back on behalf of some American firm who could make use of a representative on that side. Under present circumstances, however, I must take the first thing I can get at a fair salary, without worrying much as to where or what it is.

I shall be most grateful for any help you may be able to give me in getting placed, and am, with best wishes,

Yours very truly,

William Simpson.

Singularity  
Dear Sir,  
WATER DEPARTMENT  
LABORATORY OF THE WATER BOARD  
BANGOR, MAINE

LEYLAND WHIPPLE, CHEMIST AND BACTERIOLOGIST

"Hericon"

Bulletin of Photography.

Dear Sir:-

I write in reply to your advertisement for a chemist,  
in the Bulletin of Photography for June 23. I am in a fairly good  
position now, but would consider a change, if it were what I wanted.

I am a competent chemist, a Mass. Institute of Technology man,  
class of '04. I have always pursued photography as hobby, and  
of late years have turned it to financial account. I have done a  
great deal of experimenting in photography and am well versed in  
its scientific aspects.

My present position is that of chemist and bacteriologist for  
the City of Bangor, water department, and as a side business have  
recently opened a photo-laboratory for commercial work, as adver-  
tised in the enclosed letter head.

In regard to the position you offer, it appears to be exactly in  
my line, and I should like to be in a position where I could devote  
my scientific training wholly to photography. But I wish to know  
something about the position. Salary, too, plays a not inconsiderable  
part, as I should not wish to change unless I could do as well, at  
least, as I am doing now.

Hoping to hear from you, I remain

Very truly yours,

Leyland Whipple,  
43 First St.,

Bangor,

Maine.

Aug 10

Bangor, Maine, June 27, 1909.

Say that I have already engaged a  
but later I very want  
additonal circumstances ask him to state  
salary he wants

EDISON MANUFACTURING COMPANY.

*file*

*935*

July 2, 1909.

Mr. H. G. Plimpton,  
Manager of Negative Production,  
Bronx, New York.

Dear Sir:

I send you the attached anonymous letter, because I have a very strong suspicion that the writer may be the man you suspect of stealing. He may have been crafty enough to get someone to write the letter for him, but if I were you I would try to locate him. It might not be a bad plan to take advantage of this situation by reading the letter to your men with a few pointed remarks to show them that Mr. Edison is standing back of you and that no one can expect to accomplish anything in this way. However, I leave it entirely to your own judgment.

Yours very truly,

FHD/TWW

Vice-President.

Enc-

ALL AGREEMENTS ARE CONDITIONAL ON THE NON-OCURRENCE OF STRIKES AND CAUSES OF DELAY BEYOND OUR CONTROL. QUOTATIONS ARE MADE SUBJECT TO CHANGE WITHOUT NOTICE UNLESS OTHERWISE SPECIFIED.



CARBON STEEL COMPANY.

PITTSBURGH, PA., July 19, 1909..

Mr. Thos. A. Edison.  
Orange, New Jersey.

Dear Sir.-

I thank you for your kind reply to my letter in June,<sup>JULY 19, 1909  
AUG 7th/09</sup> concerning the boy, we have been unavoidably delayed in securing the photograph for you until this time. It gives me pleasure to enclose it with autograph on back, and thus introduce to you, Paul C. Laverty, No. 732, Filbert St, Pittsburgh, Pa. and I trust you will be sufficiently impressed with his appearance to give him the desired opportunity. I feel that he is the kind that will make a name and do honor to the field of research. His character is the best, a clear Christian home and surroundings have always been his and he is not inclined to ever become wayward or bring any regrets which some boys are prone to. I am ready to, at any and all times stand sponsor for him, and I know when you have had a little talk with him, you will be very favorably impressed as his vocabulary is good and to the point.

Will you kindly take up your conclusions with him direct, and command me in any way that you feel necessary,

Again thanking you for your kind attention,

I am, yours very truly,

*J. McWinters.*

*employment*

*895*

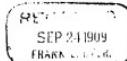
West Orange, N. J.

September 23, 1909

*J.L.*  
Mr. Dyer,

President National Phonograph Co.,

West Orange, N. J.



Dear Sir:

I wish to acknowledge your kindness in allowing us the use of one of the office rooms for the purpose of the evening school for foreigners during a portion of the summer. As the only time in which the classes could be held was unsuitable to these men we have discontinued using the room, and I have persuaded the most anxious to join the night school in Orange.

Will you have the goodness to place my name on your office list for advancement? While I appreciate the advantages and experiences of my present position as stock room clerk at 20¢ per hour, I feel sure I could do much better for your company and myself in your offices or stores here or in New York, or "on the road" as a Salesman. If you will favor me with an interview, Mr. Hopper's phone P.M. Dept. will reach me.

I remain,

Yours respectfully,

*Geo. House*

*Gib*

Oct. 6th, 1909.

Mlle. Pilar Morin,  
22 West 109th St.,  
New York City.

My dear Madam:-

Confirming our conversation of yesterday, I note that you agree to pose for us in six pictures per year at the sum of \$500 each. It is understood that these pictures will be taken at the rate of about one every two months, but if your engagement should be such as to make it desirable to change this, we shall be glad to meet your convenience in this respect. That is to say we might let a period ~~of~~ of say three months but to compensate for this we would then do two pictures in two succeeding months.

We understand that included in the first year's production will be, "THE JAPANESE PEACH BOY & "A LITTLE TONGUE-CUT SPARROW". It is understood that the price to be paid you will include the use of these manuscripts.

The above arrangement is subject to renewal for another year provided you remain in this country.

The amount for each picture will be paid immediately upon completion.

We are to announce on all pictures both in the prints

Oct. 6th, 1909.

Mlle. P. M.

(2)

matter and on the picture itself by kind permission of Mr. Butler Davenport."

I trust that you will find the above entirely in accordance with our understanding, and if so, shall be obliged to have you acknowledge it as such.

Very truly yours,

Edison Mfg. Co.,

Kinetograph Dept.

J.H.

B/H.G.P.

Mgr. Negative Production.

22 W. 109<sup>th</sup>  
W. 109<sup>th</sup> ST., N.Y.  
RECEIVED

OCT 1 1909

LIBRARY OF THE  
(GIBBS)

And my dear Mr. Brewster

Join of Oct 6<sup>th</sup>  
Received. The terms of its  
contents are satisfactory to me.  
I sincerely hope everything  
will plan out with great  
success —

Yours most sincerely  
*Eliza Morris*

*Pile engineer*  
*Designers*  
Oct. 11, 1909.

T. C. Martin, Esq.  
359 West 39th Street,  
New York, N.Y.

Dear Mr. Martin:-

On the subject of a designing engineer, I have submitted your list to Mr. Edison and I find that he is opposed to Dr. Hopkins on the ground that college professors are not likely to be practical men, and their methods ~~are~~ thought are rather opposed to the probabilities of their making a success in practical work. He also is inclined against Mr. Richards on account of his youth, but he thinks that there might be something in the other suggestions, and I wish, therefore, that you would get in touch with Messrs. Stutz, Brown and Hewlett and find out what their present inclinations are. I think it might be well to get some additional names if you can. The last three men were suggested by your friend Mr. Rice, who can no doubt tell you just where they can be reached.

Yours very truly,

FLD/ARK.

President.

Lebanon  
Hartford

#129 Park Ave. Orange N.J.

Oct. 25-1909.

Mr. Shonias A. Edison:-  
Orange, N.J.

Oct. 26 1909  
A.M. 10/28

Dear Sir:

Below please find check for  
six months interest, please have a new  
note made out and send same and I will  
sign it —

Yours very truly,

Emil Grotto,

Mr. Edison

All right

Cheek detached Do you want to renew  
Note another six months? \$200.00

H. G.

THOMAS A. EDISON,  
PRESIDENT.

FRANK L. DYER,  
VICE-PRESIDENT & GENERAL COUNSEL.

C. H. WILSON,  
GENERAL MANAGER.

A. WESTEE,  
SECRETARY & TREASURER.



TRADE MARK  
*Thomas A. Edison*

IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

## EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY *M. P. - Gen.*  
ORANGE, N.J.

## EDISON PROJECTING KINETOSCOPES AND FILMS.

10 FIFTH AVENUE, NEW YORK  
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
"KURLIAN, NEW YORK"

ADDRESS YOUR REPLY TO EDISON STUDIO, 2826 DECATUR AVE., BEDFORD PARK

*New York*, Nov. 1st, 1909.

Mr. Frank L. Dyer, Vice-President,

Edison Manufacturing Co.,

Orange, N. J.

Dear Sir:-

I am enclosing engagement card for Herbert Prior, addition to the Stock Company, about whom I spoke to you. In Mr. Wilson's absence, I presume, I am acting correctly in sending this card to you. If not, will you kindly advise me.

I have a letter from Mr. Wilson referring to posing done by W. J. Gilroy one of the Property Men, which with his salary amounted in one week to \$36.00. In this letter Mr. Wilson states that we increased Mr. Gilroy's salary in September last to \$18.00 per week. This is not correct, as his salary was \$18.00 per week at the time I took charge of the Department last March, and has never been changed since.

As to the question of the Property Men posing at \$3.00 per day, I should be glad to talk it over with you at the first moment.

Yours very truly,

Edison Manufacturing Co.,

Kinematograph Dept.

*Herbert Daugherty*

Mgr., Negative Production,

*Frank L. Dyer*  
F.L.D.  
RE/BD

THOMAS A. EDISON,  
PRESIDENT.

FRANK L. DYER,  
VICE-PRESIDENT & GENERAL COUNSEL.

C. H. WILSON,  
GENERAL MANAGER.

A. WESTCOTT,  
SECRETARY & TREASURER.



THOMAS A.  
EDISON.

## EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY  
ORANGE, N.J.

EDISON PROJECTING KINETOSCOPES AND FILMS.

IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

10 FIFTH AVENUE, NEW YORK  
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
"KURILIAN, NEW YORK"

ADDRESS YOUR REPLY TO EDISON STUDIO, 2828 DEGARU AV., BEDFORD PARK

New York, Nov. 10th, 1909.

Mr. Frank L. Dyer, Vice-President,  
Edison Mfg. Co.,  
Orange, N. J.

Dear Sir:-

RECEIVED.  
NOV 11 1909  
FRANK L. DYER

I enclose the following cards:-  
ENGAGEMENT- Kenneth B. Clarendon, assistant in the developing  
room.  
DISMISSAL- E. S. Porter  
W. J. Gilroy.

Very truly yours,

Edison Mfg. Co.,

Kinetograph Dept.

*Frank L. Dyer*

Mgr. Negative Production.

B/H.G.P.

*W.H.G.P.*

ADDRESS ALL COMMUNICATIONS  
TO THE COMPANY

ESTABLISHED 1867  
INCORPORATED 1882

RULAND & WHITING CO.

W.H. WHITING, PRESIDENT  
J.W. RULAND, VICE-PRESIDENT  
L.S. WHITING, SECRETARY  
JAS. S. ANDERSON, TREASURER

REAL ESTATE

5 BEEKMAN ST.  
NEW YORK  
TELEPHONE 1132 CORINTH.

November 22nd, 1909.

Edison Phonograph Co.,  
Orange, N.J.

Gentlemen:-

We should like to hear from you as to the character and responsibility of Mr Peter Weber, who we understand is in your employ as superintendent. Anything you can tell us in regard to Mr. Weber, will be treated as strictly confidential.

Thanking you in advance, we remain,

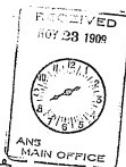
Yours truly,

RULAND & WHITING CO.

*J.W. Ruland* Sec'y

ISWD

A concern in which he is interested desires to have premises of us.



NATIONAL PHONOGRAPH COMPANY

1130

Nov. 23, 1909.

Ruland & Whiting Co.,  
5 Beekman St.,  
New York City.

Gentlemen:

Yours of the 22nd inst. has been received. Mr. Peter Weber is the factory superintendent for the National Phonograph Co., Edison Manufacturing Co., Edison Phonograph Works and the Edison Storage Battery Co. and has a position of great responsibility for which he receives a substantial salary. I have known him intimately for a number of years and have no reason to doubt his absolute integrity in every respect.

Yours very truly,

FJD/TWW

President.

*Dyer = Note in situations wanted  
page 977*

*This might be a source  
employment*

# BULLETIN

OF THE

## National Association of Credit Men



December, 1909

Published Monthly by

Chas. E. Meek

Secretary-Treasurer

41 Park Row - - - - New York

ing one in that city. They expressed themselves as greatly impressed with the progress made by the Syracuse organization and by the advantages derived by members located in cities having a well organized credit association.

One of the members of the Syracuse association discovered that the official family of that organization could easily be kept in mind thus

B. JERMAN,  
BUREAU  
LANDING,

respectively, president, vice-president, treasurer and secretary.

Tacoma.

Two of Tacoma's business men addressed the meeting of the Tacoma Credit Association, held November 16th. John T. Bibb, of the Tacoma Grain Company, discussed the question of insurance from the credit stand-point, especially what the holder has a right to expect the retailer to do in case of loss. Mr. Bibb, an attorney, said that the only collateral the retailer can furnish to protect his debt. Mr. Bibb was emphatic in the opinion that credit men should insist upon their customers providing adequately against the contingencies of fire.

P. C. Kalmus, of the Fidelity Trust Company, discussed the outlook in credit conditions because of the new year in jolting lines throughout the territory covered by Tacoma's association. Mr. Kalmus said that along with the rest of the country the Northwest had harvested a bumper crop, which is being marketed at high prices, rates on the lumber cargo boats have been settled, there are no strikes in the Washington mills and construction work is on the increase. Mr. Kalmus felt that, while all these are highly favorable elements, there is another that credit men must never lose sight of, and that is the psychological factor. He reflected upon consumers, whether it be buoyant and hesitating, confident or doubtful. He said that so far as he had been able to ascertain, men were looking forward into the months ahead with faith in the future, and the situation had enough of conservatism in it to safeguard us against a dangerous burst of commercial activity.

Toledo.

The Toledo Association of Credit Men held the most enthusiastic meeting of its history October 29th at the rooms of the Business Men's Club. In opening the meeting President Mackenzie spoke of the work in the state of Ohio, the large number of credit men and the compact and influential local associations at Cleveland, Columbus, Cincinnati, Youngstown and Toledo. Mr. Mackenzie urged his fellow members to see to it that they were not the weak end of this splendid combination, but that Toledo, in every particular, the association of which that city is worthy.

Several prominent business men of Toledo made practical addresses. S. P. Jerman, of the Woolson Spice Co., spoke of some of the causes of failure in the credit man's life. One of the worst of these, he said, is the man who will draw a check upon an account not containing sufficient funds to meet it. Many times can a credit man demand a remedy in law by which commerce may be protected against such form of fraud.

F. V. Culbertson, of R. G. Dun & Co., told of the work of his office

in securing written signed statements from concerns which his agency is endeavoring to rate properly. He said that in a county recently traveled from the Toledo area in which there are 332 active business firms, his reporters secured 282 signed statements, or approximately 85 per cent, a total of 267 statements out of 332 firms or approximately 76 per cent. Mr. Culbertson said that his agency was more and more insisting upon the earnest effort to secure in every possible case the signed statement.

Charles R. Clark, of the Toledo newspaper, said that he had found the lawyer's training valuable in handling a credit department. He brought out a number of comparisons between the laws of Ohio and surrounding states that should be known by every house doing an interstate business on securing ratings, shipping goods and collecting.

The Bulletin will prove a source of inspiration for any credit man who conscientiously reads it. Why not have its wealth of information and hints and suggestions conveniently before you by ordering all of the Bulletins issued during the past year on one cover, with a thoroughgoing topical index. By this means that which may be wholly or partly forgotten is made ever accessible. Price in handsome cloth binding \$1.00, with 25 cents for carriage. A few sets for January and 1908 are also on hand at the same normal figure.

"This is to all managers of the credit man or customer but has its legal significance." The house of the Business Literature Committee of the association issued the Credit Man's Diary. For description see page 933 of this Bulletin.

#### WANTS.

**A. EXPERIENCED CREDIT MAN,** fifteen years with a large corporation, who also has long experience as office manager and cashier, desires to make a new connection. Thoroughly familiar with the business of credit. Capable of controlling all in moderate credit business, would make change where necessary. Address M. S. B. care of Chas. E. Meek, 41 Park Row, New York, N. Y.

**A. EXPERIENCING ACCOUNTANT;** owner manager, and credit man resigning position managing for opening. Fourteen years' experience in handling, devising and installing systems of control, credit, collection, bookkeeping, taxation, and office and general business management. Now in Buffalo, N. Y. Address H. C. S. care of Chas. E. Meek, 41 Park Row, New York, N. Y.

**A. MAN** who has had 10 years of extensive experience in the credits and collections of a New York house (one of the largest in the country) and for whom nothing remains the best. Address D. H. T., care Chas. E. Meek, 41 Park Row, New York, N. Y.

**WANTED—Position as credit man and office manager.** Have had more than 14 years business experience backed by a college education; 14 years with one company, 10 years with another. Honest, reliable, and upright. At present employed as credit man by a large manufacturing company in middle west and while would prefer that part of the country would consider positions in other parts. Has had considerable experience in the credits and collections of some high class concern, if it proved mutually satisfactory after interview. Address G. L. Care, Chas. E. Meek, 41 Park Row, New York, N. Y.

**CREDIT MAN AND OFFICE MANAGER,** thoroughly experienced, desires position with A.1 house. Has had an exceptionally good business training and experience. Desires to go into a position with a company that is in full agreement with him in his methods of doing business. His present position is dissolving on account of the death of the senior member. Address E. B. C. care Chas. E. Meek, 41 Park Row, New York, N. Y.

**WANTED—Position as credit man and office manager for company or firm where experience and ability will produce results.** This is not the effort of a harridan.

**1909. Edison, T.A. - Family (D-09-13)**

This folder contains correspondence and other documents relating to the health, finances, and activities of Mina Miller Edison and other family members. Among the items for 1909 are letters pertaining to the dissolution of William Leslie Edison's Auto Accessories Co., the hospitalization and convalescence of Thomas A. Edison, Jr., the schooling of Charles Edison, and the many charitable and household activities of Mina Miller Edison. There is also material concerning a filing cabinet invented by John V. Miller.

More than 90 percent of the documents have been selected. The items not selected consist primarily of receipts, routine account statements, and letters of transmittal and acknowledgment.

W.W. 11/109 - Detroit Minch -  
Jan. 5, 1919  
Send a Standard  
Horn & both records  
In H. F. Miller -  
Change. If I by express no charge

Dear Mr. Miller - T.O.C.

I'm going to write  
you just a few lines &  
ask you to speak to my  
wife in my behalf for  
a Phonograph - I think  
it would cheer us up -  
as it gets pretty lonesome  
with my sick son day after  
day - My mother Mrs. L. C.  
enjoys theirs & much.

I have thought of asking Mother  
to loan her S bus - but think Mr  
Eckles might object as it is one  
of his chief pleasures when at home.  
This machine is a triumph - I have  
had the New Amherst records -  
but hear they are fine -

Wishing you a prosperous and  
happy New Year. Please me

Most sincerely.

Melvin Edelem Payette

Tendom apts  
Pass & Selden ans -

REFER TO THIS NUMBER  
IN YOUR REPLY

205

*William Leslie*

FRANK L. DYER,  
ORANGE, N. J.

**MEMORANDUM**

Mr. Westee:

1/6/09.

Mr. Edison's son, W. L. Edison, is running a small concern at No. 49 Christopher St. called the Edison Auto Accessories Co. He does not understand book-keeping and wished to have his books started in the proper manner. Is there anyone that you can spare who could go over and get the books started properly?

FLL/fww

F. L. D.

Ans 1/11/09

Burlington - N. J.  
January 6<sup>th</sup> 1909

my dear Harry -

I received a telephone message yesterday from the Agent here of the Adams Express Company he states that the "phant" has been located in Newark, N. J. and he.. wants to know what I intend doing about it. He also states that this information was sent to the laboratory and the "phant" was refused there. the laboratory stating that a duplicate was made and consequently they have no further use for the old "phant". The Agent here also asked me to send him a written note saying just what my intentions are - now that the "phant" has been located - I informed him that I will think it over and let him know in a few days - in the meantime I thought I would write to you Harry to find out what I had better do incidentally I mentioned the fact

to the agent - that I had presented my bill sometime ago - requesting immediate payment - and that he thought this was sufficient evidence as to my intentions in the matter.

My contention is - and I feel confident that it would be legally sustainable that the recovery of the ~~bill~~ <sup>bill this date</sup> has absolutely nothing to do with the expense incurred through its loss to me - Certainly there must be a limited time in which an Express Co can recover lost articles - and we certainly extended them plenty of time - before the presentation of our claim.

Let me know what you think about it Harry -

With kind regards - I am  
very faithfully  
T.A.C.O.

**Edison Auto Accessories Co.**

49 CHRISTOPHER STREET  
NEW YORK

OFFICES AND FACTORY  
49-50-51 CHRISTOPHER STREET

TELEPHONE, SPRING 1422

CABLE ADDRESS, EDISAUTTO, N. Y.

MANUFACTURERS OF  
EDISON DOUBLE SYSTEM PLUG  
EDISON MIDGET PLUG  
EDISON PRIMING PLUG  
—  
ALL THREADS

*My dear Mr. Mills*

*Please send Mrs.*

*Mrs. L. Edison's check to Hotel  
Irving-Gramercy Park and*

*the other*

*Blanche Frances Edison*

*Jan. 7-1909.*

NATIONAL PHONOGRAPH COMPANY

Jan. 23, 1909.

Personal

Mr. W. L. Edison,  
C/o Edison Auto Accessories Co.,  
49 Christopher St., New York.

Dear Will:

Your note of Friday morning has been received. I mentioned the matter to your father and he believes it would be a good thing for you to move out to the country, as you suggest. I can arrange to help you out to the extent of \$150.00 when you get ready to move. For your own good, don't you think it would be better for us to take care of any moving bills up to this amount, rather than to turn over the entire amount to you? The understanding will be that you are to pay back the amount at the rate of \$15.00 per week.

Yours very truly,

ELD/VWW

B.P.

[FROM G. E. YOUNMANS?]

Orange, N.J., Jan. 25, 1909.

Mr. H. F. Miller;

Replying to your memo. of the 23rd addressed to Mr. Hird, relative to order of Dec. 15th; calling for 25 records, both Standard and Amberol and one Standard Phone. for Miss Grace M. Edison, Cleveland, Ohio.

This Standard Phone. and Records were shipped on Dec. 16th and the Billing Department issued Invoice #015108, no charge, to cover.

G.E.Y.  
*ggy*

Jan 5<sup>th</sup>

#4  
Jan 5/30

2

10, 7 Fielding Street  
Glens Falls, N.Y.

Jan 28, 1909.

Say I understand this

Thomas A. Edison Co went out of existence  
Orange, N.J. two or 3 years ago.  
I was told it was ~~was~~ by  
Dear Sir: a lot of Wall St Crooks  
~~will take kindly~~  
~~but them out of existence~~

tell me whether as one of  
the shareholders of the "Thomas  
A. Edison Jr. and William  
Holzer Steel and Iron Process  
Company" I have anything  
for which to hope, either  
in the near or distant  
future.

It is now about three years  
since my mother and I  
purchased our stock in

this company believing  
that the name of Thomas  
A. Edison stood for all  
that was honorable in  
business as well as much  
that was most excellent  
in science and discovery.  
If you will kindly ex-  
plain to me why we  
hear nothing from the  
corporation. John D. Thom-  
pson, 384 Wall street, New  
York City, was in charge  
of affairs when we pur-  
chased our stock but I  
am told that he has sold  
his interest and withdrawn

from the company.  
Even a discouraging truth  
is better than no news,  
and I beg of you write  
me the truth.

Trusting that I may  
hear from you, I am,  
with great respect im-  
personally yours

Lura A. Pease,

# Edison Auto Accessories Company

MAIN OFFICE  
THOROUGHFARE BLDG.  
5th ST. & BROADWAY  
Room 304

MANUFACTURERS

EDISON DOUBLE SYSTEM PLUG

ADDRESS ALL COMMUNICATIONS  
TO THE COMPANY

Telephone, Columbus 5099

My Dear Harry:-

As per the agreement between Father and myself, that I was to have a hundred and fifty dollars to get out in the country, beg to say that I am now in the position to take the full count.

In other words, I have had:-

Rent in advance-----	\$75.00
Storage on furniture-----	44.00
Removal of furniture-(Gregg Denby)-----	5.00
Balance due (AND I NEED IT BADLY)-----	\$124.00
	26.00
	150.00

SO please send me the twenty six as the coal is low and the weather is high and I have miscalculated as to my finances.

My future address will be PLEASANTDALE, NEW JERSEY.

You know we are only three miles from the Lab. so dont be stingy about coming to see us even though it may be for a moment.

Thanking you in advance for the above favor, I remain,

Sincerely yours,

*Will Edison*

Feb. 1st. 09.

*Check sent  
3/3/09  
W.E.*

Family  
Gladys Edison

503 Colborne St  
London Ontario  
Feb 2nd, 1909.

J. A. Edison  
East Orange N.J. *Noway*  
Dear Sir,

Some time since I saw  
Gladys Edison of Sanimore N.  
Dakota younger daughter of  
your cousin J. S. Edison. She  
was very anxious to have an  
Edison Phonograph, but didn't  
think she could afford to buy  
one. Thinking you might like to  
know the above I took the liberty  
of writing. Begging your pardon  
if I have been too presumptuous  
& hoping you will not mind me

my having written you. I am  
Most Sincerely Yours  
James T. Burton.

Burlington N.J.  
February - 3<sup>rd</sup> 1909

My dear Harry I am enclosing the  
bill for material used in the  
construction of the Garage - I would  
send this to Father direct but there  
is no use troubling him with details.  
He is overworked now and has  
plenty of other matters of far more  
importance to attend to - You might  
mention to him that there was  
quite considerable more material  
needed than the original estimate  
called for - due entirely to the fact  
of my not knowing just how  
to figure out the amount of waste  
material - however I will know  
better I hope -

This bill as you will notice  
was sent to me sometime ago.

But on account of my illness; I forgot about it. These people down here are very poor - and I have suffered capital to conduct business. Other than on a thirty day notice. As a rule they present their bills for payment immediately upon delivery of goods. and expect to be paid at once - I enclose you a letter, which explains itself.

You can show the bill to Father. for his attention -

I am feeling much better than I did - But I expect it will be sometime yet before I will regain my full strength -

With kind regards - I am

very sincerely yours  
T.A.E. Jr.

[ENCLOSURE]

J. P. SEVERNS  
A. L. SEVERNS  
S. J. McLENNAN

CHICHESTERWOOD OFFICE WORK  
STEEL BUILDING  
AND HARD WOOD FINISH

J. T. SEVERNS' SONS & CO.

LUMBER DEALERS

AND

MANUFACTURERS OF FINE MILL WORK

BELL TELEPHONE 149-W

BURLINGTON, N. J., Feb. 2<sup>nd</sup> 1909

Mr. Burton Willard,  
Burlington, N. J.  
Dear Sir

Enc J. T. Severns Sons  
# 139.82

We were sorry to hear you have been sick and are glad to hear of your convalescence from you will soon be back to normal and beg leave to express the wish that you might shoot the groundhog today before he sees his shadow that is if there is only one that controls the weather and you can get a sight of him.

We also wish to say that we are very much in need of funds at this time and if you could send us check this week it would be a great accommodation to us to receive it.

Thanking you in advance for your kindness at this time!

We are  
J. T. Severns Sons  
# 416.63  
1819  
3.00  
11.81  
- 449.69  
9.87 less 5% = H 439.82

REFER TO THIS NUMBER  
IN YOUR REPLY

368

MEMORANDUM

*financial*  
FRANK L. DYER,  
ORANGE, N. J.

*334*  
2/8/09.

Mr. H. F. Miller:

I hand you herewith letter from W. L. Edison  
in reference to his taking a house in the country. I mentioned  
this matter to Mr. Edison a few days ago and he agreed to advance  
him up to \$150.00 to cover the moving expenses, the amount to be  
reimbursed at the rate of \$25.00 per week. Will you see that the  
checks referred to are sent to W. L. E. I think his request to  
withhold deducting the \$15.00 weekly until March is reasonable.

PLD/ISW

F. L. D.

Enc-

FRANK L. DYER,  
PRESIDENT & GENERAL COUNSEL

C. H. WILSON,  
SECRETAIRY

A. WESTCOTT,  
RECESSIONARY & TREASURER



Thomas A. Edison.  
IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

## NATIONAL PHONOGRAPH CO.

ORANGE, N.J.  
EDISON PHONODEPHONS & RECORDS.  
10 FIFTH AVENUE, NEW YORK.

LONDON,  
PARIS,  
BERLIN,  
BRUSSELS,  
MOSCOW,  
MEXICO CITY,  
BUENOS AIRES.

CABLE ADDRESS  
"ZYMOTIC, NEW YORK"

ADDRESS YOUR REPLY TO

New York, February 9-09.

Mr. Frank L. Dyer,  
President.

Dear Sir:

I was down to Burlington Sunday. Tom looks a little pale, but said he was feeling very good now and expected to be all right in about another week. We walked around the place together for about half an hour. Had a talk with Dr. Blair, and he said he thinks he (Tom) is all right now. He is going to see his father some day next week. Mr. Edison told Tom to return the Automobile that he has, and he would give him another one in place of it; one that he would not have so much trouble with.

Very truly yours,

Joseph A. McCoy.

W.M.D.  
E.A.M.C.

W.M.D.  
E.A.M.C.

[FROM CHARLES EDISON]

**THE WESTERN UNION TELEGRAPH COMPANY.**  
24,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

**RECEIVED** at 238 Main St., Orange, N. J. Telephone 99

41 41 ah 18 aid

Lakesville Conn Feb 11-09

The S.A. Edison 7

Orange N.J.

I hope the next 38 will prove as happy as the past 62 were  
usefull best love

80

521PM



From B. Atchison

**THE WESTERN UNION TELEGRAPH COMPANY.**

INCORPORATED 1855  
CABLE SERVICE TO ALL THE WORLD.

24,000 OFFICES IN AMERICA.

This Company TRANSMITS and DELIVERS messages over its communications system, which is deemed to be the wonder of the following manner:  
It can be placed instantaneously at a message house in the sending station for transmission, and the Company will guarantee to have it delivered  
in time to any place in the United States or to any foreign port within twenty-four hours after it has been received in writing within sixty days  
after the date of transmission by this Company for transmission.

This is an UNCONDITIONAL AGREEMENT, to be held binding, by request of the sender, under the conditions named above.

ROBERT C. CLOWRY, President and General Manager.

**RECEIVED** at 438 Main St., Orange, N. J. Telephone 90.

24 ig or 8 Paid

SJ New York Feb 11-9

Thomas A Edison

Edison Laboratory

Orange N J

Wish you many happy returns of the day

William & Blanche

550pm

TELEPHONED
TO
TIME
BY

From to TAE - Birthdays

**THE WESTERN UNION TELEGRAPH COMPANY.**

**24,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.**

This Company TRANSMITS and DELIVERS messages only on condition limiting its liability, which have been assumed by the transmitters of the following messages. Transmissions will only be repeated a telegram back to the originating station for confirmation, and the Company will not be held liable for errors or delays in transmission or delivery of messages. The Company is not responsible for damage to property or persons resulting from the receipt or delivery of messages, unless such damage is caused by the Company's negligence or want of care. This is an UNRECORDED MESSAGE, and is delivered by request of the sender, under the conditions named above.

ROBERT C. CLOWRY, President and General Manager.

**RECEIVED** 238 Main St., Orange, N. J. Telephone 90.

9 yb ah 10 paid

Detroit Mich feb 11-09

Thomas A Edison,

Care Edison Laboratory,

Orange N.J.

May you live to enjoy your hundredth birthday congratulations.

oneo

1110A

Nellie and Family

1110A

Theodore

E. A. BOQUE, M. D.  
NO. 65 WEST 45TH STREET  
NEW YORK.

FEB. 11. 1905

My Dear Mrs. Edison

In accordance  
with your kind permission, I enclose  
herewith the account to date for  
yourself and Miss Edison.

The one for Master Theodore to Feb  
mary first has already been sent.  
The amount was \$537.00.

A check would be very welcome  
as I have some rather pressing needs  
just now.

Very Respectfully Yours  
E. A. Boque  
J.W.

Hunci

Feby 15-1909

Received of J. V. Miller

One hundred Coupons Edison Electric  
Illuminating Co. \$ 25 - \$ 250.00

In exchange for check to Mrs Edison dated Feby 15-1909

J. V. Miller

5/1

~~Yours to see me~~

RECEIVED.  
FEB 17 1909  
FRANK L DYER.

Dear Mr. Dyer:-  
we are moving to the

country on Saturday.

Dr. Doubleday who attended me  
also Mrs. Edison has been constantly  
calling on me for his bill which amounts  
to fifty four dollars and from what  
I understand he is in need of it right  
away. I don't know what to do. I  
am about nutty between this bill, the  
numerous creditors, Spails, plugs etc  
etc - multiplying the etc by about 20.

Once in the country, I am going to  
sit on the porch with a shotgun  
and repel boarders.

Now, what can I do about this  
Doctor bill? Can I get it from you  
and pay it back weekly?

On the 1<sup>st</sup> there is \$30. due me on the  
rent for the E. A. Co. factory, which  
I have already paid. This \$30. I will  
give to you and \$25. on the second  
week in Feb. If I don't have a  
hard time of it I don't know who does.

For the past seven months I have not been able to get a single outfit of clothes and just about enough to keep my large family in eats.

I never go to the theatre except to the 50¢ kind; once a week, buy beer at \$1.00 a case, go out to dinner twice a week to fill up for the "vacuum" caused by eating in our rooms.

I will be mighty glad to get out to the country where expenses will be very low and can live like decent people.

It seems damn hard that the creditors should look up just when you are moving and under heavy expenses.

Will see you Thursday.

Sincerely  
Will Edison

Wed. Morning

*W. L. Edison*

## John Wanamaker, New York

Broadway 144 Ave 8th & 9th and 10th & 11th

Philadelphia  
City Hall Square  
Paris

New York City

FEB 18 1909

Feb. 17, 1909.

Acco 2/19/09

CREDIT OFFICE B-121552-

M. Thomas A. Edison,

West Orange, N. J.,

Dear Sir: W. L. Edison,

c/o Edison Auto Accessories Co., 49 Christopher St., City,  
desires to open an account with us and  
refers to you. Will you kindly inform us  
as to his responsibility and credit  
standing, and oblige,

Yours very truly,

JOHN WANAMAKER. New York.

S. C. & W. D. Johnson  
and your kindred.  
I am sending you my  
new book on the history  
of the American Revolution  
which I hope will be  
useful to you. It is a  
good history of the war  
and its causes. It is  
written by a man who  
was a participant in the  
war and has written  
many good books on  
the subject. I hope you  
will find it useful.  
Yours very truly  
John C. Johnson

John C. Johnson  
S. C. & W. D. Johnson  
Long Ago April 22  
1876

TAS  
Aug 2/8/09  
55 Longridge Road  
A. E. Stev  
London S.W.  
To T. A. Edison Esq  
Glenmont  
Orange N.J.  
Dear Sir

I have been reading  
Dr. F. A. Jones' book about your  
descendants. I am a little  
disappointed to find little or  
nothing about your family  
except in the old country.  
Very likely you have written  
me the last part of it. I thought  
my name was Edison and I  
believe I am the only one of  
that name in the country but  
I have not heard from him  
recently. But I should men-  
tion that my name of Stev has  
been used only from my grandfather  
(1735-1802) he changed his  
name when they were all of them  
William or John and it is so

Happened there were two wife  
and he found it inconvenient  
before his day and time to  
drive over London when the name  
was Edison, Edison, Edison or  
always with the & have copy of  
a泰晤士報  
Times 15 "Century" in which  
it is Robert Edison

Many years ago (1867) I spent  
two days examining Church  
Registers at Ripley in Yorkshire  
and found in one recent regis-  
tary book to Queen Elizabeth - all of  
them spelled so to him.  
One of them was Churchwarden  
1619 - They appear to have been  
younger than those mentioned  
in the Royal Forest of Knaresborough  
in the Vale of York, Yorkshire,  
since the time of the same.

Would you like to know  
whether you heard the name  
of such places in your own  
family history, whether you  
have any family documents

connected with them?

I need scarcely say that  
I am interested only as a  
genealogist, and that of you  
are the same and should care  
to pursue the subject further  
it would give me the greatest  
pleasure to tell you all I know  
of the family history, as one  
cannot help seeing beauty in  
and admiration for such an  
expert genius as the wide  
wide world has acclaimed  
your inventions.

I remain, dear Sir  
Yours faithfully

Alfred Elson, M.D.

address

Surgeon General

Alfred Elson, C.B.  
55, Longsore Road  
London. S.W.

RECEIVED.

FEB 10 1909  
F. A. L. Dyer.

my dear Mr Dyer

Burlington, N. J.  
February 11<sup>th</sup> 1909

The Phonograph and equipment sent also Father's photograph were received yesterday. I don't know just how to express my very great appreciation of your kindness to the Father. All all I can do for the present is to thank you - with no hope that someday I will be able to do better.

The Photo of Father was especially welcome - I had none - and I was very glad he signed it. which naturally makes it more dear to me.

It is a source of a great deal of happiness to me to feel that Father and I - are - once more to one another as we should be. I feel that one of my greatest desires and ambitions have been achieved, and there is no reason in the world why our present feelings should ever change - from now on.

Couldn't you send us a Photograph of  
yourself Mr Dyer - my wife and I  
would greatly appreciate it.

Please come down and see us soon -  
for we always enjoy your visits - and  
if you can bring Mrs Dyer with you -  
With kind regards from Beatrice - and  
wishing you good luck. I am

Very faithfully yours

Tom.

Burlington  
Vermont -

Dear Mr. Miller.

I enclose you will  
please find two (2) of the hills  
that have already been paid for  
me as the Miner and Carpenter  
would not work for their money  
Mr. Edens told me personally  
to send all these hills up

wishes from myself and  
husband sincerely  
Beatrice Edmon

These bills paid by me  
has caused us some little  
inconvenience, otherwise  
would not have hastened them  
to you.

to the Library for payment  
I otherwise I would not  
do assuming as you  
know the painter has  
not as yet finished his  
work otherwise, otherwise  
would send all together  
Thank you for any trouble or  
work our mail might  
cause you. With best

[ENCLOSURE]

February fifth, 1909.

Received from Mrs. B. Willard  
the sum of sixty one "61<sup>st</sup>" dollars  
for services as professional  
"graduate" nurse =

Maryant Nichols

[ENCLOSURE]

February 17<sup>th</sup> 1919

Received from Burton Hillard  
the sum of 70.<sup>20</sup> in payment  
of Carpenter work on Garage

Wm. Barnes

*With love to "Dee & Fred"*  
Dear Dan & Fred



Many many thanks  
for your very kind thought in the  
kind gift of your Photo. It was a  
circular with a great deal of writing.  
I saw my very sorry Hubby's health  
is so uncertain otherwise a letter  
from him would have reached  
you upon receipt of the photo. But

pleasure of your visit and company  
with Ruthy & me. and pray had the  
Good Lord will bless those my dear  
Ruthy so had her "huffy" night left  
us making you need a most indeed  
as well as enjoyable - A letter  
now and again from you will be read  
with a great deal of interest by both Ruthy  
and myself and pleasing you and yours

day was a bad day for poor  
Ruthy suffering excruciating  
pains in head and temples  
necessitating Dr Blairs most  
close attention until long after  
midnight. Today finds Ruthy  
feeling very well and is out door  
dictating to the workmen who  
are painting the Garage "ordered  
by Ruthys Father" - I hope we  
will soon have the very grand

will continue to have in the good fortune  
of good health. We are yours with all  
sorts of hearty wishes.

Brahme

"Dad Brahme"

March first.

## **Edison Auto Accessories Company**

MAIN OFFICE  
THOROUGHFARE BLDG.  
57th ST. & BROADWAY

#### **MANUFACTURERS**

**ADDRESS ALL COMMUNICATIONS  
TO THE COMPANY**

Telephone, Columbus 5202

My dear Harry:-

Thanks for the check and in regards to packages at the Lab.  
would say that you can re-direct them to Essex Fells N.J.

Enclosed you will find the receipt of the money.

Sincerely yours

March 4th, 09.

Will. Edison

Shipped 3/5/09 via UPS collect  
P/B

Dear

March 8<sup>th</sup> 9

Mr. Miller (Mr. 3/9/09)

Will you be so very  
kind as to give me some  
information regarding the  
payment of Uncle Bill  
likewise Carpenter's my Bank  
account is such as to compel  
me to make this request  
as my income does not

mental share by letting me have  
from you as much as possible -  
With best regards yours  
Sincerely Yours J. D. Brown

permit of me to pay bills  
greater than our income.  
Mr. E. Brown told me to in-  
sure these debts so as to  
leave nothing otherwise I  
would never have reckoned  
them. As I am greatly  
worried over the financial  
situation, you will surely  
relieve at least part of this

B. Mine  
Call address "Edison, New York."

From the Laboratory  
of  
Thomas A. Edison.

Subject \_\_\_\_\_

Orange, N.J. March 10-1909

Dear Mrs. Edison:-

At the request of Mr. John V. Miller  
I send you a power of attorney to transfer two bonds.  
Please sign in lower right hand margin and have  
a witness sign in left hand margin. Mr. Miller will no  
doubt write you regarding the matter by this mail.  
I wish to take this opportunity to thank you for the  
box of grapefruit received last Saturday. They are  
beautiful specimens and have a delicious flavor.  
They are much appreciated and I thank you very  
much for them.

Yours faithfully  
H. J. Miller

Mr. Dyer  
For your information  
H. L. Dyer  
Washington  
D. C.  
MAR 1 1909  
FRANK L. DYER

My dear Mr. Miller:  
I am sending you with  
check enclosed for painted fence  
and Carpenter - painted us in  
safely and thank you very much  
which we came - The painter  
ordered by Mr. Edmon, to paint

it necessary to notify you or New York.  
Since Father has attack he has been  
much more delicate requiring every  
attention possible - He did not give time  
any recommends concerning recovery  
physically and care so as to prevent  
him any anguish that would have  
tended to hurt his head - David

the Garage has not as yet  
finished his work owing  
to the rainy and disagreeable  
weather we are laying down  
here - Butby has had a very  
poor week, suffering dreadfully  
on Monday and Tuesday -  
Wednesday and Thursday  
suffered weak and fainting  
spells until one time I thought

Keep you all in brick with Hubby  
Health. Best regards

Sincerely

Ruthie S. Dison.

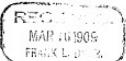
March fourteenth -

[MARCH 14, 1909]

Edison Auto Accessories Co.

49 CHRISTOPHER STREET.  
NEW YORK

OFFICES AND FACTORY  
49-50-51 CHRISTOPHER STREET  
TELEPHONE, SPRING 1422  
CABLE ADDRESS, EDISAUTO, N.Y.



MANUFACTURERS OF  
EDISON DOUBLE SYSTEM PLUG  
EDISON MIDGET PLUG  
EDISON PRIMING PLUG  
ALL THREADS

My dear Mr. Dyer:-

Would be very pleased to have you drop in on us while on the way to your home from the Laboratory. We are situated on Eagle Rock Ave. & Leural Ave. in the Township of West Orange, and about three miles from the Lab.

If you cannot come next week kindly let me hear from you as I desire to talk over a few matters concerning the Spark Plug business.

I am ~~not~~ prepared to transfer all business to this place as I have quite a Factory here, containing seven rooms and have made all arrangements as to shipping etc.

The main thing that I wish to talk to you about is concerning the transferring of the money matters to other hands than Pelzer.

To be very frank with you, Pelzer and myself do not "Jibe" and as long as Pelzer remains connected with the business in any manner, shape or form, I cannot become enthused in the least and when interest in any business begins to lag then that special business is on the decline.

I borrowed nineteen dollars from my wife in order to get the factory in shape and this was to be returned to her by to-day.

This is a pretty big slice out of a forty dollar income and I sent to Pelzer for a check to cover this amount and to return same to Mrs. E. Pelzer pays about as much attention to my letters etc. <sup>as</sup> frog does to Brass Band.

There is hardly any use of mincing matters about my feelings concerning Pelzer, having had several unpleasant jolts from that Gentleman of late which I will cherish for some years to come.

## Edison Auto Accessories Co.

49 CHRISTOPHER STREET  
NEW YORK

OFFICES AND FACTORY  
49-50-51 CHRISTOPHER STREET  
—  
TELEPHONE, SPRING 1422  
—  
CABLE ADDRESS, EDISAUTO, N. Y.

#2

MANUFACTURERS OF  
EDISON DOUBLE SYSTEM PLUG  
EDISON MIDGET PLUG  
EDISON PRIMING PLUG  
—  
ALL THREADS

What may seem small to you looms up to me like the Singer Building.

As it stands to-day Pelzer has taken full charge of the business and what I am trying to find out is, why I moved out to the country and fitted up a small factory? Whose business is this anyway? Did my father advance this money in order that Pelzer might conduct same or to let me conduct it to the best of my ability in order to show that I can do something if I wanted to.

I would like to have the money matters transferred to someone who is either at the laboratory or the Phonograph works as it is much more convenient both personally and otherwise.

In fact I dont care a darn who or where it is so long as Pelzer is out of it.

I understand from Palmer that he has not been paid for several weeks and if such is the case then the only thing to do is to drop him for the time being until the business has more capital on hand.

Although I would not care to do it, yet there may be a place made or open at the Phonograph works for him until I am ready for him again.

I hardly think Wilson would kick us I sent him over a man under the same condition and he is there yet and has made good. Palmer is a better man than the other. From what Palmer tells me-and that is about all I know of the business now adays-that orders are coming in every day and that the plug is rapidly gaining ground and from his observations that the business will be on a paying basis by the fall.

The Little Midget seems to have taken immediately and already we have many orders for that and the Priming plug as well as the Double System.

## Edison Auto Accessories Co.

49 CHRISTOPHER STREET  
NEW YORK

OFFICES AND FACTORY  
49-50-51 CHRISTOPHER STREET  
—  
TELEPHONE, SPRING 1422  
—  
CABLE ADDRESS, EDISAUTO, N. Y.

MANUFACTURERS OF  
EDISON DOUBLE SYSTEM PLUG  
EDISON MIDGET PLUG  
EDISON PRIMING PLUG  
ALL THREADS

Palmer wishes to come out here and rent a small house which I think he can get in Verona for about twenty dollars per month. However Palmer informs me that Pelzer refuses to give him the necessary cerefere and pleads the fact of not having any money. A man with a toothache could laugh at that. There are a bunch of checks which I have not signed as yet and I know that Pelzer would not bankrupt the consen by sending him out this way once a week.

I do not think that Mrs Edison should be compelled to spend any money out of her personal income, small as it is, for the Accessories Company and I do not think it more than right that she should get her money back.

I will wait until Thursday for an answer to a letter that I sent to Pelzer last Monday and in case it will not come I will go to the city and get an answer personally and I will cram a few personal remarks down his throat which he wont be able to cough up for a month.

If words wont do then there are other ways and on way is about as easy as the other. It dont take much reasoning to read between the lines of this letter that the writer is pretty sore all over and hasent been quite as sore as since the time he was put in Jail at Elizabeth City N.C. for rubbing a Policeman's nose in the Gutter of that city,which was the Policeman's fault for getting a little too fresh.

Very sincerely yours,  
Sunday.

Will Edison  
Pleasantdale  
New Jersey.

511

Mar. 19, 1909.

Mr. W. L. Edison,  
49 Christopher St.,  
New York.

My dear Will:

Your letter of Sunday was duly received. I am sorry, but it will be impossible for me to drop in on you as you suggest. I can, however, see you either here or in New York, but I suggest that you telephone me beforehand so that we can make an appointment.

Yours very truly,

# Edison Auto Accessories Company

MAIN OFFICE  
THOROUGHFARE BLDG.  
57th ST. & BROADWAY  
Room 204

MANUFACTURERS

ADDRESS ALL COMMUNICATIONS

TO THE COMPANY

Harry Dyer my little son  
Telephone Chambers 5099  
Show this to Dyer

My dear Father - I am now fairly well established in the country and besides a very pleasant house to live in, there is a nice little factory on the place and which is all ready to conduct business in.

However there seems to be somewhat of a hitch in the affairs of the spark plug business.

While my business may appear as small as a garden pea in your estimation nevertheless it's a whole world to me as I give my entire time to it and strive to make it a success.

You thought it was a good idea for me to move out to the country so did Mr Dyer and in fact many others and I have done so but I find now that if my business does not move with me there is hardly any use of having any business.

It seems that Peltzer and myself cannot agree, not alone due to the business matters but we have unfortunately mixed personal matters with it and it seems to have made a bum mixture.

It has gotten to such a state that I have requested Mr. Dyer to take the finances out of his hands and place it in the hands of someone who is not trying to make it unpleasant for me all the time and who has the common courtesy at least to answer my letters from me.

He has absolutely ignored letters from me pertaining to business matters and I have just enough fighting blood in me not to stand it and longer I have worked hard for over a year to get where I am now and I dont intend to have the business get a setback now.

A few weeks ago we were some four hundred plugs behind our order and sales are increasing every day.

This plug business is bound to be a success as we have not had but two or three orders out of three hundred complain in any way and only three plugs sent back as defective and for a new article I think this is a very fine showing.

My little "Kidget" and "Priming" Plugs also seem to be making a hit and I will place any of the three plugs in competition with the best in the world at any time or any place.

The double plug was a hard proposition at first but in the past few months I have made improvements and same is nearly perfect or at least as perfect as I am capable of making it.

In the past few months I have shipped plugs from Alaska to the northern part of Denmark and far south as Mexico City and These people repeat their orders as it is a plug that gives them satisfaction and if you sell such an article there is no such a word as "Failure" and if it ever does spell Failure then it is a lack of capital to properly get it before the buying Public that causes same'.

The greatest expenses under which I have been has been for hire, shows and advertising and printing must come under this heading as I have sent out thousands of circulars, cards etc.

I believe that the books will show exactly what I have taken out of the business in the past seven months and the grand total will not exceed Seventy dollars.

At the shows where expenses are very heavy, I used my personal money and paid all my own expenses when same was in the interest of the plug.

As you well know our income was reduced to Forty dollars and when I moved out here I set about fixing up the factory at once and while I did not spend a fortune doing so, I borrowed twenty dollars from Blanche in

# Edison Auto Accessories Company

MAIN OFFICE

THOROUGHFARE BLDG.  
5TH ST. & BROADWAY  
Room 204

MANUFACTURERS

EDISON DOUBLE SYSTEM PLUG

ADDRESS ALL COMMUNICATIONS  
TO THE COMPANY

Telephone, Columbus 5099

order to do so thinking that Felzer would send her a check for same and this he has absolutely refused to do or wont do out of spite.

We can just crawl along on forty dollars and this twenty dollars has placed us in a position that is not enviable at all.

We have been trying to get furniture for a small den, three iron beds, several rugs, a few extra chairs and that constitutes our furniture list and this very same twenty dollars could get a table for the living room and in fact that is what Blanche had it saved up for and like a goat I went and let her loan it to me.

The rent of this place including the factory is \$75.00 per month of which I am to pay \$45.00 and the Plug business \$30.00.

Now it wont take long for you to figure out that we will be up Mud Creek without a paddle if this thirty dollars is not forthcoming on the first of each month.

We were getting along nicely on fifty, and the day wont come any too soon when it comes back again.

Fifteen weeks is a long time but if everything goes off as was agreed upon when I moved out here in the country, I guess we can eke out an existence somehow.

I wish you would appoint a committee of three, say both the Dyers and another, Miss, would be a good one, to come out to my place and go over the entire business from the beginning to the end and they can best judge for themselves whether the business is going to succeed or drop behind.

I would only be too glad to show them over everything especially the increase from one plug a day to eighty on some days.

I could also show them orders and repeated orders from some of the largest concerns in America and several in Europe.

I have an order to equip three of the largest Taxi-cab companies in New York City and this means more than five thousand plugs to start with.

Have you ever thought of buying your car with plugs for a term of one year with Hidget Plugs for the sum of \$3.50 each one?

At the Hidget costs about fifteen cents complete you can see that a fine thing or I should say profit can be made out of such an arrangement.

I have constructed the Hidget so that I can replace the Porcelain for three cents and I could furnish ev'ry car with fifty plugs a year and still make 100% on the investment.

It would talk about three to four hundred dollars to get these orders ready and delivered and at the present time I understand that there is but a few dollars on hand.

I have made a complete change in the selling end as I have lost over four hundred dollars by sending out one or two plugs here and there and not able to collect on same. My books show that there is about six or seven hundred dollars in outstanding accounts and as yet I have been unable to realize on but few.

I am sending out a circular letter to the trade stating the fact that all orders in the future must be for more than six plugs and that no orders will be filled unless Bank or other satisfactory references are given and to parties unknown to us must remit in full. Also other things.

# Edison Auto Accessories Company

MAIN OFFICE

THOROUGHFARE BLDG.  
5th ST. & BROADWAY

Room 304

MANUFACTURERS

EDISON DOUBLE SYSTEM PLUG

ADDRESS ALL COMMUNICATIONS  
TO THE COMPANY

Telephone, Columbus 5099

I have suggested that someone from the Phonograph Works take hold of the financial end of the business as well as the books as this will take but a few minutes per day and would be quite convenient for both parties as Pleasantdale where I am living is but three and a half miles from the Laboratory.

I am not asking you for money for any personal matters but I certainly want this plug business to succeed and I ask you to Co-operate a little with me to attain this end and with a few words you can do more than I could if I got up and shouted for ten hours.

I have three plugs that I believe in and which the public are beginning to believe in-some swear by them-none at them-and I want you to feel the same way as I do.

Business cannot be conducted profitably unless harmony exists and at the present time no such a thing is in existence.

On the other hand if you do not know anyone who would desire to take up the financial end suppose you place the entire money end of the matter in the hands of Mr. W.L.Edison and have him take charge, sending you a regular monthly statement with all expenditures, receipts and Bank statement.

As a concession to me I think this would work well as she is as much interested in the business as I am.

I can vouch as to her character, integrity and honesty.

Such a statement coming to you each month would be far more satisfactory than the present system of not knowing where your money went.

Kindly give my love to Mother and any others who may be with you and trusting that you are enjoying your stay, I am as ever,

Your loving son,

Sunday-21st.09.

william

Pleasantdale N.J.

Miss 3/1909

20th February 1909  
Dear Dr. H. C. Parker.

Sister & I have just a note to  
say Hubie is much better  
as far as his head is concerned  
but his health is singular  
as completely wrecked. He  
not know what advice to ask  
nor do I know what is best to

Samuel stopped in the middle of his  
line of old duties, turned around, and said  
and held him up from his chair.  
has fallen - kindly give my daughter  
to Mr. & Mrs. - catch as I am too  
tired and nervous to make four  
epistles at one night - offering  
you Ruthie as well as our best

do myself. I do know  
that Sam gives out but  
must not let Ruthy know  
it. Ruthys health is so  
impaired from the dead-  
ful strain of these head  
attacks that he is up one  
day only to be down the  
next. He has little or no use  
of his knees at times and

write this letter in the  
nature of a complaint  
but as the duty of Hatty's  
M. M. in order that you and  
Mr. & Mrs. might know full  
circumstances in case you  
write Mr. Eaton.

Sincerely

Brady S. Eaton

Burlington  
March 22<sup>nd</sup> 19.

# Edison Auto Accessories Company

MAIN OFFICE  
THOROUGHFARE BLDG.  
5th ST. & BROADWAY  
Room 304

MANUFACTURERS  
**EDISON DOUBLE SYSTEM PLUG**

ADDRESS ALL COMMUNICATIONS  
TO THE COMPANY

Telephone, Columbus 5099

Dear Mr Dyer:-

Regarding our conversation of yesterday beg to say that when the subject of rent was brought up you seem to think that there was no difference between what I was paying in the city than the rent here.

The amount was the same as here but heat and light was free and here the coal alone has cost me thirty four dollars ~~\_\_\_\_\_~~, to-date.

When I came out here looking for a place I was under the impression that the Plug business would pay the same rent as they did in New York City.

You see I am not getting but forty per week now and a rental of seventy five dollars would be impossible, two whole weeks for rent alone.

Will you not see that I get this money this month at least and as the rent is due Thursday I will be placed in a very embarrassing position unless I can put up.

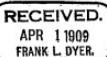
When Father comes home I will go and see him and have the whole matter righted and a definite plan of action decided ~~again~~ in regards to the Plug business.

Thanking you for the above favor, I remain,

Very truly yours,

S/Sl/09.

*W. L. Edison*



TAB-P. - Dog

OFFICE OF THE COLLECTOR OF TAXES  
MUNICIPAL BUILDING  
WEST ORANGE, N. J.

Paid on tax  
bill 1747 No. 315  
4-8-09  
WEST ORANGE, N. J.

This is to Certify That

Mr. D.A. Edison of No. Lynn Park Street  
of the Town of West Orange, has paid the necessary fee of \$1.00 dollars  
for Dog License, Tag No. 315, for the year ending December 31, 1909  
on the following described dog:  
Breed Water Spaniel Sex Male Markings White Bonny  
Remarks: spots.

\$1.00

JAS Connor

Collector of Taxes

Dear Mr. Miller:

Inclosed you will  
find the receipt from Mr. John  
W. Rauter, also Dr. Blairstown  
which was mailed us yesterday  
Tuesday. Dr. Blairstown is still coming  
here every day, and sometimes as  
much as three times a day. Of  
late Ruth's health has been

Something for Hubby's good;  
Thank you for all your kind  
letters

Lincerely

Delia Edeim.

Saturday April 17<sup>th</sup> 09.

poorly that I depend very  
heavily on him. Hubby is up  
and out done on the porch today  
but that's not at all encouraging  
as by tomorrow his whole condition  
will be changed. I'll be very  
glad when Mrs. Edeim returns  
as I want him to know how  
Hubby keeps from day to day and  
she Mrs. E. might be able to suggest

# Edison Auto Accessories Company

MAIN OFFICE  
THOROUGHFARE BLDG.  
5th ST. & BROADWAY  
Room 304

MANUFACTURERS  
**EDISON DOUBLE SYSTEM PLUG**

ADDRESS ALL COMMUNICATIONS  
TO THE COMPANY

Telephone, Columbus 5099

My dear Mr. Dyer:-;

The Joffery-Dewitt Co. informed me a few days ago that on account of the size of the indebtedness that they hold against the double system plug that they would not manufacture or deliver any more plugs until this money was paid and I immediately went to their place and came to an agreement whereby the plug business will go on with renewed vigor and there will be no doubt that ten plugs will be sold in the future where one plug was sold in the past.

I entered into an agreement whereby the Jeffery-Dewitt Co. were to manufacture and sell the Double system plug and to pay me a royalty of ten cents flat on each and every plug they sold and this royalty which is to be paid monthly is to go towards the wiping out of the debt held against me and that when same is paid the royalty is to be paid to me and I have divided this royalty so that father shall get Five cents and myself a like amount on each plug.

Their selling force is perfect and they are in position to push this plug better than I can on account of the lack of capital.

In regards to the Midget and Priming plug, I will handle those from this place and I have some five thousand complete parts here at the factory in Pleasantdale and will push them to the front.

The agreement with Jeffery-Dewitt does not hinder me from taking and getting all the sales that I can on the double plug and I think I have done an excellent thing both for myself and the "Plug".

I have been selling these double plugs for ninety cents and they have been costing me eighty three cents and you can figure that I was

## Edison Auto Accessories Company

MAIN OFFICE  
THOROUGHFARE BLDG. 57th ST. & BROADWAY  
Room 304

MANUFACTURERS

### EDISON DOUBLE SYSTEM PLUG

ADDRESS ALL COMMUNICATIONS  
TO THE COMPANY

Telephone, Columbus 5099

was going behind on each plug to the tune of a few cents when you consider the fact that the seven cents profit was more than eaten up by the rent and salary and other incidentals.

On the otherhand I am now sure of ten cents clear on each and evg every plug that is sold and I beleive that you will concur with me that I pulled off a rather decent deal.

I have written to Pelzer and sent an apology and I wish you would please persuade him to accept it in the spirit that it was given.

I am now quite elated over the business as orders are coming in every day and the only unfortunate part of the business is that the buyers do not come up with the money and I am going to get together all the bills due me and hand them over to a collection agency as I figure out that ther is about twelve hundred dollars outstanding.

This would wipe out the debt owing to the National and Jeffery Dowitt and royalties would then be coming in to pay back other debts which includes the money my father has advanced.

The only thing that is worrying me now is that seventy five dollars rent and I have never seen thirty get around so quick as it does with the above rent.

Sunday 18th.09.

Very sincerely yours,

Will Edison

[ENCLOSURE]

## REMOVAL NOTICE AND CHANGE OF NAME

William Leslie Edison, Inventor and Manufacturer of the Edison Spark Plugs, and who has formerly traded under the name of the Edison Auto Accessories Co., has removed his office and factory to Pleasantdale, New Jersey.

I have a strong personal belief that the name of Edison has been used to further the sales of three meritorious articles, but such is not the case, as all the inventions that I have marketed to date have the full approval of my father, Thomas A. Edison, and to the general public this approval is accepted as nothing short of the highest recommendation possible.

I have used the name Edison not because the plug needs a special name to boost it, but for the simple reason that where you see the name Edison attached to an article, if genuine, you may rest assured that it is in an article that will command attention throughout the world.

While it is not a "Great Invention," it is a very substantial one and which is bound to become the "Universally Popular Plug of all countries." Naturally I refer to the Double System Spark Plug, but my other two plugs are on as common a sense basis as my Double System. Each has its certain work. I know what every plug I send out will do and a satisfied customer multiplies my own satisfaction.

Beside of the Double System, I have many competitors, and while some are worthy of the highest honors, yet at the same time I will place my little "MIDGET" and "PRIMING" Plugs in competition with the best. The Double System having no competitors.

Very truly yours,

WILLIAM LESLIE EDISON.

[ENCLOSURE]

TELEPHONE CONNECTION THROUGH WEST ORANGE  
EDISON "MIDGET" PLUG                    EDISON "PRIMING" PLUG  
EDISON "DOUBLE SYSTEM" SPARK PLUG

WILLIAM LESLIE EDISON

FORMERLY  
EDISON AUTO ACCESSORIES  
COMPANY  
EXPRESS AND TELEGRAPH  
OFFICES AT  
ESSEX FELLS, N. J.

PLEASANTDALE  
NEW JERSEY

SOLE MANUFACTURER  
AND  
DISTRIBUTOR OF  
EDISON SPARK PLUGS  
—  
ALL THREADS

MR. SUPPLY HOUSE,  
MR. LARGE DEALER,  
MR. SMALL DEALER,  
MR. GARAGE MAN.:

For the past year I have been advertising my now well known EDISON DOUBLE SYSTEM SPARK PLUG, and during the last few months have added the Edison Midget and Priming Plugs.

Each have their respective value and use. It would be well for you to drop me a line by return mail, in order that you may get in line for a good seller, as the Edison goods are rapidly going to the front.

You will find the Edison Plugs doing good work from the cold shores of Norway to the interior of fair Japan.

With the ever increasing popularity of these three plugs, partially due to the "knocking" by my worthy competitors, a wise man will prepare for the invasion. The invasion will soon come, and, while I will give no exclusive territory, I will see that no dealer is molested by near competition.

My other letter which I enclose with this will explain to you why this plug has been named the EDISON. I know exactly what each and every plug will do, and each plug stands behind every dollar you send to me, and if you are not satisfied with same all that is necessary is to send back the plugs and your money will be returned.

I simply hold your money in trust until you can trust my plugs. I am sending this letter to all my old customers and to many new ones, and I thank you all, Old and New, for your interest in these plugs.

Very truly yours,

WILLIAM LESLIE EDISON.

The Hotchkiss School  
Lakeville, Conn.

Jas. M. Richards, Master in Physics.

Mr. Thomas A. Edison,  
Orange N.J.

Dear Sir:- Your son Charles has Physics with me and last term I was tutoring some others and he said he would like to come in with them so as to make sure of getting out of examination in it and to acquire as much knowledge in the subject as possible. There was no danger but that he could do the work and pass the examination if he had to take it but he felt it would benefit him to come in and I felt the same way. I want to see him get all out of the subject he can for he is about my best original thinker and the more facts he has at his command the better he is equipped for original thinking which after all is the real test of a Student's Knowledge in Physics.

I send you heron statement of work done last term.

14 hrs @ \$1.50 per hour — \$21.00

Very truly,

Jas. M. Richards  
Charles ed.  
M.M.R.

April 19 - 1909

[FROM FRANK L. DYER]

Form 200

NATIONAL PHONOGRAPH COMPANY

April 30, 1909.

Mr. W. L. Edison,  
Plainsntdale, N. J.

Dear Will:

Regarding your circular entitled "Removal notice and change of name", your father objects to the statement that he has approved the Edison spark plugs. He tells me that he never saw it. Be careful in the future not to use his name, unless you have first brought the matter to his attention.

Yours very truly,

TELEPHONE CONNECTION THROUGH WEST ORANGE  
EDISON "MIDGET" PLUG                    EDISON "PRIMING" PLUG  
EDISON "DOUBLE SYSTEM" SPARK PLUG

WILLIAM LESLIE EDISON

FORMERLY  
EDISON AUTO ACCESSORIES  
COMPANY  
—  
EXPRESS AND TELEGRAPH  
OFFICES AT  
ESSEX FELLS, N. J.

PLEASANTDALE  
NEW JERSEY

SOLE MANUFACTURER  
AND  
DISTRIBUTOR OF  
EDISON SPARK PLUGS  
ALL THREADS

RECEIVED,  
MAY 4 1909  
FRANK L DYER.

Dear Mr. Dyer:-

Your favor of the 30th of April at hand and in reply  
beg to say that I will not send any of the notices out hereafter as such that  
have gone out are but few and mostly to old customers.

In regards to the statement that my father has never  
seen any of my plugs only goes to prove what I have thought for years past  
and that is, that he not only takes no interest in anything that I may do but  
but if I am not very sadly mistaken, he simply despises me.

This is a rather a hard thing to realize but so many  
things have happened in the past few years that only go towards making this  
last statement a fact.

I suppose I am to blame a great deal for the state of  
affairs as I should have gone to outsiders for money or placed my business  
propositions on a percentage basis as my father suggested.

There is no use of going over "spilt milk" as a sample  
case of affairs is before you now—the plug business—no more money to carry it  
on and the creditors are getting attachments against me and no doubt they can  
can touch what personal property I have and then will come the grand finish.

I am well acquainted with several boys—sons of very  
prominent men, having been placed in business by their fathers and who have  
spent a small fortune before their business adventures were a success and in  
cases where they failed to make good their fathers were always behind them to  
help them and aid them and not to condemn.

TELEPHONE CONNECTION THROUGH WEST ORANGE  
EDISON "MIDGET" PLUG                    EDISON "PRIMING" PLUG  
EDISON "DOUBLE SYSTEM" SPARK PLUG

## WILLIAM LESLIE EDISON

FORMERLY  
EDISON AUTO ACCESSORIES  
COMPANY  
  
EXPRESS AND TELEGRAPH  
OFFICES AT  
ESSEX FELLS, N. J.

PLEASANTDALE  
NEW JERSEY

SOLE MANUFACTURER  
AND  
DISTRIBUTOR OF  
EDISON SPARK PLUGS  
  
ALL THREADS

For ten years I have not received what might be called a fetherly letter but on the other hand each and every one contained the statement that I can either "paddle my own canoe" "I'M through with you" "if you dont make this go your name is Mud" and othervery encouraging statements.

I doubt very much if many know that in my house the living room is bare end in the sleeping rooms there are no carpet on the floors and that when I wake up in the morning I havent a decent suit of clothes to put on my back. Its a mighty proud thing to be the son of so great a man but not a happy pteposition by any means.

I have done a good thing for myself with the double system plug and I am trying th do the same thing with the other plugs and when this is accomplished,I am going out and get a job.

Its a mighty hard proposition to get a decent job in my case end if my name was Smith I could get on in ten minuets but being Edison,they laugh at you and talk in whispers as though you ought to be at Matthesween.

Summing up the whole thing it does not take a wise man of the East or one from the West to know that my father has absolutly no use for me and my last favor from him has been asked and he can be assured that I will not bother him in the future.

I am tied up here with an impossible rent simply because I suggested that it would be better to move out here in the country with the plug business and the plug business was to pay the same rent that it did in the city. I could have gotten many places without a suitable place for a factory at a much lower rental but no,it was a factory I was looking for.

TELEPHONE CONNECTION THROUGH WEST ORANGE  
EDISON "MIDGET" PLUG                    EDISON "PRIMING" PLUG  
EDISON "DOUBLE SYSTEM" SPARK PLUG

## WILLIAM LESLIE EDISON

FORMERLY  
EDISON AUTO ACCESSORIES  
COMPANY  
—  
EXPRESS AND TELEGRAPH  
OFFICES AT  
ESSEX FELLS, N. J.

PLEASANTDALE  
NEW JERSEY

SOLE MANUFACTURER  
AND  
DISTRIBUTOR OF  
EDISON SPARK PLUGS  
—  
ALL THREADS

That was the impression that I got at 10 Fifth Ave. Pelzer understood it that way and undoubtedly you did likewise.

The idea of having a factory and the plug business paying the same thirty dollars of the rent has fallen through and now I suppose if anything happens it will bring down on my head the fact that I was a perfect ass for taking a place at so high a rental.

And so the world goes on and someone is bound to be the Goat.  
And I have come to the conclusion that I am the Goat.

Sincerely yours,

Sunday May 2nd.09.

*William Edison*

[FROM FRANK L. DYER]

May 4, 1909.

Mr. William L. Edison,  
Pleasantdale, N.J.

My dear Will:

Your letter of the 2nd inst. has been received, and I am sorry that you talk as you do, because you really do not mean what you say and by tomorrow you will come around to an entirely different point of view.

Your father has no thought of throwing you over or acting in any other way than is really for your best interests. There can be no doubt that you are a willful and headstrong boy, full of pride, conceit and vanity, and the easy mark of men who are mean and contemptible enough to prey upon those features of your character. I shall not lose my patience with you, because I believe that in time you will settle down and become a sensible and rational man, but there can be no doubt that at the present time you are a pretty difficult proposition to get along with. If you will only reflect for a moment you will see that in connection with the spark plug business I have done more than you asked me to, because I got it entirely into your hands and arranged to have a very considerable amount advanced by which you could carry the business on. I have no doubt that if we turned \$100,000 over to you it it would be spent in idle foolishness within two months and that at the end of that time we would hear the same complaints and fault-

William L. Edison.

(2)

5/4/00.

findings. You act as if your father had done absolutely nothing for you, but had cut you adrift without a penny, while as a matter of fact he has been most patient and allowed you a good living income for years and has made frequent attempts to get you started in a useful honest business career; yet for all this he has received only complaints that strike me as being absolutely childish. You ought to be thankful to him for what he has done for you, and not be complaining all the time because he does not give you money enough to satisfy every whim that comes into your head. Suppose he should take you at your word and let you go adrift? You know perfectly well that you could not support yourself by honest means, when, as for doing it dishonestly, that would be practically impossible with what the world knows of you. My advice to you is to come down to the earth and realize your own capabilities and limitations and try to appreciate what you have. If you will only act like a sensible man, there is no reason why you should not succeed and make a name for yourself; but if you persist in believing that you are unfairly treated and are aggrieved, I do not see very much hope for you.

When you will write me a sensible letter in the proper spirit I will be very glad to always give you a helping hand, but I have no sympathy with you when you act like a child.

Yours very truly,

5/7  
Mr. Dyer:

5/6/09.

I talked with Dr. Blair over the telephone at 6:30 P.M. yesterday. He said that Tom was very much better and had had the best day that he had had for quite a while, he having given him only two doses of 1/4 gr. of morphine that day, making 1/2 gr. as against about 2 1/2 grs. on previous days. He seemed surprised that Mrs. Willard had telephoned that he was worse. I think that Mrs. Willard was not telling the truth.

DH/TWW

D. Holden.  
*Wade*

*Mother  
and the  
annual membership  
of 100 C. S.*

ARCHAEOLOGICAL INSTITUTE OF AMERICA

May 11, 1909.

My dear Mrs. Edison:-

I am happy to report to you that the organization of the New Jersey Society of the Institute, of which I wrote you some time ago is happily progressing. It has been decided to have Princeton as headquarters for the Society with branches at Orange, Newark, Trenton, and perhaps other places. The annual meeting in November will probably be held at Princeton at the residence of one of its prominent members and each of the branches will be invited to send delegates. During the session lectures will be given at the various centers in accordance with the wishes of the resident members.

The officers of the Princeton branch will, for the present, be officers of the New Jersey Society. Mrs. Richard H. Colgate has been made Vice-President for Orange and has graciously consented to serve. It is felt that this form of organization will prove popular in New Jersey and that in the course of a year or two there will be a strong

Society of 100 or more members. As one of the original members of the Orange branch we shall gladly enroll you as a member of the New Jersey Society.

The remittance for dues may be forwarded to the Secretary Treasurer, Professor O. S. Tolks, Princeton, University, Princeton, New Jersey. I shall be glad to hear that it is agreeable to you to be enrolled as a member of the New Jersey Society of the Archaeological Institute of America.

Very sincerely,

Mitchell Lane  
Mrs. Thomas A. Edison.  
*Secretary*

(1) 913 Brighton Ill May 19, 1909

Mr. Thomas A. Edison Jr.  
New York Dear Sir I write  
you in regard to your Magneto  
Electric Vibrator I having used  
them a few years ago for  
Rheumatism, and after having  
had Rheumatism for 35 years  
some time ago bad health I  
could not get up when I  
was down. I was given vibrators  
for about 10 months and  
for the last 3 years I have  
never had any Rheumatism  
The cure ~~is~~ my case seems  
to have been complete, for which  
I can not be too thankful,  
I write you now for a lady  
living in my neighborhood who  
has Rheumatism she has been  
a cripple with it for the last  
3 years, she can not get up when  
lying down nor can she get up  
on her feet when sitting on a

(2)

Chair, she can not sit down when  
standing up without assistance but  
when she is placed upon her feet she  
can walk around the room or outside.  
The trouble seems to be mostly in  
her Knees & elbows she does not suffer  
much pain in her knees but more  
or less in her elbows, her general  
health otherwise is good, her age  
is somewhere around 45, she has  
been to Hot Springs, and tried  
almost everything recommended  
by Physicians & others but nothing  
helps. I was telling her of my case  
and she wished me to write to  
you for her and see if you thought  
you could help her, Please answer  
and say what you think of it and  
what the cost of the vibrators would  
be and if you could furnish them  
without delay.



Yours Respect-  
W. P. Eddington  
J. D. 19 Brighton  
Ill

REFER TO THIS NUMBER  
IN YOUR REPLY

676

MEMORANDUM

*financial*  
FRANK L. DYER,  
ORANGE, N. J.

Mr. H. F. Miller:

5/24/09.

I hand you herewith letter from Mrs. Willard, enclosing bill for nurse, amounting to \$100.47, which I have approved for payment. Before sending a check for the bill it would be well to mention the matter to Mr. Edison, although I am quite sure that it is all right.

PLD/IWW

F. L. D.

Enc-

W. M. L. COPLIN, M.D.  
MEDICAL DIRECTOR  
JOHN M. SMITH,  
STEWARD

JEFFERSON HOSPITAL  
TENTH AND RAINBOW STREETS  
PHILADELPHIA, PA.

RECEIVED.  
MAY 27 1909  
FRANK L. DYER.

Hednesday

May 28<sup>th</sup> 09

Dear Dr. Dyer:  
Indeed you will find  
a receipt from Mr. Gordon "the real nurse"  
when I paid back right. He told Gordon  
said he was greatly in need of the  
money being a married man, and  
the gift by Mrs. 55 dollars was needed  
most urgently. I saw nothing else  
to do but discommode myself and  
let Mr. Gordon have the money. Since  
you would be so severely bind as to  
forward me a check for this amount

W. M. L. COPLIN, M.D.  
MEDICAL DIRECTOR  
JOHN M. SMITH,  
STEWARD

JEFFERSON HOSPITAL  
TENTH AND RAINBOW STREETS  
PHILADELPHIA, PA.

As you know we are in no position to  
pay out this money. Dr. Coplin knows  
I paid his money to Mr. Gordon as  
Dr. Coplin did not make advances  
toward paying Mr. Gordon. So Mr. Gordon  
came back and asked me for a check.  
Miss Klug the other nurse is equally  
disributed over not receiving her  
check and twice today she has told  
me of her disappointment. I wish  
you would attend to this matter  
for us as our embarrassment is more  
than I can write. Respectfully yours  
Frank L. Dyer  
Miss Dorothy Klug, 100.00

[ENCLOSURE]

JEFFERSON HOSPITAL  
TENTH AND RAINBOW STREETS

PHILADELPHIA, PA.

W. M. L. COPLIN, M. D.  
MEDICAL DIRECTOR  
JOHN M. SMITH  
STEWARD

Received Payment  
For Prof Services  
From May 7<sup>th</sup> upto & incluse  
May 20<sup>th</sup>.

\$5.00      Julie R Gordon

OK by  
W.W.P.

Credit Julie R. Gordon  
Chas

May 26, 1909.

Mr. Dyer:--

Per your telephone request some few days ago, I hand you herewith catalogues from the Bausch & Lomb Optical Co. also Charles Beseler & Co. showing various styles and types of stereopticons.

Both concerns allow a discount of 25% from the list price.

WHO/L



H. T. Leem *(Signature)*

*Lantern Slides*

75

Orange, N. J., May 26, 1909.

Dear Mrs. Edison:

In accordance with your request, I have obtained and send you herewith a number of catalogues relating to stereopticons. We can obtain a discount of 25% from the list prices referred to in these catalogues.

Possibly these are more expensive instruments than you had in mind, and if so I will have the matter looked into further and send you catalogues of other manufacturers if possible.

Yours very truly,

*X*  
Mrs. Thomas A. Edison,  
West Orange, N. J.

Mr. H. P. Miller:

5/27/09.

I hand you herewith letter from Mrs. Willard, with receipted bill, showing the payment by her of \$55.00, for which I wish you would send her a check right away.

She also refers to the bill of \$100.47 due Miss Klug. I know from considerable experience with nurses that they expect to be paid promptly, so that I wish you would send her a check right away, if you have not already done so.

FLD/IWW

F. L. D.

Enc-

*[Handwritten signature]*

[ENCLOSURE]

Burlington, N. J. May 7th 1909.

Received from Mrs. Beatrice Willard-----  
Three hundred ten and no/100-----Dollars  
for Professional Services rendered as per bill dated  
April 15th 1909.  
\$310.no/100

*J. E. Blaize M.D.*

*Kinlo*

Thomas A. Edison  
National Phonograph Co.  
Edison Business Phonograph Co.  
Edison Manufacturing Co.  
Bates Manufacturing Co.  
Edison Storage Battery Co.  
Edison Portland Cement Co.  
Edison Phonograph Works.

*Legal Department.* Telephone 908 Orange  
Calle Address Edgewater Orange

Frank L. Dyer  
Doris Holden  
Herbert J. Doyle  
George F. Hull  
Dyer-Smith  
Counsel

Orange N.J. May 28, 1909.

Dear Mrs. Edison:

In reference to the patents to Abraham T. Welch, I have looked them over and also referred them to my nephew, Mr. Smith. We are both of the opinion that the patents are apparently all right and cover the art quite broadly. Whether they are valid or not is a question which could only be determined as a result of litigation, but the presumption always is that a patent when once granted is valid.

Before anything could be done against the various concerns who are apparently infringing the patents, it will be necessary to obtain positive evidence that such infringement exists, and apparently Mr. Parry is willing to undertake this work for the sum of \$250.00 and expenses. Mr. Greene estimates that these expenses will not exceed \$50.00, so that \$300.00 would probably cover the cost of this investigation. If it were reasonably certain that the patents are being infringed and we have satisfactory evidence of that fact in the shape of a report from Mr. Parry, I believe it would be possible to effect some sort of a compromise, without the necessity of litigation, and as a result of which Mr. Parry ought to be fairly well taken care of. Therefore, if you would care to help them to the extent of \$300.00 I would recommend that it be done, although I think, before you go that far, it would be well

Mrs. Thomas A. Edison.

(2)

5/28/09.

for my nephew to see Mr. Welch and have a definite talk with him. Mr. Welch may have some idea as to the alleged infringing process, and a talk with him may disclose the fact that after all there is no infringement. In this way, also, I could have a statement of the relations between Mr. Welch and the Fisheries Company, because I understood from you that Mr. Welch had been very unfairly treated, and we might be able to make out a strong case of unfair treatment that would materially supplement the question of infringement.

Yours very truly,

FLD/TWW

*Frank T. Roper*

Mrs. Thomas A. Edison,  
Llewellyn Park,  
West Orange, N. J.

from 9..

Amy Miller

Mr Edeson <sup>Visit</sup> ~~Displaced~~  
Expense of hospital  
for J.A.E. Jr.

**[ATTACHMENT]**

Form 10-10M-1-2

**JEFFERSON HOSPITAL**

TENTH AND BAKER STREETS.

РУССКАЯ РИМСКАЯ ЦАРСТВО

May 31 1909

## Account of M. & Burton Silversmiths

In care of M

Tg. 5/3

**ALL BILLS PAYABLE WEEKLY IN ADVANCE**

[ATTACHMENT]

Tom Jr.

Orange, N.J., June 1, 1909

Received from B. Willard

Thirty Four and  $\frac{75}{100}$  Dollars  
services 4/22 to 7/1-09  
\$ 35.75

Dorothy M. Kleg

Orange, N.J., June 1, 1909

Received from B. Willard

One Hundred Fourteen and  $\frac{90}{100}$  Dollars  
settlement of invoice May 31st-09  
\$ 114.90

J. W. Smith, Account

Tom Jr.

Orange, N.J., June 1, 1909

Received from B. Willard

One Hundred Thirty one and  $\frac{90}{100}$  Dollars  
settlement of up to June 1st 1909  
\$ 131.90

Jefferson Hospital

Tom Jr.

Orange, N.J., June 15, 1909

Received from B. Willard

Thirty and  $\frac{00}{100}$  Dollars  
X Ray services per Inv 61-09  
\$ 50.00

Willis J. Mangels

Tom Jr.

Orange, N.J., July 1, 1909

Received from Mr. B. Willard

Five Hundred, Twenty Five and  $\frac{00}{100}$  Dollars  
for professional services to July 1st 1909  
\$ 525.00

F. T. Deacon

*Ideas*

*SJ*  
June 3, 1909.

Mr. John V. Miller,  
C/o Edison Chemical Works,  
Silver Lake, N. J.

Dear Mr. Miller;

In accordance with your request, I have had an examination made of your improved filing cabinet, and beg to enclose report, together with a description sent to Washington and copies of references unearthed in the Patent Office. It does not seem to me that these references anticipate your invention, and I believe a good patent could be obtained thereon. If you wish to have me do anything with this matter, kindly return the paper sketch, as I can use that as a basis for the Patent Office drawings.

Yours very truly,

FJD/TWW

Enc-

Tom Jr.  
1929 Hallacret.  
Phila. Sunday 5<sup>th</sup> A.M.  
June 6<sup>th</sup> 09.

Dear Mr. Muller,

I have just returned  
from Jefferson Hospital where I  
had went to get your letter with  
Hospital check inclosed. I paid  
the Bill to Hospital and inclose  
you receipt for same. Mr. Muller  
the check Sam waiting for is the  
one amounting to fifty five \$5-

if Mr. Lyon has mislaid some  
why Mr. Gordon will give  
me another one as he is still  
attending Law. I paid this  
\$55.00 with Mr. J. R. Gordon, May  
25<sup>th</sup> 09. As Mr. Gordon has just  
come in I will ask him to give  
me another receipt so you will  
understand how we are out the  
\$55. and also to make claim more  
honest. Thank you for all your

dollars which I advanced  
to Mr. Gordon the sum out  
of my income. Truly we can  
not stand this amount of  
debt and beg you to ask Mr.  
Gordon if he won't return same  
to me. Paid Mr. Gordon "the  
sum" the \$55 before any plans  
with Dr. Scrum had been made  
and Mr. Gordon's receipt to  
Mr. Lyon some time ago but

Kindness also kind inquiry  
concerning Ratty's Health - he  
is doing fairly well, although  
still confined to bed. Will send  
you one of Mr. Gordon's printed  
receipts tomorrow. Sincere thanks  
from us both.

Debtors Accts.

Monday A.M.

Mr. Gordon has just returned  
with receipt for the money I paid  
him on Decr 25<sup>th</sup>. So you will see it this  
morn. I am waiting for.

*Vitalizer, Electric - make card*

959

June 8, 1909.

Lymans, Limited,  
Montreal, Quebec, Canada.

Gentlemen:

Your telegram, addressed to the Thomas Edison Jr. Electrical Works, has been delivered to us. Some years ago Mr. Edison's son, Thomas A. Edison, Jr., was connected with an enterprise known as the Thomas A. Edison Jr. Chemical Co., which marketed a socalled "Electric Vitalizer". The device was advertised in a very sensational way and the whole enterprise was very distasteful to Mr. Edison, particularly since he found that his son's connection with the matter was purely nominal and that he was used merely because of his name. It was also found that the socalled "Electric Vitalizer" was without any merit and under no circumstances could an electric current be generated. In view of these facts, application was made to the Post Office Department for a fraud order, and a number of years ago the concern was debarred from the use of the U. S. mails. Since then it has transacted no business so far as I know, although every once in a while an application similar to yours will be forwarded to us.

I make this explanation in detail to you in order that you may understand the situation.

MONTREAL  
CANADA  
MAY 1909

Yours very truly,

MLD/IWW.

General Counsel.

*Mina*



BETH H. MOSELEY

## HOTEL COLLINGWOOD

FORTY-FIVE WEST THIRTY-FIFTH STREET  
BETWEEN FIFTH AVENUE AND BROADWAY

NEW YORK

—  
EUROPEAN PLAN

WITHIN A STONE'S  
THROW OF THE  
FASHIONABLE  
SHOPPING DISTRICTS  
AND THEATRES

CABLE AND  
MARCONI ADDRESS  
"COLLINGWOOD"  
NEW YORK

June 11, 1909.

*Check  
3103*

Mrs. Thos. E. Edison,  
Orange, N. J.

Dear Madam:

We are in receipt of your communication of the 10th inst., and in reply would say it is too bad that the accounts have become so mixed as to put you to so much trouble, and we regret it very much!

The check for \$50.05 has never reached this office. We have gone over our records from the date of issuance of the check, up to the present time, and fail to find where we have deposited any such check. Will you kindly look up the check, through your bank, and ascertain if it has been deposited by us?

I fear this check has been lost by the Post Office people, in transit, as it certainly never reached us.

The balance of your account, as you state, is just \$50.05, including Mrs. Jenkins' account.

Trusting you will be able to unravel the difficulty, we are

Very truly yours,

*J. M. Green  
Dochier*

Tom Jr.

1929. Wallace St.  
Ave 6/16/09 Philadelphia  
Penn.

Saturday June 12<sup>th</sup>. 09.

Dear Mr. Miller:

A little mix  
up in the finances, the Jeffre-  
son Hospital, and so I have  
just returned from the hospital  
where I went in order to straighten

to \$17.00 This is how you got  
the bill for \$31.90 It was one  
works bill \$14.90 and one  
days bill \$17.00  
~~\$31.90~~ total.

I paid the \$14.90 as you know  
because I sent you the receipt  
so today I gave them the check  
for \$31.90 and made them  
return me the \$14.90 which

matters not. You see we  
stiller we were only at the  
Jefferson two (2) weeks and  
one (1) day. So your check for  
\$14.90 covered our second  
week bill up to sunday.  
but as we did not leave the  
Hospital until Tuesday  
it made another small  
bill of one day amounting

I have inclosed in "money  
order. The Hospital would not  
give me a check so I had to  
take the cash which I converted  
into money order. I hope you  
fully understand the money  
circumstances, and why I  
had one check too many.

We went to Jefferson Capital Mon-  
day May 17<sup>th</sup> and left " Tuesday  
June 1<sup>st</sup> so you see we were  
only in Capital 2 weeks and 1 day.

I left check with R. Mangis,  
clerk who said he would return  
me the receipt on Monday when  
Drill mail came to you. Miss  
Klug will also mail me receipt  
and you shall have everything  
as soon as I receive them. Now  
Mr. Miller I do hope you won't  
forget my check of \$5.00 due  
me. The money I paid out on

Baldwin & Schenck,

June 12 - 09

1929 Wallace St.

If there is anything more Miller  
you don't understand about the  
money matters. I will willingly  
come to change. Enclose all bills  
so you will be able to cipher out  
all our little difficulties

May 25<sup>th</sup> 09 to Mr. J. R. Gordon  
Gaily my dear Sir. Much affected  
by this loss and fervently trust  
you won't hesitate in sending  
me same by return mail.  
The check to be made payable  
to me - Gatty is doing well  
but from all accounts we  
will be here for some two  
months. Gatty going in  
rending first week Sunday

The Hitchkiss School  
Lakeside, Conn.  
Jos. W. Richards, Master in Physics.

My dear Mrs. Edison:-

Charles thought he needed some help  
on the finish in Physics and I thought it wise  
for him to make sure. You know the  
happy result.

I send you heron statement of private  
work done.

7 hours @  $\$1.00$  per hour -  $\$10.00$

Very truly yours,

Jos. W. Richards

~~Best regards,~~

June 12 - 1909.

Tom Jr.

BIRMINGHAM PRAIRIE, MINN. June 13, 1909

Mr. Thomas Edison  
Newark N.J.

Dear Sir:

Kindly accept the  
present addressed to your  
son, or his successor, for in  
the number of cases  
in which you have  
been disappointed I am  
I got some of them from him,  
and expect more of  
them.

Very respectfully  
W.A. Putnam

P.O. Box 132

*Williams*

TELEPHONE CONNECTION THROUGH WEST ORANGE  
EDISON "MIDGET" PLUG                    EDISON "PRIMING" PLUG  
EDISON "DOUBLE SYSTEM" SPARK PLUG

## WILLIAM LESLIE EDISON

FORMERLY  
EDISON AUTO ACCESSORIES  
COMPANY  
—  
EXPRESS AND TELEGRAPH  
OFFICES AT  
ESSEX FELLS, N. J.

PLEASANTDALE  
NEW JERSEY

SOLE MANUFACTURER  
AND  
DISTRIBUTOR OF  
EDISON SPARK PLUGS  
—  
ALL THREADS

My dear Harry:-  
Will you be so kind as  
to get the check off so as to reach us by  
Friday as we have some friends here who  
are sailing on Saturday for Europe and  
the "where-with-all" for the trip to see them  
off is just at present not at hand.

Sincerely

Will Edison

6/16/09

To me

Sent 6/18/09      Sunday  
June 17<sup>th</sup> 09.

Dear Dr. Muller:

I belated find  
receipt from Dr. Mangis, it  
just reached me this a.m. Mr.  
Miller I havn't as yet received  
the \$5.00 due me from Labr along  
with you please be convery  
kind as to give this check your

check amounting to \$3. and  
you will appreciate my persist-  
ency. I enclose with last months  
from the Salinity as well as  
my self. Sincerely

Franklin D. Roosevelt.

1929-Hallace Street  
Philadelphia Penna.  
I hope my letter will be satisfactory.

only thoughts as truly we are  
greatly in need of same, and  
suffering great inconvenience  
through the delay. It is extremely  
hard & difficult to place in  
a position such as to satisfy  
one's needs, but as the only  
source of aid comes through  
your hands, owing to the poverty  
you hold dear see no alternative.  
I trust that the early mail  
will bring the lost or delayed

Tom Jr

1929 Wallace St

Rita Anna

Doris Miller

Many thanks for  
the check of \$3.50 which reached  
me OK this morn. If the last  
check we received we shall surely  
send same to you by next mail.  
Sorry to have given you this  
trouble but we really needed the  
check. Fully sends best wishes

He is doing very nicely.

Sincerely

Dalene Green

June 19<sup>th</sup> 09.

Grace Edison

Cleveland, O.

June 20, 1909.

Dear Mr. Edison,

For some days I've  
have had it in ~~my~~ to write  
you a few lines in regard to  
Grace and her Aunties at  
Christmas time they told me all  
about your kindness in giv-  
ing them the Phonographs  
so a few days ago we were  
speaking of them, and how  
they get along, and I was  
telling about you giving the  
machine, wishing you would  
give Grace \$10,000, my husband  
said well no doubt he would  
if he knew how deserving  
they were, and was asked too.



Mr. Thomas A. Edison,  
13 Lakeside Ave.  
Orange, N. J.

National Phonograph Co.

So I am taking it on myself too. I expect you know  
Mrs Johnston is a cripple and for more than twenty years has  
sat at a little hand machine trying to get along and is the  
most cheerful person you ever saw but, she must be over sixty and  
can not keep it up for ever.

And Grace will, brave and good hardly gives any idea  
of her she is a dear girl and does any thing to help along.  
even to waiting table at parties and it would be so nice if  
they could just buy a little home in a nice neighborhood and at  
the same time have a little  
to live on. do think it over.  
You could not give \$10,000 where  
it would do the good and be  
so much appreciated

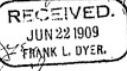
and I know your children would  
not be robbed in the least by it  
Grace's father gives her a  
little each year. but of course  
he could not do any thing like that amount for her.

I hope you will believe  
I do this in all kindness  
and have them tell me of  
their good fortune, and see  
the joy in their faces. I am  
very sincerely

Their friend

Tom Jr.

1929. Wallace St.  
Monday. Hola -  
Elma



I am very dis-  
tressed over a great big acci-  
-dent that attended the han-  
-ing of Fatty's Father. Photo  
and owing to Fatty's condition  
I dare not trouble Dr. & Dr. Grams  
order let Fatty know of my  
little and do write you big-

accident while being  
framed and forwarded.  
Call at once to see how  
matter could be adjusted;  
so bid agreement there and  
found they had destroyed  
(me.) autograph and  
had cut the photo down  
so that really it looks as  
though I had been in a  
tattle. Now they so hard

giving you at my cost to  
help me out. Took Mr.  
Edens photo where  
he sent hubby with the  
precious Autograph  
on to have it framed as  
a surprise to hubby. <sup>my</sup>  
the framing people have  
just notified me that  
the photo met with an

of you Mrs. E. to please have  
me and get Ruthy another photo  
Same size as <sup>22x22</sup> that sent by his  
Father and of all things have  
it signed "To Love from Father"  
as from Father I dare not let  
Ruthy know of his timble ash like  
and he Worships that photo.  
Please Please do me this favor  
its the Biggest favor I ever asked  
or will ever ask. A million  
thanks. *"Yours very faithfully"  
"Dadice"*

[ATTACHMENT]

<sup>Tom S.</sup>  
H. F. Muller -

Please you  
get Mr Edison to  
work on a new photo  
frame size, "To Tom  
from Father" as before.  
They seem to be  
in general despatch -

Dyer

Madeline  
Esther Edison  
GTC  
Gloucester

June 26, 1909.

Mr. Harry Miller

Dear Sir:

Will you please  
have Mr. Bachman make out  
the bill for the riding etc. done  
in the stable and on the place  
for the play on the <sup>(at home)</sup> fifteen  
of June, and send it to me.  
I should like to have it by  
July first so that it can be  
settled as soon as possible.  
Please tell him I want an  
itemized account.

Very truly yours -  
Madeline Edison.

To Mr. S. T.  
say there is a doctor  
The things he tells you 110 College St  
Burlington  
Vermont

June 28/09  
Dear Sirs

Jul 6-1909

Sent by express to New York

Mr. Thomas Eelson Esq.

Dear Sir

I enclose a cut and  
article from a newspaper in  
which I read of treatment of  
of diseases call incalculable but  
have been successfully treated  
with your Magno Electric  
Vibrator. My Son is a gradu-  
ate Physician has done much  
plaster he has tried all means  
almost has died among other  
things a vibrator over three  
years but claims there is  
no cure for the disease is a  
great sufferer with what is called  
& believe lighting from you

If not called for return  
to Dr. Dr. 110 College St  
Burlington Vt



P.D. 10-5 H.A.  
Mr. Thomas A. Eelson  
5074 Stone St.  
New York  
Worth 1731

Hoped to get you  
information  
toward P. S. early  
but -

Expected you would  
have had  
no news &  
no information about the  
timberland to bear P. W. &  
the snows. It's time to  
start planning and make  
certain our  
boards are  
in stock with  
information with  
which we can  
make the best out of  
what you have been  
able to do with  
what timber  
is available & given  
so in case with soft snow on  
the bottom this winter keep  
our P. W. up against friend &

writing this unknown to him  
for I am anxious to do all  
that can be done. He is my  
son only child depended upon  
him for support he is a bright  
clever man 44 years old  
& cannot give up thinking  
there might be some help  
for him yet will you kindly  
let me hear from you giving  
me what information you  
can in regard to treatment  
& expense which is much to  
be considered with me as he  
is unable to do but little  
is able to walk yet with the  
aid of a cane on street - not  
in the house feet to legs are  
pink -numb below the knee  
hoping to may hear from  
you soon & remain  
R. F. Waller

June 29<sup>th</sup>

RECEIVED  
JUN 30 1909  
FRANK L. DYER.

J. G. Gallagher  
Philadelphia  
Penn.

Dear Dr. Goodwin & Mrs. Weller

My deepest gratitude  
and my heartiest thanks  
and appreciation for the kind  
and loyal favor you so graciously  
bestowed upon me. I can only guess  
all imaginable horrors but the  
accident to Hubby Father's photo  
truly put a climax to my many

station a visit from you would be very  
id largely. Again wanting you again  
and again for your infinite loyalty  
and yearning for good health to follow  
you in your family and mother of your  
grand children. You are several  
a blessed family.

With every regards always.  
allow me to add that it is very fitting  
through his infinite God to be continued

ance, and I was all but bid  
- since I till you mercifully came  
to my assistance. The photo came  
in good condition and I could  
really cry with joy. I will have  
it framed at once and pre-  
-cious fully with such a beauti-  
ful gift. I do wish in the  
course of your travels you could  
find a way to stop a few hours  
in Philadelphia and we are  
not very far from Broad street

[FROM HARRY F. MILLER?]

TAE-Sonny - Draw

July 12, 1903.

Mr. Ira F. Miller,

593 Market St.,

Akron, O.

Dear Ira:-

Mina wishes me to write you, in regard to a note she held against you dated Jan. 2 1903 and amounting to \$2377.84. No interest has been paid on this nor have you renewed same. She would like you to send her a new note covering this plus the interest.

Thank you for speedy reply I remain,

Yours sincerely,

Mr. Edwin  
Please affix  
H. J. H.  
OK City  
Barber miller  
1929 Wallace St.  
Philadelphia  
Penna.  
Pa 7/17/9  
Inclined plane  
find hill of Dr. Smith's sent  
him yesterday. Dr. Smith is  
the physician that treated  
Sibby at Jefferson Hospital  
He is a specialist. Sibby is  
doing quite well. Dr. H. H.  
Bratton Edison.

[ENCLOSURE]

June 30 1909

Mr. Oscar B. Willard  
Burlington Vt.  
To Dr. L. Mac Cuen Smith D.Sc.

For professional services

\$180.00

pd 7/17/09

1120 Spruce Street, Philadelphia.

Office hours from 200 A.M. until 8 P.M.

Afternoons by appointment. Telephone Connection.

*Dear Beatrice*  
Has Mr. Gyro returned as yet?

Rec'd & for The Bellevue Stratford  
Philadelphia

Sept 19 Aug 22nd 09

For Dr. Muller

Tom seems a  
little more contented and  
restful today but several  
times through the night  
it looked as though I would  
have to telephone you for  
advice - May you be well  
and happy - Best wishes  
Beatrice Green

⑨ The Bellevue-Stratford  
Philadelphia

Dr. M. Miller.

I regret very  
much that Dr. George was  
not at home to visit my hills  
as you requested, but I am  
positive Mr. Quiller that the  
Sanatorium is run on a  
very honest scale, and the  
manners in which the hills  
are made out is a trifle old

paper and Xenna and return  
He left his assistant in  
charge at the Price by name  
Ruthy is doing splendidly  
but is still confined to bed.  
Everything at the Sanitarium  
is run precisely as under  
the full direction of Dr.  
Xenna and the patients  
Ruthy no less except the  
cheerful greeting of Dr. Xenna.

fashioned, but the custom  
of the house. Mr. Quiller  
if there's anything about  
the Bills that makes you  
at all suspicious just  
let me know and I will  
make it my business to  
investigate as sincerely  
as I can. Ruthy's father improved  
upon. Dr. Xenna called  
for enough to be gone only  
long enough to read a

I hope everything meets with  
your approval. And if I can  
be of any service to you send  
at your command. D.  
McCormick is out of town  
that is why Mr. L. has not received  
his receipt but just as soon as  
I get it will mail it to you at  
once. Many many thanks  
for your interesting interest  
Send your respects to Mrs.  
Balmer & mine.

August 9<sup>th</sup>. 9.

char Edson

8/13/09

Pat Brady.

Please order for me

2 balance wheels from

a P.K. machine. Charge  
Personal

Char. Edson.

W.H. [initials]  
Aug 13 2009

# The Orange Bureau of Associated Charities

## Board of Directors

JAMES T. MOUNT  
PRESIDENT  
EDWARD H. COLE  
Vice-PresideNT  
DAVID BINGHAM  
WILLIAM H. FRANCIS  
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ROBERT G. PATERSON  
GENERAL SECRETARY

CHARITIES BUILDING  
124 ESSEX AVENUE

## Main Institutions of Work

BELIEF AND AID  
REGISTRATION  
WOODWARD FOR MEN  
WOODWARD FOR WOMEN  
EMPLOYMENT EXCHANGE  
CLOTHING FOR WOMEN  
FRIENDLY VISITING  
PROVIDENT SAVINGS FUND  
CLOTHING DISTRIBUTION  
TELEPHONE 369

ORANGE, N. J., Aug. 14, 1909.

Re: Welsch, Abraham.

Mrs. Thomas A. Edison,

"Glenmont,"

Llewellyn Park,

W. Orange, N. J.

Dear Mrs. Edison:

I regret this delay exceedingly. The following two men are considered among the best specialists in neurology and I have every reason to believe are first-class physicians:-- Dr. J. Ramsey Hunt, 112 West 55th St., and Dr. Edward G. Zabriskie, 37 West 54th St. Either one of these men I think will be equipped to perform such work as we would require of him.

If you will indicate which one may meet with your approval or suggest any other specialists that you may have in the meantime secured, I will be glad to make arrangements to secure their services for this case.

Very sincerely yours,

*Robert G. Paterson*  
General Secretary.

Tom Jr.

1929 Wallace St.  
Philadelphia  
Penn.

Rev Mr. Muller

I believe you  
will find Mr. Davis well  
recuperated. He was only recuperated  
this morning and Delmar  
came to you last evening. It looks  
as a little brighter this after  
noon although he suffered a  
poor night due to the climatic  
conditions. He asks me to  
send you his very best wishes

and hopes you will find  
time to run down and see  
us after we reach home.  
Best wishes for your  
good health Sincerely  
Seated Queen.

Monday August 16<sup>th</sup> 9

My chick took off last week  
and this week was received  
(Ok. although you did not send  
any receipts)

*Theodore*

CAMP PASQUANEY



BRIDGEWATER, NEW HAMPSHIRE

Aug. 18th. 1909.

My dear Mrs. Edison:-

I have just telephoned Smith's and have found out that they can take care of you and your party all right but that you will probably be obliged to go to the top floor. Theodore seems to think that you will go to Smith's. Mrs. S. says that the beds will be "comfortable." The boys, as you probably know, leave here on Sept. 1st. Mr. Wilson does not wish boys to go before the closing day except in cases of dire necessity so that it would be just as well to allow Theodore to go down with the boys. If you will be kind enough to send me his travelling expenses I shall be glad to arrange all the details of his transportation and the checking of his trunk to New York. The New York party will leave Boston on the 3:00 o'clock, arriving Grand Central at 8:30 P.M. Will you have somebody meet him there?

The travelling expenses are as follows:

Ticket Bristol to New York	---\$6.87
Parlor car sent	1.00
Trunk transferred across Boston	.25
	6.12

I have nothing but the most satisfactory reports to send you of Theodore in this his first season at Pasquaney. I am sure that it has been a perfect pleasure to have the youngster with us.

Trusting that the above arrangements will be satisfactory to you and hoping to see you here soon with kind regards, please believe me,

Sincerely yours,

*Edw. W. C. Jackson*

*Paid*

Tom Jr.

1929 Wallace St.  
Philadelphia - Pa -  
August 21st 1909

My dear Mr Miller -

Am getting along  
fairly - Hope you had a very  
pleasant summer -

Yours very truly  
Thomas A. Edison Jr.

Beatrice Edwin

Sunday

Rev Mr. Miller:

I desire you will  
please find receipt of ~~the~~ <sup>of</sup> bill of Bellarm  
Stafford Dam more than paid.  
After audience during my illness  
as I do not see one extra charge  
added to my bill and I had a  
maid ready for two days. I hope  
you were granted a vacation as  
surely you must need one by now  
walking as constantly as you have

Wishing you all sorts of good  
things and sincerely

Daniel F. Dicin

August 2<sup>nd</sup> 1899.

TELEPHONE CONNECTION THROUGH WEST ORANGE  
EDISON "MIDGET" PLUG                            EDISON "PRIMING" PLUG  
EDISON "DOUBLE SYSTEM" SPARK PLUG

## WILLIAM LESLIE EDISON

FORMLY  
EDISON AUTO ACCESSORIES  
COMPANY  
—  
EXPRESS AND TELEGRAPH  
OFFICES AT  
ESSEX FELLS, N. J.

PLEASANTDALE  
NEW JERSEY

SOLE MANUFACTURER  
AND  
DISTRIBUTOR OF  
EDISON SPARK PLUGS  
ALL THREADS

My dear Harry:-

Pardon the delay in answering  
you regarding that fifty.

I have had so much trouble of late in  
trying to make both ends meet that I guess that  
its the impossible I am trying.

next week i.e. this saturday the rent is due  
and a bill of \$4. has to be paid on the 2nd to  
the telephone or it will be cut off.

I could send you the 25 on the next to  
this check and 25 on the next to that.  
My coal man got sore recently and had  
started suit and I had to pay before case  
attachment was taken out - hence the absence  
of the fifty at the bank.

Sincerely

Will Edison

9/24/99



THE WALDORF  
THE BELLEVUE-STRATFORD, PHILADELPHIA  
THE WALDORF-ASTORIA, NEW YORK

PHILADELPHIA CABLE ADDRESS "BELLEVUE-PHILA'D'LPHIA"  
NEW YORK CABLE ADDRESS "WALDORF-N.Y."



THE ASTORIA



The Bellevue-Stratford,

Philadelphia August 27<sup>th</sup> 1901.

Dear Mr. Miller  
Inclosed you will find  
sculpted hills of Mrs. Davis' "Wallace Street,"  
also Bellevue Stratford. Thanks you very much  
Best wishes as usual

from us both,

Beatrice & Edwin

Saturday.

# The Orange Bureau of Associated Charities

## Board of Directors

JAMES T. MOUNT, President  
EDWARD M. COLE, Vice-President  
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ROBERT G. PATERSON  
GENERAL SECRETARY

## Main Divisions of Work

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FRIENDLY VISITING  
PROVIDENT SAVINGS FUND  
PROVIDENT LIFE INSURANCE  
TELEPHONE 368

CHARITIES BUILDING  
124 ESSEX AVENUE

ORANGE, N. J., Sept. 3, 1909.

Re: Welsch, Abraham.

Mrs. Thomas Edison,

"Glenmont,"

Llewellyn Park,

W. Orange, N. J.

Dear Mrs. Edison:

On Wednesday, September 1st., I called upon Dr. Edward G. Zabriskie of New York City regarding the contemplated examination of Mr. Welsch. Dr. Zabriskie signified his willingness to do anything in his power to help us in our plans for this man and stands ready to make the examination whenever we shall inform him that we can bring Mr. Welsch into the City.

The last I have heard of this family was that they were at Seabright, New Jersey. I presume they are still there so if you will ask Mr. Smith to notify me of their return we can possibly arrange for a further examination by Dr. Zabriskie.

Very sincerely yours,

*Robert G. Paterson*

General Secretary.

TELEPHONE CONNECTION THROUGH WEST ORANGE  
EDISON "MIDGET" PLUG                    EDISON "PRIMING" PLUG  
EDISON "DOUBLE SYSTEM" SPARK PLUG

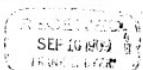
WILLIAM LESLIE EDISON

FORMERLY  
EDISON AUTO ACCESSORIES  
COMPANY  
—  
EXPRESS AND TELEGRAPH  
OFFICES AT  
ESSEX FELLS, N. J.

PLEASANTDALE  
NEW JERSEY

SOLE MANUFACTURER  
AND  
DISTRIBUTOR OF  
EDISON SPARK PLUGS

ALL THREADS



Dear Mr. Dyer:-

Stanley Barber has just informed me that he has in the garage a Pierce-Arrow car, which is of but little use and in need of repairs.

If you will let me have the use of this car I will put it in first class order and keep it so.

You could imagine what a God-send this would be to me, living three miles from anywhere, without any means of conveyance.

Be kind enough to give this due consideration and trusting that you enjoyed your vacation in Europe, I remain

Sincerely

Will Edison

9/10g

141 HALSEY STREET,  
NEWARK, NEW JERSEY.

mine  
Malvina  
returns to C.  
placed in  
stock  
Horn

Mr. Thomas A. Edison  
West Orange N. J.

Dear Madam:

May I express the  
thanks of our Committee  
as well as the hearty  
appreciation of the men  
of the National Guard  
for the phonograph you  
so kindly sent us for  
use during the recent  
encampment.

Service to the men  
next season.

We are at this  
time returning the  
phonograph to the factory.

With many thanks  
for your kindly interest

I remain

Yours sincerely

Chas A. Green

Sep. 15/09

Enclosed report indicates  
in a measure the extent  
of our work among the  
Citizen Soldiers of our  
State.

The men were  
perfectly delighted and  
spent many hours  
in the tents enjoying  
the selections.

We trust that you  
will deem it a pleasure  
to again have this large  
part in our work of

REPORT OF THE ARMY BRANCH  
Young Men's Christian Association  
Camp Port, Sea Girt, N. J.,  
July 10 to Aug. 14, '09.

Visits to Tents -----	23750
" " " (Daily Average) -----	692
Letters and Cards Mailed -----	53018
Up to date Magazines and Periodicals on file -----	12
Newspapers on file daily -----	25
Entertainments (Regular) -----	5
" (Average Attendance) -----	350
Phonograph Entertainment Every Evening & Rainy Days	
Clothes Mending Outfit Used -----	95 times.
Base Ball Outfit Used -----	212 "
Quoits " -----	65 "
Religious Services -----	2
Attendance -----	120
Personal Interviews -----	10

Besides the above facts the men have been served in many ways which do not readily conform to statistics.

All newspapers (except two) were furnished gratis. The editors and managers of same expressing pleasure for the opportunity of being able to render this service to the men of the National Guard.

A sign - "If there is anything you want ask for it" hung in the Tent and the men felt perfectly free and came to the Secretaries for most everything they wanted.

[ON BACK OF PRECEDING PAGE]

ROMAN  
EMPIRE OF THE NILE  
Young Men's Christian Association  
Gardens Dept., Sec. 61st, T., 1.  
July 16 to Aug. 15,  
'90.

Ways of boys need avoid new and old schools  
of difficulties of life. The old boys  
will be able to help them to overcome their difficulties.  
In this way they will be able to help them to overcome  
their difficulties.

511

Sept. 22, 1909.

Mr. William Edison,  
Pleasantdale, N.J.

Dear Will:-

Your fav'r of the 9th inst. was duly received and I find that the Pierce Arrow car you speak of was one that I drove for three years and then turned over to the company, and is now practically used up. I think it would be a very unwise thing for you to attempt to take over the responsibility of running a car of this character, because you would find that it would be a very expensive thing.

Yours very truly,

FLD/ARK.

Send \$20 -

Oct 11 1909  
Ans 10/13/99

Monroe Washington Oct 3rd 1909

Mr Thomas A Edison

Dear Sir I should like to call  
your attention to the fact that your  
cousin Thomas Edison and his wife  
are very much in need of help.  
Both are very poorly he is not  
able to work and she is bed fast  
he still has his team and gets a  
days work now and then they are  
not able to hire any one to stay  
with her. He has to pay nine  
dollars per month house rent  
and he told me to day by the  
time he fed his team he had  
scarcely enough to buy the <sup>other</sup> ~~other~~  
necessary things. Very to say.

- 32 -

It is a fact let certainly  
is hard to be poor God knows  
I would help them my self  
if I were able.

But we are poor my parents  
are with me.

Mother is sick and it is very  
little I can do, I am obliged  
to be home nights.

Yet I could not see Mrs Edison  
without some one to help  
them. I have been with  
her for the last 2 days.

they live  $\frac{1}{2}$  mile from me  
it makes it rather hard  
as my health is poor  
I love them both and will  
do all in my power for them.

that is all the comfort we get  
in this world doing good  
But thanks be to God for  
giving us the promise of a life  
here after

Now Mr. Edison these people  
know nothing about my  
writing to you

I pray you will do all in  
your ability for them

please accept my thanks  
for what you have already  
done. Very Resp Yours

Mrs. H. A. Seager  
Maurice Nash

Fleeborne W.L.E.  
Columbus 5-099

571 (Oct 8, 1908)

File 1  
Mr. L. Edison  
Walter  
T. H. E.  
E. T. Douglass - Ex Andrew Holt  
72<sup>nd</sup> & Broadway -  
Paid 1400 odd dollars - Has  
1/2 interest. Can be bought out  
for \$1500. and certainly for \$2000.  
Owes between \$600 and \$700 for  
rent & minor bills.

Unfilled orders - at least \$400. plus.

Contains with Jeffrey De Miltong  
219 High St. Return to my  
plugs.

Douglass & W.L.E. do business as  
partners under name of Edison  
Auto Accessory Co.

H. B. Palmer general office man  
manager - gets \$100. per month.

Rent \$30 per month - Thoroughfare  
Blog - 57<sup>th</sup> & 58<sup>th</sup> ways.

W.L.E. borrowed \$5 from F.Z.D.  
to be deducted from check

21

Contract with De Wit provides  
for cost tubum 65 and 80 cents;  
but will be less.

Porcelain made by Star Porcelain  
Co. of Trenton.

Gelatine to be cut to Oct 8/08

Rent Price due

[ATTACHMENT]

William E

Orange, N.J., September 24, 1909. ~~xxx~~

*Received from* Delos Holden, *p 19/17*

Ten ----- 00/100 Dollars  
To be applied on account of William L. Edison, trading as Edison Auto.  
Accessories Co. with Canis Index Co.

\$ 10.00

*William A. Lord,*  
Attorney for Canis Index Company.

Orange, N.J., September 24, 1909

*Received from* Delos Holden, *p 19/17*

Fifty ----- 00/100 Dollars  
to be applied on account of William L. Edison, trading as Edison Auto.  
Accessories Co., with Motor Boat Publishing Co.

\$ 50.00

*William A. Lord,*  
Attorney for Motor Boat Publishing Co.



THE WALDORF  
THE BELLEVUE-STAFFORD, PHILADELPHIA  
THE WALDORF-ASTORIA, NEW YORK.



The Bellevue-Stratford,

Philadelphia October 9<sup>th</sup> 1902.



THE ASTORIA

Dear Mr. Miller I believe you will please find all  
receipted. The one from Sanitarium Note was returned  
to me as inclosed, the individual bills detached.  
Mrs. Bar is still an invalid and her nurse Miss  
Lucy Thomas who has been acting in the capacity of  
nurse was taken to Jefferson Hospital for an operation  
on Thursday last and to day Mrs. Barre is return-  
ing the office and this account for the little change  
method - Lucy is doing splendidly Best wishes  
from us both and the usual appreciation of your  
kindness Sincerely Dr. Davis Austin.

[ENCLOSURE]

PHILADELPHIA, Oct 4, 1900

M. & Richard

TO LUCY A. BAER, DR.

1920 WALLACE STREET

For two weeks rent of room and transportation	
1 Nurse total of	100
To books, songs, & various odds & ends	100
Audience bill	8 63
Expense acc't	6 67
H & Linen	38 1
	313 30

R. F. May 1900  
Lucy A. Baer

[ENCLOSURE]

PHILADELPHIA.

Oct 18

1899

*Mr & wife of*

TO LUCY A. BAER, DR.

1920 WALLACE STREET

To furniture, new & rooms with board to September, Oct 18	160
To two sets rings of dinner to Oct 18	100
To medicine box	15 39
Total expense and	8 99
Rud Day	✓ 284 36
Lucy A. Baer	✓ ✓ ✓ ✓

Tom J.

October 9th, 1909.

Mr. Wilson:

Mr. Laushway will hand you an envelope containing \$149.12 which is to go to Mr. Edison. This amount represents the settlement of a claim which was pending for several months on a shipment originating at Burlington, N. J. consisting of an automobile part, which I believe was shipped by Mr. Edison's son, to G. Popa at the Laboratory.

I will not undertake to explain the circumstances surrounding this case, as it is a very lengthy matter, both from a transportation and Legal point of view. However, as the matter is settled, Mr. Edison will, no doubt, be satisfied. What I wanted to inform you particularly was Mr. Edison's opinion that the ruling of the Interstate Commerce Commission would not be effective in this case. He probably construed this on account of the shipment being an intra-state one, and being outside the jurisdiction of the Commission; however the courts upheld the fifty dollar clause of the Express Company and it was on this point the matter hinged.

J. T. Rogers.

A claim was entered against American Express Co.



Rebund for Copy  
Oct 30 1909

Oct 30. 1909

My Dear Mr. Edison -

I have just written  
to Mr. Lonsdale an important  
letter regarding the sale of  
six wagons here to Halle  
Bros a large & exclusive dry  
goods firm. I have told Lonsdale  
to let you read my letter  
if he does not call you  
up Monday morning you  
please have him called  
up. Or do as it, in other  
words we much want this  
order or Baker and the Bids  
Battell will get and we  
lestingly have this business  
closed over. We need the orders  
and Money - Monthly Com 877.

REFER TO THIS NUMBER  
IN YOUR REPLY

968

*W. L. Eckert* *51*  
**MEMORANDUM**

FRANK L. DYER,  
ORANGE, N. J.

Mr. W. L. Eckert:

11/12/09.

Regarding the attached memorandum, the only thing I see to do is to charge the amount (\$600) to Mr. Edison for money advanced from Petty Cash to the Edison Auto Accessories Co. under my authority. Mr. Edison will then probably take up the matter with me and I will explain it to him.

Please also have Mr. Flinn make up a final report on this company, because Mr. Edison will probably ask for this also.

JFD/IWW

F. L. D.

Enc-

*H. F. Miller*  
CABLE ADDRESS: "ZYMOTIC, NEW YORK"  
AL A.R.C., COMMERCIAL, LIEBERS, HUNTING'S AND WESTERN UNION CODES USED.

TELEPHONE:  
1392 STUYVESANT.

TRADE MARK  
*Thomas A. Edison*

FOREIGN DEPARTMENT  
OF THE

NATIONAL PHONOGRAPH CO.  
EDISON MANUFACTURING CO.  
HATES MANUFACTURING CO.

FACTORIES:  
ORANGE, N.J. U.S.A.

EDISON PHONOGRAPIHS  
AND RECORDS.  
EDISON PROJECTORS AND MICROSCOPES  
AND ORIGINAL FILMS.  
EDISON PRIMARY BATTERIES  
AND FAR MEDIUM OUTFITS.  
BATTERIES NUMBERED MACHINES.

10 FIFTH AVENUE.  
NEW YORK, N.Y.

LONDON, PARIS, BERLIN,  
BRUSSELS, SYDNEY,  
MELBOURNE,  
BUENOS AIRES.

*New York, U.S.A.* November 16, 1909.

Mr. H. F. Miller,

Miles Laboratory,

Orange, N. J.

*Wm. H. Miller*

Dear Sir:

Enclosed we hand you ticket New York to Akron, Ohio, together with Pullman ticket covering one section on the five o'clock train from Cortlandt Street, Pennsylvania Railroad, today. We are also enclosing timetable, and our invoice No. 3706, \$18.75 in amount, covering value of tickets.

Yours very truly,

*Mathew Stevens*  
Manager, Foreign Department.

13/3

*auto*

334

Mr. Harry F. Miller:

11/22/09.

I hand you herewith final report of the Edison Auto Accessories Co. which has just been presented to me by Mr. Flinn, and after you have gone over this carefully so as to understand the situation I wish you would take it up with me for discussion and we can then put it before Mr. Edison.

FLD/TWW  
Enc-

F. L. D.



THE WALDORF  
THE STERLING STRATFORD, PHILADELPHIA.  
THE WALDORF-ASTORIA, NEW YORK.



PHILADELPHIA CABLE ADDRESS "BELLEVUE, PHILA-PHA"  
NEW YORK CABLE ADDRESS "WALDORF, NEW YORK"



THE ASTORIA

## The Bellevue-Stratford,

Philadelphia December 1<sup>st</sup> 1901

My dear Harry - Your letter of the 30<sup>th</sup> ult. with enclosed Hotel Bill received - In explanation of the item of \$13.75 under date of Nov. 25<sup>th</sup> which you refer to - My wife and I had a very enjoyable Thanksgiving dinner, having several courses. As we both were so very thankful for so many things - we might possibly have been a little indiscreet regarding our order for that Memorial Day - We try very hard to keep down expenses as much as possible. But it is much more difficult than one thinks - I wish Harry you will call Father's attention to the fact - that as much as he knows how I enjoy the Automobile ride - I have given them up - except perhaps an hours ride once a week - I did this to save expense - The following figures show the difference in expenses now and when I was at the Sanitarium - You will note a little saving -

Sanitarium - \$132.21 per week for self and nurse -  
Hotel Bill for wife - 62.00 " " "

Hotel Bill for wife, self and nurse for last week - \$194.21  
Munroe's Salary and expense account 148.65  
\$33.00  
I save also about 60.00 per week on Auto. 151.65  
making the total reduction of \$92.56



THE WALDORF  
THE BELLEVUE-STRATFORD, PHILADELPHIA.  
THE WALDORF-ASTORIA, NEW YORK.

PHILADELPHIA HOTEL "BELLEVUE, PHILADELPHIA"  
NEW YORK HOTEL "WALDORF, NEW YORK"



THE ASTORIA



## The Bellevue-Stratford,

Philadelphia

19

The exact figures are always kept by my wife and I for reference - so that we can always know just where we stand -

I wrote Father sometime ago about these expenses. But have not heard from him - If you will just ask him if everything is all O.K. and if I am doing right - I will be greatly relieved - Please do this Harry and I will be very much indebted to you for I worry quite a good deal about it -

Enclosed please find Mr McCartney's bill for two weeks salary and expenses account up to date

I am so glad to hear Father got over his cold - every body seems to have a cold down here - My wife & I about the same -

With very kind regards from us both - believe me as ever -

Very faithfully yours  
T.A. Edison Jr.

=1=  
10. July  
Monroe Wash Dec 11<sup>th</sup> 1909

Mr Thomas A Edieon

C. H. Morris Edieon

Dear Sir  
Pardon me for writing again so  
soon But my Mother is old and  
helpless and says she don't know  
what she would do if she was  
situated as Mr. Edieon people are  
and she begged me to write to  
you again for them I trust  
it will bring you joy as well  
as them God has bestowed his  
richest earthly blessings upon  
you Yet he says it is more  
blessed to give than to receive  
those who perform such service  
the light of Christ shines to  
brighten lives darkened by

=2=

many sorrows We know it  
is but a short time before  
we are to stand before the  
judgement bar we also know  
that we brought nothing into  
this world neither can we carry  
any thing out The world has  
many attractions but nothing  
compared with the beautiful  
world Christ has gone to  
prepare for those that love  
him and keep his command-  
ments Now Mr Edieon I  
pray you will send your  
children a Christmas present  
that will gladden their  
hearts Very gratefully  
Mrs H A Seager Monroe Wn  
sons Co

Jan - Tom

1/15/89

Wednesday.

Dear Mr. Miller:

Your kind intrest reached me safely this morning. I spoke to my Physician regarding a change, and he asked me in behalf of my health and his treatment to remain where I was for at least ten days to two weeks more. I also took up the situation with Dr. H. C. Physician Dr. Lucum and he has promised to lend his aid in our behalf permitting & keep all news

have promised to get me rates of  
the different places, and these I  
will immediately forward you to  
gain approval satisfactory to all.  
And you think this nice? Now then  
if not too much trouble let me have  
answers regarding the disposition  
of Mr. Edison concerning the extension  
of time here at his hotel -

Wishing you all sorts  
of good fortune I am -

Daniel Acheson

Dec. 15<sup>th</sup> 9.

of this nature from Blatty hearing  
I must tell Blatty of your letter  
that came this morning, as my  
mail is handed me privately  
by the chambermaids while the  
McCourtney "Blatty's nurse" attends  
to Louis' mail. I would not nor  
could not impose on Mr. Edison  
but I must beg of you to ask his  
permission for this 2 weeks extension  
at this hotel. I am not acquainted  
with the different Hotels or apartment  
hotels in the city such as the Physician

to go to Maryland for  
a few weeks - Will settle  
there also a week in  
advance for William  
to have time unsuccessful  
in finding a house - They  
united will help the  
young work up while  
I am away - She

Henry Meen <sup>1909 (?)</sup>  
Alfred Check  
Doughs Manor Inn,  
DOUGLASTON, N.Y.

My dear Mr Edison  
Will you object  
to sending back our  
next map with this  
book check - Motherusu-  
nally helps me out with  
the books - I mention this  
time of the year - Next

North shore of Long Island is  
beautiful - would be content  
to spend the balance of our lives  
here - but at this place - but farther  
out in the country with much  
love and wishes for you  
affectionately yours

Blanche Frasier Edison

June 25

Jan 5<sup>th</sup>

1929. Wallace Tuck.  
Philadelphia  
Penn.

Dear Mr. Miller:

I have just received  
the enclosed receipt which Miss  
Kling mailed me yesterday.  
Mr. Miller what do you think  
about sending back the bill to  
Lawrance Incorporated? After  
this when bills come in will you  
please send bill with check

Dear Friends,  
Anne Dean

as we draw near the place  
you claim, acting in Mrs.  
(Doris) place, I find it would  
be more convenient to do  
this than to give separate  
meets. Ruby joins me in  
wishing you a most pleasant  
summer a delightful vacation  
should you get one.  
Ruby is getting along but very

Tom Jr.

1929 Wallace St.  
Philadelphia  
Penn.

Daniel Miller

After this will  
you be kind as to send me  
the Bill together with Check  
when Mrs. Banc can receipt  
same in full. They tell me  
it is customary for me -  
Banc to pay all these bills

Mrs. Paris Hill at the same  
time you send check. Or  
suppose I get the bill from  
mrs. Barr and mail it  
to you instead of her mailing  
it to laboratory and then  
you can return me same  
to be accepted as it should  
be. I think this would be  
a good idea as things are.

hat is mees and dog-  
hill together with some  
and braid making out  
only one hill covering  
all. This is why the mees  
do not give separate hills  
but I will feel (in the future)  
that things go back to you  
a little more Paris feeling  
but you must send me

are a little mixed up at  
present in the office as Mrs.  
Baer was taken to the hospital  
yesterday for her operation  
and as she is a woman close  
to 70 - it's a question if upon  
accepted check who is running  
the office in his mother's place.  
Would you send me the bill you  
received Dr. Hill has accepted  
in full. His progress is very  
slow but I hope he will make  
a rapid recovery.

Pat Brady,  
Order for  
mrs. Thos. A. Edison  
300 ft. of regular  
fire hose. I think  
Eureka ~~hose~~ is  
what ~~hose~~ fire department  
recommended. You  
might call them up  
and find out.  
Charles Edison

M.M.E.

O.K.  
Find out ~~before~~ or let  
me know before ordering

Please give  
Thomas Conroy  
a tire for  
Red Car  
Chas. Edison

TYSON COMPANY,  
THEATRE TICKET OFFICE,  
HOTEL KNICKERBOCKER,  
Broadway and 42nd Street.  
*[Signature]*  
Check when and how far in advance  
Tompkins City, 1010 Main Street.

[TO HARRY F. MILLER?]

Patient up but P.D. & Jr.  
doing well hope  
the General election will  
not be read to recently.  
Have not mentioned name  
to my patients. Believable

**1909. Edison, T.A. - Financial (D-09-14)**

This folder contains correspondence and other documents relating to Edison's personal investments and other financial interests. Included are letters pertaining to bond transactions; receipts of payments made to employees and family members; and reports of an audit prepared for the Edison companies by the accounting firm of Lybrand, Ross Bros. & Montgomery. The following companies are included: Edison Business Phonograph Co., Edison Manufacturing Co., Edison Phonograph Works, and National Phonograph Co.

Approximately 10 percent of the documents have been selected. The items not selected consist primarily of routine correspondence and receipts.

BALANCE SHEETS and  
PROFIT and LOSS ACCOUNTS  
of the

NATIONAL PHONOGRAPH COMPANY  
EDISON PHONOGRAPH WORKS  
EDISON MANUFACTURING COMPANY  
EDISON BUSINESS PHONOGRAPH COMPANY

Years ended February 28, 1909,  
and February 29, 1908.

LYBRAND, ROSS BROS. & MONTGOMERY  
CERTIFIED PUBLIC ACCOUNTANTS

NEW YORK  
165 BROADWAY

PITTSBURGH  
UNION BANK BUILDING

PHILADELPHIA  
LAND TITLE BUILDING

NATIONAL PHONOGRAPH COMPANY

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NATIONAL PHONOGRAPH COMPANY  
COMPARATIVE BALANCE SHEETS, February 28, 1909 and February 29, 1908.

A S S E T S:	1 9 0 9	1 9 0 8
	<u>February 28</u>	<u>February 29</u>
Cash, Receivables, &c.:		
Cash on deposit	\$206,772.77	\$124,782.55
Accounts Receivable	435,000.96	663,368.32
Notes Receivable, Customers	139,719.12	101,534.75
Do. M. C. Horton	<u>16,000.00</u>	<u>26,250.00</u>
	797,492.85	\$ 915,935.62
Due from Affiliated Companies, net	1,019,747.03	1,142,883.46
Inventories of Records, Supplies, &c.	235,023.77	313,203.86
Real Estate, Buildings, Machinery, &c.	693,202.33	650,990.06
Investments: including stocks of Foreign Companies, &c.	251,134.44	35,134.44
Reserve Fund Assets:		
Cash on deposit	1,648.80	8,705.21
Investments	<u>162,094.38</u>	<u>0</u>
	166,743.18	8,705.21
Total Assets	<u>\$3,165,343.60</u>	<u>\$3,066,852.65</u>

LIABILITIES:

Bills Payable	\$ 95,000.00	\$ 65,000.00
Accounts Payable and Pay Roll	<u>110,341.50</u>	<u>133,544.14</u>
	205,341.50	198,544.14
Reserve Fund:		
For Insurance, &c.	18,378.20	8,577.68
" Returned Records	994.35	20,204.70
" Profit Brussels, &c.	<u>10,158.29</u>	<u>38,940.67</u>
	19,372.55	\$237,484.81
Total Liabilities	<u>\$224,714.05</u>	
Excess of Assets	\$2,938,629.55	\$2,829,367.84
CAPITAL STOCK AND SURPLUS:		
Capital Stock	10,000.00	10,000.00
Surplus	<u>2,928,629.55</u>	<u>2,819,367.84</u>
	<u>\$2,938,629.55</u>	<u>\$2,829,367.84</u>

Note: Reserve of \$150,000.00 has not been shown as a liability in the above statement.

NATIONAL PHONOGRAPH COMPANY  
PROFIT and LOSS ACCOUNTS, Years 1908-9 and 1907-8.

	Year to February 28, 1909	Year to February 29, 1908
<b>S a l e s:</b>		
Gem Phonographs . . . . .	24,564	4131,184.31
Standard Do. . . . .	68,695	883,445.59
Home Do. . . . .	33,099	599,423.82
M. & E. Do. . . . .	5,692	164,399.09
Concert Do. . . . .	<u>24.43</u>	<u>64</u>
	<u>1,778,428.38</u>	<u>3,163,941.17</u>
Records . . . . .	2,388,323.31	3,525,971.59
Blanks . . . . .	62,462.07	59,512.07
Phonograph Supplies . . . . .	617,294.62	163,561.21
Commercial Phonographs, &c. . . . .	125.75	135,888.29
Coin Slot Machines . . . . .	<u>3,932.32</u>	<u>44,818.66</u>
	<u>4,830,566.52</u>	<u>7,093,693.08</u>
<b>C o s t s:</b>		
Labor and Materials only	<u>2,573,868.23</u>	<u>3,477,807.05</u>
	<u>Gross Profits</u>	<u>3,615,886.03</u>
Pctge. to Sales	47 pct.	51 pct.
<b>Expenses:</b>		
Maintenance, Experimental, &c. . . . .	\$43,418.60	\$59,467.99
Rent, Power, Light, &c. . . . .	36,843.34	59,649.40
Laborers, Watchmen, &c. . . . .	20,534.75	25,853.47
Packing, Freight, &c. . . . .	350,419.54	483,274.74
Advertising, Traveling, &c. . . . .	448,450.56	491,360.03
Stable and Automobile . . . . .	459.58	3,378.51
Salaries . . . . .	156,380.00	245,878.23
Legal . . . . .	82,874.59	68,259.36
General Office Expenses . . . . .	59,076.01	54,402.92
Musical Records . . . . .	13,912.29	7,017.76
Record Committee . . . . .	2,370.52	2,417.04
Miscellaneous . . . . .	<u>10,995.29</u>	<u>18,567.48</u>
	<u>1,164,744.47</u>	<u>24 pct.</u>
	<u>1,499,526.93</u>	<u>21.1 pct.</u>
<b>Discounts and Interest:</b>		
Discounts on Sales . . . . .	69,141.44	113,593.00
Do. Notes . . . . .	1,754.23	4,107.58
Interest and Discounts received . . . . .	18,217.99	21,779.52
Do. from affiliated Companies . . . . .	27,6.9.40	35,459.30
Foreign Exchange . . . . .	167.81	8,018.06
Accounts Receivable, &c. . . . .	595.78	2,046.11
charged off . . . . .		
<b>Allowance to Edison Phonograph Works</b>		
To make profit on phonographs and wax equal 15 pct.	<u>170,100.71</u>	<u>160,755.02</u>
	<u>1,360,261.43</u>	<u>1,714,770.96</u>
Currents Profits, before deducting Royalties, Depreciation, &c.	896,436.87	1,901,115.07
Royalties paid New Jersey Patent Co.	<u>625,573.13</u>	<u>1,296,595.13</u>
Balance of Profits, carried forward	<u>\$270,863.74</u>	<u>\$ 604,519.94</u>

## NATIONAL PHONOGRAPH COMPANY

## PROFIT and LOSS ACCOUNTS - Continued

Credit Balance as of February 28th, 1907	\$2,431,417.04
Add: Profits year ended February 29th, 1908 as per preceding page	3604,519.94
Profits: Foreign Department	2,880.65
Foreign Records	6,586.62
Brussels Wax Factory	7,076.27
Unclaimed Wages, etc.	2,262.68
	<u>623,326.26</u>
	<u>3,054,743.30</u>
Deduct: Amounts charged off Plant Accounts Cost of alterations at No. 10 Fifth Ave.	192,968.83
Dividends, National Phonograph Company	41,764.63
Stock, etc.	642.00
	<u>235,375.46</u>
Credit Balance as of February 29th, 1908	2,819,367.84
 Add: Profits year ended February 26th, 1909 as per preceding page	270,863.74
Profit, Foreign Department	8,576.06
Unclaimed Wages, etc.	884.06
	<u>280,323.86</u>
	<u>3,099,691.70</u>
Deduct: Amounts charged off Plant Accounts Furniture and Fixtures (to reduce to \$1.)	125.52
Machinery and Tools 10 pct.	12,139.21
Musical Record Plant 20 pct.	<u>25,589.71</u>
	<u>35,854.44</u>
Paris Factory Losses Dec 1907 - Oct 1908	18,062.00
Brussels Factory Losses - net	1,028.43
Additional Royalty credited New Jersey Patents Company for five years to February 29th, 1908 due to revised figures on cost of wax	52,362.55
Rebate on Australian Records	30,588.88
Part of Nathan E. Horton's Account charged off	10,250.00
Balance of cost above selling price of No. 20 Building demolished	18,211.80
Allowance to Leopold Archer & Co., to cancel contract for chip brushes	4,704.00
	<u>171,062.15</u>
Credit Balance as of February 28th, 1909	\$2,928,629.55

**EDISON PHONOGRAPH WORKS**

## EDISON PHONOGRAPH WORKS

COMPARATIVE BALANCE SHEETS, February 28, 1909 and February 29, 1908.

ASSETS:	1909 February 28	1908 February 29
Cash Receivable, &c.:		
Cash on deposit	\$ 15,857.69	\$ 7,627.28
Accounts Receivable	12,166.08	13,991.65
Notes Receivable	<u>2,000.00</u>	<u>2,000.00</u>
	\$26,044.57	\$ 23,619.11
Inventories of Phonographs, Cabinets, Wax, &c.	1,030,964.21	948,712.83
Real Estate, Buildings, Machinery, &c.	836,201.12	821,053.63
Manufacturing Rights, &c.	4.00	4.00
Reserve Fund Assets:		
Cash on deposit	189.78	11,100.25
Investments	<u>20,475.00</u>	<u>0</u>
	20,664.78	11,100.25
Total Assets	<u>\$1,913,878.68</u>	<u>\$1,804,489.82</u>
 LIABILITIES:		
First Mortgage Bonds	\$ 228,000.00	\$ 240,000.00
Accounts Payable, Pay Rolls, &c.	88,542.73	80,710.73
Due to affiliated Companies, net	562,809.02	633,098.88
Reserve Fund:		
For Insurance, &c.	20,260.54	8,784.71
Notes Receivable	<u>2,000.00</u>	<u>2,000.00</u>
	20,280.54	10,784.71
Total Liabilities	<u>\$899,632.29</u>	<u>\$,964,594.32</u>
Excess of Assets	\$1,014,246.39	\$ 839,895.50
 CAPITAL STOCK and SURPLUS:		
Capital Stock	600,000.00	600,000.00
Surplus	<u>414,246.39</u>	<u>239,895.50</u>
	<u>\$1,014,246.39</u>	<u>\$ 839,895.50</u>

## EDISON PHONOGRAPH WORKS.

## PROFIT and LOSS ACCOUNTS, Years 1908-9 and 1907-8

	Year to February 28, 1909	Year to February 29, 1908
<u>Sales:</u>		
Photographs . . . . .	\$1,085,982.55	\$1,434,078.86
Wax . . . . .	525,257.96	718,622.69
Cabinets . . . . .	237,458.56	413,400.66
Auto. Numbering Machines . . . . .	49,748.48	64,566.20
Bates Merchandise . . . . .	2,561.96	2,934.65
Projecting Kinetoscopes . . . . .	102,170.05	125,857.63
Miscellaneous . . . . .	93,564.43	22,698.36
	<u>\$2,106,732.99</u>	<u>\$2,782,155.07</u>
<u>Costs:</u>		
Labor and Materials only	1,496,571.74	1,991,566.39
Gross Profits	610,161.25	790,588.68
Postge. to Sales	29. pet.	28 pet
<u>Expenses:</u>		
Maintenance, Experimental &c. \$139,384.45	\$137,861.92	
Fuel, Oil, Engineers' Wages &c. 99,687.69	92,015.52	
Rent and Power charged to other 34,515.68	19,922.84	
Companies . . . . .		
Laborers, Stock Clerks, et al 65,841.55	84,339.31	
Packing, Boiling, Freight, &c. 66,638.63	210,701.78	
Polishing and Nickel Plating 10,514.35	17,630.55	
Automobile . . . . . 6,969.62	2,992.87	
Salaries . . . . . 94,747.85	100,629.16	
Legal . . . . . 6,035.84	1,614.20	
General Office Expenses . . . . . 6,069.56	8,904.21	
Miscellaneous . . . . . 20,092.33	14,796.86	
	<u>497,656.97</u>	23.6 pet.
Discounts on Sales	652,563.53	23.5 pet
Interest and Discount received	487,75	
	3,282.30	11,484.77
Interest paid:		
On balances due affiliated Companies	41,154.43	37,546.10
On Bonds	11,700.00	12,300.00
Accounts Receivable, &c., charged off	3,901.34	35.83
	<u>551,110.44</u>	<u>691,448.42</u>
Balance of Profits	59,050.81	99,140.26
<u>Add:</u>		
Allowance received from National Phonograph Company to bring profit on Phonographs and Wax up to 15 pet.	170,100.71	160,755.02
Total Profits	<u>\$229,151.52</u>	<u>\$259,895.28</u>

EDISON PHONOGRAPH WORKS  
PROFIT and LOSS ACCOUNTS - Continued

Credit Balance as of February 28th, 1907	\$345,505.92
<u>Add:</u> Profits year to February 29th, 1908	<u>259,895.28</u>
	<u>603,479.20</u>
<u>Deduct:</u> Amounts charged off Plant Accounts	\$351,547.70
Dividend paid	<u>12,036.00</u>
	<u>363,583.70</u>
Credit Balance as of February 29th, 1908	239,895.50
 <u>Add:</u> Profits year to February 28th, 1909 Details annexed	<u>229,151.52</u>
	<u>\$469,047.02</u>
<u>Deduct:</u> Amounts charged off as follows:	
Automobile 25 pct.	2,250.00
Furniture and Fixtures (to reduce to \$1.) 7,659.10	
Machinery and Tools 10 pct.	<u>44,891.52</u>
	<u>54,800.62</u>
Credit Balance as of February 28th, 1909	<u>\$414,246.39</u>

EDISON MANUFACTURING COMPANY

## EDISON MANUFACTURING COMPANY

COMPARATIVE BALANCE SHEETS, February 28, 1909 and February 29, 1908.

ASSETS:	<u>1909</u> <u>February 28</u>	<u>1908</u> <u>February 29</u>
Cash, Receivables, &c.:		
Cash on deposit	\$217,046.51	\$53,807.46
Accounts Receivable	139,402.92	68,184.27
Judgments	51.25	1.00
Notes Receivable	<u>1,019.29</u>	<u>14,339.75</u>
	<u>\$357,519.95</u>	<u>\$136,532.51</u>
Due from Affiliated Companies net of balances due to them	329,293.01	134,876.29
Inventories of Batteries, Films, &c.	107,611.52	104,716.89
Plant: including Real Estate, Buildings, Machinery, &c.	162,793.99	110,889.19
Good Will and Patents	0	100,000.00
Marion Stock	250.00	0
Reserve Fund Assets:		
J. P. Morgan & Company	784.90	
Cash on deposit	219.05	
Investments	<u>11,715.10</u>	<u>983.27</u>
	<u>12,719.05</u>	<u>983.27</u>
Total Assets	<u>\$970,187.52</u>	<u>\$587,798.15</u>

## LIABILITIES:

Accounts Payable and Pay Roll	\$ 34,355.15	\$ 20,780.03
Eastman Kodak Co. Royalty account	148,160.66	0
Notes Payable	55,000.00	0
Reserve Fund: For Insurance	<u>2,719.05</u>	<u>971.53</u>
Total Liabilities	<u>\$240,234.84</u>	<u>\$ 21,751.56</u>
Excess of Assets	<u>\$729,952.68</u>	<u>\$566,046.59</u>

## CAPITAL STOCK and SURPLUS:

Capital Stock	\$500,000.00	500,000.00
Surplus	<u>229,952.68</u>	<u>66,046.59</u>

Note: Reserve of \$10,000.00 has not been applied in the above statement.

## EDISON MANUFACTURING COMPANY

PROFIT and LOSS ACCOUNTS, Years 1908-9 and 1907-8.

	Year to February 28, 1909	Year to February 29, 1908
<u>Sales:</u>		
Butterflies . . . . .	\$252,390.47	\$256,290.31
Films . . . . .	554,356.80	205,242.65
Projecting Kinetoscopes	341,848.24	418,853.23
Spark Coils . . . . .	5,215.80	4,761.85
Fan Motors . . . . .	2,531.76	1,876.96
B. S. Co. Batteries . .	71,942.26	0
Miscellaneous . . . . .	22.47	14.20
Total Sales	1,228,120.90	887,079.30
<u>Costs:</u>		
Labor and Materials only	<u>677,872.11</u>	<u>473,907.03</u>
Gross Profits	\$550,288.79	\$413,172.27
Pctges of Gross Profits to Sales	45 pct.	46 pct.
<u>Expenses:</u>		
Maintenance, Experimental, &c. \$30,698.74	\$ 7,307.38	
Rent, Light, Power, &c. 16,026.33	12,762.30	
Watchmen, Shop Clerks et al. 2,462.14	2,323.21	
Packing and Freight 45,945.69	52,677.25	
Advertising, Traveling, &c. 30,173.37	26,717.79	
Stable and Automobile 3,575.25	3,460.00	
Salaries . . . . . 41,584.00	29,247.57	
Legal 18,979.64	18,128.20	
General Office Expenses 12,079.79	8,138.37	
Miscellaneous . . . . . 4,594.17	4,020.84	
	206,319.12	155,100.01
Pctges of Expenses to Sales	16.8 pct.	17.5 pct.
Discounts allowed on sales 15,024.13	11,837.06	
Interest and Discounts received 16,604.20	6,686.12	
Accounts Receivable, &c., charged off 964.54	908.07	
	<u>205,703.59</u>	<u>161,157.02</u>
Current Profits	\$344,585.20	\$252,015.25
Add: Royalty on Films	<u>8,619.74</u>	
	<u>\$353,204.94</u>	

EDISON MANUFACTURING COMPANY  
PROFIT and LOSS ACCOUNTS - Continued

Credit Balance as of February 28, 1907	\$109,865.41
<u>Add:</u> Current Profits, Year to February 29, 1908	<u>252,015.25</u>
	<u>361,880.66</u>
<u>Deduct:</u> Amounts charged off Plant Accounts	\$15,834.07
Amounts charged off	
Good Will, Patents, &c.	100,000.00
Services, Thomas A. Edison	150,000.00
Dividends . . . . .	30,000.00
	<u>295,834.07</u>
<u>Credit Balance as of February 29, 1908</u>	<u>66,046.59</u>
<u>Add:</u> Current Profits, Year to February 28, 1909	<u>353,204.94</u>
	<u>419,251.53</u>
<u>Deduct:</u> Services, Thomas A. Edison	75,000.00
Extra compensation W. M. Brodie	2,260.00
Amounts charged off as follows:	
Machinery and Tools 10 pct.	3,607.11
Furniture & Fixtures (to reduce to \$1.)	1,059.02
Film Plant 15 pct.	5,219.39
Automobiles 33 $\frac{1}{3}$ pct.	1,453.33
Battery Supply Equipment 10 pct.	700.00
Good Will	<u>100,000.00</u>
	<u>189,298.86</u>
<u>Credit Balance as of February 28, 1909</u>	<u>\$229,952.68</u>

Note: Reserve of \$10,000.00 has not been applied on the above statement.

EDISON BUSINESS PHONOGRAPH COMPANY

EDISON BUSINESS PHONOGRAPH COMPANY  
PROFIT and LOSS ACCOUNT for the year ending 28th February, 1909

Sales:

Phonographs and Supplies . . . . .	\$145,024.35
Shaving Machines . . . . .	23,889.10
Blanks . . . . .	<u>19,327.73</u>
	<u>\$188,241.18</u>

Costs:

Labor and Material only . . . . .	<u>123,191.22</u>
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Gross Profits	\$ 65,049.96
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Expenses:

Experimental, &c. . . . .	. \$ 1,894.15
Rent, Light, &c. . . . .	5,103.78
Packing, Freight, &c. . . . .	6,130.18
Selling Expenses, Advertising, &c. . . . .	31,002.65
Salaries . . . . .	21,149.35
L e g a l . . . . .	363.96
General Office Expenses . . . . .	7,049.27
	72,693.34      38.6 pct.
Discount on Sales . . . . .	1,451.85
Interest and Discount received . . . . .	248.63
Accounts Receivable charged off . . . . .	<u>1,461.52</u> <u>75,358.08</u>
Net Loss	<u>\$10,308.12</u>

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REPORT upon EXAMINATION  
of the ACCOUNTS of the

EDISON COMPANIES

As of February 28, 1909.

LYBRAND, ROSS BROS. & MONTGOMERY  
CERTIFIED PUBLIC ACCOUNTANTS

NEW YORK  
165 BROADWAY

PITTSBURGH  
UNION BANK BUILDING

PHILADELPHIA  
LAND TITLE BUILDING

*Lybrand, Ross Bros. & Montgomery*

CERTIFIED PUBLIC ACCOUNTANTS

WILLIAM H. LYBRAND T. EDWARD ROSS  
ADAM A. ROSS JR. ROBERT H. MONTGOMERY  
JOSEPH R. PUGH

Duplicates

PHILADELPHIA LAND TITLE BUILDING  
NEW YORK 165 BROADWAY  
PITTSBURGH UNION BANK BUILDING

New York, 30th June, 1909.

Mr. Thomas A. Edison,  
Orange, New Jersey.  
Dear Sir:-

We beg to make out the following report upon  
our examination of the accounts of the

NATIONAL PHONOGRAPH COMPANY  
EDISON PHONOGRAPH WORKS  
EDISON MANUFACTURING COMPANY  
EDISON BUSINESS PHONOGRAPHS COMPANY

for the three months ended February 28, 1909, which, together  
with our previous audits, covers the fiscal year ended that date.

We found in examining the inventories that a number of  
errors had been made in listing the items from the inventory  
cards to the sheets. The differences amounting to about  
\$2,500.00 occurred in the inventory of the Manufacturing Company  
but, as the books had been closed, no correction thereof could  
well be made. Fortunately, the inventories of the other  
companies had not then been completed and we therefore asked  
your accounting department to carefully revise them in order to  
prevent any similar occurrence. Such a revision was made  
and there should therefore be no doubt as to the correctness of  
the inventories of the other companies.

We inquired particularly as to the values placed upon the  
various items in the inventories and we were assured that every  
effort had been made to price them conservatively. There

appears to be some material and a number of parts which are not in immediate use, but in all known instances of this kind it was claimed that the price had been reduced accordingly.

It is of course very desirable that the inventory shall not be loaded up with dead material or parts, and we suggest that it be looked over carefully by some one in authority to determine what material or parts may be on hand which are obsolete and to ascertain the reason why they were purchased or made so much in excess of current requirements as never to be used.

In previous audits we called your attention to the lax condition existing in the purchasing department and to the fact that freights had not been deducted in many instances on purchases made f.o.b. Orange. We are glad to say that practically all of the freight items reported by us, amounting to nearly \$5,500.00, have since been collected. This freight is now being very carefully watched by the purchasing department and we found no evidence in our recent audits of failure to claim credit for freights which were chargeable to the vendor. We think also that the matter of prices is being more closely watched but there is still room for improvement with respect to the receiving records and statistics of quotations, &c. The purchasing department is such a vital part of your business organization that it cannot be too well organized. The possibilities of losses are very considerable if the purchasing is not done intelligently. It is equally important that the receipt of the goods should be very carefully watched and that the materials be promptly inspected in order that claims may be made for defective material or short deliveries.

During our first audits we found that through a misunderstanding existing between two of the departments, freights, ex-

pressage and other delivery charges which were payable by the customers had in some instances not been included on the bills. The items found amounted to several hundred dollars, a part of which was collected. Our recent audits, however, have not disclosed any lapses of this kind and apparently these charges are being more closely watched.

You will note that the total amount of securities purchased for the reserve fund are stated in the various balance sheets. The purchase of these securities is entered on the books but we have not yet made an examination of the securities themselves, although we shall do so if you wish us to.

In our first report we suggested that it would be extremely desirable to have the accounts of the several companies put upon a monthly basis so that the balance sheets and profit and loss accounts might be presented each month within a reasonable time after the close thereof, showing the condition of the company's finances and the results of its operations.

We have not taken this matter up with you since that time because we understood that the proposed cost system, the preparation of which has been under way, was intended to accomplish this object. We still feel that it is very desirable that the accounts should be arranged so that this may be done at least quarterly. It would be much more satisfactory to us, and we believe to you, if at each of our quarterly audits we were to compile a statement for you of the kind referred to, so that you might not have to wait until long after the close of the fiscal year to know what the actual results of the business had been. We prepare for a number of clients such statements from month to month, showing the results for the current month compared with

the same month of the preceding year, as well as the total for the fiscal year up to date compared with the same period of the year before. Our experience has been that when once begun the clients will not think of giving them up.

As the cost system which is now being outlined doubtless contemplates arranging the accounts so that such monthly statements could be prepared, we do not wish you to think that we are attempting to supersede what has been done along this line. We suggest, however, that it might be wise to have the proposed cost system, when it is ready for presentation, carefully considered, say, by representatives of your companies and ourselves in connection with the originator of the system, so that whatever may be finally determined upon may, if possible, be in such form that your own departments will be convinced that it is desirable to install it. Their voluntary cooperation will thereby be secured, and our experience has been that the cooperation of the various departments is essential if a system is to prove a success. We believe this to be best obtained by convincing the persons concerned of the reasonableness of certain broad principles that are absolutely essential and that must be applied, but on the other hand allowing them considerable latitude in the matter of details.

The audits which we have been making from time to time have covered only the accounts of the companies noted below. We have not audited the accounts of your other subsidiary domestic or foreign enterprises, nor those of the New Jersey Patents Company. We hesitate to suggest that it might be wise to have the accounts of all of these companies audited, because we

do not wish you to think that we are asking for a larger engagement than you have already given us. We do think, however, that if we were to audit the accounts of all of the companies and present, in a very condensed form, a consolidated statement eliminating all of the inter-companies' accounts, it might give you from time to time a bird's-eye view of the whole field, which is not possible when the reports of the several companies are rendered separately.

We are sending under separate cover Balance Sheets and Profit and Loss Accounts of the several companies which show in more detail the results that are summarized in the following pages.

NATIONAL PHONOGRAPH COMPANY

The business of this Company compared with the preceding year is shown by the following summary:-

	Year to Feby 28, 1909	Year to Feby 29, 1908
Sales . . . . .	<u>\$4,830,566.52</u>	<u>\$7,093,693.08</u>
Labor and Materials . . . . .	\$2,573,868.22	\$3,477,807.05
Expenses . . . . .	1,164,744.47	1,499,526.93
Discounts on Sales, &c., . . . . .		
Less Interest received . . . . .	25,416.25	54,489.01
Allowance to Edison Phono. Works on Wax and Phonographs . . . . .	170,100.71	160,755.02
	<u>\$5,934,129.65</u>	<u>\$5,192,578.01</u>
Current Profits, before deducting Royalties, &c. . . . .	\$ 896,436.87	\$1,901,115.07
Royalties paid N.J. Patents Co. . . . .	<u>625,573.13</u>	<u>1,296,595.13</u>
Balance of Profits . . . . .	<u>\$ 270,863.74</u>	<u>\$ 604,519.94</u>

The decrease in sales of phonographs represents a reduction in the number sold of 143,632, made up as follows:-

	<u>1909</u>	<u>1908</u>	<u>Decrease</u>
G e m	24,564	49,889	25,325
Standard	68,695	155,950	87,255
Home	33,099	61,089	27,990
Others	5,1692	8,754	3,062
	<u>132,050</u>	<u>275,682</u>	<u>143,632</u>

The volume of business in the records has also decreased but not to the same extent as the phonographs because of the introduction of the new four minute record, of which about 2,600,000 were put out.

The rate of gross profit during the last year was only 47%, as against 51% for the preceding year.

Expenses for the current year have decreased but not in proportion to the reduction in sales, the result being that the percentage of expenses to sales for 1909 was 24%, as compared with 21% for the year 1908.

The principal increases and decreases in the several items of expenses are as follows:-

Maintenance, Repairs, &c.	Decrease	\$ 6,300.00
Rent, Power, Insurance, &c.	Do	23,000.00
Laborers, Watchmen, &c.	Do	5,300.00
Freight, Packing, Boxing, &c.	Do	153,000.00
Advtg., Salesmen's expenses, &c.	Do	43,000.00
Salaries	Do	89,500.00
Printing, Postage, &c.	Do	15,400.00
Experimental work	Increase	10,200.00
L e g a l	Do	15,600.00
Musical Record expense	Do	7,000.00

Some of the reductions were no doubt occasioned by curtailing, made possible through the decrease in business; but in other instances a considerable part of the apparent saving is occasioned

by the fact that during the year 1908 the expenses now paid by the Business Phonograph Company were then included in the National Company's charges. This is true particularly of the rent account and salaries, so that to make an exact comparison of the expenses on the same basis there should be eliminated from the expenses of 1908 such items as were incident to the sale of the business phonograph.

The profit and loss account for the year was reduced by writing off part of the cost of the Plant, and by various adjustments of royalties, prices of records, &c., some of which are applicable to prior years. These additions to and deductions from the profit and loss account were as follows:-

Profits, as per page 1 . . . . .	\$270,863.74
To which were added:	
Profit, Foreign Department . . . . .	8,576.06
Unclaimed Wages, &c. . . . .	<u>884.06</u>
	<u>\$280,323.86</u>

And from which were deducted:

Amounts charged off Plant Accounts	335,854.44
Paris Factory Losses, Dec/07-Oct/08	18,062.00
Brussels Losses, net	1,026.48
Additional Royalty credited	
N.J. Patents Co. because of adjustment of cost of wax	52,362.55
Rebate on Australian records	30,588.88
Part of H.E. Horton account, charged off	
Balance of cost of No. 20 Building Demolished	10,250.00
Allowance to Leopold Archer & Co. to cancel contract for chip brushes	18,211.80
	<u>4,704.00</u>
	<u>171,062.15</u>

Leaving a net additional amount of profits invested in the business for the year of . . .	<u>\$109,261.71</u>
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This investment of \$109,261.71 was represented at the end of the year by the following net increase in resources, to wit:

Cash, Accounts Receivable, &c.	Decrease	\$118,000.00
Balance due from Affiliated Cos.	Do	123,000.00
Inventories	Do	78,000.00
Real Estate, Buildings & Machinery	Increase	42,000.00
Investments in the stocks of Foreign companies	Do	216,000.00
Reserve Fund Assets . . . .	Do	158,000.00
	Increase in Assets	\$97,000.00
Bills and Accounts Payable	Increase	7,000.00
Reserve Fund . . . . .	Decrease	<u>19,000.00</u>
	Decrease in Liabilities	<u>12,000.00</u>
	Net Increase in Resources	<u>\$109,000.00</u>

The decrease in cash and accounts receivable was occasioned by there being less outstanding due from customers at the end of this year, owing to the reduced volume of business.

The increase in the real estate, machinery, &c., occurs principally in the moulded record plant, viz:

Moulded Record Plant Machinery and Tools	Increase Do	\$76,000.00 <u>21,000.00</u>
Real Estate and Buildings, decrease due to Building No. 20 destroyed		<u>97,000.00</u>
		<u>19,000.00</u>
Less: Amount written off for depreciation, &c.		<u>78,000.00</u>
		<u>36,000.00</u>
Net Increase for year as above		<u>\$42,000.00</u>

The addition to the investment in stocks of foreign companies represents the cost of 45,000 shares of the National Phonograph Company, Ltd., purchased for \$216,000.00.

Statements are submitted under separate cover in comparative form showing in detail the balance sheets and profit and loss accounts for the years 1909 and 1908 of this and the following Companies.

EDISON PHONOGRAPH WORKS

A summary of the business done by the Company for the last two years is as follows:-

	Year to Feby 28, 1909	Year to Feby 29, 1908
Sales	\$2,166,732.99	\$2,782,155.07
Allowance from National Phono. Co. on Wax and Phonographs	<u>170,100.71</u>	<u>160,755.02</u>
	<u>\$2,276,833.70</u>	<u>\$2,942,910.09</u>
Labor and Materials Expenses	\$1,496,571.74	\$1,991,566.39
Discounts on Sales, &c.,	<u>497,656.97</u>	<u>652,563.33</u>
less Interest received	41,753.47	26,584.89
Interest on Bonds . . .	<u>17,700.00</u>	<u>12,300.00</u>
	<u>\$2,047,682.18</u>	<u>\$2,683,014.81</u>
Balance of Profits	<u>\$ 229,151.52</u>	<u>\$ 259,895.28</u>

The rate of gross profit on sales increased slightly, it having been 29% for the current year as against 28% for the year 1908.

The percentage of expenses to sales was practically the same, the rate having been about 23½% for each year.

The principal change in the expenses for the two years were  
as follows:-

Light, Power, &c.,		
less charges to other Companies	Decrease	\$ 9,000.00
Laborers, Stock Clerks et al	Do	19,000.00
Packing, Boxing and Freight	Do	130,000.00
Polishing and Nickel Plating	Do	7,000.00
Salaries	Do	6,000.00
Automobiles	Increase	8,000.00
L e g a l	Do	4,000.00

Against the profits of \$229,151.52  
there were written off the machinery  
and tools amounts aggregating 54,800.63

Leaving a balance of profits for the year of \$174,350.89  
represented by the following changes in the Assets and Liabilities:-

Cash, Accounts Receivable, &c.	Increase	\$ 3,000.00
Inventories	Do	82,000.00
Real Estate, Buildings, Machinery, &c.	Do	15,000.00
Reserve Fund Assets	Do	<u>9,000.00</u>
	Increase in Assets	\$109,000.00

Lat Mortgage Bonds	Decrease	12,000.00
Accounts Payable, &c.	Increase	8,000.00
Balances due to Affiliated Companies	Decrease	70,000.00
Reserve Fund	Increase	<u>9,000.00</u>

Decrease in Liabilities 65,000.00  
Net Increase in Resources \$174,000.00

The increase in real estate, buildings, &c., was occasioned principally by the purchase of new tools.

Machinery and Tools	Increase	\$49,000.00
Real Estate and Buildings	Do	15,000.00
Furniture and Fixtures	Do	7,000.00
		<u>69,000.00</u>
Less: Amount written off for depreciation, &c.		<u>54,000.00</u>
Net Increase for year as above		<u>\$15,000.00</u>

The increase in the inventory of this Company, \$82,000.00, about offsets the decrease in that of the National Phonograph Company which was \$78,000.00.

**EDISON MANUFACTURING COMPANY**

The business of this Company has increased very materially during the year, as will be shown by the following summary of its profit and loss account:-

<u>S A L E S:</u>	<u>Year to Feby 28, 1909</u>	<u>Year to Feby 29, 1908</u>
Batteries	\$ 252,390.47	\$ 256,290.31
Do B.S.Co.	71,942.26	
Films	554,358.80	205,242.65
Projecting Kinetoscopes	541,848.34	418,892.55
Other Sales	7,581.03	6,675.01
Royalty on Films, collected	8,619.74	
	<u>\$1,236,740.64</u>	<u>\$ 887,079.30</u>

G O S T S:

Labor and Materials Expenses	\$ 677,832.11	\$ 473,907.03
Discounts on Sales, &c.	206,319.12	155,100.01
Bad Debts, &c.	15,024.13	11,837.06
	964.54	908.07
Less: Interest received	900,139.90	643,752.17
	16,604.20	6,688.12
	<u>\$ 883,535.70</u>	<u>\$ 635,064.05</u>
Current Profits	<u>\$ 353,204.94</u>	<u>\$ 252,015.25</u>

The changes in sales during the year probably require no comment as you are familiar with the conditions which brought them about.

The percentages of gross profits on sales were about the same each year, namely, 45 per cent. for 1909 and 46 per cent. for 1908.

Expenses increased in amount but decreased slightly in proportion to the volume of business, the percentage of expenses to sales for 1909 being 16.8 pct., while for 1908 it was 17.5 pct. The principal changes in the expenses were the following:-

	Increase	\$ 9,500.00
Experimental	Do	12,500.00
Patterns and Drawings	Do	1,400.00
Salaries	Do	12,500.00
L e g a l	Do	10,000.00
Postage	Do	2,670.00
Power, Heat and Light	Do	1,700.00
F u e l	Do	950.00
Insurance	Do	700.00
Selling Expenses	Do	2,500.00
Stable Expenses	Do	2,100.00
Packing and Boxing	Decrease	7,300.00

Interest received consists largely of interest charged on balances due by affiliated companies, and the increase of \$10,000.00 arises almost entirely from this source because during the year the Manufacturing Company made large advances to the other companies, notably the National Phonograph Company.

The current profit for the year as noted above was \$353,204.94

Of this amount there were credited to

Mr. Edison for services \$ 75,000.00  
and to W.M.Brodie for extra compensation 2,260.00

There were charged off Machinery,  
Tools, &c., amounts aggregating 12,038.85

The balance of the Good Will  
account was charged off 100,000.00 189,298.85

Leaving a balance invested in the business of \$163,906.09

This investment of \$163,906.09 was represented at the end of the fiscal year by the following net increase in resources, to wit:

Cash, Accounts and Notes Receivable	Increase	\$221,000.00
Due from affiliated companies	Do	194,000.00
Inventories	Do	5,000.00
Real Estate, Buildings, &c.	Do	52,000.00
Good Will and Patents	Decrease	100,000.00
Reserve Fund Assets	Increase	<u>12,000.00</u>
		382,000.00

Less: Notes and		
Accounts Payable	Increase	\$ 68,000.00
Eastman Kodak Co.	Do	148,000.00
Reserve Fund	Do	<u>2,000.00</u>
		218,000.00

Net Increase in Resources \$164,000.00

The increase in cash, accounts and notes receivable, \$221,187.44, is represented by \$164,000.00 more cash on hand and \$46,000.00 more accounts outstanding.

The increase in amounts due from affiliated companies consists almost entirely of additional advances made during the year to the National Phonograph Company.

The plant has increased \$52,000.00, the principal additions being as follows:-

New drums, tanks, &c., in film plant at Orange to increase output,	approximately	\$ 5,600.00
New lamps and cameras at Bronx; fixtures for studio, new studio 21st Street, N.Y.		11,000.00
New tools, fixtures, &c., for project- ing kinetoscope plant at Orange		13,000.00
Plant equipment for Battery Supplies Company		7,000.00
Real Estate:		
Battery Supplies Co. property, Newark		12,200.00
Gallery and Office building, Bronx		1,800.00
Silver Lake building		2,500.00
Extension Bronx studio		8,000.00
Miscellaneous Items		3,000.00
Less: Amounts charged off(in round figures)		<u>64,100.00</u>
		<u>12,100.00</u>
Net Increase		<u>\$52,000.00</u>

The liability to the Eastman Kodak Company, \$148,000.00, represents the balance nominally due on purchases of film during the fiscal year 1908-9. The purchases net of returns were approximately \$208,000.00, on account of which \$60,000.00 was paid in cash. We understand that this \$148,000.00 will be offset in part or the whole by royalties which will be found to be due to your Company upon a statement thereof being made by the Eastman Kodak Company. If that is the case, this amount will then disappear as a liability and will be added to the Surplus Account.

EDISON BUSINESS PHONOGRAPH COMPANY

The business of this Company has been as follows:-

Sales:

Phonographs and Supplies . . . . .	\$145,024.35
Shaving Machines . . . . .	25,889.10
Blanks . . . . .	19,327.75
	188,241.18

Costs:

Labor and Material . . . . .	\$123,191.22
Expenses . . . . .	72,693.34
Discounts on Sales, &c. . . . .	1,205.22
Accounts Receivable charged off	1,461.52

Loss for the year to February 28, 1909 \$ 10,308.12

In the books of some of the Companies, certain reserves were made other than for insurance, which we understand have since been reversed and which for that reason we have not included in any of the foregoing statements.

Very truly yours,

*John H. Miller*

*Slystrand, Ross Bros. & Montgomery*

CERTIFIED PUBLIC ACCOUNTANTS

WILLIAM H. LYSHAND T. EDWARD ROSS  
ADAM A. ROSS JR. ROBERT H. MONTGOMERY  
JOSEPH H. PUGH

PHILADELPHIA LAND TITLE BUILDING  
NEW YORK 145 BROADWAY  
PITTSBURGH UNION BANK BUILDING

New York, 9th August, 1909.

Mr. Thomas A. Edison,  
Orange, N. J.

AUG 12 1909

Dear Sir:

We beg to report that we have examined the books  
and accounts of the

NATIONAL PHONOGRAPH COMPANY  
EDISON PHONOGRAPH WORKS  
EDISON MANUFACTURING COMPANY  
EDISON BUSINESS PHONOGRAPH COMPANY

for the three months ended 31st May, 1909 and with the exception  
of the errors which we have reported to Mr. Westee, we found them  
to be correct and in good order.

Owing to the delay in closing the accounts at the  
end of your fiscal year, our audit covering the period to 31st May, 1909  
could not be begun until long after that date and has just now been  
completed. As such a length of time has elapsed a statement of  
your business as of that date would be of comparatively little  
interest and we therefore do not submit it at this time but we  
shall do so at our next audit which will complete the six months  
period to August 31st, 1909.

Very truly yours,

*Slystrand, Ross Bros. & Montgomery*

NPC-Audit

*Sybrand, Ross Bros. & Montgomery*

CERTIFIED PUBLIC ACCOUNTANTS

WILLIAM H. SYBRAND E. EDWARD ROSS  
ADAM A. ROSS JR. ROBERT H. MONTGOMERY  
JOSEPH H. PHISH

PHILADELPHIA LAND TITLE BUILDINGS  
NEW YORK 165 BROADWAY  
PITTSBURGH UNION BANK BUILDING

New York, 9th, August, 1909.

Mr. A. Westee, Treasurer,  
National Phonograph Company,  
Orange, N. J.

Dear Sir:

During our examination of the accounts of the  
NATIONAL PHONOGRAPH COMPANY  
EDISON PHONOGRAPH WORKS  
EDISON MANUFACTURING COMPANY  
EDISON BUSINESS PHONOGRAPH COMPANY

for the three months ended 31st May, 1909, we noticed a few clerical  
errors which we reported to Mr. Buehler as follows:

EDISON MANUFACTURING COMPANY

Voucher 157 May Morton B. Smith & Co.  
Copper Scale \$2,976.75 F.O.B. Destination  
Freight paid on same as per Erie R. R.  
freight bill in Voucher #314 May \$21.85  
Not charged to shipper

Film Rebate #0315 A May 7th to Talking Machine Company  
Rochester, N. Y. \$188.21  
Credit Memo 0272 A April 15th for film returned  
amounting to \$111.10 was not deducted from  
their purchases in calculating rebate.  
Over credited 10% on \$111.10 \$ 11.11

Film Rebate R 307 May 7th, 1909 Pittsburgh Calcium Light Co.  
Cincinnati, Ohio. \$ 41.80  
Credit Memo, 278 Apr 24, 1909 for allowance in  
price amounting to \$1.70 was not deducted  
from their purchases in calculating rebate.  
Over credited 10% on \$1.70 .17

The following errors in distribution of disbursement  
vouchers were noted:

<u>Voucher</u>	<u>In favor of</u>	<u>Amount</u>	<u>Charged to</u>	<u>Should be</u>
May 114	John Hardin	(Part) \$ .48	Neg. Film Subj.	Proj. Kinetos
" 379	Edison Phonograph Works	" .50	For. Shipts.	Frt. & Exp.
" 380	" "	" 12.75	For. Shipts.	Frt. & Exp.
" 386	Thomas A. Edison	" 5.36	Proj. Kinetos.	Neg. Film Subj.

NATIONAL PHONOGRAPH COMPANY.

May Voucher #260 in favor of Weston Electric Co. \$13.15  
Charged to Maintenance of Tools  
Should have been Maintenance of Plant

EDISON PHONOGRAPH WORKS

May Voucher #271 Smith & Nichols \$923.66  
Charged to Phonographs  
Should have been Wax

Summary of Cash Payments for April, 1909  
Charged to Accounts Payable \$154,172.96  
Should have been 154,182.96  
Difference \$ 10.00

making Accounts Payable Ledger short of Controlling Account in General Ledger \$10.00 and Cash Account in excess of Bank Balances and Cash Book \$10.00. Cash Book balance should be compared with Ledger Account each month when such differences would be discovered.

Very truly yours,

*Rhinelander Bros. Manufacturing*

Morgan

J. S. MORGAN & CO.  
21 Old Broad Street,  
London.

Telegraphic Address—  
MORGAN, LONDON

*London* 25th October 1909  
E.C.

Thomas A. Edison, Esq.,

Orange,

New Jersey.

*[Signature]* file NO. 3-1909

Dear Sir,

We have to acknowledge receipt of your letter of 13th inst addressed to Mr. J. P. Morgan Jr. which has been handed to us by him, along with the draft agreement mentioned therein.

The proposed agreement is having our careful consideration, but before coming to any definite decision in the matter we await the further information which you promised to furnish to Mr. J. P. Morgan Jr. and without which we cannot in the meantime proceed

Yours faithfully,

*A. Morgan Jr.*

**1909. Edison, T.A. - Name Use (D-09-16)**

This folder contains correspondence and other documents relating to the use of Edison's name, whether authorized or unauthorized, for advertising, trademark, or other purposes. Among the items for 1909 are letters pertaining to a contract with Nelson Goodyear, inventor of the "Edison Oxygen Generator"; to the unauthorized use of Edison's name by La Salle Extension University of Chicago; and to the use of his name by advertisers of motion pictures in the United States and Italy. There are also letters regarding a confidence man reportedly using Edison's name.

Approximately 30 percent of the documents have been selected. The items not selected include letters pertaining to the "Edisonia" storage battery, the Edison vitalizer, Edison's Polyform, and the use of Edison's name by motion picture theaters; letters about children named after Edison; a bulletin from La Salle Extension University; and documents that duplicate information in selected material.

Related documents can be found in the Legal Department Records. Items concerning the use of the name "Thomas A. Edison, Jr." can be found in D-09-13 (Edison, T.A. - Family).

REFER TO THIS NUMBER  
IN YOUR REPLY

245

*Goodyear Generator*

FRANK L. DYER,  
ORANGE, N. J.

MEMORANDUM

Mr. Dyer Smith:

*473*

1/13/09.

I hand you herewith a Bulletin illustrating the so-called "Edison Oxygen Generator" made under the patents of Goodyear. We have a contract with Mr. Goodyear under which we have the exclusive right to handle this generator, provided we do a certain amount of business. The point just occurs to me that by using the word "Edison" with this generator we might be giving to it a trade name, which might embarrass us in case we are unable to handle the number of outfits called for in the contract. I wish you would look up this point and advise me.

FLD/IWW

F. L. D.

1300  
22

Frank L.Dyer,

RECEIVED.

MAR 14 1909

FRANK L DYER

Steilacoom,Wash.Feb.26-00.

Dear Sir:-

Here is the information I promised you some time ago.  
A company calling itself "The Motion Picture Co. of Washington,D.C." and owned by either H.L.Lawrence or B.B.H.Lawrence or both, has been traveling through the Central States for the last two seasons representing their company as part of or under the protection of the Edison Co. of Orange.

The most conspicuous part of their posters is "Thos.A.Edison" and this trade-mark "Under the protection of the Edison Mfg.Co. of Orange,N.J."

I have reason to believe that the Edison name &c is used entirely without the permission or knowledge of the Edison Co.

They give Canton,O. as their address but they have no office in either Washington,D.C. or in Canton,O. The Canton,O. Post Office forwards their mail to them.

I think they are now showing in Iowa.

I think I can furnish you a photo showing their posters using the Edison name and trade-mark.

Their small posters are printed by the Enterprise Printing Co. of Canton,O. and the large ones by the Greatwestern Printing Co. of St.Louis.

Trusting this information may be of use to you.

Yours,

H.McKee,

Steilacoom,Wn.

727

Steilacoom, Wn. Mar. 14-09.

Frank L. Dyer,

Dear Sir:-

I am enclosing blue prints of the posters referred to in mine of Feb. 26th. The largest poster is blue and is what is known as an eight-sheet, being about 8 by 10 feet, the smaller one is red and a three-sheet, about 3 by 7 feet, the little ones are half-sheets, about 22 by 28 inches.

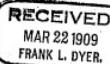
All contain the "Motion Picture Co." trade-mark "Under the protection of the Edison Mfg. Co. of Orange, N.J."

The reason I made them on blue prints was because I could not find all the requisites to make them on gas light paper, however if you think the clearer print would aid you better, I will see that they are made for you.

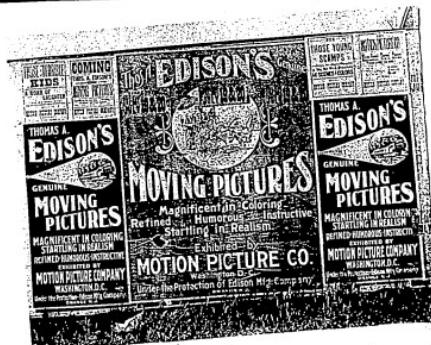
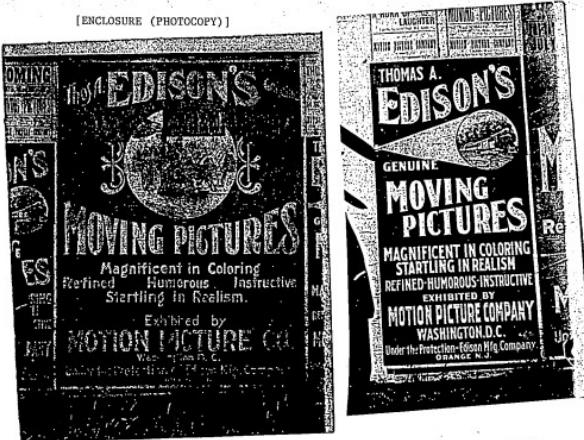
Respectfully Yours,

H. McKee.

*Enclosed  
anything I don't know:  
what's the first part*



[ENCLOSURE (PHOTOCOPY)]



[ENCLOSURE (PHOTOCOPY)]

Blue 8 sheet poster  
from Greatwestern Ry.C.  
St Louis  
Mo.

Red 3 sheet poster  
printed by the  
Greatwestern Ry.C.  
St Louis  
Mo.

8 sheet poster in centre  
flanked by 3 sheets and  
half sheets.  
Half-sheets from  
Enterprise Brtng Co  
Canton O.

[FROM GEORGE F. SCULL]

727

March 26, 1909.

Mr. H. McKee,  
Sealacoom, Washington.

Dear Sir:-

Yours of the 14th inst. enclosing blueprints  
of the posters used by the Motion Picture Company of Wash-  
ington, D.C. has been received by Mr. Dyer, who directs  
me to thank you for sending the same. Mr. Dyer is of the  
opinion that these posters are not so particularly wrong  
since they clearly indicate that the pictures are exhi-  
bited by the Motion Picture Company and not by the Edison  
Company, and these pictures may readily be those manufac-  
tured by the Edison Company, or at least, under its pa-  
tents. This latter cause may be the reason for the words  
"under the protection of the Edison Manufacturing Com-  
pany", since, of course, this company does protect the  
users of its film from any patent litigation. At the  
same time, it would appear that the statement is unneces-  
sary at the present time, and if this company can be lo-  
cated through their printer, to whom Mr. Dyer has already  
written, they will be advised that its is preferable that

#2

Mr. H. McKee

they should omit the statement.

Yours very truly,

GFB/ARK.

Assistant to Vice-President.

ney for use of Edison's name

CABLE ADDRESS:

"GUTMANN"

CABLE CODES:

A. B. C. CODE 4TH EDITION

LIEBER'S STANDARD CODE

A. B. C. CODE 5TH EDITION

*R. S. Gutmann*

TELEFONO 191

P. O. BOX 82

Tomas A. Edison Soc.

Glewellyn Pack

Orange N. Y.

Havana 4th June 1909.

CALLE HABANA 150 (ALTOS)

Dear Sir:-

Under the auspices and by special recommendation of Mr. Springer, U.S. Vice-Counsel in this City I take the liberty of directing you this letter asking of you the kindness to allow me the use of your picture and name to be stamped on the sole of a class of shoes manufactured at my factory here in Cuba.

The Hon. Ch. Magoon former provisional Governor of Cuba, also was kind enough to allow me his picture and name to be stamped on one of my styles and I do not doubt that you will do me this favor, there being no harm whatever done to your already world-wide fame on the contrary I think this will only contribute to still more enhance it and make you popular all over.

Awaiting the favor of your consenting to my request I beg to anticipate you my sincerest thanks and to remain with due consideration

Yours most respectfully,

*R. S. Gutmann*

*Say that I do not  
care to have my name  
used on this  
connection as it is  
not electrical*

Buckley Storin Md June 28  
Write 7/6/09  
Tell him the man is a crook

RECEIVED. never heard of such a Company  
Some time ago there came  
to our house a Gentleman  
~~also~~ <sup>also</sup> said this to me  
Enlarging Pictures and  
said that with every  
picture enlarged we are  
entitled to a premium  
yesterday he brought me  
the picture enlarged in  
oil for \$5 with out from  
4.10 more for frame  
he had a small envelope  
which he opened here then

and said we and had  
drawn a set Leather Chair  
to be shipped freight prepaid  
but we could not get it for  
15 days or more if he no lack  
he will have my Money and  
gone, the reason I am writing  
to you he you be and he  
are all the same and that Mr. John  
A. Edison was their president  
to be he traveled for now

Edison Art Company of  
Atlanta Ga  
Gentlemen please excuse me  
for writing to you but I

would like so much to ~~for~~  
know of Mr Edison from  
of the Co at Bellarts to  
be for those ~~men~~ get away  
~~will~~ as far from away  
the as soon as possible  
and affix

Bahin H. Stull

Buckays town  
Mo



*Edison, T.O. - Name*

*Pete  
A. Stull*

July 7, 1909.

Editor Atlanta Constitution,  
Atlanta, Ga.

Dear Sir:

My attention has just been directed to the fact that one or more conmen are traveling through the Southern States representing an alleged concern known as the Edison Art Company, of Atlanta, Ga., and claiming that my client, Thaddeus A. Edison, is the President thereof. The particular game which is being worked is to sell to the proposed victim an enlarged photograph in oil and to then explain that the purchaser had in addition drawn a valuable premium, generally of a bulky nature. The freight for the premium is then collected in advance with the promise that delivery will be made later. Obviously this is a mere swindling concern and as Mr. Edison has no connection with it I think your readers should be warned.

Yours very truly,

F.H.D./T.W.W.

General Counsel.

*1307*

J. D. McCALL  
ATTORNEY AT LAW  
OFFICES 118 AND 120 LAW BUILDING  
CHARLOTTE, N. C.

AUG 9 1909

deqaldept  
Aug 6th 1909  
pls answer this as soon as you can  
nothing about it  
had another letter from  
another party from  
Atlanta asking if  
Atlanta to pay a certain  
amount to Charlotte  
Community not to Charlotte  
perhaps you might be  
able to help me out  
with this

Hon. Thomas A. Edison,  
West Orange, N. J.

Dear Sir:-

The agents of the supposed La Salle Extension University of Chicago, represent that you are a member of the faculty of the said University and a contributor to its literature. This University through its agents are offering for sale some books called Business Administration and a certificate of matriculation into the University, and are using your name to aid them in selling the books and other literature supposed to be authorized by the said University.

I would thank you to advise me at once if you are, or have been, in any way connected with this supposed University.

Thanking you in advance for an early reply, I am,

Very truly yours,

*J. D. McCall*

1307

August 11, 1909.

Mr. J. D. McCall,  
118 Law Building,  
Charlotte, N. C.

Dear Sir:

Mr. Edison has given me your letter of August 6th for reply. He has requested me to advise you that he knows nothing whatever about the La Salle Extension University of Chicago referred to in your letter, and is not now nor ever has been connected with it in any way. As you may know, many people make fraudulent use of Mr. Edison's name to boom various enterprises, and in all cases where I am able to obtain satisfactory proof of such improper use of his name, I have taken steps, acting under his instructions, to put a stop to such practices, and in several cases have gone to the extent of bringing suit to obtain injunctions where the parties refused to discontinue such practices. If you have in hand any literature, letter heads, prospectuses, circulars or other matter issued by this supposed university and claiming any connection of Mr. Edison therewith, I would thank you very much for copies of the same in order that I may take proper steps to protect Mr. Edison and to prevent the improper use of his name.

Yours very truly,

HRD/MH

General Counsel.

*W.D.*  
J. D. McCALL  
ATTORNEY AT LAW  
OFFICES 118 AND 120 LAW BUILDING  
CHARLOTTE, N. C.

*R.W.*  
Aug. 17th, 1909.

Mr. Frank L. Dyer, Atty.,  
Orange, N. J.

Dear Sir:-

I thank you very much for your prompt reply of Aug. the 11th, in answer to my letter of Aug. the 6th, addressed to Mr. Edison. As soon as I am through with the document, will forward same to you.

I have what purports to be a "Register for 1909 and 1910" of the "La Salle Extention University" entitled "Department of Business Administration". On the first page in this booklet it is headed as follows; "La Salle Extention University"; "Partial list of Officers, Advisory Board, Faculty and Special Lectureres". Following this announcement in the booklet is a long list of special lecturers, faculty etc. including President Taft, William J. Bryant, Whitelaw Reid, Senators Knox and Root, and a long list of other celebrities. I have letters from President Taft, Senators Root and Knox, Speaker Cannon, and Ex-Secretary Shaw and others declaring that they know nothing of this University. and that they have never been in any way connected with it.

On page 8 of this booklet, the page on which Mr. Edison's name appears with many others, is the following heading; "La Salle Extention University". "Business Organization, Manufacturing and Construction." "The text matter relating to these subjects was prepared by Andrew Carnegie", and others, including

RECEIVED.  
AUG 19 1909  
FRANK L. DYER.

J. D. McCALL  
ATTORNEY AT LAW  
OFFICES 118 AND 120 LAW BUILDING  
CHARLOTTE, N. C.

the name of Mr. Edison as above stated.

I shall be glad to furnish you with this booklet as soon as I am through with it in court.

Very respectfully yours,



CALKINS & HOLDEN · 250 FIFTH AVENUE NEW YORK · ADVERTISING

*W. Holden* *J. Calkins*  
August the twentieth,  
1909.

ANS 21 PGS

Dear Mr. Edison;

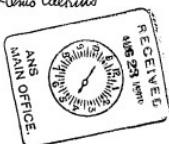
While I was in Italy this spring I noticed that in every town, however small, there was a Sala Edison devoted to a moving picture theatre, generally accompanied by Phonograph renditions. If there was a second theatre, it was generally called the Teatro Cinematografo, but the first choice of a name was always Edison. I enclose the play bill of one at Florence.

Also, you may be interested in the bill of the Tonbild Theater at Nürnberg, which was one of the best moving picture shows I ever saw. They do this sort of thing a great deal better in Europe than we do. That is, they have better films and they run their machines better, so that the effect is smoother and more artistic. Then the theatres are better fitted up, more comfortable and are well worth seeing.

Yours very truly,

*Ernest L. Calkins*

To Mr. Thomas A. Edison,  
National Phonograph Company,  
Orange, N. J.



[ENCLOSURE]

PIANTE e FIORI forniti del premiato Stabilimento di Florinatura P. Ciaccechi  
Firenze - Via dei Servi, 50 — Giardino Vía Lamarmora — Succursale a Fiesole

Pregiatissimo Signore,



# SALA EDISON

Premiato Stabilimento di Primo Ordine — Fondato nel 1893

Direttore-Proprietario R. REMONDINI

Premiato dalla Real Casa - Brevettato da S. A. R. il Conte di Torino

Oggi Sabato 3 Aprile 1909 dalle ore 15 alle 23

## SPETTACOLO STRAORDINARIO

Cinematografie Artistiche della Casa Pathé di Parigi

### Coco ad un Ballo in Maschera

Esilarantissima Scena comica della Casa Pathé di Parigi

**NUOVISSIMA**

### LA FIGLIA del Mulattiere

Spettacolo cinematografico Drammatico con scene dal vero

in 25 quadri — **NUOVISSIMA**

### PELLEGRINAGGIO ARABO

Benedizione degli Standardi - Feste popolari

Interessante cinematografia dal vero — **NUOVISSIMA**

### Non tutto il male vien per nuocere

Grande Scena Comica della massimailarità

**NUOVISSIMA**

— INGRESSO CENTESIMI 30 —

I bambini purché accompagnati pagano Cent. 20

Tutti i Giovedì, non festivi, libero ingresso a ciascun bambino accompagnato

ABBONAMENTI SPECIALI PER FAMIGLIE

[ENCLOSURE]

### III. TEIL.

Jeden Mittwoch vollständig neues Programm.  
Sonntag Abend von 8-11 Uhr grosse Vorstellung  
mit fortwährend wechselndem Programm.

**Dutzendkarten:** Loge Mk. 7.50; 1. Platz Mk. 6.—; 2. Platz Mk. 3.50. Vereine erhalten Preismässigung. (Näheres im Bureau Bankgasse 9/II).

Aenderungen im Programm vorbehaltlich

EDISON MANUFACTURING COMPANY.

Edison T.A. - name  
use

616

Sept. 11, 1909.

Mr. Ernest E. Calkins,  
250 Fifth Ave.,  
New York City.

My dear Mr. Calkins:

I thank you very much for your letter of August 20th to Mr. Edison, which has been referred to me. The question of the use of Mr. Edison's name by moving picture theatres in Italy had already been brought to my attention some time ago and is receiving attention.

Yours very truly,

PLD/TWW

Vice-President.

RECEIVED.  
OCT 28 1909.  
FRANK L DYER.

SCIENTIFIC AMERICAN  
COMPILING DEPARTMENT  
16 WEST 27<sup>TH</sup> STREET  
NEW YORK

Oct 10/90

October 21, 1909.

Mr. Thomas A. Edison,  
10-5th Av.,  
New York City.

Dear Sir:-

*Say never prepared such  
article moonlighting  
about them —  
Then gave them to Dyer*  
I have recently purchased a work published by  
the DeBower-Chapline Company, Chicago Illinois, en-  
titled "Business Administration", issued under the  
auspices of the La Salle Extension University.

In purchasing this work they bring forth the  
fact that you prepared certain articles to be used  
as text-matter for "Business Administration" on  
"Business Organization, Manufacturing and Construction".

I would appreciate hearing from you that this  
statement was authentic,

Very truly yours,

*C. G. Hunter*  
Manager

*Noted*

*1307*  
November 8, 1909

The University Extension Association,  
Chicago, Ill.

Gentlemen:

I have in my possession a booklet entitled - "Register 1909-1910 La Salle Extension University, Department of Business Administration," which purports to have been published by your Association, and which contains the statement that the text matter relating to the subjects of business organization, manufacturing and construction was prepared by a number of gentlemen of note, including among others my client, Thomas A. Edison. Mr. Edison states to me that he has no connection with the La Salle University, and that he never prepared any articles for its use, and he objects very strongly to the use of his name in connection with this concern in any way whatever.

I should like very much to have your assurance that the unauthorized use of his name and the untrue statement concerning his preparation of texts will be discontinued immediately, and if the same is not forthcoming I shall expect to take prompt action to effect the discontinuance of such misrepresentation.

Very truly yours,

HHD/MH

General Counsel.



LA SALLE EXTENSION UNIVERSITY  
(NON-RESIDENT INSTRUCTION)

CHARTERED UNDER THE LAWS OF ILLINOIS

CHICAGO

November 15, 1909

Departments  
BUSINESS ADMINISTRATION  
LAW  
ORAL EXPRESSION  
FINE ARTS  
ASSOCIATED SCHOOLS OF  
DOMESTIC SCIENCE  
SCHOOLS OF  
INTER-STATE COMMERCE  
SHIPPERS FREIGHT SERVICE  
RAILROADING  
ETC.

ADMINISTRATION BUILDING  
2115 MICHIGAN AVE.

Mr. Frank L. Dyer,  
General Counsel,  
Legal Department,  
Mison Phonograph Co.,  
Orange, N.J.

My dear Sir:

We have in hand your three letters, one dated the 6th inst., addressed to Messrs. Debowe & Charline Co., another dated the 8th inst., addressed to the LaSalle Extension University, and a letter of the same date addressed to the LaSalle Extension Association.

In reply to these letters we beg to say: the booklet entitled "Register 1909-10" as issued by the LaSalle Extension University, featuring the Department of BUSINESS ADMINISTRATION, containing the statement that the text matter relating to certain subjects was prepared by certain gentlemen of note, including among others, your client, Thomas A. Edison, is a statement of fact.

You continue by saying that Mr. Edison states that he has no connection with the LaSalle Extension University, and that he never prepared any articles for its use.

We never said that he had, nor never claimed that he prepared any articles for the use of the LaSalle Extension University. The article to which reference is made was an article that was secured by Mr. W.M. Handy, for many years, and until recently, editor Chicago Sunday Tribune, and was secured by Mr. Handy for a publication, the name of which had not at that time been determined upon, but the general subject ~~was~~ related to the commercial, industrial and business development of this country. We have referred your letters to Mr. Handy for further attention.

We beg to say, however, that inasmuch as Mr. Edison objects to the use of his name, that we will withdraw it.

So far, however, as a claim on your part that any statements that we have made are untrue, we wish to take this opportunity of denying absolutely. We had at no time any thought of associating Mr. Edison with our enterprise, except only in the statement that the text matter which forms part of the course in BUSINESS ADMINISTRATION and is used as collateral reading, contains an article of Mr. Edison's.

I would further say that Mr. Handy secured the consent to the use of this article three or four years ago, I think, and the monographs or articles came to us through Mr. Handy, who was Editor-in-Chief. I think Mr. Handy can probably write you a letter that will straighten out the whole situation, and you will doubtless hear from him in the course of a few days.

do:Mc

Very truly yours, LASALLE EXPRESSION UNIVERSITY

*Curde Dowd*

RECEIVED.  
NOV 17 1909  
FRANK L. DYER.

**ADVISORY BOARD:**  
WILLIAM W. HANCOCK, New York  
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GUY S. OSBORNE, St. Louis Globe-Democrat  
C. GEORGE CROOKES, Boston Globe

CHAS. HIGGINS, President  
CLIFFORD P. MARYEE, Secretary

## AMERICAN EDITORIAL ASSOCIATION

510 FISHER BLDG., CHICAGO, Nov. 22nd 1909.

Mr. Frank J. Dyer,  
General Counsel, Edison Phonograph Co.,  
Orange, New Jersey.  
Dear Sir:

RECEIVED.  
NOV 24 1909  
FRANK J. DYER.

Your letters of November 6th and 8th, addressed to DeBower-Chapline Company and the La Salle Extension University, have been referred to me.

The facts in regard to the use of Mr. Edison's article are as stated in their letter in reply to you.

Have delayed reply to your letters because I have been going over my letter files in order to find the original letter which authorized the use of Mr. Edison's article. The article used in our Business Administration was originally written by Mr. Edison for the Electrical World, and on May 10th 1905, Mr. T. C. Martin, the editor of that publication, whom you probably know, authorized its use by us in a letter which did not indicate that Mr. Edison's consent was necessary, inasmuch as while granting the use of this article, he specifically stated to use one by Mr. Nikola Tesla it would be necessary to ask Mr. Tesla's permission because Mr. Tesla had copyrighted it in his own name.

In spite of the fact that I am sure that our legal title is quite correct, I would not be a party to the use of an article by Mr. Edison without his consent. I trust though that he will give his consent, but of course, if he wishes I will see that the article is withdrawn from the book.

Yours very truly,

W.M. Hanley  
W.M.H.-Mo

NATIONAL ELECTRIC LIGHT ASSOCIATION

FRANK W PRUDHOMME PRESIDENT  
DR. F. C. Cole  
W W PARSONS VICE-PRESIDENT  
BROOKLYN N Y  
JOHN D. HARRIS SECRETARY AND TREASURER  
CHICAGO ILL  
H. BILLINGS ASSISTANT SECRETARY AND TURASURER  
OHIO P PORTER MEMBER OF CHAMBER OF COMMERCE



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J. H. WHITING PRESIDENT NEW HAMPSHIRE SECTION

November 29, 1909.

Frank L. Dyer, Esq.,  
President National Phonograph Company,  
Orange,  
N. J.

Dear Mr. Dyer:

Please accept my thanks for your kind letter of sympathy which is very much appreciated. You put the case about right, although somehow unreasoning human beings dislike to lose on any terms those they love.

Please accept my thanks also for the information as to your legal training. The University in Washington is a good alma mater, next to the Edison Laboratory.

With regard to your favor of November 24 and the letter of Mr. Handy which I return, I would say that I am somewhat familiar with the circumstances, but feel about all this kind of work that these people rather take advantage of one's courtesy and good nature. I had an experience of my own with this same institute, where they practically lifted an article of mine out of a Government document, fixed it up to suit themselves, and then sent me the proof. It appeared as though I had written it for them. I insisted that the approval of the Government should be secured, but outside of that I seemed to have no power to make them state that I had not written it for them as an original production. Being a Government document it was available to anybody, and, for my own sake, I was glad to look over the proof.

Unless I am much mistaken, the correspondence which led up to the Edison incident was accompanied with the idea given to me that Edison was ready and willing to have the article reprinted. In fact I



Mr. Dyer - 2.

could almost swear that I consulted with Edison about it, but it is two or three years ago, and one's memory gets vague on such details. It seems like an easy and a cheap way ~~way~~ of securing good material and then making it appear original and obtained at great cost.

Yours truly,

Executive Secretary.

**1909. Edison, T.A. - Real Estate (D-09-17)**

This folder contains correspondence and other documents relating to the purchase, rental, and sale of land and buildings. Included are letters concerning property in Menlo Park, Glen Ridge, and West Orange, New Jersey; in New York City; and along the Hudson River in New York. Also included is correspondence from the period 1906-1909 pertaining to property purchased for Thomas A. Edison, Jr., in Burlington, New Jersey.

Approximately 50 percent of the documents have been selected. The items not selected include unsolicited offers of land for sale, routine correspondence regarding upkeep and tax assessments, and documents that duplicate information in selected material.

REFER TO THIS NUMBER  
IN YOUR REPLY

260

Battery St.

FRANK L. DYER,  
ORANGE, N. J.

**MEMORANDUM**

Mr. Dyke:

1/16/09.

I hand you herewith a memorandum from Mr. Weber to Mr. Edison on the subject of selling the plant of the Edison Storage Battery Co. at Glen Ridge. The difficulty in the way is that the bonds of the company are secured by a mortgage on this property as well as the other assets of the Battery Co. We own only a minority interest in the bonds. Look up the rights of the bondholders in this State and see what has to be done with them in order to dispose of the property.

FLD/IWW

F. L. D.

Enc-

*Thomas A Edison*  
TRADE MARK

## The Edison Portland Cement Co.

THOMAS A. EDISON, CHAIRMAN OF BOARD  
EDWARD H. THOMPSON, PRESIDENT  
W. H. MALLORY, VICE-PRESIDENT  
WILLARD D. HORN, SECRETARY  
H. P. MILLAGE, TURSANDER

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

P. O. ADDRESS, STEWARTSVILLE, N. J.

SALES OFFICES:  
PHILADELPHIA, PA., Arcade Building  
NEW YORK, N. Y., 100 Broadway  
PITTSBURGH, PA., Merchants Building  
NEWARK, N. J., Post Office Building  
BOSTON, MASS., Post Office Square Bldg  
BIRMINGHAM, ALA., National Bank Building  
BNAHAWAH, GA.,

Mr. Thomas A. Edison,  
Orange, N. J.

Dear Sir:

The writer has been able to straighten out the tax matters on the various properties along the Hudson River by correspondence and am fast getting them into pretty good shape, but thought best to make one trip up there.

I saw John Woolcock in Peekskill on Tuesday, and as he is very conversant with all the Township and County collectors and various people in that locality, was able to get about all the necessary information. I also arranged with him to measure up the cordwood in the woods on the Dunderberg tract for Howard Scandell. He knows Scandell very well and thinks he is just a little slippery. I instructed Woolcock to see if he had performed his part of the contract properly in the manner in which the wood was to be cut, also to ascertain if he had hauled away and sold any wood during the period of the contract for which he had not remitted the proceeds to you. It is just possible that he may have sold a lot of wood that was not paid for, as there was no one to watch him. Woolcock says he can find this all out without exciting Scandell's suspicions of any dishonest intent and if we find he has disposed of any that

January 16 1909.

*Harry  
Send check  
and get me  
a bill  
John*

is unpaid for, we will have him settle up for back payments before releasing the lot that he has now in the woods ready for shipment. Will have this all straightened out in a few days and report to you the result.

With reference to redeeming the Seymour-Worden farm that was sold for taxes Sept. 24th, 1908, I enclose a letter from E. D. Stannard, County Treasurer, of Brewster, N. Y., which gives the amount necessary to redeem same. You will notice there are three clippings of advertisements of said sale, numbered as follows: No. 2, No. 12 and No. 13. If what John Woiccock says is true, you are only interested in redeeming Nos. 12 and 13. He says the No. 2 tract of about three acres you never have had any title to and do not own, although you have paid the taxes on same for two or three years past. He says that is a part of the old Westchester & Putnam R.R. bed which went with the sale of said railroad bed to Mr. Palmer. He seemed so positive about it and so familiar with every bit of this property that I am inclined to think it is true. Also in looking over the list of properties in Judge Elliott's private book, I find the two tracts Nos. 12 and 13 all right, but no record anywhere of tract No. 2, Edison-Bachelor Co., so that if you will read Mr. E. D. Stannard's letter you will see that you will require \$32.68 to redeem the Worden farm.

Please note also what Mr. Stannard says about signing the enclosed receipt for \$5.50, which he says can be

used in part payment, I suppose he means that this will clinch the matter until the redemption papers are properly made out, or it would be just the same if you send the check for \$32.68, which as I understand is what is wanted to close the matter.

John Woolcock says there is a tumble-down old house on the tract, in which he allowed a man to move in when you quit operations there, free of rental if he would keep his eye on the property and rather protect it. Said man is still in the house. Woolcock says redeem these properties by all means, as they can be sold for quite considerable, if you desire to do so.

Also find enclosed three tax notices for taxes due for 1908, I think, on this same property. The one amount \$3.34, marked "taxes on Edison-Bachelor", is the one Woolcock says you do not own and should not pay. If you remember that as true, of course, this you will not want to pay. The other two, respectively, \$6.03 and \$6.12, are correct and check should be made for the amounts and mailed to George Reichart, R. F. D. No. 2, Peekskill, N. Y. However, before these taxes are paid it would be proper to await the return of the redemption notice from E. D. Stannard that the property has been redeemed. I also enclose letter from John Woolcock relating to the same transaction. If I have not made the whole matter plain to you, kindly let me know.

Woolcock says the State Prison is being built

just north of the Dunderberg tract and that they are very likely to require your 195 acre tract to add to their property or carry out their plans, so that this property may come into considerable value before you know it.

When you are through with the enclosed papers, kindly have same returned to me to put on my file for record, and oblige,

Yours very truly,  
*Edmund H Carhart*

EHC-RBS

ENCLS:

REFER TO THIS NUMBER  
IN YOUR REPLY

355

MEMORANDUM

*legal*  
FRANK L. DYER,  
ORANGE, N. J.

Mr. Dyke:

2/3/09.

I hand you correspondence with Mr. John O. Heald in reference to the purchase by us of the property of the West Orange Ice Co., exclusive of buildings and machinery. I also hand you in a sealed envelope the title papers which Mr. Heald has left with me. I wish you would take up this matter right away and see that the title in the property is good before we pay out any money. If there is any point that is not contained in these papers, let me know and I will explain.

FLD/IWW

F. L. D.

Enc-

*"Call & Address" Edison, New York.*

*From the Laboratory  
of  
Thomas A. Edison.*

Subject \_\_\_\_\_

*Orange, N.Y. March 30th 09.*

Dear Mr. Edison:

Enclosed find check to Mr. Dyer's order  
for \$2350.00 to pay mortgage on Burlington property.  
He will pay the mortgage and have it cancelled of record  
by the County Clerk of Burlington County.

Please sign and return,

*Yours truly,*

*H. J. Miller*

To Mr. Thos. A. Edison,  
Port Myers, Florida.

[ATTACHMENT]

This is a memorandum to keep in mind the fact that  
the mortgage on the Burlington property is due each  
March and September, or semi-annually, which is 5% in-  
terest on \$2250, which is \$56.25, payable to Katherine  
A. McCluskey.

Date of deed - Mar. 26-1906

**[ATTACHMENT: FROM FRANK L. DYER]**

May 8, 1907.

Dear Tom:-

Yours of the 7th inst. is received, and I will take up the tax matter with Mr. Randolph as soon as possible. As I figure it, the interest on the mortgage amounts to \$112.50 and the taxes to \$50.45, making a total outlay of \$142.95 annually. You are paying at the rate of \$15. per month, a total of \$180. per year, leaving a balance in your favor of \$37.05. This will be somewhat more than two months over, so that it will certainly be all right for you not to bother about paying the rent this month, and possibly next month, but I will look up the exact figures and let you know.

Your father has returned from the South and seems to be in fine shape. He tells me he had a pleasant time, al- tho I understand that he was very busy.

I am glad that you are both doing so well, and will look forward to the asparagus. With best regards, I am -

Yours very truly,

Burton Willard, Esq.,  
Burlington, N.J.

[ATTACHMENT]

*Janet*  
11

Mr. Miller:-

I see no reason why the mortgage on the Burlington property should not be paid. If Mr. Edison wishes to have this done I will take the proper steps.

F.L.D.

June 5, 1908.

Mr. Edison:

*all right pay it*  
*why not pay this & save the*  
*interest? \$225<sup>00</sup> interest \$112<sup>15</sup> a year*  
*H.J.M.*

**[ATTACHMENT]**

**NOTARY PUBLIC**

COMMISSIONER OF DEEDS

**A. W. Dresser**

332 HIGH STREET

**LOANS  
SURETY BONDS  
CONVEYANCING**

Burlington, N. J., June 18, 1908.

Mr. Frank L. Dyer.

### Orange, N.J.

Dear Sir:-

Yours in re mortgage on farm held by Mrs. McGlusky, received. If you will send me certified check for the amount of mortgage, \$2250.00 and interest to date I will have Mrs. McGlusky cancel the mortgage and the County Clerk discharge it from record and return it to you. Add twenty cents for clerk's fee for discharging.

Yours very truly,

All done

[ATTACHMENT]

NOTARY PUBLIC

COMMISSIONER OF DEEDS

A. W. Dresser

Real Estate

Insurance

332 HIGH STREET

LOANS  
MORTGAGE BONDS  
CONVEYANCING

Burlington, N. J., June 20, 1908.

Mr. Frank L. Dyer,  
Montclair, N.J.

Dear Sir:-

When I answered your letter in regard to the mortgage on the farm I supposed it was due. Since then I have seen Mrs. McCluskey and find the mortgage is not due until March 26th. 1909.

Mrs. McCluskey will not consent to have the mortgage paid off until it is due unless the interest is paid in full to that time. If you are anxious to pay it off and are willing to pay interest up March 26, 1909 she will accept the money, otherwise she insists that it must remain.

Yours very truly,

*A. W. Dresser*

[ATTACHMENT]

Mr. Harry F. Miller:

In reference to the Burlington property,  
you will see from the attached letters that Mrs McClusky will  
not consent to have the mortgage paid off until it falls due  
on March 26th, 1909. I suggest that you make a note of this fact  
and bring up the matter at that time in order that the mortgage  
can be paid.

FHD/TWW  
6/24/08.  
Enc-

F. L. D.

Mortgage \$ 2,250.00  
Interest 56.25  
2,306.25  
Misc. expenses 43.75  
2,350.00

Harry Miller Note  
July 1909

REFER TO THIS NUMBER  
IN YOUR REPLY

*financial*  
FRANK L. DYER,  
ORANGE, N. J.

**MEMORANDUM**

541  
Mr. Harry F. Miller:

4/16/09.

In reference to the enclosed bill for taxes in New York, amounting to \$1775.47, less interest, I took up the matter with Mr. Pelzer and he says he was under the impression that the property had been increased in valuation from \$98,000 to \$110,000. Under the circumstances the increase from \$98,000 to \$110,000 is not unexpected because he tells me that all property has been increased in valuation this year. Under the circumstances I do not see anything to do but pay the bill.

FLD/TWW

F. L. D.

Enc-

[FROM ISAAC W. WALKER]

EDISON MANUFACTURING COMPANY.

D m P. - Film  
1909  
483

May 3, 1909.

Mr. Charles L. Brassieur,  
116 Tremont Ave.,  
Orange, N. J.

Dear Sir:

I return herewith the two copies of short lease for premises at No. 116 Tremont Ave., to which Mr. Dyer has affixed his signature. Inasmuch as the notation in reference to renewal of this lease for another year has been put in different parts of these two copies, it might be well to retain the one that is signed in the proper place and has this notation in the first part of the lease on the blank page.

Yours very truly,

IWW

Eho-

Private Secretary.

R. I.

Mendlo Park

JOHN E. HELM  
CARLIS ADDRESSES  
H. E. M. [REDACTED]  
NEW YORK

LAW OFFICES  
HELM & KNIGHT  
PRUDENTIAL BUILDING, 705 BROAD ST., NEWARK, N. J.  
281 BROADWAY, NEW YORK, N. Y.

HERBERT W. KNIGHT  
TELEPHONE  
BROADWAY, N. J.  
7113 BROADWAY, N. Y.

*Reeber, June 9, 1909*

Newark, N.J. June 9, 1909.

Harry F. Miller, Esq.,  
Edison Laboratory,  
Orange, N.J.

Dear Mr. Miller:-

*In this Mendlo Park*  
*there is no place to hunt*  
*+ as for fishing there is only*  
*The gentleman whom we gave a permit to*  
~~*to hunt on Mr. Edison's property at the Prudential building has*~~  
*just been to see me to procure, if he can, a permit to*  
*fish. This is the same gentleman who called on me the*  
*stealing of wood from the property last winter. He tells*  
*me that people are fishing there without permission, and*  
*he is willing to act as a constable to protect the fish,*  
*if he may have a permit for himself.*

*He further advises me that some of the land which*  
*he understands belongs to Mr. Edison, is being plowed up*  
*and cultivated. Possibly this may be with your knowledge*  
*and permission, but I feel you should be advised.*

If you desire him to watch the property, and are  
willing that he should fish, will you kindly make out a  
permit to Mr. Rommel, granting him this privilege, and  
send it to me?

Very respectfully yours,

K/W

*Herbert W. Knight*

✓ Herlo Park  
C.B. Elliott President & Treasurer

Trade "Brevete" Marks

# Elliott Manufacturing Co.

Manufacturers of

Dress Shields Dress Shield Stock Dental Dam, the "Elliott Getshore"  
Golf Balls and Fabrics of India Rubber, Gutta Percha & Hardrubber Goods.

Monro Park N.J. Oct 28<sup>th</sup> 1909

Mr. Fred A. Edison

Levittown Park

Dear Sir:

The town committee has put the  
steel there as intimated in my last  
letter to you. It can be prevented by  
taking the matter into Court, which  
should be done.

The circumstances are that the  
committee has given a strip of  
Middlesex Ave 330ft long by 20ft wide to  
the tile factory owner upon which  
to build their factory. All non resident  
property owners were ignored in the  
matter and, as claimed by the committee, not

too  
I am too  
1909  
{ Nov 10/20

C.B. Elliott President & Treasurer

Trade "Brevete" Marks

2

# Elliott Manufacturing Co.

Manufacturers of

Dress Shields Dress Shield Stock Dental Dams, the "Elliott Goldthorpe"  
Golf Balls and Fabrics, of India Rubber, Gutta Percha & Kindred Items.

Monro Park, N.J. 190

entitled to consideration. The transaction  
flavored very largely of graft of the worst  
kind - A member of the Loan Committee &  
the town council are both supposed to be  
in the clay business and the steel was  
supposedly made to secure a customer  
for the Perth Amboy Clay gang.

I have fought the matter up  
to now unaided but, owing to financial  
losses, am not in a position to carry the  
matter into Court just now. You may,  
to a certain extent, interest in preventing  
this steel, not only because your holdings  
are more or less damaged by it, but the  
principle involved would, or might, at the  
future, work more directly to your & our  
injury. It has occurred to me that, as

C.B. Elliott President & Treasurer

Trade "Barrel" Marks

3) *Elliott Manufacturing Co.*

Manufacturers of

Dress Shields Dress Shield Stock Dental Dam, the "Elliott Goldbore"  
Golf Balls and Fabrics of India Rubber, Gutta Percha & Hardrubber, Teams.

Monroeville N.J. 190

You have an attorney in your employ,  
you might, at very little expense,  
let him to work in this matter and  
have the street killed - as soon as I  
can get my own affairs straightened out  
I would be willing to pay my share  
of cost, I would go it alone now if I  
had the means.

One more thing I could  
suggest that you consider is this, Mr.  
Mr. A.C. Letterst is one of the parties  
who aided in putting thru this street  
in this connection let me say that his  
property interest are mainly in  
Metuchen & it is to his interests to  
drive all improvement in that  
direction - so that any building scheme

C.B. Elliott, President & Treasurer

Trade "Dovetailed" Marks

H

# Elliott Manufacturing Co.

Manufacturers of

Dress Shields Dress Stock Dental Gums, the "Elliott Gettobore"  
Golf Balls and Fabrics of India Rubber: Gutta Percha & Kindred Gums.

Monro Park, N.J. 190

to which you might call in connection  
with him & Mr. Carron, would naturally  
benefit them, at your expense

This feature, if there is any  
foundation for current reports, should  
meet with your attention.

Very truly yours  
C. B. Elliott

for longer

E. A. SIEGEL & CO.  
MORTGAGE LOANS  
271 BROADWAY, NEW YORK  
TELEPHONE 8142 BARCLAY

November 1st, 1909.

Mina M. Edison,  
10 Fifth Ave., City.

Dear Madam:-

We notice that the mortgage on your property  
#10 Fifth Avenue, expires January 11th, 1930.

We write to inquire if it is your intent to  
replace same. If so, we have several clients to whom we  
would be pleased to submit your application.

Hoping to be favored with same, we are

Yours respectfully,

*E. Siegel & Co*

THOMAS A. EDISON,  
PRESIDENT.

FRANK L. DYER  
CO-PRESIDENT & GENERAL COUNSEL

C. H. WILSON,  
SECRETARY.

A. WESTCOTT,  
SECRETARY & TREASURER.



THOMAS A. EDISON

## EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY  
ORANGE, N.J.

### EDISON PROJECTING KINETOSCOPES AND FILMS.

IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

10 FIFTH AVENUE, NEW YORK  
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
KURILIAN, NEW YORK

ADDRESS YOUR REPLY TO EDISON STUDIO, 2426 DECATUR AVE., BEDFORD PARK

New York, Dec. 2nd, 1909.

Mr. Frank L. Dyer, Vice-President,  
Edison Manufacturing Co.,  
Orange, N. J.

Dear Sir:-

I have your letter of the 1st enclosing a letter  
from Mrs. L. Kuhlmann who intends to sell her property ad-  
joining the Studio. I will investigate this, and advise you  
the first of the week.

In relation to negatives prepared for Foreign ship-  
ments, I will make <sup>a</sup> report to you on Monday of this matter in  
detail. I suppose that we shall want to ship the negatives  
for all the releases after January 1st.

Your's very truly,  
Edison Manufacturing Co.,

Kinetograph Dept.

*Francis G. Whittier*  
Mgr., Negative Production.

RE/BB

*W.M.D.*

REAL ESTATE  
BOUGHT,  
SOLD,  
RENTED,  
EXCHANGED,  
MANAGED,  
APPRAISED.

Melville Park

ALFRED D. HYDE,  
REALTY.

CONFIDENTIAL - DRAFTING - HANSON - JAMES

ISELIN, NEW JERSEY, 1 Dec 7, 1909

Dr. Thomas A. Edison

Dear Sir:

at hand.

yours of yesterday

I would thank you for data of other lands or  
other realty than that you have given often  
on to Mr. W. C. Cameron.

Inclosed are blanks for such data as is  
needed. Th

To oblige yours truly

Alfred D. Hyde

Henry Ford and the 500 others  
Other property G

EDISON MANUFACTURING COMPANY

Dec. 8, 1909.

Mr. Horace C. Plimpton,  
Bronx Studio.

Dear Sir:

Regarding the attached letter, I agree with you that the property of Mrs. Kuhlmann would not be of any material value to us, particularly since, if we build a new studio it will probably be located at Orange. I wish, therefore, you would tell Mrs. Kuhlmann that we do not care to consider the offer.

Yours very truly,

FLD/TWW

Vice-President.

Enc-

**1909. Edison, T.A. - Unsolicited Correspondence -  
Advice - General (D-09-18)**

This folder contains routine correspondence suggesting improvements in Edison's inventions, asking him for advice on technical matters, or requesting his assistance in improving or promoting inventions. Also included are unsolicited letters from inventors about their work.

A sample of less than one percent of the documents has been selected. The selected items contain Edison marginalia.

2- Hand

Aluminum is a Conductor of Electricity by the next strongest is Vulcan strings & Celluloid  
were

Prescott Ark Jan 5- 1865

Mr. H. A. Wilson.

Philadelphia Pa

Dear Sir:-

In order to perfect a patent I am working on I would like to know what I can use that would have the some strength and lasting qualities than fine wire drawn - and at the same time be a non-conductor of Electricity. Will you also say to what

2

whether or not Aluminum is a non-conductor.

I am very glad I am yours very truly

S R Scudder

Prescott

Arkansas

TAE - does electricity  
have weight

ans 1/16/09

920 PARK AVE.

Baltimore, Jan. 7th. 1909.

Mr. H. F. Miller,

Sect. to Thos. A. Edison Esq.

DEAR SIR: -

Your esteemed favor of the 5th. inst. in reply to one from me of recent date, addressed to Mr. Edison, duly received.

It would appear, that you have not entirely understood my communication, as it was intended rather as a suggestion for research rather than a query.

As before stated, I am a practical electrician, and have also in the past, conducted a good deal of experimental work. At the present time, am writing a series of popular articles on electrical, and other scientific subjects for the Bethesda Sunday School, one on "How messages are transmitted by Wireless," appearing last Sunday. I mention this, merely to call your attention to the fact, that I am a practical person, and not a crank, at least on this subject, as we are all supposed to be more or less erratic, on some subject or other.

Not being situated at the present time, so that I could carry on experimentation along the lines referred to, in my previous letter, my object was, to call Mr. Edison's attention to it, and if such were possible the case as it would appear that it is, at the subject of possible increased strength of a conductor carrying a current of given voltage and amperage, as against a conductor with no current flowing, had not been investigated, then he, with his unsurpassed laboratory facilities, would possibly take it up and do most interesting work.

I neither recall record of experimentation along that line, nor can any experts recall it.

It is not clear that any commercial value would accrue along this line, yet the possibilities, I do not say probabilities, would include that of the conductor being found of less weight, than before, in this if it should by chance as found, would, if the difference were of any appreciable amount, be possibly of commercial application.

The subject, if new, would of course have the general interest, that attaches to scientific investigation.

The modus operandi of experimentation along this line, I suggested, in a simple form in my previous letter.

Regarding the suggestion made by Mr. Edison, to confer with the experts of the Hopkins, would say, that I understand, that

(2.)

they ~~had~~ dropped their course in Electrical Engineering, some years ago, and that their branches include the higher courses in the languages, history, pathology etc. etc. and my desire was to go to "headquarters" as it were, with the thing, as my admiration of Mr. Edison, has always been very great, and I should prefer to see, any discovery, if such be possible, along that line, come out as a result of Mr. Edison's research, inasmuch as I am unable to ~~ever~~ carry it out.

Trusting that my motives in the matter, may now be clear to you, I am

Very respectfully yours,

Claude S. Woolley

[ATTACHMENT]

TTE - on electricity



920 Park Ave.

Baltimore, Dec. 29th. 1908.

Ans 1/5/09  
1908

Say Mr. Thos. A. Edison,

Dear Sir:-

This is too deep for me  
better go up to the John Hopkins

The writer is a practical Electrician, and in the past has devoted some time to experimental work. In a conversation a few days ago, with Dr. W. H. Monell of this city, the question was raised, as to whether Electricity has weight, that could possibly be measured.

In thinking the matter over, the writer fails to recall having heard of experiments along that line, and while it is very likely that that question has been investigated, it is barely possible that it has not, and as he has at the present time little opportunity for experiment, he is taking the liberty of calling your attention to it.

With a delicately balanced scale, supplied with insulated contact points in one of the pens, connected to a suitable source of supply, it would be possible to place in the pen, coils of various windings, the terminals supplied with metallic tips, which when the coil was placed in position, would establish connection with the points. The coil being carefully balanced, with no current flowing, it would then be possible, when current was caused to flow through the coil, to ascertain whether the balance was disturbed, and if so, to ascertain the exact amount of change in weight. It would of course, be necessary to have all the parts of the scale, construct-

[ATTACHMENT]



(2.)

ed of brass, or other non-magnetic material, to remove all source of error by reason of the magnetic effect of the coil.

There are of course many other and better ways of investigating the matter, that will suggest themselves to you.

It is true that there is probably little of a commercially valuable nature, likely to result from investigation along this line, but it would be interesting to know, whether a charged conductor weighs more than before, and whether a conductor, charged with a high voltage, and consequent lesser quantity, would weigh less than one carrying a current of lesser voltage, and greater quantity, or whether the current is merely a form of vibration passing over the conductor, without appreciable weight.

Very respectfully yours,

*Claude L. Woolley.*

*Ed. Howard*

L. B. WHITE

PHONES - Bradburn 8011 P.  
Marp 8227.

W. R. HORTON

**WHITE & HORTON;**  
MECHANICAL AND CONSULTING ENGINEERS.

Aug 1/1909

*New method of burning Lime and Brick*

*VER*

*Mr Edison* *Henderson, N.C.* *Aug 1/1909*

*Please Sir*

We are the inventors of a curious kind of furnace. The Coal is fed into the side from a kind of hopper & its burning is perfectly regulated utilizing all of the Hydro Carbons we have it fairly well introduced for steam purposes & have done some something when we attached this principle to acid boilers the Corporation has been nearly doubled showing that we are really using the volatile matter of the soft gas house coal but we have been using no less two doors or grates & every thing but a small quantity of fine ash is consumed.

[ON BACK OF PRECEDING PAGE]

WHITE & HORRIGAN

MECHANICAL AND CONSULTING ENGINEERS

I have never written anything  
on Nitrogen and I am not familiar  
with the subject except the  
attempts being now made  
published in the technical  
press for utilizing the nitrogen  
of the atmosphere, this being  
done electrically

L. G. WHITE

PHONES / Braedene 225 F.  
Map 121.

W. R. HORTON

WHITE & HORTON,  
MECHANICAL AND CONSULTING ENGINEERS.

New method of burning Lime and Brick.

Henderson, N.C. 190

Stock Analysis Shows that Every Element except Nitrogen & Potassium seems to have been eliminated. These two Elements drawn off in a gaseous state if I may say so, occurring (24) hours. CO<sub>2</sub> going down & Nitrogen remaining at top. Up to this point you see the Nitrogen is separated from the atmosphere having been quite a no of interesting articles on the subject of Nitrogen, & knowing by reputation your powers as an inventor & scientist we have made up our mind to wish you to tell us if your invention gives us some idea of how to get the nitrogen thus separated from the air & in a vapor state back to the Earth again.

L. S. WHITE

PHONES: Bradmore 525 F.  
Simp. 327.

W. A. HORTON

WHITE & HORTON,  
MECHANICAL AND CONSULTING ENGINEERS.

New method of burning Lime and Brick.

Henderson, N.C. 3 190....

We will do any thing that you may  
desire just that we can. We have built  
one Smelter to burn lime for annealing and  
working and Cotton ties over again & it  
has worked so successfully that we  
are now building one of four times the size  
of this one in will treat from 3 to 4  
car loads per day & will set the lime  
for experimental & scientific problems such  
as burning agricultural lime & trying to use  
it as a medium for taking nitrogen back to  
the Earth again or it is a continuous lime  
kiln as you can take the lime out about as  
fast as you put the stone in with a little  
which we will make in the new one we will be  
able to burn four times the lime the old fashioned

L. B. WHITE

PHONES: 1 Residence 805 F.  
Shop 807.

W. R. HORTON

WHITE & HORTON,  
MECHANICAL AND CONSULTING ENGINEERS.

New method of burning Lime and Brick.

Henderson, N.C., 4..... 190.....  
Please excuse our burning in the same period of  
time & with much less fuel we would  
feel highly honored to hear from you in  
some way on this subject & think if  
you really knew what was happening  
you would run down formerly  
you would run down formerly

Yours Respectfully  
White & Horton

TAR - on ships treatments

TELEPHONE: 134 BROAD  
CABLE ADDRESS: SHIPILLUS, NEW YORK

## Shipping Illustrated

J. W. BAWDEN STEARNS, Esq.

**E** is the interests of the merchant marine, maritime commerce, ship-builders, and ship-owners. Its distribution is world-wide; it features news and charter, marine insurance, coastwise movement, movements of steamers, closing dates of foreign mails, and many other matters of interest to the shipping trade. It is the most authoritative; its illustrations are original and timely; its portraits of men in the shipping line include the names of the most prominent personalities world-wide. No advertisement can equal it in either paper.

## Shipping Illustrated Company

PUBLISHERS

116 PRODUCE EXCHANGE BUILDING

Thomas A.

W

Dear Sir:-

We should like to inquire whether in view of recent losses by collision of the White Star Steamer "Republic", you consider it all feasible to develop some such arrangement as is hinted at on page 127 of our this week's paper, clipping of which we enclose?

In view of the practicability of determining how far from shore a break exists in a steamer cable, it seems to us possible that some such "sphere of influence" electrically, as intimated by our contributor, might be within the bounds of development. If you think so or if you have given the matter any consideration whatever, we should be particularly pleased to have your opinion.

Awaiting your kind advices, we are

Yours very truly,

SHIPPING ILLUSTRATED CO.

per-inde

BOST NEWS NOTE

Happenings of Moment and Memoranda of Coming Events  
in and About New York Waters.

As will be noted from the advertisement on the back cover of this issue the North West Transport Line will begin on Feb. 27 a new steamship service from New York to Rotterdam and Hamburg, returning via Halifax. The line will be operated by the Canadian Steamship Lines, Ltd., London, in which it is stated, Canadian capital is invested, and all contracts are in the name of the former New York & Continental Line. Periodical sailings will be maintained for cargo and passengers, with the company's steamers, "Volturno" and "Aegea," having capacity for 1,000 passengers and 1,500 stevedores. T. Edwards & Sons, formerly managers of the New York & Continental Line, has been appointed local manager for the North West Transport Line. The offices of the line are in the Produce Exchange Building, and the steamers will dock in Brooklyn.

Dredges are at work deepening the expanse between Blithewold Channel and Second avenue; in South Brooklyn, in an effort to make the lower end of Gowanus Bay navigable for large vessels, so that no difficulty will be experienced when the new South Brooklyn piers are completed. The dredging will be carried on from Twenty-seventh street and Buttermilk Channel to the Thirty-ninth Street Ferry slips and the site of the new market at the foot of Thirty-eighth street, where a recreation pier is to be erected at the end of the market pier.

The Exporters' Encyclopedia for 1899, which has just been issued, is a complete shipping guide containing full and authentic information relative to shipments for every country in the world. It is an absolutely indispensable adjunct to the office of every export merchant and is kept up-to-date by monthly corrections sent free to subscribers. The present is the fifth edition of this valuable guide, which is published by the Exporters' Encyclopedia Co., 78-80 Broad street, New York.

Beginning with the sailing of the "Sabor" from Vera Cruz on Jan. 27, the Royal Mail Steam Packet Co. will discontinue its Mexican passenger service and put the steamers on its American route. The Mammoth Steamship Line has received the privilege of operating the mail between Vera Cruz and Callao. All government mail is to be transported free and the government will give lands, free of charge for coal depots.

Owing to the dense fog which crippled shipping on the coast at the end of last week, no immigrants were landed at Ellis Island in the four last days of the week. This is the first time in fifteen years that there has been such a long interval between steamers.

The French Line steamer, "La Touraine" has been withdrawn from the New York-Havre service for one trip, during which time she will be laid up and overhauled. The steamer, "La Gasconie" will take her place, sailing from this port Feb. 4.

the place of the storm, "Trent," ashore at Salmedina. The "Oruba" will leave Southampton, March 6, for this port.

Anouncement is made that Mr. J. B. Small, who has for a long time been connected with Messrs. J. H. Winchester & Co.,

BY THE HOMESPUNER.  
Considerable interest has very naturally been aroused among

seafaring men by the recent collision of "Angela" and the "Prest-O-Rite," and the kindred blow between "large sailing vessels" on the ocean men and women from all over the world, vessels on this side of the water. Bill Bowling was in a Soloth steel ginnill the other night, the centre of 30 interested circles, and I am told he has been in the same place every day since. He has a very good reason for his popularity, for he is a skillful sailor in his oracular fashion on this very theme. "The accident salved me in a heartily as I entered, and before I could say 'darn it' I was off again," said he. "I had seven days to live, and seven hours to die." "I was hit by a freighter, and when they hit me so far west with a broadside, I got a real教育. I was hit by a freighter, and when they hit me so far west with a broadside, I got a real education." I denied both charges, but old Bill held it that the accident was the result of a "misunderstanding." The boy being disposed of, I listened for an hour to his disquisitions on the perils of nautical navigation pertaining to the topics that ever and anon fell from the lips of my old friend and former shipmate.

As Butch observed, and his friends in turn "deserve the rag" over the collision, much was said the day after not a call for a protest here, but some remarks of the leader of the discussion are not exactly in that category. Quoth Bill: "Matees, there's two things brought up by this here collision - who gets reffered out, or someone gets killed. Matees, I think that who gets dead in some o' the papers a-sellin' just hasn't the two cases mentioned with full particularities; o' the things was failed; all done up in full like; but makin' missin', ay, just even a line as to the yarn 'twas all done up in. Matees, 'n all the rest, these papers had only got out a few bits o' facts, and then written on 'em in the 'republic', the rest o' their yarns left have up-onset the imprentions o' the writers thereof. O' course, when all these things is known, then, they don't jible with the yams, which makes this known, I know, a good story. Aw' won't more, we look this very same paper at the same time war tellin' their readers jest how very few details o' the accident were known."

"The second point comes to me is: why don't some of our big inventors get some sort of a wireless telegraphy? I used to have a wireless telegraphy in my house, but I never used it, because I didn't know whether it's thick weather or not. This wireless telegraphy is a mighty fine thing, but as I understand it there ain't no way to know whether it's thick weather or not. It would be a nice idea if you tell them to have it in your house, so they'd know it's all right, sometimes perhaps he won't know exactly where, 'if any man's house is on fire, I don't know whether he's sick or not, or to wind or not.' I think it would be a good idea, I should say now, these submarine hills, what carriage sounds under water, heats that for the distance they can work, but I don't know whether it's thick weather or not. I think it would be a good idea if you got some sort of a craft or influence to go along on a ship so that every other craft gets influence to let him know that distance, let it be only a cable's length, so that he can get along quickly and pray he won't meet another boat. When they get that sphere or influence fixed up, there would be no danger or collision where proper care has been exercised. I think it would be a good idea, I think it would be a good idea, so far as they are."

During the year 1898 the White Star Line, in its various services between Southampton and New York, Liverpool and New York, and Liverpool and Boston, carried no fewer than 9,000 first-class passengers; from Great Britain to America, while on the return route to Europe they carried 14,000 first-class passengers. Now, it is a matter of interest that there was great depression in trade last year, and that first-class passengers are the most discriminating in that they are not bound by financial reasons to travel from any particular port. It may be conceded that the figures given are a proof of the continued popularity of the White Star Line with transatlantic travelers.

A tabular statement has been issued by the U. S. Hydrographic Office showing the work done by the branch offices during the six months ending Dec. 31, 1908. The work handled is dealt with separately for each office, and the statement shows that a total of 25,110 chart pages were distributed, 3,672 vessels visited, and 346,000 hydrographic bulletins were distributed.



#3 Ave 73/04

R. J. WARD & SON,  
Electrical Engineers & Contractors,

1317 FULTON STREET,

AND  
1001 ATLANTIC AVENUE.



Brooklyn, N.Y. Feb 1, 1909

Ward's Square and  
Miles Savo  
A Great Time Saver!  
Pat. March 13, 1904.  
Other patents pending.

Mr. A. Edison Esq  
Menlo Park N.J. Sir I have written to you before  
not want to go over

Dear Mr. Edison You may remember me as the  
man who wrote to you some 20 or odd years  
ago as the inventor of improvements in your  
lamp socket while at Bergemann Co. While you  
were the only man I could get justice from  
you answered my letter promptly and I want  
to thank you first for that now after this

Thanks were a long time coming.  
Now I write you again and ask you if you  
will help me out with an invention that  
will be of intense benefit to mankind. It is  
in relation to foot wear and as I am just  
as poor now as when I wrote to you first  
time I am unable to pay for the patent  
Yours very truly, Richard Ward

Dear

It would be very  
desirable to get drinking water

from the air or a cold regions  
I know of no practical way

Mr Thomas A Edison  
after doing it

FEB 6-1908  
Ans 278

Dearest G

I have a problem that I cannot  
solve I would like for you to solve it namely  
to get drinking water from the air we breathe  
I believe the Oldest water is to be obtained from the Air  
For health sake Water is in the Air and I believe it  
can be gotten in quantities sufficient for family use  
to drink.

If Ice water is put in a Glass Tin Cup In a very few  
seconds the dampness in the air will collect outside  
of cup and can be plainly seen with the naked eye.

If Chemicals can be gotten with reasonable cheapness  
that will chill a tin tank of some size I see no reason  
why it should not work. Buy tank 10x10 feet x 3 or 2 inches  
filled with Chemicals that will make the Tin Tank cooler than  
the air around it. That would collect moisture from the  
air on outside of tank and have pipes to catch &  
hold this water. I have had this idea for 25 years.

2

And I have never been able to try it.  
I am not a Chemist and don't know what chemicals  
that would be suitable.

I would like for some one to give it a sufficient  
test to prove its practicability.

If it can be accomplished even at an expense of \$2000  
per tank Chemicals. For the sake of Pure water it  
would be well worth it.

I believe it will be done yet to a success.

This process would be cheapest if the necessary  
chemicals did not eat it.

I feel satisfied that you have now got my idea.  
Think over it and let me hear from you as to  
whether you will try it or not.

I hope you will that you will be successful.

Most Respectfully

J. D. Evans

Bentfield

88.

In this on a small scale.

R. F. D#3 Box 59

T.D.E. - on  
LOUIS A. SCHOLZ, PRESIDENT

HENRY SCHOLZ, Secy & Treas.

14/2/609  
A.M.



MANUFACTURERS OF ICE.

COLD STORAGE DEPARTMENT,  
MARKET SQUARE.

ROANOKE, VA., Feb. 5, 1909.

Mr. Thomas A. Edison,  
Orange, N. J.

Dear Sir:

Pardon me for trespassing on your valuable time, but it is for humanity's sake that I wish to lay a matter before you as it may possibly interest you and brings the Coal Mines =  
I know that if there is one person in this world who can make use of the suggestion I make, it is you.

Hardly a day passes when one does not read of Coal Mine Disasters caused by explosions and that is what first made me study

My Father being a blacksmith, we boys would frequently take a hammer and put a drop of water on the striking surface and hit a red hot iron and the result which was that the contact always gave a loud report like the discharge of a pistol. Now, where there is a discharge of that kind, there must be force and it can only be caused by the water coming in contact with the red hot iron and being confined by harder surface it causes this loud report. Why should not such force be used in the Coal Mines so as to do away with the use of the present day powder, the fumes of which now combine with the coal dust covering the interior of the mines gradually and the very first flame striking it at a favorable moment, the mine is a roaring blaze in an instant. Now, this is my theory, but I may be wrong.

Now, I have experimented a little, but not to the extent I wish I could have done for, I am first very busy and second I have not the mechanical knowledge to perfect such a device.

LOUIS A. SCHOLE, PRESIDENT

HENRY SCHOLE, Secy & Treas.



COLD STORAGE DEPARTMENT,  
MARKET SQUARE.

RICHMOND, Va.

# 2.

It seems to me that a cheaply constructed iron cartridge, say 1" diameter and 4" long, and part or all filled with cast iron borings, heated by electricity to a red hot heat into which there is injected water with a proper portion of sulphuric acid, I know from experiment that it would explode with great force. This cartridge, of course, would have to be inserted in an opening drilled in the ledge of coal and by force, or otherwise water must be gotten to it when the cartridge is heated.

Now, if this can be accomplished, powder could be done away with for the use of coal mines and the air would be purified by water gas instead of by the fumes of powder, which readily forms a combination with the coal dust and creates an explosive substance, which waits for the moment to be ignited to cause the loss of life and property.

I would kindly ask you whether you would not wish to consider this matter. I am not interested, neither am I after any money returns nor glory. I am just putting this matter to you and I hope you will make the best use of it in serving humanity that you can.

Any further information you may wish and it is in my power to give, I will be glad to do so.

Respectfully yours,

A handwritten signature in cursive ink, appearing to read "Jim Alcey".

LAS/BP

THE - on patents.

Ernest G. Bandle  
Lewistown  
Illinois

Lewistown, Ill.

6/17/1892

ans 6/22

Mr. Thomas A. Edison, Esq.  
New York City, N.Y.

Dear Sir: -- The only way you can dispose of  
I have a new patented invention the  
and I have been ~~it to present~~ having a hard time  
making a sale, ~~people who want~~ <sup>I am a poor boy and them</sup> trying to get a start, and I would be very  
~~things in that case~~ —  
thankful to you if you would tell me how  
you have such great success with your patent.

I have the money required ~~which is~~ <sup>either a royalty of 10 percent</sup> which to push my patent along but I would  
like to know which is the best way if I lose  
out on this I lose all, and I would be very  
thankful to if you would tell me a little about ~~the invention~~.

I have a very good patent what is called  
a clothes-brusher. The ~~patent~~ <sup>patent</sup> No is 889090,  
in U.S. & Canada No 113235.

Hoping to hear from you soon. Thanking you  
for information I remain.

Yours very truly.

Ernest G. Bandle.

DAILY  
AND SUNDAY

ST. LOUIS POST-DISPATCH.

PUBLISHED BY THE PULITZER PUBLISHING CO.

LARGEST  
CIRCULATION

ST. LOUIS, MO. Aug. 23, 1909

Thos. A. Edison, Esq.,  
West Orange, N. J.

Dear Sir:-

It has struck me that the principle of the Thermos Bottle could be applied to the household refrigerator or ice-box, so as to make the housekeeper's supply of ice last much longer. It might also, perhaps, be applied to cold storage rooms. Write you so that you may, if you think it is practicable, apply the idea, as I am a newspaper man, with no facilities for experimenting.

Yours sincerely,

Henry M. Williams

Recd & Ans  
H. M. Williams

Say - I turned 62 a few days ago

there, but it would be very

difficult to make large

containers that would

hold the vacuum, so far only

glass will hold a permanent

vacuum & they are necessary

for the idea.

Enclosed

DAILY  
AND SUNDAY

**ST. LOUIS POST-DISPATCH.**

PUBLISHED BY THE PULITZER PUBLISHING CO.

LARGEST  
CIRCULATION

ST. LOUIS, Mo. Aug. 25, 1909  
Thos. A. Edison, Esq.,  
West Orange, N. J.

Aug 27 1909  
Ans 6/25

Dear Sir:-

On Aug. 23rd. I wrote you suggesting that the principle of the Thermos bottle could doubtless be applied to the household refrigerator or ice box, with the idea of conserving the ice supply for the family; or to the cold storage room, so that less ice would be needed. In case you conclude to experiment along these lines and find the idea practicable and remunerative, don't forget me. I have neither money nor time to experiment, but thought it a pity to let the idea go to waste.

Yours sincerely,

*Henry M. Williams*

TAG - writing  
JOHN R. FLIPPIN, JR.

(Mr.)  
11/13

G. HARDY JONES, JR.

FLIPPIN & JONES  
40 S. FRONT STREET  
COTTON

MEMPHIS, TENN. November, 11th '09.

I think you could electrify a ball of  
hard rubber so strongly that it becomes pick up  
from the floor several  
pounds of cotton

Mr Thomas A. Edison,  
Orange, New Jersey.

Dear Sir:- As you may note from this business heading, I am in the cotton trade on the Memphis market and am interested in all things having to do with the staple. I, in the course of my work, noticed that the cotton fibre is susceptible to frictional electricity generated on the hard rubber barrel of a fountain pen, and will lift quite a ~~large~~ weight in proportion to the size of the magnet. I have spoken to one or two of my friends about it, men who profess to know something about electricity, and they say it would be impossible to develope a magnet powerful enough to draw seed cotton from the bolls, and so to make a practical cotton picker by means of such power. The cotton fibre is estimated at one third the total weight in a bulk of seed cotton, so the magnet would have this double weight of seed to lift, besides the clinging tendency of the fibre to the bolls.

I would like very much to hear from you on this subject, and to get your invaluable opinion. Hoping that you may find time to think of this, and to write to me about it, I beg to remain,

Very truly yours,

T

George Trumbull.

1AE-on acoustics

JOHN S. HAWLEY.  
WILLIAM F. HOOPS.

HERMAN W. HOOPS.  
HERMAN L. HOOPS.



OFFICE, 271 MULBERRY ST.

ONE APARTMENT  
AONE.

Nov. 12, 1909



Mr. Thomas A. Edison,  
Llewellyn Park, Orange, N.J.

My dear Sir:-

I write to suggest something to you that I have had in mind for a long time, and which comes up again more strongly than ever just at this time, in that the New Theatre which has just been erected and opened to the public is not satisfactory so far as its acoustic properties are concerned. Seated in the fifth row from the stage, one can hardly hear what the actors are saying.

This also applies to the top gallery of other theatres and to the top gallery of the Metropolitan Opera House. When the actors do not talk sufficiently loud, they cannot be heard with comfort by those who are anxious to hear distinctly. The same trouble is experienced in many of the Churches in the city.

It has occurred to me that you could invent some method, either on the principle of the wireless telegraph, or by arranging a series of invisible wires to take up the sounds coming from the actors' voices and carry them to each gallery, and in this way

11/12/09.

give the audience greater pleasure in hearing distinctly without straining themselves.

This same principle, it seems to me, could be applied to large open air meetings or large meetings held in Madison Square Garden. If from the speaker there were radiating wires to all sections of the Garden, a speaker with a good voice could be heard everywhere, but as it is, it often happens that a speaker cannot be distinctly heard within thirty or forty feet.

I am confident that if you would look into this matter you would be able to develop something, and perhaps patent it, that would do you credit and please a great many people.

I shall be pleased to have a few lines from you on this subject.

Yours truly,

HWH/GB

*H.W. Hoops*

T.D.C.

Say

Ave M<sup>r</sup>

Carvel Hall Annapolis MD. Dec. 18th 1909.

Mr. Thomas. A. Edison  
Llewellyn Park, N.J.  
Dear Sir:

Have you take notice that there is something missing on the telephone ? well i think there could be something which would take the orders or message in case nobody is in the office or the office is closed or in any line of business, or if one is engage in something or in a conversation which is annoying to break off, on account the phone.

Now my idea is this, if you put one of your records from a talking machine connect same with the receiver of the phone with an attachment on to the record and have the record wind up by a spring or by electricity and the record large enough to receive more then one order or message, you could manufacture them in different size according to the business one is doing, and by each message so arranged that as soon the message ends the record stops and ready for another message and so on, the record i think could be used over again.

Now i belief there could be some arrangement in connection with the hammer on the bell which would lift the receiver for taking the message and drops the receiver in place wen the message ends.

Well Mr. Edison i had thi~~d~~ Idea for some time put i dont know what todo with it so idecided to send you this letter and if you could make anything out of it i know that you will not forget me.

Hoping that i dont have taking your time useless, i am

Very truly yours

L. Young

**1909. Edison, T.A. - Unsolicited Correspondence -  
Personal (D-09-25)**

This folder contains routine personal requests and fan mail. Included are letters asking Edison for biographical and other personal information, educational advice, information on lightning rods and x-rays, charitable contributions, loans, and other favors. Among the items for 1909 is a marginal note by Edison regarding his boyhood readings at the Detroit public library.

A sample of less than 10 percent of the documents has been selected.  
The selected items contain Edison marginalia.

Schools  
I say that a full Course at the Massachusetts Institute of Technology is the best thing for a man who wants to be an engineer. Cambridge, Mass. (Rev 1/6/09)

January 9, 1909

Thomas Edison says:

Dear sir,

I have been very much interested in your career as an inventor. Would it be too much trouble for your secretary to write to me what studies would be of most help to develop

a mind with such interests  
in view.

This is my first  
year at Harvard College  
and any suggestions which  
you would give to me  
in relation to studies,  
would be greatly  
appreciated.

Very truly yours  
Stetson V. Hanks

Ed - Board Ans 1/12/09 Jan 11'09

Mr. Thomas A. Edison

Inventory

Dear Sir <sup>Statement are</sup> incorrect, I sleep sound

You are able to  
confirm or deny a state-  
ment recently made  
to me concerning your  
work.

The statement was  
this: Many of your

much appreciated.

Yours sincerely,

Arthur L. Harris

Principal of Smith Academy  
Hatfield, Massachusetts

I am much interested  
in practical psychology  
and spirit my suggestion.

inventions come to you  
while you are asleep.  
In the morning you  
work out an idea which  
you did not have the  
preceding night.

Please be so kind  
as to confirm or deny  
~~this statement~~ as  
much weight hangs  
thereon. An explana-  
tion would be

TAE

Say Sir

#3 Am 3/7/09

~~Los Angeles Cal.~~  
Los Angeles Cal.  
March 1<sup>st</sup> 1909.

Mr Thomas A Edison, say research not correct,  
Electric Invents but is correct when applied to  
New York City a training in Mathematics,

Dear Sir I am preparing  
a little volume on "The Seven Essentials to Life  
and Health." I want to use a story I have heard  
concerning you if it is true. The story is  
as follows. Mr Edison was asked if he did  
not greatly feel the loss of a College Training.

His reply was "Why no, if I had gone through  
College I ~~would~~ have found out that the  
things I have accomplished could not be  
done." If this Story is true even in principle  
I can make a story hit with it. Otherwise  
I would not care to use a fictitious statement  
to establish a point. May I ask you the  
favor to settle this point for me for I greatly  
desire to be assured. I hope the story is true!

Yours very truly  
G. D. Ballou

Schools



Mr 6/11

Boston Public SCHOOLS

Boston, June 7, 1909.

Thomas A. Edison Esq.,  
Menlo Park,  
New Jersey,

Dear Sir,- ~~for the purpose named~~ \$100.00

Can we interest you in helping us establish a newsboys' scholarship in the Massachusetts Institute of Technology. There are in the city of Boston five thousand newsboys, the majority of whom are under fourteen, attending school, and earning their living at the same time by selling papers after school hours. In many cases they contribute materially to the support of the family. They are as a class very alert and ambitious, especially in getting a higher education. Unfortunately, even the minority are unable to go higher than the High School, because though able to keep themselves in school, they can not earn the high tuition fees of the higher institutions of learning. The tuition fee at Technology is quite beyond the earning power of the average newsboy.

Three years ago, friends of Harvard and of the newsboys established a newsboys' scholarship at Harvard, which proved this remarkable effect: that many newsboys who would have dropped out of school at fourteen, entered the High School to continue their studies in hope of qualifying for the Harvard Newsboys' Scholarship.



SCHOOL

Boston, ..... 190

Owing to the intensely practical side of every newsboy, a Newsboy's Technology Scholarship would have even a greater effect in stimulating many newsboys in going to High School, and thereby helping not only the recipient but of leaving the entire Corp.

Having heard of your interest in the Newsboy and in the Institute of Technology, we have taken the liberty to write you and present the case on its merits.

Very sincerely yours,

Jacob S. Goldson  
Sec. Boston Public Newsboys Co.

C. O.  
Philip Davis,  
School Committee  
Mason St.,  
Boston,  
Mass.

[ATTACHMENT]



Organized, May 1, 1901

Boston

## Newsboys' Protective Union

No. 9077, A. F. of L.

Boston, Mass., Sept. 28, 1909

Mr. Thomas A. Edison

Orange New Jersey

Dear Sir

We hereby beg to acknowledge yours of  
the eighteenth enclosed with check for one  
hundred dollars donated to The Boston  
Newsboy's Protective Union. As we know of no such  
organization bearing that name we mail  
same back.

Sincerely Yours,

Boston Newsboy's Union

Benjamin W. Nichols  
Secretary

13 Grove St.  
Boston

Electric History  
Albemarle

Brooklyn, June 7, 1909.

Mr. Thomas Alva Edison

Dear Sir,

I am interested in the history of the New York Edison Co. and I am taking the liberty of asking you if you can give me any of the early history of the New York Edison Co., first central station and also a history of the invention of the chemical meter. Especially the electric meter as I am very much interested in the metering of current of central stations.

I have read and reread the book called "Sixty years of an Inventor's Life" by T. A. Jones but the history of the chemical meter is very brief as it is also in other books.

If I am not imposing upon you too much  
I hope you will honor me by giving me  
some data, as I am very anxious.

Thanking you in advance for anything  
you may do for me I remain  
Yours very respectfully,

H. W. Minter,  
1234 Madison St.,  
Brooklyn,  
N.Y.

Sd-Pers.

Mr. Thos. A. Edison,  
Orange, N. J.

Spring Valley, Minnesota

July 14th, 1909

Fowler said 9 weeks  
are often

beginning  
of

Dear Sir:- I have been informed that Prof. O. S. Fowler, the great phonologist, gave you a delineation of your character many years ago, and among the things that he told you was that you was a natural born inventor; and my object in writing to you is to learn if that is a fact. I shall deem it a great favor if you will advise me in regard to the matter, i.e. did he tell you what is stated above and if so when  
Thanking you in advance and trusting to hear from you in due time, I am

Respectfully yours

Bruce St. John

Enclosed find stamped envelope for reply

DAVID E. HEINEMAN  
DETROIT, MICH.  
MEMBER OF  
THE STATE BOARD OF  
LIBRARY COMMISSIONERS

Say that while a newsboy I used  
the public library in Detroit



money was  
spent + so were scientific  
books + etc.

STATE OF MICHIGAN Detroit, Aug 3, '09.

Dear Sir: Regrettting to trouble you to dictate a brief reply in August weather, may I request you to verify or correct the impression I gave the writer of the attached letter, as to your having, in early life, drawn books from, or having read in the Detroit Public - or other Detroit library?

Thanking you in advance for your courtesy in replying and begging to assure you of the profound respect wherewith I address so illustrious a former resident of our State, I am,

Very truly, yours:

David E. Heineman

President State Board of  
Library Commissioners.

Mrs. Thos. A. Edison -  
Menlo Park, Calif. -

*All*  
AUG 7 1909

*Put*

*Ans 11/15*

THE CENTURY CO.  
PUBLISHERS  
UNION-SQUARE-NEW-YORK

Frank H. Scott, President.  
William Ellsworth, Secretary

November 9, 1909.

Say The two additional volumes of the Century  
Dictionary received. ~~This is now up to date~~  
~~but still~~ This dictionary is the  
most used of any reference book I have &  
If you will send me your address I will send you  
Dear Sir:-  
our compliments will be of service to you.  
have brought it up to date

As is explained in the proprietary note, in-  
cluded in the first of these volumes, they have been made  
necessary by the notable advance, especially in the sciences  
and the arts, since the publication of the original work -  
an advance which involves a new vocabulary of very great ex-  
tent, and numerous new applications of older words.

In addition to the definitions of these new  
words and senses many subjects of recent importance are  
treated in encyclopedic articles; and all of the definitions  
and articles have been written by specialists of high reputa-  
tion. In the second volume is included an addition to The  
Cyclopedia of Names, in which no little space has been devoted  
to men and women of achievement, to recent political and geo-  
graphical changes, to new institutions, and to important re-  
cent events.

If you are disposed to give us an opinion of  
the value of these two volumes, your courtesy will be greatly  
appreciated.

Respectfully,

THE CENTURY CO.

*William Ellsworth*  
Secretary.

Thomas A. Edison, Esq.,  
West Orange, N. J.

OFFICE OF  
THE CONSUMERS' COAL CO., INC.

1417 F STREET N. W.

Dec. 27 1909  
Ans 1/1/19

ORGANIZERS

ROBERT N. HARPER  
WILLIAM B. SORSHBY  
ROBERT H. LOVE

PHONE MAIN 383

COAL SOLD TO MEMBERS  
PRACTICALLY AT COST  
DIVIDENDS ON STOCK

*removed out property*  
Say Your plan is correct some day. It will become universal  
*Edison*

WASHINGTON, D. C. Dec. 24th, 1909.

Mr. Thos. A. Edison,  
West Orange, N. J.

*I will sign*

Dear Mr. Edison:

The whole World knows you; therefore anything that has your stamp of approval is bound to create interest everywhere. I have read with great interest your article in December "Munseys" in regard to cooperation, especially that part of it which refers to the distribution or sale of coal, and I take the liberty of enclosing you two circulars explaining a plan under which your ideas in a way, are being carried out in this city.

Conceived by myself last Spring, the idea was to form a large membership before Fall, but as it proved difficult to interest "Capital" in what appeared rather a radical change from existing ideas, as well as a further and greater difficulty to interest the people in an organization to save money on coal when they were in the grasp of the "ice man," Nov. 1st found us with only about 100 members and a very small amount of capital.

However, having made promises of what we could do and the plan still seeming all right, we started in to do business. On Oct 11th we received our first car of coal from the mines, and the practical work of the business based on theories, commenced. Since that date we have bought 39 car loads of coal; our membership has increased to nearly 200 people who have paid in nearly \$1,200 for stock, most of it in one share lots at \$5 per share, same being dividend earning, transferable and even returnable under some conditions.

We are selling to members at the exact cost at the mine plus the freight and hauling charges, with the addition of 50c per ton to cover operating expenses and a dividend, and while working under some difficulties such as necessity of hauling direct from cars owing to inability to secure yard or dumping facilities, we have paid economical expenses to date.

I shall consider it a great honor to have a few lines from you on this subject, for while I am in this business to make a living in one sense of the word, if I can combine that very necessary feature with some benefit to my fellow man, I believe the latter object the more creditable and praiseworthy in the end. Humanity often has to be driven even to its own good and it takes capital to drive anything, but I believe we can get a firm footing in this city if we can keep going through the coming Summer, and be in a position to advertise the proposition more extensively before another Winter.

Thanking you for the encouragement your article has engendered, and wishing sincerely the people here could know more of your ideas along these lines, I beg to remain,

Yours very respectfully,

RHL/WD

*R.H. Love U.P. Bell Myrt*

[ENCLOSURE]

*Circular*

## Of Interest To All Coal Users

### Announcement of Consumers' Coal Co., Inc.

OF WASHINGTON, D. C.

#### ORGANIZERS

ROBT. N. HARPER (of Harper & Co.), Banker, *President and Treasurer*  
W. B. SORSBY (Ex U. S. Minister to Bolivia), *Vice-President*

HENRY GRINNELL *Secretary*

R. H. LOVE *General Manager*

ALL OF WASHINGTON

CAPITAL *1000* *\$25,000.00*  
~~1000~~ Shares, Par Value \$5.00

FOR THE BENEFIT OF MEMBERS ONLY

[ENCLOSURE]

YOU'VE WAITED LONG FOR THIS?

## The Consumers' Coal Co.

(INCORPORATED)

Organized for the Benefit of Members Only  
FOR THE PURPOSE OF BUYING COAL DIRECT  
FROM THE MINES, AT A SAVING

Estimated at Approximately

**ONE DOLLAR (\$1.00) PER TON**

Only Cost for Perpetual Membership is

**\$5.00**

Which Buys Dividend Earning Share of Stock, Full Paid,  
Non-Assessable, Transferable.

### ORGANIZERS ARE

ROBERT N. HARPER, Banker  
W. B. SORSBY, Ex. U. S. Minister

HENRY GRINNELL, Secretary  
ROBERT H. LOVE, Manager  
(All of Washington)

AN ECONOMICAL MANAGEMENT IS GUARANTEED.

No coal user can afford to overlook the benefits offered by this Organization.  
Best Anthracite Coal will be delivered as wanted and sold to members only,  
at a profit of only 25 to 30 cents a ton.

**JOIN NOW!**

Deliveries to commence about October 1st.

1447 Subscriptions taken at ~~Temporary~~ Office,  
**1305 F STREET N. W.**

**DON'T WAIT!**

**1909. Edison Crushing Roll Company (D-09-27)**

This folder contains correspondence and other documents relating to the business of the Edison Crushing Roll Co., which licensed and installed Edison's crushing rolls and collected royalties for their use. Included are statements of expenses incurred and royalties due, as well as correspondence regarding blueprints, patterns, and licenses. Most of the items are by Edgar S. Opdyke, purchasing agent for the company.

A sample of approximately 10 percent of the documents has been selected.

# Edison Crushing Roll Company

Principal Office, Edison Laboratory  
Orange, New Jersey

WORKS OFFICE: STEWARTSVILLE, N. J. June 21, 1909.

*Bendy*  
6/22/09

Dear Mr. Edison:-

Please note the attached letter to Mr. Hicks, together with letters from Williams and Hartigan attached. Note particularly the reference Casparis makes to your getting tired out. He little knows what he is running up against.

I am today writing the U. S. Crushed Stone Co. people, asking for particulars of the Dolese & Shepard installation and will advise you as soon as I have their reply.

As soon as you have noted the attached letter, forward it to Mr. Hicks in the enclosed addressed envelope.

Yours very truly,

*Womallow*  
V. P.

WSM-RBS

ENCLS:

# Edison Crushing Roll Company

Principal Office, Edison Laboratory  
Orange, New Jersey

AUG 2- 1909

WORKS OFFICE, STEWARTSVILLE, N.J.  
July 29, 1909.

Mr. P. Brady,  
Edison Laboratory,  
Orange, N.J.

Dear Sir:-

Replying to your letter of the 28th instant, the copy of our letter orders to A. Garrison Foundry Company and Chester Steel Castings Co. covering changes on patterns, the castings which are to be made from these patterns are for the Tomkins Cove Stone Company's 6' X 7' rolls and according to the contract Mr. Edison is to furnish all patterns at his expense, consequently the orders for these patterns were placed in his name.

Yours very truly,

ESO-FBR

*Eugene W. Speyke*  
Engineering Dept.

# Edison Crushing Roll Company

Principal Office, Edison Laboratory  
Orange, New Jersey

WORKS OFFICE, STEWARTSVILLE, N. J., August 4, 1909.

Mr. Thomas A. Edison,

Attention Mr. H. F. Miller,  
Orange, N. J.

Dear Sir:-

Attached find carbon copies of our letter orders to the Lehigh Car Wheel & Axle Works under dated of July 31st and August 3rd, covering changes on patterns of the 6' x 7' Rolls, from which castings will be furnished for the Tomkins Cove Stone Co. Also covering one new pattern #3873, from which also castings are to be furnished for the Tomkins Cove Stone Co's. 6' x 7' Rolls.

The writer understands that according to the contract, Mr. Edison is to personally furnish all of the necessary patterns.

Yours very truly,

Edison Crushing Roll Company,

J. C. Kelly,  
Purchasing Agent.

ESO-RBS

ENCLOSURE:-

AUG 5 1909  
J. C. Kelly

203-92

[ENCLOSURE]

July 31, 1909.

Lehigh Car Wheel & Axle Works,  
Catasauqua,  
Pennsylvania.

Dear Sirs:-

Referring to our letter order of July 29th, placing for the account of Tomkins Cove Stone Co., of Tomkins Cove, N. Y., orders for chilled iron roll plates Nos. 3862 and 3863 to produce these castings you will please change Thomas A. Edison's patterns Nos. 2975 and 2976 so that they can be used as patterns #3862 and #3863. You will note that the difference in these patterns are that in the former case they have a key and in the latter case a key-way, which has been moved to the center. In making the change in these patterns as required, you will please see to it and number the patterns so that in future orders there will be no difficulty in our securing the proper casting by simply giving the pattern number. Whatever expense is involved in making this change in the patterns above specified, you will charge to the account of Thos. A. Edison, who will later mail you a regular order confirming this letter.

Patterns Nos. 2975 and 2976 are shown on blueprint as B-2356 and B-2355. Pattern #3862 on blueprint B-2396, and pattern #3863 on blueprint B-2397, copies of blueprints which you have in your possession.

Yours very truly,

ESG-EG

**[ENCLOSURE]**

, August 3, 1909.

Lehigh Car Wheel & Axle Works,  
Catasauqua, Pa.

Gentlemen:-

We accept your quotation of July 22nd, in reply to our inquiry of the 21st, No. 802, in the name of Thomas A. Edison, Orange, N. J., and request that you enter the following order for his account, who will later mail you regular confirmation order.

All correspondence pertaining to this order will be carried on by us, the inspection of the finished work to be done by Mr. Edison's inspector. When ready for the inspection, you will notify us and we will arrange to have his inspector call. Shipping instructions will be given you later:-

Blueprint B-2366

One (1) Pattern, - No. 3873.

Price to be \$8.00 net, pattern to remain the property of Thomas A. Edison.

Pattern to be furnished to dimensions as indicated and as shown on the enclosed blueprints B-2366. This pattern you will use in executing the order for the Tomkins Cove Stone Co., for chilled iron castings from it.

Yours very truly,

ESO-RDS

~~ENCLASSED~~

## Edison Crushing Roll Company

Principal Office, Edison Laboratory  
Orange, New Jersey

WORKS OFFICE, STEWARTSVILLE, N. J.

August 4th, 1909.

Mr. H. F. Miller, Treas.,

Orange, N.J.

Dear Sir:-

We beg to hand you herewith voucher check  
in favor of Mr. Edison for \$727.86 from the Sibley Quarry  
Company, Sibley, Mich., covering royalty on rolls for the  
month of June, 1909. We have acknowledged receipt of  
this check direct to the Sibley people.

Yours very truly,

The Edison Crushing Rolls Co.,

*Elmer E. Horne*

Assistant to Vice President.

WEB-DSW

encl.

copy to H.C.Williams,  
Office.

## EXPENSES INCURRED BY EDISON PORTLAND CEMENT CO.

ACCOUNT LIMESTONE ROLLS, MONTH OF AUGUST.

Acct. No.

	TOMKINS COVE CONTRACT ( T.A.E. )			
1000	Drafting	251.06		
	E. S. Odyke - Expense July 26	5.17		
		<u>256.57</u>		
	Labor Tf'd. to E. P. C. Co.	1.48		<u>255.09</u>
	TOMKINS COVE CONTRACT (Personal)			
1001	Drafting - Pan Conveyor	2.50		
	E. Herter - Expense Pan Conveyor 7/24&25	<u>5.34</u>		7.84
	KELLY ISLAND LINE & TRANSPORT CO. CONTRACT (T.A.E.)			
1004	Drafting	52.88		
	E. Herter - Expense August 21 - 28	<u>28.92</u>		81.80
	LITTLE FALLS STONE CO. CONTRACT (T.A.E.)			
1006	Services J. McFadden, Eng. August 1-31	150.00		
	" J. Frey - Inspector	6.24		
	" Draftsmen	6.56		
	W. S. Mallory - Expense To Little Falls 8/3	16.62		
	J. McFadden " 8/1 - 15	46.85		
	J. Frey " Inspecting	<u>2.75</u>		<u>229.02</u>
	U.S. CRUSHED STONE CO. CONTRACT (T.A.E.)			
1008	Salary - M. B. Snyder	120.00		
	U. S. CRUSHED STONE CO. CONTRACT (Personal)			
1009	J. Frey-Services; Inspected Roll's & Shaft 8/18	3.64		
	M. B. Snyder - Expense July 31	24.36		
	J. Frey " Inspecting 8/18	<u>4.23</u>		32.23
	SCREEN EXPERIMENTS			
1010	Drafting	28.00		
	Labor experimenting	59.31		
	Material - Sand	<u>12.19</u>		99.50
	GENERAL EXPENSE			
1011	Labor changing patterns	93.66		
	Labor Crushing and unloading Rock	17.40		
	Stamps	8.40		
	Drawing materials	13.72		
	Material changing patterns	37.35		
	Stationery	6.85		
	J. McGudden -Expense July 10-31	24.99		
	" " July	.95		
	Telegrams	8.67		
	V. H. Mason - Expense	2.10		
	H. Masterson - Meals	2.25		
	Freight on test rock	<u>.85</u>		217.19

-2-

SALES			
1012	Salesman salary F. L. Hartigan - Expense July 16-31	200.00 <u>28.10</u>	228.10
KELLEY ISLAND LIME & TRANSPORT CO. CONTRACT, Lakeside Plant (T.A.E.)			
1014	Draftsmen E. Hertzer - Expense August 21-28	33.65 <u>28.93</u>	62.58
TOTAL		\$1333.35	

*Duplicate*

# Edison Crushing Roll Company

Principal Office, Edison Laboratory  
Orange, New Jersey

WORKS OFFICE: STEWARTSVILLE, N. J. Oct. 5, 09.

Mr. Thomas A. Edison,

Orange, N.J.

Attention Patrick Brady.

OCT 6 - 1909

Dear Sir:

Answering your note referring to your order No. 8085 the shafts on this order were ordered for the 5 x 5' Rolls which were to be installed at Oxford Furnace N.J. by you. This order, however, has in the meantime been held up and there will nothing be done on it until further advised, in fact within the next week or ten days, the order may be cancelled.

Yours very truly,

ESO/D

Edison Crushing Roll Company,

Patrick Brady,  
Buying Agent.

*File  
for  
you*

THE EDISON CRUSHING ROLL CO.  
ROCK CRUSHERS  
PRINCIPAL OFFICE, EDISON LABORATORY, ORANGE, N.J.  
WORKS OFFICE, STEWARTSVILLE, N.J.

(E)

November 26, 1909.

Mr. H. P. Miller,

Edison Laboratory,  
Orange, N. J.

NOV 27 1909

Dear Mr. Miller:-

Replying to your favor of the 15th to Mr. W. S. Mallory, in reference to vouchers of the Benson Mines Co. covering royalties for the month of September, 1909, amounting to \$111.54, which has been handed to us for attention, we beg to advise that we have examined this report of tonnage and extensions and have compared same with the contract agreement and find it entirely correct and have so marked their statement. We have also kept a record of this tonnage and the royalty due, at this office for reference.

In reply to yours 24th to Mr. Mallory in reference to the Sibley Quarry Co's. report of stone crushed for the months of August, September and October, we beg herewith to hand you copies of the total pounds of the different sizes crushed, the total cubic yards and the royalty paid. The report for August, 1909, is taken from a letter of yours under date of Sept. 29th, in reply to an inquiry from us asking for this information. The other reports are taken from carbon copies on file at this office.

In this connection, we beg to say that it was

our impression that original and duplicate copy of this report were sent to this office and that original was forwarded to you and copy was filed at this office. We are, however, as per your suggestion, writing to Mr. Knowlton, Treasurer of the Sibley Quarry Co., asking if in the future they will not kindly send two reports, so that your office and ours may each have a copy on file. This we trust will clear up the matter satisfactorily.

Trusting that the above will supply you with the desired information, and if not and you desire it, if you will advise us we will have copies made of the entire report and send you.

Yours very truly,



HGW-RBS

ENCLOSURE:-

*Legal Department.*      Telephone 808 Orange.  
Cable Address Edison-Orange.

Thomas A. Edison  
National Phonograph Co.  
Edison Business Phonograph Co.  
Edison Manufacturing Co.  
Bates Manufacturing Co.  
Edison Storage Battery Co.  
Edison Portland Cement Co.  
Edison Phonograph Works.

Frank L. Dyer  
Doris Holden  
Herbert E. Dyer  
George P. Gull  
Dyer Smith  
Counsel

Orange, N.J. Dec. 31, 1909.

Mr. W. S. Mallory,  
Stewartsville, N. J.

Dear Mr. Mallory:

Mr. Dyer has asked me to reply to your letter to him dated December 29th, relative to Mr. Edison's debt to and claim against the Little Falls Stone Company. On looking into the matter, I find that the bankrupt act provides that:

"In all cases of mutual debts or mutual credits between the estate of a bankrupt and a creditor, the account shall be stated and one debt shall be set off against the other, and the balance only shall be allowed or paid."

However, in order to offset a debt of this sort, it is necessary that it must be of such character as to be proven against the bankrupt's estate, that is, among other things, it shall not have been incurred within four months before the filing of the petition and with knowledge that the bankrupt was insolvent, or had committed an act of bankruptcy.

While I know something about the character of this counter claim, I have not the full details thereof, and in order to determine with precision whether or not Mr. Edison is entitled to this counter claim or set-off, we should have full

Mr. W. S. Mallory.

2

Dec. 31, 1909.

information as to the times and circumstances at and under which the Little Falls Stone Company became indebted to Mr. Edison for the sum which you state amounts to between one thousand and twelve hundred dollars. If you will give me complete data on this subject, and if you will request Mr. Harry Miller to add thereto such data as he may have, which you do not have, so that we can have the entire information on the subject collected together, I will then be able to take the matter up further and can advise you as to whether Mr. Edison is entitled to set off such debt against the sum which he was to pay on retaking the Rolls, or can offset any part thereof against the same.

In this connection, please state as nearly as you can, when you first had occasion to believe that the Little Falls Company was insolvent, and at what time you became convinced and had undoubted knowledge of its insolvency.

Very truly yours,

HHD/MH



**1909. Edison Manufacturing Company (D-09-28)**

This folder contains correspondence and other documents relating to the business of the Edison Manufacturing Co. Included are letters pertaining to the company's bank balances and to its contract with Nelson Goodyear for rights to his generator. Among the correspondents is Frank L. Dyer, vice president and general counsel of the company.

Approximately 30 percent of the documents have been selected. The items not selected include routine statements of account, letters of transmittal and acknowledgment, and documents that duplicate information in selected material. Also not selected are documents regarding the designation of Walter Stevens in place of William E. Gilmore, the company's former vice president and general manager, as the "person upon whom process against the corporation may be served."

Other items in the Document File relating to the Edison Manufacturing Co. can be found in "Battery - Primary" and "Motion Pictures" folders.

*Edison*  
Mr. Dyer:

As per our conversation to day beg to advise that the  
Edison Mfg. Co's deposits are as follows:

Second National, Orange	86,088.56
Union National, Newark	113,906.89
First Natl. Bank, Chicago	11,683.95
	\$211,379.40

In addition to this the National Phonograph Co. owes the  
Edison Mfg. Co. as of January 1st--\$307,541.06, of which \$288,000.00  
represents cash borrowed from them during the past year.

The question has been taken up with Mr. Westee of the advisability of creating a sinking fund for the Edison Mfg. Co.

As you were considering the advisability of transferring some  
of this money to Mr. Edison, we must take into consideration that the  
Mfg. Co. will owe the Battery Supplies Co. for the stock and plant  
equipment, which was taken over at the time the Battery Supplies Co.  
was discontinued. Up to the present time the Battery Supplies Co.  
have rendered bills amounting to approximately \$39,000.00, which covers  
merchandise which was transferred. In addition to this the plant and  
equipment is still to be billed, and at this time I am unable to  
advise the amount this will cover.

If any further information is desired kindly advise.

1/21/09.

*W. F. Eckert.*

*Melvin*

REFFER TO THIS NUMBER  
IN YOUR REPLY

314

MEMORANDUM

TAE, Inc. - Financial  
FRANK L. DYER,  
ORANGE, N.J.

Mr. Weston:

147

1/27/09.

In discussing with Mr. Weston the question of the bank balances of the Edison Manufacturing Co., he agrees with me that these balances need not be so large and has therefore requested Mr. Miller to reduce them to the extent of \$100,000.00.

Regarding the question of creating a sinking fund for the Edison Mfg. Co., I wish you would arrange, beginning Jan. 1st, to provide for such a fund at the rate of \$6,000.00 per month.

Please consider what you would regard as a desirable plan for carrying this into effect and let me know what you propose to do.

*Ans. to Tel.  
Supt. of Fin.  
1/27/09*

FLD/IWW

F. L. D.

No. 629

MEMORANDUM

Mr. Dyke:

5/10/09.

You will find that we have a contract with Nelson Goodyear in reference to exclusive rights in his Generator. I wish to have a new contract prepared along the following lines:

Mr. Goodyear will grant us the exclusive right to sell the generator for all the purposes defined in the present contract, which is to be automatically cancelled upon the execution and delivery of the proposed new contract. We will agree on our part to push the sale of the generators as far as we consistently can, list them in our catalogues and do as much advertising as in our judgment the condition of the business requires. If Mr. Goodyear is dissatisfied with the way we are handling the business and believes that we are not making proper effort to sell the generator, then the matter in dispute shall be submitted to arbitration, each side appointing an arbitrator and the two arbitrators appointing a third, and if two of the arbitrators decide that we have not fairly represented him, we lose the exclusive rights.

The price at which we are to obtain the generators from Goodyear is \$21.50 each in lots of 500 f.o.b. New York, the quality and style to be at least as good as those which are now being furnished us.

We are to pay 20 cents additional for any generators ordered for export, to cover special packing for foreign shipment.

We are to have the benefit of any improvement in the price which Mr. Goodyear can obtain, but the price is not to exceed \$21.50 each in lots of 500.

We are also to have the right to manufacture the generators ourselves on the payment of \$4.50 royalty; this manufacturing right to be exercised by us on three months notice, but we are to

(2)

take up any generators that may be on order.

If larger or smaller generators are hereafter ordered, we shall have the right to manufacture them on the payment to Goodyear of a royalty equal to 10% of the list selling price; or, if we order them from Goodyear, we should pay him the same amount of royalty.

We agree to place with Mr. Goodyear within ten days from the execution of the new agreement an order for 500 generators at \$21.50 each, on the following terms: We will pay to Goodyear \$2833.33 with the order, being 1/3 of the total order, less his royalty of \$4.50 each; or in other words, since he is to pay \$17.00 each for the generators complete, we will advance him 1/3 of the amount he has to pay. As the generators are delivered on this 500 lot order, he is credited with \$17.00 for each generator until the payment of \$2833.33 is exhausted; subsequent generators as they are delivered from the manufacturer are then paid for at the rate of \$17.00 each at the end of each month in which deliveries are made. As these generators are ~~shipped~~ ~~shipped~~ ~~shipped~~ ~~shipped~~ ~~shipped~~ ~~shipped~~ ~~shipped~~ paid his royalty of \$4.50 each at the end of each month in which sales are made.

Get up the contract along these lines as soon as possible, because, having gotten Goodyear around to this point, I want to strike while the iron is hot.

MLD/TWW

F. L. D.

J.P. Morgan  
J.P. Morgan & Co.  
Wm. H. Vanderbilt  
New York  
Drexel & Co.  
Philadelphia  
Morgan, Harris & Co.  
Paris

H. C. Muller  
Edison Manufacturing Co.,  
Orange,  
New Jersey.

New York, May 28th, 1909



Dear Sirs:-

Referring to your favor of May 27th, we enclose two blank Powers of Attorney covering the bonds which we hold for your Company's account registered in the name of the Edison Manufacturing Co.

In order to transfer these bonds it will be necessary to furnish us with:

1. Two certified copies of the minutes of the meeting of the Board of Directors of the Company authorizing the transfer and giving power to two officers of the Company to effect the same.
2. The two enclosed Powers of Attorney duly executed and attested before a Notary Public with County Clerk's Certificate attached.

The notarial acknowledgment must describe the individual signing the Power as being the officer of the Company described in the Power.

J. P. Morgan

Edison Manufacturing Co.

-2-

The bonds cannot be registered as suggested, in the name of Thos. A. Edison, Trustee. It is necessary to describe the Trust on the face of the bonds. It will also be necessary to send us two certified copies of the Deed of Trust.

Yours very truly,



(ENCLOSURE)

REFER TO THIS NUMBER  
IN YOUR REPLY

885

FRANK L. DYER,  
ORANGE, N. J.

MEMORANDUM

September 27, 1909.

Mr. Dodge:-

Mr. Nelson Goodyear, with whom we have some business dealings, told me the other day that he understood we were in the market for an acetylene welding plant, and he tells me that he has been quite successful in designing these plants for the United States Government and other large users. One of his drawings is attached hereto. If you are interested in the matter it might be well for you to meet Mr. Goodyear, because you will find him a man of a very high order of intelligence.

F.L.D.

FLD/ARK.  
Enc.

**1909. Exhibitions (D-09-29)**

This folder contains correspondence and other documents concerning electrical and industrial exhibitions. Among the items for 1909 are documents pertaining to the Alaska-Yukon-Pacific Exposition in Seattle and to the American Exposition to be held in Berlin in 1910.

Approximately 30 percent of the documents have been selected. The items not selected include circulars and announcements for expositions and trade shows, routine letters of transmittal and acknowledgment, and documents that duplicate information in selected material.

*Exhibit*

**Imperial**

Russian Consulate General

No. 3146

Hon Thomas Edison  
Orange, N.J.

Dear Sir;

I beg to transmit to you under separate (original) cover a communication and programme of the Committee of the "International Exposition For New Inventions", to be held in St Petersburg in 1909, which is anxious to have you take part in the Exposition.

Adding to their solicitation my request and hope that you may find it possible and advantageous to participate in the Exposition with your inventions, I have the honor to be

Yours very respectfully

*Baron Schlippenbach*

Russian IMPERIAL Consul General

New York, January 6, 09  
*Say I have received yours*  
*Commercial works no longer make Exhibits*  
Jan 1 - 1909  
Ans 1/1/09

J. E. CHILDERS, PRESIDENT  
JOHN H. MC GRAW, VICE PRESIDENT  
R.A. BALLINGER, VICE PRESIDENT  
A. S. KERRY, VICE PRESIDENT



I.A. NADEAU, DIRECTOR GENERAL  
W.M. SHIFFIELD, SECRETARY  
G.R. COLLINS, TREASURER  
JOHN W. ROBERTS, COUNSEL

OPENS JUNE FIRST

CLOSES OCTOBER SIXTEENTH

## ALASKA-YUKON-PACIFIC EXPOSITION SEATTLE 1909

DIVISION OF EXPLOITATION  
JAMES A. WOOD, DIRECTOR  
WELFORD BEATON, CHIEF OF PUBLICITY

Alex. T. Moore,

Manager, Edison Manufacturing Co.,  
Kinestograph Dept.,

10 Fifth Avenue, New York.

RECEIVED  
MARCH 10 1909  
U.S. MAIL  
EXHIBITION

January 8, 1909 JAN 10 1909  
WELFORD D. BEATON

Dear Sir:

Replying to your letter of December 21st I guess I did  
not make myself quite clear in my first letter to you. Our proposi-  
tion is this:

In return for publicity which you can give us now by  
carrying our emblem on some of your rolls of films or <sup>by advertising us</sup> in any other  
way that you see fit, we will grant your company the exclusive right  
to take moving pictures on the grounds while the exposition is in  
progress.

That is the kind of proposition I wanted to lay before you.  
I would be glad to hear from you regarding what you think of it. I  
don't know if this exclusive privilege is worth anything to you. If  
it is I would like to get advertising for it and I would like that  
advertising NOW. That, in a nut shell, is our proposition. Will  
you kindly let me hear from you regarding it?

Yours very truly,

Welford Beaton

[ATTACHMENT]

J. E. CHILDING, PRESIDENT  
JOHN H. McGRAN, VICE PRESIDENT  
H. A. BALLINGER, VICE PRESIDENT  
A. S. KELLY, VICE PRESIDENT

OPENS JUNE FIRST



L. A. NADEAU, DIRECTOR GENERAL  
W. M. SHEPPIELD, SECRETARY  
C. H. COLLINS, TREASURER  
JOHN W. ROBERTS, COUNSEL

CLOSES OCTOBER SIXTEENTH

## ALASKA-YUKON-PACIFIC EXPOSITION SEATTLE 1909

DIVISION OF EXPLOITATION  
JAMES A. WOOD, DIRECTOR  
WELFORD BEATON, CHIEF OF PUBLICITY

Edison Mfg., Co.,

Orange, J. N.

Gentlemen:

I would like to take up with you the matter or the rights to the moving pictures on the grounds of the Alaska-Yukon-Pacific exposition in return for some publicity on your films now. We are going to have a very fine exposition and the attendance is sure to be very large. I would like to hear from you regarding what you would feel like doing.

Yours very truly,

*Welford Beaton*

*M. Moore*



[ATTACHMENT]

THOMAS A. EDISON,  
PRESIDENT

FRANK L. DYER,  
VICE-PRESIDENT & GENERAL COUNSEL.

C. H. WILSON,  
GENERAL MANAGER.

A. WESTCOTT,  
SECRETARY & TREASURER.



**EDISON MANUFACTURING CO.**

MAIN OFFICE AND FACTORY  
ORANGE, N.J.

**EDISON PROJECTING KINETOSCOPES AND FILMS.**

*Frank L. Dyer*  
Frank L. Dyer

IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

10 FIFTH AVENUE, NEW YORK.  
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
"KURIAN, NEW YORK"

ADDRESS YOUR REPLY TO

New York, Dec. 16, 1908

— A. T. H. —

Mr. Frank L. Dyer,  
Orange, N. J.

Dear Sir:

I herewith enclose you communication from the Alaska-Yukon-Pacific Exposition. If I understand the communication correctly, they want to know what we would pay for the right to take moving pictures on the grounds during the Exposition.

If you would like to have my opinion in regard to the matter, would say that I do not think it would be worth a dollar to us. It seems to be the proper thing for Expositions to solicit offers of this kind. I know that we allowed the Biograph Company to take the rights for the St. Louis Exposition and we also declined to make any bid for the privilege at the recent Jamestown Exposition.<sup>THE ONLY EXPOSITION</sup> that I know of where the Edison Mfg. Co. took pictures was at the Pan-American at Buffalo and the only way we made any money out of the pictures taken there was on account of the assassination of President McKinley. Although we were supposed to have exclusive rights at Buffalo, I know that other concerns got pictures as well as ourselves.

[ATTACHMENT]

P. L. Dyson.

S.

12/16/08.

I am giving the above simply as I recall the facts.

Yours very truly,

Alex. T. Moore  
*X*

Henniker Kinograph Dept.

ALW.

[ATTACHMENT]

REFUR TO THIS NUMBER  
IN YOUR REPLY

FRANK L. DYER,  
ORANGE, N. J.

136

MEMORANDUM

Mr. A. T. Moore:

12/17/08.

I return you herewith your letter<sup>1</sup> of the 16th inst., and agree with you that it would not be worth our while to go into the Alaska-Yukon-Pacific Exposition. Except, possibly, in special cases, this ought to be our position in connection with all of these Expositions, and particularly when they are merely Sectional and not National.

FLD/IWW

F. L. D.

Enc-

[ATTACHMENT]

A. T. M.

Dec. 21, 1908.

Mr. W. Beaton,  
Alaska-Yukon-Pacific Exposition,  
Seattle, Wash.

Dear Sir:

I am in receipt of your favor of the 9th inst., and in reply beg to state that we should be glad to take this matter up with you but would state at the beginning that we would not be willing to consider any monetary proportion for the privilege of taking motion pictures at the Exposition. Doubtless a number of very interesting pictures might be taken but we are forced to look upon the matter purely from a commercial stand point. If you would be willing to concede us the right to take motion pictures during the Exposition, we would so word all titles and announcements which we placed on our pictures as would indicate where without the pictures were taken in addition to the titles of the subjects themselves. In addition to this, all our printed matter would state the same facts. You must realize, of course, that all pictures which we might take would be out of door pictures as it is impossible to take motion pictures indoors without the use of artificial light, and in your case, of course, this would undoubtedly be prohibited. If the above interests you at all kindly let me know what the possibilities will be and what the nature and character of the scenes will be which might be available for us to take.

Trusting to hear from you again, we beg to remain

Yours very truly,

EDISON MANUFACTURING CO.  
Kinetograph Dept.

Manager.

*Exhibit A*

Form No. 208.

**NIGHT MESSAGE.**  
**THE WESTERN UNION TELEGRAPH COMPANY.**

INCORPORATED 1855.

**23,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.**

This Company transmits and receives messages only on conditions relating to liability which have been agreed to by the sender of the following message. Errors or omissions may be rectified only by repeating a message back to the sending station for comparison, and the Company will not hold itself liable for errors or omissions in transmission. The Company will not be liable for damage resulting from errors or omissions in transmission, unless the sender has paid for transmission 1 per cent extra when the claim is not presented in writing within thirty days after the message is filed with the Company for transmission. This is an UNPUBLISHED NIGHT MESSAGE.

ROBERT C. CLOWRY, President and General Manager.

**RECEIVED** at 238 Main St., Orange, N. J. Telephone 90.

27 xv qr 44 Paid Night X X

Chicago Ills Jan 14-9

Thomas A Edison

Orange N J

Will you honor us with a few words congratulatory of opening Chicago's fourth electrical exposition. Our expense message will be Marconi-graphed from one end of building to other booth and issued as first message to public by Marconi-gram in Daily issue. An immediate answer requested.

Electric City Publishing Company

1020 P M

EDISON EXPOSITION  
MANUFACTURING COMPANY.

780

Feb. 24, 1909.

Welford Beaton, Esq.,  
Alaska-Yukon-Pacific Exposition,  
Seattle, Wash.

Dear Sir:

Referring to your letter of January 8th, in reference to our taking pictures on the grounds of the Exposition while it is in progress, after carefully considering this matter we have decided not to accept the proposition you have so kindly made us.

We are extremely sorry that your letter was not answered promptly and can only apologize for our apparent neglect, which we assure you was only caused by the correspondence becoming misplaced, and it was only through accident that it was brought up this morning.

Yours very truly,

IWW

Vice-President.

WE INVITE CAPITAL AND BUSINESS TOGETHER	Norfolk Business Exchange	OUR SPECIALTY: BUSINESS OPPORTUNITIES
In Your What No Business In Business There Or Elsewhere Or To Dispose Of Any Business Or Any Interest Therein Hess or Elsewhere—CONSULT US	L&W BUILDING CORNER GRANTY AND PEACHTREE STREETS	We Furnish Capital For Manufacturing Enterprises—OLD OR NEW We Furnish Capital For Merchandise For Sale Capital We Arrange Business Sales And Purchase Of Old Businesses

NORFOLK, Va., March 25, 1907.

Dear Mr. Edison,

After persistent work to  
have inventions admitted to after  
refusal by Mr. Shiff at St. Louis  
Mr. Buchanan at Buffalo where  
I met you & Mr. Sterngor (I was  
off of info) I succeeded at Jamestown  
and you will see that Steele has  
followed suit with enclosures

I trust you will notice  
this in your own way & congratulate  
though the press all inventors &  
discoverers <sup>upon their</sup> recognition by future  
expectations. As off exhibit at  
Jamestown I personally secured their  
admission & recognition by Award  
prior against strong opposition

The Bureau settle the question for  
all future. I think  
you well remember my brother W. H. Hess  
who secured the first band record at Fairmont N.C.

[ENCLOSURE]

## Alaska-Yukon-Pacific Exposition

Seattle, 1909

BUREAU OF INVENTIONS

Manufacturers' Building

X W. F. WHEELER, Superintendent

Seattle, Wash., 1909

Dear Sir: The first and only special recognition given inventors, at World Fairs, was at the Jamestown Exposition, 1907, Norfolk, Va.

The "Bureau of Inventions" there, gave such general satisfaction to the public and to inventors, and the Jury of Awards was so pleased that it awarded for the display (and to Mr. W. F. Wheeler, the superintendent in charge) gold medals for the excellence of exhibit, the classification, and arrangement and installation.

Eighty (80) medals were awarded inventors; patents were sold to manufacturing companies organized by reason of this first large, successful display.

The Scientific American, and many other prominent papers approved this action, and predicted that all future Expositions would install similar "Bureaus of Inventions," as a special attraction. The management of the Alaska-Yukon-Pacific Exposition has requested Mr. W. F. Wheeler to take the necessary space, and arrange for a special and separate display of Inventions, Patents, Models, Blue Prints, etc., where inventors may have the opportunity to exhibit and demonstrate the working and value of their inventions, negotiate sales, arrange for capital, and promote their interests generally before the millions of visitors (both Foreign and American) and have their claims presented to the Jury of Awards.

A moderate fee, of only \$10 to \$30, will be charged for all inventions, models, patents, etc., occupying a floor space less than four square feet; and only \$5 to \$15 for a wall space of similar size, for drawings, blue prints, etc. For larger space or special locations, a price to be agreed upon in advance is to be paid.

This charge will cover rent of space, necessary descriptive labels, use of tables, shelves, and general care; include explanation to visitors (such as furnished by exhibitor,) distribution of his circulars, the presentation of claims to Jury of Awards, and the delivery of exhibits to the railroad or express companies, at the close of the exhibition, to be shipped off.

One half of the amount of fee should be sent with this application for space—the balance on shipment of exhibit, the shipping and any other expenses, should be paid by the exhibitor.

Duplicate Bills of Lading should always accompany the final remittance.

All remittances should be made by New York Draft, Postoffice, or Express Money Orders, and made payable to the Superintendent of the Bureau of Inventions, A.Y.P. Exposition Grounds, Seattle, Wash., the tenth day of October, 1909.

There will be no other charge or expense, unless special service is required, by the exhibitor.

*Exhibitions*

June 11th, 1909

Messrs. Dyer, Wilson, Dolbeer, Pelzer, Philips:

You may be interested in the following extract taken from a letter written by A. A. Schell, Manager Advertising Department of the D. S. Johnston Company of Seattle, Wash., to this department under date of June 5th, 1909:

"By the way the Fair is going to be of far greater importance than any of us ever expected. The formal opening was most auspicious, over ninety thousand people being on the grounds. Our display has received a great amount of most favorable comments from the daily papers and is unquestionable the best of all the exhibits. We are showing six Edisons and only two Victors. A Business Phonograph will be installed to-day or Monday.

We sincerely hope that one of you will be out here to see just exactly what we are doing. The Edison Gold and Silver Phonographs are unquestionably one of the big features of the Exhibit."

L. W. MCGHESNEY.

LWM/AMZ

*Wilson*

NATIONAL ELECTRIC LIGHT ASSOCIATION

FRANK W. PHUNA UPP PRESIDENT  
DETROIT ELECTRIC COMPANY  
W. W. FISHER PRES. VICKSBURG PLANT  
BROOKLYN N.Y.  
JOHN T. COOPER SEC'DY RECORD VICKSBURG PLANT  
CHICAGO ILLINOIS  
EDWARD G. TAYLOR PRESIDENT  
H. MILLING AND HARRISFORD AND TRADITION  
OHIO & FOURTEEN MASTERS OF TRANSPORTATION



20 WEST THIRTY-FIRST STREET  
NEW YORK  
TELEPHONE NUMBER 4000 DRYART

EXECUTIVE COMMITTEE

W. C. L. BELIN  
W. C. FISHER  
JOHN P. GILCHRIST  
A. J. DODGE  
J. T. HANNING  
H. M. SHANAHAN  
L. H. CHAPLIN  
L. H. CHAPLIN PRESIDENT PENNSYLVANIA SECTION  
W. C. FISHER PRESIDENT NEW YORK SECTION  
H. M. HILLARD  
O. A. REED

OCT 14 1909  
FRANK L. DYER.

Oct 13. 09

Dear Mr. Dyer:  
This is to be a meeting  
of the Berlin Exposition  
Commission at the Chamber  
of Commerce, at 2.30 today.  
As Mr. Edison is on the  
Commission, it would be a  
good thing if you could be  
there. J. P. Morgan has  
accepted the presidency  
of the Commission.

Yours  
T. Brewster

*Berlin Exposition* exhibition  
1048

October 15, 1909.

T. C. Martin, Esq.,  
39 West 39th Street,  
New York, N.Y.

My dear Mr. Martin:-

I meant to have promptly acknowledged your favor of the 13th inst. in regard to the proposed meeting of the Berlin Exposition Commission, but I would not have been able to get away this afternoon. I doubt very much also if Mr. Edison can attend any of their sessions.

Yours very truly,

RLD/ARH.

President.

*Columbia*  
NATIONAL ELECTRIC LIGHT ASSOCIATION

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20 West Thirty-fourth Street  
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Telephone Number 4000 Bryant

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October 16, 1909.

Frank L. Dyer, Eng.,  
President, National Phonograph Company,  
Orange, N. J.

Dear Mr. Dyer:

I have yours of October 15 and note contents. I should have been glad if you could have attended the meeting, which I took in myself, and documents of which I forward you. I do not know, however, that you miss much in these formative stages. It was not expected that Mr. Edison would attend, although there were some very distinguished men present, - Stillman, the banker, Governor Francis, Schwab and Boas, the big steamship representatives, John Wanamaker, Alexander, the president of the National Academy of Design, and others of like calibre.

I have taken up with Calvin Rice, of the Mechanical Engineers, the names submitted, and asked for more names and more information.

I am glad to find that you are getting down to the revision of the text and that it approves itself to you as generally. I am glad to note that you took the liberty of correcting Mr. Edison's phraseology in some places. This I had not ventured to do myself. I shall be glad to get the next chapters from you and am pushing the revision so as to get as much as possible into the hands of the publishers.

I am never particularly stuck on my own work, but as I read the text over, I cannot avoid the feeling that it is pretty good, and when I come back to it I find myself surprised at the amount of detail massed in it by the successive operations of revision and expansion. *the*

Please push your brother with regard to his chapter on the Black Flag.  
As ever, with regards,

Yours truly,

*T. Martin*

NATIONAL ELECTRIC LIGHT ASSOCIATION

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C. H. GIBSON

October 19, 1909.

R. L. Dyer, Esq.,  
President National Phonograph Company  
Orange,  
N. J.

RECEIVED.

OCT 20 1909  
FRANK L. DYER

Dear Mr. Dyer:

I have had a little chat today over the telephone with Dr. Kunz, who is the active local chairman of the Berlin Exposition, and who is to lunch with me on Thursday in company with Baron von Brandenstein, who represents the Exposition in this country.

The allotment of space is now beginning, and I should be glad to put the gentlemen in touch with you as soon as convenient, so that you and Mr. Edison may determine what you propose to do in the premises. It is needless, I think, to tell you that my one concern is to see Mr. Edison score as heavily as possible in this respect, not because it can add anything to his fame or reputation, but because I believe it can benefit his commercial interests very advantageously. Incidentally, I believe that there will be very marked recognition, which would also have its beneficial aspects.

I should be very glad indeed if I could convey to these gentlemen on Thursday any decision from you, or bring them in touch with you. After lunch that day we are going down to the Electrical Show, but if you are in town I should be very glad indeed to land them at your office. Believe me, with regards,

Yours truly,

T. S. Martin  
Executive Secretary.

*Exhibition*  
NATIONAL ELECTRIC LIGHT ASSOCIATION

FRANK W. THURAU, PRESIDENT  
DETROIT, MICH.  
W. W. PITTENBERG, VICE-PRESIDENT  
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TELEPHONE NUMBER 4000 HASTY



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G. A. MYERS

October 22, 1909.

RECEIVED.  
OCT 23 1909  
FRANK L. DYER,

Berlin  
P. L. Dyer, Esq.,  
President National Phonograph Co.,  
Orange,  
N. J.  
Dear Mr. Dyer:

Your office notified me with regard to your absence in New England this week, but I understand you are to be back Monday, and should be glad to carry out then my suggestion with regard to your meeting Baron von Brandenstein, who is here representing the Berlin Exposition, and Dr. Kunz, of Tiffany's, who is the active chairman of the American Committee, with J. Pierrepont Morgan, and John Wanamaker.

They could come down to see you on Tuesday when you are here in town, I believe, or perhaps to save time, you might dare to ask them to luncheon. I merely offer this by way of suggestion, knowing how busy you are. The situation should, of course, be cleaned up promptly, and I think you would like to be well informed as to the conditions, etc., what the prospects are of recognition and that sort of thing. There is no doubt that the Kaiser and his brother are rather keen on this thing, and will be disposed to act very handsomely.

With regards,

Yours truly,

*Treasurer*

Executive Secretary.

*Berlin Exposition*      *Exhibition*  
*1048*

Oct. 28, 1909.

Dr. Geo. F. Kunz,  
Chairman- American Advisory Committee,  
New York City.

My dear Sir:-

Regarding your suggestion that the various Edison Companies here should make an exhibit at the American Exposition to be held in Berlin next year, I have given the matter careful consideration and have discussed it quite fully with Mr. Edison. While there can be no doubt that these special expositions offer desirable opportunities for the advertisement of many industries, we are both of the opinion that so far as our own manufacturers are concerned, effective results could not reasonably be expected from such an exhibit. I am, therefore, obliged to decline your invitation to associate ourselves commercially with the enterprise. Of course, so far as the making of an historical exhibit illustrating Mr. Edison's work is concerned, that is a personal matter which rests entirely with Mr. Edison, and if you wish to do anything further along that line, I suggest that you take it up

#2

Dr. Geo. F. Kunz.

with him.

Yours very truly,

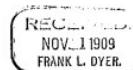
BED/ARK.

President.

*Berlin Exposition*

*exhibition*

1048



401 Fifth Ave., New York.  
October 30, 1909.

Frank L. Dyer Esq., President,  
National Phonograph Co.,  
Orange, N. J.

Dear Mr. Dyer:

Many thanks for your courteous favor of the 29th stating  
the decision you have arrived at. It will not be too late to change  
your mind even a month from now, and possibly reflection may alter  
your views on the subject. *Thinking*

I was in hopes of seeing Mr. Edison and getting his  
views.

Believe me,

Very truly yours,

*George F. Kunz*

*Edison T. Watson*

<sup>Cabtions</sup>  
I certainly do think it a good thing if it is not hurried & time is  
given — E

Mr. J. Krieg of Tiffany & Co. is on the telephone  
and wants to get an opinion from you as to  
whether an exhibition of American Manufactures  
arts & Sciences in Berlin under the auspices  
of the Emperor would be a good thing. He wants  
to tell the German Ambassador that you say  
it would have your support. He has gotten  
favorable endorsements from Mr. Astor, Mr. Gary  
Mr. Tiffany, several others.

**1909. Fort Myers (D-09-30)**

This folder contains correspondence and other documents relating to Edison's home and property at Fort Myers, Florida. Among the items for 1909 are letters regarding the remodeling of the house, the ordering of materials, the planting of royal palms, and possible frost damage to Edison's property. Some of the letters contain marginal comments by Edison pertaining to the appreciation of property values in the Fort Myers area and to the abundance of tarpon and other fish in the nearby river. There is also a letter by Edison concerning accommodations for assistants working in the Fort Myers laboratory.

Approximately 50 percent of the documents have been selected. The items not selected include bills, receipts, and items that duplicate information in selected material.

*Ed-Personal Yacht parts*

CABLE ADDRESS "ONTARIO"

THOMAS M. TURNER, PRES.

E.A.DRINKERHOFF, V.PRES.

H.H.LEHMANN, TREAS.

W.H.EVANS, SECY.

ADDRESS REPLY TO  
DUCK DEPARTMENT.

*ans Jan 15<sup>th</sup>*  
Mr. Thomas A. Edison,  
Orange, N. J.

Dear Sir:

Relative to your order for 28 1/2" 10 oz.  
Special Yacht Duck to be shipped to Mr. Edison at  
Ft. Meyer, Fla., would say that we have a wire from  
the mill stating that the goods on hand are streaky,  
that is they are first quality goods in every respect,  
except that two kinds of cotton got mixed in the weaving  
and the goods, therefore, present a streaky appearance  
and are not uniformly white as they should be. Of  
course, sails discolor very quickly and if these goods  
would be satisfactory, we could ship at once.

If we have to make the goods, we could furnish  
50 yard pieces by January 30th; if 100 yard pieces about  
February 8th.

Please advise us concerning this, also the  
total number of yards required, as per our letter of yester-  
day.

Yours very truly,

Address Reply to  
"Duck Department"

J. SPENCER TURNER CO.

JBA/N

*J. Spencer Turner Co.  
J. B. Applegate*

CHICAGO, ILL.  
ST.LOUIS, MO.  
PHILADELPHIA, PA.  
LONDON, ENGL.  
MANCHESTER, ENGL.  
SAN FRANCISCO, CAL.

JAN 15<sup>th</sup>

New York, January 14th, 1909.

*Say that we will accept the  
goods as they are  
streaky good*

21 May  
1909

MORGAN G. DULKELEY, President.

(W.M. #6)

# Aetna Life Insurance Company

General Office for Western Missouri of Hartford, Conn.

D. M. Sherman, Manager  
D. M. Walker, Cashier  
David C. Billings, General Agent  
Home Telephone, Marion 6225.

Mr. Thos. A. Edison,

New York City

My Dear Sir:-

In the Kansas City Times of the 25th inst. I read a description of your winter home at Ft. Myers, Fla.,  
near Naples, property a property

For more than ten years I have owned two pieces of property near Ft. Myers. One of them is said to be within half a mile of the corporate limits of Ft. Myers, consisting of twenty acres, the other forty acres.

I will below give you the legal description of this property:

N. 1/2 of the N.E. 1/4 of S.W. 1/4 of Sec. 25, Twp. 44,  
S. of R. 24 E. Containing 20 acres.

S.E. 1/4 of N.E. 1/4 of Sec. 26, Twp. 43, S. of R. 27 E.  
Containing 40 acres.

I do this thinking that perhaps I might make a sale of it to you. If not, that some of your friends might be interested in it.

I do not know the exact value of the property as I have never been on the ground.

Should it not interest you as a purchase or to refer to some of your friends, it would be very highly appreciated if I could learn from you how desirable the property is and about the cash value of it.

Kansas City, Mo. 1-29-09

Say that the best man  
to get information regarding  
property to Mr. Harvey Heitman,  
of Ft. Myers, I think you better send

Telecon

Mr. Thos. A. Edison, No. 2

This is perhaps asking a great deal from so busy a man  
as you are, but my experience in business is that the bigger a man  
is the more accommodating he is.

I beg to remain,

Very respectfully yours,

*Wm. H. Brewster*

TAE - working

Feb. 2-07

H. Estman  
Fort Myers  
Fla.

R. D. Parker

Was anything injured by  
the frost, reply night message  
Edison

Sent W.U. 1/20/PM.

O. D. Allen

Ft. Myers  
Form 10

**THE WESTERN UNION TELEGRAPH COMPANY.**

INCORPORATED 1851  
**24,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.**

This Company TRANSMITS and DELIVERS messages only on conditions limiting its liability, which have been assented to by the sender of the following message.  
In transmitting messages only by means of a money-back to the sender system for errors or delays after transmission, the Company will not be liable for errors or delays in transmission, nor in case the message is not presented in writing within one day after transmission by the Company for transmission.  
This is an UNREPEATED MESSAGE, and is transmitted by request of the sender, under the conditions named above.

ROBERT C. CLOWRY, President and General Manager.

**RECEIVED at** 238 Main St., Orange, N. J. Telephone 90

14 a.m. or 8 Collect

(60)4

Port Myers: Feb 3rd-9

T A Edison

Orange N. J.

Absolutely no damage what-ever in this County

H E Heitman

TELEPHONED  
TO Ft. Myers  
TIME 1130  
BY CR

1116am

**CHARGE.**

卷之三

### Final stages

No. 168. THE WESTERN UNION TELEGRAPH COMPANY.

**INCORPORATED** — **CABLE SERVICE TO ALL THE WORLD**

**ROBERT C. CLOWRY, President and General Manager**

**RECEIVED** at ~~100 Main St.—Orange, N. J.~~ Telephone 90

28 vh cr 10 Collect

Ft. Myers Fl. Mar. 16-9

Harry Miller

Edison Laboratories

Orange, N.J.

Express fifty sixteen candle one hundred thirty volt lamps



Edison  
224 512pm

Ft. Myers



A WEEKLY JOURNAL FOR  
THE FARM HOME

DALLAS, TEXAS June 21st, 1909.

Mr. Thomas A. Edi son,  
Llewellyn Park,  
West Orange, N. J.

Dear Sir:--

The run of Tarpon, Spanish mackerel and King fish in the Gulf of Mexico between the 1st and 15th of August will be the heaviest ever known. So says that reliable authority, the oldest inhabitant of Oakshore Club, which, as you know, is situated on the Texas Coast almost due south from Dallas.

The same reliable authority says that the conditions at Oakshore Club between the dates mentioned will be ideal, and that those who cast their lines in the waters between the 1st and 15th of August will have much difficulty in getting possession of them again because of the strenuous resistance from the big fish that is sure to take possession of the other end.

The writer has determined to avail himself of these unusual conditions and hereby extends you a cordial invitation to be the guest of the Texas Farm and Ranch Publishing Co. at Oakshore Club near Rockport, Texas, for the week beginning August 1st.

Bait and everything else will be furnished, but you will be expected to do your own fishing and not "holler" for help unless you feel sure that the fish you may have hooked is carrying you out to sea.

Trusting that you will be on hand to enjoy the sport - the kind that cannot be found elsewhere, I am,

Yours very truly

*J. P. Harland*  
PRESIDENT

~~H. C. Noam~~  
Fort Myers June 23/9

Thomas Edison Esq.  
Dear Friend Orange N.Y. <sup>28/9/9</sup>

It may not be important for you personally, but if you could be willing to use your influence it would help hundreds which were and will be misled like myself. Through calling ads by a band of fanatics located at Estero Lee Co. Fla. "Koreshans". The reason I am appealing to you is, that I know one word from you will be enough to stop the breaking up of homes by those fanatics. They misled me broke up my home and business I had in Brooklyn N.Y. and left me here where I can't find any employment. I am handy with tools and have experience in farming. I wish you could find some employment for me here or your winter resort. or recommend me to somebody else, hoping to hear from you.

I remain respect. yours

Jos. J. Olberg  
Fort Myers Lee Co. Fla.

M.b. if I will settle down here I will write you of all the crimes the Koreshans are practicing on a body of innocent people;



## Proctor & Company

Importers of

### Antique and Modern Draperies

Fabrics for Wall and Furniture Covering,  
Embroideries....Tapestries....Oriental Rugs

144 5th Avenue.

Telephone, 4478 Gleeson.

New York, Nov. 19, 1909

C o p y .

Mr. H. E. Heitman,  
Fort Meyers, Florida,

Dear Sir:-

In reply to your favor of the 13th, regarding the Edison work, would say that we are enclosing you herewith a duplicate set of Specifications to the ones which we sent to Fort Meyers in Oct. 1907.

We supposed at the time that we made shipment of the material that the Specifications as well as the original plans were in your hands, or in the hands of whoever was looking after the work, and therefore, did not think it necessary to send a new set.

The work has been done by us according to some sizes and dimensions that were given to us two years ago by Stulpner, who was then in charge of Mrs. Edison's house, and we have carried out the same according to the figures he submitted to us at that time.

We regret very much that the casements are larger than those of the house, and as Mrs. Edison has requested us to send a man down, we are doing so to-day, and our foreman - Hobbs, understands the work entire, and can probably suggest a treatment that would save time in the placing of the same.

We enclose the duplicate Bills of Lading, which you requested, and are sorry that this matter was overlooked, as you should have them some time ago.



## Proctor & Company

Importers of

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Fabrics for Wall and Furniture Covering,  
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144 5th Avenue.

Telephone, 4478 Gleeson. New York, Nov. 19, 1909

2

As we said before, Thomas Hobbs, who leaves for Fort Meyers to-day will be able to give you considerable assistance in the placing of the work. Mrs. Edison's idea is that he wait there for a week or ten days (that is if he can be of any use to you), in which time he can probably assist considerably in the placing of the work. Of course, if he is necessary to you, there is no objection in him remaining longer, although we would be glad to have him return to our shop as quickly as possible.

We are sending by Hobbs a plan for the treatment of the dining Room. Mrs. Edison wants this room paneled and finished with a plate rail, for which you will find details on the print. The wood that she wishes used in the room is to be selected cypress, and this to be treated in a dull browny coloring. Of this we can submit you a sample later, and if necessary, we can send you stain for the same.

She also wishes us to say that her idea is to have the body of the house grey, trim and sashes white, and the shutters green. The roofs to be painted terra cotta, or natural brick color.

Yours very truly,

PROCTOR & CO.

J. P.



144 5th Avenue.

Proctor & Company  
Importers of  
Antique and Modern Draperies

Fabrics for Wall and Furniture Covering,  
Embroideries...Tapestries...Oriental Rugs

Telephone, 4478 Chelsea.

New York, Nov. 19, 1909

Copy.

Mr. H. E. Heitman,  
Fort Meyers, Fla.

Dear Sir:-

Mrs. Thomas A. Edison has handed us your letters of Nov. 11th and 13th, and asked us to write you as follows: Regarding the staircase she has been making some investigations as to securing a metal spiral that would fit into the space where stairs are required. This, she has been, however, unsuccessful in finding, and wishes us to write to you to see if it would not be possible to construct a spiral effect staircase on the outside, made of the wood. If so, she thinks that would be altogether satisfactory.

Regarding the hot water question. Mrs. Edison's idea is to have you place a large hot water boiler in the enclosure outside of the kitchen in the Travers House, and connect with the range that is now there. Then pipe it over the Edison House, carrying it over the top of the Pergola, which is to be constructed between the two buildings. So far as we understand she wishes you to purchase all such things as are necessary for making this alteration.

These are matters that we really have no knowledge of whatever and are only carrying out Mrs. Edison's request in writing you regarding the same.

yours very truly,

J. P.

PROCTOR & CO.



144 5th Avenue.

Proctor & Company  
Importers of  
Antique and Modern Draperies

Fabrics for Wall and Furniture Covering,

Embroideries....Tapestries....Oriental Rugs

Telephone, 4478 Octagon. New York, Nov. 23, 1909

C o p y.

Mr. H. E. Heitman,  
Fort Meyers, Fla.

Dear Sir:-

In our letter to you of the 19th inst., in speaking of the Dining room, we wrote you that Mrs. Edison wanted cypress wood used in the panelings. We find however, we were mistaken in that case, and that she wishes white or bay wood used for all panelings and plate rail in dining Room, and afterwards the same to be painted white, the same color as the trim in the room.

Will you kindly see that there is no mistake in this room, as it would be a very great disappointment to Mrs. Edison to find cypress had been used instead of white or bay wood.

When our man Hobbs left on Friday last for Fort Meyers, we delivered to him two samples of paint, one showing color for house and trim, and the other for shutters. We find on further investigation, that the color given to Hobbs is too dark a grey, and are therefore, enclosing a sample of a softer and lighter grey, which will be more satisfactory for the painting of the outside of the houses.

Trusting this will reach you before any work is started, we remain,

Yours very truly,  
PROCTOR & CO.

J. P.

H. C. HEITMAN, PRESIDENT

G. H. HEITMAN, VICE-PRESIDENT

H. S. HOYER, CHIEF-EXECUTIVE

J. F. GARNER, SECRETARY



# The H. G. Heitman Co.

WHOLESALE AND RETAIL GROCERS.

CAPITAL STOCK \$30,000.00.

BOSTON AND NEW YORK

Fla. Myers, Fla. Nov. 24th, 1909.

(H)

Heitman.

Mr. Thos. A. Edison,  
Orange, N. J.

Dear Sir:

Have Doyle report <sup>1909</sup> <sub>Aug 17th</sub>  
the percent that will  
certainly survive + I  
will pay for this percent  
next year if more survivors  
and he is of the opinion that practically all of the palms  
planted now are alive and will grow beyond a doubt. Some  
of them are smaller than his contract calls for, while others  
are larger. As best I could judge them <sup>at that time</sup> as we rode by in  
Mr. Towles' Automobile, I would say that there are 20%  
of them alive. However, as your Mr. Doyle is more  
familiar with this class of plant than I, I would suggest  
that you have him go over and examine them, and pass  
judgment upon the number that are alive and will live and  
grow.

Mr. Towles says his contract will soon be fulfill-  
ed which would amount to about \$3,000.00, upon which you  
have paid him \$1500.00, but if you are willing to accept  
them as they stand to-day, he is willing to settle on a  
basis of \$2700.00. That is, you pay him \$1200.00 more and  
call it square. Whatever your wishes are in the matter, I  
will be glad to comply with them.

Yours very truly, H. G. Heitman

HH/RGE  
Despite your this at the request of Towles  
Dayle says, it looks to him as if there were only 60 to 70 pa

H. E. HEITMAN, PRESIDENT.  
G. M. HEITMAN, VICE-PRES. & TREAS.

H. B. HOYER, 2nd VICE-PRES.  
J. F. GARNER, SECRETARY.

*The H. E. Heitman Company,*

CAPITAL \$30,000.00.

**WHOLESALE AND RETAIL GROCERS.**

GRAIN, HAY, FLOUR, MEATS, CANNED GOODS, VEGETABLES, FRUITS, ETC.

SPECIAL ATTENTION TO MAIL OR TELEGRAPH ORDERS.

AGENTS FOR MAPES' FERTILIZERS.

Fort Myers, Florida.

190

cent of them alive - although he has  
not examined them closely. If you  
care to take any notice of this, ~~do~~ write  
me what your wishes are - or you  
can write Tawles you are ready to  
settle when the contract is completed  
with.

Yours  
*H. E. H.*

Ft Meyers



144 5th Avenue.

**Proctor & Company**  
Importers of  
**Antique and Modern Draperies**

Fabrics for Wall and Furniture Covering,  
Embroideries...Tapestries...Oriental Rugs

Telephone, 4478 *Abelsea*. New York, Nov. 27, 1909

U o p y.

Mr. W. E. Heitman,  
Port Meyers, Florida,

Dear Sir:-

Your favor of the 23rd received. We have telegraphed you to-day in reference to the Dining room, and confirm herewith the same.

Owing to the condition of things down at the houses, Mrs. Edison has decided not to panel this room, at least not to do so this season, as she is very greatly alarmed over the condition of affairs, and fears that the work will not be completed in time, or the house in readiness for their coming, and she therefore wished the plastering put in order, and the walls made ready for either paper or canvas, which we will ship in the course of a day or so.

Regarding the heaters. Mrs. Edison does not know how the heat is generated. Is it acetylene that is used for heating? Please send us as much information regarding these heaters as possible. In the course of a day or so, when Mrs. Edison has investigated, the matter a little, she will let us know what to do.

As we said before Mrs. Edison is so fearful the houses will not be in readiness that she wishes me to write you that both houses are to be in perfect order before any work is undertaken towards the building of the Pergola, that is a matter that can be left over, if necessary, but the houses must be in order before Jan. 1st.



## Proctor & Company

Importers of

### Antique and Modern Draperies

Fabrics for Wall and Furniture Covering,

Embroideries....Tapestries....Oriental Rugs

144 5th Avenue.

Telephone, 4476 Chelsea. New York, Nov. 27. 1909

2

Mrs. Edison is coming back on us because of the delay, so we would therefore, greatly appreciate it if you would put a large force of men on the work, and put it through with all possible speed.

The mantels in the Den and Living Room, the bodies are to be constructed of the ordinary red brick, and the top mounted with a moulding of white wood as shown in print, which will be painted to match the other woodwork in the room. This is also the case in her own bed room and in the bed room which is to be occupied by the boys. We have sent you samples of paint for the house and trim, also for the shutters, and we thought we had written you regarding the roofs. The roofs of both houses are to be painted red, as near to the color of the ordinary brick as possible. This has a little more of the browny red in it than the bright red, or as some people would call it, more of a terra cotta tone.

Trusting that these things will be perfectly plain to you, we are,

Yours very truly,

J. P.

PROCTOR & CO.

KPE

W.M.B. 1/24/09

W.H. Hartman -

I shall bring 3 assistants down  
to work in Laboratory 2 of course  
have their wives last year \$10 per  
week was paid <sup>for room + board + laundry</sup> can you find  
a good boarding place for  
the married men & also the single  
together or separate that will  
be cheaper, ~~the~~ but still  
clean & comfortable -

Will probably leave  
here January 20 if ~~the~~  
~~Order~~ house is ready  
or as soon as I receive  
teleogram from you that  
it is ready - answer  
about boarding house  $\Sigma$  as soon as possible

H. C. HEITMAN, PRESIDENT

G. H. HEITMAN, SECRETARY-PRESIDENT

H. D. HOYER, CLERK-PRESIDENT

J. F. GARNER, SECRETARY



**The H. C. Heitman Co.**  
WHOLESALE AND RETAIL GROCERS.

CAPITAL STOCK \$30,000.00.

Aug 15/10

Ft Myers Fla Dec. 30, 1909

attach to  
Hartman  
order

Mr. T. A. Edison,

Orange, N. J.

Dear sir:

You will please send me another check for about \$2,000.00, as I will have a great many bills to pay on the 1st of January, in connection with your building here.

I also suggest that you send Mr. Fred Ott down here about January 10th to see that all the electric wires and bells are properly placed and connected in your residences, as he understands the system better than any one I can get here. I hope to have these residences ready for occupancy not later than January 20th, and possibly by the 15th of January. We are pushing the work as rapidly as possible, in order to get it done for you at the earliest possible moment.

With kindest regards and best wishes, I am,

Most truly yours,

H.C.H.

*H.C. Heitman*

**1909. Legal Department (D-09-32)**

This folder contains correspondence and other documents relating to the activities of the Legal Department, a centralized office for the consideration of legal matters involving the Edison companies. Included are items that pertain to litigation or to the organization of companies, as well as items that address general concerns of corporate structure and financial and legal responsibility. Most of the documents for 1909 consist of letters and memoranda to or from Frank L. Dyer, general counsel of the Legal Department, concerning matters of employment, legislation, litigation, sales, and finance. Among the companies discussed are the Bates Manufacturing Co., Edison Business Phonograph Co., Edison Manufacturing Co., Edison Phonograph Works, and National Phonograph Co. Included are minutes of meetings held by sales managers of the Edison companies, reports on the state of business that were sent to Dyer while he vacationed, and correspondence regarding accounts with lawyers and lobbyists.

Approximately 80 percent of the documents have been selected. The items not selected include bills, receipts, and letters of transmittal and acknowledgment.

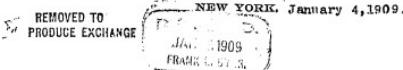
O. P. COFFIN.

C. F. COFFIN & CO..

A. M. COFFIN.

CABLE ADDRESS: PONGEE  
A. B. C. CODE

47 PEARL AND 34 BRIDGE STS.



My Dear Dyer,

When you told me the other evening, as we were riding up from the train, of your responsibilities, I wanted to suggest that if you could use a man of my experience, I should be glad of the chance to demonstrate my worth. I did not speak because I thought if you wanted me, you would say so. Upon reflection, however, it occurred to me that you might think the initiative should be taken by me. It is more difficult, perhaps, than you would think, for me to broach the subject to a friend. In this I know I am wrong; but the basis of my objection is probably instinctive reluctance to use friendship as a stepping stone to personal advantage. And I do not think I could now bring myself to the point of writing you, did I not feel certain that you may find me of real value. Will you, therefore, consider me as a business possibility, ignore the suggestion of conceit, and let me say a few words about myself as a merchant and man of affairs?

I am not an unsuccessful man, my present predicament being wholly due to changes in trade channels, which came too subtly and quickly for me to avoid. Had I retired five years ago, I should be well-to-do to-day. My business was not taken away by competition which I was not able to meet. It took me more than twenty years to establish it, but has now left the Port of New York absolutely, and I was not the only consequent victim. I did not fail, and to-day my credit is unimpaired.

If you do, at any time, have a place for me, would you be willing to investigate my record and reputation among men who estimate me apart from all bias of personal feeling?

O. F. COFFIN.

C. F. COFFIN & CO.,

A. M. COFFIN.

47 PEARL AND 34 BRIDGE STS.

CABLE ADDRESS: PONGEE

A. B. C. CODE

REMOVED TO  
PRODUCE EXCHANGE  
NEW YORK.

I am a member of the Board of Managers of the N.Y. Produce Exchange, now serving my second term, and Chairman of the Committee of Trade and Transportation, its most important standing Committee; and have been chosen by members and non-members of the Exchange to represent them before the Committee on Ways and Means, now sitting in Washington. Any of the gentlemen named below have known me many years, and will tell you much about me, if you will make inquiries.

Mr. William H. Douglas, ex-President of the Exchange, and senior member of the firm of Arkell & Douglas, 11 Broadway.

Mr. C. P. Armstrong, senior member of L. W. & P. Armstrong, 106 Wall St., and Vice-President of the Bowling Green Trust Co.

Mr. Welding Ring, President of the Exchange, and senior member of Mailler & Quereau, 31-35 Stone St.

Mr. Lyndon Arnold, manager of the Export Department of Rohs & Bro., Room 346, Produce Exchange.

Mr. George Kraus, of Mess. Kraus & Stetten, 105 Hudson St.

*Yours sincerely,*  
*C. F. Coffin*

Employment

NATIONAL PHONOGRAPH COMPANY

697

Jan. 6, 1908.

Mr. C. F. Coffin,

Produce Exchange,

New York City.

My dear Coffin:

Your letter of the 4th inst. has been received.  
I have had you in mind many times and was on the point of speaking  
to you the other night, but hesitated because I did not know exact-  
ly how you were situated, although I have suspected the truth.

At the present time I have no position here that I would  
regard as of large enough size to warrant your accepting it  
under normal conditions, but I think it might be possible to  
arrange for a more or less temporary place that would be entirely  
dignified and would at least keep you occupied until the tide  
turned. The salary would not be large, but would be better than  
nothing.

It is not necessary for me to ask anybody about you, because  
I am sure that I know you well, and I am anxious to do anything in  
my power to tide you over your present difficulties. Perhaps  
it might be well to have you call me up some night at the house,  
rather than to see me in New York, because I find that my time  
there is so taken up that I do not believe an interview under  
those circumstances would be satisfactory.

Yours sincerely,

John W. Jones

NATIONAL PHONOGRAPH COMPANY

527

Jan. 22, 1909.

George W. Pound, Esq.,  
Hotel Dewey, 1330 "L" St.,  
Washington, D. C.

My dear George:

Your letter of the 5th inst. was duly received with enclosed expense account, which I return herewith. Actual traveling expenses incurred directly for the company we will, of course, pay; or, if the expenses are incurred in connection with joint work for other companies, we will bear our proportion. Your charges seem to include more than actual traveling expense. On the subject of expenses, I find from a memorandum made on September 19th last, when I first mentioned the matter to you, you asked if we would assume one-third of your expenses and that you estimated your expenses at \$10.00 per day. I said at the time that we would not care to assume any additional expense, but that when the session was over, if everything went along all right, I would try to do something extra for you in the way of expenses. Having made this understanding a matter of record, it would embarrass me a little if I had to change it. I am advised that so far we have paid you \$665.00.

Yours very truly,

FLD/TWW

President.

[ATTACHMENT]

*W.L.D.*  
*George W. Pound*  
Memo.

9/19/08.

I saw George W. Pound to-day in reference to representing us in Washington in connection with <sup>the</sup> copyright bill next Winter. I told him that we would be able to give him a retainer of \$400.00 for representing us. He wanted to know if we would share one-third of his expenses with the DeKleiss and Wurlitzer Co. I asked him what the expense would amount to and he said he thought it would average \$10.00 a day. I told him that I would not care to assume that expense but that when the session was over if everything went along all right I would try to do something extra for him in the way of expenses. My idea is to pay him \$200.00 extra in case his expenses are heavy and the results are satisfactory.

F. L. D.

JOHN J. O'CONNELL,  
COUNSELLOR AT LAW,  
31 NASSAU STREET.

TELEPHONE 2272-1 CORTLANDT.

NEW YORK. January 29th, 1909.

Mr. Frank L. Dyer,

c/o National Phonograph Co.,  
West Orange, N. J.

My Dear Mr. Dyer:-

Since writing you yesterday, a matter has come up  
which will take absolutely all of my time for a week to come,  
and which will force me, very much against my will, to de-  
prive myself of the pleasure of taking lunch with you next  
Tuesday.

I understand you are in town Tuesdays and Thursdays,  
and I will therefore take the liberty of calling you up on  
the telephone on Tuesday, February 9th, to see if you are still  
in a receptive mood regarding the lunch.

Sincerely yours,



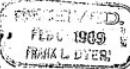
JOHN E. HELM  
CABLE ADDRESS  
HELM  
NEWARK  
NEW YORK

LAW OFFICES  
HELM & KNIGHT  
PRUDENTIAL BUILDING, 725 BROAD ST., NEWARK, N.J.  
281 BROADWAY, NEW YORK, N.Y.

HERBERT W. KNIGHT  
TELEGRAMS  
682 NEWARK, N.J.  
7112 BARCLAY, N.Y.

Newark, N.J. February 22, 1969.

Frank J. Dyer,  
Prudential Building, Newark, N.J.  
Dyer, N.J.



Dear Mr. Dyer:

In view of your representations you made to either Senator [unclear] or Senator [unclear] we have at present a good deal in opposition to the bill. The most serious defect the administration did not get through the bill passed both houses of the legislature. The objection of the Company, as you know, is that the plant located at Newark [unclear] is not adequately protected enough so it would be at antitrust violation.

Measures will soon be being taken in the same direction with the intent to mention this week and those you filed the information that you could have been mentioned to the same field.

If it would appear that the former to be appointed which will definitely be named this winter, should be opposed will you kindly advise us in the premises, and oblige,

FYI YOUR FRIENDLY

HMK-HD

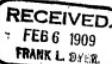
*John E. Helm & Knight*

GEORGE W. POUND  
GENERAL COUNSEL  
THE RUDOLPH-WURLITZER COMPANY  
CINCINNATI, CHICAGO, NEW YORK  
THE DEKLEIBST MUSICAL INST. MFG. CO.  
THE RUDOLPH-WURLITZER MFG. CO.  
NORTH TONAWANDA, N. Y.

212 GERMAN INS. CO. BLDG.  
BUFFALO, NEW YORK  
HOTEL DEWEY  
WASHINGTON, D. C.

Washington, Feby 5, '09.

Frank L. Dyer,  
Orange, New Jersey.



My Dear Frank,-

I have been so really very busy keeping track of the Copyright and Tariff matters that all correspondence has of necessity been neglected.

Referring to your letter of Jany 22d. in reference to item of expenses:-

You surely wrote that letter without careful thought, for the items there are just as we talked.

Of the four items of account, the first, second and <sup>fourth</sup> ~~third~~ were actual and direct expenses incurred for your Cos with your personal direction and consent.

The third is purely the fair, proportionate share of your Company in expenses which should not all be charged to you as others received joint benefit.

In the multiplicity of your duties, I am quite sure you overlooked these facts, and our talks subsequent to September.

Your letter states I have received on account \$565.00 (probably a typewriting error), I have only received \$365.00.

My account should have credit for enclosed statement.

I have actually paid out this money, and in fact much more, and there is no way of being recompensed for it otherwise. If not allowed by you, I would have to lose it, which I am sure you do not

OK

\$365.

GEORGE W. POUND  
GENERAL COUNSEL  
THE RUDOLPH-WURLITZER COMPANY  
CINCINNATI, OHIO  
THE DERLEST MUSICAL INST. MFG. CO.  
THE RUDOLPH-WURLITZER MFG. CO.  
NORTH TONAWANDA, N.Y.

213 GERMAN INS. CO. BLDG.  
BUFFALO, NEW YORK  
HOTEL DEWEY  
WASHINGTON, D. C.

2.

ask of me.

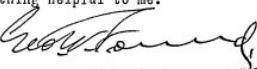
The good results from those expenditures may be assumed from the present most satisfactory state of your interests here.

Mr. Currier has not yet put in his proposed new Bill, expects to do so within a very few days. It will be along the lines of his former Bill - flat rate of two cents for records of fifty cents and upwards and one cent for less - and will contain clause exempting coin-operated instruments. This exemption ought to be of almost incalculable value to your Company. It certainly took a whole bunch of hard work to work it in, everybody opposed it.

I sent you copy of the Washburn Bill. Also sent you some Hearings on Patent Court idea. Will send you from time to time anything interesting to you or your interests that develops. That Washburn Bill is not at all bad. I dont just like the wording of his opening clause on mechanical reproduction : "and as a condition of extending the copyright to such mechanical reproductions". The query arises with me, does this language extend the right of copyright to the actual records themselves, such as we thought the Victor people had in mind last year. It is worthy some careful thought.

Col. Pratt has not been at all well of late. He has however been very kind and willing to do all and everything helpful to me.

Yours very truly,



**[ATTACHMENT]**

George W. Pound in account vs. Edison Cos.

Expense Account November and December, 1908

In re trip to Orange, at direction of President,	\$46.00
Ditto, Washington,	36.30
" " , again (proportionate only)	98.20
" " , (Special)	100.00
	-----
	\$280.50.

[ATTACHMENT]

Ticks

How much has been  
paid to George Pound so  
far?

7/6/09

Iowa

→ \$565.00 to  
date  
7/6/09  
~~7/22/09~~

EDISON MANUFACTURING COMPANY,

Feb. 8, 1909.

Messrs. Helm & Knight,  
Prudential Building,  
Newark, N. J.

Gentlemen:

Yours of the 5th inst. is received, advising me that further efforts are to be made to annex Silver Lake to Newark. We are, of course, interested in opposing any movement that would result in an increased taxation, and I wish, therefore, you would take such steps as in your judgment may be advisable to prevent the annexation. If the matter will involve any considerable expense I wish you would keep me advised.

Yours very truly,

MLD/TWW

Vice-President.

NATIONAL PHONOGRAPH COMPANY

Feb. 10, 1909.

George W. Pound, Esq.,  
Hotel Dewey,  
Washington, D. C.

Dear Mr. Pound:

Your favor of the 5th inst. has been received.  
I find that I was in error in stating that you had been paid  
\$565.00. The mistake was due to the fact that the Accounting  
Department in reporting to me included an item of \$200.00 on  
May 15th, which was before the date of our agreement.

Regarding the expense account for November and December, I  
understand that the item of \$100.00 is for a special disbursement  
which you do not care to itemize, and if so I accept it as correct.  
The other items I understand are for special trips to Orange or  
Washington and are not in the nature of your ordinary Washington  
expenses, and if this is so I will accept these items also. In  
writing you I was under the impression that you had included your  
ordinary disbursements in Washington, such as hotel bills, etc.,  
and you will remember that when we talked over this matter I made  
it quite clear that we would not pay expenses of that sort. Let  
me know if my understanding of the account as outlined above is  
correct.

Regarding the copyright situation, it seems pretty clear to me  
that nothing can be done at this session so that I presume we can

2. 2/10/09.

George W. Pound.

NATIONAL PHONOGRAPH COMPANY

make up our minds to the fact that the real fight will come next  
December.

Yours very truly,

VLD/TWW

President.

Pennia. 13-LAC

THOMAS A. EDISON, President.

Battery St  
W. S. MALLORY, Vice-President

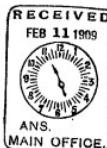
H. F. MILLER, Secretary-Treasurer.

## EDISON CHEMICAL WORKS.

TELEPHONE "1056 BLOOMFIELD."

71

SILVER LAKE, N. J., Feb. 10th '09.



Mr. Frank L. Dyer,  
Edison Phonograph Works.  
Orange N.J.

RECEIVED  
FEB 11 1909  
FRANK L. DYER

Dear Mr. Dyer:-

A question has arisen in connection with an accident to one of our men some four months ago. The man was hurt by an iron table falling on his foot, whereby he was unable to work for about 2 weeks. The table, we supposed, was sufficiently secured but the man in taking a pan, filled with iron, turned it over. The table could have been made more secure, but it was put up temporarily while a permanent table was being made.

Employers Liability and Assurance Corporation were notified immediately of the accident and paid the doctors bill of the first treatment. The man has asked for his wages while absent and expects them. He is a valuable man in his department, but receives only 17 1/2 cents per hour;

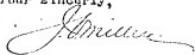
The insurance people claim there is no liability and refuse to pay his wages. As he is a good man and to my mind, we are partially liable, I think he ought to be paid full time or at least half time.

I write to ask you whether we should insist on the Insurance Co. paying this or should we pay it ourselves. I am not aware of the policy of the Phonograph Works in such cases and would

(Mr. P.L.D. No2.)

like you to inform me what, to your mind, should be done.

Your sincerely,



J. V. M. / G.

[ATTACHMENT]

Mr. Dyer:

Referring to the attached letter, I understand that the insurance company have made an investigation of this accident and that they have decided there is no liability on our part. According to the terms of the policy they agree to pay the doctor's bill for first aid, (which, in this case, they have done) and to make settlements when there is liability on our part. As there is no liability on our part, it seems to me that they have done all they agreed to do.

Taking into consideration the fact that Mr. Miller states he is a good man, and that he did not meet with the accident through any carelessness on his own part, I think he should be paid in full by the Edison Chemical Works for his lost time and that a release should be taken from him at the time the payment is made. This is in line with the rule we are following in similar cases at Orange.

EAB

A.C.P.

Received  
Mr. Dyer  
A.C.P.  
A. C. P.  
Dale Brown  
alvarez  
D/

Giles

[FROM ISAAC W. WALKER?]

Form 202. 10-12-02. 204

NATIONAL PHONOGRAPH COMPANY

772

Feb. 24, 1909.

Frank L. Dyer, Esq.,  
Marlborough-Blenheim,

Atlantic City, N. J.

Dear Mr. Dyer:

You no doubt received shortly after your arrival in Atlantic City the very good news from Mr. Aiken that the difficulty in extracting the records by the new process had probably been solved. This will be a slight antidote against the weather.

The money received this morning was as follows:

National	\$6,035.67
Manufacturing	6,461.61
Works	92.20
Business	574.71
Bates	87.46
Total	\$13,192.05.

Bank balance this morning- \$495,121.41.

Mr. W. H. Miller writes that Mr. Coffin has just telephoned him that the Victor Co. has made an exclusive contract with Mischka Elman the violinist.

I enclose clipping which Mr. Wilson sent up, regarding the Percy Williams case, which explains itself.

I also enclose card from Mrs. Wiggin.

There is nothing special to report. It is keeping up a steady rain here, so the sun is probably not very bright in Atlantic.

Yours very truly,

Enc-

NATIONAL PHONOGRAPH COMPANY

Feb. 25, 1909.

Frank L. Dyer, Esq.,  
Marlborough-Blenheim,  
Atlantic City, N. J.

Dear Mr. Dyer:

The bank balance this morning is \$499,211.37, and  
the cash receipts are as follows:

National	\$4,996.06
Mfg.	2,504.15
Works	511.29
Business	120.20
Bates	153.67
Total,	\$8,267.97.

We received orders yesterday for 60 regular phonographs and  
68 Combination phonographs, and for 64,804 2-minute records and  
18,457 Amberol records. On the 23rd we received orders for  
68 regular machines and 850 combination machines, also 51,879  
2-minute records and 42,935 Amberol records.

The Sign of the Hammer people have at last received the  
chairs for the Directors' Room, but they are in doubt about going  
ahead with the work of stamping the design on them. Mr. Cleaveland  
gave a rough estimate of his own, without consulting the man who  
will do this work, saying that it would probably cost about \$6.00  
per chair, or a total of \$60.00 for the ten chairs to put on the  
"phonograph motive with monogram". It will take about ten days

2. 2/25/09. NATIONAL PHONOGRAPH COMPANY F. L. Dyer.

to have the table ready and they can have the chairs done in about the same time if they are advised at once to go ahead. Please let me know whether they shall furnish an exact estimate. He thought you might not care to have the design put on the chairs and therefore did not get an exact estimate of what it would cost.

Yours very truly,

*Bronx Studios*

NATIONAL PHONOGRAPH COMPANY

Feb. 26, 1909.

Frank L. Dyer, Esq.,  
Marlborough-Blenheim,  
Atlantic City, N. J.

Dear Mr. Dyer:

I received your note of the 25th, and asked Mr. Wilson about Porter and the Bronx Studio. Mr. Wilson tells me that he is going over to-day to advise the heads at the Bronx that beginning Monday John Pelzer will have charge there under the general management of Mr. Moore, and that Mr. White is going with him to definitely arrange with Porter, who starts out with him next Wednesday on his Southern trip. He is also going to see Mr. Moore to-day and advise him just what is to be done.

I sent along to you this morning three copies of the Congressional Record and will forward future copies as fast as they are received.

I enclose a letter from Miss Nora A. Smith and also one from Mrs. Ruth McEnery Stuart, both of which were received here this morning, having been addressed to the New York office. Mrs. Stuart did not call at the New York office. I called up Walter Miller this morning and he tells me he has some of these records ready for you to listen to and wants to see you next Monday or Tuesday when you are here so as to show these to you and talk the matter over. If you do not want to bother with this, I will simply tell him you

2. 2/26/09.

F. L. Dyer.

## NATIONAL PHONOGRAPH COMPANY

will not have the time.

We received the following orders yesterday:

Regular phonographs	286
Combination "	250
Attachments	215
2-minute records	23904
4-minute "	2136
Film	47655
Proj. Kinetos.	15
Batteries	0
Business Phonos.	11
Bates Machines	6.

The bank balance this morning is \$465,181.63, and the cash receipts this morning are as follows:

National	\$ 71.90
Mfg.	4415.05
Works	24.10
Business	1655.35
Bates	54.34.

I enclose the four blank checks.

The weather here is cold, but I hope that you and Mrs. Dyer will enjoy your vacation in spite of that.

Yours very truly,

Enc-

NATIONAL PHONOGRAPH COMPANY

Feb. 27, 1909.

Frank L. Dyer, Esq.,  
Marlborough-Blenheim,  
Atlantic City, N. J.

Dear Mr. Dyer:

The bank balance this morning is \$443,876.22, and  
the cash received this morning is as follows:

National	\$2681.00
Mfg.	1732.00
Business	280.00
Works	15.00
Bates	406.00
Total,	\$5114.00.

The following orders were received yesterday:

Regular phonographs	62
Combination "	115
Attachments	102
2-minute records	28383
4-minute records	13413
Film	15683
Proj. Kinetos.	5
Batteries	2430
Business Phones.	28
Bates Machines.	31

Yours very truly,

NATIONAL PHONOGRAPH COMPANY

Mar. 1, 1908.

Frank L. Dyer, Esq.,  
Marlborough-Blenheim,  
Atlantic City, N. J.

Dear Mr. Dyer:

The bank balance this morning is \$448,355.96, and  
the collections are as follows:

National Mfg.	\$22,758.27	(\$20,000 of this is
Works	4,923.23	from London)
Business	26.83	
Bates	186.32	
	86.28	
Total,	\$27,984.93.	

We have received the London sales report for the month of  
January, showing sales of \$41,854.16. The sales for December  
were \$34,292.08.

Paris sales for January were \$3,007.42, and for December  
\$5,841.81.

Berlin sales for January were \$10,911.75, and for December  
\$28,810.82.

Sales of Foreign Department, New York, were \$38,197.55 for  
January, and for December \$55,199.55.

Mexican sales for December were \$2,032.34. For the whole  
year of 1908 the sales amounted to \$48,255.64, as against  
\$78,344.29 for 1907.

Sales in South America for December were \$2,130.80, and for  
the previous month \$1,927.08. For the year \$21,287.99. This

2. 3/1/09.

F. L. Dyer.

NATIONAL PHONOGRAPH COMPANY

company did not start until July, 1907, so that we cannot show a comparison for the year.

Mr. Westee handed me report showing sales of each department for Feb. 1st to 19th in comparison with the same period last year, giving increase or decrease, consignments and accounts receivable, which he said you would doubtless want to send to Mr. Edison. When you call me tomorrow will you please tell me whether I shall send this along with the letter. This is the report that he sends up to you regularly.

I enclose communication from the American Round Bale Press Co., as you will probably want to send them the proxy attached.

Mr. Scull handed me Ekohange Bulletin No. 1, Exhibitors' Bulletin No. 2 and List of Licensees revised, dated Feb. 27th, to be enclosed to you. He said there was nothing to report and these bulletins show exactly what has been done.

In a letter from Robinson, Biddle & Benedict, in which they enclose their bill for February, they state that the Davega case has been put down for argument in the Court of Appeals as No. 699, which places it so far ahead that Hyman cannot reach the argument until probably next Fall or Christmas. They also state that Hyman has noticed for trial 93 of the cases on the Westchester Supreme Court Calendar for March 1st, 1909, but that they will oppose the trial on the ground that it would be a waste of the Court's time and needless expense in view of the fact that we are waiting for an authoritative decision in the Davega case from the Court of Appeals, and that they believe the Court will send the cases over the term.

I also enclose a letter from J. C. Reiff, dated Feb. 18th, to Mr. Edison, together with Mr. Edison's notation and some later

3. 3/1/09.

F. L. Dyer.

## NATIONAL PHONOGRAPH COMPANY

papers on the same subject from J. C. Reiff. Mr. Miller does not know anything about this, so to be on the safe side I am sending them along to you.

Mr. Cleaveland called up and said he had received an estimate for embossing the chairs of \$35.00 and that they could do the work in two days and deliver them with the table. As this will apparently not delay the delivery of the furniture, do you want him to have the embossing done?

Mr. Cleaveland also asked me whether you intended to have an electrician from the works do the wiring for the lights in the reception room or whether it is to be done by someone else. He wants to know this so that he can go ahead.

Orders received Saturday were as follows:

Regular phonographs	35
Combination "	47
Attachments	3
Regular records	41,202
Ambrol	53,320
Proj. Kinetoscopes	18
Film	18,923
Batteries	62
Renewals	556
Business Phonos.	19
Bates machines	37.

I give you below as far as I can the weekly report:

FILMS

Orders received	159,383
Shipped	161,186
Unfilled	145

PROJECTING KINETOSCOPES

Orders received	37
Shipped	18
Unfilled	19.

PHONOGRAFS

	Combination	Regular	Total
Domestic shipments	1513	578	2091
Foreign "	10	60	70.

4. 3/1/09.

F. L. Dyer.

NATIONAL PHONOGRAPH COMPANY

RECORDS	Ambrol	Regular	Total
Domestic shipments	42,501	120,404	162,905
Foreign "	52,993	116,544	169,537.

The pay-roll for last week was \$32,629.77.

I will go ahead and write the letter to Mr. Edison, simply giving him the sales for the latest month received, without showing comparisons, as it will be more comprehensive to him if he has the whole report before him when he returns, unless you instruct me to the contrary tomorrow afternoon when you call me at 4 o'clock.

Yours very truly,

Eno-

NATIONAL PHONOGRAPH COMPANY

Mar. 2, 1909.

Frank L. Dyer, Esq.,  
Marlborough - Blenheim,  
Atlantic City, N. J.

Dear Mr. Dyer:

The bank balance this morning is \$462,939.50,  
and the receipts this morning are as follows:

National	\$ 815.05
Mfg.	1241.85
Works	4.70
Business	334.08
Bates	54.23
Total,	\$2449.91.

The orders received yesterday are as follows:

Regular Phonographs	45
Combination "	317
Attachments	53
Standard records	17,213
Ambrol	4,624
Projecting Kinetos.	1
Film	36,840
Batteries	488
Business machines	6
Bates	14.

I enclose letter from Mr. George Dyer, dated Feb. 1st, together with letter from his father. I also enclose copy of proposed letter to Mr. Edison, which I will not send out until tomorrow, as you did not call me up this afternoon.

I also enclose copy of a letter received from Mr. Mollies, the original of which has been sent back to him. Mr. Scoull says that he called up Baxter Morton this morning to find out what he had

2. 3/2/09.

F. J. Dyer.

NATIONAL PHONOGRAPH COMPANY

done in regard to the purchasing of the Melies Company's interests and found that he was letting the matter simmer, but expected to go West about Thursday and hoped to close up the deal then.

I asked Mr. Aiken about the new process of making records and he says to tell you it is a "howling success", no question about it at all and that they are going right ahead to fit up the whole plant. He says it takes about five seconds to get a record out of the mould and it will take 25 moulds less per machine. He is very enthusiastic about it.

Mr. Miller said that Helm had called up and told him that Norton could not meet the note to-day due to sickness, but will meet it Thursday.

Mr. Miller also said he was going to send one or two checks down to you to be signed.

Yours very truly,

Enc-

NATIONAL PHONOGRAPH COMPANY

Mar. 3, 1909.

Frank L. Dyer, Esq.,  
Marlborough - Blenheim,  
Atlantic City, N. J.

Dear Mr. Dyer:

The bank balance this morning is \$462,278.71, and  
the cash receipts are as follows:

National	\$3171.69
Mfg.	4219.31
Works	.08
Business	96.61
Bates	97.79
Total	\$7545.78.

Orders received yesterday are as follows:

Regular phonographs	90
Combination "	122
Attachments	51
2-minute Records	56,378
Ambrol	18,001
Proj. Kinatos.	6
Film	8,139
Batteries	541
Renewals	22,267
Business Phonos.	38
Bates machines	35.

I find that the copy of Scientific American I mailed you this morning was the one you have seen and not the Supplement. Mr. Meadowcroft says the Supplement will be published this week or next week and will include the whole article, and this, of course, you will see later.

2. 3/3/09.

F. L. Dyer.

Mr. Westco tells me that Norton's note for \$500.00 went to protest. He promised to take care of this Thursday, but Mr. Westco instructed them not to hold it up for the reason that doing so would relieve the endorsers.

Tomorrow the factory starts up again after the shut-down for inventory.

Aiken is just as enthusiastic about the vacuum process as when he first found the difficulty. He said he would not write you regarding this as he would only be repeating what I had told you.

There is nothing new and everything seems to be running along all right.

Yours very truly,

NATIONAL PHONOGRAPH COMPANY

772

Mar. 4, 1909.

Frank L. Dyer, Esq.,  
Marlborough-Blenheim,  
Atlantic City, N. J.

Dear Mr. Dyer:

At Mr. Scull's suggestion I enclose a letter from  
The Orpheum Theatre, Haverhill, Mass., which he thought you might  
look over at some leisure moment. No answer has been made to it.

Mr. Scull also handed me the enclosed clipping about Roosevelt  
taking a graphophone with him to Africa.

Mr. Wentee was served with a subpoena yesterday by the Hawthorne  
& Shchle Mfg. Co., Philadelphia, calling for some officer of the  
National Phonograph Co. to appear at Trenton April 5th, S. O.  
Edmonds being complainants' solicitor. Mr. Holden thinks this is  
doubtless on the Oliver patent on the horn crane. He has written  
Mr. Edmonds asking for a copy of the bill of complaint.

I also enclose letter from Mr. Currier in reference to the  
copyright bill. You doubtless received the telegram from Mr.  
Pound advising that the Currier bill with some amendments had passed  
both Houses, which I had repeated to you this morning.

The bank balance this morning is \$465,365.75, and the cash  
receipts are as follows:

3/4/09.

F. L. Dyer.

## NATIONAL PHONOGRAPH COMPANY

National	\$3504.91
Mfg.	3987.64
Works	24.12
Business	150.19
Bates	71.04.
<hr/>	
Total	\$7737.90.

Orders received yesterday are as follows:

Regular phonographs	79
Combination "	74
Attachments	34
2-minute records	60,584
4-minute "	13,933
Proj. Kinetos.	4
Film	20,514
Batteries	341
Renewals	362
Business Phonos.	5
Butco machines	4.

Mr. Edison telegraphed in this morning for a four-minute speaker, which was sent him by the noon mail. Mr. Wilson had this sent to him. He has also written a note objecting to the name "Exhibition" for the talking picture machine and suggesting several others; also about the wearing of the Amberol records, but this will keep.

Yours very truly,

Enc-

GEORGE W. POUND  
GENERAL COUNSEL  
THE RUDOLPH-WURLITZER COMPANY  
CINCINNATI, CHICAGO, NEW YORK  
THE DEKLEET MUSICAL INST. MFG. CO.  
THE RUDOLPH-WURLITZER MFG. CO.  
NORTH TONAWANDA, N. Y.

213 GERMAN INS. CO. BLDG.  
BUFFALO, NEW YORK  
HOTEL DWYER  
WASHINGTON, D. C.

Buffalo, March 8, '09/

RECEIVED.  
MAR 10 1909  
FRANK L. DYER.

Mr. Frank L. Dyer,  
President, &c., Orange, New Jersey.

My Dear Frank,-  
Am home again after my strenuous Winter in Washington. It was hard and nerve-racking work and I am sincerely glad to be back here. The satisfaction of having been reasonably successful is some consolation.

I enclose statement for services in amount agreed upon between you and I.

As to extra expenses - you will recall our first talk terminated with the understanding that you would "make me an allowance for expenses at end of Session", and when I talked with you again the second time at factory when we made the additional agreement you promised to compensate me for a fair proportion of my expenses. I recall these talks to you merely because I assume that in the multiplicity of your new duties you have many things to call away your memory. You suggested that an allowance of one-third of Ten Dollars per day would be about the idea.

I have been occupied on this work about one hundred days, which at the rate suggested would give me #333.33.

You have remitted to me altogether, \$365.00.

And you have allowed a special expense account of \$280.50. The items which went to make up this last named account were wholly and purely personal to your Company and were not general.

GEORGE W. POUND  
GENERAL COUNSEL  
THE RUDOLPH-WURLITZER COMPANY  
CINCINNATI, CHICAGO, NEW YORK  
THE DEKLEIST MUSICAL INST. MFG. CO.  
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BUFFALO, NEW YORK  
HOTEL DEWEY  
WASHINGTON, D. C.

2.

Upon this basis, charging me with the \$365.00 received,  
and crediting me with Account allowed of \$280.50, and with this  
further allowance of \$333.33, there would a balance to me of  
\$248.83.

The above of course exclusive of services,

I trust this will meet your approval.

Well, the big Copyright fight is ended. While the Bill is not  
exactly what I contended for in all respects, yet a careful  
analysis of it will show that it is not as bad as might seem.  
In many respects the Bill is distinctly and specially favorable,  
as for instance the exception given coin-operated machines. This  
should be a great boon to that branch of your out-put. It was  
opposed by everybody, and was the last and hardest clause to  
hold in the Bill.

I should be pleased to see you. Do you expect to come this way  
soon? And how about that Niagara Falls proposition?

I do not know as yet whether I shall go back to Washington  
for the Special Session; my office here is so full of work that  
I shall not unless clients' interests seem to demand it.

With kindest personal remembrances,

I am  
Yours very truly,  
*Geo. W. Pound*

REFER TO THIS NUMBER  
IN YOUR REPLY

439

FRANK L. DYER,  
ORANGE, N. J.

**MEMORANDUM**

Mr. Westee:

3/9/09.

I hand you bill herewith of C. F. Coffin for work done in connection with looking up talent, amounting to \$308.68, which I have approved for payment. Let Mr. Coffin have a check right away.

EHD/IWU

F. L. D.

Enc-

GEORGE W. POUND  
GENERAL COUNSEL  
THE RUDOLPH-WURLITZER COMPANY  
CINCINNATI, CHICAGO, NEW YORK  
THE DEKLEIST MUSICAL INST. MFG. CO.  
THE RUDOLPH-WURLITZER MFG. CO.  
NORTH TONAWANDA, N. Y.

213 GERMAN INS. CO. BLDG.,  
BUFFALO, NEW YORK  
HOTEL DEWEY  
WASHINGTON, D. C.

Buffalo, March 10, '09.

Frank L. Dyer,  
President, &c.

My Dear Frank,-

I am just in receipt of your letter of the 8th.  
You have a misconception of the matter.  
I was assured several times that no action whatsoever would be  
had on Bill in Senate Committee. And there really never was any.  
The Senate Report was by permission and not from a meeting and it  
all was done very hurriedly in the last couple days of Session.  
I objected to the manufacturers clause in the Bill, but Mr. C.  
said that inasmuch as the Bill was almost entirely a victory for  
the manufacturers and the composers were failing on almost every  
point on which they had been making their big fight, that he  
thought it was better to give them that point as a stop-gap.  
There was not the slightest chance of the Bill going through until  
just at the end, it passed the Senate at 8:45 the night before  
March 4th. And passed the House only that afternoon.  
There was no time to get anybody there. And nothing could have  
been done if anybody and everybody had been there. Of course I  
was there every moment. There was in fact a very bitter discussion  
of the Bill in the House. It was Mr. Currier's belief that the  
only chance to prevent a radical Bill going through at next Session  
was to pass this Bill now and thus fore-stall the enemy.

GEORGE W. POUND  
GENERAL COUNSEL  
THE RUDOLPH-WURLITZER COMPANY  
CINCINNATI, CHICAGO, NEW YORK  
THE DEKLEIST MUSICAL INST. MFG. CO.  
THE RUDOLPH-WURLITZER MFG. CO.  
NORTH TONAWANDA, N. Y.

213 GERMAN INS. CO. BLDG.  
BUFFALO, NEW YORK  
HOTEL DEWEY  
WASHINGTON, D. C.

2.

I certainly kept you thoroughly, constantly and well posted. Your Secretary wrote me on the 23d. of February that you had gone away on a vacation. I wrote again ~~on the~~ and again to you on the subject, wrote several times asking for your opinion of the Bill, and had no reply from you since your letter of January 27th., except that above letter of Secretary enclosed copy of letter sent Mr. Currier. Therefore you will see, Brother Frank, that I in all ways did to the best of my ability my full duty.

But truly, the Bill when carefully examined and sifted out is far better than a casual glance would indicate, and was so intended. There are many favorable features. Two years ago we would all have jumped to the clouds with delight at the mere possibility of such a Bill. I have thought that the in actual practice the Bill would be a nonentity. Every single drastic feature of the opposing side's Bills has been eliminated. There isn't much left of their first proposition. They are crazy mad over the result, were running around Washington like mad men. I never saw two more disappointed ~~humans~~ than Burkan and Witmark.

Yours very truly,

*George Pound*

[FROM GEORGE F. SCULL]

*Motion Pictures*

604

March 11, 1909.

M. B. Philipp, Esq.,  
220 Broadway,  
New York, N.Y.

My dear Mr. Philipp:-

I have made inquiries in regard to  
the report asked for by the New Jersey Bureau of Statistics,  
to which you called my attention this week. I find that  
our companies are answering all of the questions called  
for in these reports by giving specific statistics in re-  
gard to one article only, manufactured by each company,  
that article being a different one under the two statements  
calling for costs and selling price respectively. Thus,  
for instance, the Phonograph Company reports specifically  
on the cost of the wax which it uses, and then in gross  
for all of the other articles used; and under the heading  
of selling value, it enumerates phonographs specifically  
and all the remaining articles in gross. The Edison Man-  
ufacturing Company sets out specifically primary batteries,  
which it makes, and therefore is not obliged to refer to

#2

H.B. Philipp, Esq.

its films or projecting machines. Of course, our companies can do this, because of the variety of their manufacture, but I can see the difficulty which Pathé Freres may be in by reason of the fact that they make only one thing.

Yours very truly,

GVS/ARK.

March 19, 1909.

George W. Pound, Esq.,  
213 German Insurance Co. Building,  
Buffalo, N. Y.

Dear Sir:

Yours of the 8th inst. has been received, enclosing two bills, one for \$800.00 and the other for \$333.33, which I return herewith. I would like to have a complete account, in order that the situation may be closed.

As you say, I have a great many things on my mind, and for that reason I have always made it a practice to put in writing all verbal agreements which I might make. We had our first talk on September 19th, and at that time I dictated the following statement:

I saw George W. Pound to-day in reference to representing us in Washington in connection with the Copyright Bill next Winter. I told him that we would be able to give him a retainer of \$400.00 for representing us, and he wanted to know if we would share one-third of his expense with the DeKleiss and Wurlitzer Companies. I asked him what the expense would amount to, and he said he thought that it would average \$10.00 per day. I told him that I would not care to assume that expense but that when the session was over, if everything went along all right, I would try to do something extra for him in the way of expenses. My idea is to pay him \$200.00 extra in case his expenses are heavy and the results are satisfactory."

It seems to me that under the circumstances \$800.00 is a very good fee for your work in Washington, although, of course, having tacitly promised to allow your previous expense account of \$280.50, I will make no dispute as to that. It does seem to me, however,

2.

3/16/09,

THAGMOD HVIDDOMHOMM JANOTAH

Geo. W. Pound.

that on the question of the tariff there was practically no time for active work and I do not see that any effective work has been done; in fact, it was very clear to me at the hearing that your interests were altogether with your other clients and I think as a result of the hearing that our interests were rather harmed than helped.

As I figure it out, the balance due you is \$715.50, which is obtained by adding together \$800.00 and \$280.50 and deducting \$365.00 already paid you. If you will send me a statement on these lines I will put it through for payment.

Yours very truly,

FJD/IWW

President.

Enc.

GEORGE W. POUND  
GENERAL COUNSEL  
THE RUDOLPH-WURLITZER COMPANY  
CINCINNATI, CHICAGO, NEW YORK  
THE DEKLEIST MUSICAL INST. MFG. CO.  
THE RUDOLPH-WURLITZER MFG. CO.  
NORTH TONAWANDA, N. Y.

213 GERMAN INS. CO. BLDG.  
BUFFALO, NEW YORK  
HOTEL DENEY  
WASHINGTON, D. C.

Buffalo, March 20, '09.

RECEIVED  
MAR 22 1909  
FRANK L. DYER

Mr. Frank L. Dyer,

President, &c., Orange, New Jersey.

My Dear Sir,-

Your rather unexplainable letter of the 19th. inst is at hand. My dear Frank, it is very true what you said to me once, that you was not near as good a fellow as you you had been and that you was trying to make a record. But you should not try to make a record at the expense of your reputation or of your friends. You cannot win without either.

I do business for corporations all the time fully as large as yours, some much larger, have had three new ones come in since I came home - but I never came across a man so hard to please as you. The reason is that you try to convince somebody of something that you do not believe yourself.

As a matter of fact, I won every point in Washington for which you wished me to contend. HAVE YOU SEEN THE NEW TARIFF BILL? I suppose not. I am in a position down there which can not be explained to you or anybody, but when results are wanted you will observe they are obtained. The work I did for your ~~interests~~ interests was not confined to the speech I made before the Ways & Means Committee (although a member of the Committee told me personally

You have full duty  
45% ad valorem. See also 4602

GEORGE W. POUND  
GENERAL COUNSEL  
THE RUDOLPH-WURLITZER COMPANY  
CINCINNATI, CHICAGO, NEW YORK  
THE DEKLEET MUSICAL INST. MFG. CO.  
THE RUDOLPH-WURLITZER MFG. CO.  
NORTH TONAWANDA, N. Y.

212 GERMAN IND. CO. BLDG.  
BUFFALO, NEW YORK  
HOTEL DEWEY  
WASHINGTON, D. C.

2.

that ho and others on the Committee had been in favor of a rule against your interests until they digested this argument of mine on the labor question (and that they were fearful that I had too many facts for them on that proposition) for I really did my best work outside of the Committee, if such a thing is possible.

Really, Frank, you do not do yourself credit by this kind of work. I will not miss very much these few extra dollars, nor will you, but they honestly belong to me. I know I am, and I presume you are making many times the amount involved every couple months.

Kindly therefore honor accounts.

But in any event send check in full. I have no time nor patience to bother with the matter further and will accept whatever you send!

With very kindest remembrance,

I am  
Yours very truly,

*George W. Pound*

#

How about that Niagara walls proposition? Am being retained by a new corporation over there almost weekly.

*G.W.P.*

Form No.

**THE WESTERN UNION TELEGRAPH COMPANY,**  
**24,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.**  
ROBERT C. CLOWRY, President and General Manager.

Receiver's No.	Time Filed	Check

**SEND** the following message subject to the terms  
on back hereof, which are hereby agreed to.

March 26, 1909.

Church & Church;  
908 G St., N. W., Washington, D. C.

Get word to Melville Church that it will be absolutely  
necessary for him to be here Monday morning, as memorandum in  
support of application for stay of mandate must be filed by Wed-  
nesday. We need his help.

Frank L. Dyer.

(Prepay) **READ THE NOTICE AND AGREEMENT ON BACK.** **23**

REFER TO THIS NUMBER  
IN YOUR REPLY

547

**MEMORANDUM**

M. P. - Second  
FRANK L. DYER,  
ORANGE, N. J.

Mr. Dyke:

4/16/08.

Regarding the attached memorandum on the subject of the Tariff, I have written Mr. Jones that I will be in Washington ~~next~~  
~~I will be in Washington~~ on Friday next to talk over this matter with him. In the meantime I wish you would get me such information as you can that will enable me to discuss the question intelligently. The question of the phonograph seems to be satisfactorily covered, but I think records should also be included, and I would also like to have a copy of the decision in New York on the moving picture situation. My understanding is that the decision of the Board of Appraisers has just been sustained by the Circuit Court. I would like to have copies of both decisions. Also look up and ascertain whether any other imported materials besides Montana Wax and Sapphires are of interest to us. In other words, I would like to have complete information so that I can tell Jones just what to do.

FLD/IWW  
Enc-

F. L. D.

*Copy for Mr. Dyer.*

*Walter* Battery, St.

- MEMORANDUM -

Mr. Harry F. Miller,  
Laboratory.

April 16, 1909.

*334*

I return herewith the reports to the State Board of Assessors for various companies.

The report of the Storage Battery Company appears to be all right, and should be filed.

The report of the New Jersey Patent Company, if made, should contain no answers to Q-8, as answers to this question should only be made in case Q-7 is answered affirmatively. However, whether report is filed on this company or not, the tax levied will be the same, namely, \$10.00, and I see no objection to filing the report. The only penalty that is provided by the statutes is for failure to pay the tax, and there is no penalty for a failure to file the report.

In order to file a satisfactory report for the Sussex County Iron Company, it appears that it will be necessary to elect new officers, as the Treasurer and Agent in charge of record is deceased. Inasmuch as the tax on this company would be only \$5.00, it seems to me that no report need be filed.

The Ott Manufacturing Company is not entitled to any exemption, as it is not manufacturing in New Jersey, and would have to pay \$10.00 franchise tax whether the report is filed or not. I recommend that we file no report on this company.

Mr. Harry F. Miller. #2.

If your pencil memoranda for the Edison Phonograph Company is correct, the report of this company should be filled out as drafted and filed. Personally, I do not know that this company is engaged in manufacturing or mining at the present time, but of course you have information on that point.

So far as the taxes are concerned, I feel that a report would have no effect on the Mining Exploration Company, as in either case this company will have to pay a franchise fee of \$250.00. Owing to the fact that the treasurer and agent in charge is deceased, and that to file a proper report a new election should be held and a new agent appointed, it would probably be best not to file this report. I would suggest that a meeting of the stockholders and Board of Directors of this company be held to elect new officers and appoint a new agent in charge. Mr. Dyer suggested that the capital stock of this company should be reduced so that the yearly taxes will not be so excessive. The taxes for each year are based on the report showing the condition of the company on January 1st of the year when the report is made. Any reduction of the capital stock of this company would be without effect on the franchise tax to be paid this year, which will amount to \$250. We will have, therefore, until the first of next January to take proper action to reduce the capital stock so that the tax

Mr. Harry F. Miller. #5.

of 1910 shall be similarly reduced, but in order that this matter may be properly disposed of, and that it may not be overlooked, I suggest that you send me all the papers which you have or can obtain relative to this company, its books, etc., and I will take steps looking to the reduction of the capital stock as suggested by Mr. Dyer.

H. H. Dyke.

HHD/MH

Enclosures.

REFER TO THIS NUMBER  
IN YOUR REPLY

562

TAE, Inc.-Org. FRANK L. DYER,  
ORANGE, N. J.

MEMORANDUM

82  
4/21/69.

Mr. Wm. Falzer:

The question has just come up as to the payment of franchise taxes in this State on the Ott Mfg. Co. and the Edison Phonograph Co. The taxes are both payable on the first Monday in May. They do not amount to much, but it occurs to me that it might be well to wind up both of those concerns. What are your views? If you think it well, you might see Mr. Buckingham regarding the matter if his health will permit.

PLD/TWW

Pete says Edison Phon. Co.  
about \$100 per  
month or  
so to pay some  
money off.  
B. L. D.

But note that  
we can't do  
paid off  
and be allowed  
by the State  
good

*File mark  
Colin Kidd  
att. Chief of Police*

909

May 17, 1909.

Chief of Police,  
Glasgow, Scotland.

Sir:

Mr. Edison is being continuously annoyed by letters from cranks and lunatics from all over the world. I hand you herewith a number of letters from Colin Kidd, 17 Myrtle St., St. George's Road Glasgow, which seem to me to be more or less threatening in character. The man is evidently laboring under some hallucination. I will be under many obligations if you will look into the matter and advise me whether this man is under proper surveillance and whether there would be any possibility of his carrying his fancied wrongs so far as to attempt to come to this country.

Yours very truly,

FJD/TWW

General Counsel.

REFER TO THIS NUMBER  
IN YOUR REPLY

721

FRANK L. DYER,  
ORANGE, N. J.

**MEMORANDUM**

Mr. W. I. Eckert:

Please arrange to make the following payments at each meeting of the Motion Picture Committee, which will meet every Wednesday evening, except when that date interferes with the Record Committee, in which case the Motion Picture Committee meeting will be changed to Tuesday or Thursday.

The following \$6.00 each: Dyer, McCheaney, Soull, Stevens, Plimpton, Wilson, Weber, Westee.

The following \$2.50 each: Farrell, Gall, Jameson, Porter, John Pelzer and White.  
Or any other names which may be added in the future properly approved by myself.

F. L. D.

*Thomas A Edison*  
TRADE MARK

legal

## The Edison Portland Cement Co.

THOMAS A. EDISON, CHAIRMAN OF BOARD  
HORACE H. THOMSON, PRESIDENT  
W. B. COOPER, VICE-PRESIDENT  
WILLARD P. REED, SECRETARY  
H. F. MILLER, TREASURER

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.  
P. O. ADDRESS, STEWARTSVILLE, N. J.

SALES OFFICES:  
PHILADELPHIA, PA., Arcade Building  
NEW YORK, N. Y., St. James Building  
BOSTON, MASS., Tremont Building  
REWARD, N. J., Union Building  
DETROIT, MICH., Woodward Avenue Building  
BIRMINGHAM, ALA., National Bank Building  
BAYNBRIDGE, NATIONAL BANK BUILDING

June 7, 1909.

Mr. Frank L. Dyer,

Edison Laboratory

Orange, N. J.

RECEIVED,  
JUN 8 1909  
FRANK L. DYER

JUN 8 1909

61

Dear Sir:-

I have your letter of the 4th in regard to incorporation of the Edison Portland Cement Company Mutual Benefit Association. I see the requirements as to cash paid in is too large for us at present, but we may decide to incorporate this at some future time.

Thanking you for your letter, we are,

Yours very truly,

*WHM-RBS*

Superintendent.

WHM-RBS

*Yellow*

"SUPPOSE YOU SHOULD HAVE A FIRE TO夜NIGHT!"

*legal*  
INDUSTRIAL UNDERWRITERS INC.

M. WOOD, Pres.  
A. HORN, Vice-President  
F. A. REED, Secy.  
R. W. JACKSON, Treas.  
A. S. HORNIG, Ass't. Secy.  
H. M. REED, Ass't. Treas.

GERMAN AMERICAN BUILDING  
1 LIBERTY STREET  
GENERAL INSURANCE

TELEPHONE  
JOHN 3380  
CABLE ADDRESS  
INUNDER

NEW YORK June 17, 1909.

1015

Frank L. Dyer, Esq.,

Montclair, N. J.

DEar Sir:

Enclosed is policy #162600 German American Ins. Co.  
\$12,000 covering your dwelling for three years from July 21st.  
This is in renewal of your present policy expiring on that date.  
We also enclose certificate for your use as the Prudential  
Life Ins. Co. the mortgagees will require the original policy.

Your household furniture insurance expires on July 1st,  
so we enclose policy #162696 German American Ins. Co. \$1000  
for three years from that date.

Trusting you will find the same in order and satisfactory,  
much indebted, we are,

Yours truly,

INDUSTRIAL UNDERWRITERS INC.

By R. W. Jackson

LOUIS HICKS,  
COUNSELLOR AT LAW AND PROCTOR OF ADMIRALTY,  
CORPORATION, PATENT AND GENERAL LAW,  
71 NASSAU STREET, CORNER JOHN STREET.

TELEPHONE NO. 681 CORTLANDT.

NEW YORK, N. Y., June 25, 1909.

RECEIVED.  
JUN 26 1909  
FRANK L. DYER.

Frank L. Dyer, Esq.,  
Pres. National Phonograph Co.,  
Orange, N. J.

My dear Mr. Dyer:-

It has occurred to me that during your absence abroad from July 10 to September 10, I may have cause to file a bond as security for costs in the suit begun on behalf of Mr. Edison v. Allis-Chalmers Co., et al., in Buffalo. I may also find it advisable to engage Mr. Bentley to prepare himself to testify as an expert. Some other like matters may come up during your absence. Will you, therefore, kindly advise me who will take care of such matters upon my request during your absence?

Very truly yours,

*Louis Hicks*

NATIONAL PHONOGRAPH COMPANY

539

See also Phonograph  
—Legal —

June 26, 1909.

Louis Hicks, Esq.,  
71 Nassau St.,  
New York City.

My dear Mr. Hicks:

Yours of the 25th inst. has been received.  
If during my absence abroad you have occasion to file a bond  
as security for costs in the suit against the Allis-Chalmers Co.,  
of Buffalo, take up the matter with Mr. Harry F. Miller, who will  
attend to it.

If you find it advisable to engage Mr. Bentley as an expert  
in the moving picture suits, take up this matter with Mr. George  
F. Scull, who will see that it is taken care of by the Motion  
Picture Patents Co.

Yours very truly,

FLD/TWW

REFER TO THIS NUMBER  
IN YOUR REPLY

805

FRANK L. DYER,  
ORANGE, N. J.

**MEMORANDUM**

147

Mr. Westee:

6/28/09.

Please provide for the necessary resolutions in the case of the National Phonograph Co., Edison Manufacturing Co., Edison Phonograph Works and Bates Manufacturing Co. by which during my absence in Europe from July 10th to September 10th checks can be countersigned by Mr. Bushler as Auditor. Prepare the necessary resolutions and arrange for the proper meetings.

MLD/TWW

F. J. D.

REFER TO THIS NUMBER  
IN YOUR REPLY

835

*filed*  
**MEMORANDUM**

FRANK L. DYER,  
ORANGE, N. J.

7/8/09.

I return herewith the various contracts relating to the Waterproof Film matter, and you can close up the proposition with Mr. Babson right away. The original of the agreement between Mr. Babson and Mr. Edison should be given to Mr. Harry F. Miller under strict injunctions as to secrecy and the other copies sent to Mr. Babson.

So far as the payment of any money to Mr. Babson is concerned, this wants to be a confidential matter between Mr. Edison and Mr. Babson, because no one down here knows of this arrangement. I have explained to Mr. Edison that we may be called upon to pay out up to \$5,000.00 in various amounts from time to time between now and September 1st, and if Mr. Babson presents any statements showing disbursements under this contract, approve them if correct, and turn them over to Mr. Miller for payment.

The other agreement between the National Waterproofing Film Co. and the Edison Mfg. Co. I have executed and hand you both copies herewith. Send them both on to Mr. Daniels for execution he to retain one and return the other to us. The returned copy can then be filed away with the other agreements down stairs. So far as the latter contract is concerned, our relations with the Waterproof Film Co. are quite independent of any relations between Mr. Edison and Mr. Babson.

F. L. D.

NATIONAL PHONOGRAPH COMPANY

JULY 10TH, 1909.

Messrs: John Felzer; Durand; E. E. Hudson; F. A. Burnham, Jr;  
C. E. Goodwin.

If agreeable to you, I would be very much pleased  
to have you meet me in the Committee Room, Monday afternoon, at  
2 o'clock, so we may, if possible, outline a plan for having our  
travelling salesmen take up your lines.

If it is possible for you to attend this meeting,  
kindly bring any suggestions, or data, which will enable us to  
act intelligently in this matter.

F. K. Dölbeer.

Copies to—  
Messrs: F. L. Dyer; G. H. Wilson.



9

967

Phon. - Sales

MINUTES OF MEETING OF SALES MANAGERS

HELD JULY 12, 1909.

Present: Messrs. Dolbeer, Goodwin, John Falzer, Burnham,  
Hudson and Durand.

Mr. Dolbeer stated that this meeting was called for the purpose of conferring upon the matter of having the salesmen of the National Phonograph Company represent and introduce as far as possible the goods of the various Edison companies manufactured here; that we have eighteen salesmen at the present time and purpose increasing the number to thirty; that the estimated cost of the thirty men per year will be approximately \$90,000 to \$95,000; and that while these men will travel principally for the National Co., who will of course stand the major portion of the expense, a certain proportion of the expense will be apportioned to the other companies according to the amount of work done or time expended in their interest at the end of each six months or year. He stated that Mr. Goodwin had been appointed Manager of Salesmen and will have charge of all salesmen, except those who are now employed in a special capacity by the Battery Department, Kinetograph Department or Business Phonograph Department, no salesmen being employed in the Bates Department at present, and that any matters to be taken up with the salesmen should be taken up through Mr. Goodwin. He said that this idea he thought was suggested by Mr. Dyer and that Mr. Edison had urged its being adopted. Mr. Goodwin then said that the Sales Managers should outline what is to be done by the salesmen, what you want them to say, what you want them to show, what class of people they are to

(2)

call upon, the training they must be given before they start out, etc.

Mr. Hudson brought up the question of expense, stating that he proposed putting on a couple of additional salesmen and ~~would not do so if this expense would be too great want the expense to be so great that he could not put these men on.~~ Mr. Dolbeer stated that this could only be determined at the end of six months or a year and would depend on the services rendered, the National Company of course standing the major portion.

Mr. Burnham brought up the question of expense, having only a small line to handle, and thought this might antagonize the dealers handling numbering machines, but ~~when~~ it was explained that it was not the purpose to take the orders and fill them direct from the factory, but to have the dealers <sup>and jobbers</sup> get the benefit of the work done by the salesmen the same as in the case of the National Company. It was agreed by all that this would be a good plan and bound to be of benefit.

Mr. Durand suggested that in issuing instructions to the salesmen it might be well to have a form of receipt at the bottom of the sheet which the salesmen would sign and return, thus making sure that they would receive notice of any changes, etc.

X Correspondence with the salesmen, reports from them, etc., will be carried on between the Sales Manager and the salesman. <sup>with other copies of reports and correspondence to be filed with Mr. Gowing</sup> Mr. Durand asked whether his salesmen should forward any complaints or other information they might acquire regarding the amusement phonographs, and it was thought this would be of benefit.

Mr. Dolbeer said he thought it would be of considerable benefit for all the Sales Managers to meet and discuss ways and means for their mutual benefit--if not at regular intervals, then to meet on call, say every two weeks, a month or six weeks.

(3)

Mr. Dolbeer was elected Chairman of the organization, and for the present at least the meetings will be subject to call.

In discussing points of mutual benefit and help Mr. Durand asked whether it was the idea that a new phonograph, for instance, just prior to being adopted in its finished state might be brought before them for their criticism, and it was agreed that this might be done.

Mr. Goodwin pointed out that the forms to be gotten out by the Sales Managers for the use of salesmen should be of the same size as the salesmen are now using so as to fit the receptacle.

It was arranged that a meeting should be held in the Committee Room on the third floor tomorrow morning for the purpose of explaining the way of handling the Kinetoscope and films, etc.

There being no further business the meeting adjourned.

I. W. Walker.

*Wander' back before we leave  
other name of W.C. Dyer*

MINUTES OF MEETING OF SALES MANAGERS.

Held July 29, 1909.

Present: Messrs. Dolbeer; Goodwin; Farrell; Burnham; Durand and Hudson.

This meeting was called at the request of Mr. Dolbeer, for the purpose of discussing the best plan of instructing old and new salesmen of the National Phonograph Co., who will be here on August 2nd, in the handling of products of the various companies.

Mr. Goodwin stated that there would be twelve old men and eight or nine new men who will start out about August 16th, and that it would be necessary for each of the various sales managers to have finished their instructions before that time. As Mr. Burnham will go on his vacation at the end of this week, arrangements were made to have Mr. Hird instruct the men as to the mechanism and utility of the various machines sold by the Bates Manufacturing Co. Mr. Burnham will supplement these instructions by issuing a bulletin to the salesmen explaining just how he wishes them to handle the line, and will also arrange to have them supplied with samples, advertising matter, etc.

The meeting of all the salesmen with Messrs. Dolbeer and Goodwin will be held on Tuesday morning, August 3rd, at 9 A.M., in the regular committee room, and it was arranged that the men would then be turned over to the various sales departments for instruction in the following order: Mr. Farrell, August 3rd to 6th inclusive; Mr. Hird, (for the Bates Co.) Saturday morning, August 7th; Mr. Durand, Monday, August 9th; Mr. Hudson, Tuesday, August 10th.

The rest of the week ending August 14th will be devoted to the phonograph business as Mr. Dolbeer suggested, as there were many new things that would make it necessary for even the old salesmen to study in the shop.

It was also agreed by Messrs. Durand and Burnham, that Mr. Durand's four special men should also be supplied with samples of Bates Machines, advertising matter and letter of instructions, for the purpose of taking up the Bates line in connection with their regular work.

Mr. Durand stated that he would like to be furnished in advance with route sheets of the various salesmen, in order that he might supply them with a small card containing a few pertinent remarks with respect to each of his dealers in the territory of each travelling man,

and also for the purpose of requesting the salesmen, as occasion arises, to take up any matters in dispute, or secure such information as Mr. Durand might desire. Mr. Dolbeer said he did not see the necessity of the various sales managers having advance route sheets, as they could always find out where to reach the salesmen covering any territory by communicating with Mr. Goodwin's office, and it was finally decided that advance route sheets would not be supplied to the sales managers.

Mr. Hudson inquired as to instructions to the National Phonograph salesmen in regard to the time the salesmen would be permitted to devote to the various lines other than the regular phonograph work; whether they should handle these specialties as a side line, devoting only such time as would ordinarily be available while waiting for trains, etc., or if they would be expected to canvass each town thoroughly on each of the various lines. Mr. Dolbeer explained that in instructing the men he had told them that it would be better for them to err on the side of devoting too much time to various lines other than the regular work, than in devoting too little time to it, as it was desired to demonstrate thoroughly the practicability of having the men undertake to represent all of the various companies.

There being no further business, the meeting adjourned.

E. E. HUDSON.

Copy to Mr. C. H. Wilson.

*Dyer*  
*legal*

TELEPHONE MAIN 828  
LAW OFFICES OF  
JAMES K. JONES  
621-622 COLORADO BUILDING  
WASHINGTON, D.C.

Sept. 17, 1900.

RECEIVED.  
SEP 18 1900  
FRANK L. DYER

Frank L. Dyer, Esq.,  
Orange, N. J.

My dear Sir:-

In the absence of an understanding as to the fee for services performed in the matter of the amendments desired by your company to the tariff bill I write to say that I will be perfectly content to leave this entirely to you.

My understanding is that the amendments were entirely to your satisfaction, and you have had sufficient experience with matters of this kind to understand the character and the amount of the service. Whatever, therefore, you think is a reasonable fee will satisfactory to me.

At your convenience I will be glad if you will have your proper department forward me a check. I would not mention the matter except for the fact that collections are very slack with me and my obligations coming due within the near future will eat up nearly the whole of what little amount I now have on hand.

I appreciate your employment of me in this connection and hope the service performed was satisfactory in every respect.

If I can serve you further at any time it will give me pleasure to have you command me.

I am very truly yours,

*legal*

TELEPHONE MAIN 828

LAW OFFICES OF  
JAMES K. JONES  
621-622 COLORADO BUILDING  
WASHINGTON, D.C.

Frank L. Dyer, Esq.,  
Orange, N. J.

Dear Sir:-

Your letter of the 22nd is received, and as suggested by you I enclose you bill for \$150 for services in the matter of the Tariff amendments.

I confess my idea of the value of these services does not correspond with that of Mr. Scull, but, as I said in my letter, any fee you suggest will be acceptable.

Yours truly,

*James Jones.*

September 23, 1909.

RECEIVED  
SEP 25 1909  
FRANK L. DYER

*This/10/*

*B.L.D.*  
REPER TO THIS NUMBER  
IN YOUR REPLY

903

*B.L.D.*  
B. A. Peizer:-

FRANK L. DYER,  
ORANGE, N. J.

MEMORANDUM

*legal*  
September 29, 1909.  
*9 1134*

Merely to make it a matter of record, I wish you would take up with Messrs. Robinson, Biddle & Benedict, the matter of the recent bond which was filed on behalf of the National Company in New York State suit against Dwyer, and in connection with which about \$165,000. in railroad bonds were filed with the Guarantee Company by Mr. Edison. We want, if possible, to have these latter bonds returned in whole or in part if the indemnity bond can be cancelled, or at least reduced if a deduction in the indemnity can be secured. Mr. Clark told me that he had very strong hopes of having the indemnity bond cancelled entirely, but he said that if this could not be done, he thought that there would be but little doubt but that the bond could be materially reduced. I wish you would take this matter up with him and have him do everything possible, because Mr. Edison is very anxious about it, and he mentioned the matter to me a number of times.

F.L.D.

ELD/ARK.

Oct. 12, 1909.

C.F. Coffin, Esq.,  
N.Y. Produce Exchange,  
New York, N.Y.

My dear Coffin:-

Yours of the 11th inst. has been received, and I have carefully noted what you say. I think there is plenty of room in this field for two men. One of them (the man I spoke of, who, by the way will come with us at rather a modest salary) a highly technical musician, capable of suggesting suitable compositions for records, deciding what selections shall be made by various artists according to the character of their voices, and of criticising the records when made, so that we may be able to gradually improve the quality of our grand opera records. This man has already gone over our grand opera list and has made what seemed to me to be ~~more~~ very sensible criticisms. He also has the great advantage of being an exceptional linguist and can therefore be of assistance in this work.

The other man (yourself) would not do the technical work, but would attend strictly to the business end and this, of course, is what you are now doing. He would

No. 2

Mr. C.P. Coffin

Oct. 12/09.

see that artists were interviewed and make the best arrangements possible with them. In my opinion, the technical man and the business man should co-operate very closely together to get good results. If the technical man goes to Europe, it will be to visit the musical centres in the hope of picking up new talent, which we would expect to later develop, the idea being not to count so much on the reputation of the artist as upon the quality of his or her voice. I do not think it would be practical for you to attempt to undertake this entire work, nor do I believe you could do it satisfactorily, because we ought to have a highly technical musical expert who would be able to guide and assist us. I do not entertain any doubt but that the scheme will eventually work out as much to your satisfaction as to mine.

Yours very truly,

FLD/ARK.

President.

Detective

131

Mr. Dyer:

11/1/09.

Mr. Helm told me over the phone that one or two of our men on the trucks are stealing merchandise from the Erie and D. L. & W. R. R. and dividing up with some of the people in the shipping department. He knows of it through Chas. Schaffer, who is in charge of the P. R. R. Checking Department at the Newark Depot and John W. Griggs, special officer and detective at the P. R. R. Station.

Helm said he did not want his name used in any way, but that if you will call him up he will tell you anything further he can and might suggest some way of catching them.

I. W. W.

*Pete  
J. Helm*

REFER TO THIS NUMBER  
IN YOUR REPLY

1046

*W.L.D.*  
**MEMORANDUM**

FRANK L. DYER,  
ORANGE, N. J.

Mr. Dodge:

12/6/09.

Regarding the attached blue print, I have some stock in the Di-el-ite Company and do not know whether the print came from you or from them. At any rate I shall be interested to hear how the rheostat works.

FLD/IWW

F. L. D.

Enc-

REFER TO THIS NUMBER  
IN YOUR REPLY

1058

MEMORANDUM

*are willing*  
FRANK L. DYER,  
ORANGE, N. J.

Mr. Harry F. Miller:

12/9/09.

Mr. Hicks writes me in connection with the suit on the Giant Rolls that Mr. Bentley, the expert, would like to see Mr. Edison on Monday, December 13th, about 3 o'clock in the afternoon. I assume that this date is satisfactory to Mr. Edison, but if not, let me know right away so that I may inform Mr. Bentley.

FLD/TWW

F. L. D.

FORM 47A

TRADE MARK



## The Edison Portland Cement Co.

THOMAS A. EDISON, CHAIRMAN OF BOARD  
EDWARD H. CHAMMOND, PRESIDENT  
W. M. STEWART, VICE PRESIDENT  
WILLARD M. HUBBARD, SECRETARY  
H. P. MILLER, TREASURER

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

P. O. ADDRESS, STEWARTSVILLE, N. J.

SALES OFFICES:  
PHILADELPHIA, Pa., Arcade Building  
NEW YORK, N. Y., St. James Building  
PITTSBURGH, Pa., Union Trust Building  
RENOVAK, N. J., Standard Oil Building  
BIRMINGHAM, Ala., Union Building  
SAVANNAH, Ga., Farmers Bldg  
National Bank Building

December 18th, 1909.

DEC 29 1909

Mr. Frank Dyer,

Legal Dept.,

Orange, N.J.

Dear Sir:-

Mr. Mallory desires that I send you the enclosed communication from Messrs. Noble, Jackson & Hubbard relative to Federal Corporation Tax Law and he would like to have your opinion regarding same and whether you would consider it feasible for us to assist in this matter.

Yours very truly,

The Edison Portland Cement Co.,

*Wm. S. Hornig*  
Assistant to Vice President.

WEH-DSW

encl.

P.S.

Kindly return the papers when through with same.

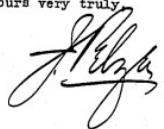
Dec. 18, 1909.

Mr. F. L. Dyer & Files:

Replying to your memorandum #1082, in reference to the value of the experiment of having our salesmen handle all of our lines, will say that in my opinion I think it is a failure as in 3-1/2 months' time we have secured from the entire lot of salesmen about \$1800. of business; \$1100. of this was from one man, and I understand that this man neglected the Phonograph end of the business so as to secure orders for our Department.

While the salesmen have secured some good information for us regarding the moving picture houses, I do not feel that the expense incurred would warrant their continuing doing so. I would be very much in favor of taking over one of the salesmen and use him exclusively for our Department. I am referring to the man who took the \$1100. in orders (Mr. F. H. Stewart), as I understand this man operated a Kinetoscope some time ago and is thoroughly familiar with same; his orders and his work in our direction indicate this. I have had this matter up with Messrs. Dolbeer and Goodwin and they are quite willing that I should have this man any time after the first of the year, providing it meets with your approval.

Yours very truly,



N

[ATTACHMENT]

Messrs. J. Peizer- Hudson- Durand- Burnham and Goodwin:

Let me have your opinion as to the value of the experiment in having our salesmen attempt to handle all of our lines based on the reports that you have received as to each line.

FLD/TWW

F. L. D.

December 20th, 1909.

Mr. F. L. Dyer:

Referring to your memorandum of recent date: Would respectfully advise that while the travelling salesmen have devoted considerable of their time to exploiting the other lines, the results so far have not been entirely satisfactory, although it does appear that the missionary work which they have entered upon, must necessarily show future results.

The impression I have gained from reading the reports so far at hand is, that there is a great deal of time spent on the other lines, without adequate results, and which could probably be better employed by specializing; or in other words, the National Phonograph devoting all of their time to the sale of National goods, and the other Companies employing such travelling salesmen as may be found necessary.

Taking into consideration the labor involved in making out the quantity of reports which the salesmen have to handle, and the time spent with the trade in all lines, seeing that they are not covering their territory as rapidly as I could wish, and if the present plan were continued, it would perhaps mean that we would be compelled to employ additional travelling salesmen, in order to make certain that the territory was covered as frequently as we would like.

I am in no way opposed to the plan, but believe we can get better results in other ways.

F. H. Solbeer.  


*phon - Sales*

December 20, 1909.

Mr. Dyer:

In reply to your request for my opinion of the experiment of our salesmen with the other branches of the Edison business, I submit herewith a summary of the results for September, October and November.

In glancing over these reports, it is found that out of 91 Business Phonograph reports \$4881.00 worth of orders were taken. Out of 613 Kinetograph reports \$1646.00 worth of orders were taken, and the figures show that \$1113.00 of this was done by one man,-- Stewart. For the Battery Department 242 reports were made, with a total of sales amounting to \$551.00. These orders were sent in by seven men, the largest sale amounting to \$174.00 and the smallest to \$1.00. For the Bates Department out of 252 reports, orders were taken to the amount of \$592.00, with Stewart turning in \$423.00 of this amount.

Unless these reports are unusually valuable to the Sales Managers of these departments, I believe the time might better be spent in trying to revive the weak-kneed dealers throughout the country.

In regard to so many reports, I don't see where the salesmen ever find time to make them out. Mr. Wilson upon his return talked this matter over with me, and we are both of the opinion that this must be either a great hardship on the men or seriously interfere~~s~~ with their sales work, for it was my experience on my recent trip, and Mr. Wilson will tell you that it was his also, that it was very difficult to keep up an ordinary correspondence with the factory.

The Business Phonograph is so intimately associated with our Phonograph dealers, and the sales per reports so much more satisfactory, that perhaps you will feel it is wise to continue this work,

Mr. Dyer, Dec. 20, 1909, Page 2.

and I see no reason why it should not be done if Mr. Durand thinks it advisable. The results for the other departments certainly do not show up well on paper, and unless the value of the reports is represented to you as of great consequence, I believe this part of the work might as well be dropped.

We are turning Stewart over to the Kinetograph after the first of the year on account of his showing in that class of work. He might continue to do a little work on the side for Mr. Durand and Mr. Burnham if they think it advisable, and Mr. Pelzer agrees to it.

This is about all I can say on the subject from the three months experience.

C. E. <sup>O</sup>Edwin.

## [ENCLOSURE]

## Report of Travelling Dept. for Month of

19

	No. N. P. Co. Reports	No. Dealers Orders	\$ Amount of Dealers Orders	No. New Dealers	Average Amount of Each Dealers Order	\$ Amount of Orders From Jobbers	No. E. B. P. Reports	\$ Amount of E. B. P. Sales	No. Kiteograph Reports	\$ Amount Sales Kiteograph Apps	No. Battery Reports	\$ Amount Battery Sales	No. Batter Reports	\$ Amount Batter Sales	Total Points
September	1199	31763	44		59923	42	1887	241	107	91	117	102	221	63715	
October	1214	40785	49		132902	27	1918	375	1040	87	114	184	4	64580	
November	1183	51179	43		80043	22	1106	147	454	64	434	36	187	65732	
<i>Grand Total</i>	3596	129730	136		295868	91	4581	610	1646	245	531	252	592		

December 21st, 1909.

Mr. F. L. Dyer,  
President.

Dear Sir:

In reply to your inquiry regarding the value of the experiment in having National Phonograph Co. salesmen interest themselves in our Company, I attach a report made to me by Mr. Coolidge, who has charge of these reports in my office, which I think expresses my own views entirely.

As far as the writer is concerned, I could not dispense with the services of the National Phonograph Company at this time after having received their help in the past.

Yours very truly,

M. G. D., /R.O.

1 Encl.

[ENCLOSURE]

Dec. 21, 1909.

MR. DURAND:

Regarding attached.

I think the plan has worked out well for us, especially as we have only four men to cover the entire country.

The positive orders are as follows, but there is not a doubt about it but what we would have gotten most of them anyway through the mail:

NAME OF SALESMAN.	MACHINES.	SHAVERS.
J. H. Allgaier	5	2
H. D. Clark	4	
F. W. Ewan	6	2
J. H. Gill	17	6
W. P. Hope	1	1
W. H. Hug	2	1
W. A. Idio	1	1
H. G. Kreusch	14	6
C. E. Lyons	6	
F. H. Stewart	6	3
C. P. Trundy	10	
G. D. Warren	22	8
Total	96	30

Since the plan has been in force, in addition to the orders above listed, we have received reports from National Salesmen as follows, many of which have been very valuable in giving us a line on the dealers' doings and enabled us to get at them more forcefully through the mail:

J. H. Allgaier.....	17
B. R. Barklow.....	2
A. V. Chandler.....	4
H. D. Clark.....	4
A. H. Curry.....	5
F. W. Ewan.....	5
F. E. Gage.....	3
J. H. Gill.....	7
G. A. Hedden.....	1
F. H. Hird.....	14
W. P. Hope.....	6
F. L. Hough.....	3
W. H. Hug.....	7
W. A. Idio.....	3
H. G. Kreusch.....	16
C. E. Lyons.....	16

[ENCLOSURE]

-2-

G. A. Romner.....	4
J. W. Scott.....	3
H. R. Skelton.....	3
P. H. Stewart.....	32
J. F. Stanton.....	2
C. F. Trundy.....	1
C. D. Warren.....	6

I am going to assert that it would be a pretty difficult proposition to arrive at any dollars and cents value account of this plan. Of course I may be mistaken in this particular, but I don't think so.

One thing sure, the reports on the whole show up very nicely and the efforts these men are making in our behalf are no doubt beneficial as their calls on our dealers occasionally naturally keep them warmed up to a certain extent.

V. E. COOLIDGE.

MH

FRANK L. DYER,  
PRESIDENT & GENERAL COUNSEL.

C. H. WILSON,  
GENERAL MANAGER.

A. WESTEE,  
SECRETARY & TREASURER.



IN REPLYING ADDRESS THE COMPANY  
AND QUOTE THESE NUMBERS ORINITIALS.

DICTATED TO THE EDISON BUSINESS PHOTOGRAH.

C. H. WILSON,  
GENERAL MANAGER.



## BATES MANUFACTURING CO.

MAIN OFFICE AND FACTORY

ORANGE, N.J.

BATES AND WIZARD HAND NUMBERING AND BATES LINE DATING MACHINES

10 FIFTH AVENUE, NEW YORK

ORANGE ADDRESS  
"BATES CO., NEW YORK."

ADDRESS YOUR REPLY TO

LONDON, ENGL.  
34 QUEEN ST. CHEAPSIDE.

New York, Dec 22, 1909

Mr. F. L. Dyer, President,  
Orange, N. J.

Dear Sir:-

Replies to your memo having reference to the work done by the salesmen of the Nat'l Phone. Co. in the BATES line. In looking over the reports handed in by these salesmen during the past four months, I find that we have received from

27 Nat'l salesmen	and	4 Business Phone. men
Number of reports (Nat'l 150; Business Phone. 1)		151
Number of customers called on		242
Total amount of sales made, about		\$600.

About 75% of the above amount was sold to dealers who are active on our trade list, and from whom we regularly receive orders.

I think, during the four months, the total number of new dealers signed by the salesmen was six, (who bought a sample line?)

I have never received any reports from six of the men.

You will appreciate, of course, that these men have suffered a severe handicap (in so far as getting orders is concerned) as the territories they are covering are gone over regularly by the salesmen (who carry a line of our goods) representing the Jobbers in New York, Chicago, Philadelphia, Pittsburgh, St. Louis, San Francisco, etc., who side-track this business when taking orders for stationery and rubber-stamp supplies, and include our goods in the shipments (thus saving express charges).

For your information, the jobbing houses not only have salesmen out soliciting orders for our goods, but send out catalogues showing our line and also do considerable advertising in trade mediums.

Mr. F. L. Dyer

2nd sheet

A condensation of the remarks attached to the various reports would indicate that the dealers throughout the country who have been called on by the salesman have in stock the product of the Bates Machine Company (the \$5.00 machine), and that they are selling well and giving satisfaction. I appreciate that the men have done a lot of missionary work for us, from which we may get good results later.

These salesmen were all supplied with samples of our high-grade moderate prices machine - the WIZARD - and I am somewhat surprised and disappointed that they have not been able to place more than about a dozen. From time to time, I have issued Bulletins and urged upon them to make a special effort to place the Wizard machines and get some new business; but seemingly, up to the present time, they have not got very deep into our work.

Our line of goods is not stocked very much by small stationers, and these men have got a hard row to hoe. I hope that later developments will show that the efforts they have made in the promotion of our work, have not been fruitless.

I am,

Yours truly,

ISG

*H. B. Burnham*  
Manager of Sales.

*legal*61  
569  
Dec. 23, 1909.

W. S. Mallory, Esq.,  
Edison Portland Cement Co.,  
Stewartsville, N. J.

Dear Mr. Mallory:

Yours of the 18th inst. has been received, enclosing stereotype letter from Messrs. Noble, Jackson & Hubbard of New York City. Similar letters were received by the various companies at Orange, so that I presume those attorneys are circularizing the country broadcast. I do not think it will be necessary to pay any attention to these circulars. Undoubtedly there will be serious efforts made by the large corporations to have the Corporation Tax Law set aside. The question of the tax is very much more vital to them than to us and I think we might as well take advantage of their efforts without spending any money ourselves. At the same time, if a real serious proposition is put up to us to go into a matter of this sort, I will immediately let you know, but I think it would be very unwise to pay any attention to circular letters of attorneys who are not known to us and who may not be in any way fitted to properly handle the work.

Yours very truly,

FLD/IWW

General Counsel.

*Mr. D.*  
*Olive*  
*International Phonograph Co.*

*Gutty*

TAE, Inc. - Org.

12/27/09.

I have a communication from a client who controls \$30,000  
the International bonds, and also Edison United bonds, and who  
is intimately acquainted with four of the largest stockholders  
outside of Moriarty. These people have instructed my client to  
engage me to represent them to bring a minority stockholders suit  
for an accounting to ascertain the value of the Edison Phonograph  
Works stock. I have had since an interview with Mr. Fitch, who  
represents the Moriarty Estate and 49% of the ~~stockholders~~  
bondholders. Our client has given me a report from Mr. Fitch  
covering 20 or 30 pages of typewritten matter setting forth  
the International conditions. This report from Fitch is advice  
to the stockholders and bondholders as to the proper course to  
pursue. I have also discussed the matter with Mr. Fitch, and he  
has certain lines on which he wants to proceed unless certain condi-  
tions are met. I have not committed myself in any way, shape or  
manner, because I felt that inasmuch as our office was considered  
part of the Legal Department of your company, and I did not dare to  
do anything that would jeopardize those interests. I wanted to  
arrange to discuss the matter personally, so as to show him just  
what the opposition intend to do and what the minority stockholders  
want to do, and also that the proposition that the International  
Company made by their counsel other than Mr. Fitch to sell the  
Edison Phonograph Works stock held by the International Company  
at \$150 could not go through because the majority objected to it,  
and that as to the offer made, the majority objected and felt that  
the stock is worth more than \$150 and possibly is worth more than  
\$500, claiming that certain rights that the stockholders of the  
Edison Works have have been ~~xiximdx~~ violated and certain agreements  
that the Works had with the North American Company, which the

National Company succeeded, have also been violated, particularly considering the fact that the Directors were dummies placed there by the owners of the Works stock. These are the reports that I received, and I would desire to discuss the matter so as to avoid any trouble and possibly place myself in a position where I would be of less service than under the old regime.

J. R. Helm.

*721*  
*Motion Pictures*  
*(1909?)*

- MEMO. -

Mr. Dyer:-

There appears to be no specific statute in this State in regard to the rights of stockholders to financial statements or to inspect the books of a company. Most of the cases which have arisen are in regard to the inspection of books by a stockholder, and it would seem that if a stockholder has a right to inspect the books, he would certainly have the right to a statement of the condition of the company. At common law, the stockholders have the right to examine at reasonable times the records and books of a corporation, and mandamus would lie to compel such an inspection. It appears, however, that the courts have taken cognizance of the fact that in the many cases inspections were asked for by stockholders having designs against the company, and it is now necessary for the stockholder to show a good reason why he desires such an inspection.

In Pennsylvania, in case where there had been no dividends for nine years and the officers were partners in a competing concern, inspection was granted in order to enable the stockholder to ascertain whether the real facts justified an action for *fraud in*

#2

F.L.D.

the part of the officers. In this connection it is to be noted that no dividends have been declared by the Works since August 20th, 1907.\*

In a New Jersey equity case, the Court said:

"Stockholders are entitled to inspect the books of the company for proper purposes at proper times, and they are entitled to such inspection if their single object is to ascertain whether their affairs have been properly conducted by the directors or managers. Such a right is necessary to their protection."

A New York case makes this statement:

"The minority stockholder should have the same right to require a statement from the company."

In view of the foregoing it would appear that the refusal to give a stockholder a statement as to the condition of the company might be followed by mandamus proceedings by him, by which he could compel an inspection of the books, in view of the fact that dividends have ceased for nearly two years and of the close relation between the officers of the Phonograph Works and the companies with which the Works deal. It is to be noted that this Trust Company is not a stockholder of record and therefore not entitled to the statement asked for.

Yours very truly,

G.P.S./ARK.

G.F.Scull.

**1909. Mining (D-09-33)**

This folder contains correspondence and other documents relating to mining and ore milling. Among the documents for 1909 are items pertaining to mining property in Canada and mining equipment in Australia. There are also letters enclosing ore samples or inquiring about Edison's interest in ore milling, mines, and ores. One memorandum concerns shares in the Edison Ore Milling Syndicate, Ltd., and the Dunderland Iron Ore Co., Ltd.

Approximately 50 percent of the documents have been selected. The items not selected consist primarily of letters of transmittal and unsolicited inquiries, some of which contain perfunctory Edison marginalia indicating the desirability or the value of ores.

REFER TO THIS NUMBER  
IN YOUR REPLY

202

MEMORANDUM

*are Milling*  
FRANK L. DYER,  
ORANGE, N. J.

Mr. Harry F. Miller:

1/4/09.

In reference to the shares in the Edison Ore Milling Syndicate, Ltd., and in The Dunderland Iron Ore Co., Ltd., which Mr. Edison wished to have transferred to Mr. Marks, I hand you herewith letter from Mr. Marks acknowledging <sup>that</sup> these shares are held by him as Mr. Edison's attorney and that they are to be transferred without consideration whenever requested to do so by Mr. Edison, and I also attach two blank transfers by means of which the transfer can be effected whenever the occasion arises.

FLD/TWW  
Enc-

F. L. D.

TAG\* on magnetic survey

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STATE GEOLOGIST  
HENRY B. KIMMEL

Trenton, N. J., January 4, 1909.

Mr. Thomas A. Edison,  
Orange, N. J.

My dear Sir:

Say have no objections  
to your use of the magnetic  
surveys sent you in any  
way you think best.  
*John B. Bayley Jan 5-1909*

I have had a conference with Dr. W. S. Bayley, who is preparing our report upon the iron ores, in reference to the maps of magnetic surveys which you kindly loaned us. We propose to publish in the report a topographical map of the Highland belt in the State on an inch to the mile scale. On this map we shall indicate the major rock types and locate all the mines and larger prospect holes. With your permission we plan, also, to place upon these maps the lines of magnetic attraction as shown by your surveys. Before, however, undertaking to compile from your surveys these magnetic lines, which will be a task of some labor, I am writing you to inquire whether this use of your material meets your approval. We shall, of course, be pleased to acknowledge on the maps or in the text the extent to which we are indebted to you for this information. Will you kindly advise me, at your early convenience, whether this plan meets your approval?

Yours truly,

*Henry B. Kimmel*

State Geologist.

Darby Mine

HUNTERS' HEADQUARTERS



GOOD SAMPLE ROOMS  
FOR COMMERCIAL MEN

GUIDES FURNISHED



ARMSTRONG & KINGSTON, PROP.

BEST TROUTFISHING  
IN CANADA.

Latchford, Ont. Jan 29, 1919

Rec'd 1/11/09  
Ans 1/21/09

Mr Miller

Dear Sir I am in receipt  
of your Check for \$10.00

I am sending receipt  
sight back to you again

PS did you get my last  
letter tell you about the  
condation of Darby mines let me  
know George D Ferguson

Mr Miller

W. E. LaGrone

#6

D. J. LaGrone

LaGrone Brothers

CLOTHING, HATS, SHOES,

FURNISHINGS

Southron Foreign Works Large

all use ~~Buy this in Red skin~~

Johnston, S.C. Jan 23 1909

Mr. Thos. A. Edison Jr.

Orange N.J.

Dear Sir:

Could you use  
a mine of Sphalerite of Iron  
or could you refer me  
to any ore or party, to  
whom I might sell. It  
is found in abundance  
and covers a large scope of  
territory. I am enclosing Carbon  
copy of analysis sent out  
from the Smithsonian  
Institution at Washington  
D.C.

Yours very truly  
W. E. LaGrone

[ENCLOSURE]

W. E. LADRON

D. J. LADRON

*LaGreone Brothers*

CLOTHING, HATS, SHOES,  
FURNISHINGS

Smithsonian Institution  
Washington D.C.

Johnston, S. C.

190

Mr. W. E. Richwood  
Millington, S.C.

Dear Sir:

The material you transmitted on April 25th has been examined by Mr. Wirt Tassian, asst. Curator of the Division of Mineralogy, who reports that it is pyrite (Sulphide of Iron), which if found in abundance is valuable for the manufacture of Sulphuric acid.

Very respectfully yours  
R. Richwood  
asst. Secty in charge  
of Nat. Museum

Cobalt - Darby Mine  
HEADQUARTERS

## HUNTERS' HEADQUARTERS

**GOOD SAMPLE ROOMS  
FOR COMMERCIAL MEN**

#1 Aus 1/9/99  
SOLID FURNISHED



# King Edward

ARMSTRONG & KINGSTON PROPS. JAN 28 1933

Lewis W. Norman

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Aug 31, 6/04

Portland Oregon.

March, 11th, 1909.

Thomas A. Edison

Orange, N. J.

Dear Sir:-

I have run across an old miner, who claimes he has found a Black Ore containing many rare minerals. He tells me that he has tried time and time again to have it assayed and always gets a fine report.

I am sending you a sample of this ore and also a copy of the assayer's report for if it does contain any of these minerals I know of no one else it would interest more than you.

Hoping you will examine this sample and reply  
in the very near future. I am

Yours very truly

Lewis S. Moulton

EU / TEC

Lewis H. Mooney

## **Portland**

Ores

Gen. Del.

[ENCLOSURE]

Analysis of Black Ore -

Tin — 7.2%

Uranium — 1%

Oxide of Zirconium & Thorium 67%

Oxide of Uranium & Cerium — 1%

There were also traces of

Beryllium-Tungsten & Platinum

Ave 1/27

I tell him my client  
who owned some of the rock  
is no longer with me &  
I cannot communicate it  
The best part to consider  
is the Welsbach gas market  
in New York  
of rare metals —

Telephone 611 and 611.

**A. E. RUDDER & CO.,**

Transport and Shipping Agents.

And at 11 WILLIAM STREET, MELBOURNE.

Offices: 42 Pitt Street,

Sydney, N.S.W. 100-9

Office Address: "RUDDER," Sydney. A.B.C. Codes Used.

Clyde M. Chapman, Esq.,  
Westinghouse Church Kerr & Co.,  
New York.

Dear Sir,

We have to acknowledge the receipt of your letter of the 13th March with regard to the 26 packages of mining machinery which we have had in store on your account since the 3rd. February 1904.

The hire expenses to date for Haulage and storage amount to £51:12:-, charged on the basis of rates prevailing at the time of storage, but as storage space has since then greatly increased in value, we are most anxious that you should receive the goods at the earliest possible date, as we really cannot continue on the present basis.

So far as we can ascertain the cost of shipping and freight to New York would amount to between £15 and £20. We cannot ascertain the actual figures as it would be necessary to go to further expense in removing other goods to measure the cases, but we think that £20 would be ample to cover all costs.

As our account represents more than actual out of pocket expenditure in rent, we having removed from the premises where the

goods were originally stored, we are taking the liberty of valuing upon you thirty days after sight through our New York Agents Messrs Austin Baldwin & Co., for the sum of £50 on account, and we command our signature to your kind care and protection.

We would impress upon you that we are most anxious to have these goods cut of our hands at the earliest possible date and we trust that you will be able to bring this about without delay.

With our Mr Rudder's personal regards and awaiting your favours.

Yours faithfully,

A. E. Russell

PLEASE ADDRESS REPLY TO THE COMPANY AND REFER TO THE INITIALS OF THE UNDERSIGNED

WESTINGHOUSE, CHURCH, KERRY & CO.  
INCORPORATED.  
John C. Wallace,  
Chairman of the Board.

Engineers.

WALTER D. KERR, President  
SIDNEY J. LUDWIG, Vice-President  
LEONARD C. HARRIS, Secretary  
CARL H. VAIL, Treasurer  
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UNION BUILDING, TORONTO.  
PENNSYLVANIA BLDG., DETROIT.  
PACIFIC BLDG., SAN FRANCISCO.  
SECURITY BLDG., ST. LOUIS.

New York, N.Y. June 18th, 1909.

Reed & Aug  
JUL 19 1909

Mr. Thomas A. Edison,  
Orange, N. J.

My dear Sir:

During the writer's extended visit to the South from which I have just returned, I received the enclosed letter and statement from A. E. Rudder & Co., of Sidney, New South Wales. As you are aware, the experimental dry concentrator which I took to Australia was left in storage with them. They now render this bill for cartage and storage.

I would be glad to hear from you in the matter before replying to them.

Yours very truly,  
Cloyd M. Chapman.

Do you think that I should pay the bill & let them scrap the stuff or have it forwarded here — give me a rough list of what was left there S

PLEASE ADDRESS REPLY TO THE COMPANY AND REFER TO THE INITIALS OF THE UNDERSIGNED

**WESTINGHOUSE CHURCH KERR CO.,  
INCORPORATED.**  
Engineers.

JOHN F. WALLACE,  
Chairman of the Board.

WALTER C. KERR, President;  
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CARL M. VAIL, Secretary & Treasurer.

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*New York U.S.A.*

-June 25-1909-

*Aus 6/24/09*

MR. H. F. MILLER-

Laboratory of Thomas A. Edison-  
Orange-N.J.-

Dear Sir:-

Relying to your letter of the 19th instant, would say that I do not think Mr. Edison would find sufficient useful material among the boxes in the storage with A.E.Rudder & Company to make it worth while to pay the freight from Australia to New York. The material in storage consists of the parts of a sheet iron Edison Dry Gold Concentrator, consisting of 4 ft. wide fan, feed hopper, and roller, air screens, concentrates hopper, tailings hopper, with the necessary supporting frame work for all. In addition to this there was a box of sheet steel slot punched screens varying from 5/1000 or 7/1000 wide to 1/8 or 1/4 of an inch. There was also several cases of screen frames made up ready to receive the screen plate. In addition to this there were some few articles for prospecting and assaying, but their value would be small.

There is in North-western Australia in the Nullagine District a deposit owned by the British Australasian Exploration Company, which I do not think can be worked profitably by any other system than Mr. Edison's dry method. I have kept more or less in touch with this district since my visit to Australia five years ago. The principal draw-back to the section at that time was the lack of railway facilities. My last information from Australia was that the Government had decided to build the required railway, and were at that time advertising for bids.

I have recently written to Mr. Morgans, the Resident Director, of the Exploration Company, to ascertain the present condition of this matter.

I still entertain considerable hope that the Edison Process will be installed on this deposit. The Exploration Company already operate some of the largest producing mines in the Koolgardie District, and have the money to develop the Nullagine District when shipping facilities will permit. There is no water to be had in quantity; the gold is heavy and not flakey, the rock is conglomerate easily crushed and the quantity available is very large. Its value per cubic yard is probably between \$1.50 and \$2.00, according to my samples taken from as many old workings as I could get into.

Should this company desire to secure from Mr. Edison the right to use his process, it would be very desirable to have the machine now in Sydney for experimental work. This is the only thing I know of to do with the outfit other than scrapping it, as I understand that Mr. Edison is "sick of Gold Mining".

Yours very truly,

Cloyd M. Chapman.

GMC/JSC

Chapman -

Do you think you could get  
me to expense to take the  
machine free by paying  
the steamer charges?

PLEASE ADDRESS REPLY TO THE COMPANY AND REFER TO THE INITIALS OF THE UNDERSIGNED.

WESTINGHOUSE, CHURCH, KERR & CO.  
INCORPORATED,  
JOHN P. WALLACE,  
Chairman of the Board.

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PACIFIC BLDG., SAN FRANCISCO.  
SECURITY BLDG., ST. LOUIS.

New York, N.Y.C. June 26, 1909.

Mr. H. F. Miller, Secretary,  
Laboratory of Thos. A. Edison,  
Orange, N.J.

Dear Sir:-

I have your letter of the 24th inst., and in reply would say that I do not at the present time know of any person or company who would take the Edison Concentrator free by paying the storage charges, as I have not yet heard from the Australasian Exploration Co. at Perth. I presume that such a transfer would carry with it the right to use the machine. The question whether or not the Exploration Co. would want the machine would depend very largely upon whether or not the railroad is built to their Mullagine mills. I will be very glad to let you know what I hear from the Exploration Co. as soon as I receive an answer to my recent letter.

Very truly yours,  
CMC.ACB.

*Clayton M. Chapman.*

*Harry  
I think you  
will come to the parties  
of one give check for  
the storage money to  
sell it for you  
and get proceeds*

Cobalt ore



HARRISON BROS. & CO., INC.

ROBERT S. PERRY  
PRESIDENT AND GENERAL MANAGER

Ave 16/09

Mr. Thomas A. Edison,  
East Orange, N. J.

Dear Sir:-

Some three years ago my friendly offices were requested by several men in North Georgia and in North Alabama, who represented themselves as being engaged by you to prospect for certain varieties of manganese wad, and at that time I gave them information regarding a number of deposits north of Piedmont, Ala., in the Goshen Valley and elsewhere. Since that time, I have had my eye open for manganese wad and upon a trip to North Georgia, from which I have just returned today I ran across a large deposit of this manganese wad in North Georgia. Possibly you are no longer interested in this material, but if by chance you are interested I feel that in that event you will be interested in seeing a characteristic and more or less average sample of the wad outcrop which I have at present here in my office. It shows in a solid body over an extended area.

Yours very truly,

R. S. Perry

RSP-A

PHILADELPHIA

June 30, 1909.

I was after Cobalt June 30, 1909.  
in manganese wad but  
not getting out of  
waited ~~the~~ no long  
time Cobalt's  
therefore not  
interested in  
manganese

hab - employ  
PLEASANT VALLEY HOTEL  
H. F. HODSON, Prop.

LIVERY AND FREE SHEDS

SEP 2 1909

Pleasant Valley, N. Y. Left 1<sup>st</sup> 1909

P. A. Edison

Cos Cob, N. J.

Dear Sir:

You can rest assured, everything gets tested,  
as I carry Acid in my pockets all the time.  
Have Tom Brady send me 150 or 200 small  
Sampling Bags at once. also Book for  
Locations, (do not Number Book) and Ball  
of twine. Yours

Mosses.

P.S. Adams Express Co. here & D

9/2/09  
f.p.

*One + min*

### GEOLOGICAL SURVEY OF NEW JERSEY

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#### STATE GEOLOGIST

HENRY B. KUMMEL

Trenton, N. J., Sept. 21, 1909.

Mr. Thomas A. Edison,

Orange, N. J.

Dear Sir:

*Address her where  
you'll have time  
Aug 10/12 G  
Yes Acknowledged  
receipt HJM*

I am returning you the maps of the magnetic surveys of the State of New Jersey, Nos. 1 to 28 inclusive, which you sent me under date of Dec. 21, 1908. The three topographical maps of the State of New Jersey with the magnetic surveys marked in, namely the southwestern, northeastern and central Highlands, are not included, as these have not yet been returned to me by Dr. Bayley. I will forward them to you in due time.

I wish to express the appreciation of both Dr. Bayley and myself for your kindness in giving us access to these records and permitting the use of them in the compilation of the iron-ore report.

Please advise me of the receipt of these maps.

Yours truly,

*Received maps 1 to 29  
Topographical Maps marked in case  
20th Aug 10/12  
Henry B. Kummel  
State Geologist.*

TAE-wbury

Ave 10/14

WHARTON BARKER  
PHILADELPHIA

Dr. Thomas A. Edison,

West Orange, N. J.

Dear Sir:

You may or may not know who I am but you can easily learn. All I care to say about myself is that I have been a student of the University of Pennsylvania and a member of the American Philosophical Society since 1880. You knew, I believe, my uncle, J. Joseph Wharton who died in January of this year.

I don't know whether you invest money in any operations beyond those incident to your own great discovery but I do know that you are much interested in scientific research on many lines. Notwithstanding my ignorance of your method of investment, I venture to send you herewith sheets and maps that cover a report made for me by Dr. F. D. T. Bickley and personal letter of Prof. J. E. Higgin, that tell in brief of an operation that I am much interested in but lack capital to properly develop. The report of Dr. Bickley speaks of live thousand acres, the actual acreage in control of Mr. J. M. Shively of Waynesboro, Pa., is above eight thousand acres. As the subject of these reports interests you, I will be pleased to have you go with me to the border counties of Adams and Franklin, Pa., and Washington and Frederick, Md., and in company with Mr. Bickley, to view some of the properties Dr. Shively owns and if you are willing, I will send you sheets that cover the plan of operation adopted by Dr. Shively to finance this operation. If however, you are not interested then I will thank you to return the papers in the enclosed envelope.

Yours very truly,

Wharton Barker

ooo

say

Platinum is wanted by everybody  
it is now worth more than

DEC 29 1915

Aust 13/10

gold - 

722 W. Gates St.

Waukegan Ill.

Decr. 27-1919.

Mr. Thomas B. Edison - Skewell & W. J.  
Dear Sir;

I made a statement some time ago, -  
purporting to be from you - That in order to  
perfect your Electric Automobile, you wanted to  
find something in sufficient quantity, that  
was to be found in certain localities."

I own a Cannel Coal field, which has Platinum  
in large deposits. Is this what you want?  
If it is, we can be of mutual benefit  
to each other.

Sincerely  
  
W. S. Wagner

TAKE  
Worming

UNIVERSITY OF NASHVILLE:  
PEABODY COLLEGE FOR TEACHERS  
NASHVILLE, TENNESSEE.

Mar 13/10 Nashville, Tenn.  
Dec 28<sup>th</sup> 1909

Thomas A. Edison. I think the State should  
New York City buy 2 or 3 districts & loan them  
New York to ~~any~~ <sup>the</sup> people  
My dear Sir  
to prospect <sup>and</sup> ~~any~~ places  
an editorial clipping from the <sup>Edison</sup> ~~Nashville~~ <sup>newspaper</sup>  
which I wrote yesterday. If you can possibly find the  
time to write me a short note asking <sup>for</sup> ~~the~~ <sup>name</sup> ~~of~~ <sup>one</sup> ~~the~~ <sup>Bank</sup> <sup>in</sup>  
which I can get some <sup>of</sup> ~~one~~ <sup>the</sup> iron companies  
in this region to investigate the ground. My belief  
is that the one in the Middle Region is not <sup>so</sup> ~~very~~ <sup>heavily</sup>  
heavily drawn upon <sup>but</sup> that the metallic iron <sup>is</sup> ~~more~~ <sup>less</sup>  
in the one is gradually ~~decreasing~~ <sup>but</sup> <sup>the</sup> phosphorus  
is increasing. I believe <sup>that</sup> ~~the~~ <sup>the</sup> effect of the  
plant at Gary, Indiana <sup>has</sup> ~~had~~ <sup>had</sup> a great influence  
of this and that it <sup>is</sup> ~~now~~ <sup>the</sup> <sup>task</sup> <sup>of</sup> the  
Country to find good <sup>and</sup> ~~any~~ <sup>good</sup> <sup>and</sup> ~~any~~ <sup>good</sup> <sup>and</sup> ~~any~~ <sup>good</sup>  
personally interested <sup>but</sup> <sup>not</sup> <sup>so</sup> <sup>much</sup> <sup>as</sup> <sup>the</sup> <sup>men</sup> <sup>of</sup> <sup>the</sup> <sup>Company</sup>  
to find out <sup>what</sup> ~~what~~ <sup>they</sup> possess and a  
suggestive letter from you along the line proposed  
will help.

Very Truly & Respectfully  
Robert Ewing

[ENCLOSURE]

EDISON AND THE IRON ORE

Three years ago Thomas A. Edison, seeking a deposit of iron ore containing enough cobalt to warrant the cost of its extraction, visited the iron ore banks of Illinois, Colorado and this State. He observed that miners in that and adjoining counties were under the impression that ore was to be found only in the surface of the hills, and that after removing the surface material and going down varying depths of ten to thirty feet and coming to a rock floor of apparent evenness, they lost all hope of finding more ore. His opinion of opinion that this was the end of the ore, and ceased to mine at that point.

Mr. Edison, though not professing to be a geologist, nevertheless experimented a good deal with certain low-bearing ores in New Jersey. He seemed very favorable struck with the Tennessee and he visited in Middle Tennessee and has formed the opinion that deep excavations would reveal the existence of ore in almost solid form.

Though prospecting to great depths is quite expensive, the present and prospective demand for iron ore of good quality has induced three or four progressive manufacturers, not inclined to test by prospecting the correctness of Mr. Edison's conjecture, but to go down through the rock floor, generally encountered to a much greater depth than, as stated, it has been customary to do. These efforts have in each instance been rewarded by finding very considerable bodies of ore as deep as sixty feet, and this fact is considered of much significance as showing that the quantity of ore in the district is far greater than has been supposed. The American is not aware that any miner has yet had the courage to fully test the truth of Mr. Edison's prophecy.

The cost of iron does not yet warrant a very heavy cost, but at no distant date the increasing value of ore is morally certain to justify any reasonable amount of labor upon it. Then, but perhaps not until then, will parties thoroughly investigate this underlying wealth of Middle Tennessee. It may be that in this, as in many other instances, the world has seen beyond others and before them to come deep instead of open-face mining may become the rule in this rich district. Who knows?

TAE

~~Mr. Dick~~ I reiterate my previous  
statement that I have never ~~been~~.

~~had information~~ to the received information  
from any source especially the  
Technical section to make my  
opinion (any <sup>regarding</sup> ~~value~~ ~~of~~ ~~any~~) Mr. Dick  
represents his own interest in the  
Co, and he has never given me  
one scrap of information as to  
the progress of the Dundee and  
Fife or the Syndicates affairs.

Mr. S. [unclear]  
I therefore decline to give any opinion  
on the subject of the points as per your  
letter of ~~July~~ 4/909 Thor A. Carlson

J. C. Wallen

#### **1909. Motion Pictures - General (D-09-34)**

This folder contains correspondence and other documents relating to the production and commercial development of motion picture films and the manufacturing of projectors. Included are items concerning advertising, sales, film distribution, and the activities of jobbers, dealers, and competitors. Among the documents for 1909 are letters regarding photographic and production quality, tariff legislation, staff and facilities at Edison's studio in the Bronx, and relations with the Motion Picture Patents Co. Some of the items refer to the departure of Alex T. Moore and to other personnel changes in the Kinetograph Department of the Edison Manufacturing Co. There are also several lists of film subjects and discussions of film scenarios, along with references to films made in Cuba and Canada, to a film version of Mark Twain's *The Prince and the Pauper*, and to films entitled *Wright Brothers' Aeroplane* and *A Japanese Peach Boy*. Among the correspondents are Frank L. Dyer, vice president of the Edison Manufacturing Co.; George F. Scull, assistant to the vice president; Carl H. Wilson, general manager; Alex T. Moore, head of the Kinetograph Department; Horace G. Plimpton, manager of negative production; and company employees J. W. Farrell, William Pelzer, Isaac W. Walker, and James H. White.

Approximately 40 percent of the documents have been selected. The items not selected include material pertaining to road construction near the Bronx studio and to monthly prizes for photographic and production quality at the studio; unsolicited correspondence regarding scenarios; inquiries about the charitable use, rental, and purchase of films, projectors, and film-making equipment; and documents that duplicate information in selected material.

EDISON MANUFACTURING COMPANY.

Jan. 4, 1908.

Mr. George P. Dyer,  
Bureau of Supplies and Accounts,  
Washington, D. C.

My dear George:

Your favor of the 30th ult. was duly received. I could not possibly make an arrangement to pay you a royalty on all pictures sold in excess of the normal supply. There is not the slightest chance in the world of any considerable excess being sold, because the demand is limited and we are now supplying our full share. In fact, I shall be very pleasantly surprised if the pictures do not sell under the normal demand, because what the people want are studio pictures. A royalty-arrangement is always unsatisfactory, because it means additional book-keeping and frequently results in controversy. Of course, you understand that I talk with you just as I would with anyone, and, as a matter of fact, I would more readily make an exception in the case of an outsider than with you, because any business arrangement made with one's relatives is always open to suspicion and misconstruction. I always wanted to do the fair thing, and for any scenarios you may suggest, that we accept, or for any services you may render, I shall see that you are liberally paid. It goes without saying that Mr. White's estimate of what we might make from the pictures is about 800% in excess of what may be normally expected.  
Yours very truly,

FJD/TWW

Vice-President.

699

Jan. 5, 1908.

Archibald Johnson, Esq.,  
c/o Bethlehem Steel Company,  
Bethlehem, Pa.

My dear Mr. Johnson:-

This will introduce one of my  
moving picture experts, Mr. James H. White, who wants  
to make an industrial picture of the plant of the Bethle-  
hem Steel Company. Anything that you do for him will  
perhaps be mutually profitable.

Yours very truly,

[ATTACHMENT]

My Dear Mr Johnson

This will ~~be~~ introduce  
one of my rooms  
Pic Experts Morgan  
White, Castle  
to make an industrial  
picture of the Bethlehem  
Steel Co plant;  
anything you can do  
for him will perhaps  
be mutually profitable.

Yours  
Joe

REFER TO THIS NUMBER  
IN YOUR REPLY

207

Mfg. Co. Information Bureau

**MEMORANDUM**

Mr. H. P. Miller:

334

1/7/09.

*Bronx*  
FRANK L. DYER,  
ORANGE, N. J.

I hand you herewith bill, which should be against the Edison Mfg. Co., amounting to \$29.53, which I have approved for payment, covering services of Inspector at the Bronx Studio, for the purpose of investigating irregularities there. For obvious reasons, I think this bill should be paid through the Laboratory rather than down here.

FLD/TWW

F. L. D.

Eno-

REFER TO THIS NUMBER  
IN YOUR REPLY

212

Mr. J. H. White:

White, James A.

FRANK L. DYER,  
ORANGE, N. J.

MEMORANDUM

21

1/7/69.

I return you herewith the three Scenarios.

"The Life and Adventures of a Burglar" strikes me as being too hackneyed and by no means as interesting as "A Gentleman Burglar" and "The Great Train Robbery". Unless there is some new and ingenuous incident in this picture I do not think it would be worth making, but you might try and see if you can polish it up.

The second Scenario, relating to the Steel Industry, is better, but before coming to any final conclusion you should visit the plant at Bethlehem and work in more or less technical business.

The third Scenario "An Incident in the South American Revolution" is too fragmentary. This ought to be a good subject, because South American revolutions are generally interesting and frequently humorous. A great many stories have been written about these revolutions and I have no doubt that you could get some good suggestions by looking them over. I recall one entitled "Captain Machlin", by Richard Harding Davis, and I suggest that you get a copy and read it.

FLD/TWW

Enc-

F. L. D.

REF ID: THIS NUMBER  
IN YOUR REPLY

247

FRANK L. DYER,  
ORANGE, N. J.

MEMORANDUM

Mr. Scull:

449  
1/14/09.

I hand you herewith copy of memorandum sent to-day to John Pelzer. If the proposed trade circular is correct, I suggest that you send a copy to Mr. Lubin and Mr. Roebuck in order that they may issue similar circulars themselves. I understand that they are the only ones besides ourselves who are putting out a cheap machine.

FLD/IWW

Enc-

1/14/09  
F. L. D.

*Attended to by  
Scull*

**[ENCLOSURE]**

(COPY)

Mr. John Pelzer:

1/14/09.

Issue the attached letter to the moving picture trade,  
but let me see it before it is sent out to the trade.

Enc-

F. L. D.

[ENCLOSURE]

"We beg to advise all dealers handling Edison Projecting Kinetoscopes that on and after May 1, 1909, our Universal Model machine will be discontinued for sale in the United States. Until February 1, 1909, this model will be sold without restriction as to the locality in which it may be used, but between February 1st and May 1st, the Universal Model will be sold only upon the condition that it must not be resold to theatres or to other exhibitors having permanent places of exhibition. Sales between February 1st and May 1st can be made only for export or to traveling exhibitors or for private use.

The above notice is limited strictly to our Universal Model. Our Exhibition and Underwriter Models will be continued as heretofore.

All Edison Projecting Kinetoscopes are licensed by the Motion Picture Patents Company and will be fully protected from all suits for infringement."

*Jno. M. Bradlet*  
159 W. 36th ST. N.Y.

New York, February 3rd, 1909.

Mr. F. Dyer,  
President Edison Mfg. Co., City.

Dear Sir:-

In addressing you, I am placing myself in a delicate position. As your Company has bought a number of my sketches for moving pictures and as your Mr. T. A. Moore has always treated me in the most courteous manner, it does not seem right for me to criticize your productions.

I started several letters but always fearing that your studio could get offended at my remarks, I dropped the matter each time.

As I am returning from a trip in which I have heard many observations from the exhibitors, on the different productions, I take the liberty of addressing you, hoping that you will consider my communication a personal matter and not mention my name.

It appears to me, that in several of your productions, the studio does not pay enough attention to the distribution of the light. For instance, in "KING'S PARDON" the top light is entirely too strong, it is difficult to see the features of the Judge sitting at the high bench, while the faces of the other persons, sitting below the Judge, in a less strong light, are visible.

Your studio grows a little careless in the details, for instance, in "UNDER THE NOR'WESTERN SKIES" the supposed murdered man is a too willing corpse. He steadies himself on his legs and gently passes his arm over the shoulders of the man carrying him away.

You would be surprised to see how the spectators pay some attention to these little details. When a man is supposed to be dead, they want him to appear dead and not to help himself.

With these two cases you can ask Mr. Porter to put more care, but please do not mention me. As I was a producer for Mr. Selig, the studio could have an idea that my remarks are merely jealousy or a new scheme to be engaged by your Company. Such are not my views but in coming to you, I do it in the most friendly manner for the benefit of the work.

Hoping that you will understand my friendly motives and my very delicate position, I remain Dear Sir,

Very respectfully,

*Jno M. Bradlet*

I do not blame Mr. Porter but the foolish exhibitors refusing to show reprints and forcing the manufacturers to produce too much. If reprints could be shown you would sell more copies and as there would not be such a tremendous demand for new subjects, the producers, would have more time to take care of the details of the new productions.

From 10

EDISON MANUFACTURING COMPANY.

Feb. 10, 1909.

Mr. John H. Bradlet,  
150 W. 36th St.,  
New York City.

My dear Sir:

Your letter of the 3rd inst. has been received, and I thank you very much for your criticisms, which I accept in the spirit with which they were given, as I believe they are entirely justified.

While you say you are not looking for a position, I am always anxious to obtain the co-operation and assistance of intelligent and skilled men. If, therefore, you would care to see me, I would like to have you call on me at my New York office, No. 10 Fifth Ave., either tomorrow, the 11th inst., or on the following Tuesday, the 16th.

Yours very truly,

M.D./TWW

Vice-President.

TELEPHONES IS HARLESDEN.  
17 ..

TELEGRAMS & CABLES. RANDOLPH, INDOOR.  
CODES USED A.I.A.R.C., COMMERCIAL & LIEBECK.

## EDISON MANUFACTURING CO., LTD.

TRADE MARK  
*Thomas A. Edison*

PROJECTING KINETOSCOPES AND FILMS.  
PRIMARY BATTERIES, FAN MOTOR OUTFITS.

FACTORY I  
ORANGE, N.J., U.S.A.

EDISON WORKS  
WILLESDEN JUNCTION.

IN REPLYING ADDRESS THE COMPANY NOT THE INDIVIDUAL AND MENTION THESE INITIALS.

Th. G/Sch. 103 London, N.W. February 12th 1909

Frank L. Dyer, Esq. President,  
National Phonograph Company,  
Orange, N.J.

RECEIVED.  
FEB 20 1909  
FRANK L. DYER.

Dear Mr. Dyer,

I cabled you to-day as follows:-

"PICNOSTILO DESFOSSEZ DEPLANEBAH PATHÉ FRERES SEVERAL YEARS LEFT  
"FLUITASSE AGO DOCTOR LUCIOW DEPLANEBAH LUX AND THÉOPHILE PATHÉ  
"SAINTLOUP DEPLANEBAH THÉOPHILE PATHÉ SPEAKS ENGLISH GALLET  
"DEPLANEBAH PATHÉ FRERES GAUMONT GEGRIMBEKT"  
which translates:-

"Referring to our letter of the 7th Desfossez was employed  
"Pathé Frères several years, left two months ago; Doctor Luciow  
"was employed Lux and Théophile Pathé, Saint-Loup was employed  
"Théophile Pathé, speaks English; Gallet was employed Pathé  
"Frères, Gaumont; full particulars will follow by mail".

Of the stage directors who have so far visited us I  
find the four named in my cablegram the most suitable. I here-  
with enclose report about them, and under separate cover, regis-  
tered, I am sending you catalogues or photographs referring to  
their work.

Package 1) has been supplied by Mr. A. Desfossez.

TELEPHONES { 10 HARLESDEN.  
17 "

TELEGRAMS & CABLES. RANDOLPH, LONDON  
CODES USED A.A.S.C. COMMERCIAL & LIEBERKIN.

## EDISON MANUFACTURING CO., LTD.

*Thomas A. Edison*

PROJECTING KINETOSCOPES AND FILMS.  
PRIMARY BATTERIES, FAN MOTOR OUTFITS.

FACTORY:  
ORANGE, N.J., U.S.A.

EDISON WORKS  
WILLESDEN JUNCTION.

IN REPLYING ADDRESS THE COMPANY NOT THE  
INDIVIDUAL AND MENTION THESE INITIALS.

*London, A.M. February 12th 1909*

Mr. Dyer:

-2-

Package 2) has been supplied by Mr. Luciw.

Package 3) has been supplied by Mr. G. Saint-Loup.

Package 4) has been supplied by Mr. Henri Gallet.

Please return to me these packages as soon as possible,  
with the exception of that of the party you wish to engage.

Yours very truly,  
*f. Thomas Graf Sol.*  
MANAGING DIRECTOR

Mr. Graf was obliged to leave  
before dictating the above letter  
dictated by him.

[FROM JAMES H. WHITE]

CABLE ADDRESS: "VIGER"



Subscription  
TELEPHONE MAIN 5720

CANADIAN PACIFIC RAILWAY  
HOTEL SYSTEM

PLACE VIGER HOTEL.

MONTRÉAL, Feb 12<sup>th</sup> 1909.

My dear Mr Dryer:- I find you Brother in Law a very delightful gentleman to meet, but it was unnecessary to tell any of the people to whom I had letter, as I ran across an old friend of mine in the Adv't Dept of the C.P.R. & he fixed everything at once. I have done very little work as yet, on account of continued storms, but the outfit for tomorrow is good. I expect to reach Orange on the 22<sup>nd</sup> inst & hope to get some good things here. I am in the mean-time calling on the moving picture men here, to get a line on the situation & find Edison films very much in the back ground.

Yours very truly  
J. H. White

Yours very truly  
J. H. White

[ENCLOSURE]

**MONTRÉAL BIG  
CARNIVAL OPENED**

**Crooks And Big Storm  
On Hand**

X      On Hand      X

Special to the "Telegraph."

Montreal, Feb. 10.—Tuesday is the opening day of the big Winter Carnival, and with it has come the worst storm of hail and sleet this winter. The police have received a tip from the States that an army of professionals crooks are on their way here to蒙特利尔. Every train coming into the city has been watched and quite a number of these bright-faced bandits have been caught and turned back.

**FAMOUS OIL WELL  
TURNS INTO GEYZER**

[ENCLOSURE]

## Montreal Carnival Winter Sports

During the Carnival there will be Snowshoeing, Tobogganning and Skiing on and around the Mountain, Indoor Skating in the various rinks, Out-door Skating at the M.A.A.A., and Curling at the Victoria Rink.

A Loan Exhibition, under the control of the French Government, of Paintings by modern French artists, will continue throughout the Carnival period. Art Show, Saturday, 12th and 13th. Film Buffet, Sunday, 13th. Vendors of Fireworks, Friday and Saturday, 12th and 13th. Exhibition of Poultry and Pet Stock at Victoria Armory from Feb. 15th to Feb. 20th.

### WEDNESDAY, FEBRUARY 10th.

10 a.m.—Second day of Ladies' Curling Bonspiel at the curling rinks.  
8 p.m.—Toboggan Races at the Victoria Rink, organized by the various snowshoe clubs, including the old Tuque Bleue, Chamois and St-Jacques Clubs.  
8.30 p.m.—Championship Hockey at Arena, Wanderers vs. Shamrocks.

### THURSDAY, FEBRUARY 11th.

Third day of the Ladies' Curling Bonspiel.  
8 p.m.—Manufacturers' League Hockey Matches at the Victoria Rink.  
8 p.m.—Toboggan Races at the Victoria Rink, organized by the Allied Snowshoe Clubs, advancing from the Mountain, under cover of the gun of the Montreal Field Batter.

### FRIDAY, FEBRUARY 12th.

10 a.m.—Fourth day of the Ladies' Curling Bonspiel.  
8 p.m.—Grand Fancy Dress Masquerade at the Arenas under the auspices of the Intercollegiate Championship Hockey Match at the Victoria Rink.  
Grand Illumination of the ice Castle.

### SATURDAY, FEB. 13th.

8 p.m.—Canadian Ski Championships under the auspices of the Montreal Ski Club at the Skating Rink, organized by the Canadian Ski Council.  
8 p.m.—Championship Snowshoe Races under the auspices of the old Tuque Bleue Snowshoe Club, at the M.A.A.A. Grounds.

8 p.m.—Figure Skating Championship of the World at the Victoria Skating Rink, organized by the International Ice League.  
8.30 p.m.—Championship Hockey at Arena, Toronto vs. Victoria (Montreal).

### MONDAY, FEBRUARY 13th.

8 p.m.—Fancy Dress Carnivals at the Ontario Skating Rink.  
8 p.m.—Grand Illumination of the ice Castle.  
9 p.m.—Fancy Dress Carnival Ball at the Windsor Hotel.

### TUESDAY, FEBRUARY 14th.

8 p.m.—Fancy Dress Carnivals at the Victoria Rink, organized by the Montreal Curling Club Rink. Her Excellency Countess Grey has kindly consented to present the prizes at this show.  
8 p.m.—Fancy Nut at the Park Side, Grand Illumination and Fireworks.

### WEDNESDAY, FEB. 17th.—CIVIC HALF HOLIDAY

1.30 p.m.—"La Presse" Cup Road Race around Mount Royal.  
2 p.m.—Grand Illumination of the ice Castle.  
Skiing at the Skiing Grounds.

8 p.m.—Grand Illumination of the ice Castle.  
8 p.m.—Grand Fancy Dress Carnival at the Coliseum Rink.  
Manufacturers' League Hockey Match at the Victoria Rink.

8.30 p.m.—Championship Hockey at the Montreal Curling Club at Stanley Hall.

### THURSDAY, FEB. 18th.

8 p.m.—Intercollegiate Championship Hockey Match at Victoria Rink.  
8 p.m.—Grand Illumination of the ice Castle. Gallant resistance by Military.

### SATURDAY, FEB. 20th.

2.30 p.m.—Mount St. Louis Sculls, Jubilee Rink, Maplehurst street.  
3 p.m.—Skiing Competition—Hindering jumps by novices, athletes of Norway at the Montreal Ski Grounds.

8 p.m.—Fancy Dress Masquerade at the Forum Skating Rink.  
8.30 p.m.—Championship Hockey at the Arenas, Ottawa vs. Shamrocks.

Feb. 24, 1909.

Mr. F. L. Dyer:

I hand you herewith copy of letter from Robt. M. Orr,  
General Manager United Railways of Havana, which came in on Feb.  
15th and was handed over to the Kinetograph Department on the 19th  
and for some reason or other did not reach your office. After  
conferring with Mr. Wilson it was thought well to have me write  
and shoulder the blame for the delay in replying. I attach copy  
of my letter hereto.

*gmcw*

*Walter*

[ENCLOSURE]

C O P Y.

THE UNITED RAILWAYS OF HAVANA

Office of the General Manager.

Havana, Feb. 10, 1909.

No. 3691

795

The Edison Mfg. Co.,  
Orange, N. J.

Gentlemen:

I am in receipt of your favor of the 5th inst. and accept your offer to take up the proposition we made you in our letter of the 26th ult. all at your expense except the providing by us of a special train and ferryboat for the purpose mentioned. We will also provide meals and lunches on the train while your man is occupied on the line and about our estates and will also in every reasonable way exert every effort to make your undertaking a complete success from the standpoint of public interest. It is understood that the pictures will be your property exclusively.

Your man should arrive in Havana some time during this month when the sugar harvest is at its height and the sooner he arrives the better. We will be ready for him at any time. The annual carnival begins here on Sunday the 21st inst. and will continue for several succeeding Sundays, when very interesting street scenes could be taken if you desired. If you can send a man down right away I should be glad to have advice thereof by telegraph. Of course the films will bear the name of the places taken, so that Cuba may receive as much advertisement out of the arrangement as possible which, as already explained, is our only object. If there were a way for you incidentally to mention this railway, we would be very glad, but we realize that it would be somewhat incongruous and therefore we leave that matter entirely to you.

Yours very truly,

(Signed) R. M. Orr

General Manager.

[ENCLOSURE]

Form 555.

EDISON MANUFACTURING COMPANY

JHW/DEJ

Feb. 24, 1909.

Mr. Robt. M. Orr,  
General Manager, United Railways of Havana,  
Havana, Cuba.

Dear Sir:

We desire to express regret that your esteemed favor of Feb. 10th should have remained unanswered until now due to the fact that the writer who has the matter of the proposed Cuban pictures in hand has been absent in Canada, for about two weeks. I regret that we were unable to have reached Cuba by the 21st, but I will arrange to arrive in Cuba in time for the Carnival Scenes one week from next Sunday, which will be March 7th. I hope to leave here on the 2nd of March.

We are in correspondence with the New York & Cuba Mail Steamship Co. with a view to making some scenes which may be used to their advantage.

I beg to advise you that our experience teaches that in order to make moving picture subjects interesting to the public it is frequently necessary to use actors in <sup>sw</sup>iking up some of the scenes and I beg to inform you that it will be necessary for the writer to take an assistant to Cuba and probably three or four actors.

[ENCLOSURE]

Form 115.

EDISON MANUFACTURING COMPANY

- 2 -

I trust that there will be no difficulty about your taking care of them. There will be no difficulty in mentioning your railroad in printed matter of our catalog.

Just as soon as I arrive in Havana I will wait upon you for the purpose of making the necessary arrangements.

Yours very sincerely,

Feb. 24, 1909.

Mr. F. L. Dyer:

We have finished up and on the shelves negatives for the following subjects:

The Other Fellow, or A Fight for Love.

The Interrupted Joy Ride.

A Cry from the Wilderness.

Tale of the Esquimaux and the Midnight Sun.

Ski Jumping, Montreal, Canada.

The Civic and Merchants Sleigh Drive, Montreal, Canada.

Ice Harvesting along the St. Lawrence River, Montreal.

Snow Shoeing, Montreal.

Bumping the Bumps on Toboggans, Montreal.

Total length of the above mentioned negatives is \_\_\_\_\_

I am pleased to say that rather to my surprise all of the pictures taken at Montreal are good and available for immediate issue.

J. H. White

[ENCLOSURE]

Table of Points Voted on New Film Subjects Shown in January

T I T L E	P R O D U C T I O N										Total
	9	8	7	6	5	4	3	2	1	0	
A Victim of Bridge	3	4	7	0	0	0	0	0	0	0	108
The President's Special	3	9	1	1	0	0	0	0	0	0	112
A Mountain Blizzard	1st	0	3	3	4	4	0	0	0	0	75
" " "		0	0	3	2	1	1	0	1	0	44
The Right Decision	0	5	4	3	2	0	0	0	0	0	96
The Bad Man from Riley's Gulch	1	4	5	2	2	0	0	0	0	0	98
A Queen of the Burlesque	4	4	4	2	0	0	0	0	0	0	108
Bradford's Claim	2	7	2	2	1	0	0	0	0	0	105
Sandy, the Substitute	2	7	2	1	2	0	0	0	0	0	104
A Woman's Strategy	2nd	2	4	6	0	0	0	0	0	2	92
That Girl of Dixon's		2	8	1	1	0	0	0	0	2	95
Ranson's Polly	3	5	3	1	0	0	0	0	0	0	94
A Trip to Mars	1	6	3	2	0	0	0	0	0	0	90
At the Eleventh Hour	2nd	1	6	2	2	0	0	0	0	1	83
My Milliner's Bill		1	0	3	7	1	0	0	0	0	77
His First Valentine	4	5	3	1	0	0	0	0	0	0	103
Banana Industry at Jamaica	0	0	2	1	2	1	2	0	1	4	41
Rip Van Winkle	2nd	0	2	2	5	0	1	0	0	0	64
Building of the Panama Canal		1	0	2	2	1	2	0	1	0	50
The Livingston Case	3	3	1	0	1	0	0	0	0	5	63
His First Commission	2nd	0	0	2	3	1	3	0	1	0	51
Love Drops		0	2	2	3	1	1	1	0	0	60
The Man under the Bed	0	0	4	1	4	1	1	1	0	0	63

[ENCLOSURE]

Table of Points Voted on New Film  
Subjects Shown in January

TITLE	PHOTOGRAPHY										Total
	9	8	7	6	5	4	3	2	1	0	
A Victim of Bridge	1	3	4	3	0	3	0	0	0	0	91
The President's Special	0	6	4	4	0	0	0	0	0	0	100
A Mountain Blizzard	0	0	5	3	5	1	0	0	0	0	82
	0	2	1	2	1	0	1	0	0	6	43
The Right Decision	2	4	4	2	2	0	0	0	0	0	100
The Bad Man from Riley's Gulch	1	4	3	4	2	0	0	0	0	0	96
A Queen of the Burlesque	2	3	6	2	1	0	0	0	0	0	101
Bradford's Claim	1	4	5	3	0	1	0	0	0	0	98
Sandy, the Substitute	1	5	5	2	1	0	0	0	0	0	101
A Woman's Strategy	2nd	1	3	3	4	1	1	0	0	0	87
	2nd	1	2	5	2	1	0	0	0	2	77
Ranson's Folly	2	5	2	2	1	0	0	0	0	0	89
A Trip to Mars	0	5	3	3	1	0	0	0	0	0	84
At the Eleventh Hour	2nd	1	0	3	4	2	1	0	0	1	68
	2nd	1	0	0	9	1	1	0	0	0	72
His First Valentine	4	4	2	2	0	0	0	0	0	0	94
Banana Industry at Jamaica	0	0	1	1	3	1	4	0	0	3	44
Rip Van Winkle	2nd	0	1	3	2	2	1	1	0	0	58
	2nd	0	1	3	4	0	2	0	0	3	61
Building of the Panama Canal	1	3	2	1	1	0	0	0	0	5	58
The Livingston Case	2nd	1	3	2	1	1	0	0	0	0	63
	2nd	0	1	0	5	3	2	0	1	0	50
Love Drops	0	1	1	1	3	2	2	0	0	0	50
The Man under the Bed	0	0	1	4	2	2	1	1	0	1	74

W.E. Dyer  
President

H. J. Dyer  
Vice President

Ed. F. Tegtmeyer  
Chief Engineer

Po<sup>g</sup>. M.P. - Bronx Studio

A. Weiser  
Foreman

J. E. H. Geling  
Secretary

P. Weber  
Administrative Staff

Moyer Engineering and Construction Co.  
Building Construction

375 Fulton Street, Brooklyn, N.Y.  
763 Broad Street, Newark, N.J.

Brooklyn, N.Y. March 1st 1909

Mr. Frank L. Dyer,  
Vice Pres't Edision Mfg. Co.,  
Orange, N.J.

Dear Mr. Dyer:-

Enclosed please find copies of letters of acceptance covering the plumbing and electrical work for the Studio of Tolson, Bronx, New York City. Relative to the excavating and grading of Oliver Place, I have this to say: Some weeks ago I met all the other property owners and had arranged with them to have the work begun at once but one of them went South and only returned yesterday. Upon inquiry this morning I am informed that the contracts will be prepared today and the work proceed forthwith. The proportion that will belong to the Edision Mfg. Co., will cost about \$1000.00.

Very truly yours  
MOYER ENGINEERING & CONSTRUCTION CO.

By H. D. Moyer  
General Manager

► RETURN IN 5 DAYS TO ►

G. W. Morris & Co., Lyman, O.  
owner 'COMRADE' E-173½  
Twice winner now holder O.B.C.

Lyman, O. Mar 9-1909

RECEIVED,

MAR 11 1909

FRANK L. DYER, D.V.P.

Mr. Charles F. Edison

My dear sir,  
being an ardent admirer of the wonders of  
the moving picture show I am full of  
suggestions which to you may be  
cheatful, our feature of the shows  
that seem popular always, is the  
introduction of horses. Now attending  
the last year they had a Derby race for  
\$20,000. At the White park, at Cleveland  
this year in Sept. this will be another  
for \$35,000. If these events could be  
reproduced the theaters would have to be  
enlarged to seat the crowds. Kindly give  
me a word along this line. I shall appreciate  
it fully. Thanking you in advance. I am truly yours  
G.W. Morris

[FROM J.W. FARRELL]

D  
1909 M.P. - Manuf.

ORANGE, March 12th, 1909.

MESSRS. BROWN - REDFARTH - JOHNSON & FILE.....

In connection with the new Transformer which lists at the price of \$75.00 retail, and price of which is \$62.50 net to dealer, please note that where this Transformer is supplied with a Kinetoscope in place of the regular equipment of Rheostat, the pricing of such outfit should be as follows: (using as an example the Underwriters' Model, type "B", Kinetoscope.)

Underwriters' Model Kinetoscope.....\$225.00  
Less list price of rheostat.....30.00

LIST PRICE without Rheostat.....\$195.00

Add " " of Transformer.....75.00

TOTAL.....\$270.00

this applies to outfit sold at retail with no discount.

In the case of such outfit sold to dealers, the price of same should be as follows: (using the Underwriters' Model, type "B", for an example.)

Complete Kinetoscope.....\$225.00  
Less Rheostat.....30.00

PRICE OF KINETOSCOPE.....\$195.00, less Rheostat.

Then deduct the dealer's discounts whatever they may be, and add the cost of the Transformer to the dealer, namely: \$62.50.

In the case of the regular dealer, therefore, to resume, it should be figured to net price as follows: (using as an example the sale of such an outfit to the regular Kinetoscope dealer.)

List price of Model "B" Kinetoscope,  
less Rheostat.....\$195.00

Discount of 25% and 10%, net.....\$131.63  
Add NET cost of TRANSFORMER.....62.50

TOTAL.....\$194.13

KINETOGRAPH DEPARTMENT

REFER TO THIS NUMBER  
IN YOUR REPLY

**459**

FRANK L. DYER,  
ORANGE, N. J.

**MEMORANDUM**

Mr. White:

121

3/13/09.

Regarding the attached memorandum of the 1st inst, I do not think it would be quite the thing to undertake the life of Mr. Edison as you suggest, because I am afraid the picture would be misinterpreted. I think, however, you can get up an interesting picture on "A Visit to the Edison Laboratory" which would show not only the manufacturing of photographs but also of moving pictures. I think the picture of the operator, showing the operator actually taking a picture, would be an interesting novelty, because it would be a picture within a picture, so to speak. Of course, as one of the features of the film we might have a short view of Mr. Edison, but it ought to be put in in a very quiet and unobtrusive way.

MLD/TWW

F. L. D.

Enc-

- EDISON MANUFACTURING COMPANY.

*1790*  
Mar. 15, 1909.

Mr. G. W. Morris,  
Layman, Ohio.

My dear Sir:

Yours of the 9th inst. to Mr. Edison has been referred to me, but I am afraid it would not be possible for us to make a film of the Derby Race to be held at Columbus, Ohio, in September, as you suggest; to do it in an effective way would require at least six cameras, so that the expense would be prohibitive. Besides this, although a horse race in many sections of the country would be of very great interest, as you say, in others I am afraid the picture would not be appreciated. The public demand seems to run almost entirely at the present time to pictures of a dramatic or theatrical subjects.

I thank you, however, for calling our attention to this matter and am sorry that we cannot carry out your ideas.

Yours very truly,

FLD/TWW

Vice-President.

REFER TO THIS NUMBER  
IN YOUR REPLY

462

Mr. Scull:

FRANK L. DYER,  
ORANGE, N. J.

**MEMORANDUM**

3/15/09.

You will remember that I had an idea of running an automobile over a cliff in the Orange Mountains as a very sensational incident in a picture. Mr. White suggests the attached scenario. Read it over and let me know what you think of it.

FLD/IWW

Enc-

F. L.D.

*Hyper*

*Mr. Mullin:  
Mr. Scull is having a  
writer's阻礙  
summer school 4/3/09*

*111*

*130*

*3/27/09*

EDISON MANUFACTURING COMPANY.

Mar. 18, 1909.

(Personal)

Mr. A. T. Moore,  
New York Office.

Dear Sir:

Mr. Edison has sent me up a brief note from Florida, in which he says:

"Tell Moore that I am going to give him \$1200.00, but that I am going to be eccentric and pay it to him \$100.00 per month for twelve months." EDISON."

I understand that you are to leave the employ of the Edison Manufacturing Co. on March 31st, and I will therefore arrange to have Mr. Edison's request carried out to the next April 1st.

Yours very truly,

FID/TWW

*New York 3/27/09*

Vice-President.

BAXTER MORTON, PRESIDENT

S. ROSENBAUM, MANAGER

*5/2*  
**NASSAU OPTICAL COMPANY**

115-117 NASSAU ST.

NEW YORK

LENSES FOR  
MOVING PICTURE MACHINES,  
STEREOPICONS, AUTO LAMPS,  
SEARCH LIGHTS, ETC.

FACTORY  
STROUDSBURG, PA.

Mar. 19/09

Mr. Frank L. Dyer,  
Edison Laboratory,  
Orange, N. J.

RECEIVED  
MAR 20 1909  
FRANK L DYER

Dear Mr. Dyer:-

You will note from this letterhead that I have started an optical concern as a sort of a side-line and am at present running it solely on condensers. I think we are getting out about the best condenser to be had in this country at a moderate price. In fact, I believe it will compete favorably with any condenser on the market today and if the Edison Mfg. Co. is not committed by contract to some other manufacturer, I should like to take up with the proper man in your organization the matter of supplying the Edison Mfg. Co. with condensers and lenses. Will you be so good as to give me the name of the party with whom to take the matter up and permit me to use your name in doing so?

Thanking you in advance for the courtesy of an early reply, and hoping that I may have the pleasure of furnishing these goods to the Edison Company, I am,

Yours very truly,

EM/O

*Baxter Morton*

*Frank L. Dyer*  
*March 1909*

[FROM GEORGE F. SCULL]

JFS

March 20, 1909

Baxter Morton, Esq.,  
115 Nassau Street,  
New York, N.Y.

Dear Sir:-

Mr. Dyer has received yours of the 19th inst. and directs me to say to you that our Mr. John Pelzer will be the man with whom you should take up this question of lenses. Mr. Pelzer is at times here in Orange, but most of his time is spent at the Studio in the Bronx, and by writing to him, you can readily arrange so that he can stop in to see you sometime when he is going from here to the Bronx.

Yours very truly,

GFS/ARK.

Assistant to Vice-President.

\*\*\*  
THE UNITED RAILWAYS OF HAVANA & REGLA WAREHOUSES LTD.  
(INTERNATIONAL COMPANY)

ROBERT M. ORR  
GENERAL MANAGER

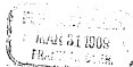
OFFICE OF THE GENERAL MANAGER

P. O. Box 450.  
CABLE ADDRESS: UNCO.  
Cables A. S. G. 4th & 5th Editions  
LICENCI, A. WEST. UNION

No. 7277.

HABANA, March 27th 1909.-

Mr. Frank L. Dyer,  
Vice President,  
The Edison Manufacturing Company,  
Orange, N.J.



My dear Sir:-

As you will have been advised directly by him, Mr. White finished his work here on Tuesday the 23rd inst., and sailed for Tampa on the afternoon of the same day after almost two weeks of strenuous work at various points on this system and I sincerely trust that the results obtained will make interesting pictures for the public and profitable for you and in that way justify the expense into which we have gone in this connection.

Although there is nothing in our correspondence binding you to do so, Mr. White assured us that you would send us a complete set of the films taken here for our own use strictly, and ultimately to be sent over to our London Office for the benefit of the Directorate there, and I trust that you will see your way to act accordingly. When sending us these films please ship them via the Cuban and Pan American Express Co, New York, and request them to expedite the delivery of same to us in Havana.

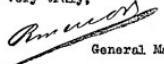
Besides the several special trains, the use of the ferryboat twice, the meals and refreshments on the trains, the cost of which, we have already agreed to assume, there were other expenses such as the use of coaches for conveying the party at different points from the stations to the scenes to be taken etc. which amount altogether over to \$40.00 U.S.Cy. but in view of the fact that you will send us a set of the films we will consider it a

forego this item also.

Upon landing in Havana Mr. White had to make a deposit of \$70.00 at the Custom House. Having, under the direction of our Custom House Clerk, observed certain requirements of the law upon re-embarking, after the usual red tape will have been fulfilled in the various sections of the Custom House through which this matter will have to pass, a return of 75% of this amount will be made, and it is possible that our Custom House Clerk may succeed in his efforts to have the whole amount of the deposit refunded, as was mentioned to Mr. White at the dock. It will probably take eight or ten days before this matter will be definitely settled by the Treasury Department, but we will do everything possible to expedite the same.

When you will have these Cuban films included in your Catalogue we shall be glad to receive a copy of the latter for our files here. It is understood that these catalogues will carry several references to this railway. In the titles that you will give the various films we expect, of course, that in every way possible the Island of Cuba shall benefit in a substantial manner, which as you know, is our chief aim in this undertaking.

Yours very truly,



Amerson  
General Manager.

*444*

TO ALL DEPARTMENTS:

*filed*

3/27/09.

Regarding the attached notice, in order that there may be no conflicting authority between respective departments, it is to be understood that Mr. Plimpton will have entire charge of and be responsible for the production of all negatives until they are turned over to the Orange factory for printing.

Mr. Porter, acting under Mr. Plimpton's directions, will give such advice regarding negative production and questions relating thereto as his experience may suggest, and will do such other special photographic work as may be possible; and when requested by Mr. Weber, shall investigate and make any recommendations concerning the Orange plant and our machines and output. He will act solely as a consulting and advisory man.

Mr. Peizer, as Manager of Sales, will confine himself to the selling end of the business, and Mr. Farrell shall act as his Assistant. Mr. Jameson will be the foreman of the Printing and Developing Plant.

It is hoped that all departments will co-operate cheerfully and in a friendly spirit to advance and improve the quality of Edison pictures.

FRANK L. DYER,  
Vice-President.

D  
1909      TAE, Inc. - Org

TO ALL DEPARTMENTS:

3/27/09.

Please note the following changes in the personnel of the Edison Manufacturing Company, Kinetograph Department, to go into effect April 1st, 1909:

Mr. Horace G. Plimpton, Manager of Negative Production, vice Mr. Alex. T. Moore, resigned.

Mr. Edwin S. Porter will act in the capacity of Photographic Expert under the direction of Mr. Plimpton.

Mr. John Pelzer, who has been temporarily in charge of the Bronx Studio, will resume his duties as Manager of Sales at Orange.

C. H. WILSON,  
General Manager.

[ATTACHMENT]

John Pelzer

H. G. Plimpton *Studie*

E. S. Porter *Studie*

J. W. Farrell

W. Jameson

*fb* Dawley *Studie*

*fb* Harrington *2/1*

*mp* Barrett

*mp* Cogan *v*

*om* Gove *v*

Wm. Pelzer

F. K. Dolbeer

W. Stevens

A. Westee

W. J. Bushler

W. L. Eckert

W. Weber

L. C. McChesney

Hird

Youmans

Brown

Scull

Redfearn

Leeming

Rogers

Philips

Wilson

~~Miller~~

*fb* Taylor *2/2*

*fb* George *2/2*

*fb* Saint Louis

(*St. Louis*)

*fb* Armistad *2/2*

*fb* White

*fb* Jarczba

*fb* Matthews *2/2*

April 2, 1909.

Horace G. Flimpton, Esq.,  
Studio - Edison Manufacturing Co.,  
Bronx Park, N.Y.C.

Dear Sir:-

Mr. Dyer has received a notice from a concern in California stating that they own the copyright on a dramatic composition entitled "The Star of Bethlehem", of which they allege that our recent film "The Star of Bethlehem" is an infringement. Mr. Dyer wishes that you would send to him at once the scenario of this film together with any information you can obtain in regard to its origin.

Mr. Dyer directs me to also call your attention to a reel of Lumiere negative film, which was sent by the manufacturers to be tested. This negative film was turned over to Mr. Moore at the 21st Street Studio, and apparently nothing has been done with it. This film was to be tested by the aid of an operator which the Lumiere Company (Mr. Brulatour, Manager) was to supply. Mr. Dyer does not wish this film used as a test or anything which would cost a great deal to reproduce, in case the test

#2

Horace G. Plimpton, Esq.

should prove unsuccessful, and wishes that you would take up the matter with Mr. Brulatour and have the test made as soon as possible, since the matter as already been delayed a long time.

Yours very truly,

GWS/ARK.

Assistant to Vice-President.

THOMAS A. EDISON



Thomas A. Edison

IN REPORTING ADDRESSES  
THE INDIVIDUALS AND COMPANIES  
MENTIONED, PLEASE USE THESE INITIALS.

FRANK L. DYER  
Vice President & General Counsel

C. H. WILSON,  
General Manager

A. WESTCOTT,  
Secretary & Treasurer

## EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY  
ORANGE, N.J.

## EDISON PROJECTING KINETOSCOPES AND FILMS.

10 FIFTH AVENUE, NEW YORK.  
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
"KURLILIAN, NEW YORK."

ADDRESS YOUR REPLY TO

New York, April 3, 1909

Mr. Frank L. Dyer, Vice President  
Edison Mfg. Co., Orange, N. J.

Mr. Mr. J. Scott, Art  
Dear Sir,

acknowledging your letter of the 2d —  
"The Star of Bethlehem" I inclose scenario as instructed. According  
to the information at hand here the name and plot of the work original  
with Mr. Daniels, who is at present away. Upon Mr. Daniels' return  
on Monday I will report to you in detail.

Lumière Mystery film This matter will have immediate attention

I am obliged to write this letter myself as I find that the  
stenographer has been in the habit of leaving at noon on Saturdays.

Yours very truly

Yours very truly

Edison Manufacturing Co.

Stenographer Dept.

Frank G. Murphy

Mgr. Mystery Production

# THE LUMIÈRE COMPANY,

LUMIÈRE'S AUTOCHROM PLATES AND CHEMICALS,

11 WEST 27TH STREET.

PHONE 2435 MADISON SQUARE.

*E. Dyer* NEW YORK, Apr. 3, 1909.

Mr. Dyer,

Edison Mfg. Co.,

Orange, N. J.

Dear Sir:-

RECEIVED.

APR 5 1909

FRANK L. DYER.

Confirming conversations had with you relative to the proposition I submitted, I beg to state that the Lumière Co. will be willing to go into the proposed deal on the following terms. They will supply you with the plans for building a film factory; they will supply you with the formulae for manufacturing Photographic Emulsions—their New Sigma Emulsion which, as you know, is three times faster than Eastman's, as well as their Positive Emulsions. They will supply you formulae for their regular celluloid base, as well as their non-inflammable base. They will send a man over from Lyons to get everything in thorough operation. If you prefer, they will sell you the Photographic Emulsions all prepared and made up at the Burlington Factory.

A Factory having an output of 75,000 feet of film per day, would show a profit, at the present prices, of \$1000.00 per day. They figure in France that the film costs them 20 centimes the metre to manufacture. The non-inflammable film will not cost any more to manufacture than the other.

As to the time necessary for building a Factory over here, they, of course, cannot reply.

As a remuneration, they would ask for a sum in cash of \$250,000., and 20% of the Capital Stock of the Company to be organized.

Mr. Dyer---2.

I expect to receive very shortly from the other side a 1500 ft. Reel printed on Non-Inflammable Film. I shall be very pleased indeed to demonstrate to you the non-inflammability of this film, and its superiority over the regular stock. It is much more brilliant, and the Lumieres claim that it will last as long, if not longer than the inflammable stock.

As soon as you have made tests with the films you have, I should like very much to have your good opinion. In the meantime, I am

Yours very truly,

A cursive signature in black ink that reads "J. Brulatour". The signature is fluid and elegant, with a prominent "J" at the beginning.

EDISON MANUFACTURING COMPANY.

April 5, 1909.

Mr. Robert M. Orr, General Manager,  
United Railways of Havana,  
P. O. Box 450, Havana, Cuba.

My dear Sir:

Your favor of the 27th ult., No. 72111, has been  
duly received. Mr. White has not yet returned, but he is expected  
tomorrow. I hope that the pictures he obtained will be good, but  
I am apprehensive that some trouble may be experienced, because  
recently we have been having great difficulty in getting clear  
negative material.

I will be very glad to send you a complete set of the films  
taken in Cuba, in conformity with Mr. White's promise, but, of  
course, with the understanding that they will be only for your  
own use, as you suggest.

When the pictures are listed I will also send you whatever  
printed matter there may be regarding them and will see that  
proper references are made to your Railroad.

I thank you for foregoing the item of \$40.00 to which you  
refer, and as soon as the deposit made by Mr. White is returned  
I wish you would send me a check for the amount you are able to  
recover.

Assuming that the pictures taken by Mr. White are satisfac-  
tory, it is not likely that they will be issued for some time and

EDISON MANUFACTURING COMPANY.

Robert M. Orr.

(2)

4/6/09.

they will certainly not be issued all at once... However, I can have a print of each sent you, but it would embarrass us very much if these prints were exhibited prematurely to anyone except your Directorate, as you suggest.

Yours very truly,

TLD/TWW

Vice-President.

*Motion Pictures*

721

April 19, 1909.

Mr. Dyer:-

In re. your memo. No. 542: The Bill introduced into Parliament provided for the licensing of public moving picture exhibitions by the County or Borough Council under conditions imposed by the Secretary of State, which conditions are not set out in the Bill, and are, apparently, such as the Secretary may dictate. Application for such an exhibition must be made fourteen days before the exhibition is given and calls for a fee of one pound per annum. Constables or other appropriate officers have a right of entry on any premises which he has reason to believe an exhibition is being given, in order to see that the provisions of the Act or the regulations imposed by the Secretary are being carried out. It is partly within the power of the County Council to refuse a license to any person whom they think is not fit, and therefore places a great deal of power in their hands. Otherwise, as the Bill reads, it appears to give no further powers than are ordinarily exercised by local authorities in this country. Of course, the regulations which may have been made by the Secretary of State are the important points, but since the Bill does not state the nature of these regulations, nor to what extreme the Secretary may go, it would appear that the Bill places the Secretary in a position to impose such restrictions as may prevent the giving of any exhibitions.

G.P.S.

BBS/ARK.

EDISON MANUFACTURING COMPANY.

April 27, 1909.

Mr. J. E. Brantour,  
The Lumiere North American Co., Ltd.,  
116W. 27th St., New York.

My dear Sir:

Yours of the 23rd inst. has been received, calling my attention to your proposition. Mr. Edison has only recently returned from Florida and I have not as yet had the opportunity of taking up this matter with him, but I expect to do so in the course of a few days and will then advise you definitely.

Yours very truly,

MLD/FWW

Vice-President.

P. S. Since dictating the above I have seen Mr. Edison and would like to have you arrange to see me, if possible, at Orange on Friday afternoon, say at 2 o'clock, if convenient to you.

M. P. - Advertising

April 30, 1909.

RECEIVED.

MAY 1 1909  
FRANK L DYER,

Mr. Dyer:

Mr. Dyer has asked me to arrange a conference to be held in the Board room next Wednesday morning at 10 o'clock for the purpose of discussing means of increasing our advertising of Edison films and kinetoscopes. Mr. Plimpton may also take part in the discussion since part of the advertising will include the issuance of a more pretentious supplement and to properly print this supplement, it will be necessary to arrange a schedule that will give us two weeks in which to do the printing?

L. C. McChesney

*Sell Total Plimpton*  
*as new*

Will you arrange to have Mr. Plimpton attend also?

THOMAS A. EDISON,  
PRESIDENT

FRANK L. RIVER,  
Vice-President & General Counsel

C. H. WILSON,  
Treasurer

A. WESTCOTT,  
Secretary & Treasurer



TRADE MARK  
*Thomas A. Edison*  
IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND Omit THESE INITIALS.

**EDISON MANUFACTURING CO.**  
MAIN OFFICE AND FACTORY  
ORANGE, N.J.

**EDISON PROJECTING KINETOSCOPES AND FILMS.**

10 FIFTH AVENUE, NEW YORK.  
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
"KURILIAN, NEW YORK"

ADDRESS YOUR REPLY TO

Edison Studio-Bedford Park  
New York,

May 6th, 1909  
RECEIVED.  
MAY 7 1909  
FRANK L. RIVER.

Mr. Geo. F. Scull, Asst. Vice President,  
Edison Mfg. Co., Orange, N. J.

Dear Sir:-

I confirm my telephone conversation with you to the effect, that the Mark Twain Co. has agreed to give us the right to produce "The Prince and the Pauper," with the full consent of Mark Twain, for \$150.00

I understand that you will send me a contract covering this arrangement. The Mark Twain Co. is a corporation of New York.

Very truly yours,

Edison Mfg. Co.

Kinetograph Department,  
*Franklin Thompson*  
Mgr. Negative Production.

EDISON STUDIO, BEDFORD PARK, BRONX, NEW YORK.

M/H.G.P.

*Motion Pictures*

776

May 7, 1909.

Horace G. Plimpton, Esq.,  
Edison Studio, Bedford Park,  
New York, N.Y.

Dear Sir:-

I enclose herewith agreement in duplicate  
with the Mark Twain Company, which I believe covers the  
case sufficiently. The second copy is for the Mark  
Twain Company, if they should desire it.

In accordance with our telephone conversation  
yesterday, I asked Mr. Dyer whether there would be any  
objection to your signing the contract for the use of  
Bronx Park this summer, and he sees none, provided the  
Zoological Garden people are willing to accept your sig-  
nature.

Yours very truly,

GFS/ARK  
Encls.

Assistant to Vice-President.

[ENCLOSURE]

M.P. - Leg. 1

Print file  
L  
7  
n

WHEREAS, the MARK TWAIN COMPANY of New York City, a corporation of New York, is possessed of the dramatic rights in a certain book entitled "The Prince and the Pauper", written by Samuel L. Clemens (Mark Twain), and the right to the use of the author's name in connection with dramas based on the said book:

NOW, THEREWITH, THIS INDENTURE WITNESSETH that, in consideration of One Dollar, and other valuable considerations, receipt of which is hereby acknowledged, the said Mark Twain Company hereby grants to the Edison Manufacturing Company of Orange, New Jersey, a corporation of New Jersey, the right and license to dramatize the said book entitled "The Prince and the Pauper", to produce such dramatization for the purpose of making motion pictures thereof, to make, vend, and use such motion pictures, to advertise such motion pictures as being based on said book, and to use the name of the author, Samuel L. Clemens (Mark Twain), in connection therewith, and to copyright the said dramatization made by it.

The said Mark Twain Company covenants that it has not and will not grant to any other person, firm or corporation, the right and license to make or use motion pictures of any dramatization of the said book.

[ENCLOSURE]

IN WITNESS WHEREOF, the Mark Twain Company  
has caused its corporate seal to be affixed hereto and  
its name to be subscribed hereto by its  
this      day of                  1909.

MARK TWAIN COMPANY  
by

ATTEST:

EDISON MANUFACTURING

Studio

May 14, 1909

Morace G. Flimpton, Esq.,  
Bedford Park, Edison Studio,  
New York, N.Y.

Dear Mr. Flimpton:-

In discussing over matters with  
Mr. Porter this morning, I brought up the subject of  
possible reasons for the bad photographic quality of  
our pictures, and he tells me that he believes this  
is due to the fact that many of our pictures are  
taken late in the afternoon when the electric light  
has to be used. Using the electric light practically  
does away with the studio, and if we are to take all  
of our pictures by electric light, we might as well  
have a closed building. It would seem to me that by  
having an eastern and western studio, it ought to be  
possible to get good daylight, certainly up to 2 o'clock  
p.m. I suggest that you take up this matter and deter-  
mine for yourself whether or not, if the pictures were  
taken in the forenoon, their photographic quality is not

EDISON MANUFACTURING COMPANY.

#2

Horace G. Flimpton, Esq.

better. By doing this, the electric lights would only  
be used in cases of emergency.

Yours very truly,

ELD/ARK.

Vice-President.

THOMAS A. EDISON,  
PRESIDENT

FRANK L. DYER,  
VICE-PRESIDENT & GENERAL COUNSEL

C. H. WILSON,  
GENERAL MANAGER

A. WESTCOTT,  
SECRETARY & TREASURER



THOMAS A. EDISON

IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

**EDISON MANUFACTURING CO.**  
MAIN OFFICE AND FACTORY  
ORANGE, N.J.

**EDISON PROJECTING KINETOSCOPES AND FILMS.**

10 FIFTH AVENUE, NEW YORK.  
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
KURLIAN, NEW YORK

Edison Studio-Bedford park

New York, May 17th, 1909

Mr. Frank L. Dyer, Vice President,  
Edison Mfg. Co., Orange, N. J.

Dear Sir:-

RECEIVED.  
MAY 19 1909  
FRANK L. DYER.

Referring further to your letters of May 14th.

Scenario which you sent for the automobile story, for Mr. White is one which was originally brought here by Mr. White and Mr. Murray, and I understand at that time, that you did not feel that it told a sufficient story, and for that reason, I had Mr. Taylor prepare a new one which was sent.

I will take the matter up with Mr. White the first time I see him, and definitely arrange for the picture.

I have read the letter from Mr. Stevens, and it is in line with recent criticisms. I am taking the liberty of writing Mr. Stevens, as I feel as though everybody, that has anything to do with the Moving Picture ought to use every method of changing the present attitude of the trade.

In relation to the question of light in the Studio, I discussed this matter at some length with you yesterday. I have instituted a system of records to show when each individual scene was taken, in order that we may have data for careful inspection of the photographs when the picture is shown.

THOMAS A. EDISON,  
PRESIDENT

FRANK L. DYER,  
VICE PRESIDENT & GENERAL COUNSEL

C. H. WILSON,  
GENERAL MANAGER

A. WESTCOTT,  
SECRETARY & TREASURER



TRADE MARK  
*Thomas A. Edison.*

IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

(2) Mr. Frank L. Dyer.

**EDISON MANUFACTURING CO.**  
MAIN OFFICE AND FACTORY  
ORANGE, N.J.

**EDISON PROJECTING KINETOSCOPES AND FILMS.**

10 FIFTH AVENUE, NEW YORK.  
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
"EDISONIAN, NEW YORK"

ADDRESS YOUR REPLY TO

*New York,*

Ever since I came here, we have been trying to take pictures early in the day, but it has been hard to bring this about.

Very truly yours,

Edison Mfg. Co.

Kinetograph Department,  
*Bracewell Thompson*  
Mgr. Negative Production

M/H.G.P.

EDISON MANUFACTURING COMPANY.

film

795

May 19, 1909.

Robert M. Orr, Esq., General Manager,  
United Railways of Havana,  
Havana, Cuba.

My dear Sir:

I am very sorry that there have been so many delays in connection with the pictures taken in Cuba by Mr. White through your kindness, but Mr. White seems to have been so busy since his return that he has not been able to get the negatives in shape. Upon his return to Orange to-day from a trip through New England I spoke to him about this matter, and I understand from him that about 3,000 feet of negative have been developed in good condition. A complete set of positive prints may possibly be sent you the latter part of the present week but certainly by the early part of next week, and I have therefore cabled you as follows:

"Hope to send you complete set Cuban films early next week.  
About three thousand feet satisfactory."

Permit me to assure you that the delay on our part has been entirely unavoidable and due to Mr. White's other engagements which he found it necessary to fill.

Yours very truly,

REFER TO THIS NUMBER  
IN YOUR REPLY

656

**MEMORANDUM**

*Biograph*  
FRANK L. DYER,  
ORANGE, N. J.

Mr. Plimpton:

5/19/09.

I think one feature in the film business is capable of some development, and that is, to make the pictures of more direct interest to the class of people who principally see them. These people, for the most part, are men and women in the middle walk of life, such as mechanics, laborers, carpenters, plumbers and their associates. I have noticed that pictures dealing with young mechanics and their sweethearts are always very popular. The Biograph Company is doing a lot of work along this line and are undoubtedly building up a big business. I think they have struck a very good field.

FLD/IWW

F. L. D.

THOMAS A. EDISON,  
PRESIDENT

FRANK L. DYER,  
VICE PRESIDENT & GENERAL MANAGER

C. H. WILSON,  
GENERAL MANAGER

A. WESTCOTT,  
SECRETARY & TREASURER



TRADE NAME  
Thomas A. Edison.

IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

Referring to memo. No. 656.

EDISON MANUFACTURING CO.  
MAIN OFFICE AND FACTORY  
ORANGE, N.J.

EDISON PROJECTING KINETOSCOPES AND FILMS.

10 FIFTH AVENUE, NEW YORK.  
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
"KURLIAN, NEW YORK"

ADDRESS YOUR REPLY TO  
Edison Studio-Bedford Park

New York,

May 20th, 1909

Mr. Frank L. Dyer, Vice President,  
Edison Mfg. Co., Orange, N. J.

Dear Sir:-

I have your memorandum in relation to the class of pictures  
to appeal to the working people and have noted what you said. I will  
look into the matter carefully.

Recent Biograph pictures which I have seen have been along  
the lines of Society Drama and Comedy, and I thought that we had  
been somewhat lacking in this respect.

In the matter of lenses: Bausch & Lomb have sent up one  
of their men to-day. It seems that we have not been using their  
lenses on the camera, although I believe they have been used in the  
Projecting Machine. Some weeks ago however, it appears that we  
ordered on memorandum an experimental lens from this concern. When  
it was sent it was not the right size, and it had to go back to be  
altered. This lens was brought to-day and will be tried. They  
claim it is as good as any lens in the world. As soon as any pro-  
gress is made in the experiment, I will let you know.

Very truly yours,  
Edison Mfg. Co.

Kinetograph Dept.

*Frank G. Thompson*  
Mgr. Negative Production.

M/H.G.P.

C. POULAILLON  
DIRECTOR MANAGER  
A. E. BRULLATOUR  
Sales Manager

PHONE 2435 MADISON

LYONS (FRANCE)  
WORKS LUMIERE PARK  
BURRINGTON, VT.

### THE LUMIERE NORTH AMERICAN CO., LTD.

LUMIERE'S DRY PLATES, FILMS, PAPERS AND CHEMICALS  
AUTOCROM PLATES FOR PHOTOGRAPHING IN COLORS OF NATURE

LYONS (FRANCE)

REMOVED  
31-33 East 27th STREET  
OFFICES AND SALES ROOMS

LONDON (ENGLAND)

NEW YORK, May 21, 1909.

Mr Dyer,

c/o Edison Mfg. Co.,  
Orange, N. J.

152  
RECEIVED.  
MAY 24 1909  
FRANK L DYER.

My dear Mr. Dyer:-

I have seen your Mr. Porter, who attended a demonstration of the Film at the Cameraphone Co. Mr. Porter seemed to be quite satisfied then with the quality of the film, but in order to still further carry out the experiments, I sent him some more Negative and Positive to your Bronx Studio. Mr. Porter has not yet had an opportunity to make the further tests, but he expects to do so tomorrow, Saturday. You would oblige me greatly if you will expedite the handing in to you of the report of Mr. Porter, because the matter under discussion between us is really one which cannot remain in abeyance much longer, as I shall have to take some action looking to the fulfillment of my plan without much further delay, and whilst nothing has been done with any other concern, I would like to have you finally decide if you are interested or not, so that if you are not, I may lose no more time before looking for other connections. Of course, the question of the quality of the films should not enter your mind for the reason that the Lumiere film is not a new one, but has been sold in Europe in immense quantities for many years. Besides, the non-inflammable film is an important factor in the whole proposition. This you will not be able to test for the time being. Why

Mr. Dyer---2.

not, if you are interested in the proposition, and if the only draw-back is the question of the quality, take our statement that the films are as good as Eastman's in every respect, and on this statement continue negotiations; in the meantime, your people will have every opportunity to carry on their further tests and experiments, and if you find that the films are not as represented, then the whole matter can fall of its own weight. I am perfectly willing to take this chance in order to save time, knowing full well that the quality of the goods is above reproach. As a matter of fact, our Negative Film is far superior to Eastmans, and the Positive, to say the least, is just as good.

Kindly let me have your reply at your earliest convenience.

Yours very truly,



[ATTACHMENT]

REFER TO THIS NUMBER  
IN YOUR REPLY

717

FRANK L. DYER,  
ORANGE, N. J.

MEMORANDUM

Walker:

6/1/09.

Referring to the attached papers from Brulatour, keep them on hand and I will take them up not later than July 1st and notify Mr. Brulatour whether we will probably take up the proposition.

F. L. D.

*Walker to  
6/1/09. Dyer*

*B.P.*      M. P. - Gen.  
Copy for Mr. F.L.Dyer.

J. W. F.

June 3, 1909.

Mr. H. G. Plimpton,  
Mgr., Bronx Studio,  
New York City.

Dear Sir:-

Regarding the various film subjects shown last evening, the following negatives will be retained as being O.K.

"HE WOULDN'T GO UNDER A LADDER"	-	303 ft.
"AN APPAIR OF ART"	-	501 "
"THE WHOLE WORLD KIN"	-	552 "
"THE AUTOMOBILE THIEF," etc."	-	338 "

The following subjects will be returned to you at the Bronx for the reasons indicated:

**"A SQUEEDUNN SHERLOCK HOLMES"**

To have one new sub-title, and the scene showing the comparison of the letter "H" on the handkerchief to be cut as to length. Also that the light green tint in the several scenes in the woods should be changed or eliminated, as it has a tendency to make those scenes rather hazy.

**"THE MAN WITHOUT A COUNTRY"**

It is contemplated to release this subject June 29th, and in order that we may have sufficient time in which to make up our positive prints of this subject, it is necessary to hurry the changes and additions in the negative. Suggestions made by the Committee last night were to place a sub-title before the scene where the sailors are being attacked in a foreign country. A sub-title that would show a lapse of time, such as "Two Years Later"; also, as the film is 1036 ft. long and it is desired to trim it to a length of 1000 ft., it would no doubt be a good idea to cut down that part of the scene where "The Man without a Country" fastens the flag to the mast of the war-ship.

**"UP THE LADDER WITH TOM BOWLINE"**

In this subject it is advisable to put in an opening scene showing Tom Bowline bidding his mother good-bye. Also shorten the scene showing Tom Bowline with the dog; also the view at the landing where a number of sailors are marching too close to the camera;

Mr. H. G. Plimpton

-2-

6-3-09

also in the scenes where Bowline dons a diving suit, you will notice in this scene he is shown sitting down while the suit is being fastened on him; the next view shows him standing up and then sitting again. No doubt the view in the film where he is standing could be cut out as it only spoils the action. Also it is noticed that there are three continuous scenes, the first of which shows Tom in a seaman's suit, while the scene immediately following shows him in the costume of an officer, where he is climbing the shrouds with a flag in his hand and the scene following that, as we recollect, shows him again in a seaman's suit where he dives overboard to rescue the girl.

"THE AMATEUR WILLIAM TELL."

This subject is a good one, but the Committee decided it would be best to have remade the interior scenes where the boy breaks the mirror; also upsets the fish globe. Also cut out that section where the servant empties a bucket of ashes in the barrel, then mounts the stool. In other words, cut out all of the opening part of this scene up to the point where she is shown hanging clothes on the line.

"THE TWO BLACK IMPS"

This subject is returned and for the present it has been decided to cut it out entirely.

Yours very truly,  
KINETOGRAPH DEPARTMENT

J. W. P.

REFER TO THIS NUMBER  
IN YOUR REPLY

735

D Motion Picture  
1909

FRANK L. DYER,  
ORANGE, N. J.

**MEMORANDUM**

835

Mr. Plimpton:

6/6/09.

Your favor of the 4th inst. has been received, enclosing scenario of "The Prince and the Pauper", which I have read over with a great deal of interest. I have made only two queries -- as to the use of candles and mirrors in the 16th century. On the whole I think the scenario is fine and hope the picture will be equally good. I return the scenario herewith.

MLD/IWW

F. L. D.

Enc-

June 7, 1909.

Mr. F. L. Dyer & Files:-

As per request in letter from George Kleine, I have made up the attached list of Educational Films from our records.

Please note that beginning with the list and as far down as #6322, "OLD MARKET PLACE HAVANA", I am not certain that all of these have general announcements attached to the films, but this information can be readily given you at the time Mr. Porter examines the negatives beginning today. I am returning herewith letter of George Kleine.

It may also be well before actually submitting the list to have Mr. Porter also advise whether the negatives beginning with the list and as far down as #6322 are all in good enough condition from which to make positive prints.

Yours very truly,  
KINETOGRAPH DEPARTMENT

J. W. F.



N

Dyer

J. W. F.

[ENCLOSURE]

EDUCATIONAL FILMS

Made by

EDISON MANUFACTURING COMPANY

No.	TITLE.	Length.	Character.
5914	Russian Infantry, Warsaw	45	Military
5165	Scene, Legation Street, Shanghai	50	Geographical
5688	Feeding Pigeons, Front of St. Marks Cathedral, Venice, Italy	60	"
5695	Panorama, Tivoli, Italy, showing 7 Falls	50	"
5036	Market Scene, City of Mexico	50	"
5037	Ostriches Breeding	50	Zoological
5037A	" Running	50	"
5210	Panoramic View, Kicking Horse Canon	195	Scenic
521	" Albert Canon	175	"
5212	" Lower Kicking Horse Canon	185	"
5213	" Upper " " Valley	190	"
5214	" " Near Mt. Golden, C.P.R.R.	195	"
5215	" Between Falliser & Field, British Col.	170	"
5087	" Horseshoe Curve, P.R.R.	185	"
5088	" Running thro Gaillitzen Tunnel, P.R.R.	140	"
5335	Pioneer Limited	50	"
5356	Rotary Snow Plow on L.V.R.R., No. 2	175	"
5367	New "Sunset Limited"	50	"
5678	Lehigh Valley Black Diamond Express	75	"
5022	Rapids at Cave of the Winds	50	Geographical
5022	Whirlpool Rapids from Bottom of Can.Shore	50	"
5023	Horseshoe Falls from Table Rock,Cand.Side	50	"
5139	Circular Panorama, Niagara Falls	100	"
5140	" American Falls	35	"
5177A	Panoramic View from Gorge R.R.	325	"
5283	Circular Panorama, Whirlpool Rapuds	100	"
5821	" Horseshoe Falls in Winter	100	"
5022	Crossing Ice Bridge, Niagara Falls	140	"
5006	Waterfall in the Catskills	50	"
5007	Patterson Falls	50	"
5008	Falls of Minnehaha	50	"
5596	Shoqualmie Falls	55	"
5040	Panoramic View,Mt.Tamalpais R.R., No. 2	50	"
5041	" " " " " 3	140	"
5539	Canon of the Grand	45	"
5540	Panoramic View & Scenes, Garden of the Gods	285	"
5388	" Las Vegas Canal, Mexico City	105	"
X-5739	Emigrante Landing, Ellis Island	140	"
5353	Cutting & Canaling Ice,Groton Ice Fields	90	Industrial
5354	Circular Panoramic View,Housing Ice,Groton Ice Fields	50	"
5355	Loading Ice on Cars, Groton Ice Fields	100	"
X-5365	Prize Geese, Newman's Poultry Farm	60	Agricul.
X-5380	Ducks Bathing,Allentown,Pa.Duck Farm	50	"

[ENCLOSURE]

-2-

5565	Allentown Duck Farm	110	Agricul.
5597	Harvesting Scene	120	"
6096	Mining Operations, Pennsylvania Coal Fields	135	Industrial
6148	Blowing Bottles	100	"
6179	Electric Mule	540	"
5389	Feeding Bear at a Menagerie	50	Zoological
✓ 6271	Shearing Sheep, Humula Farm	95	Agricul.
✓ 6274	Hauling Sugar Cane, Kohola Plantation, H.I.	125	"
✓ 6281	Scenes on a Sugar Plantation, H.I.	370	"
✓ 6302	A Trip thro Yellowstone Park, U.S.A.	735	Geographical
✓ 6303	{ American Falls fr Goat Island, Niagara F.	55	"
✓ 6304	Horseshoe Falls fr American Falls	60	"
✓ 6306	" fr Canadian "	40	"
✓ 6307	Ameri can " fr Canadian "	70	"
✓ 6309	Whirlpool Rapids, Niagara Falls	60	"
✓ 6310	Cave of the Winds, Niagara Falls	185	"
✓ 6318	Pano. of Culebro Cut	135	"
✓ 6322	Old Market Place, Panama	120	"
✓ 6333	Midnight Ride of Paul Revere	915	Historical
✓ 6358	Blue & The Grey, or The Days of '61	1085	Military
✓ 6362	Pioneers Crossing the Plains in '49	1090	Historical
✓ 6364	Boston Tea Party, The	1000	"
✓ 6372	Aeroplane Flights by Henry Farman	200	Scientific
✓ 6380	Pocahontas	1050	Historical
✓ 6397	Colonial Virginia	985	"
✓ 6404	Cocoa Industry, Trinidad, B.W.I.	880	Industrial
✓ 6470	Buying Manhattan	360	Historical
✓ 6463	Brothers in Arms	975	Military

THOMAS A. EDISON,  
PRESIDENT

FRANK L. DYER,  
VICE PRESIDENT & GENERAL MANAGER

C. H. WILSON,  
GENERAL MANAGER

A. WESTCOTT,  
SECRETARY & TREASURER



THOMAS A.  
Edison

IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

## EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY  
ORANGE, N.J.

### EDISON PROJECTING KINETOSCOPES AND FILMS.

10 FIFTH AVENUE, NEW YORK.  
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
"KURLIAN, NEW YORK"

ADDRESS YOUR REPLY TO EDISON STUDIO, BEDFORD PARK

New York,

June 8th, 1909

Mr. Frank L. Dyer, Vice President,  
Edison Mfg. Co., Orange, N. J.

Dear Sir:-

Referring to memorandum No. 735. In reference to your questions as to the use of mirrors and candles in the 16th, Century, it would seem that in "The Prince and the Pauper," we have the best authority. I find in a copy of the book in one place it states "the two went and stood side by side before a great mirror" and in another place "by the vague light of a tallow candle." I am very glad you liked the Scenario and from what has developed thus far from the rehearsal, I think you will like the picture equally well. The appointment with Mark Twain has not yet been made, but I am promised and early appointment.

Referring to memorandum No. 736. I am sorry that this suggestion reached us too late to be used with the letter for "Tom Bowline," as this letter is now at the factory. It will be born in mind the next time we have occasion to write a letter.

Very truly yours,

Edison Mfg. Co.

Kinetograph Department,  
*Franklin P. Smith*  
Mgr. Negative Production

M/H.G.P.

Chicago, June 8th, 1909.

Mr. Horace G. Plimpton,  
Mgr. Negative Production,  
Edison Mfg. Co.,  
New York City.



Dear Sir:-

I have yours of the 29th ult. and am glad to note that there has of late been a decided improvement in our pictures in various ways.

I wish especially to congratulate you on the "Rural Tragedy," as this is decidedly above the ordinary output of any manufacturers.

"The Legend of Sterling Keep" is also a good subject, well acted, and good photographically and our release for the coming Friday makes a good combination, as the "Boots He Couldn't Lose" is a first-rate comedy out of the general run, "Buying Manhattan" given in connection with the comedy, makes a good, interesting reel.

Several of the rental Exchanges have stated to me that they have noticed the improvement, and hope you will keep up the good work.

With kindest regards, I am,

Very truly yours,

(signed) J. W. Hardin.

Western Representative.

*File  
White*

White, James H.

June 9, 1909.

J. Wilson & Files:

As per your request, the following are the film subjects made by James H. White and are either released or scheduled for release:

"A CANADIAN WINTER CARNIVAL"	- - - - -	-985 feet
"A CRY FROM THE WILDERNESS"	- - - - -	-980 "
"THE INTERRUPTED JOY RIDE"	- - - - -	-500 "
"THE OTHER FELLOW OR A FIGHT FOR LOVE"	- - - - -	-475 "
"THE DOCTORED DINNER FAIL"	- - - - -	-305 "
"THE ROOTS HE COULDN'T LOSE"	- - - - -	-640 "
"HOW THE TRAMP GOT THE LUNCH"	- - - - -	-170 "
"UP THE LADDER WITH TOM BOWLINE"	- - - - -	1000 "

The following subjects are on hand made by him, scheduled for release:

"THE AUTOMOBILE THIEF & HOW HE WAS CAUGHT"	- - - - -	-335 feet
"McGINTY'S SUDDEN RISE"	- - - - -	-370 "

We also have the following negatives on hand which have not been accepted or scheduled for release up to this date:

"SEA HOUNDS" (not complete)	- - - - -	abt.1000 ft.
"SCENES & INCIDENTS IN CUBA"	- - - - -	1168 "
"SUGAR INDUSTRY IN CUBA"	- - - - -	950 "
"TOBACCO INDUSTRY IN CUBA"	- - - - -	403 "
"SOUTH AMERICAN REVOLUTION"	- - - - -	1000 "
"CASEY'S JUMPING TOOTHACHE"	- - - - -	250 "

The following subjects were also made by him and rejected:

"THE TWO BLACK IMBS"	- - - - -	-602 feet
"THE TWO JOLLY SAILORS"	- - - - -	-250 "
"HOW THE COP GOT THE CHICKEN"	- - - - -	-225 "

Mr. Jamison states there are some pieces of negative belonging to Mr. White in the Film Plant, but he has no information as to what the subjects are, Mr. White not having advised him.

Yours very truly,  
KINETOGRAPH DEPARTMENT

*J. W. F.*

## [ATTACHMENT]

Sea Nomads	166.13
Up the ladder with Tom bowline	472.98
Joy ride. Fight for love joining the Elks	
and only a dream	199.65
Lakewood	352.40
Montreal	315.65
Montreal & Lakewood	230.85
Savannah & Cuba	2869.27
The Doctors dinner Paid	41.50
Picture Manuscript	60.00
McGinnity's Lincoln Rice	83.25
New England Fish & Game Co	16.28
Books he couldn't lose	198.10
How the tramp got the dinner.	44.74
Misc	20.00

\$ 5075.80  
1200.  
\$ 6275.80

From December 1908 to June 1<sup>st</sup> 09

6275.80

6275.80  
1200.  
1200.  
1200.

1200.  
1200.  
1200.

THOMAS A. EDISON,  
PRESIDENT

FRANK L. DYER,  
VICE PRESIDENT & GENERAL MANAGER

C. H. WILSON,  
GENERAL MANAGER

theater  
A. WESTCOTT,  
SECRETARY & TREASURER



Thomas A. Edison

IN REPLYING ADDRESS THE COMPANY, NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

EDISON MANUFACTURING CO.  
MAIN OFFICE AND FACTORY  
ORANGE, N.J.

EDISON PROJECTING KINETOSCOPES AND FILMS.

10 EAST 19<sup>th</sup> AVENUE, NEW YORK.  
10 EAST 19<sup>th</sup> AVENUE, CHICAGO.

TELEGRAMS, "EDISON".  
MAIL YOUR REPLY TO EDISON STUDIO, BEDFORD PARK

CABLE ADDRESS  
"KURLIAN, NEW YORK"

New York, June 10th, 1909.

Mr. Frank L. Dyer, Vice President,  
Edison Manufacturing Co., Orange, N. J.

Dear Sir:-

Your letter of the 7th, enclosing Mr. McChesney's of the 3rd, was received yesterday and both have been carefully considered. The suggestion of a premium for the best picture each month is, I think, a good one in the line of stimulating our producing men, but should such a plan be tried at present I fear that <sup>one</sup> Stage Director would be selected nearly every time, not only because he is far ahead of the others in point of ability, but also because he is given the most important pictures to execute. Should such a plan be put into operation I think that there should be two prizes, say one of \$15.00 for the Stage Director and one of \$10.00 for the Camera Operator so that their work could be judged independently. A very fine picture dramatically might be poor photographically or vice versa. I think the Stage Director should be given credit for his work and the Camera Operator for his.

I believe that none of the producing men should be present at the Weekly Committee Meetings as it tends to limit criticism and I believe also that no one on the committee should have any knowledge of the man producing a picture before the picture is shown. It is, in my judgment, impossible not to be influenced by what a man has

RECEIVED.  
JUN 11 1909  
FRANK L. DYER.

THOMAS A. EDISON,  
PRESIDENT

FRANK L. DYER,  
Vice President & General Counsel

C. H. WILSON,  
GENERAL MANAGER

A. WESTCOTT,  
SECRETARY & TREASURER



THOMAS A. EDISON

IN REPLYING ADDRESS THE COMPANY NOT  
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**EDISON MANUFACTURING CO.**  
MAIN OFFICE AND FACTORY  
ORANGE, N.J.

**EDISON PROJECTING KINETOSCOPES AND FILMS.**

10 FIFTH AVENUE, NEW YORK.  
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
"KURILIAN, NEW YORK"

ADDRESS YOUR REMIT TO EDISON STUDIO, SCOFORD PARK

(2) Mr. Frank L. Dyer.

New York,

previously donein knowingly looking at his work. After the pictures have all been seen it might be well to disclose the name of the producing men. It is, I should consider, my function to transmit such criticism as may be made at the Committee Meetings to these in the Department to whom it applies, with a view to correcting faults and improving the quality.

The points mentioned in Mr. McChesney's memorandum as to incongruous features, watching small details etc. all have my full concurrence. Inconsistencies should be eliminated and every effort will be made to bring this about.

As to the action, while I agree to a great extent with Mr. McChesney, I think it is a very dangerous thing to lay down hard and fast orders on such a matter. Different themes require different handling. Generally I feel that the standard of our actorsis not so high as it should be. As we mean to depend more and more upon facial expressions and small movements, instead of extravagant gestures, we must find a better class of actors who are able to intelligently convey such actions. As a means to stimulate effort among the actors I am about to put into operation a plan offering a \$10.00 prize in certain pictures to the best individual actor. This prize will be awarded without regard to the sex or the importance of the part.

THOMAS A. EDISON,  
PRESIDENT

FRANK L. DYER,  
VICE-PRESIDENT & GENERAL COUNSEL

C. H. WILSON,  
GENERAL MANAGER

A. WESTCOTT,  
SECRETARY & TREASURER



THOMAS A. EDISON

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THE INDIVIDUAL AND MENTION THESE INITIALS.

## EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY  
ORANGE, N.J.

## EDISON PROJECTING KINETOSCOPES AND FILMS.

10 FIFTH AVENUE, NEW YORK.  
304 WABASH AVENUE, CHICAGO

CABLE ADDRESS  
"KURLIAN, NEW YORK"

ADDRESS YOUR REPLY TO EDISON STUDIO, BEDFORD PARK

(3) Mr. Frank L. Dyer.

New York,

Very truly yours,

Edison Mfg. Co.

Kinetograph Department,  
*Francis G. Thompson*  
Mgr. Negative Production

M/

EDISON MANUFACTURING COMPANY.

835

June 12, 1909.

Mr. H. G. Plimpton,  
Manager of Negative Production,  
Bronx, New York.

Dear Sir:

On the subject of giving prizes each month to our producing men and photographers, I have discussed the matter with Mr. Edison and we have decided to authorize you to make the following proposition:

"Two prizes will be awarded for the first and second best pictures submitted each month to the producing men and two prizes to the camera men. The best picture from a producing standpoint need not necessarily be the best one photographically. Whoever wins the first prize in any one month, whether producing man or photographer, will not be eligible for either prize the following month. The decision will rest with the Film Committee. I would suggest the following prizes: To the producing man getting up the best picture, taking into account the manner of handling, the character of acting, plot and general interest, \$30.00; to the camera man making the best picture photographically, taking into account sharpness of detail, new and novel effects and general excellence, \$20.00; to the producing man getting up the second

EDISON MANUFACTURING COMPANY.

best picture in any month, \$10.00; to the camera man getting up  
the second best picture from a photographic standpoint, \$5.00."

I wish you would elaborate the details of this proposition  
and submit the same to me before announcing it.

Yours very truly,

ELD/IWW

Vice-President.

THOMAS A. EDISON,  
PRESIDENT.

FRANK L. DYER,  
VICE PRESIDENT & GENERAL MANAGER.

C. H. WILSON,  
GENERAL MANAGER.

Motion Pictures  
A. M. NEARY,  
SECRETARY & TREASURER.



THOMAS A. EDISON

IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

## EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY  
ORANGE, N.J.

### EDISON PROJECTING KINETOSCOPES AND FILMS.

10 FIFTH AVENUE, NEW YORK  
30 EAST MADISON AVENUE, CHICAGO.

CABLE ADDRESS  
"KURLIAN, NEW YORK"

ADDRESS YOUR REPLY TO EDISON STUDIO, BEDFORD PARK

New York,

June 21, 1909.

H. G. P.

Mr. Frank L. Dyer, Vice President,  
Edison Mfg. Co.,  
Orange, N.J.

Dear Sir:-

I enclose an Editorial, from this morning's "Sun", which you  
may not have seen.

Yours very truly,

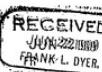
Edison Mfg. Co.,

Kinetograph Dept.

*Frank L. Dyer*  
Mgr. Negative Dept.

L.H./H.G.P.

Enc.



EDISON STUDIO, BEDFORD PARK, NEW YORK.

*Dyer*

[ENCLOSURE]

The Drama in Moving Pictures.

Whether or not interest in moving pictures often reaches so great that they should deserve to be in the people's theatre, as one of their reformers has asserted, it is true that they occupy a large share of the attention now given to the cheapening amusements. Yet those devices do not play nearly so large a part in the life of the people here as in Europe. In fact, an Italian dramatist has just signed an agreement with one of the great cinematograph companies by which it secures the right to reproduce his plays he has written in the past and the exclusive use of his future works. In the same country Giovanni Gentile, the philosopher, said his next tragedy shall be for presentation by this device. Perhaps the conquest of the world was easier in Italy, however, than in every other country, because drama has for years stood in a subsidiary place to the opera, which dominates Italian taste. It is not new, however, to have to contend for any time a single playhouse devoted to an academic drama, while the actors of the Italian actors have long been the best in the world. But, especially in a country which allowed the art so little dignity it is not surprising that this method of presenting plays has not really accepted. Cheap as theatrical performances had become, they were sure to be more costly than the cinematograph, which, incidentally, is the device, and the cinematograph derives a certain artistic importance from the cooperation of the members of the Teatro alla Scala, who recently enacted a modern French version of a Greek tragedy for the benefit of its own spectators.

Here, however, dramaticists are still writing for the theatres, and the dramas that have been transferred to the moving picture screen have not yet been appropriated without permission. They have not utilized their usefulness in the better

theatres, which have not been in the least affected by this cheaper competition. In none of the older metropolis of Europe, except America, the moving picture shows have been so great as in Italy, and modern dramatists of that country are probably more sensitive and critical to an unusual degree, and their works might seem to be the least adapted to such artificial representation; but they too have been compelled to make an advance of the popularity of this means of diversion.

The reason many of the pictures shown here are imported and rejected for their unsuitability to American taste, and it is chiefly against those views that I am writing this present article. It might be better if American dramatists were devoting the plays for these spectators to their town. That would by no means be an insurance, however, that the desired moral tone would be preserved. Until it is possible to reform the moving picture business there seems no certainty that it could be made above reproach as the moving pictures represent it.

*film*  
EDISON MANUFACTURING COMPANY.

963

June 28, 1909.

Hon. Frank O. Briggs,  
Washington, D. C.

My dear Sir:

The bearer, Mr. George P. Scull, is connected with the Edison Manufacturing Company, and goes to Washington for the purpose of looking into the tariff on moving picture films and also to investigate the rumor that an additional revenue tax may possibly be imposed on such films.

Practically all the moving picture manufacturers in this country are licensed under the Edison patents, so that we stand in somewhat of a paternal relation to them, and Mr. Scull, therefore, practically represents the entire American industry.

I do not know Secretary MacVeagh personally, and I will consider it a great favor if you will arrange to have Mr. Scull meet him, in order that he may be referred to the proper official who will have charge of this matter in the Treasury Department.

Very respectfully,

F.H.D./TWW

Vice-President.

THOMAS A. EDISON,  
PRESIDENT.

FRANK L. DYER,  
Vice-PresIDENT & GENERAL COUNSEL.

C. H. WILSON,  
GENERAL MANAGER.

A. WESTCOTT,  
SECRETARY & TREASURER.



THOMAS A. EDISON

## EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY  
ORANGE, N.J.

EDISON PROJECTING KINETOSCOPES AND FILMS.

10 FIFTH AVENUE, NEW YORK,  
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
"KURILIAN, NEW YORK."

IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

ADDRESS YOUR REPLY TO

DICTATED TO THE EDISON BUSINESS PHOTOGRAF.

Orange, N.Y. July 9, 1909.

Hon Reed Smoot,  
United States Senate,  
Washington, D.C.

My dear Senator Smoot:-

This letter will be handed you by Mr. George F. Scull, who is connected with this company and who wishes to discuss with you the matter of duty on moving picture films, both negative and positive. I should like very much to have seen you personally, but I sail for Europe tomorrow. Mr. Scull, however, is entirely familiar with the situation.

The Edison Manufacturing Company is one of the largest manufacturers of moving pictures in this country; in fact it was the first concern in the business, having succeeded to the business carried on by Mr. Edison after his invention of the modern moving picture film.

The production of the negative from which the positive prints for the market are made, involves a large initial expense. In former years the negatives generally used were pictures of natural objects and current events, so that the cost of making such a negative amounted only

to the raw stock, the operator's time and the small expense of developing the pictures. With the development of the moving picture business beyond the field of natural objects into the domain of the drama, it is now necessary to expend enormous sums for manuscript, actors, staging, costumes and scenery, electric lights, etc., so that the cost now runs, in cases of good productions, to several dollars per foot against as few cents in the early days. For the making of these pictures we maintain three large studios, each comprising practically a glass theatre, with four companies of high-class and high salaried actors, and the expense is therefore very high. In one of our recent pictures, <sup>of</sup> the incidents illustrated an automobile falling over a cliff, and the machine was totally destroyed, involving an expense of several thousand dollars. In another picture we had to buy and burn down a good size dwelling house.

We are entirely willing to spend money for the improvement of moving pictures, but it is very difficult to do so and compete with the foreign manufacturers, of which, to the best of my knowledge, there are thirty-two or thirty-three in the business, at the present time. These manufacturers are turning out an enormous number of moving pictures printed from European negatives. The home market of these European manufacturers bears the cost of their negatives, so that they are able to make additional prints for sale in this country at prices which the American manufacturers could not touch. As a matter of fact, the foreigners pay

only three cents per foot for the raw material, and it costs them, with their cheap labor, not more than one-half cent per foot for the printing, whereas in this country the raw material alone costs three and one-half cents per foot. A finished positive, can therefore be made in Europe for export to the United States at no more than the cost of the raw material in the United States, and the American manufacturer is handicapped by the cost of making the negatives, of printing positives therefrom, and of selling the product. All that the American manufacturer asks is such a duty on negative and positive moving pictures as will put him on a par with the European manufacturers and enable him to spend more money in the production of his negatives to thereby advance the art to a higher standard.

The constant demand by the public for these enormously expensive productions makes it very difficult for the American manufacturer to compete with his European competitor, not only because the raw material is cheaper abroad than in this country, but labor is much cheaper abroad, and the foreign manufacturer, having the benefit of the European market, is enabled to substantially pay for his negative expense out of his European sales. The reverse condition does not seem to hold good, because the American manufacturers have not been able to get any substantial foothold in Europe and the American films do not seem to be acceptable to the foreign public. I have no doubt that if this question of tariff could be properly adjusted so that the American

#4

Hon. Reed Smoot.

manufacturer could receive adequate protection and feel that he could afford to spend more money on all of his pictures the conditions would be very much improved and the American industry would be greatly stimulated. The present duty on moving pictures as collected by the Government is insufficient to adequately protect us.

If you can give Mr. Scull a few minutes of your time he can explain the situation to you and answer any questions regarding the matter you may wish to ask.

Yours very truly,

FLD/IWW.

*Frank L. Dyer*  
Vice-President

MP

THOMAS A. EDISON,  
PRESIDENT.

FRANK L. DYER,  
Vice-President & General Counsel.

C. H. WILSON,  
General Manager.

A. WESTCOTT,  
Secretary & Treasurer.



THOMAS A.  
Edison.

## EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY  
ORANGE, N.J.

### EDISON PROJECTING KINETOSCOPES AND FILMS.

10 FIFTH AVENUE, NEW YORK.  
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CABLE ADDRESS  
"KURILIAN, NEW YORK."

IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

J. W. F.

ADDRESS YOUR REPLY TO

DICTATED TO THE EDISON BUSINESS PHONOGRAPH.

Orange, N.J.

July 23rd, 1909.

#### SALES DEPARTMENT BULLETIN NO. 39

#### TRADE INFORMATION FOR DEALERS

Correspondence concerning this bulletin should mention its number and be addressed to the Edison Manufacturing Company, Kinetograph Department, Orange, N. J.

+++++  
+++++  
+++++

On August 3rd we will release an extraordinary film subject entitled -

#### "THE PRINCE AND THE PAUPER"

by

MARK TWAIN

No. 6494 Code, VERRINGERN App. Length 1000 ft.

Mr. Clemens gave his full authority for the production of his celebrated story in motion pictures, and we believe it is the first time a writer of international fame has been so used.

Miss Cecil Spooner, the popular actress, was engaged for the dual role of Tom Carty, the pauper boy, and Edward, the boy Prince of Wales. Her support includes twenty-two well known actors and in some scenes sixty-three additional persons were employed.

This excellent production from the pen of America's most celebrated writer will be in great demand by all exhibitors, and we would advise your placing orders for this subject at once.

EDISON MANUFACTURING COMPANY.

[FROM ISAAC W. WALKER?]

*Enclosed  
Isaac W. Walker  
See Mr. Wilson's file*

Orange, N.J., July 27, 1909.

Eastman Kodak Company,  
Rochester, N.Y.

Gentlemen:-

Yours of the 24th inst. is at hand. At the time that the arrangements were made by which your company was to supply non-inflammable film to the Licensed Manufacturers, it was distinctly stated that your company would continue to manufacture celluloid film, and that it would always be available. The statements in your letter, therefore, are rather surprising, especially in view of the fact that the non-inflammable film so far has given considerable trouble, both to the Manufacturers and to the Exhibitors who are using it, and this company is by no means prepared to say at this time that this non-inflammable film will prove to be satisfactory to the trade. Of course, it is our desire to use non-inflammable film if it is at all possible to do so, and we shall continue to use it in spite of the difficulties we are now experiencing, until we are positively sure that it is commercially impracticable. In the meantime, however, we do not wish you to remain under the impression that you apparently now have, that we will use non-inflammable film no matter what the results may be to our business.

In order that there shall be no misunderstanding

#2

Eastman Kodak Company.

in regard to our order for 20,000 feet of celluloid film,  
you should know that this quantity was ordered to complete  
the printing of a subject, a portion of which had already  
been printed on the inflammable stock.

Yours very truly,

*Motion Pictures*

794

August 9, 1909.

Western Multiscope Company,  
Mr. L. Marcus  
Salt Lake City, Utah.

Gentlemen:-

Yours of the 30th ult. in regard to the taking of moving pictures of "The Frontier Days" has been received and referred to me. Unfortunately, this letter was received too late to enable us to take up the proposition with you. This Company has no Western Agent for the taking of film showing Western scenery, and might be in a position to use such film if assurance is to be had that the films will be properly made. Personally, I do not know what you mean by the "Urban D.X. Outfit", but I presume that this includes a regular Urban camera in which the film is moved intermittently. The samples of films which you enclosed are fairly satisfactory, though I note that some of the pictures are located somewhat toward one side of the film, and in others an occasional black mark appears at the sprocket holds. It would be necessary, therefore, for us to be sure through a knowledge of the kind of machines you use that you are capable of and have been taking negatives which we could use.

#2

Western Multiscope Company.

Upon receipt of this information I will be in a  
position to take up the matter further.

Yours very truly,

GFS/ARK.

Assistant to Vice-Pres.

629

August 11, 1909.

Mr. Porter:-

I have learned that the coating machines  
to be installed by the Waterproofing Company are each  
of the following dimensions:-

21' 3 $\frac{1}{2}$ " long, 3' wide and 10' 2" high.

This Company is to supply us with three of these machines,  
although two of them will probably be enough for our out-  
put. These dimensions are for the machines alone, and  
of course, in addition there should be suitable space for  
the workmen to get around them.

G.F.S.

D  
1909

M. P. - Dea.

**A.B.C. COMPANY.**

**FINE LITHOGRAPH POSTERS.**

CLEVELAND, OHIO. August 23, 1909.

In consideration of W. N. Brewer, Manager A. B. C. Co., hereby undertaking to make one poster of the best subject of each release for all the moving picture films manufactured by us, we agree to furnish him exclusively during the coming year photographs and information for each film, to reach him not less than three weeks in advance of release of each film, and if possible, four weeks ahead, so that the posters may reach California and other distant points ahead of the release date.

It being understood that the A. B. C. Co. may discontinue to manufacture on 60 days notice in writing, in case the demand for said posters is less than 1,000 of each issue, and that we may discontinue the above arrangement for supplying the photos on 60 days notice in writing, providing the A. B. C. Company fail to give good service to the trade by having said posters reach exchanges by release date.

Yours truly,

EDISON MANUFACTURING CO.

ACCEPTED,

A. B. C. Company, by  
*W. N. Brewer.*  
Manager.

*Repaired  
by J. S. M.*

[ATTACHMENT]

**A.B.C. COMPANY.**  
**FINE LITHOGRAPH POSTERS.**

**CLEVELAND, OHIO. October 28, 1909.**

This Supplementary Agreement, between the Pathé Frères Co., of N.Y. City and W.N.Brewer Manager A.B.C.Co., of Cleveland Ohio, Witnesseth;---

In consideration of the fact that W.N.Brewer Mang., has made Posters for each of their Films as released, in accordance with an agreement made <sup>with</sup> the Pathé Frères Co., and has now submitted detailed figures of cost of same, by which it is seen, that he is unable to continue to make same, unless given assistance, owing to the heavy loss already sustained.

Now therefore, as the Pathé Frères Co., realize the importance of the work Mr Brewer, has been doing, in printing these posters, in elevating and extending the Moving Picture business, and desire him to continue same, they hereby agree to bear a portion of the loss, by paying him the sum of Twenty five dollars Cash Bonus, or Subsidy, on each Pathé Film, as released from this date, for which he makes a poster, while his Sales on Standing Orders, amount to less than 1,000 posters of each release, and the agreement is hereby extended from one year to five years, to enable said Brewer to be reimbursed for the heavy loss already incurred, and that will still be incurred until Sales average at least 1,500 of each release.

Said brewer Mang.hereby agrees to submit a sworn statement, whenever so requested, as to above sales, but not oftener than once a month.

And it is further agreed, that as fast as the other Manufacturers make this agreement, that all bonus shall stop, when sales on Standing Orders for posters for the weekly releases of said manufacturers added together, average not less than 1,000 of each release.

Signed in duplicate this \_\_\_\_\_ Day of \_\_\_\_\_ 1909.

*W.N.Brewer Mang.  
A.B.C. Company*

[ATTACHMENT]

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THE EDISON MANUFACTURING CO.

and

W. H. BREWER.

Agree. 1 - 1909

AGREEMENT.

A. B. C. Q. & P. Gallo Brothers  
Film Poolers.

Augt. 23 - 1909

[ATTACHMENT]

A G R E E M E N T :

THIS AGREEMENT, made and entered into this first day of November, 1909, between The Edison Manufacturing Company, a corporation organized and existing under the laws of the State of *New Jersey*, and having an office in Orange, N. J., party of the first part, and W. N. Brewer, Caxton Building, Cleveland, Ohio, party of the second part, WITNESSETH:

1. The party of the second part agrees to make during the existence of this agreement posters illustrating one of the subjects of each reel of motion pictures regularly released by the party of the first part.
2. The party of the second part agrees to have each poster as far as possible distributed to all parts of the United States on or before the date of release of the film which it illustrates.
3. The party of the second part agrees to sell posters illustrating films made by the party of the first part at no more than fifteen (15¢) cents to exhibitors, and at no more than ten (10¢) to dealers, jobbers and film renters.
4. The party of the second part agrees that all posters illustrating films of the party of the first part will bear the trade mark of the party of the first part, and will be of a uniform size, viz: 28 inches wide by 42 inches long.
5. The party of the second part agrees that all posters that he will make in future of the party of the first part's films will be of just as good quality as regards paper and drawing as the posters he made for the party of the first part prior to this agreement.
6. The party of the first part agrees to furnish the party of the second part exclusively with information and photographs for the purpose of making posters.

[ATTACHMENT]

-2-

7. The party of the first part agrees to furnish photographs and information to the party of the second part for at least one subject of each reel they regularly release, three (3) weeks, if possible, before the date that said subject will be placed on the market.

8. The party of the first part agrees to pay to the party of the second part a lump sum for each different kind of poster he makes of Edison films of which said party of the second part will have sold less than twelve hundred (1200) posters. This lump sum to be in proportion to the quantity sold of each different kind of poster and as fixed in the schedule below, that is:

If second party sells 1 to 800	first party will pay \$25.00
" " " 801 " 900	" " " " 30.00
" " " 901 " 1000	" " " " 15.00
" " " 1001 " 1100	" " " " 10.00
" " " 1101 " 1200	" " " " 5.00
" " " 1201 or over	" " " " 0.00

9. It is agreed between the parties hereto that all posters sold prior to the release date of the subject which they illustrate and also all posters sold thirty (30) days after such release date, shall be accounted for, and if the total sold is less than twelve hundred (1200) then the party of the first part will pay a lump sum as established in paragraph marked "8" of this contract, and the party of the second part will render monthly a statement signed and sworn to before a Notary showing the quantity sold of posters illustrating Edison films.

10. The party of the second part also agrees to permit the party of the first part to have those reports verified by a reliable accountant from his books.

11. It is agreed by the parties hereto that if the sale of posters is less than five hundred (500) in average quantity and continues to be so for a period of four (4)

[ATTACHMENT]

-3-

consecutive weeks, either of the parties hereto will have the right to terminate this agreement by informing the other party by registered mail fifteen (15) days in advance.

12. The party of the second part agrees, in executing a contract with any other persons, firms or corporations to make posters illustrating motion pictures, that terms will be similar to those in the present contract. In case it would be necessary for said party of the second part to give other parties better terms than those set forth in this agreement, then the party of the first part will be entitled to receive just as favorable terms.

13. This agreement to remain in force until November 1st, 1912.

14. If either party to this agreement violates any of the terms set forth in same, and after due notice of such violation continues to violate same for a period of thirty (30) days, the other party may terminate this agreement on fifteen days written notice of his intention to do so.

IN WITNESS WHEREOF, the parties hereto have executed this agreement in duplicate, the day and year first above written.

*Edison Manufacturing Co*  
*By Frank L. Brewster*  
*Vice President*  
*F.L.Brewer.*

[FROM CARL H. WILSON]

*Wright Bros.* 215  
Messrs. Brown, Westco, Buchler, Eckert, John Polzer, Scull and  
Dunn

On the moving picture No. 6504 "WRIGHT BROS. AEROPLANE" released August 20th, we are to pay Wright Bros. a royalty of 2 cents per running foot on all positive pictures sold in the United States during the first two months after released, and 20% of the net selling price on any pictures sold in the United States after two months from the release date. We are also to pay them a royalty of 20% of our net selling price on pictures sold for export, this including such pictures as we sell to Mr. Graf or Mr. Stevens, and the net price is to be based on the price which we charge them.

Under this arrangement a proper and accurate record should be kept of all films sold, and a statement covering the royalties due Wright Bros. should be sent to them, together with a check for the amount of royalties as shown thereon, between the 1st and 15th day of each month covering all pictures sold during the preceding calendar month.

Wright Bros.' address, unless we are advised to the contrary, will be Dayton, Ohio.

Contract covering this royalty has been sent to Mr. Buchler to be filed with other contracts.

Unless further advised, you are not to make any extra charge to Mr. Stevens or Mr. Graf on account of this royalty which we have to pay on such prints as they may order of this picture.

8/24/09. C. H. W.

*Wright*

Telegramm-Adresse:  
EDISON BERLIN.

THOMAS A. EDISON  
MANUFACTURERS

EIGENE HÄUSER:  
GRANGE R.R.U.S.A.  
NEW YORK,  
LONDON,  
PARIS,  
BRÜSSEL.

EDISON-GESELLSCHAFT M. B. H.  
EDISON-PHONOGRAPHEN u. GOLDBUSSWALZEN.

Fernsprecher:  
AHT IV 10735.  
IV 10736.

THOMAS A.  
EDISON  
PHONOGRAPHEN,  
GOLD-GUSSEN-WÄLZEN,  
KINETOSCOPE,  
DINOSCOPE,  
MOTORON,  
PRIMA-X-BATTERIE,  
RUMMELER-MASCHINEN.

FRIEDRICHSTR. 10.

Berlin F W W. August 26, 1909

RECEIVED  
SEP 2 1909  
G. F. SCULL.

Dear Uncle:

Many thanks for your letter and moving pictures. Saw Klig in Paris last Sunday and he told me every thing was O.K. will be home about Sept 10. In the meantime please get a copy of Camera Craft for March 1908 published at 713 Cass Bldg. San Francisco; also two copies of patent No. 802477 Oct 24/05 to John H. Bowrie, and a report on prosecution, with references cited. Also note the decisions of Commissioner and Court of Appeals in the interference between Bowrie and Flora, involving this patent. Have these for you when I return. The words like an important thing to me. Regards to all. Yours S. L. D.

C A M E R A S

REPORT ON CONDITION OF MOTION PICTURE CAMERAS AS PER INVESTIGATION STARTED AUGUST 31st, 09, AT EDISON STUDIO, BRONX, NEW YORK.

- 
- CASE #1- The inspection of cameras resulted as follows:-
- CASE #2- They occasionally skip or for some reason the feeding fingers in returning to enter for movement downward, ~~miss~~ miss and slide down to the next perforation making a skip or miss of one perforation or 3/16 of an inch.
- CASE #3- They fail to take up in retort.
- CASE #4- They cause the film to wave sidewise as in the action of crank.
- CASE #5- They cause the film to jump or take a sudden movement sideways, in either direction.
- CASE #6- They cause the film to jump up and down or a difference in the spacing of each picture.
- CASE #7- They occasionally scratch the negative film.
- CASE #8- They run hard occasionally as if a brake were applied constantly and intermittently.
- CASE #9- The retort box fails to remain closed at all times and when camera door is opened the retort cover likewise opens which is apt to make useless a "taken" negative.
- CASE 10- A great deal of confusion and delay is experienced by the cameras not being properly taken care of. When turned in, this investigation covers not a thorough overhauling of the cameras

but simply a temporary one and diagnosis of these "cases as per numbers" will be taken up in detail, which will give a clear and concise explanation according to my judgment, the reasons for these actions and conditions, and also the methods and changes, to eliminate the same to a considerable extent.

Prepared by

H. Thomas Oliver.

Sept. 3rd, 1909.

CAMERAS.

Diagnosis of cases as per Investigation report of Aug. 31st, 1909.

Case #1      Inspection. Noted the following:

1st Cam Shaft Lever so woven it allowed feeding fingers to project through aperture plate.

2nd Run hard, need cleaning; adjusting ~~was~~ oil and grease.

3rd Full of dust, sand, grit, etc., should not be, must be kept free from it.

4th Crank Handle bearing, cutting needs oil.

5th Guide for film too wide and possible film to narrow. A smaller limit should be placed upon our commercial stock.

6th Some operators have not had as clear and accurate instructions as they should have.

Case #2.

CAMERAS.

Diagonis of Cases as per investigation report of Aug. 31st, 1909.

Case #2 Skip or miss; such things can cause them to do so, as follows:

1st Pressure plate having to great pressure or too little. To great would cause a strain upon the film thereby would not allow of the fingers drawing it to its proper position (this also might happen when scratches occur upon taken negative) To little pressure would allow the loop to cause the film to move after feeding fingers have left for return.

2nd Uneven perforating, bad holes in perforating, wide film. (No inspection by operators of cameras is given their stock before placing in cameras) (or any one else).

3rd Should feeding fingers become injured.

4th Springs became weak or loose.

5th Should cam lever or feeding fingers need oil.

CAMERAS.

Diagnosis of Cases as per Investigation report of Aug. 31, 1909.

Case #3 Take Up. This is due to one of the following:

1st. The operator in threading the camera might allow film slack at top but not at bottom and when cranking (before closing door) to see if he has it threaded right. Box shutter being closed would not allow film to enter box, therefore, film might slip from spool and when in operation continues to slip.

2nd Take up friction disc' might have to much or to little or grit in between them, or adjustable disc might possibly not be perfectly free upon its shaft. (This could be overcome by trying it with the hand before placing in Retort Box.

3rd Retort Box take up spindle and friction, take up shaft might not turn freely and need oil.

CAMERAS.

Diagnosis of cases as per Investigation report of August 31st, 1909.

Case #4. Wave sidewise, this is due to the following:-

In cranking the camera when it runs hard or supported upon a slender tripod, camera mechanism must run perfectly free without any grinding or hesitation changes whatever, this cannot be accomplished unless the camera is cleaned and oiled throughly and often.

In passing I wish to say that the above is one of the causes that is giving you the most trouble.

A substantial Tripod should be had for inside and outside field work the ones we have are not sufficient in stability,

CAMERA.

Diagnosis of cases per investigation Report of Aug. 31, 1909

Case #5      Sudden movement sidewise; there is only one reason that  
the cameras could possibly do this and that is the ~~guiding~~  
of the film through the aperture plate (see art. #5 Case #1)  
either the aperture plate guide is too wide or film is too  
narrow.)

This same effect will be accomplished by present  
condition of negative perforating.

Note /

CAMERA.

Diagnosis of Cases as per investigation report of August 31, 1909.

Case #6 Jump up and down.

There are three (3) reasons for this action.

1st This will occur from irregular perforating,  
generally the reason in most cases.

2nd Should pressure plate have too great or too little  
tension as in Case #2 Art. #1.

3rd Small particles of dirt, dust, etc., collecting  
upon the aperture plate. Results, would have the effect of  
a brake and possibly scratch the film, or any sticky substance  
upon film which would cause it to adhere to aperture plate.

The latter cause can only be overcome by careful  
attention given by the manufacturers and in our operator of  
handling in perforating.

CAMERAS.

Diagnosis of Cases as per Investigation Report of Aug. 31, 1909.

Case #7. Scratches negative film.

This case can happen only when something has collected on aperture plate such as dirt, rust, and particles of film and in film passing out of Retort Box.

This plate and all guides, together with retort boxes must be kept absolutely clean which can only be accomplished by thorough inspection.

Note.

CAMERAS.

Diagnosis of Cases as per Investigation Report of Aug. 31, 1909.

Case #8. Run Hard.

The reason for this is that we find cameras needing oil, cleaning, and considerable amount of dust, grit and material in them that should not be.

A thorough inspection at certain periods often enough would overcome nearly all of the above error.

Note.

**Cameras.**

Diagnosis of Cases as per Investigation Report of August 31, 1909.

Case #9      Retort Box fails to remain closed.

This can happen only by the neglect of operator failing to properly locate locking screws and should these screws become loose in wear which we find is the case in many retort boxes, due to not having proper inspection.

Note.

Case #9.

CAMERAS.

Diagnosis of Cases as per Investigation Report of August 31, 1909.

Case #10      Inspection of cameras.

It is the writers opinion that if these cameras were put through a system of inspection say once (~~1~~ <sup>per</sup> week) (not less) that fifty (50 %) per cent of all camera trouble that we are experiencing would be overcome.

This means that cameras should be turned in so that the mechanic would have at least one or two cameras each day, also the employment of a first class practical mechanic.

Further it should be arranged as soon as possible to have another duplicate set of Retort boxes for each camera and this mechanic to have full charge of filling same to keep clear and accurate record of all cameras & retort boxes, under his charge.

There is not a camera that the writer has looked at, at all, but what needs careful overhauling.

NEGATIVE PERFORATING MACHINE.

This machine is in no condition to perforate negative stock, while it is in as good condition as circumstances here will permit, it should never perforate negative stock for first-class camera work.

Reasons:

Punches and dies in very bad shape, guide plate too wide for our film or too wide for film that we should pass for use.

No indicator to indicate waring width of film.

The writer believes this machine is not spacing correct in perforating, cannot tell however, until proper gauges are secured for accurately measuring same.

Does not perforate holes in center of film (side wise), makes large holes.

No negative perforated stock should be put in Retorts or sent out until thorough inspection via gauges is made upon same.

I find that but one (1) or two (2) grinding of punches, and dies have been made since instalation of machine, this should not be so as punches and dies should have at least one (1) or two (2) grindings or sharpenings per week, with careful inspection each day.

*Gould*

STUDIO INDEX.

- 1st Perforating Machines.
- 2nd Printing Machines
- 3rd Machine shop.
- 4th Trypods, Field or outside.
- 5th " Studio special.
- 6th Floor - New Extension studio.
- 7th Panoramic Attachments
- 8th Curtains, For photo work in studio.
- 9th Cameras -- new & inspection.
- 10th Draftsmen |Mechanical & equipment.

STUDIO.

What should be done to eliminate the mechanical troubles in moving picture work at the Bronx Studio.

1st Two (2) perforators should be installed, made correctly for perforating negative film, with gauges properly arranged on same for gauging width to one (1/1000) thousandths of an inch, gauges should also be made at once for accurately measuring the spacings per foot (4' long) and also per specie.

2nd Two (2) printing machines should be installed for printing proofs from negative film.

3rd Experimental and machine department should be installed and equipped with at least, "for the present" Bench Lathe, Drill Press, small Tool-makers B & S Milling Machine, and small grinder; also all necessary small tools and stock (material).

4th New Trypods with panoramic attachments should be designed and built suitable for outside or field work, for the present ones should not be used in the field, says nothing about studio.

5th New special studio Trypods should be designed in such a way that they will be easy to operate and convenient to move in any part of studio readily, should be so constructed that they will give minimum vibration.

6th Floor in new extension should be re-enforced in some way that it will have no vibration when heavy loads such as teams are being moved across it. It now is vibrated quite considerably by a person walking across it. This must not be so.

7th Panoramic attachments should be made to be driven by flexible shot to operate in both directions, if possible, with two (2) speed in horizontal directions (if possible.)

**B**

8th Curtains should be made so as to be operated from one station with directions given in numbers by stage director.

9th Two (2) "at least" cameras of the present type should be made, as started in the works so as to make it possible for to have a system of inspection upon the present cameras mechanically.

10th Draftsman should be employed to make drawings of new designs necessary to develop the mechanical apparatus. A suitable room with table and equipment should be made and supplied him, which can be gotten at the works.

(63)

Sept. 13, 1909.

Eastman Kodak Company,  
Rochester, N.Y.

Gentlemen:-

Mr. Dyer directs me to say that he has gone very carefully into the numerous complaints which have been made by exchanges to this company in regard to the non-durability of the new non-inflammable film, together with statements of the experiences of other licensed manufacturers with this film and also in connection with your letters of July 24th and August 3d to this Company. From all of the evidence that Mr. Dyer has before him, he believes that while the non-inflammable film is probably strong enough to stand careful usage, it is not strong enough to stand the rough usage given it by some exhibitors and exchanges. All exchanges are apparently more or less dissatisfied with it, but the violent complaints are confined to a relatively small number. The reports indicate that these exchanges are having trouble with all makes of licensed motion pictures, so that it hardly seems probable that the fault lies in the Edison perforations or process of print-

#2

Eastman Kodak Company

Sept. 13, 1909.

ing and developing. Some exchanges have written that by dampening the film occasionally they have been able to keep it pliable. In some cases it is certain that old projecting machines in which the sprockets are badly worn or out of alignment are responsible for the tearing of the sprocket holes. In other cases, there is evidence that carelessly made joints have caused the trouble. To sum up, the evidence appears to indicate that the non-inflammable stock is not sufficiently strong to stand the same commercial rough usage that has been given heretofore to the celluloid stock.

It is Mr. Dyer's intention to have all exchanges advised in regard to these points and to attempt, if possible, to have the methods of exchanges and exhibitors in handling film so changed as to make the use of non-inflammable stock possible. The licensed manufacturers are co-operating in every way to overcome the troubles caused by the new film and will use every effort to make it a success, but Mr. Dyer wishes to impress upon you the seriousness of a situation which is caused by even an occasional film, costing approximately \$100., being destroyed in a few days or weeks. Not only is the loss itself considerable, but the uncertainty as to whether in any given case the Manufacturer or the exchange should stand the loss, is giving rise to controversies which cannot help but be harmful to the business. Then, too, exchanges are keeping their buying down to a minimum, for they do not know how soon the films will begin to deteriorate and cause a very great loss.

#3

Eastman Kodak Company      Sept. 13, 1909.

In view of this situation and in the event of the failure of the proposed campaign of education as to the handling of non-inflammable film, Mr. Dyer believes that it will be necessary to resume the use of celluloid film until the methods of manufacture and use of the non-inflammable film can be improved and he thinks you should not put yourselves in such a position that you cannot supply the celluloid film if called upon to do so. Mr. Dyer would like to have some assurance from you that you will be ready to resume the manufacture of celluloid film if the licensed manufacturers decide that your present non-inflammable stock is commercially impossible.

Yours very truly,

GFS/ARK.

Assistant to Vice-President.

*M.P. - Film*

Sept. 13, 1909.

Mr. Weber:-

The coating machines to be installed by the  
Waterproofing Company are each of the following dimensions:-

21<sup>1</sup>/<sub>2</sub>" long, 3' wide, and 10<sup>1</sup>/<sub>2</sub>" high.

The Waterproofing Company is to supply us with three of these  
machines, although two of them will probably be enough for our  
output. These dimensions are for the machines alone, and of  
course, in addition there should be suitable space for the work-  
men to get around them.

O.P.S.

THOMAS A. EDISON,  
PRESIDENT

FRANK L. DYER,  
VICE-PRESIDENT & GENERAL COUNSEL

C. H. WILSON,  
GENERAL MANAGER

A. WESTCOTT,  
SECRETARY & TREASURER



Thomas A. Edison.

**EDISON MANUFACTURING CO.**  
MAIN OFFICE AND FACTORY  
ORANGE, N.J.

**EDISON PROJECTING KINETOSCOPES AND FILMS.**

IN REPLYING, ADDRESS THE COMPANY NOV.  
THE INDIVIDUAL AND MENTION THESE INITIALS.

10 FIFTH AVENUE, NEW YORK.  
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
"KURLIAN, NEW YORK"

ADDRESS YOUR MAIL TO EDISON STUDIO, BERFORD PARK

*New York,*

Sept. 14th, 1909.

Mr. Frank L. Dyer, Vice President,  
Edison Mfg. Co., Orange, N. J.

Dear Sir:-

Referring to Memorandum #857.

RECD. D.  
SEP 15 1909  
R.

The advertisement which you enclosed of Geo. Melies, offering prizes for Senaria, we discussed at some length when it first came out, some weeks ago. The idea struck me as clever and, had we been the first to think of it, I should have been glad to see it tried. I am not however much of a believer in following in a competitor's footsteps - that is I should prefer to reach the result aimed at by another way. We are not badly off for plots and we are as you know, working along the line of getting well known names as authors of our pictures. This idea, so far as I know, is entirely original with the Edison Co. in this country and I cannot help feeling that it is sure to give us a lead on our competitors and to have the effect of attracting to us the best that there is in the market in the way of plots.

There is one thing of this nature which I intended to speak to you about- that is offering a prize for the best name to describe our notable pictures, answering to Pathé's "Film d'Art."

2- Frank L. Dyer.

It seems to me that a competition of this sort would not only be likely to secure a good name but would be effective advertising. I should be glad to know what you think of the idea.

Very truly yours,

Edison Mfg. Co.

Kinetograph Department,

*Walter G. Shryne*  
Mgr. Negative Production

L/HGP

M.P. - Dea.

Sept. 16, 1909.

Horace G. Plimpton, Esq.,  
Edison Studio, Bedford Park,  
New York, N.Y.

My dear Mr. Plimpton:-

Referring to your letter of the 14th inst. I do not like the idea of offering a prize for the best name to describe our notable pictures. It has been worked a good many times and noticeably in the moving pictures when Laemmle made a great deal of fuss in the trade press over a similar scheme of his own. It is purely advertising which I think could be handled through other channels. If we advertise for scenarios we would get a direct return for the money. I think when the time comes to get up a special name for our notable pictures we can decide upon one by referring the matter to the various people connected with the Company.

Yours very truly,

ELD/ARK.

Vice-President.

V  
Studio

435

Sept. 21, 1906.

Horace G. Plimpton, Esq.,  
Bedford Park, Edison Studio,  
New York, N.Y.

Dear Sir:-

Mr. Dyer has gone over the report made by Mr. Oliver on the condition of the cameras at the Studio and his recommendations in regard thereto, and directs me to say that he approves of Mr. Oliver's suggestion that the cameras be more carefully examined and kept free from dirt and in better repair, and he believes that when sufficient cameras are available, as they will be as soon as those now going through the shop are completed, Mr. Oliver will be able to bring such of them as need repairing to the plant in Orange for that purpose, and it does not seem to Mr. Dyer that it would be necessary to set up a small machine shop at the Studio to do this repairing. At least, Mr. Dyer would like to go into this matter last referred to, more in detail, before approving it.

Mr. Dyer believes also that Mr. Oliver's recommendations in regard to tripods and panoramic devices should be carried out, and that he should be given authority to

#2

Horace G. Plimpton, Esq.

go ahead with the designing and building of them.

Yours very truly,

GFS/ARK.

Assistant to Vice-President.

*filed*

REFER TO THIS NUMBER  
IN YOUR REPLY

892

MEMORANDUM

FRANK L. DYER,  
ORANGE, N.J.

September 27, 1909.

Mr. Scull:

Look into the matter of the attached letter from Mr. Stevens, accompanying one from Mr. Kennedy of Buenos Aires. I do not see any objection to adding at the end of each picture two or three feet with the announcement "Edison film", or "Edison films are best", or some such announcement to bring the matter forcibly to the attention of the public. If you think the scheme is practicable, I will take it up and have it adopted.

Do you know whether any other manufacturers do this, and if so, whether they charge for the extra film at the end?

F.L.D.

FLD/ARK.

613

Sept. 27, 1909.

George Eastman, Esq.,  
Rochester, N.Y.

Dear Sir:-

By Mr. Dyer's direction I hand you herewith a section of a film which was released by the Edison Company on August 10th, which has been destroyed in a manner somewhat different from those shown you last week. In this case, practically the whole reel has split in the manner shown in this sample, and you will note that the sprocket holes are practically intact.

I also hand you sections of Pathe films, the release dates of which I do not know, but which, in view of the fact that Pathe did not put out non-inflammable film until long after the American Manufacturers, must be of relatively recent date. I send these because of the peculiar manner in which they have been destroyed, differing from any other I have seen before.

Yours very truly,

GFS/ARK.

Assistant to Vice-President.

RECEIVED  
OCT 1 1909  
R. F. SCULL

EASTMAN KODAK COMPANY,  
ROCHESTER, N.Y.

October 1st, 1909.

Mr. George F. Scull,  
Edison Mfg. Co.,  
Orange, N. J.,  
Dear Sir:-

Replying to yours of September 30th, would it not be possible to get the samples asked for in mine of the 28th ult. from your Chicago office? We feel that it is quite important to investigate certain conditions which we find, particularly in the roll which has split the full length.

Yours very truly,

  
George F. Scull  
Treasurer.

THOMAS A. EDISON,  
PRESIDENT.

FRANK L. GORE,  
Vice-Presidet & General Counsel.

C. H. WILSON,  
General Manager.

A. WESTCOTT,  
Secretary & Treasurer.



TRADE MARK  
*Thomas A. Edison*

IN REPLYING ADDRESS THE COMPANY, NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

## EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY

ORANGE, N.J.

### EDISON PROJECTING KINETOSCOPES AND FILMS.

10 FIFTH AVENUE, NEW YORK  
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
"KURLILAN, NEW YORK"

ADDRESS YOUR REPLY TO EDISON STUDIO, 2226 DEGRUYER AVE., BEDFORD PARK



Mr. C. H. Wilson, Gen. Manager,  
Edison Mfg. Co.,  
Orange, N. J.  
Dear Sir:-

In reference to sending someone to the Philippines to take pictures. I suppose this would involve a trip of several months, three at the inside or very likely more. It certainly would be a stroke of enterprise and would give us some pictures which would compete with Pathé, who far more than any other manufacturer show scenes of various parts of the world. Therefore, it seems to me that it would be an advantageous thing to do.

If Mr. White remains on our force for the winter, we should be able to spare a man to make the trip and in thinking over our force of Camera Operators, I should advise sending Mr. Gore. He is a man of mature years and has travelled extensively - I think he has been around the world - and one who could be trusted to make the most economical use of time and money. I should also be inclined to trust his judgment as to the most interesting pictures to take.

I should be glad to discuss this matter further tomorrow night.

Very truly yours,  
Edison Mfg. Co., Kineo Dept.  
Mgr. of Mfg. Dept., New York.

B/H.G.P.

C.H.W. C

Oct. 15, 1909.

Mr. H. G. Plimpton,

Edison Manufacturing Co.,

Bronx, N. Y. C.

Dear Sir:

Replying to yours of the 12th inst., relative to taking pictures in the Phillipines, I would like to talk this matter over further with Mr. Dyer and you, provided we can arrange to do so. Mr. Dyer, however, expects to leave Sunday morning for a short trip, probably returning on Saturday Oct. 23rd, and on that day I now expect to leave for the Pacific Coast, to be gone perhaps six or eight weeks. Owing to these conditions, it does not look as though we could arrange to get together.

Mr. Dyer, therefore, suggests that you take the matter up with him after his return, bringing with you the original communication, so that he can see just what the proposition was. He also thinks, in case it is decided to send an operator on this trip, that he should be provided with a small developing plant, so he could develop his own negatives, and desires you to talk this part of the matter over with him.

Yours very truly,

L

General Manager.

THOMAS A. EDISON,  
INVENTOR.

FRANK L. DYER,  
VICE-PRESIDENT & GENERAL MANAGER.

C. H. WILSON,  
GENERAL MANAGER.

A. WESTCOTT,  
SECRETARY & TREASURER.



TRADE NAME  
Thomas A. Edison.

## EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY  
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"KURILIAN, NEW YORK"

IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

ADDRESS YOUR REPLY TO EDISON STUDIO, 2328 DEGATUR AVE., BEDFORD PARK

New York Oct. 26th, 1909.

Mr. Frank L. Dyer, Vice-President,  
Edison Mfg. Co.,  
Orange, N. J.

Dear Sir:-

I enclose copy of a letter received  
from J. W. Hardin, our Western Representative. It  
is certainly very complimentary and I thought you  
would like to see it.

Very truly yours,

Edison Mfg. Co.,

Kinetograph Dept.

*Macel Dyer*  
B/H. G.P.  
Mr. Negative Production.

10/26

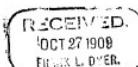
With best regards  
Frank L. Dyer  
C. H. Wilson  
A. Westcott  
J. W. Hardin  
B/H. G.P.

[ENCLOSURE]

COPY

October 20, 1909.

Mr. Horace G. Plimpton,  
Edison Studio,  
Bedford Park,  
New York City.



Dear Sir:-

I wish to congratulate you and the Company on the quality of the films recently turned out, especially "The Lie" "A Great Game."

I showed these films to several of the rental exchanges and some exhibitors in this city, and the unanimous opinion on the former is, that it is the greatest picture ever produced along those lines, while the ball game picture is pronounced one of the best comedy subjects they ever had.

The film "Their Social Education" was also well received, and "Why Girls Leave Home" made a big hit as a comedy as being a decided novelty and out of the usual run.

Mr. Berst, of the Pathé Frères, was here a few weeks ago and saw the film "True Love Never Runs Smoothly" at the Orpheum Theatre in this city, and he stated that he considered it the best comedy he personally had ever seen, and that he had never seen a film make such a "hit" in a theatre, as this one did.

All of the above goes to show that we are getting back to where we should be and if you can keep up your present gait, we will soon make them all "sit up and take notice."

A good many who saw "The Lie" asked where you found

[ENCLOSURE]

No.-2-

the scenery for the black pool and all conceded that the leap taken by the heroine and brother, were the most sensational and daring ever seen.

Entre Noms. Was there anything "faked" in those leaps.  
If there was, no one was able to discover it.

With best wishes for your continued success, I am,

Yours very truly,

( Signed) J. M. Hardin

*Motion Pictures*

138

Nov. 1, 1909.

Horace G. Plimpton, Reg.,  
Edison Studio, Bedford Park,  
New York, N.Y.

Dear Mr. Plimpton:-

Referring to our telephone communication of this afternoon regard Mr. Clarence L. Chester, and his trip through South America, you should know that Mr. Dyer turned this matter over to me to arrange the details. I leave for Chicago Wednesday afternoon, and may be gone some little time, and I wish, therefore, that you would see that Mr. Chester has everything needed for his purpose. I have referred him to you and told him that you would look after his wants. Mr. Chester proposes to take with him a developing outfit which he is trying to get in New York this afternoon. The understanding is that he will develop those films before he returns them to us, so as to prevent any possibility of their being spoiled by age. Mr. Dyer suggests that he take three or four thousand feet of negative with him and we are to send him negative at various points, as he may indicate. Of course, if he cannot get the developing

#2

Horace G. Plimpton, Esq.

outfit, it may be necessary to arrange with him to have the films shipped to us for development, provided we find on inquiry that it will be feasible to do so. Mr. Dyer made this arrangement himself, and is therefore in a position to advise you in case anything unprovided for turns up before Mr. Chester sails. I enclose you a copy of a letter which will be sent to Mr. Chester by Mr. Dyer as soon as you advise him or me that you have been able to provide Mr. Chester with a camera.

It has occurred to me that if you cannot obtain Mr. Porter's camera and no other one is available, it might be wise to purchase one from Pathé, whom I understand generally have some on hand to be sold to the Manufacturers.

Yours very truly,

SAC/ARK.  
Enc.

Assistant to Vice-President.

6 L

FEB 26 1936

7

*Motion Picture*

721

Nov. 11, 1909.

Mr. Dyer:-

Mr. Clarke of the Pittsburg Calcium Light & Film Company, calls attention to the fact that they cannot use a special picture unless it is of sufficient length to send to a customer as a reel. Any picture not more than 500 feet long cannot be used as a reel, and he suggests that in such a case a small new picture should be put out with it.

G. F. S.

GFS/ARK.

*Motion Pictures*

789  
November 12, 1909.

Mr. Webster:-

I hand you herewith Edison Company's copies of agreement between the following concerns:

Motion Picture Patents Company and the Edison Manufacturing Company under the projecting Machine Patents.

Eastman Kodak Company, Edison Manufacturing Company and the Motion Picture Patents Company regarding films.

Edison Manufacturing Company and the Eastman Kodak Company regarding the purchase of non-inflammable film.

Edison Manufacturing Company and Motion Picture Patents Company, covering agreement to assign Edison reissue Letters Patent Nos. 12,037 and 12,192.

ARK.

REFER TO THIS NUMBER  
IN YOUR REPLY

986

*legal*  
**MEMORANDUM**

FRANK L. DYER,  
ORANGE, N. J.

Mr. William Pelzer:

*87*  
11/17/09.

If you can get hold of Mr. Moore I wish you would tell him that the matter of granting him a license was discussed informally by several manufacturers yesterday, but the chance of securing such a license is so absolutely hopeless that I would not feel justified in bringing it up formally at a manufacturers meeting.

FLD/IWW

F. L. D.

NATIONAL PHONOGRAPH COMPANY

M. P. - Manufacture

Nov. 18, 1909.

Mr. W. H. Miller,  
Recording Department,  
New York.

Dear Sir:

In reference to sending recording men to Japan, China and the Philippines, it occurs to me that these men might also do some work with moving pictures, taking pictures of interesting scenes in these countries. If they are ordinarily bright, I do not see why they could not catch on to the operation of a camera in a week or so. They will probably always be in touch with some photographer who could develop the negatives for them. As soon as you and Mr. Stevens have decided what men to send let me know and I will have them get in touch with Mr. Plimpton to see if they cannot make themselves sufficiently proficient in the photographic line. By doing this we could divide the expense between the National and Manufacturing Companies and cut down on the cost of these records.

Yours very truly,

F.H.D./I.W.W.

President.

REFER TO THIS NUMBER  
IN YOUR ORDER

980

*D*  
**MEMORANDUM**

FRANK  
DODD  
ORANGE, N. J.

Mr. Farrell:

11/18/09.

Regarding the attached report, I have noticed that recently we have been rather short on our reels. Every foot that we sacrifice in length means a loss to us. A saving of 25 feet on a reel is a good deal when we consider the total number sold. In selecting pictures for use together on a single reel you and Mr. Plimpton ought to try if possible to keep the average nearer 980 feet than 960 feet.

MHD/YWW

F. L. D.

Enc-

THOMAS A. EDISON,  
PRESIDENT.

FRANK L. DYER,  
Vice-President & General Manager

Maria, Pilar  
C. H. WILSON  
GENERAL MANAGER.

A. WESTCOTT  
SECRETARY & TREASURER.



Thomas A. Edison

## EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY  
ORANGE, N.J.

## EDISON PROJECTING KINETOSCOPES AND FILMS.

IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

DICTATED TO THE EDISON BUSINESS PHOTOGRAPH

Mr. Horace G. Plimpton

Dear Sir:

I return herewith Scenario No. 225 entitled "A JAPANESE PEACH BOY". I do not know whether you expected to have Me.

Pilar Morin appear in this picture, but if so, do you think Mr. Miller has had sufficient experience to warrant his taking charge of what would apparently be a very expensive picture? I leave this point entirely to you, however and will be guided by your good judgment. I presume Me. Pilar Morin has adapted this scenario from some Japanese legend, but I must say that there appears to be to be great difficulties in the way of getting an artistic production that would stand the test of criticism. It has always seemed to be difficult in pictures to provide monsters which are not almost ludicrous in their makeup and actions, and I have never yet seen an animal that was not obviously a man in disguise. This would be true of the ape and the pheasant, and in the case of the dog I think the difficulties would be insurmountable. The dog has to do so many things that he would have to be a man in disguise and when this is done the effect is very painful. On the whole I am not at all impressed with the picture and I think if you try it the results would be disappointing.

F.M.D./I.W.W.

Yours very truly,

Nov. 23, 1909

[ENCLOSURE]

*by Mlle. Plan-Marin*

Nov. 16, 1909.

A JAPANESE PEACH BOY.

# 225

Scenario. *Dreyton - Miller*

Scene 1 -

Near a river in the woods, or near a stream - choose  
as much of a Japanese view as possible.

A Japanese woman about 25 years old is washing her linen. A large peach is floating down the stream. The Japanese woman sees it, stops washing, and tries to catch it with branch of tree. She brings peach near the shore, takes it out of water, has great admiration for its wonderful size - she carefully packs it in her washed linen, and starts home with peach and washing.

2 -

Japanese interior.

After her entrance she carefully unpacks the peach and puts it in the basket, then prepares tea and takes rice cakes out of little covered pan, puts paper serviettes on small low table, then little Jap. plates and sticks to eat the rice - then gets small tea pot and tea cups - puts on centre table the pretty basket with the wonderful peach covered with paper serviettes - she smiles as she looks how big it is - her husband enters loaded with wood - leaves shoes outside - she rushes to help him - both are pleased with all he brings home - then he looks at his hands, they are dirty, he starts to get bowl, puts water with large curved spoon and washes his hands, while she winks aside and smiles as to his surprise when he will see the large peach - he looks for a towel and finding none, goes in a commode - open drawer gets one out - a tiny kimono and baby's stockings fall to the ground - he hurriedly wipes his hands and stoops to pick them up with a deep sigh - the wife turns (change of face) watches him with tender eyes (he wipes a tear) our baby's stockings! stares at them, she slowly comes to him, takes them out of his hands (face changes) she stares at them, then slowly turns eyes to him, our baby gone to heaven - she kisses stockings, silently cries, then he takes objects, puts them back in drawer, and tenderly pats her hand and looks into her eyes, don't cry, be brave, you and I are here! A knock at the door - a neighbor calls to borrow a little wood - husband offers same and takes it out to her - wife goes quickly to drawer, kisses stocks and kneels in prayer-head down on mat.

[ENCLOSURE]

2

3 -

Same Interior.

Both wife and husband finishing meal, eating rice with sticks and drinking tea. She watching his expression, at last he notices covered basket - "what's that?" motion; to lift serviette - she stops him - "you guess? - he (with shoulders) don't know! she smiles - he tries to lift paper - she says wait, now! she lifts serviette - he is surprised - Oh how large (mentions its size) - covered it - you buy it? - she says no - when I was washing over there I saw (eye bus.) it there - with this (takes branch) I brought it near and picked it up and brought it for you here - pats her hand (he) well now we must cut it in two - he gets knife, cleans it with serviette and is about to cut it when it splits open, and beautiful baby boy is born to the world - both parents amazed (she) her hands to heart (he) in action of surprise - they both look at one another "do you see? (she) yes, yes, a baby, both smile, they touch it - she listens to its heart, it breathes, Oh joy! they embrace - she is breathing loud in excitement - she turns to him in joy, a baby, a baby - she takes basket and motions to her to go to altar of God and pray and burn incense - they do so in gratitude she turns and says "now you, I and he are three!"

&

4 -

The Same interior.

At the door of house, a young boy, 8 years old with his father are seen bringing in more wood - mother is seated on floor sewing small kimona for boy - she calls boy in (taps hands) - joyfully he rushes, but leaves his shoes outside - she pats and kisseshim, looks at him, while father is watching with devotion at them from door - she measures his kimona, it's too short, oh how big you are - she makes it to be longer - father calls him back - he rushes to him as mother's eyes follow him with joy.

5 -

Same as first scene.

Mother is near water with cap on head finishing to wash the linen - the boy helps her to put washing in basket and plays with a butterfly - mother watches him - to think that he was there (points to water) in a round peach floating there (laughs) and now he is big - her heart goes to heaven in gratitude - she is now ready to start towards home - she calls him and he helps her with basket - they start home.

[ENCLOSURE]

3

6 -

They pass the gates of the Ogres Island - some of the monsters are grouped around and begin to jump in excitement to frighten mother and child - mother gets near corner where stones(made of paper mache)are laid - the monsters come towards them (about three of them) knock mother down, beat and kick her, then steal her cap, washing and money out of sleeve - boy has a little sword at his waist in the obi and bravely defends his mother - cuts off one tail - they snatch his sword and are about to take child - mother seeing that screams - getting all her strength rushes to her feet, snatches him back, puts him behind her, tells him to give her stones, and she stones the three monsters away - they are seen falling under the stones - she keeps it up, and when they are seen disappearing at a little distance she picks up her boy on her hip and runs up the hill all out of breath, but holding to her tail, and she falls exhausted and ill - boy swears when big, he will come there and fight them - kicks the tail in horror and tenderly helps his mother up - they start towards home - boy expresses he will remember always this tail - he will come back, he swears - kisses mother's hands.

7 -

THE SAME HOME AS SCENE 2nd.

Peachling the boy is now 18 - he is going to the monsters - he unpacks the tail, looks at it (speaks to father) I swear, father, I'd go to them when I was big - they knocked my mother down and beat and kicked her - look at her, she is old, white hair, heavy, poor mother. Mother is preparing basket of food for her boy - she walks heavy and wears a cap over her ~~hair~~ head - her hair is white - father says, you bring back your little sword - he swears yes (or his father's sword) father says, "now go but don't tremble, be brave, here is my sword - he goes to mother - mother almost turning her back to audience - you wouldn't be afraid, boy, no! (mother) don't tremble you are strong and have your honorable father's sword, go! bow, here's some food (shows inside basket) for you, go! God bless you (action of Jap. prayer) don't tremble! go! She bows her head and kneels - as father takes boy to door, don't tremble, be brave.

8 -

On the way to monsters - boy seems to see at distance the gates of monsters - he suddenly starts to tremble, but stops as he sees his hands shake - suddenly an ape falls down almost on him from tree, salutes him with Kia, Kia, Kia - he jumps around boy who tries to be brave - the ape smells his food, what's in there, give me some?

[ENCLOSURE]

4

(boy) will you come over there (points to distance) and fight with me if I give you some? Ape looks at distance, then smells food - yes I'll fight - boy opens basket, gives him something - Ape walks with boy eating and jumping.

9 -

Still on way to monsters - the boy is alarmed at the extravagant jumping of ape and he begins to tremble when suddenly a pheasant jumps from another tree boy trembles, sees his hands, tries to be brave. Pheasant sits down with head and wings, then puts his beak on basket, taps for something to eat - boy scared of ape's jumping and the clapping of wings of pheasant says, "you come with us there (points to monsters place) and fight if I give you some?" pheasant's tail and wings move in answer, yes. Ape and pheasant eat some more, boy seems to have more courage - the three walk together.

10 -

Near the gate of monsters

Suddenly a dog rushes out of behind a bush, bow, bow, bow, wag its tail - boy trembles - looks at his hands, is slightly ashamed - dog sits up and puts paw on basket, smells - (boy) you come there and fight if I give you some - boy trembles dog looks at him , boy tremble (with head) why boy is about to give dog food (dog nods) no thanks the dog takes with his teeth the sword father gave boy - here tremble no more, come (tremble of head) fight there - picks up sword and gives it to boy - boy seeing sword in hand kisses the blade, regains all his courage, strength - he pets the dog and raises his sword to heaven and like a man starts running to the gate.

11 -

Gate.

The ape and pheasant run away with the basket of food and climb on the trees - the boy eyes them disgusted, he looks at dog, who licks his hands, and simply gets behind his new master's heels - boy turns to dog and pets him - his sword high up rushes to gate, he breaks it open - dog helps by scratching it with paws - boy throws doors open, he and dog rush in.

[ENCLOSURE]

12 -

Interior of monsters' cave.

All different monsters, as suggested already - they crawl on stones and branches of broken trees, bushes on ground - all the monsters wear Japanese kimonos - on background decoration of paper lanterns alight, banners and all sorts of weird things hanging on walls of cave and branches - a waist orchestra unnecessary. Boy and dog are seen rushing down a ~~xxx~~ column - boy has sword in hand - the monsters disturbed are first frightened, some climb behind stones or branches, others throw stones at boy and boy is fearless, he fights his way, a monster takes a sword and strikes, a fight - boy defends himself and kills the monster and wounds others he finds there - other monsters seeing that jump together on boy and take his sword - dog rushes to them and bites them and takes sword in his teeth (by handle) - mean time boy sees guns on wall and rushes to get them and he simply frightens them out of the place, many falling under the fire of his gun - dog standing guards over the sword, bites all that come near , until all disappear.

13 -

The same.

Boy and dog alone - dog puts sword at feet of master, and lays down at his feet wagging his tail - boy caresses dog - he ~~xxxxxx~~ raises sword and bows his knee in thanks to God, then boy gets up - dog also barks in joy - boy sees on wall mother's stolen cap and his little sword stolen on same day years ago - his emotion is great as he rushes to her cap and kisses it with love - poor mother, how they kicked you and beat you - he looks at the bad monsters on the floor - I swear when I big I come back here to revenge my mother (kisses cap, wipes tears, then puts cap - looks at little sword with joy, then dog begins to smell under a stone and barks - boy goes lifts it up. Jewels and money are discovered and a fairy wand - boy takes all - both dog and he rush ~~xx~~ home.

14 -

Home again.

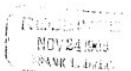
Peachling and dog enter - parents surprised to see him back and with dog - boy turns, he is my friend, shakes hands with dog, look, look, father my sword and yours (to mother) Jewels for you, money and this wand. Parents, what is it? Boy, wait, shut your eyes - they do, laughing - boy moves wand, transformation, scene changes to a beautiful Japanese room like a palace (if possible) beautifully decorated with verandas opening, water glistening outside with swans, and on veranda a few Geishas with

[ENCLOSURE]

6

SamiSens, and scarf dancing about - mother's dress very  
handsome, father also - dog with beautiful collar, boy  
same as before - boy taps mother and father to open their  
eyes, they do, are amazed with ~~xx~~ such beauty and their  
costumes - they admire about (dances stop gradually)  
father seeing boy with same costume asks; and you? (boy)  
me? my sword (raises sword over his head), you and her  
(pointing to mother) and my dog that's all I want. He  
places wand in mother's lap and kneels in front of her.

#261 West 45th St.



New York Nov. 23-1909

My dear Frank.

Following your suggestion I communicated with Spoor & Co. Lubin and received a negative reply in each case with the usual regrets but wishes etc.

I saw Long of the Harlem Co. It seems they have recently leased an additional floor in the Eastman Kodak Building which they will use for studio purposes. There are two lines of posts about 18 ft between centers, with a soft ceiling, but of course that is their business.

I saw Stiles and gave him full particulars in regard the floor I have leased for studio purposes. He said he would like to make a deal with me, and said he relied a man of my

2

would greatly assist him in extending  
his business. I left him with the  
understanding that I would think  
the matter over and give him an answer.  
I saw him again last evening and as  
soon as I saw him I knew there was  
nothing doing. I mean the indeonable  
something that never tells you wrong.

So ends long story. His business is  
only temporary and under the conditions  
he does not want to incur any additional  
expense. At the same time he is without  
a studio. He rents the Sunray Studio  
for \$10<sup>00</sup> per day. The studio I have is only  
\$1866.00 per year with every possible  
convenience and adaptability for the work.  
From being enthusiastic he simply turned  
dead cold, of course I quit.

A couple of independent so-called  
manufacturers have been after the studio  
but as yet I have not bothered myself  
about them.

I was around the Imperie but did  
not attend any of the meetings of  
the Alliance. From several sources  
I have learned that I am a "gum chao"  
in the employ of the Trust and they  
are all scared to death of me and  
won't have anything to do with  
me. Can you beat it?

Did you make any more at all  
to ascertain the feelings of the licensees  
in regard to granting me a license  
of some description? Not having heard  
from you I think I can pretty well  
guess the answer.

All after nine months of hard  
work and effort it looks as if every  
door was closed against me. If I were  
only a dirty crook thief & graftor I  
suppose I would be prospering.

I've reached the stage where I've  
simply got to do something. I have no  
false pride and I ordinarily would not

4

hesitate about going to see the "Old Man".  
At the same time I think it might be  
more diplomatic to ask you to "feel him  
out" first.

I understand things are moving  
along with the battery. You may not  
know it but Gilman impelled me originally  
to take hold of the battery. I simply want  
to get back & if you can assist me in  
any way or part the way a little  
I feel sure you will be glad to do so.

Called up the office today and  
ascertained you would not be in the  
New York office before next Tuesday, and  
if agreeable I wish you would write  
me making an appointment for some  
convenient hour on that day. This  
not wishes Gilman me.

Sincerely yours  
Aly. D. Morris

EDISON MANUFACTURING COMPANY

Nov. 24, 1909.

Mr. Alex. T. Moore,  
261 W. 46th St.,  
New York City.

My dear Alex:

Yours of the 23rd inst. has been received, and I am sorry you have been having such hard luck.

Not knowing your address, I told Pelzer to say that when I sounded out the possibility of your getting a license of some sort at the last meeting it was received with such cold silence that I saw it would be absolutely impossible to bring up the matter formally before the full Board.

I do not think there would be any hope of a connection with the Battery Company, even if there was an opening there, because I think Mr. Edison would surely oppose it. When he last mentioned your name, some months ago, it was with more or less irritation, due to the fact that you had insisted upon receiving your bonus as a lump sum instead of by monthly payments as he thought ought to have been done.

Although I see no encouragement whatever for you so far as our own company is concerned, yet I will be very glad to see you on Tuesday afternoon if you can call there at 3 o'clock, and we can at least have a talk over the situation.

Yours very truly,

VLD/TWW

Battery, St.

130

*G.W.* / New York Nov. 25-'09

Mr. Frank L. Dyer  
Orange, N.J.  
My dear Frank.

Yours of the 24th. received.

I regard to Mr. Edison's position in regard to my insisting upon receiving my bonus in a lump sum, would say that I was broke at the time and I told him so. Besides I had a business opportunity in view which however did not materialize. I also realized that the independent field was the only one open to me, and I could hardly accept a monthly salary from him and be working against him at the same time. While I realize that his motive at the time, was as he thought for my own welfare, the above are the real facts of the case and I don't think he should hold it against me.

If this is the only thing Mr. Edison

has against me I don't think it is  
altogether fair. My record with the  
Edison Co. is clear and I defy  
anyone to put a finger on a single  
action or transaction that will not  
stand the closest investigation, and  
my conduct towards them has been  
equally clear since leaving their employ.

I have nothing but the very kindest  
feelings towards Mr. Edison, and I am truly  
sorry if he feels differently towards me.

I wish you would see him at  
any rate. He can only say "No." at the  
worst, and that requires no dictation.  
You are at perfect liberty to show him  
this letter if you desire, in fact, I wish  
you would.

Will see you next Tuesday  
afternoon at the New York office as you  
have suggested

Yours very truly

Alex. T. Moore

THOMAS A. EDISON,  
PRESIDENT.

FRANK L. DYER,  
Vice-President & General Counsel.

Motion Pictures  
A. B. C. SECRETARY & TREASURER.



TRADE MARK  
*Thomas A. Edison*

## EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY  
ORANGE, N.J.

### EDISON PROJECTING KINETOSCOPES AND FILMS.

10 FIFTH AVENUE, NEW YORK  
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
"KURLILIAN, NEW YORK"

IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

ADDRESS YOUR REPLY TO: KOIRON STUDIO, 2222 DECATUR AVE., BEDFORD PARK

*New York.* Nov. 27, 1909.

Mr. Frank L. Dyer, Vice-President,  
Edison Manufacturing Co.

Orange, N. J.

Dear Sir:-

Referring to my conversation with you Wednesday night. Mr. Gregory when on his Southern trip visited a number of Moving Picture Houses, and talked with the Managers. They reported to him that one of the difficulties of the business is that they are unable to secure posters, representing the pictures to be shown. As many of the houses in the smaller places get only a limited number of the releases, and these after a considerable time, they have found no way in which they could get posters at the time they received the pictures.

They never know in advance what pictures are coming, and when they receive the new ones they are totally at a loss as to how to display them in front of their houses.

I understood from you that the Exchanges are supposed to make arrangements by which they furnish posters, but these people do not seem to be aware of the fact. From what they told Mr. Gregory the only way they could handle the matter would be to buy from the A. B. C. Company in advance all the

- 2 -

posters issued. This seemed to them too expensive an operation.

Yours very truly,  
Edison Manufacturing Co.,

Kinetograph Dept.,

*Charles G. Chaplin*

Mgr., Negative Production.

RR/BB

THOMAS A. EDISON,  
PRESIDENT.

FRANK L. DYER,  
Vice-President & General Counsel.

C. H. WILSON,  
GENERAL MANAGER.

A. WESTEE,  
SECRETARY & TREASURER.



THOMAS A. EDISON

IN REPLYING ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

## EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY  
ORANGE, N.J.

### EDISON PROJECTING KINETOSCOPES AND FILMS.

10 FIFTH AVENUE, NEW YORK  
304 WABASH AVENUE, CHICAGO.

CABLE ADDRESS  
"KURLIAN, NEW YORK"

ADDRESS YOUR REPLY TO EDISON STUDIO, 2228 LOCUST AVE., BEDFORD PARK

New York, Nov. 29, 1909.

Mr. Frank L. Dyer, Vice-President,  
Edison Manufacturing Co.,  
Orange, N. J.

Dear Sir:-

In reference to the cost of our negatives, I enclose a table showing substantially the cost of all pictures since about June 1st together with a summary showing each Stage Director's work each month. You will see from the table that the average cost is a little over \$.50 per foot.

This cost includes all the expenses which are actually contracted for a picture, such as posing, cost of properties, costumes, furniture rented and scene painting, as well as any traveling expenses or items of that nature. It does not include any portion of our general maintenance, such as Stage Director's salaries, lighting, etc.

I should think however that this cost would be used as a basis in figuring on any outside work.

Yours very truly,

Edison Manufacturing Co.,

Kinetograph Dept.,

Frank L. Dyer

Mgr., Negative Production.

RE/BB

[ENCLOSURE]

- S U M M A R Y -:

<u>MONTH</u>	<u>DIRECTOR</u>	<u>COST</u>	<u>PRODUCTION</u>	<u>COST PER FOOT</u>
JUNE	DAWLEY	2106.44	1654	.128
	HADDOCK	1101.20	2089	.53
	MATTHEWS	1298.97	1895	.69
		<u>4506.61</u>	<u>5638</u>	
JULY	DAWLEY	2251.76	3813	.59
	HADDOCK	1084.72	3164	.34
	MATTHEWS	926.23	1836	.51
	MILLER	1634.11	3608	.45
		<u>5898.82</u>	<u>12421</u>	
AUGUST	DAWLEY	2293.40	4765	.48
	MILLER	1506.52	3359	.45
	HADDOCK	892.98	2612	.38
	McGLYNN	979.13	2208	.43
		<u>5672.03</u>	<u>12944</u>	
SEPTEMBER	DAWLEY	2293.40	4765	.44
	MILLER	1506.52	3359	.48
	HADDOCK	892.98	2612	.45
	McGLYNN	967.13	2208	.44
		<u>5660.03</u>	<u>12944</u>	
OCTOBER	DAWLEY	2353.87	4785	.44
	HADDOCK	827.76	2790	.30
	MILLER	551.71	1177	.47
	McGLYNN	1670.51	2450	.68
		<u>5403.85</u>	<u>11212</u>	

.48

[ENCLOSURE]

M.A.  
GEN. 1909

NO.	TITLE-	DIRECTOR	COST	LENGTH	COST PER FOOT
21-	Auto Accident--	Dawley	466.43	815	.58
27-	Yarn Nancy Bell-	Miller	286.91	657	.44
37-	Tailors of Sea-	Haddock	422.95	520	.61
44-	Ladder--	Dawley	387.35	1000	.39
45-	Love in War--	Haddock	316.10	790	.40
57-	Arrested to Get His Photo--	Matthews	326.90	700	.46
62-	Prince & the Pauper-	Dawley	1989.49	1070	.188
64-	The Egyptian Mystery-	Matthews	334.65	565	.59
65-	Missionary & the Maid-	Matthews	365.17	630	.58
67-	Caught by the Coupon Craze-	Haddock	174.35	479	.36
68-	Why Girls Leave Home-	Dawley	363.65	1000	.39
69-	The Bridegroom's Dilemma-	Matthews	272.25	730	.37
70-	Mother Goose-	Haddock	185.80	300	.61
82-	A Knight for A Night-	Miller	223.94	394	.56
85-	An Absent-Minded Cupid-	Miller	234.09	500	.47
86-	The Web of Fate-	Miller	236.38	396	.60
87-	Hulligan's Waterloo--	White	121.00	455	.27
88-	Bill the Bill Poster-	Haddock	124.57	243	.50
94-	A Coward-	Dawley	116.95	784	.15
98-	The Price of A Soul-	Killer	168.52	560	.30
99-	'Tis Now the Very Witching Time of Night-	Haddock	216.63	500	.43
100-	The Tobacco Edict--	Miller	120.68	199	.60
102-	Love Is Blind--	Matthews	284.44	354	.79
103-	None but the Brave Deserves the Fair--	Haddock	156.97	388	.40
106-	Far from the Madding Crowd-	Matthews	243.91	792	.30
107-	All Comforts of Home-	Haddock	162.45	424	.38
108-	Typical New Yorker-	Matthews	305.08	310	.89
109-	A Dangerous Pair-	Haddock	227.55	522	.43
111-	Ether the Frenchman-	Miller	396.79	679	.58
112-	The Temptation--	Miller	143.92	469	.30
113-	How the Landlord Collected His Rents--	Miller	158.37	459	.34
114-	A Child of the Forest-	Dawley	922.61	970	.95
115-	A Special Interview-	Matthews	568.55	887	.62
116-	A Bride & Groom's Visit to the Zoological Park-	Dawley	340.12	1000	.35
117-	My Lord In Liverby-	Haddock	94.16	522	.18
118-	The Ordeal--	Miller	512.10	1000	.51
119-	A Duel in Mid-Air--	Mc Glynn	395.51	725	.54
121-	A Child Labor Story-	Dawley	479.07	1000	.48
122-	Little Sister--	Dawley	682.34	1000	.69
126-	Two of A Kind--	Haddock	42.08	286	.14
128-	The Patience of Miss Job-----	Miller	122.54	189	.64
129-	A Simple Home Dinner--	Miller	101.68	235	.43
130-	Love & War--	Miller	310.99	429	.72
131-	A Man with Three Wives--	Miller	94.24	440	.21
132-	Backward, turn Backward, O time in Your Flight-	Matthews	97.80	350	.27
133-	The Wallace Jewels--	Matthews	346.36	727	.47
134-	The Surprise Party--	Haddock	209.10	443	.46
138-	The Wright Brothers' Aeroplane-----	White	101.75	600	.17

[ENCLOSURE]

<u>NO.</u>	<u>TITLE-</u>	<u>DIRECTOR-</u>	<u>COST-</u>	<u>LENGTH</u>	<u>COST PER FOOT</u>
139-	The Making of Honey-	Gove	23.85	195	.12
140-	Hansel & Gretel-	Miller	493.93	630	.79
144-	Rip Van Winkle-	Miller	548.06	965	.55
145-	Expert Glass Blowing-	Dawley	22.00	280	.08
148-	His Masterpiece--	Haddock	225.31	545	.41
150-	Comedy & Tragedy----	Dawley	1106.44	1000	1.11
151-	The Heart of A Rose--	Dawley	232.50	1000	.24
153-	Fenton on of the "42nd"	Haddock	541.65	883	.61
155-	Whitler's Witless Wander- ings----	Haddock	176.18	325	.55
156-	All's Fair In Love--	Miller	159.43	414	.33
158-	New York of To-day--	Haddock	241.62	840	.28
159-	The Imp of the Bottles--	Miller	243.10	779	.31
160-	U.S. Life-Saving Drills--	Haddock	70.48	510	.13
161-	The Lie--	Dawley	348.86	1000	.35
162-	In the Shadow of the Tyburn Tree--	Mc Glynn	723.87	790	.92
163-	A Winter's Tale--	Dawley	359.59	775	.46
164-	For Queen & Country--	Mc Glynn	156.75	275	.50
167-	Their Social Education--	Miller	691.17	1000	.70
171-	The Heart of A Clown--	Mc Glynn	271.89	618	.44
172-	A Great Game--	Mc Glynn	174.33	590	.29
173-	Bluebeard--	Haddock	379.66	480	.79
177-	The Fallen Idol--	Haddock	103.38	337	.35
179-	The Pickananny and the Pup, or the Tail of A Shirt----	Haddock	54.00	105	.51
180-	A New Life--	Miller	555.16	1000	.56
182-	A Rose of the Tenderloin	Dawley	335.54	990	.34
183-	Tobacco Mania--	Haddock	133.17	365	.36
185-	The Engineer's Romance--	Mc Glynn	782.53	674	1.15
186-	Three Kisses--	Miller	255.49	580	.46
187-	House of Cards--	Dawley	395.20	989	.40
190-	The Warning--	Haddock	39.96	254	.15
191-	The Wonderful Electro- Magnet--	Mc Glynn	439.40	408	1.07
192-	Catching An Imp--	Haddock	197.10	549	.36
193-	The Skipper's Yarn--	Dawley	492.30	860	.57
194-	The Keeper of the Light--	Dawley	455.01	963	.47
195-	Naval Parade of Hudson- Fulton Celebration, Sept. 25th, 1909----	White-Gregory-	106.45	700	.15
196-	The New Policeman--	Haddock	25.17	100	.35
1984-	Three Thanksgivings--	Mc Glynn	402.51	996	.40
201-	Ashes--	Mc Glynn	46.07	377	.12
202-	A Gift from Santa Claus--	Miller	286.39	910	.32
208-	What the Cards Foretold--	Haddock	85.62	421	.20
212-	Then and Now--	Miller	269.32	267	1.01
223-	The Cap of Fortune--	Haddock	137.18	293	.47

Total - 27744.86 54,519 Total

Cost per Ft. - .508

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THOMAS A. EDISON

## EDISON MANUFACTURING CO.

MAIN OFFICE AND FACTORY  
ORANGE, N.J.

### EDISON PROJECTING KINETOSCOPES AND FILMS.

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304 WARSH AVENUE, CHICAGO.

CABLE ADDRESS  
"KURILIAN, NEW YORK"

IN REPLYING, ADDRESS THE COMPANY NOT  
THE INDIVIDUAL AND MENTION THESE INITIALS.

ADDRESS YOUR REPLY TO EDISON STUDIO, 2826 DEACON AVE., BEDFORD PARK

New York, Dec. 8th, 1909.

Mr. Frank L. Dyer, Vice-President,  
Edison Manufacturing Co.,  
Orange, N. J.

Dear Sir:-

You will remember my speaking to you about some  
observations of Mr. Gregory's regarding Moving Pictures on  
his recent Southern trip. He has written this out in the  
shape of a report which I am enclosing, as I think you will  
find it interesting reading and worthy of a little attention.

I also enclose a sheet with some notes by Mr. Gregory  
and some clippings from English Papers.

Yours very truly,

Edison Manufacturing Co.,

Kinetograph Dept.,

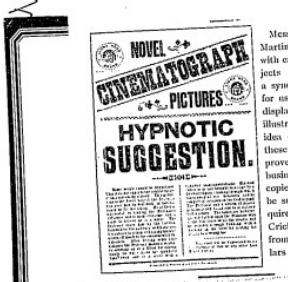
Macr. G. Thompson  
MGR., Negative Production.

RE/BB

*Robert G. Thompson*

[ENCLOSURE]

1909  
M. P. - Gen.  
In conversation with a friend of mine  
Mr. Smith of the Vitagraph said (about one month  
ago) "Rotten as Lubin pictures are, Edison  
are worse, altho' of late they seem  
to have a little the best of it."  
This is authentic and first hand.



The fact that Kalan is about to release two reels a week after January 1st and that Essanay has recently begun to release two each week seems to show the progress of the industry. It is evident that the Vitagraph Company, it is conceded that the Vitagraph Company and the Biograph Company represent the two greatest American manufacturers of films. These two companies are probably, if any, superior to the struggling Independents in the matter of quality. The fact that these lesser members of the Trust are pulling along so well is a strong argument in favor of indicating that the superior members of the Trust are in reality pulling them along. In other words the smaller members of the Trust are probably not much more than compete with the Independents. The success of these smaller members must then be due to the influence of the Trust. It would be interesting to know how much better off the superior companies are by virtue of their Trust connection with the lesser lights. While the members of the Trust are probably not yet in full agreement with Vitagraph and Biograph, they have no reason to feel disgruntled in comparing themselves with other members of the Trust.

R. S. S.

Messrs. Cricks and Martin are now issuing with each of their subjects a pocket guide giving a summary of plot and action on showman's display boards. Our illustration gives an idea of the designs of these hills which should prove excellent aids to business. Duplicate copies can, of course be supplied where required from Messrs. Cricks and Martin, from whom all specimens may be obtained.

Apropos Mr.  
Spiegelbergs  
complaint about  
for synopsis  
posters for frame  
display - G.W.

The movement towards securing a larger share of the foreign market by means of asking their renters to send them all the good English films and to be supplied entirely from our notices, as they are in the habit of doing with regard to the supply of goods from foreign makers. It is rather significant, by the way, that these two great American Biograph Company, which are so persistently (and deservedly) successful, are probably, with those of the Vitagraph Company, the most English in origin of all the firms which reach us from abroad. The fact should encourage our manufacturers to go after the Biograph standard in acting and setting.

English opinion of  
American films.

"The Bioscopist"

Form 133.

EDISON MANUFACTURING COMPANY

63/

Dec. 15, 1909.

Mr. Horace G. Plimpton,  
Bronx Studio.

Dear Sir:

Mr. Edison in talking with me to-day about moving pictures suggested that Mr. R. F. Outcault, the creator of Buster Brown and the Yellow Kid, was an old employee of his and that he thought Mr. Outcault had a very friendly feeling for us. He suggested that you might be able to make some arrangement with Mr. Outcault by which the latter might suggest incidents for comic pictures. My impression is that Mr. Outcault can be reached either through the New York Journal or New York Herald.

Yours very truly,

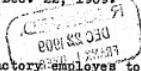
PLD/IWW

Vice-President.

W. D. Allen  
12/16/09

Dec. 22, 1909

Mr. F. L. Dyer & Files:



As requested, I arranged for 20 factory employes to view  
the positive subject entitled -

A JAPANESE PEACH BOY

last evening, and attached herewith are written opinions of these  
people.

KINETOGRAPH DEPARTMENT,

*Waldes*  
*Hart for his  
opinion*

J. W. Marcell

[ENCLOSURE]

It is very good

It is very good

Sandy Better - then I never  
seen in Public

I think it was very  
good. For I have seen  
lot of them, and none  
better

[ENCLOSURE]

very good.

O.K.,

Its very good

very good.

[ENCLOSURE]

*It is very good.*

I think the picture very  
good the only point was  
in the first where they were  
on the grass and it  
changed to where the  
girl was admiring her  
self in the water.

*It was very fair*

[ENCLOSURE]

I think it is alright.

I think it is alright

J. Stelle

O.K.

O.K.

[ENCLOSURE]

C.R.

The pictures were very good  
with the exception of the  
one where the Japanese girl  
was looking ~~at the~~ <sup>out</sup> reflection  
in the water, and I think it  
was changed a little too much,

I think they were very  
good. The best I seen.

I have seen many pictures  
before but these are fine  
and should be on the market.

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It is very good. Indeed

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**END**

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**PART IV**  
**(1899-1910)**

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